First Mortgage Program Matrix

Program	Conventional	Conventional No MI	FHA	VA	RHS	
	Conventional Financing		Government Financing			
First-time Homebuyer	 Not required, or Required if originated with DPA Grant, Plus Second Mortgage, or MCC^{1,2} 		Required ^{1,2}			
Homebuyer Education	 Required for at least one of all first-time homebuyers, or Required for all first-time homebuyers if originated with DPA Grant, Plus Second Mortgage, or MCC 		Required for all first-time homebuyers			
Maximum Eligibility/ Household Income	 Standard limits, or Lower limits with DPA Grant When all borrower qualifying income exceeds <u>Fannie Mae/Freddie Mac</u> 80% AMI Limits LLPAs apply⁸ 	Standard linLower limits	nits ⁶ , or 5 with DPA Grant ⁶	Standard limits, orLower limits with CCA Grant		
Eligibility/Household Income Calculation	 Borrower(s) eligible qualifying income only, or All Income of borrower(s) if originated with Plus Second Mortgage or MCC, or All Income of all household members if originated with DPA Grant 		 All Income of borrower(s), or All income of all household members if originated with DPA Grant 	 All income of borrower(s), or All income of all Household Members if originated with CCA Grant 		
Loan Purpose	 Purchase Limited Cash-Out Refi (No DPA Grant, Plus Second Mortgage, or MCC allowed) 		Purchase ³		Purchase	
Tax Transcripts (W2 Transcripts, 1099 Transcripts, etc.)	 Tax Transcripts required⁷ (in addition to executed 4506-C) Type of transcript is dependent on qualifying income Number of years required varies based on number of years' documentation required by AUS 		Not required		Not required (RHS may have its own different tax transcript requirements; See RHS Handbook for more info)	
Loan Programs Disclosure/Borrower Affidavit (Ex E)	 Pages 1 – 2 required for all purchases, or Pages 1 – 4 required if used with DPA Grant, Plus Second Mortgage, or MCC⁴ 		Pages 1 – 4 required ⁴			
Seller Affidavit (Ex F)	 Not required, or Required if originated with DPA Grant, F 	Plus Second Mortgage, or MCC	Required			
Recapture	No (Unless originated with MCC)					



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	Conventional Financing		Government Financing		
Lenders Submission Cover Letter (Ex O)	 Not required, or Required if originated with DPA Grant, Plus Second Mortgage, or MCC 		Required		
Minimum LTV	 None, or 90.00% if originated with DPA Grant or Plus Second Mortgage 	 80.01%, or 90.00% if originated with DPA Grant or Plus Second Mortgage 	 None, or 90.00% if originated with DPA Grant or Plus Second Mortgage 	 None, or 90.00% if & originated with CCA Grant 	
Maximum LTV	97% based on lower of sales price / appraised value		96.5% based on lower of sales price / appraised value	100% based on lower of sales price / appraised value + financed funding fee	100% based on appraised value + financed guarantee fee
Other Non-Virginia Housing DPA/Sub Financing	 Allowed Max 105% CLTV; Community/ Affordable Seconds only 	 Allowed Max 105% CLTV; Community Seconds only 	 Allowed Follow FHA requirements for max CLTV 	 Allowed Follow VA requirements for max CLTV 	 Allowed Follow RHS requirements for max CLTV
Minimum Credit Score ⁴	 640⁴, or 680 required for <u>all</u> borrowers if originated with Plus Second Mortgage that is > 3% LTV 	 660⁴, or 680 required for <u>all</u> borrowers if originated with Plus Second Mortgage that is > 3% LTV 	 620⁴, or 680 required for <u>all</u> borrowers if originated with Plus Second Mortgage that is > 3.5% LTV 	620 ⁴	
Maximum DTI	45% with AUS approval				
Maximum Net Worth	 No requirement, or If originated with DPA Grant, Plus Seco of the sales price 	nd Mortgage, or MCC: Can't exceed 50%	Can't exceed 50% of the sales price		
Mortgage Insurance Required?	Reduced Charter MI Coverage for LTVs > 80% ⁸	Not required up to max 97% LTV	Yes, follow FHA requirements for UFMIP / Annual MIP	Yes, follow VA requirements for <i>Funding Fee</i>	Yes, follow <i>RHS</i> requirements <i>Guarantee Fee / Annual Fee</i>
AUS	 DU⁵, or LPA⁵ 	DU ^{5,6}	• DU, or • LPA		GUS
Manual Underwrite Allowed?	No, AUS Approve / Accept / Eligible Only ⁵	No, AUS Approve / Ineligible Only ^{5,6}	Yes, must meet FHA manual underwrite approval requirements	Yes, must meet VA manual underwrite approval requirements	Yes, must meet <i>RHS</i> manual underwrite approval requirements



First Mortgage Program Matrix

Conventional	Conventional No MI	FHA	VA	RHS				
Conventional Financing		Government Financing						
 If originated with DPA Grant or Plus Second Mortgage: Event no less than 5 years old If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 years old (or <i>agency</i> requirements if more restrictive) No significant derogatory credit since the event No lates/collections last 3 years 		 If originated with DPA Grant or Plus Second Mortgage: Event no less than 5 years old If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 years old (or FHA requirements if more restrictive) No significant derogatory credit since the event No lates/collections last 3 years 	 If originated with CCA Grant: Event no less than 5 years old If originated without CCA Grant: Event no less than 3 years old (or VA requirements if more restrictive) No significant derogatory credit since the event No lates/collections last 3 years 	 If originated with CCA Grant: Event no less than 5 years old If originated without CCA Grant: Event no less than 3 years old (or RHS requirements if more restrictive) No significant derogatory credit since the event No lates/collections last 3 years 				
 No acreage limitation - follow Fannie Mae requirements, or If originated with DPA Grant or Plus Second Mortgage and MCC: Maximum 2 acres; exceptions considered > 2 up to 5 acres If originated with DPA Grant or Plus Second Mortgage but <u>no MCC</u>: Exceptions considered for > 5 up to 10 acres) 		 Maximum 2 acres, or Exceptions considered for > 2 up to 5 acres Exceptions considered > 5 up to 10 acres if <u>no MCC</u> 						
Not allowed		Allowed, follow Origination Guide requirements, FHA requirements, & VA code	Allowed, follow Origination Guide requirements, VA requirements, & VA code	Allowed, follow Origination Guide requirements, RHS requirements, & VA code				
 ¹ First-time homebuyer requirement applies to all borrowers. If the property is located in a Targeted Area then the first-time homebuyer requirement does not apply. ² First-time homebuyer evidenced by the fully executed Exhibit E, 1003, & credit report. If unable to confirm the borrower(s) is a first-time homebuyer from the Exhibit E, Form 1003, or credit report, additional documentation may be required, such as: a) Three years' federal tax returns / tax transcripts, b) Rent verification(s), c) Lender Data Integrity Report (Examples: Drive Report, FraudGuard, Loansafe). ³ FHA Streamline Refinance & VA Interest Rate Reduction Refinance programs also available but information not reflected on this matrix. Please refer to Program Guidelines. ⁴ See Program Guidelines for requirements when all borrowers do not have a credit score &/or one borrower with a credit score & one without a credit score. Note that Virginia Housing Conventional programs always requires at least 1 borrower have a credit score. ⁵ Conventional: (a) If using Fradite Mac's DU: Community Lending Program must be "HFA Preferred" for Conventional; "HFA Preferred Risk Sharing" for Conventional No MI. (b) If using Fradite Mac's DU: When all of the borrower's income is validated by the DU validation service, tax transcripts are not required. However, if there are any data discrepancies then additional documentation or information may be required. Originating Lenders are expected to perform due diligence on every loan. (c) If using Fradite Mac's LPA: If <u>all</u> of the borrower's income receives an income rep & warranty result of "Eligible" on the last Feedback Certificate, tax transcripts are not required. However, if there are any data discrepancies then additional documentation or information may be required. Originating Lenders are expected to perform due diligence on every loan. (b) If using Freddie Mac's LPA: If <u>all</u> of the borrower's income receives an income								
	f originated with DPA Grant or Plus Seco years old f originated without DPA Grant or Plus Se years old (or <i>agency</i> requirements if mor No significant derogatory credit since the No lates/collections last 3 years No acreage limitation - follow Fannie Mar f originated with DPA Grant or Plus Seco acres; exceptions considered > 2 up to 5 a f originated with DPA Grant or Plus Seco considered for > 5 up to 10 acres) Not allo Not allo applies to all borrowers. If the property is located in the fully executed Exhibit E, 1003, & credit report. I Lender Data Integrity Report (Examples: Drive Rep rest Rate Reduction Refinance programs also availa nents when all borrowers do not have a credit scor mmunity Lending Program must be "HFA Preferrect offering Identifier must be "HFA Advantage" for Cor al No MI: Fannie Mae's DU will render a decision of is long as these are the only reasons for the ineligibi en <u>all</u> of the borrower's income receives an income rep ted to perform due diligence on every loan. e exceeds <u>Fannie Mae/Freddie Mac</u> 80% AMI Limit	Conventional Financing f originated with DPA Grant or Plus Second Mortgage: Event no less than 5 years old f originated without DPA Grant or Plus Second Mortgage: Event no less than 3 years old (or <i>agency</i> requirements if more restrictive) No significant derogatory credit since the event No lates/collections last 3 years No acreage limitation - follow Fannie Mae requirements, or f originated with DPA Grant or Plus Second Mortgage and MCC: Maximum 2 acres; exceptions considered > 2 up to 5 acres f originated with DPA Grant or Plus Second Mortgage but <u>no MCC</u> : Exceptions considered for > 5 up to 10 acres) Not allowed applies to all borrowers. If the property is located in a Targeted Area then the first-time homebuyer re the fully executed Exhibit E, 1003, & credit report. If unable to confirm the borrower(s) is a first-time I Lender Data Integrity Report (Examples: Drive Report, FraudGuard, Loansafe). rest Rate Reduction Refinance programs also available but information not reflected on this matrix. PI freing Identifier must be "HFA Preferred" for Conventional; "HFA Preferred Risk Sharing" fo fifering Identifier must be "HFA Preferred" for Conventional; "HFA Preferred Risk Sharing" for fifering Identifier must be "HFA Preferred" for Conventional; "HFA not eligible for the Convent al to the borrower's income is validated by the DU validation service, tax transcripts are not requir all of the borrower's income receives an income rep & warranty result of "Eligible" on the last Feedbac ted to perform due diligence on every loan.	Conventional Financing If originated with DPA Grant or Plus Second Mortgage: Event no less than 5 years old If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 years old (or <i>agency</i> requirements if more restrictive) No significant derogatory credit since the event No lates/collections last 3 years If originated with DPA Grant or Plus Second Mortgage: Event no less than 3 years old (or <i>FHA</i> requirements if more restrictive) No significant derogatory credit since the event No lates/collections last 3 years No acreage limitation - follow Fannie Mae requirements, or foriginated with DPA Grant or Plus Second Mortgage and MCC: Maximum 2 acres; exceptions considered > 2 up to 5 acres No acreage limitation - follow Fannie Mae requirements, or foriginated with DPA Grant or Plus Second Mortgage but <u>no MCC</u>: Exceptions considered for > 5 up to 10 acres) Mat allowed Mat allowed Mat allowed, follow Origination Guide requirements, FHA requirements, & VA code Allowed, follow Origination Guide requirements, for the property is located in a Targeted Area then the first-time homebuyer requirement does not apply. The fully executed Exhibit E, 1003, & credit report, FraudGuard, Loansafe). rest Rate Reduction Refinance programs also available but information not reflected on this matrix. Please refer to Program Guidelines. Tents when all borrowers do not have a credit score &/or one borrower (b) is a first-time homebuyer from the Exhibit E, Form 1003, or credit reflection this artrix. Please refer to Program Guidelines. Tents when all borrowers do not have a credit score &/or one borrower (b) the artet score	Conventional Financing Government Financing f originated with DPA Grant or Plus Second Mortgage: Event no less than 5 + If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 + If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 + If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 + If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 + If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 + If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 + If originated without DPA Grant or Plus Second Mortgage: Event no less than 3 + If originated without DPA Grant or Plus Second Mortgage and MCC: Maximum 2 + No significant derogatory credit since the event + No significant derogatory credit since the event + No lates/collections last 3 years Vo acreage limitation - follow Fannie Mae requirements, or foriginated with DPA Grant or Plus Second Mortgage and MCC: Maximum 2 acres; exceptions considered > 2 up to 5 acres - Maximum 2 acres, or - Kaceptions considered for > 2 up to 5 acres roriginated with DPA Grant or Plus Second Mortgage but no MCC: Exceptions considered for > 5 up to 10 acres) Allowed, follow Origination Guide requirements, RVA code Not allowed Not allowed, collow origination or the bornever(s) is a first-time homebuyer requirement des not apply. the follow cortex is a first-time homebuyer requirement des not apply. the follow cortex is a low and allow allowed areadit score. Note that Virginia Housing Conventional Allowed, sol without a credit score. Sore oreadit				

EQUAL HOUSING March 2021