2022 Federal Low Income Housing Tax Credit Program

Application For Reservation

Deadline for Submission

9% Competitive Credits

Applications Must Be Received At VHDA No Later Than 12:00 PM Richmond, VA Time On March 10, 2022

Tax Exempt Bonds

Applications should be received at VHDA at least one month before the bonds are *priced* (if bonds issued by VHDA), or 75 days before the bonds are *issued* (if bonds are not issued by VHDA)



Virginia Housing 601 South Belvidere Street Richmond, Virginia 23220-6500

INSTRUCTIONS FOR THE VIRGINIA 2022 LIHTC APPLICATION FOR RESERVATION

This application was prepared using Excel, Microsoft Office 2016. Please note that using the active Excel workbook does not eliminate the need to submit the required PDF of the signed hardcopy of the application and related documentation. A more detailed explanation of application submission requirements is provided below and in the Application Manual.

An electronic copy of your completed application is a mandatory submission item.

Applications For 9% Competitive Credits

Applicants should submit an electronic copy of the application package prior to the application deadline, which is 12:00 PM Richmond Virginia time on March 10, 2022. Failure to submit an electronic copy of the application by the deadline will cause the application to be disqualified.

Please Note:

Applicants should submit all application materials in electronic format only.

There should be distinct files which should include the following:

- 1. Application For Reservation the active Microsoft Excel workbook
- 2. A PDF file which includes the following:
 - Application For Reservation Signed version of hardcopy
 - All application attachments (i.e. tab documents, excluding market study and plans & specs)
- 3. Market Study PDF or Microsoft Word format
- 4. Plans PDF or other readable electronic format
- 5. Specifications PDF or other readable electronic format (may be combined into the same file as the plans if necessary)
- 6. Unit-By-Unit work write up (rehab only) PDF or other readable electronic format

IMPORTANT:

Virginia Housing only accepts files via our work center sites on Procorem. Contact TaxCreditApps@virginiahousing.com for access to Procorem or for the creation of a new deal workcenter. Do not submit any application materials to any email address unless specifically requested by the Virginia Housing LIHTC Allocation Department staff.

Disclaimer:

Virginia Housing assumes no responsibility for any problems incurred in using this spreadsheet or for the accuracy of calculations. Check your application for correctness and completeness before submitting the application to Virginia Housing.

Entering Data:

Enter numbers or text as appropriate in the blank spaces highlighted in yellow. Cells have been formatted as appropriate for the data expected. All other cells are protected and will not allow changes.

Diago Noto

- ▶ VERY IMPORTANT!: Do not use the copy/cut/paste functions within this document. Pasting fields will corrupt the application and may result in penalties. You may use links to other cells or other documents but do not paste data from one document or field to another.
- ► Some fields provide a dropdown of options to select from, indicated by a down arrow that appears when the cell is selected. Click on the arrow to select a value within the dropdown for these fields.
- ► The spreadsheet contains multiple error checks to assist in identifying potential mistakes in the application. These may appear as data is entered but are dependent on values entered later in the application. Do not be concerned with these messages until all data within the application has been entered.
- ▶ Also note that some cells contain error messages such as "#DIV/0!" as you begin. These warnings will disappear as the numbers necessary for the calculation are entered.

Assistance:

If you have any questions, please contact the Virginia Housing LIHTC Allocation Department. Please note that we cannot release the copy protection password.

Virginia Housing LIHTC Allocation Staff Contact Information

Name	Email	Phone Number
JD Bondurant	johndavid.bondurant@virginiahousing.com	(804) 343-5725
Stephanie Flanders	stephanie.flanders@virginiahousing.com	(804) 343-5939
Phil Cunningham	phillip.cunningham@virginiahousing.com	(804) 343-5514
Pamela Freeth	pamela.freeth@virginiahousing.com	(804) 343-5563
Aniyah Moaney	aniyah.moaney@virginiahousing.com	(804) 343-5518

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		For Mixed Use Applications only - indicates have
		costs are distributed across the different
29	<u> Mixed Use - Cost Distribution</u>	construction activities

Please indicate if the following items are included with your application by putting an 'X' in the appropriate boxes. Your assistance in organizing the submission in the following order, and actually using tabs to mark them as shown, will facilitate review of your application. Please note that all mandatory items must be included for the application to be processed. The inclusion of other items may increase the number of points for which you are eligible under Virginia Housing's point system of ranking applications, and may assist Virginia Housing in its determination of the appropriate amount of credits that may be reserved for the development.

х	\$1,000 A	pplication Fee (MANDATORY)
х	Electroni	c Copy of the Microsoft Excel Based Application (MANDATORY)
х	Scanned	Copy of the <u>Signed</u> Tax Credit Application with Attachments (excluding market study and plans & specifications) (MANDATORY)
х	Electroni	c Copy of the Market Study (MANDATORY - Application will be disqualified if study is not submitted with application)
х	Electroni	c Copy of the Plans and Unit by Unit writeup (MANDATORY)
х	Electroni	c Copy of the Specifications (MANDATORY)
	Electroni	c Copy of the Existing Condition questionnaire (MANDATORY if Rehab)
	Electroni	c Copy of the Physical Needs Assessment (MANDATORY at reservation for a 4% rehab request)
	Electroni	c Copy of Appraisal (MANDATORY if acquisition credits requested)
	Electroni	c Copy of Environmental Site Assessment (Phase I) (MANDATORY if 4% credits requested)
х	Tab A:	Partnership or Operating Agreement, including chart of ownership structure with percentage
_	Ī	of interests and Developer Fee Agreement (MANDATORY)
х	Tab B:	Virginia State Corporation Commission Certification (MANDATORY)
х	Tab C:	Principal's Previous Participation Certification (MANDATORY)
х	Tab D:	List of LIHTC Developments (Schedule A) (MANDATORY)
х	Tab E:	Site Control Documentation & Most Recent Real Estate Tax Assessment (MANDATORY)
х	Tab F:	RESNET Rater Certification (MANDATORY)
х	Tab G:	Zoning Certification Letter (MANDATORY)
	Tab H:	Attorney's Opinion (MANDATORY)
	Tab I:	Nonprofit Questionnaire (MANDATORY for points or pool)
		The following documents need not be submitted unless requested by Virginia Housing:
		-Nonprofit Articles of Incorporation -IRS Documentation of Nonprofit Status
	Tale I.	-Joint Venture Agreement (if applicable) -For-profit Consulting Agreement (if applicable)
	Tab J:	Relocation Plan and Unit Delivery Schedule (MANDATORY)
х	Tab K: K.1	Documentation of Development Location: Revitalization Area Certification
x	K.1 K.2	Location Map
×	K.2	Surveyor's Certification of Proximity To Public Transportation
x	Tab L:	PHA / Section 8 Notification Letter
х	Tab M:	Locality CEO Response Letter
Ê	Tab N:	Homeownership Plan
	Tab O:	Plan of Development Certification Letter
х	Tab P:	Developer Experience documentation and Partnership agreements
х	Tab Q:	Documentation of Rental Assistance, Tax Abatement and/or existing RD or HUD Property
х	Tab R:	Documentation of Operating Budget and Utility Allowances
	Tab S:	Supportive Housing Certification
х	Tab T:	Funding Documentation
х	Tab U:	Acknowledgement by Tenant of the availability of Renter Education provided by Virginia Housing
х	Tab V:	Nonprofit or LHA Purchase Option or Right of First Refusal
х	Tab W:	Internet Safety Plan and Resident Information Form (if internet amenities selected)
х	Tab X:	Marketing Plan for units meeting accessibility requirements of HUD section 504
	Tab Y:	Inducement Resolution for Tax Exempt Bonds
	Tab Z:	Documentation of team member's Diversity, Equity and Inclusion Designation
	Tab AA:	Priority Letter from Rural Development
	Tab AB:	Social Disadvantage Certification

				VHDA TR	ACKING N	UMBER	2022-C-16
. GEN	ERAL INFORMATION ABO	UT PROPOSED DEVELOPME	NT		Apı	olication Date:	3/4/2022
1.	Development Name:	Block 17 Apartments					
2.	Address (line 1):	600 E Freemason Street					
	Address (line 2):						
	City:	Norfolk		State:	VA	Zip: <u>2351</u>	.0
3.	If complete address is no	ot available, provide longitud	le and latitude cod	ordinates (x,y) from a	location on site	e that
	your surveyor deems ap		00.00000		Latitude:	00.00000	
		(Only necess	ary if street addre	ss or stree	t intersect	ions are not ava	ilable.)
4.		office in which the deed to t	the development is	s or will be	recorded		
	City/County of	Norfolk City					
5.	•	more jurisdictional boundar County is the site located in b					
_	•		·	0 #4!	_		
6.	Development is located	in the census tract of:	49.00				
7.	Development is located	in a Qualified Census Tract		. FALSE			
8.	Development is located	in a Difficult Development A	\rea	FALSE			
9.	Development is located	in a Revitalization Area base	ed on QCT		FALSE		
10.	Development is located	in a Revitalization Area desi	gnated by resolut	ion		TRUE	
11.	Development is located	in an Opportunity Zone (wit	h a binding commi	itment for	funding)		FALSE
	(If 9, 10 or 11 are True,	Action: Provide required for	m in TAB K1)				
12.	Development is located	in a census tract with a pove	rty rate of		3%	10%	12%
					TRUE	FALSE	FALSE
	Enter only Numeric Values	below:					
13.	Congressional District:	3	Click on the following			ermining the	
	Planning District: State Senate District:	<u>23</u> 5	districts related to thi Link to Virginia Housi	•		inia LIHTC Referen	ce Map
	State House District:	89		, , , , , , , , , , , , , , , , , , , ,			
14.	ACTION: Provide Locati	on Map (TAB K2)					
15.	Development Description	n: In the space provided bel	ow, give a brief de	escription o	of the prop	osed developm	ent
	Block 17 Apartments will k	e a mixed-income, mixed-use,	68-unit family comm	nunity com	prised of 1-	, 2-, and 3-bedro	om units. This
	project is part of the City of	f Norfolk and NRHA St. Paul's A	Area Choice Neighbo	rhoods Init	iative rede	velopment.	

City:

for the local CEO:

2022 L	ow-Ir	ncome Housing Tax Credit Applicati	on For Reservation				v.2022.1
				VHDA TR	ACKING NU	JMBER	2022-C-16
A. GEI	NERA	L INFORMATION ABOUT PROPOSED	DEVELOPMENT		Арр	lication Date:	3/4/2022
16.	Lo	cal Needs and Support					
	a.	Provide the name and the address Administrator of the political juris	·		-	anager, or Cou	nty
		Chief Executive Officer's Name:	Dr. Larry H. Filer II				
		Chief Executive Officer's Title:	City Manager		Phone:	(757) 66	64-4242
		Street Address:	810 Union Street, Suite 1101				
		City:	Norfolk	State:	VA	Zip:	23510
		Name and title of local official you	• •				
		for the local CEO:	Dr. Susan L. Perry - director, O	TTICE OF St. I	Paul S Trans	stormation	
	b.	If the development overlaps anoth	ner jurisdiction, please fill in the	following:			
		Chief Executive Officer's Name:					
		Chief Executive Officer's Title:			Phone:		
		Street Address:					

Name and title of local official you have discussed this project with who could answer questions

State:

ACTION: Provide Locality Notification Letter at **Tab M** if applicable.

Zip:

More details will be provided.

1.					
	Requesti	ing Credits From:			
	a. If red	questing 9% Credits, select cr	edit pool:	Local Housing	g Authority Pool
	or b. If red	questing Tax Exempt Bonds,	select development type:		
	For 1	Tax Exempt Bonds, where ar ACTION: Provide Induceme	e bonds being issued? ent Resolution at TAB Y (if available)		
2.	Type(s) c	of Allocation/Allocation Year		Carryforward	Allocation
	Definition	ns of types:			
	a. Regu	lar Allocation means all of t	he buildings in the development are	expected to be placed in service	ce this calendar year, 2022.
	end follo	of this calendar year, 2022, b	all of the buildings in the developme out the owner will have more than 1 or those buildings, the owner reques	0% basis in development before	e the end of twelve months
3.	Select Bu	uilding Allocation type:		New Construc	ction
		additional allocation for a de	evelopment that has buildings not ye opments TRUE	et placed in service?	FALSE
	contiguo		his application indicating two develo		will
	Name of	companion development:	Block 18 Apartments		
a.	Has the c	leveloner met with Virginia F	lousing regarding the 4% tax exemp	كامما المسماع	
	List bolo	acveroper met with virginia i	reason Bregarani Barre 170 tax exemp	t bond deal?	TRUE
b.	Tota		ed for each allocation request. This sequest?		
b.	Tota	w the number of units planne Il Units within 9% allocation r	ed for each allocation request. This sequest? t allocation Request? Total Units:	stated count cannot be changed 68 70	
	Tota Tota Extended Note: Ea	w the number of units planned units within 9% allocation reduced by the second within 4% Tax Exempted Use Restriction and allocation with the second content of an allocation with the second content of the second	ed for each allocation request. This sequest? t allocation Request? Total Units:	stated count cannot be changed 68 70 138 50.72% an Extended Use Agreement a	d or 9% Credits will be cancelled.
	Tota Tota Extended Note: Ea the use of	w the number of units planned Units within 9% allocation rul Units within 4% Tax Exempt % of units in 4% Tax Exempt duse Restriction arch recipient of an allocation of the development for low-in Must Select One:	ed for each allocation request. This sequest? t allocation Request? Total Units: of Allocation Request: of credits will be required to record	stated count cannot be changed 68 70 138 50.72% an Extended Use Agreement a	d or 9% Credits will be cancelled.
	Tota Tota Extended Note: Ea the use of	w the number of units planned units within 9% allocation reduced by a street of units within 4% Tax Exempted Use Restriction arch recipient of an allocation of the development for low-in Must Select One: Must Selection:	ed for each allocation request. This sequest? t allocation Request? Total Units: of Allocation Request: of credits will be required to record accome housing for at least 30 years.	stated count cannot be changed 68 70 138 50.72% an Extended Use Agreement a Applicant waives the right to p	d or 9% Credits will be cancelled s required by the IRC governing oursue a Qualified Contract.

due the Authority, including reservation fees and monitoring fees, by electronic payment (ACH or Wire).

In 2022, Virginia Housing will debut a new Rental Housing Invoicing Portal to allow easy payments via secure ACH transactions.

C. OWNERSHIP INFORMATION

NOTE: Virginia Housing may allocate credits only to the tax-paying entity which owns the development at the time of the allocation. The term "Owner" herein refers to that entity. Please fill in the legal name of the owner. The ownership entity must be formed prior to submitting this application. Any transfer, direct or indirect, of partnership interests (except those involving the admission of limited partners) prior to the placed-in-service date of the proposed development shall be prohibited, unless the transfer is consented to by Virginia Housing in its sole discretion. IMPORTANT: The Owner name listed on this page must exactly match the owner name listed on the Virginia State Corporation Commission Certification.

1.	Owner Information:			Must be an i	ndividual c	or legally form	ed entity.				
	Owner Name: B	Block 17,	LP								
	Developer Name:		Brinshore	e Devel	<mark>opment, LL</mark>	C and Ba	nc of Amer	ica CDC			
	Contact: M/M	Mr.	First:	Richard	d	MI:	J	Last: Scior	tino		
	Address: 6	666 Duno	dee Road	, Suite 1	1102						
	City:	Northbro	ok			St. ►	IL	Zip:	600	<mark>)62</mark>	
	Phone: (21	<mark>4) 927-5</mark>	053	Ext.		Fax:					
	Email address:	richs@	brinshor	e.com							
	Federal I.D. No.	86251	5641			(If not av	ailable, obt	ain prior to (Carryover A	Allocation.)	
	Select type of enti-	ity:	► <u>Li</u>	mited F	Partnership			Formation	State:	VA	
	Additional Contact	t: Please	e Provide	Name,	Email and	Phone n	umber.				
	Todd Lie	<mark>ebermar</mark>	n, toddl@	brinsho	ore.com, 22	<mark>24-927-5</mark>	061				

- **ACTION:** a. Provide Owner's organizational documents (e.g. Partnership agreements and Developer Fee agreement) (Mandatory TAB A)
 - b. Provide Certification from Virginia State Corporation Commission (Mandatory TAB B)
- 2. <u>a. Principal(s) of the General Partner</u>: List names of individuals and ownership interest.

Names **	<u>Phone</u>	Type Ownership	% Ownership	
Richard J. Sciortino	(224) 927-5053	Member of GP	33.750%	
David B. Brint	(224) 927-5052	Member of GP	33.750%	
Todd Lieberman	(224) 927-5061	Member of GP	7.500%	
Banc of America CDC (Maurice Perry - SVP)	(202) 442-7526	Member of GP	25.000%	
SEE ATTACHED				needs

The above should include 100% of the GP or LLC member interest.

Block 17 LP ENTITY STRUCTURE

ncipals	<u>Phone</u>	<u>Position</u>	% Ownership
Block 17 Manager, LLC			
Brinshore TL, LLC	(224) 927-5053	Managing Member	75
Banc of America Community Development Company, LLC	(202) 329-7253	Member	25
	•		
Brinshore TL, LLC	(224) 927-5053		
Brinshore Development, LLC	(224) 927-5053	Managing Member	90
TL Development LLC	(224) 927-5061	Member	10
Brinshore Development LLC			
RJS Real Estate Services, Inc.	(224) 927-5053	Member	50
Brint Development, Inc	(224) 927-5052	Member	50
RJS Real Estate Services, Inc.	(224) 927-5053		
Richard J Sciortino	(224) 927-5053	President	100
Brint Development, Inc	(224) 927-5052		
David B Brint	(224) 927-5052	President	100
TL Development LLC	(224) 927-5061		
Todd Oliver Lieberman Trust dated February 25, 2015	(224) 927-5061	Sole Member	100
Todd Oliver Lieberman Trust dated February 25, 2015	(224) 927-5061		100
Todd Oliver Lieberman	(224) 927-5061	Trustee	200
Erika Ann Saleski	(224) 927-5061		
Richard J Sciortino, President of a member of managing member of managing			33.75%
member of general partner of Block 17, LP		0.75 *0.9*.50	
David B Brint		0.75*.90*.50	33.75%
Todd Lieberman		0.75*0.10	7.50%
		Subtotal:	75%
BACDC, Maurice Perry, SVP of Member of GP		0.25	25.00%
•		T	100 5771
		Total Ownership:	100.00%

C. OWNERSHIP INFORMATION

** These should be the names of individuals who make up the General Partnership, not simply the names of entities which may comprise those components.

ACTION:

- a. Provide Principals' Previous Participation Certification (Mandatory TAB C)
- b. Provide a chart of ownership structure (Org Chart) and a list of all LIHTC Developments within the last 15 years. (Mandatory at TABS A/D)

b. Indicate if at least one principal listed above with an ownership interest of at least 25% in the controlling general partner or managing member is a socially disavantaged individual as defined in the manual.

FALSE

If true, provide Socially Disadvantaged Certification (TAB AB) **ACTION:**

3. Developer Experience:

May only choose one of A, B or C **OR** select one or more of D, E and F.

TRUE a. A principal of the controlling general partner or managing member for the proposed development has developed as a controlling general partner or managing member for (i) at least three tax credit developments that contain at least three times the number of housing units in the proposed development or (ii) at least six tax credit developments.

> Action: Must be included on Virginia Housing Experienced LIHTC Developer List or provide copies of 8609s, partnership agreements and organizational charts (Tab P)

FALSE b. A principal of the controlling general partner or managing member for the proposed development has developed at least three deals as principal and have at \$500,000 in liquid assets.

> Action: Must be included on the Virginia Housing Experienced LIHTC Developer List or provide Audited Financial Statements and copies of 8609s (Tab P)

FALSE c. The development's principal(s), as a group or individually, have developed as controlling general partner or managing member, at least one tax credit development that contains at least the same number of units of this proposed development (can include Market units).

Action: Must provide copies of 8609s and partnership agreements (Tab P)

FALSE d. The development has an experienced sponsor (as defined in the manual) that has placed at least one LIHTC development in service in Virginia within the past 5 years.

Action: Provide one 8609 from qualifying development. (Tab P)

FALSE e. The development has an experienced sponsor (as defined in the manual) that has placed at least three (3) LIHTC developments in service in any state within the past 6 years (in addition to any development provided to qualify for option d. above)

Action: Provide one 8609 from each qualifying development. (Tab P)

FALSE f. Applicant is competing in the Local Housing Authority pool and partnering with an experienced sponsor (as defined in the manual), other than a local housing auth

Action: Provide documentation as stated in the manual. **(Tab P)**

D. SITE CONTROL

NOTE: Site control by the Owner identified herein is a mandatory precondition of review of this application. Documentary evidence in the form of either a deed, option, purchase contract or lease for a term longer than the period of time the property will be subject to occupancy restrictions must be included herewith. (For 9% Competitive Credits - An option or contract must extend beyond the application deadline by a minimum of four months.)

Warning: Site control by an entity other than the Owner, even if it is a closely related party, is not sufficient. Anticipated future transfers to the Owner are not sufficient. The Owner, as identified previously, must have site control at the time this Application is submitted.

NOTE: If the Owner receives a reservation of credits, the property must be titled in the name of or leased by (pursuant to a long-term lease) the Owner before the allocation of credits is made.

Contact Virginia Housing before submitting this application if there are any questions about this requirement.

1. Type of Site Control by Owner:

Applicant controls site by (select one):

Select Type: Option

Expiration Date: 12/31/2023

In the Option or Purchase contract - Any contract for the acquisition of a site with an existing residential property may not require an empty building as a condition of such contract, unless relocation assistance is provided to displaced households, if any, at such level required by Virginia Housing. See QAP for further details.

ACTION: Provide documentation and most recent real estate tax assessment - Mandatory TAB E

FALSE There is more than one site for development and more than one form of site control.

(If **True**, provide documentation for each site specifying number of existing buildings on the site (if any), type of control of each site, and applicable expiration date of stated site control. A site control document is required for each site (**Tab E**).)

2. Timing of Acquisition by Owner:

Only one of the following statement should be True.

- a. FALSE Owner already controls site by either deed or long-term lease.
- c. FALSE There is more than one site for development and more than one expected date of acquisition by Owner.

(If c is **True**, provide documentation for each site specifying number of existing buildings on the site, if any, and expected date of acquisition of each site by Owner **(Tab E)**.)

D. SITE CONTROL

3. Seller Information:

Name: Norfolk Redevelopment and Housing Authority

Address: 555 E. Main Street

City: Norfolk St.: VA Zip: 23510

Contact Person: Mr. Steve Morales Phone: (757) 623-1111

There is an identity of interest between the seller and the owner/applicant...... FALSE

If above statement is **TRUE**, complete the following:

Principal(s) involved (e.g. general partners, controlling shareholders, etc.)

<u>Names</u>	<u>Phone</u>	Type Ownership	% Ownership
			0.00%
			0.00%
			0.00%
			0.00%
			0.00%
			0.00%
			0.00%

E. DEVELOPMENT TEAM INFORMATION

Complete the following as applicable to your development team.

Indicate Diversity, Equity and Inclusion (DEI) Designation if this team member is SWAM or Service Disabled Veteran as defined in manual.

ACTION: Provide copy of certification from Commonwealth of Virginia, if applicable - TAB Z

1.	Tax Attorney: Firm Name: Address:			Related Entity. ignation?	FALSE FALSE
	Email:		Phone:		
2.	Tax Accountant: Firm Name: Address:			Related Entity. ignation?	FALSE FALSE
	Email:		Phone:		
3.	Consultant: Firm Name:	Ryne Johnson Astoria, LLC		Related Entity.	FALSE FALSE
	Address:	3450 Lady Marian Ct, Midlothian, VA 23113	Role:	Application Adviso	r
	Email:	rynejohnson@astoriallc.com	Phone:	(804) 339-7205	
4.	Management Entity: Firm Name: Address:	Christopher Mckee The Franklin Johnston Group 300 32nd Street, Suite 310 Virginia Beach, VA	DEI Des	Related Entity. ignation?	FALSE FALSE
	Email:	cmckee@tfjgroup.com		(757) 965-9200	
5.	Contractor: Firm Name:	Brian Revere Breeden Construction		Related Entity.	FALSE FALSE
	Address:	1700 Bayberry Ct, Suite 200, Richmond, VA 23			
	Email:	brianr@breedenconstruction.com	Phone:	(804) 364-4600	
6.	Architect: Firm Name: Address:	Renauld Deandre Mitchell Moody Nolan, Inc. 209 South Lasalle Street, Suite 820, Chicago, I	DEI Des	Related Entity. ignation?	FALSE FALSE
	Email:	rmitchell@moodynolan.com		(312) 929-2516	
7.	Real Estate Attorney: Firm Name: Address:	Erik Hoffman Klein Hornig, LLP 1325 G Street NW, Suite 770, Washington DC	DEI Des	Related Entity.	FALSE FALSE
	Email:	Ehoffman@kleinhornig.com	Phone:	(202) 926-3404	
8.	Mortgage Banker: Firm Name: Address:			Related Entity.	FALSE FALSE
	Email:		Phone:		
9.	Other: Firm Name: Address:		DEI Des	Related Entity.	FALSE FALSE
	Email:		_Role: Phone:		

F. REHAB INFORMATION

1. a.		Acquisition Credit Information Credits are being requested for existing buildings being acquired for development
		Action: If true, provide an electronic copy of the Existing Condition Questionnaire and Appraisal
b.		This development has received a previous allocation of credits
c.		The development has been provided an acknowledgement letter from Rural Development regarding its preservation priority?
d.		This development is an existing RD or HUD S8/236 development
		Note: If there is an identity of interest between the applicant and the seller in this proposal, and the applicant is seeking points in this category, then the applicant must either waive their rights to the developer's fee or other fees associated with acquisition, or obtain a waiver of this requirement from Virginia Housing prior to application submission to receive these points. i. Applicant agrees to waive all rights to any developer's fee or
		 other fees associated with acquisition
2.	Т	en-Year Rule For Acquisition Credits
a.		All buildings satisfy the 10-year look-back rule of IRC Section 42 (d)(2)(B), including the 10% basis/ \$15,000 rehab costs (\$10,000 for Tax Exempt Bonds) per unit requirement
b.		All buildings qualify for an exception to the 10-year rule under IRC Section 42(d)(2)(D)(i),
		i Subsection (I) FALSE
		ii. Subsection (II) FALSE
		iii. Subsection (III) FALSE
		iv. Subsection (IV) <mark>FALSE</mark>
		v. Subsection (V) FALSE
c.		The 10-year rule in IRC Section 42 (d)(2)(B) for all buildings does not apply pursuant to IRC Section 42(d)(6)
d.		There are different circumstances for different buildings

F. REHAB INFORMATION

3.	Rehabili	itation Credit Information	
a.	Credit	s are being requested for rehabilitation expenditures	FALSE
b.	Minin	num Expenditure Requirements	
	i.	All buildings in the development satisfy the rehab costs per unit requirement Section 42(e)(3)(A)(ii)	t of IRS
	ii.	All buildings in the development qualify for the IRC Section 42(e)(3)(B) excep 10% basis requirement (4% credit only)	tion to the
	iii.	All buildings in the development qualify for the IRC Section 42(f)(5)(B)(ii)(II) exception	
	iv.	There are different circumstances for different buildings	FALSE

G.	NICKIDD	A FIT		/FMFNT
(-	MILLINIDE	() -	11/11/1/11/1	/ F IV/I F IVI I

Applications for 9% Credits - Section must be completed in order to compete in the Non Profit tax credit pool.	
All Applicants - Section must be completed to obtain points for nonprofit involvement.	

- 1. Tax Credit Nonprofit Pool Applicants: To qualify for the nonprofit pool, an organization (described in IRC Section 501(c)(3) or 501(c)(4) and exempt from taxation under IRC Section 501(a)) should answer the following questions as TRUE:
 - FALSE a. Be authorized to do business in Virginia.

 FALSE b. Be substantially based or active in the co

FALSE
b. Be substantially based or active in the community of the development.

C. Materially participate in the development and operation of the development throughout the compliance period (i.e., regular, continuous and substantial involvement) in the operation of the development throughout the Compliance Period.

FALSE d. Own, either directly or through a partnership or limited liability company, 100% of the general partnership or managing member interest.

FALSE
f. Not have been formed for the principal purpose of competition in the Non Profit Pool.

Rot have been formed for the principal purpose of competition in the Non Profit Pool.

Rot have any staff member, officer or member of the board of directors materially participate, directly or indirectly, in the proposed development as a for profit entity.

- **2. All Applicants:** To qualify for points under the ranking system, the nonprofit's involvement need not necessarily satisfy all of the requirements for participation in the nonprofit tax credit pool.
 - A. Nonprofit Involvement (All Applicants)

e.

There is nonprofit involvement in this development...... FALSE (If false, go on to #3.)

Not be affiliated with or controlled by a for-profit organization.

Action: If there is nonprofit involvement, provide completed Non Profit Questionnaire (Mandatory TAB I).

B. Type of involvement:

Contact Person:

City:

FALSE

C. Identity of Nonprofit (All nonprofit applicants):

The nonprofit organization involved in this development is:

Name:

Charact Address

Street Address:

Phone: Contact Email:

State:

G. NONPROFIT INVOLVEMENT

D. Percentage of Nonprofit Ownership (All nonprofit applicants):

Specify the nonprofit entity's percentage ownership of the general partnership interest:

0.0%

3. Nonprofit/Local Housing Authority Purchase Option/Right of First Refusal

A. TRUE

After the mandatory 15-year compliance period, a qualified nonprofit or local housing authority will have the option to purchase or the right of first refusal to acquire the development for a price not to exceed the outstanding debt and exit taxes. Such debt must be limited to the original mortgage(s) unless any refinancing is approved by the nonprofit. See manual for more specifics.

Action: Provide Option or Right of First Refusal in Recordable Form meeting

Virginia Housing's specifications. (TAB V)

Provide Nonprofit Questionnaire (if applicable) (TAB I)

Name of qualified nonprofit:

or indicate true if Local Housing Authority
Name of Local Housing Authority

TRUE

Norfolk Redevelopment and Housing Agency

2. FALSE

A qualified nonprofit or local housing authority submits a homeownership plan committing to sell the units in the development after the mandatory 15-year compliance period to tenants whose incomes shall not exceed the applicable income limit at the time of their initial occupancy.

Action: Provide Homeownership Plan (TAB N)

NOTE: Applicant is required to waive the right to pursue a Qualified Contract.

H. STRUCTURE AND UNITS INFORMATION

1. Ge	neral Information				
a.	Total number of all units in development	68	bedrooms	139	
	Total number of rental units in development	68	bedrooms	139	
	Number of low-income rental units	47	bedrooms	97	
	Percentage of rental units designated low-income	69.12%			
b.	Number of new units:	bedrooms	139		
υ.	Number of new units	bedrooms	0		
	Number of rehab units:	bedrooms	0	_	
	Number of reliab units	bearooms	U		
c.	If any, indicate number of planned exempt units (included in total	l of all units in o	development)	0	
d.	Total Floor Area For The Entire Development		106,585.00	(Sa. ft.)	
-				_	
e.	Unheated Floor Area (i.e. Breezeways, Balconies, Storage)				
f.	Nonresidential Commercial Floor Area (Not eligible for funding)				
g.	Total Usable Residential Heated Area		89,561.00	(Sq. ft.)	
h.	Percentage of Net Rentable Square Feet Deemed To Be New Ren	tal Space	100.00%		
i.	Exact area of site in acres				
j.	Locality has approved a final site plan or plan of development If True , Provide required documentation (TAB O).		FALSE	l	
k.	Requirement as of 2016: Site must be properly zoned for propos ACTION: Provide required zoning documentation (MANDATORY	•	it.		
l.	Development is eligible for Historic Rehab credits Definition:			<u> </u>	
	The structure is historic, by virtue of being listed individually in the	e National Reg	ister of Historic Places, or	due to its	

The structure is historic, by virtue of being listed individually in the National Register of Historic Places, or due to its location in a registered historic district and certified by the Secretary of the Interior as being of historical significance to the district, and the rehabilitation will be completed in such a manner as to be eligible for historic rehabilitation tax credits.

The Block 17 Apartments are one component of a mixed-use development (total 106,585 square feet), which includes both residential units and commercial space.

This Block 17 Apartments tax credit application is requesting financing for only the 68 units of mixed-income apartments. The total square footage for the residential component being referenced in this application is **89,561.00 square feet**.

The commercial component of the mixed-use development (**14,099 square feet**) is referenced in only "f." of the "Structures" tab.

The commercial component will be financed separately as a condominium structure utilizing all non-VH funding sources.

H. STRUCTURE AND UNITS INFORMATION

2. UNIT MIX

a. Specify the average size and number per unit type (as indicated in the Architect's Certification):

Note: Average sq foot should include the prorata of common space.

			# of LIHTC
Unit Type	Average Sq I	oot	Units
Supportive Housing	0.00	SF	0
1 Story Eff - Elderly	0.00	SF	0
1 Story 1BR - Elderly	0.00	SF	0
1 Story 2BR - Elderly	0.00	SF	0
Eff - Elderly	0.00	SF	0
1BR Elderly	0.00	SF	0
2BR Elderly	0.00	SF	0
Eff - Garden	0.00	SF	0
1BR Garden	946.66	SF	8
2BR Garden	1274.16	SF	28
3BR Garden	1730.70	SF	11
4BR Garden	0.00	SF	0
2+ Story 2BR Townhouse	0.00	SF	0
2+ Story 3BR Townhouse	0.00	SF	0
2+ Story 4BR Townhouse	0.00	SF	0
be sure to enter the values in	the		47

Note: Please be sure to enter the values in the appropriate unit category. If not, errors will occur on the self scoresheet.

3. Structures

a.	Number of Buildings (containing rental unit	:s)	1
b.	Age of Structure:	0 years	

c. Number of stories:......4

d. The development is a <u>scattered site</u> development...... FALSE

e. Commercial Area Intended Use: Retail, Incubator space, other commercial/retail uses

f. Development consists primarily of : (Only One Option Below Can Be True)

i. Low Rise Building(s) - (1-5 stories with <u>any</u> structural elements made of wood).....

ii. Mid Rise Building(s) - (5-7 stories with <u>no</u> structural elements made of wood).....

iii. High Rise Building(s) - (8 or more stories with <u>no</u> structural elements made of wood).....

TRUE

FALSE

FALSE

g. Indicate **True** for all development's structural features that apply:

H. STRUCTURE AND UNITS INFORMATION

	i. Row House/Townhouse		FALSE	v. Detached Single-famil	y	FALSE
	ii. Garden Apartments		TRUE	vi. Detached Two-family		FALSE
	iii. Slab on Grade		FALSE	vii. Basement		FALSE
	iv. Crawl space		FALSE			
h.	Development contains an elevator(s). If true, # of Elevators. Elevator Type (if known)		TRUE 2 Electric Traction	Passenger		
i.	Roof Type	-	Flat			
j.	Construction Type	•	Combination			
k.	Primary Exterior Finish	•	Brick			
4. Sit	te Amenities (indicate all proposed)					
	a. Business Center		TRUE	f. Limited Access	TRUE	
	b. Covered Parking		FALSE	g. Playground	FALSE	

l. Describe Community Facilities:

Community rooms, fitness room, outdoor deck

k. Other:

h. Pool.....

i. Rental Office.....

j. Sports Activity Ct..

m. Number of Proposed Parking SpacesParking is shared with another entity

c. Exercise Room.....

d. Gated access to Site.....

e. Laundry facilities.....

TRUE

TRUE

FALSE

FALSE

n. Development located within 1/2 mile of an existing commuter rail, light rail or subway station or 1/4 mile from existing public bus stop.

TRUE

If **True**, Provide required documentation (**TAB K3**).

FALSE

TRUE

FALSE

H. STRUCTURE AND UNITS INFORMATION

5. Plans and Specifications

- a. Minimum submission requirements for all properties (new construction, rehabilitation and adaptive reuse):
 - i. A location map with development clearly defined.
 - ii. Sketch plan of the site showing overall dimensions of all building(s), major site elements (e.g., parking lots and location of existing utilities, and water, sewer, electric, gas in the streets adjacent to the site). Contour lines and elevations are not required.
 - iii. Sketch plans of all building(s) reflecting overall dimensions of:
 - a. Typical floor plan(s) showing apartment types and placement
 - b. Ground floor plan(s) showing common areas
 - c. Sketch floor plan(s) of typical dwelling unit(s)
 - d. Typical wall section(s) showing footing, foundation, wall and floor structure Notes must indicate basic materials in structure, floor and exterior finish.
- b. The following are due at reservation for Tax Exempt 4% Applications and at allocation for 9% Applications.
 - i. Phase I environmental assessment.
 - ii. Physical needs assessment for any rehab only development.

<u>NOTE:</u> All developments must meet Virginia Housing's **Minimum Design and Construction Requirements**. By signing and submitting the Application for Reservation of LIHTC, the applicant certifies that the proposed project budget, plans & specifications and work write-ups incorporate all necessary elements to fulfill these requirements.

6. Market Study Data:

(MANDATORY)

Obtain the following information from the **Market Study** conducted in connection with this tax credit application:

Project Wide Capture Rate - LIHTC Units
Project Wide Capture Rate - Market Units
Project Wide Capture Rate - All Units
Project Wide Absorption Period (Months)

1.70%
1.70%
1.80%
8

J. ENHANCEMENTS

Each development must meet the following baseline energy performance standard applicable to the development's construction category.

- a. New Construction: must meet all criteria for EPA EnergyStar certification.
- b. Rehabilitation: renovation must result in at least a 30% performance increase or score an 80 or lower on the HERS Index.
- c. Adaptive Reuse: must score a 95 or lower on the HERS Index.

Certification and HERS Index score must be verified by a third-party, independent, non-affiliated, certified RESNET home energy rater.

Indicate **True** for the following items that apply to the proposed development:

ACTION: Provide RESNET rater certification (TAB F)

ACTION: Provide Internet Safety Plan and Resident Information Form (Tab W) if corresponding options selected below.

REQUIRED:

1. For any development, upon completion of construction/rehabilitation:

70.09% b1. Percentage of brick covering the exterior walls.	
29.91% b2. Percentage of Fiber Cement Board or other similar low-maintenance material approved by the Authority exterior walls. Community buildings are to be included in percentage calculations.	covering
TRUE c. Water expense is sub-metered (the tenant will pay monthly or bi-monthly bill).	
FALSE d. All faucets, toilets and showerheads in each bathroom are WaterSense labeled products.	
FALSE e. Rehab Only: Each unit is provided with the necessary infrastructure for high-speed internet/broadband s	ervice.
f. Not applicable for 2022 Cycles	
TRUE g. Each unit is provided free individual high speed internet access.	
or FALSE h. Each unit is provided free individual WiFi access.	
TRUE i. Full bath fans are wired to primary light with delayed timer or has continuous exhaust by ERV/DOAS.	
or FALSE j. Full bath fans are equipped with a humidistat.	
TRUE k. Cooking surfaces are equipped with fire prevention features	
or FALSE I. Cooking surfaces are equipped with fire suppression features.	
FALSE m. Rehab only: Each unit has dedicated space, drain and electrical hook-ups to accept a permanently	
installed dehumidification system. or	
TRUE n. All Construction types: each unit is equipped with a permanent dehumidification system.	
TRUE o. All interior doors within units are solid core.	
TRUE p. Every kitchen, living room and bedroom contains, at minimum, one USB charging port.	
TRUE q. All kitchen light fixtures are LED and meet MDCR lighting guidelines.	

Block 17 Apartments - Reservation App

r. Not applicable for 2022 Cycles

ENHANCEMENTS

TRUE

s. New construction only: Each unit to have balcony or patio with a minimum depth of 5 feet clear from face of building and a minimum size of 30 square feet.

For all developments exclusively serving elderly tenants upon completion of construction/rehabilitation:

FALSE

a. All cooking ranges have front controls.

FALSE

b. Bathrooms have an independent or supplemental heat source.

FALSE

c. All entrance doors have two eye viewers, one at 42" inches and the other at standard height.

FALSE

d. Each unit has a shelf or ledge outside the primary entry door located in an interior hallway.

2. Green Certification

a. Applicant agrees to meet the base line energy performance standard applicable to the development's construction category as listed above.

The applicant will also obtain one of the following:

FALSE

Earthcraft Gold or higher certification

FALSE

National Green Building Standard (NGBS)

certification of Silver or higher.

FALSE U.S. Green Building Council LEED

certification

TRUE

Enterprise Green Communities (EGC)

Certification

If seeking any points associated Green certification, provide appropriate documentation at TAB F. Action:

b. Applicant will pursue one of the following certifications to be awarded points on a future development application. (Failure to reach this goal will not result in a penalty.)

FALSE Zero Energy Ready Home Requirements

FALSE

Passive House Standards

3. Universal Design - Units Meeting Universal Design Standards (units must be shown on Plans)

a. Architect of record certifies that units will be constructed to meet Virginia Housing's Universal Design Standards.

b. Number of Rental Units constructed to meet Virginia Housing's Universal Design standards:

0% of Total Rental Units

TRUE

Market-rate units' amenities are substantially equivalent to those of the low income units.

If not, please explain:

tect of Record initial here that the above information is rate per certification statement within this application.

I. UTILITIES

1. Utilities Types:

a.	Heating Type	Heat Pump
b.	Cooking Type	Electric
c.	AC Type	Central Air
d.	Hot Water Type	Electric

2. Indicate True if the following services will be included in Rent:

Water?	FALSE	Heat?	FALSE
Hot Water?	FALSE	AC?	FALSE
Lighting/ Electric?	FALSE	Sewer?	FALSE
Cooking?	FALSE	Trash Removal?	TRUE

Utilities	Enter Allowances by Bedroom Size				
	0-BR	1-BR	2-BR	3-BR	4-BR
Heating	0	16	18	21	0
Air Conditioning	0	13	15	17	0
Cooking	0	8	10	12	0
Lighting	0	12	13	14	0
Hot Water	0	13	15	18	0
Water	0	20	29	41	0
Sewer	0	23	33	47	0
Trash	0	0	0	0	0
Total utility allowance for costs paid by tenant	\$0	\$105	\$133	\$170	\$0

3. The following sources were used for Utility Allowance Calculation (Provide documentation TAB R).

a.	FALSE	HUD	d.	FALSE	Local PHA
b.	FALSE	Utility Company (Estimate)	e.	TRUE	Other: ProCraft Inspection Services
c.	FALSE	Utility Company (Actual Survey)			

Warning: The Virginia Housing housing choice voucher program utility schedule shown on VirginiaHousing.com should not be used unless directed to do so by the local housing authority.

K. SPECIAL HOUSING NEEDS

NOTE: Any Applicant commits to providing first preference to members of targeted populations having state rental assistance and will not impose any eligibility requirements or lease terms for such individuals that are more restrictive than its standard requirements and terms, the terms of the MOU establishing the target population, or the eligibility requirements for the state rental assistance.

Accessibility: Indicate True for the following point categories, as appropriate.
 Action: Provide appropriate documentation (Tab X)

TRUE

- a. Any development in which (i) the greater of 5 units or 10% of units will be assisted by HI vouchers (as evidenced by the submission of a letter satisfactory to the Authority from a public housing authority (PHA) that the development meets all prerequisites for such as another form of documented and binding federal project-based rent subsidies in order to occupancy by extremely low-income persons. Locality project based rental subsidy mee state project based rental subsidy;
 - (ii) will conform to HUD regulations interpreting the accessibility requirements of section Rehabilitation Act; and be actively marketed to persons with disabilities as defined in the in accordance with a plan submitted as part of the application for credits.
 - (iii) above must include roll-in showers, roll under sinks and front control ranges, unless Authority prior to the applicant's submission of its application.

Documentation from source of assistance must be provided with the application. **Note:** Subsidies may apply to any units, not only those built to satisfy Section 504.

FALSE

b. Any development in which ten percent (10%) of the units (i) conform to HUD regulation accessibility requirements of section 504 of the Rehabilitation Act and (ii) are actively m with disabilities as defined in the Fair Housing Act in accordance with a plan submitted application for credits.

For items a or b, all common space must also conform to HUD regulations interpreting the ac requirements of section 504 of the Rehabilitation Act.



- 2. Special Housing Needs/Leasing Preference:
 - a. If not general population, select applicable special population:

FALSE
Elderly (as defined by the United States Fair Housing Act.)
Persons with Disabilities (must meet the requirements of the Federal
Americans with Disabilities Act) - Accessible Supportive Housing Pool only
Supportive Housing (as described in the Tax Credit Manual)

Action: Provide Permanent Supportive Housing Certification (Tab S)

K. **SPECIAL HOUSING NEEDS**

b. The development has existing tenants and a relocation plan has been developed...... (If **True**, Virginia Housing policy requires that the impact of economic and/or physical displacement on those tenants be minimized, in which Owners agree to abide by the Authority's Relocation Guidelines for LIHTC properties.)

Action: Provide Relocation Plan and Unit Delivery Schedule (Mandatory if tenants are displace

2	Lascina	Preferences
э.	Leasilie	Preferences

a.	Will leasing prefer waiting list?	ence be giver select:	to applica	ints on a pu	ublic housing waiting list and/or	Section 8
	Organization whic	h holds waitir	ng list:		Norfolk Redevelpment and Ho	<mark>using Auth</mark>
	Contact person:	Mr. Ronald	Jackson			
	Title:	Executive Di	rector			
	Phone Number:	(757) 533	3-5683			
	Action: Pro	ovide required	Inotification	on documei	ntation (TAB L)	
b.	0.	•			milies with children 1 or less bedrooms).	
C.	Specify the number providing three or			nat will serv	ve individuals and families with o	children by
	% of total Low Inco	ome Units	_	23%	-	
	NOTE: Development certification		_	_	Certified Management Agent. 609s are issued.	Proof of

Action: Provide documentation of tenant disclosure regarding Virginia Housing Rental Education (Mandatory - Tab U)

3. Target Population Leasing Preference

Unless prohibited by an applicable federal subsidy program, each applicant shall commit to provide a le to individuals (i) in a target population identified in a memorandum of understanding between the Autl more participating agencies of the Commonwealth, (ii) having a voucher or other binding commitment assistance from the Commonwealth, and (iii) referred to the development by a referring agent approve The leasing preference shall not be applied to more than ten percent (10%) of the units in the developm time. The applicant may not impose tenant selection criteria or leasing terms with respect to individual: preference that are more restrictive than the applicant's tenant selection criteria or leasing terms appliprospective tenants in the development that do not receive this preference, the eligibility criteria for th from the Commonwealth, or any eligibility criteria contained in a memorandum of understanding betw and one or more participating agencies of the Commonwealth.

Primary Contact for Target Population leasing preference. The agency will contact as needed.

First Name:	Christopher			
Last Name:	McKee			
Phone Number:	(757) 965-9200	Email:	cmckee@tfjgroup.com	

K. SPECIAL HOUSING NEEDS

4.	Rental	Assistance					
	a.	Some of the	low-in	come units d	o or will receive renta	l assistance	TRUE
	b.	Indicate Tru	e if ren	tal assistance	will be available from	n the following	
		FALS	SE	Rental Assist based rental		(RAD) or other PHA conversio	n to
		FALS	SE	Section 8 Ne	w Construction Subst	antial Rehabilitation	
		FALS	SE	Section 8 Mc	oderate Rehabilitation	1	
		FALS	SE	Section 8 Ce	rtificates		
		TRU	JE	Section 8 Pro	oject Based Assistance	2	
		FALS	SE	RD 515 Rent	al Assistance		
		FALS	SE	Section 8 Vo	uchers ng Organization:		
		FALS	SE	State Assista			
		FALS	SE	Other:			
	C.	The Project	Based v	ouchers abo	ve are applicable to th	ne 30% units seeking points. FALSE	
		i. If True abo	ove, ho	w many of the	e 30% units will not h	ave project based vouchers?	
	d.	Number of u	units re	ceiving assist	ance:	23	
		How many y	ears in	rental assista	ance contract?	20.00	
		Expiration d	ate of c	ontract:		12/31/2043	
		•				TRUE	•
		Actio			other agreement prov	vided (TAB Q).	•

UD project-based an authorized sistance), or to ensure ts the definition of

n 504 of the e Fair Housing Act

; agreed to by the

s interpreting the arketed to persons as part of the

:cessibility

s

FALSE

ed - Tab J)

ority

TRUE

,

easing preference hority and one or for rental d by the Authority. nent at any given s receiving this cable to e rental assistance een the Authority

0

L. UNIT DETAILS

1. Set-Aside Election:

UNITS SELECTED IN INCOME AND RENT DETERMINE POINTS FOR THE BONUS POINT CATEGORY

Note: In order to qualify for any tax credits, a development must meet one of two minimum threshold occupancy tests. Either (i) at least 20% of the units must be rent-restricted and occupied by persons whose incomes are 50% or less of the area median income adjusted for family size (this is called the 20/50 test) or (ii) at least 40% of the units must be rent-restricted and occupied by persons whose incomes are 60% or less of the area median income adjusted for family size (this is called the 40/60 test), all as described in Section 42 of the IRC. Rent-and income-restricted units are known as low-income units. If you have more low-income units than required, you qualify for more credits. If you serve lower incomes than required, you receive more points under the ranking system.

a. Units Provided Per Household Type:

Income Lev	els els		Avg Inc.
# of Units	% of Units		***************************************
0	0.00%	20% Area Median	096
0	0.00%	30% Area Median	094
7	10.29%	40% Area Median	280%
24	35.29%	50% Area Median	4200%
16	23.53%	60% Area Median	960%
0	0.00%	70% Area Median	0%
0	0.00%	80% Area Median	0%
21	30.88%	Market Units	
68	100.00%	Total	50.039

Rent Levels			Avg Inc.
# of Units	% of Units		
0	0.00%	20% Area Median	- 094
0	0.00%	30% Area Median	094
7	10.29%	40% Area Median	280%
24	35.29%	50% Area Median	1200%
16	23.53%	60% Area Median	960%
0	0.00%	70% Area Median	
0	0.00%	80% Area Median	
21	30.88%	Market Units	
68	100.00%	Total	

b.	The development plans to ut	ilize average income	FALSE				
	If true, should the points bas	ed on the units assigne	d to the levels above b	e waived and	therefore not	required for complian	ce?
	20-30% Levels	FALSE	40% Levels	FALSE	50% levels	FALSE	

2. Unit Detail

FOR YOUR CONVENIENCE, COPY AND PASTE IS ALLOWED WITHIN UNIT MIX GRID

In the following grid, add a row for each unique unit type planned within the development. Enter the appropriate data for both tax credit and market rate units.

Architect of Record initial here that the information below is accurate per certification statement within this application.

	>
	Unit Type
	(Select One)
Mix 1	1 BR - 1 Bath
Mix 2	2 BR - 2 Bath
Mix 3	3 BR - 2 Bath
Mix 4	1 BR - 1 Bath
Mix 5	1 BR - 1 Bath
Mix 6	2 BR - 2 Bath
Mix 7	2 BR - 2 Bath
Mix 8	2 BR - 2 Bath
Mix 9	2 BR - 2 Bath
Mix 10	2 BR - 2 Bath
Mix 11	3 BR - 2 Bath
Mix 12	3 BR - 2 Bath
Mix 13	3 BR - 2 Bath
Mix 14	1 BR - 1 Bath
Mix 15	1 BR - 1 Bath
Mix 16	2 BR - 2 Bath

>
Rent Target
(Select One)
40% AMI
40% AMI
40% AMI
50% AMI
60% AMI
60% AMI
60% AMI

Number of Units	# of Units 504 compliant	Net Rentable Square Feet	Monthly Rent Per Unit	Total Monthly Rent
1	1	683.00	\$873.00	\$873
4	2	864.00	\$1,011.00	\$4,044
2		1218.00	\$1,474.00	\$2,948
2	2	683.00	\$873.00	\$1,746
1		697.00	\$687.00	\$687
10		864.00	\$1,011.00	\$10,110
1		865.00	\$818.00	\$818
1		979.00	\$818.00	\$818
1		1016.00	\$818.00	\$818
1		1073.00	\$818.00	\$818
3	2	1218.00	\$1,474.00	\$4,422
2		1225.00	\$928.00	\$1,856
1		1330.00	\$1,474.00	\$1,474
2		697.00	\$846.00	\$1,692
2		703.00	\$846.00	\$1,692
5		864.00	\$1,008.00	\$5,040

L. UNIT DETAILS

							1
	2 BR - 2 Bath	60% AMI	1		865.00	\$1,008.00	\$1,008
Mix 18	2 BR - 2 Bath	60% AMI	1		979.00	\$1,008.00	\$1,008
Mix 19	2 BR - 2 Bath	60% AMI	2		1016.00	\$1,008.00	\$2,016
Mix 20	3 BR - 2 Bath	60% AMI	1		1218.00	\$1,148.00	\$1,148
Mix 21	3 BR - 2 Bath	60% AMI	1		1225.00	\$1,148.00	\$1,148
Mix 22	3 BR - 2 Bath	60% AMI	1		1330.00	\$1,148.00	\$1,148
	1 BR - 1 Bath	Market 100%	4		703.00	\$1,233.00	\$4,932
	2 BR - 2 Bath	Market 100%	10		864.00	\$1,533.00	\$15,330
	2 BR - 2 Bath	Market 100%	1		865.00	\$1,533.00	\$1,533
	2 BR - 2 Bath	Market 100%	1		979.00	\$1,533.00	\$1,533
	2 BR - 2 Bath	Market 100%	1		1073.00	\$1,533.00	\$1,533
	3 BR - 2 Bath	Market 100%	3		1218.00	\$1,779.00	\$5,337
	3 BR - 2 Bath	Market 100%	1		1330.00	\$1,779.00	\$1,779
	2 BR - 2 Bath	50% AMI	1		864.00	\$818.00	\$818
Mix 31							\$0
Mix 32							\$0
Mix 33							\$0
Mix 34							\$0
Mix 35							\$0
Mix 36							\$0
Mix 37							\$0
Mix 38							\$0
Mix 39							\$0
Mix 40							\$0
Mix 41							\$0
Mix 42							\$0
Mix 43							\$0
Mix 44							\$0
Mix 45							\$0
Mix 46							\$0
Mix 47							\$0
Mix 48							\$0
Mix 49							\$0
Mix 50							\$0
Mix 51							\$0
Mix 52							\$0
Mix 53							\$0
Mix 54							\$0
Mix 55							\$0
Mix 56							\$0
Mix 57							\$0
Mix 58							\$0
Mix 59							\$0 \$0
Mix 60							\$0
Mix 61							\$0
Mix 62							\$0
Mix 63							\$0
Mix 64							\$0
Mix 65							\$0
Mix 66				_			\$0
Mix 67							\$0
Mix 68							\$0
Mix 69							\$0
Mix 70							\$0
Mix 71							\$0
Mix 72							\$0
							\$0
Mix 73							\$0

L. UNIT DETAILS

		_			
Mix 74					\$0
Mix 75					\$0
Mix 76					\$0 \$0
Mix 77					\$0
Mix 78					\$0
Mix 79					\$0
Mix 80					\$0 \$0 \$0
Mix 81					\$0
Mix 82					\$0
Mix 83					\$0
Mix 84					\$0
Mix 85					\$0
Mix 86					\$0 \$0
Mix 87					\$0
Mix 88					\$0
Mix 89					\$0 \$0
Mix 90					\$0
Mix 91					\$0
Mix 92					\$0
Mix 93					\$0
Mix 94					\$0
Mix 95					\$0
Mix 96					\$0
Mix 97					\$0
Mix 98					\$0
Mix 99					\$0
Mix 100					\$0
TOTALS	 	68	7	\$80,2	127

Total	68	Net Rentable SF:	TC Units	44,278.00
Units			MKT Units	19,353.00
			Total NR SF:	63,631.00

Floor Space Fraction (to 7 decimals)	69.58558%

M. OPERATING EXPENSES

Administrative:			Use Who	ole Numbers Only!
1. Advertising/Marketing				\$13,600
2. Office Salaries				\$25,000
3. Office Supplies				\$0
4. Office/Model Apartment	(typ	e)	\$0
5. Management Fee			_	\$38,747
4.00% of EGI	\$569.81	Per Unit		
6. Manager Salaries				\$40,000
7. Staff Unit (s)	(typ	e)	\$0
8. Legal				\$8,500
9. Auditing				\$8,500
10. Bookkeeping/Accounting				\$0
11. Telephone & Answering S				\$0
12. Tax Credit Monitoring Fed				\$1,610
13. Miscellaneous Administra				\$25,000
Total Adminis	trative			\$160,957
Utilities				
14. Fuel Oil				\$0
15. Electricity				\$8,500
16. Water				\$42,024
17. Gas				\$0
18. Sewer				\$7,480
Total Utility				\$58,004
Operating:				
19. Janitor/Cleaning Payroll				\$25,000
20. Janitor/Cleaning Supplies				\$0
21. Janitor/Cleaning Contract	I			\$0
22. Exterminating				\$0
23. Trash Removal				\$10,200
24. Security Payroll/Contract				\$0
25. Grounds Payroll26. Grounds Supplies				\$0
27. Grounds Contract				\$0 \$0
28. Maintenance/Repairs Pay	roll			\$44,200
29. Repairs/Material	71011			\$44,200
30. Repairs Contract				\$0
31. Elevator Maintenance/Co	ontract			\$0
32. Heating/Cooling Repairs 8				\$0
33. Pool Maintenance/Contra				\$0
34. Snow Removal	20900011			\$0
35. Decorating/Payroll/Contr	act			\$0
36. Decorating Supplies				\$0
37. Miscellaneous				\$0
	ing & Maintenan	ce		\$79,400
	J -:			775,400

M. OPERATING EXPENSES

Taxes & Insurance	
38. Real Estate Taxes	\$81,600
39. Payroll Taxes	\$13,500
40. Miscellaneous Taxes/Licenses/Permits	\$0
41. Property & Liability Insurance	\$51,000
42. Fidelity Bond	\$0
43. Workman's Compensation	\$0
44. Health Insurance & Employee Benefits	\$0
45. Other Insurance	\$0
Total Taxes & Insurance	\$146,100
Total Operating Expense	\$444,461
Total Operating \$6,536 C. Total Operating 45.88% Expenses Per Unit Expenses as % of EGI	
Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum)	\$20,400
Total Expenses	\$464,861

ACTION: Provide Documentation of Operating Budget at **Tab R** if applicable.

N. PROJECT SCHEDULE

ACTIVITY	ACTUAL OR ANTICIPATED DATE	NAME OF RESPONSIBLE PERSON
1. SITE		
a. Option/Contract	3/7/2022	Richard Sciortino
b. Site Acquisition	3/1/2023	Richard Sciortino
c. Zoning Approval	12/22/2020	Richard Sciortino
d. Site Plan Approval	1/1/2023	Todd Lieberman
2. Financing		
a. Construction Loan		
i. Loan Application	11/1/2022	Todd Lieberman
ii. Conditional Commitment		
iii. Firm Commitment	2/1/2023	Richard Sciortino
b. Permanent Loan - First Lien		
i. Loan Application	11/1/2022	Todd Lieberman
ii. Conditional Commitment		
iii. Firm Commitment	2/1/2023	Richard Sciortino
c. Permanent Loan-Second Lien		
i. Loan Application		
ii. Conditional Commitment		
iii. Firm Commitment		
d. Other Loans & Grants		
i. Type & Source, List	CNI Funds - HUD	Steve Morales - NRHA
ii. Application	9/17/2018	Steve Morales - NRHA
iii. Award/Commitment	5/13/2019	Steve Morales - NRHA
2. Formation of Owner	2/26/2021	Erik Hoffman
3. IRS Approval of Nonprofit Status		
4. Closing and Transfer of Property to Owner	3/1/2023	Richard Sciortino
5. Plans and Specifications, Working Drawings	2/1/2022	Todd Lieberman
6. Building Permit Issued by Local Government	12/23/2022	Todd Lieberman
7. Start Construction	3/1/2022	Todd Lieberman
8. Begin Lease-up	3/1/2024	Christopher McKee
9. Complete Construction	5/31/2024	Todd Lieberman
10. Complete Lease-Up	9/30/2024	Christopher McKee
11. Credit Placed in Service Date	12/30/2024	Richard Sciortino

O. PROJECT BUDGET - HARD COSTS

Cost/Basis/Maximum Allowable Credit

Complete cost column and basis column(s) as appropriate

To select exclusion of allowable line items from Total Development Costs used in Cost limit calculations, select X in yellow box to the left.

Note: Attorney must opine, among other things, as to correctness of the inclusion of each cost item in eligible basis, type of credit and numerical calculations included in Project Budget.

	Must Use Whole Number	ers Only!	Amount of Cost up to 100% Includable in Eligible BasisUse Applicable Column(s):		
				nt Value Credit"	(D)
	Item	(A) Cost	(B) Acquisition	(C) Rehab/	"70 % Present
		()	()	New Construction	Value Credit"
1. Cont	ractor Cost				
a.	Unit Structures (New)	13,239,624	0	0	13,239,624
b.	Unit Structures (Rehab)	0	0	0	0
c.	Non Residential Structures	0	0	0	0
d.	Commercial Space Costs		0	0	0
e.	Structured Parking Garage	0	0	0	0
	Total Structure	13,239,624	0	0	13,239,624
f.	Earthwork	0	0	0	0
g.	Site Utilities	0	0	0	0
h.	Renewable Energy	0	0	0	0
i.	Roads & Walks	0	0	0	0
j.	Site Improvements	0	0	0	0
k.	Lawns & Planting	0	0	0	0
I.	Engineering	0	0	0	0
m.	Off-Site Improvements	0	0	0	0
n.	Site Environmental Mitigation	0	0	0	0
0.	Demolition	0	0	0	0
p.	Site Work	0	0	0	0
q.	Other Site work	0	0	0	0
	Total Land Improvements	0	0	0	0
	Total Structure and Land	13,239,624	0	0	13,239,624
r.	General Requirements	947,391	0	0	947,391
S.	Builder's Overhead	742,918	0	0	742,918
(5.6% Contract)				
t.	Builder's Profit	162,500	0	0	162,500
(1.2%_ Contract)				
u.	Bonds	0	0	0	0
v.	Building Permits	0	0	0	0
w.	Special Construction	0	0	0	0
х.	Special Equipment	0	0	0	0
у.	Other 1:	0	0	0	0
Z.	Other 2:	0	0	0	0
aa.	Other 3:	0	0	0	0
	Contractor Costs	\$15,092,433	\$0	\$0	\$15,092,433

O. PROJECT BUDGET - OWNER COSTS

To select exclusion of allowable line items from Total Development Costs used in Cost limit calculations, select X in yellow box to the left.

			Amount of	f Cost up to 100% Inc	 cludable in	
			Eligible BasisUse Applicable Column(s):			
	MUST USE WHOLE NUMBERS ONLY!		"30% Present		(D)	
	Item	(A) Cost	(B) Acquisition	(C) Rehab/	"70 % Present	
		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(5) / (6)	New Construction	Value Credit"	
2. Owi	ner Costs					
a.	Building Permit	53,438	0	0	41,162	
b.	Architecture/Engineering Design Fee	375,758	0	0	375,758	
	\$5,526 /Unit)					
c.	Architecture Supervision Fee	136,194	0	0	136,194	
	\$2,003 /Unit)					
d.	Tap Fees	0	0	0	0	
e.	Environmental	12,275	0	0	12,275	
f.	Soil Borings	28,642	0	0	28,642	
g.	Green Building (Earthcraft, LEED, etc.)	32,734	0	0	32,734	
h.	Appraisal	4,092	0	0	2,000	
i.	Market Study	10,000	0	0	10,000	
j.	Site Engineering / Survey	171,851	0	0	160,000	
k.	Construction/Development Mgt	0	0	0	0	
I.	Structural/Mechanical Study	0	0	0	0	
m.	Construction Loan	102,821	0	0	102,821	
	Origination Fee					
n.	Construction Interest	545,809	0	0	400,000	
	(<u>3.5%</u> for <u>21</u> months)					
0.	Taxes During Construction	54,165	0	0	54,165	
p.	Insurance During Construction	103,469	0	0	103,469	
q.	Permanent Loan Fee	54,791	0	0	0	
	(<u>0.0%</u>)					
r.	Other Permanent Loan Fees	0	0	0	0	
S.	Letter of Credit	170,973	0	0	170,973	
t.	Cost Certification Fee	0	0	0	0	
u.	Accounting	25,000	0	0	0	
v.	Title and Recording	40,917	0	0	30,000	
w.	Legal Fees for Closing	341,504	0	0	275,000	
x.	Mortgage Banker	0	0	0	0	
у.	Tax Credit Fee	82,394				
z.	Tenant Relocation	0	0	0	0	
aa.	Fixtures, Furnitures and Equipment	152,000	0	0	152,000	
ab.	Organization Costs	0	0	0	0	
ac.	Operating Reserve	232,430	0	0	0	
ad.	Contingency	754,622	0	0	754,622	
ae.	Security	0	0	0	0	
af.	Utilities	81,834	0	0	81,834	

O. PROJECT BUDGET - OWNER COSTS

ag. Servicing Reserve	0			
(1) Other* specify: Misc. SC during Construction	32,734	0	0	32,734
(2) Other* specify: Marketing	147,161	0	0	0
(3) Other* specify: Predevelopment Interest	30,000	0	0	0
(4) Other* specify:		0	0	0
(5) Other * specify: Debt Service Reerve	201,046	0	0	0
(6) Other* specify: Replacement Reserve	20,400	0	0	0
(7) Other* specify: Construction Testing + Rad	49,100	0	0	49,100
(8) Other* specify: Construction Lender Inspec	28,642	0	0	28,642
(9) Other* specify: Tax Credit Consultant	25,000	0	0	25,000
_				
Owner Costs Subtotal (Sum 2A2(10))	\$4,101,796	\$0	\$0	\$3,059,125
Subtotal 1 + 2	\$19,194,229	\$0	\$0	\$18,151,558
(Owner + Contractor Costs)				
3. Developer's Fees	1,965,538	0	0	1,965,538
Action: Provide Developer Fee Agreement (Tab A)				
4. Owner's Acquisition Costs				
Land	0			
Existing Improvements	0	0		
Subtotal 4:	\$0	\$0		
5. Total Development Costs				
Subtotal 1+2+3+4:	\$21,159,767	\$0	\$0	\$20,117,096

If this application seeks rehab credits only, in which there is no acquisition and <u>no change in ownership</u>, enter the greater of appraised value or tax assessment value here:

(Provide documentation at Tab E) \$0 Building

Maximum Developer Fee: \$1,965,538

Proposed Development's Cost per Sq Foot \$199 Meets Limits
Applicable Cost Limit by Square Foot: \$314

Proposed Development's Cost per Unit \$311,173 Proposed Cost per Unit exceeds limit Applicable Cost Limit per Unit: \$303,292

Land

P. ELIGIBLE BASIS CALCULATION

				Cost up to 100% Inc	
			"30 % Present	sisUse Applicable C Value Credit"	column(s):
	ltem	(A) Cost	(B) Acquisition	(C) Rehab/ New Construction	(D) "70 % Present Value Credit"
1.	Total Development Costs	21,159,767	0	0	1
2.	Reductions in Eligible Basis				
	a. Amount of federal grant(s) used to finan qualifying development costs	ice	0	0	0
	b. Amount of nonqualified, nonrecourse fir	nancing	0	0	0
	c. Costs of nonqualifying units of higher qu (or excess portion thereof)	ality	0	0	0
	d. Historic Tax Credit (residential portion)		0	0	0
3.	Total Eligible Basis (1 - 2 above)		0	0	20,117,096
4.	Adjustment(s) to Eligible Basis (For non-acc	quisition costs in e	eligible basis)		
	a. For QCT or DDA (Eligible Basis x 30%) State Designated Basis Boosts:		_	0	0
	b. For Revitalization or Supportive Housingc. For Green Certification (Eligible Basis x 1	· -	0%)	0	6,035,129
	Total Adjusted Eligible basis		=	0	26,152,225
5.	Applicable Fraction		69.11765%	69.11765%	69.11765%
6.	Total Qualified Basis (Eligible Basis x Applicable Fraction)		0	0	18,075,803
	Applicable Percentage Beginning in 2021, All Tax Exempt requests should		4.00%	4.00%	9.00%
8.	% rate and all 9% requests should use the standar Maximum Allowable Credit under IRC §42 (Qualified Basis x Applicable Percentage)		\$0	\$0	\$1,626,822
	(Must be same as BIN total and equal to or than credit amount allowed)	less	Combir	\$1,626,822 ned 30% & 70% P. V.	Credit

SOURCES OF FUNDS

Action: Provide Documentation for all Funding Sources at Tab T

1. Construction Financing: List individually the sources of construction financing, including any such loans financed through grant sources:

		Date of	Date of	Amount of	
	Source of Funds	Application	Commitment	Funds	Name of Contact Person
1.	Construction Loan			\$15,375,000	
2.	CNI Funds			\$500,000	
3.					
	Total Construction Funding	α:		\$15,975,000	

Total Construction Funding:

2. Permanent Financing: List individually the sources of all permanent financing in order of lien position:

			((Whole Numbers only)		Interest	Amortization	Term of
		Date of	Date of	Amount of	Annual Debt	Rate of	Period	Loan
	Source of Funds	Application	Commitment	Funds	Service Cost	Loan	IN YEARS	(years)
1.	VHDA			\$4,512,138	\$256,248	4.50%	35	35
2.	VHDA REACH			\$1,360,000	\$62,353	2.95%	35	35
3.	VHDA Match			\$1,500,000	\$59,166	1.95%	35	35
4.	DHCD Loans (Interest Only	')		\$2,000,000	\$60,000	3.00%		30
5.	CNI			\$500,000		0.00%		40
6.								
7.								
8.								
9.								
10.								

Total Permanent Funding:

\$9,872,138 \$437,767

3. Grants: List all grants provided for the development:

		Date of	Date of	Amount of	
	Source of Funds	Application	Commitment	Funds	Name of Contact Person
1.					
2.					
3.					
4.					
5.					
6.					
	•	-			•

Total Permanent Grants:

Q. SOURCES OF FUNDS

4. Subsidized Funding

		Date of	Amount of
	Source of Funds	Commitment	Funds
1.	NRHA Land Contribution		\$575,200
2.	CNI Funds		\$500,000
3.	City of Norfolk Public Improvements		\$2,476,175
4.	CCI Funds		\$1,000,000
5.			
	Total Subsidized Funding		\$4,551,375

5. Recap of Federal, State, and Local Funds

If above is **True**, then list the amount of money involved by all appropriate types.

Below-Market Loans

a.	Tax Exempt Bonds	\$0
b.	RD 515	\$0
c.	Section 221(d)(3)	\$0
d.	Section 312	\$0
e.	Section 236	\$0
f.	VHDA SPARC/REACH	\$2,860,000
g.	HOME Funds	\$0
h.	Other:	\$2,000,000
	DHCD Interest Only Loans	
i.	Other:	\$500,000
	CNI Funds	

Market-Rate Loans

a.	Taxable Bonds	
b.	Section 220	\$0
c.	Section 221(d)(3)	\$0
d.	Section 221(d)(4)	\$0
e.	Section 236	\$0
f.	Section 223(f)	\$0
g.	Other:	\$0

Grants*

a.	CDBG	\$0
b.	UDAG	\$0

Grants

c.	State	
d.	Local	
e.	Other:	

^{*}This means grants to the partnership. If you received a loan financed by a locality which received one of the listed grants, please list it in the appropriate loan column as "other" and describe the applicable grant program which funded it.

Q. SOURCES OF FUNDS

6. For 1	Fransactions Using Tax-Ex For purposes of the 50% application, the portion of tax-exempt funds is:	Test, and based	only on the da	ta entered to this	with		
7. Som	e of the development's fir If True , list which financir	-				FALSE	
8. Othe	er Subsidies	Action:	Provide docum	entation (Tab Q)			
a.	FALSE	Real Estate T	ax Abatement	on the increase in the	value of the	development.	
b.	TRUE		based subsidy e units in the do	from HUD or Rural De evelopment.	velopment fo	or the greater of !	5
c.	FALSE	Other					
9. A HU	JD approval for transfer of	physical asset i	s required		FALSE		

R. EQUITY

1. Equity

a. Portion of Syndication Proceeds Attributable to Historic Tax Credit

Amount of Federal historic credits	\$0	x Equity \$	\$0.000	=	\$0
Amount of Virginia historic credits	\$0	x Equity \$	\$0.000	=	\$0

b. Equity that Sponsor will Fund:

i.	Cash Investment	\$0	
ii.	Contributed Land/Building	\$0	
iii.	Deferred Developer Fee	\$706,457	(Note: Deferred Developer Fee cannot be negative.)
iv	Other:		

ACTION: If Deferred Developer Fee is greater than 50% of overall Developer Fee, provide a cash flow statement showing payoff within 15 years at **TAB A.**

Equity Total \$706,457

2. Equity Gap Calculation

a.	Total Development Cost	\$21,159,767
b.	Total of Permanent Funding, Grants and Equity -	\$10,578,595
c.	Equity Gap	\$10,581,172
d.	Developer Equity -	\$1,057
e	Equity gap to be funded with low-income tax credit proceeds	\$10 580 115

3. Syndication Information (If Applicable)

a.	Actual or Anticipated	d Name of Syndicator:				
	Contact Person:		Phone:			
	Street Address:					
	City:	State:	7in:	_	_	

b. Syndication Equity

i.	Anticipated Annual Credits	\$1,162,766.00
ii.	Equity Dollars Per Credit (e.g., \$0.85 per dollar of credit)	\$0.910
iii.	Percent of ownership entity (e.g., 99% or 99.9%)	99.99000%
iv.	Syndication costs not included in Total Development Costs (e.g., advisory fees)	\$0
٧.	Net credit amount anticipated by user of credits	\$1,162,650
vi.	Total to be paid by anticipated users of credit (e.g., limited partners)	\$10.580.115

c.	Syndication:	Private
d.	Investors:	Corporate

4. Net Syndication Amount

\$10,580,115

Which will be used to pay for Total Development Costs

5. Net Equity Factor

91.0000216493%

Must be equal to or greater than 85%

S. DETERMINATION OF RESERVATION AMOUNT NEEDED

The following calculation of the amount of credits needed is substantially the same as the calculation which will be made by Virginia Housing to determine, as required by the IRC, the amount of credits which may be allocated for the development. However, Virginia Housing at all times retains the right to substitute such information and assumptions as are determined by Virginia Housing to be reasonable for the information and assumptions provided herein as to costs (including development fees, profits, etc.), sources for funding, expected equity, etc. Accordingly, if the development is selected by Virginia Housing for a reservation of credits, the amount of such reservation may differ significantly from the amount you compute below.

1.	Total Development Costs		\$21,159,767
2.	Less Total of Permanent Funding, Grants and Equity	-	\$10,578,595
3.	Equals Equity Gap		\$10,581,172
4.	Divided by Net Equity Factor (Percent of 10-year credit expected to be raised as equity	investment)	91.0000216493%
5.	Equals Ten-Year Credit Amount Needed to Fund Gap		\$11,627,659
	Divided by ten years		10
6.	Equals Annual Tax Credit Required to Fund the Equity Gap)	\$1,162,766
7.	Maximum Allowable Credit Amount (from Eligible Basis Calculation)		\$1,626,822
8.	Requested Credit Amount	For 30% PV Credit: For 70% PV Credit:	\$0 \$1,162,766
	Credit per LI Units \$24,739.7021 Credit per LI Bedroom \$11,987.2784	Combined 30% & 70% PV Credit Requested	\$1,162,766

9. Action: Provide Attorney's Opinion (Mandatory Tab H)

T. CASH FLOW

1. Revenue

Indicate the estimated monthly income for the Low-Income Units (based on Unit Details tab):

Total Monthly Rental Income for LIHTC Units \$48,150 Plus Other Income Source (list): Security Deposit Income and Application Fees, Water Reimbursement \$3,353 Equals Total Monthly Income: \$51,503 Twelve Months x12 **Equals Annual Gross Potential Income** \$618,041 \$30,902 Less Vacancy Allowance 5.0% **Equals Annual Effective Gross Income (EGI) - Low Income Units** \$587,139

2. Indicate the estimated monthly income for the Market Rate Units (based on Unit Details tab):

Total Monthly Income for Market Plus Other Income Source (list):	Security Deposit Income and Application Fees, Water Rein	\$31,977 nbursement \$1,498	
Equals Total Monthly Income:	, , , , , , , , , , , , , , , , , , , 	\$33,475	
Twelve Months		x12	
Equals Annual Gross Potential Income			
Less Vacancy Allowance	5.0%	\$20,085	
Equals Annual Effective Gross Inc	ome (EGI) - Market Rate Units	\$381,619	

Action: Provide documentation in support of Operating Budget (TAB R)

3. Cash Flow (First Year)

a.	Annual EGI Low-Income Units	\$587,139
b.	Annual EGI Market Units	\$381,619
c.	Total Effective Gross Income	\$968,758
d.	Total Expenses	\$464,861
e.	Net Operating Income	\$503,897
f.	Total Annual Debt Service	\$437,767
g.	Cash Flow Available for Distribution	\$66,130

T. CASH FLOW

4. Projections for Financial Feasibility - 15 Year Projections of Cash Flow

	Stabilized				
	Year 1	Year 2	Year 3	Year 4	Year 5
Eff. Gross Income	968,758	988,133	1,007,896	1,028,054	1,048,615
Less Oper. Expenses	464,861	478,807	493,171	507,966	523,205
Net Income	503,897	509,327	514,725	520,088	525,410
Less Debt Service	437,767	437,767	437,767	437,767	437,767
Cash Flow	66,130	71,560	76,958	82,321	87,643
Debt Coverage Ratio	1.15	1.16	1.18	1.19	1.20

	Year 6	Year 7	Year 8	Year 9	Year 10
Eff. Gross Income	1,069,587	1,090,979	1,112,799	1,135,055	1,157,756
Less Oper. Expenses	538,901	555,068	571,720	588,872	606,538
Net Income	530,686	535,911	541,078	546,183	551,218
Less Debt Service	437,767	437,767	437,767	437,767	437,767
Cash Flow	92,919	98,144	103,311	108,416	113,451
Debt Coverage Ratio	1 21	1 22	1 24	1 25	1 26

	Year 11	Year 12	Year 13	Year 14	Year 15
Eff. Gross Income	1,180,911	1,204,529	1,228,620	1,253,192	1,278,256
Less Oper. Expenses	624,734	643,476	662,781	682,664	703,144
Net Income	556,177	561,053	565,839	570,528	575,112
Less Debt Service	437,767	437,767	437,767	437,767	437,767
Cash Flow	118,410	123,286	128,072	132,761	137,345
Debt Coverage Ratio	1.27	1.28	1.29	1.30	1.31

Estimated Annual Percentage Increase in Revenue $\frac{2.00\%}{1.00\%}$ (Must be $\frac{2.00\%}{1.00\%}$ (Must be

J.	Building-	by-Buil	ding Info	ormation								Must Cor	mplete							
	Qualified l	oasis mu	st be det	ermined on a building-by b	uilding bas	is. Complete	the sec	tion belo	w. Building st	treet addres	ses are requi	red by the IRS (mu	ust have them	by the time	of		Number of BINS:	1		
	allocation			crimica on a banding by b	anamg bas	nor complete	500		Danaing o	cct aaa.cs	oco ar e requi	.ca by the mo (in	450 114 40 0110111	o, the thire				_	j	
				NVENIENCE, COPY AND I	PASTE IS	ALLOWED W	ITHIN I	BUILDIN	G GRID											
			MBER	Please help us with the pr							esent Value				sent Value					
			OF	DO NOT use the CUT feat							or Acquisition	,	Cı	redit for Rehab	/ New Constru	iction		70% Present	Value Credit	•
		TAX	MARKET	DO NOT SKIP LINES BETW	EEN BUIL	DINGS			F-11	Actual or			F-17	Actual or			5.17	Actual or		
Bldg	BIN	CREDIT	RATE	Street Address 1	Street	City	State	7in	Estimate Qualified	Anticipated In-Service	Applicable	Credit	Estimate Qualified	Anticipated In-Service	Applicable	Credit	Estimate Qualified	Anticipated In-Service	Applicable	Credit
#	if known	UNITS	UNITS	Street Address 1	Address 2		State	Zip	Basis	Date	Percentage	Amount	Basis	Date	Percentage	Amount	Basis	Date	Percentage	Amount
1		47	21	600 E Freemason Street		Norfolk	VA	23510				\$0				\$0	\$18,075,803	12/30/24		\$1,626,822
2												\$0				\$0				\$0
3												\$0				\$0				\$0
4												\$0				\$0				\$0
5												\$0				\$0				\$0
6												\$0				\$0				\$0
7												\$0				\$0				\$0
8												\$0				\$0				\$0
9												\$0				\$0				\$0
10												\$0				\$0				\$0
11												\$0				\$0				\$0
12												\$0				\$0				\$0
13												\$0				\$0				\$0
14												\$0				\$0				\$0
15												\$0				\$0				\$0
16												\$0				\$0				\$0
17												\$0				\$0				\$0
18					_							\$0				\$0				\$0
19												\$0		_		\$0				\$0
20						-						\$0				\$0				\$0
21												\$0		-		\$0				\$0
22					+							\$0				\$0				\$0
23												\$0 \$0				\$0 \$0				\$0
24 25												\$0 \$0				\$0 \$0				\$0 \$0
25						-						\$0 \$0				\$0				\$0
27						+						\$0 \$0				\$0				\$0
28												\$0 \$0				\$0				\$0
29												\$0 \$0				\$0				\$0
30												\$0 \$0				\$0				\$0
31												\$0				\$0				\$0
32												\$0				\$0				\$0
33												\$0				\$0				\$0
34												\$0				\$0				\$0
35												\$0				\$0				\$0
		47	21	If development has more than 3	5 buildings,	contact Virginia	Housing.	•	•								•	•		
																	410.000			
				Totals from all buildings					\$0)		L	\$0	J			\$18,075,803]		
											j	\$0				\$0	1			\$1,626,822
												ΨŪ				- P	ı			+-,,022

V. STATEMENT OF OWNER

The undersigned hereby acknowledges the following:

- 1. that, to the best of its knowledge and belief, all factual information provided herein or in connection herewith is true and correct, and all estimates are reasonable.
- 2. that it will at all times indemnify and hold harmless Virginia Housing and its assigns against all losses, costs, damages, Virginia Housing's expenses, and liabilities of any nature directly or indirectly resulting from, arising out of, or relating to Virginia Housing's acceptance, consideration, approval, or disapproval of this reservation request and the issuance or nonissuance of an allocation of credits, grants and/or loan funds in connection herewith.
- 3. that points will be assigned only for representations made herein for which satisfactory documentation is submitted herewith and that no revised representations may be made in connection with this application once the deadline for applications has passed.
- 4. that this application form, provided by Virginia Housing to applicants for tax credits, including all sections herein relative to basis, credit calculations, and determination of the amount of the credit necessary to make the development financially feasible, is provided only for the convenience of Virginia Housing in reviewing reservation requests; that completion hereof in no way guarantees eligibility for the credits or ensures that the amount of credits applied for has been computed in accordance with IRC requirements; and that any notations herein describing IRC requirements are offered only as general guides and not as legal authority.
- 5. that the undersigned is responsible for ensuring that the proposed development will be comprised of qualified low-income buildings and that it will in all respects satisfy all applicable requirements of federal tax law and any other requirements imposed upon it by Virginia Housing prior to allocation, should one be issued.
- 6. that the undersigned commits to providing first preference to members of targeted populations having state rental assistance and will not impose any eligibility requirements or lease terms terms for such individuals that are more restrictive than its standard requirements and terms, the terms of the MOU establishing the target population, or the eligibility requirements for the state rental assistance.
- 7. that, for the purposes of reviewing this application, Virginia Housing is entitled to rely upon representations of the undersigned as to the inclusion of costs in eligible basis and as to all of the figures and calculations relative to the determination of qualified basis for the development as a whole and/or each building therein individually as well as the amounts and types of credit applicable thereof, but that the issuance of a reservation based on such representation in no way warrants their correctness or compliance with IRC requirements.
- 8. that Virginia Housing may request or require changes in the information submitted herewith, may substitute its own figures which it deems reasonable for any or all figures provided herein by the undersigned and may reserve credits, if any, in an amount significantly different from the amount requested.
- 9. that reservations of credits are not transferable without prior written approval by Virginia Housing at its sole discretion.

V. STATEMENT OF OWNER

- 10. that the requirements for applying for the credits and the terms of any reservation or allocation thereof are subject to change at any time by federal or state law, federal, state or Virginia Housing regulations, or other binding authority.
- 11. that reservations may be made subject to certain conditions to be satisfied prior to allocation and shall in all cases be contingent upon the receipt of a nonrefundable application fee of \$1000 and a nonrefundable reservation fee equal to 7% of the annual credit amount reserved.
- 12. that a true, exact, and complete copy of this application, including all the supporting documentation enclosed herewith, has been provided to the tax attorney who has provided the required attorney's opinion accompanying this submission.
- 13. that the undersigned has provided a complete list of all residential real estate developments in which the general partner(s) has (have) or had a controlling ownership interest and, in the case of those projects allocated credits under Section 42 of the IRC, complete information on the status of compliance with Section 42 and an explanation of any noncompliance. The undersigned hereby authorizes the Housing Credit Agencies of states in which these projects are located to share compliance information with the Authority.
- 14. that any principal of undersigned has not participated in a planned foreclosure or Qualified Contract request in Virginia after January 1, 2019.
- 15. that undersigned agrees to provide disclosure to all tenants of the availability of Renter Education provided by Virginia Housing.
- 16. that undersigned waives the right to pursue a Qualified Contract on this development.
- 17. that the information in this application may be disseminated to others for purposes of verification or other purposes consistent with the Virginia Freedom of Information Act. However, all information will be maintained, used or disseminated in accordance with the Government Data Collection and Dissemination Practices Act. The undersigned may refuse to supply the information requested, however, such refusal will result in Virginia Housing's inability to process the application. The original or copy of this application may be retained by Virginia Housing, even if tax credits are not allocated to the undersigned.

In Witness Whereof, the undersigned, being authorized, has caused this document to be executed in its name on the date of this application set forth in DEV Info tab hereof.

Legal Name of Owner: Bloc

Block 17, LP

Richard J. Sciortino

By:

Its: President of a member of managing member of managing member of

general partner of Block 17, LP(Title)

V. STATEMENT OF ARCHITECT

The architect signing this document is certifying that the development plans and specifications incorporate all Virginia Housing Minimum Design and Construction Requirements (MDCR), selected LIHTC enhancements and amenities, applicable building codes and accessibility requirements.

In Witness Whereof, the undersigned, being authorized, has caused this document to be executed in its name on the date of this application set forth in DEV Info tab hereof.

Legal Name of Architect:

Renauld Deandre Mitchell

Virginia License#:

0401019188

Architecture Firm or Company:

Moody Nolan, Inc.

By:

its:

Partner, Managing Director-Chicago/Wash DC Studios

(Title)

Initials by Architect are also required on the following Tabs: Enhancement, Special Housing Needs and Unit Details.

W.

LIHTC SELF SCORE SHEET

Self Scoring Process

This Self Scoring Process is intended to provide you with an estimate of your application's score based on the information included within the reservation application. Other items, denoted below in the yellow shaded cells, are typically evaluated by Virginia Housin's staff during the application review and feasibility process. For purposes of self scoring, we have made certain assumptions about your application. Edit the appropriate responses (Y or N) in the yellow shaded cells, if applicable. Items 5f and 5g require a numeric value to be entered.

Please remember that this score is only an estimate. Virginia Housing reserves the right to change application data and/or score sheet responses where appropriate, which may change the final score.

MANDATORY ITEMS:	Included		Score
a. Signed, completed application with attached tabs in PDF format	Υ	Y or N	0
b. Active Excel copy of application	Υ	Y or N	0
c. Partnership agreement	Υ	Y or N	0
d. SCC Certification	Υ	Y or N	0
e. Previous participation form	Υ	Y or N	0
f. Site control document	Υ	Y or N	0
g. RESNET Certification	Υ	Y or N	0
h. Attorney's opinion	Υ	Y or N	0
i. Nonprofit questionnaire (if applicable)	Υ	Y, N, N/A	0
j. Appraisal	Υ	Y or N	0
k. Zoning document	Υ	Y or N	0
I. Universal Design Plans	Υ	Y or N	0
m. List of LIHTC Developments (Schedule A)	Υ	Y or N	0
Total:		•	0.00
1. READINESS:			
a. Virginia Housing notification letter to CEO (via Locality Notification Information App)	Υ	0 or -50	0.00
b. Local CEO Opposition Letter	N	0 or -25	0.00
c. Plan of development < no points offered in Cycle 2022 >	N/A	0 pts for 2022	0.00
d. Location in a revitalization area based on Qualified Census Tract	N	0 or 10	0.00
e. Location in a revitalization area with resolution	Υ	0 or 15	15.00
f. Location in a Opportunity Zone	N	0 or 15	0.00
Total:			15.00
2. HOUSING NEEDS CHARACTERISTICS:			
a. Sec 8 or PHA waiting list preference	Υ	0 or up to 5	3.31
b. Existing RD, HUD Section 8 or 236 program	N	0 or 20	0.00
c. Subsidized funding commitments	21.51%	Up to 40	40.00
d. Tax abatement on increase of property's value	N	0 or 5	0.00
e. New project based rental subsidy (HUD or RD)	Υ	0 or 10	10.00
f. Census tract with <12% poverty rate	3%	0, 20, 25 or30	30.00
g. Development provided priority letter from Rural Development	N	0 or 15	0.00
h. Dev. located in area with increasing rent burdened population	Υ	Up to 20	20.00
Total:			103.31

3. DEVELOPMENT CHARACTERISTICS:				
a. Enhancements (See calculations below)				73.96
b. Project subsidies/HUD 504 accessibility for 5 or 10% of units		Υ	0 or 50	50.00
or c. HUD 504 accessibility for 10% of units		N	0 or 20	0.00
d. Proximity to public transportation (within Northern VA or Tidewater)		Y10	0, 10 or 20	10.00
e. Development will be Green Certified		Υ	0 or 10	10.00
f. Units constructed to meet Virginia Housing's Universal Design standards		0%	Up to 15	0.00
g. Developments with less than 100 low income units		Υ	up to 20	20.00
			0 or 5	0.00
h. Historic Structure eligible for Historic Rehab Credits	-	N	0 01 5	
	Total:			163.96
4. TENANT POPULATION CHARACTERISTICS: Locality AMI State AMI \$84,500 \$59,700				
a. Less than or equal to 20% of units having 1 or less bedrooms	_	Υ	0 or 15	15.00
b. <plus> Percent of Low Income units with 3 or more bedrooms</plus>		23.40%	Up to 15	15.00
c. Units with rent and income at or below 30% of AMI and are not subsidized (up to 10% of	of I Lupite)	0.00%	Up to 10	0.00
• •	or Li uriits)		•	
d. Units with rents at or below 40% of AMI (up to 10% of LI units)		14.89%	Up to 10	10.00
e. Units with rent and income at or below 50% of AMI		65.96%	Up to 50	50.00
f. Units with rents at or below 50% rented to tenants at or below 60% of AMI		65.96%	Up to 25	0.00
or g. Units in LI Jurisdictions with rents <= 50% rented to tenants with <= 60% of AMI		65.96%	Up to 50	0.00
	Total:			90.00
5. SPONSOR CHARACTERISTICS:				
a. Developer experience (Subdivision 5a - options a,b or c)		Υ	0, 10 or 25	25.00
b. Experienced Sponsor - 1 development in Virginia		, N	0 or 5	0.00
			0 or 15	
c. Experienced Sponsor - 3 developments in any state		N		0.00
d. Developer experience - life threatening hazard		N	0 or -50	0.00
e. Developer experience - noncompliance		N	0 or -15	0.00
f. Developer experience - did not build as represented (per occurrence)		0	0 or -2x	0.00
g. Developer experience - failure to provide minimum building requirements (per occuren	ce)	0	0 or -50 per ite	m <u>0.00</u>
h. Developer experience - termination of credits by Virginia Housing		N	0 or -10	0.00
i. Developer experience - exceeds cost limits at certification		N	0 or -50	0.00
j. Socially Disadvantaged Principal owner 25% or greater		N	0 or 5	0.00
k. Management company rated unsatisfactory		N	0 or -25	0.00
I. Experienced Sponsor partnering with Local Housing Authority pool applicant		N	0 or 5	0.00
	Total:			25.00
C. EFFICIENT LICE OF RECOURCES				
6. EFFICIENT USE OF RESOURCES: a. Credit per unit			Up to 200	95.10
•			Up to 100	73.56
b. Cost per unit	T		op to 100	
	Total:			168.66
7. BONUS POINTS:				
a. Extended compliance	0	Years	40 or 50	0.00
or b. Nonprofit or LHA purchase option		Υ	0 or 60	60.00
or c. Nonprofit or LHA Home Ownership option		N	0 or 5	0.00
d. Combined 9% and 4% Tax Exempt Bond Site Plan		Y	Up to 30	30.00
e. RAD or PHA Conversion participation and competing in Local Housing Authority pool		N	0 or 10	0.00
f. Team member with Diversity, Equity and Inclusion Designation		N	0 or 5	0.00
g. Commitment to electronic payment of fees		Y	0 or 5	5.00
1 /	Total:			95.00
400 Point Threshold - all 9% Tax Credits		TOTAL SCO	RE:	660.93
300 Point Threshold - Tax Exempt Bonds				
·				

Enhancements:		
All units have:	Max Pts	Score
a. Community Room	5	5.00
b. Exterior walls constructed with brick and other low maintenance materials	40	31.96
c. Sub metered water expense	5	5.00
d. Watersense labeled faucets, toilets and showerheads	3	0.00
e. Rehab only: Infrastructure for high speed internet/broadband	1	0.00
f. N/A for 2022	0	0.00
g. Each unit provided free individual high speed internet access	10	10.00
h. Each unit provided free individual WiFi	12	0.00
i. Bath Fan - Delayed timer or continuous exhaust	3	3.00
j. Baths equipped with humidistat	3	0.00
k. Cooking Surfaces equipped with fire prevention features	4	4.00
I. Cooking surfaces equipped with fire suppression features	2	0.00
m. Rehab only: dedicated space to accept permanent dehumidification system	2	0.00
n. Provides Permanently installed dehumidification system	5	5.00
o. All interior doors within units are solid core	3	3.00
p. USB in kitchen, living room and all bedrooms	1	1.00
q. LED Kitchen Light Fixtures	2	2.00
r. N/A for 2022	0	0.00
s. New Construction: Balcony or patio	4	4.00
	_	73.96
All elderly units have:		
t. Front-control ranges	1	0.00
u. Independent/suppl. heat source	1	0.00
v. Two eye viewers	1	0.00
w. Shelf or Ledge at entrance within interior hallway	2	0.00
	_	0.00

Total amenities: 73.96

Development Summary

Summary Information

2022 Low-Income Housing Tax Credit Application For Reservation

Deal Name: Block 17 Apartments

Cycle Type: 9% Tax Credits Requested Credit Amount: \$1,162,766

Allocation Type:New ConstructionJurisdiction:Norfolk CityTotal Units68Population Target:General

Green Certified? TRUE

Source of Funds	Amount	Per Unit	Per Sq Ft	Annual Debt Service
Permanent Financing	\$9,872,138	\$145,179	\$93	\$437,767
Grants	\$0	\$0		
Subsidized Funding	\$4,551,375	\$66,932		

Uses of Funds - Actual Costs						
Type of Uses	Amount	Per Unit	Sq Ft	% of TDC		
Improvements	\$13,239,624	\$194,700	\$124	62.57%		
General Req/Overhead/Profit	\$1,852,809	\$27,247	\$17	8.76%		
Other Contract Costs	\$0	\$0	\$0	0.00%		
Owner Costs	\$4,101,796	\$60,321	\$38	19.38%		
Acquisition	\$0	\$0	\$0	0.00%		
Developer Fee	\$1,965,538	\$28,905	\$18	9.29%		

Total Uses \$21,159,767 \$311,173

	Income		
Gross Potential Income - LI Units \$618,04			
Gross Potential Income -	\$401,704		
Subtotal \$1,019,74			
Less Vacancy %	5.00%	\$50,987	

Effective Gross Income \$968,758

Rental Assistance? TRUE

Expenses					
Category	Total	Per Unit			
Administrative	\$160,957	\$2,367			
Utilities	\$58,004	\$853			
Operating & Maintenance	\$79,400	\$1,168			
Taxes & Insurance	\$146,100	\$2,149			
Total Operating Expenses	\$444,461	\$6,536			
Replacement Reserves	\$20,400	\$300			
Total Expenses	\$464,861	\$6,836			

Cash Flow	
EGI	\$968,758
Total Expenses	\$464,861
Net Income	\$503,897
Debt Service	\$437,767
Debt Coverage Ratio (YR1):	1.15

Total Development Costs				
Total Improvements	\$19,194,229			
Land Acquisition	\$0			
Developer Fee	\$1,965,538			
Total Development Costs	\$21.159.767			

Total Score 660.93

Proposed Cost Limit/Sq Ft:\$199Applicable Cost Limit/Sq Ft:\$314Proposed Cost Limit/Unit:\$311,173Applicable Cost Limit/Unit:\$303,292

Unit Breakdown					
Supp Hsg	0				
# of Eff	0				
# of 1BR	12				
# of 2BR	41				
# of 3BR	15				
# of 4+ BR	0				
Total Units	68				

	Income Levels	Rent Levels
	# of Units	# of Units
<=30% AMI	0	0
40% AMI	7	7
50% AMI	24	24
60% AMI	16	16
>60% AMI	0	0
Market	21	21

Income Averaging? FALSE

Extended Use Restriction? 30

i. Efficient Use of Resources

Credit Points for 9% Credits:

* 4% Credit applications will be calculated using the E-U-R TE Bond Tab

If the Combined Max Allowable Credits is \$500,000 and the annual credit requested is \$200,000, you are providing a 60% savings for the program. This deal would receive all 200 credit points.

For another example, the annual credit requested is \$300,000 or a 40% savings for the program. Using a sliding scale, the credit points would be calculated by the difference between your savings and the desired 60% savings. Your savings divided by the goal of 60% times the max points of 200. In this example, (40%/60%) x 200 or 133.33 points.

Combined Max	\$1,626,822	
Credit Requested	\$1,162,766	
% of Savings	28.53%	
Sliding Scale Points		95.1

4% Deals EUR Points 0.00

Cost Points:

If the Applicable Cost by Square foot is \$238 and the deal's Proposed Cost by Square Foot was \$119, you are saving 50% of the applicable cost. This deal would receive all 100 cost points.

For another example, the Applicable Cost by SqFt is \$238 and the deal's Proposed Cost is \$153.04 or a savings of 35.70%. Using a sliding scale, your points would be calculated by the difference between your savings and the desired 50% savings. Your savings divided by the goal of 50% times the max points 100. In this example, (35.7%/50%) x 100 or 71.40 points.

Total Costs Less Acquisition	\$21,159,767	
Total Square Feet	106,585.00	
Proposed Cost per SqFt	\$198.52	
Applicable Cost Limit per Sq Ft	\$314.00	
% of Savings	36.78%	
Total Units	68	
Proposed Cost per Unit	\$311,173	
Applicable Cost Limit per Unit	\$303,292	
% of Savings	-2.60%	
Max % of Savings	36.78% Sliding Scale Points	73.56

\$/SF :

TYPE OF PROJECT

LOCATION
TYPE OF CONSTRUCTION

\$233.67

Credits/SF =

18.667738 Const \$/unit =

\$221,947.54

GENERAL = 11000; ELDERLY = 12000

Inner-NVA-100; Outer-NV-200; NWNC=300; Rich=400; Tid=500; Balance=600 N C=1; ADPT=2;REHAB(35,000+)=3; REHAB*(10,000-35,000)=4

11000 500 1

*REHABS LOCATED IN BELTWAY (\$10,000-\$50,000) See Below

	GENERAL		Elderly					
	Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST	
AVG UNIT SIZE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
NUMBER OF UNITS	0	0	0	0	0	0	0	
PARAMETER-(CREDITS=>35,000)	0	0	0	0	0	0	0	
PARAMETER-(CREDITS<35,000)	0	0	0	0	0	0	0	
PARAMETER-(CREDITS=>50,000)	0	0	0	0	0	0	0	
PARAMETER-(CREDITS<50,000)	0	0	0	0	0	0	0	
CREDIT PARAMETER	0	0	0	0	0	0	0	
PROJECT CREDIT PER UNIT	0	0	0	0	0	0	0	
CREDIT PER UNIT POINTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	

	GENERAL							
	EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
AVG UNIT SIZE	0.00	946.66	1,274.16	1,730.70	0.00	0.00	0.00	0.00
NUMBER OF UNITS	0	8	28	11	0	0	0	0
PARAMETER-(CREDITS=>35,000)	0	18,696	23,940	27,018	0	0	0	0
PARAMETER-(CREDITS<35,000)	0	0	0	0	0	0	0	0
PARAMETER-(CREDITS=>50,000)	0	18,696	23,940	27,018	0	0	0	0
PARAMETER-(CREDITS<50,000)	0	0	0	0	0	0	0	0
CREDIT PARAMETER	0	18,696	23,940	27,018	0	0	0	0
PROJECT CREDIT PER UNIT	0	17,672	23,786	32,308	0	0	0	0
CREDIT PER UNIT POINTS	0.00	1.86	0.77	-9.17	0.00	0.00	0.00	0.00

TOTAL CREDIT PER UNIT POINTS

0.00

This calculation of Credit per Unit points applies to 4% Tax Exempt deals only

Credit Parameters - Elderly

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise Adjusted Credit Parameter

Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise Adjusted Credit Parameter

	Credit raia	illeters - delleral					
EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
0	18,696	23,940	27,018	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	18,696	23,940	27,018	0	0	0	0

Northern Virginia Beltway

(Rehab costs \$10,000-\$50,000)

Credit Parameters - Elderly

Credit Parameters - General

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise Adjusted Cost Parameter

Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
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Tab A:

Partnership or Operating Agreement, including chart of ownership structure with percentage of interests and Developer Fee Agreement (MANDATORY)

BLOCK 17, LP

Limited Partnership Agreement

This Limited Partnership Agreement ("Agreement") made as of March 12, 2021, by Block 17 Manager, LLC, a Virginia limited liability company, as general partner (the "General Partner") and Richard J. Sciortino, an individual residing in the State of Illinois, as limited partner (the "Limited Partner" and together with the General Partner, "Partners").

The Partners agree to form a limited partnership under the Virginia Revised Uniform Limited Partnership Act, and on the terms and conditions subsequently set forth.

Article I

Name of Partnership

The name of the partnership will be Block 17, LP (the "Partnership").

Article II

Business of Partnership

The Partnership is to serve as the owner of the development and property commonly known as Block 17 Apartments, located in the City of Norfolk, Virginia (the "*Project*"), and in any other business that may be agreed on by the Partners.

Article III

Certificate of Limited Partnership

The General Partner executed a certificate of limited partnership and caused the certificate to be filed with the State Corporation Commission on February 26, 2021. Any amended certificates that may be required by the laws of the Commonwealth of Virginia will be executed and filed by the General Partner as necessary.

Article IV

Place of Business

The principal place of business of the Partnership will be c/o Brinshore Development, L.L.C., 666 Dundee Road, Suite 1102, Northbrook, Illinois 60062, and other offices will be maintained in any other place or places that may be agreed on by the Partners.

Article V

Contributions – General Partner

a) Contribution to Capital. The General Partner, as its share will contribute to the capital of the Partnership as follows:

<u>Name</u> <u>Cash</u>

Block 17 Manager, LLC

\$50.00

- b) Receipt of Contributions. Receipt of the capital contributions of the General Partner is acknowledged by the Partnership and the other Partners.
- c) Additional Contributions. The General Partner has not agreed, and shall not be required, to contribute as capital any additional cash or property except as otherwise required in this Agreement or applicable law.

Article VI

Contributions – Limited Partner

a) Contributions to Capital. The Limited Partner, as its share, will contribute to the capital of the Partnership as follows:

<u>Name</u> <u>Cash</u>

Richard J. Sciortino

\$50.00

- b) Receipt of Contributions. Receipt of the capital contributions of the Limited Partner is acknowledged by the Partnership and the other Partners.
- c) Additional Contributions. The Limited Partner has not agreed, and shall not be required, to contribute as capital any additional cash or property.

Article VII

Duties and Rights of Partners

- a) General Partner: Conflicting Business Activities. The General Partner, during the continuance of the Partnership, may not pursue, or become directly or indirectly interested in, any business or occupation which is in conflict either with the business of the Partnership or with the duties and responsibilities of the General Partner to the Partnership.
- b) Limited Partner: Participation in Conduct of Business. The Limited Partner will not have any right to be active in the conduct of the Partnership's business, or have power to bind the Partnership in any contract, agreement, promise, or undertaking.

Article VIII

Distribution of Profit

a) Determinations. The General Partner or a surviving general partner will have the right, except as subsequently provided, to determine whether Partnership profits will be distributed in cash or will be left in the business, in which latter event the capital account of all partners will be increased.

KH 633854

Article IX

Profit and Loss Sharing by Limited Partner

a) Net Profits. The Limited Partner will receive the following shares of the net profits of the Partnership:

<u>Name</u> Share

Richard J. Sciortino 50%

- b) Losses; Share. The Limited Partner will bear a share of the losses of the Partnership equal to the share of the profits to which the Limited Partner is entitled. The share of losses of the Limited Partner will be charged against the Limited Partner's contribution to the capital of the Partnership.
- c) Losses; Maximum Liability. The Limited Partner will at no time become liable for any obligations or losses of the Partnership beyond the amount of its capital contribution.

Article X

Profit and Loss Sharing by General Partner

- a) *Profits*. After provision has been made for the shares of profits of the Limited Partner, all remaining profits of the Partnership business will be allocated to the General Partner.
- b) Losses. After giving effect to the share of losses chargeable against the capital contributions of the Limited Partner, the remaining partnership losses will be paid by the General Partner.

Article XI

Accounting

- a) Books of Account to be Kept. There will be kept, at all times during the continuance of this Partnership, good and accurate books of account of all transactions, assets, and liabilities of the Partnership. The books will be balanced and closed at the end of each fiscal year, and at any other time on reasonable request of the General Partner.
- b) Method of Accounting. All accounts of the Partnership will be kept on the accrual basis. All matters of accounting for which there are no provisions in this Agreement are to be governed by generally accepted methods of accounting.
- c) Calendar Year Basis. The profits and losses of the Partnership and its books of account will be maintained on a calendar year basis until otherwise determined by the General Partner.
- d) Place Where Books to be Kept; Inspection. The Partnership books of account will be kept at the principal place of business of the Partnership, and will be open for inspection by any Partner at all reasonable times.
- e) Capital Accounts. A capital account will be maintained on the Partnership books on behalf of each Partner. The account will be credited with that Partner's contributions to the capital of the Partnership and will be debited and credited in the manner prescribed in Article XI(f).

f) Income Accounts. An income account will be maintained on the Partnership books on behalf of each Partner. The account will be closed to the capital account of each Partner at the close of each fiscal year.

As soon as practicable after the close of each fiscal year, and any other times that the Partners decide, the income account of each Partner will be credited with that Partner's distributive share of profits and debited with its share of losses.

Any losses to be debited to a Partner's income account that exceed the credit balance of the account will be debited to that Partner's individual capital account. If, as a result of debiting a Partner's individual capital account with the excess losses, the capital account is depleted, future profits of that Partner will be credited to the capital account until the depletions have been eliminated.

g) Drawing Accounts. A drawing account, to which withdrawals are to be debited, will be maintained on the Partnership books on behalf of the General Partner. Withdrawals may be made subject to any limitations that the Partners may adopt. The drawing account will be closed to the Partner's income account at the close of each fiscal year.

Article XII

Substitution, Assignments, and Admission of Additional Partners

- a) Substitution for Limited Partner; Sale or Assignment of Interest. The Limited Partner may not, without the written consent of all the other Partners, substitute a Partner in its place.
- b) Additional General or Limited Partners. Additional general or limited partners may be admitted to the Partnership on any terms that may be agreed on in writing between all the Partners and any new partners. The agreed on terms will constitute an amendment of this Agreement.

Article XIII

Termination of Interest of Limited Partner; Return of Capital Contribution

- a) Termination of Interest. The interest of the Limited Partner may be terminated by:
 - i) Dissolution of the Partnership for any reason as provided in this Agreement; or
 - ii) Agreement of all Partners.
- b) Payment on Termination. On the termination of the interest of the Limited Partner, there will be payable to the Limited Partner the value of its interest, as determined by Article XIII(c), as of the date of termination. Payment will be made within twelve (12) months of the termination of the Limited Partner's interest.
- C) Value of Limited Partner's Interest. The value of the Limited Partner's interest in the Partnership will be computed by (1) adding the totals of (a) its capital account, (b) its income account, and (c) any other amounts owed to it by the Partnership; and (2) subtracting from the amount of the above totals the amount of the totals of all amounts awed by it to the Partnership. For the purposes of valuation, the goodwill of the Partnership business as well as other intangible items will not be valued.

Article XIV

Term of Partnership; Dissolution

- a) Term, Dissolution. The Partnership term commenced on February 26, 2021, and will continue for an unstipulated time ending:
 - i) On the dissolution of the Partnership by law; or
 - ii) On dissolution at any time agreed on by the General Partner.
- b) Value of Partner's Interest. The value of the General Partner's interest in the Partnership will be computed by (1) adding the totals of (a) its capital account, (b) its income account, and (c) any other amounts owed to it by the Partnership, and (2) subtracting from the amount of the above totals the amount of the totals of (a) its drawing account and (b) any amount owed by it to the Partnership.

Article XV

Amendments

This Agreement, except with respect to vested rights of the Partners, may be amended at any time by agreement of the Partners.

Article XVI

Binding Effect of Agreement

This Agreement will be binding on the Partners and their respective heirs, executors, administrators, successors and assigns.

[Signatures begin on following page.]

[Signature page to Limited Partnership Agreement of Block 17, LP]

IN WITNESS WHEREOF, the parties have executed this Agreement on the date first written above.

GENERAL PARTNER:

BLOCK 17 MANAGER, LLC

By: Brinshore TL, LLC,

its managing member

By: Brinshore Development, LLC,

its managing member

By: RJS Real Estate Services, Inc.,

a member

Name: Richard J. Sciortino

Title: President

[Signatures continue on next page.]

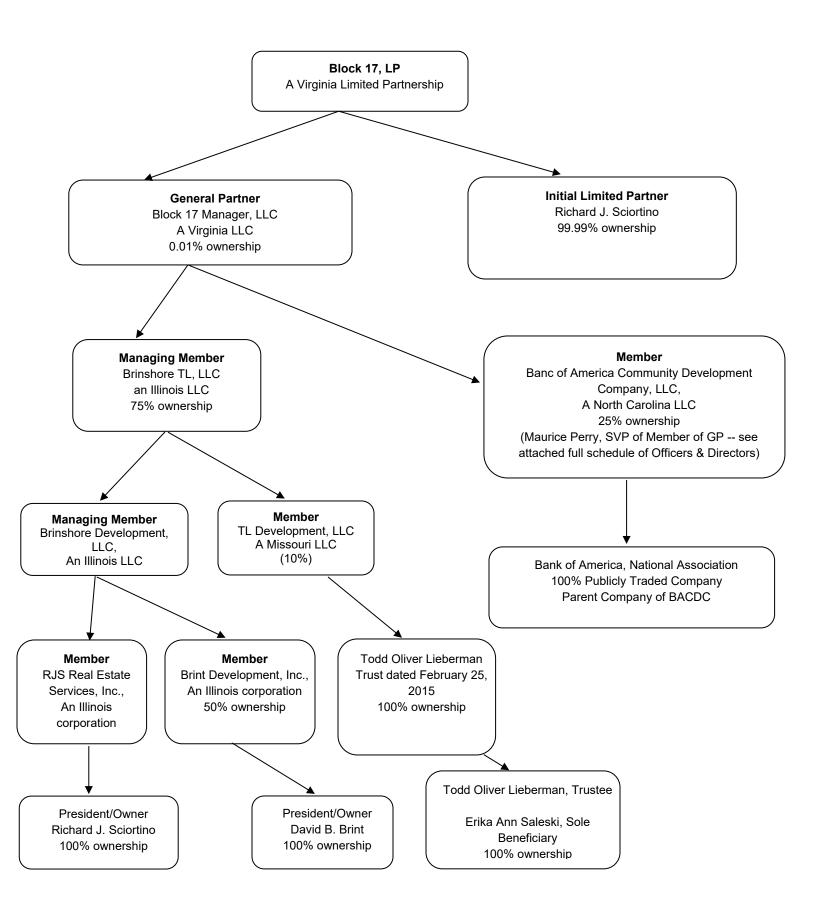
LIMITED PARTNER:

RICHARD J. SCIORTINO

KH 633854

Chart of Ownership Structure with Percentage of Interests

Block 17 Apartments PROPERTY OWNERSHIP STRUCTURE



OPERATING AGREEMENT

OF

BANC OF AMERICA COMMUNITY DEVELOPMENT COMPANY, LLC,

a North Carolina Limited Liability Company

Dated: As of November 1, 2021

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EXHIBITS

Exhibit A: Plan of Conversion

Exhibit B: Articles of Organization Including Articles of Conversion

Exhibit C: Name, Address and Capital Contribution of Sole Member

OPERATING AGREEMENT OF BANC OF AMERICA COMMUNITY DEVELOPMENT COMPANY, LLC, a North Carolina limited liability company

This Operating Agreement of Banc of America Community Development Company, LLC (this "Agreement") dated and effective as of the 1st day of November, 2021, is executed and agreed to, for good and valuable consideration, by Bank of America, National Association, a national banking association (the "Sole Member").

Article 1 Formation

- 1.1 Formation. Banc of America Community Development Company, LLC (the "Company") came into existence as a North Carolina limited liability company as the result of the conversion (the "Conversion") of Banc of America Community Development Corporation, a North Carolina for profit corporation (the "Converted Corporation") under and pursuant to Chapter 55 and Chapter 57D of the North Carolina General Statutes (the "Conversion Statutes"). In accordance with the requirements of the Conversion Statutes, in order to effectuate the Conversion, Bank of America, National Association, the sole shareholder of the Converted Corporation, (i) approved a plan of conversion as of October ___, 2021 (the "Plan of Conversion") and (ii) caused Articles of Organization Including Articles of Conversion to be filed effective as of November 1, 2021 with the Office of the Secretary of State of North Carolina to effectuate the Conversion. A copy of the Plan of Conversion is attached as Exhibit A hereto and a copy of the Articles of Organization Including Articles of Conversion is attached as Exhibit B hereto.
- 1.2 Name. As set forth in the Articles of Organization Including Articles of Conversion, the name of the Company is Banc of America Community Development Company, LLC. The Company shall conduct business under that name or such other names complying with applicable law as the Sole Member may determine from time to time.
- 1.3 Duration. The Company shall exist until terminated in accordance with this Agreement.
- 1.4 Purpose. Consistent with the purposes of the Converted Corporation, the primary purpose of the Company is to promote community welfare in a manner permissible to national banks and consistent with (i) the provisions of the Eighth and Eleventh paragraphs of 12 U.S.C §24 and (ii) the Office of the Comptroller of the Currency rules, regulations and guidance related thereto, including, but not limited to, the following:
 - (a) To preserve and expand the supply of safe and decent housing that is affordable by low- and moderate- income persons;
 - (b) To promote housing and economic revitalization or development in lowand moderate- income areas or target areas selected by federal, state and local government for redevelopment, and directly benefit low- and moderate- income residents or small businesses; and

- (c) To promote and enhance economic and intellectual self-sufficiency for low-and moderate- income persons.
- 1.5 Principal Office. The Company's principal office shall be located at 214 North Tryon Street, Charlotte, North Carolina 28255 or such other location as the Sole Member may determine from time to time.
- 1.6 Registered Office and Registered Agent. The address of the registered office of the Company in the State of North Carolina is 160 Mine Lake Ct., Suite 200, Raleigh, North Carolina 27615 and the name of the Company's registered agent at that address is CT Corporation System. The Sole Member may change the registered office and the registered agent of the Company from time to time. The Sole Member may cause the Company to qualify to do business as a limited liability company (or other entity in which the Sole Member has limited liability) in any other jurisdiction and to designate any registered office or registered agent in any such jurisdiction.
- 1.7 **Definitions**. Capitalized terms used herein and not otherwise defined shall have the meanings set forth in the text or in Section 10.7.1.

Article 2 Sole Member and Membership Interests

- 2.1 Admission of Sole Member. In connection with the formation of the Company, the Person executing this Agreement as Sole Member is admitted to the Company as of the date of the Conversion.
- 2.2 Nature of Membership Interest. A membership interest in the Company is personal property. A Member of the Company or an assignee of a membership interest in the Company does not have an interest in any specific property of the Company. A membership interest includes a Member's or assignee's share of profits and losses or similar items and the right to receive distributions as provided in this Agreement, but, except with respect to the Sole Member, does not include a Member's right to participate in management.
 - 2.3 Certificates. Membership interests in the Company shall be uncertificated.

Article 3 Board of Managers

3.1 General Powers. The business and affairs of the Company shall be managed under the direction of a board of managers appointed by the Sole Member (the "Board of Managers"). For avoidance of doubt, the individuals serving on the Board of Managers (each referred to as a "Manager" and collectively referred to as the "Managers") (i) shall not be Members of the Company, (ii) shall serve at the pleasure of the Sole Member, and (iii) may be removed or replaced by the Sole Member in its sole discretion. Except as otherwise provided in this Agreement, a

majority vote of the Managers with each Manager getting one vote, shall control. If there is only one Manager, that Manager shall have all authority to manage the Company.

- 3.2 Number and Appointment. The Board of Managers shall consist of one or more Managers as determined by the Sole Member. Managers shall hold office until their resignation, replacement, removal, retirement, death, disqualification, or until their successor is elected. The Sole Member has determined that the initial Board of Managers shall consist of three individuals and has appointed the following individuals as the initial Managers: Maria F. Barry, Brian Heide and Karen Purcell.
- 3.3 Vacancies. Any vacancy occurring on the Board of Managers, including a vacancy resulting from an increase in the number of Managers, shall be filled by action of the Sole Member or by the affirmative vote of a majority of the remaining Managers though for this purpose such majority may be less than a quorum of the Board of Managers.
- 3.4 Regular Meetings. The Board of Managers may hold regular meetings at such time and place as the Board of Managers shall from time to time determine. Regular meetings may be held without notice.
- 3.5 Special Meetings. Special meetings of the Board of Manager may be called by or at the request of the President, the Secretary, or any Manager. Notice of the time and place of each special meeting shall be given orally or in writing, and attendance at or participation in any special meeting shall constitute a waiver of notice of such meeting unless a Manager objects at the beginning of the meeting, or promptly upon arrival, to holding or transacting business at the meeting and does not thereafter vote for or assent to action taken at the meeting.
- 3.6 Quorum. A majority of the number of Managers then in office shall constitute a quorum for the transaction of business at any meeting of the Board of Managers. If a quorum is not present, a majority of those in attendance may adjourn the meeting from time to time until a quorum is obtained or may adjourn sine die.
- 3.7 Action by Written Consent. Any action required or permitted to be taken at any meeting of the Board or Managers may be taken without a meeting if written consent setting forth the action so taken shall be signed by all the Managers then in office. Such written consent may be provided electronically.
- 3.8 Electronic Meetings. Managers may participate in and hold meetings by means of conference telephone or similar communications equipment by means of which all persons participating in the meeting can hear or otherwise communicate with each other. Participation in such a meeting shall constitute presence in person at such meeting, except where a person participates in the meeting for the express purpose of objecting to the transaction of any business on the grounds that the meeting is not lawfully called or convened.
- 3.9 Limitations on Managers. The Managers shall have all powers and rights granted in this Agreement, except that neither the Board of Managers nor any Manager shall have authority to:
 - (a) Do any act in contravention of this Agreement;

- (b) Do any act which would make it impossible to carry on the ordinary business of the Company;
 - (c) Confess a judgment against the Company;
- (d) Possess Company property or assign the rights of the Company in Company property for other than a Company purpose;
- (e) Admit a person as a Member, except as otherwise provided in this Agreement;
- (f) Take any action that would result in the Company being treated as other than a disregarded entity for federal income tax purposes; or
- (g) Take any action that is not permissible to national banks or that is expressly inconsistent with (i) the provisions of the Eighth and Eleventh paragraphs of 12 U.S.C §24 or (ii) the Office of the Comptroller of the Currency rules, regulations and guidance related thereto.

Article 4 Officers

- 4.1 Officers. The officers of the Company may include a President, a Secretary, a Treasurer, Executive Vice Presidents, Senior Vice Presidents, Vice Presidents, and such other officers as appointed from time to time by the Board of Managers (the "Officers"). Additionally, the President shall have the power to appoint and to delegate the power to appoint such Officers as the President may deem appropriate.
- 4.2 Term. Each Officer of the Company shall serve at the pleasure of the Board of Managers, and the Board of Managers may remove any Officer at any time with or without cause. In addition, any Officer appointed by the President may likewise be removed by the President.
- 4.3 Authority and Duties. All Officers of the Company shall have such authority and perform such duties in the management of the property and affairs of the Company as generally pertain to their respective offices, as well as, such authority and duties as may be determined by the Board of Managers or the President.
- 4.4 Employees and Agents Other than Officers. Subject to the authority of the Board of Managers, the President, or any Officer authorized by the President or the Board of Managers may employ such employees and agents (other than officers) as the President or such Company Officer may deem advisable for the prompt and orderly transaction of the Company's business, define their duties, fix their compensation and dismiss them.

Article 5 Capital Contributions

- 5.1 Agreed Capital Contributions. As a result of the Conversion, the Sole Member is deemed to have contributed to the capital of the Company the contribution set forth opposite the Sole Member's name on Exhibit C attached hereto and incorporated by reference herein.
- 5.2 Additional Capital Contributions. The Sole Member may, but is not required to, make additional contributions to the capital of the Company.

Article 6 Taxation

6.1 Tax Status. At all times that the Company has only one Member (i.e., the Sole Member, who owns 100% of the membership interest in the Company), it is the intention of the Sole Member that the Company be disregarded as an entity separate and apart from the Sole Member for federal, and, to the extent applicable, state, local and foreign income tax purposes. To the extent that the Company is disregarded as an entity separate and apart from the Sole Member for federal income tax purposes, the Sole Member shall be responsible for filing or causing applicable tax returns to be filed which include the applicable income, gain, loss and other tax items with respect to the Company. For all other purposes the Company shall be responsible for filing or causing tax returns to be filed.

Article 7 Distributions

7.1 **Distributions**. Distributions shall be made to the Sole Member at the times and in the amounts determined by the Sole Member; except that no distribution shall be made in violation of any applicable provisions of the North Carolina Limited Liability Company Act (the "Act").

Article 8 Bank Accounts, Books of Account, Reports and Fiscal Year

- **8.1** Bank Account; Investments. The Board of Managers shall cause the Company to establish one or more bank or other financial institution accounts into which Company funds shall be deposited.
- 8.2 Books and Records. The books and records of the Company shall be maintained in such manner and at such location as the Board of Managers shall determine. The books of the Company, for both tax and financial reporting purposes, shall be kept using the method of accounting selected by the Sole Member.
 - 8.3 Fiscal Year. The Company's fiscal year shall be the calendar year.

Article 9 Winding-Up of the Company

- 9.1 Events Requiring Winding-Up of the Company. The Company shall be wound up only on the first to occur of any one or more of the following:
 - 9.1.1 the Written consent of the Sole Member;
- 9.1.2 the occurrence of any event that terminates the continued membership of the Sole Member in the Company unless the legal representative or successor of the Sole Member agrees to continue the Company and appoints a successor Member in accordance with the Act; or
 - 9.1.3 entry of a judicial order to wind up the Company.
- 9.2 Revocation or Reinstatement. A Written consent to wind up provided by the Sole Member can only be revoked upon the Written consent of the Sole Member. In the event of a termination of the Company under the Act, the Company may be reinstated upon the Written consent of the Sole Member.

9.3 Winding-Up Affairs and Distribution of Assets.

- 9.3.1 If an event requiring the winding-up of the Company occurs and is not revoked, the Sole Member or its designee(s), acting as "Liquidating Agent," as soon as practicable shall wind up the affairs of the Company and sell and/or distribute the assets of the Company. The Liquidating Agent is expressly authorized and empowered to execute any and all documents necessary or desirable to effectuate the liquidation and termination of the Company including without limitation, (i) the satisfaction of Company liabilities and (ii) the transfer/distribution of remaining Company assets. The Liquidating Agent shall apply and distribute the proceeds of the sale or liquidation of the assets and property of the Company in the following order of priority, unless otherwise required by non-waivable provisions of applicable law:
 - (i) to pay (or to make provision for the payment of) all creditors of the Company (including the Sole Member if it is a creditor of the Company), in the order of priority provided by law or otherwise, in satisfaction of all debts, liabilities or obligations of the Company due to its creditors;
 - (ii) after the payment (or the provision for payment) of all debts, liabilities and obligations of the Company in accordance with clause (i) above, any balance remaining shall be distributed to the Sole Member.
- 9.3.2 The Liquidating Agent shall have sole discretion to determine whether to liquidate all or any portion of the assets and property of the Company and the consideration to be received for that property.
- 9.3.3 If the Company's property is not sufficient to discharge all of the Company's liabilities and obligations, the Liquidating Agent shall apply the Company's property, or make adequate provision for the application of the Company's property, to the extent possible, to the just

and equitable discharge of the Company's liabilities and obligations, including liabilities and obligations owed to the Sole Member (other than for distributions).

9.4 Termination. Upon completing the winding-up of the Company described in Section 9.3, the Liquidating Agent shall execute, acknowledge and cause to be filed a certificate of termination with the Secretary of State of North Carolina. Except as otherwise provided by the Act, the Company shall cease to exist upon the filing of the certificate of termination with the Secretary of State of North Carolina.

Article 10 Miscellaneous Provisions and Definitions

- 10.1 Execution of Instruments. All agreements, indentures, mortgages, deeds, conveyances, transfers, contracts, checks, notes, drafts, loan documents, letters of credit, master agreements, swap agreements, guarantees of signatures, certificates, declarations, receipts, discharges, releases, satisfactions, settlements, petitions, schedules, accounts, affidavits, bonds, undertakings, proxies, and other instruments or documents may be signed, executed, acknowledged, verified, attested, delivered or accepted on behalf of the Company by the President, any Executive Vice President, any Senior Vice President, any Vice President, or any Assistant Vice President of the Company, or such other officers, employees, agents as the Board of Managers or any of such designated officers or individuals may direct.
- 10.2 Interests in Other Entities. The President, any Executive Vice President, any Senior Vice President, the Secretary, the Treasurer, or such other officers, employees or agents as the Board of Managers or such designated officers may direct are authorized to vote, represent and exercise on behalf of the Company all rights incident to any and all interests of any corporation, association or other entity standing in the name of the Company. The authority herein granted to said individual to vote or represent on behalf of the Company any and all interests held by the Company in any corporation, association or entity may be exercised either by the individual in person or by any executed proxy or power of attorney.
- 10.3 Entire Agreement. This Agreement supersedes all prior agreements and understandings by the Sole Member with respect to the Company.
- 10.4 Amendments. The Written consent of the Sole Member is required to amend the organization documents of the Company or this Agreement.
- 10.5 Governing Law. This Agreement shall be governed by and construed in accordance with North Carolina law.
- 10.6 Binding Effect; No Third-Party Beneficiaries. This Agreement shall be binding upon, and, to the extent provided herein, inure to the benefit of the Sole Member and its successors, and assigns. The Sole Member acknowledges and agrees that this Agreement is intended to be binding upon and to inure to the benefit of the Company and that the provisions of this Agreement shall be enforceable by and against the Company. The obligations of the Company pursuant to this Agreement are the obligations of the Company only, and absent additional Written agreement, the Sole Member has no personal liability for the obligations of the Company. No creditor of the

Company or of the Sole Member is entitled to or is intended to have third-party beneficiary status to enforce any obligation of any party under this Agreement.

10.7 Certain Definitions and Construction.

- 10.7.1 As used in this Agreement, the following terms have the meanings set forth below:
- (i) "Act" means the North Carolina Limited Liability Company Act set forth in Chapter 57D (or such successor provision(s)) of the North Carolina General Statutes.
- (ii) "Agreement" means this Company Agreement as it may be amended from time to time as provided herein.
- (iii) "Board of Managers" shall have the meaning ascribed to such term is Section 3.1 hereof.
- (iv) "Liquidating Agent" means the Person or Persons responsible for winding-up the Company in accordance with Article 6, Section 07 of the Act.
- (v) "Manager" or "Managers" shall have the meaning ascribed to such term in Section 3.1 hereof.
- (vi) "Member" means a Person admitted to the Company as a Member as provided in this Agreement but excludes any such Person that has ceased to be a Member as provided in this Agreement or the Act.
- (vii) "Officers" shall have the meaning ascribed to such term in Section 4.1 hereof.
- (viii) "Person" means any individual, corporation, partnership, limited liability company, business trust or other entity, or government or governmental agency or instrumentality.
 - (ix) "Sole Member" means Bank of America, National Association.
- (x) "<u>Writing</u>" or "<u>Written</u>" means an expression of words, letters, characters, numbers, symbols, figures or other textual information that is inscribed on a tangible medium or that is stored in an electronic or other medium that is retrievable in a perceivable form. Unless the context requires otherwise, the term (A) includes stored or transmitted electronic data, electronic transmissions, and reproductions of Writings; and (B) does not include sound or video recordings of speech other than transcriptions that are otherwise "Writings."

10.7.2 As used in this Agreement:

(i) Terms defined in the singular have the corresponding meaning in the plural and vice versa.

- (ii) All pronouns and any variations thereof contained herein shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the Person or Persons may require.
- (iii) The word "include" and its derivatives means "include without limitation."
- (iv) References to Articles, Sections and Exhibits are to the specified Articles and Sections of, and Exhibits to, this Agreement unless the context otherwise requires. Each Exhibit to this Agreement is made a part of this Agreement for all purposes.
- (v) References to statutes or regulations are to those statutes or regulations as currently amended and to the corresponding provisions as they may be amended or superseded in the future.

[Signature page follows]

IN WITNESS WHEREOF, the undersigned Sole Member has duly executed this Agreement as of the day and year first above written.

SOLE MEMBER

BANK OF AMERICA, NATIONAL

ASSOCIATION

Name: Maria Barnes

Title: Authorized Signatory

EXHIBIT A TO BACDC LLC OPERATING AGREEMENT

See attached copy of Plan of Conversion.

PLAN OF CONVERSION OF

BANC OF AMERICA COMMUNITY DEVELOPMENT CORPORATION

This Plan of Conversion (the "Plan") of Banc of America Community Development Corporation, a North Carolina for profit corporation (the "Corporation"), sets forth the following terms and conditions:

Section 1. <u>Conversion</u>. Upon the terms and subject to the conditions set forth in this Plan, at the Effective Date (as hereinafter defined), the Corporation shall be converted into and shall hereafter become and continue to exist as a single member North Carolina limited liability company under the name "Banc of America Community Development Company, LLC" ("BACDC LLC").

Section 2. <u>Effective Date</u>. The conversion described in Section 1 hereof (the "<u>Conversion</u>") shall become effective (the "<u>Effective Date</u>") on the effective date specified in the Articles of Organization Including Articles of Conversion (the "<u>Articles</u>") to be filed with the Secretary of State of North Carolina, which shall be in form substantially similar to the form attached hereto as **Exhibit A**.

Section 3. Effects of the Conversion.

- A. The Conversion shall have all of the effects set forth in Chapter 57D. Article 9 section 23 of the North Carolina General Statutes. In furtherance, and not in limitation, of the foregoing, on the Effective Date, all of the obligations of the Corporation as well as all of the rights, privileges and powers of the Corporation, and all property, real, personal and mixed, and all debts due to the Corporation or owed by the Corporation, and all franchises, licenses and permits held by the Corporation, as well as all other things and causes of action belonging to the Corporation, shall remain vested in BACDC LLC and shall be the property of BACDC LLC, and the title to any real property vested by deed or otherwise in the Corporation shall not revert or be in any way impaired.
- B. For federal income tax purposes (i) the Conversion shall be treated as a liquidation of the Corporation under Section 332 of the Internal Revenue Code, (ii) as of the date that the Corporation and BANA approve the Plan, the Plan shall also be adopted and serve as the "plan of liquidation" of the Corporation (a wholly owned subsidiary of Bank of America, National Association ("BANA")) in complete redemption and cancellation of BANA's stock in the Corporation. in accordance with Section 332(b)(2) of the Internal Revenue Code, and (iii) all of the property of the Corporation shall be deemed to have been distributed to BANA as of the Effective Date.

The primary provisions of the North Carolina General Statutes regarding conversion of a North Carolina for profit corporation into a North Carolina limited liability company are set forth in (i) North Carolina General Statutes Chapter 55, Article 11A, Part 2 and (ii) North Carolina General Statutes Chapter 57D, Article 9, Part 2.

- Section 4. <u>BACDC LLC Operating Agreement</u>. On the Effective Date, (i) the Corporation shall be converted into BACDC LLC and (ii) the Corporation shall no longer exist as a North Carolina for profit corporation and, accordingly, the bylaws of the Corporation shall no longer be effective. In lieu of bylaws, BACDC LLC shall be governed by the operating agreement of BACDC LLC, which shall be in form and substance approved by BANA, the sole Member of BACDC LLC (the "<u>BACDC Operating Agreement</u>"). The BACDC LLC Operating Agreement shall be executed with an effective date as of the date that BACDC LLC becomes effective as a North Carolina limited liability company.
- Section 5. Managers and Officers of BACDC LLC. As of the Effective Date the directors of the Corporation shall be appointed by Bank of America, National Association ("BANA") (in its capacities as the sole shareholder of the Corporation and the sole member of BACDC LLC) as non-member managers of BACDC LLC with such terms of office, duties, authority and responsibilities as set forth in the BACDC LLC Operating Agreement. BACDC LLC shall have officers with such terms of office, duties, authority and responsibilities as set forth in the BACDC LLC Operating Agreement.
- Section 6. Conversion of the Corporation's Capital Stock. Immediately prior to the Effective Date, the Corporation shall have no class or series of capital stock outstanding other than the Corporation's common stock. On the Effective Date, by virtue of the Conversion and without any action on the part of (i) the Corporation, (ii) BACDC LLC, or (iii) any holder of (A) an interest in the Corporation's common stock or (B) a member interest in BACDC LLC; the shares of common stock of the Corporation, issued and outstanding immediately prior to the Effective Date all of which are held by BANA, shall be automatically converted into one hundred percent (100%) of the membership interests of BACDC LLC, all of which shall be held by BANA as the sole member of BACDC LLC.
- Section 7. <u>Termination</u>. This Plan and the transactions contemplated hereby may be terminated by resolution of the Board of Directors of the Corporation at any time prior to the Effective Date.
- Section 8. <u>Effect of Termination</u>. If this Plan is terminated pursuant to Section 7 hereof, this Plan shall become void and of no effect with no liability on the part of any party hereto.
- Section 9. <u>Amendment</u>. This Plan and the transactions contemplated hereby may be amended by resolution of the Board of Directors of the Corporation at any time prior to the Effective Date.
- Section 10. Governing Law. This Plan shall be governed by, enforced under, and construed in accordance with the laws of the State of North Carolina without giving effect to any choice or conflict of law provision or rule thereof.

Exhibit A TO BACDC PLAN OF CONVERSION

See attached form of Articles of Organization Including Articles of Conversion.

State of North Carolina Department of the Secretary of State

ARTICLES OF ORGANIZATION INCLUDING ARTICLES OF CONVERSION

Pursuant to §§ 57D-2-21, 57D-9-20 and 57D-9-22 of the General Statutes of North Carolina, the undersigned converting business entity does hereby submit these Articles of Organization Including Articles of Conversion for the purpose of forming a limited liability company pursuant to the conversion of another eligible entity.

Banc of America Community Development Company, LLC			
The name of the limited liability company is: Banc of America Community Development Company, LLC The limited liability company is being formed pursuant to a conversion of another business entity. (See Item 1 of the Instructions for appropriate entity designation)			
The name of the converting business entity is: and the organization and internal affairs of the converting business entity are governed by the laws of the state or country of North Carolina			
A plan of conversion has been approved by the converting business entity as required by law.			
The converting business entity is a (check one): domestic corporation; foreign limited liability company; domestic limited partnership; foreign limited partnership; domestic registered limited liability partnership; foreign limited liability partnership; professional corporation; or other partnership as defined G.S. 59-36, whether or not formed under the laws of North Carolina.			
The mailing address of the converting entity prior to the conversion is: Number and Street: 401 N Tryon Street, NC1-021-06-01			
Number and Street: 401 N 1 ryon Street, NC1-021-06-01			
Number and Street: 401 N Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg			
City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg			
City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg If different, the mailing address of the resulting business entity is:			
City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg If different, the mailing address of the resulting business entity is: Number and Street:			
City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg If different, the mailing address of the resulting business entity is: Number and Street: Zip Code: County: City: State: Zip Code: County: The name and address of each person executing these articles of organization is as follows: (State whether each person is executing these articles of organization in the capacity of a member,			

6.	The name of the initial registered agent is: CT Corporation System		
7.	The street address and county of the initial registered office of the limited liability company is: Number and Street: 160 Mine Lake Court, Suite 200 City: Raleigh State: NC Zip Code: 27615 County: Wake		
8.	The North Carolina mailing address, if different from the street address, of the initial registered office is Number and Street:		
	City: State: NC Zip Code: County:		
9.	a. The limited liability company has a principal office. The principal office telephone number: (980) 387-0815 The street address and county of the principal office of the limited liability company is: Number and Street: 214 North Tryon Street, NC1-027-20-05 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg The mailing address, if different from the street address, of the principal office of the limited liability company is: Number and Street: 401 North Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg The limited liability company does not have a principal office.		
10.	Any other provisions which the limited liability company elects to include (e.g., the purpose of the entity are attached.		
11.	(Optional): Please provide a business e-mail address: The Secretary of State's Office will e-mail the business automatically at the address provided at no charge when a document is filed. The e-mail provided will not be viewable on the website. For more information on why this service is being offered, please see the instructions for this document.		

These articles will be effective upon f	iling, unless a future date is specified:
This is the day of October	20_21
	(Optional: Business Entity Name) Robert L. Mendenhall, Organizer
	Type or Print Name and Title
he below space to be used if more than or	ne organizer or member is listed in Item #5 above.
	(Outional Durings Fatity Names)
(Optional: Business Entity Name)	(Optional: Business Entity Name)
(Optional: Business Entity Name) Signature	(Optional: Business Entity Name) Signature
Signature	Signature
Signature Type or Print Name and Title	Signature Type or Print Name and Title

NOTES:

Filing fee is \$125. This document must be filed with the Secretary of State.

EXHIBIT B TO BACDC LLC OPERATING AGREEMENT

See attached copy of Articles of Organization Including Articles of Conversion.

State of North Carolina Department of the Secretary of State

ARTICLES OF ORGANIZATION INCLUDING ARTICLES OF CONVERSION

Pursuant to §§ 57D-2-21, 57D-9-20 and 57D-9-22 of the General Statutes of North Carolina, the undersigned converting business entity does hereby submit these Articles of Organization Including Articles of Conversion for the purpose of forming a limited liability company pursuant to the conversion of another eligible entity.

and the state of t				
The name of the limited liability company is: Banc of America Community Development Company, LLC				
The limited liability company is being formed pursuant to a conversion of another business entity. (See Item 1 of the Instructions for appropriate entity designation)				
The name of the converting business entity is: Banc of America Community Development Corporation				
and the organization and internal affairs of the converting business entity are governed by the laws of the state or country of North Carolina				
A plan of conversion has been approved by the converting business entity as required by law.				
The converting business entity is a (check one): domestic corporation; foreign limited liability company; domestic limited partnership; foreign limited partnership; domestic registered limited liability partnership; foreign limited liability partnership; professional corporation; or other partnership as defined G.S. 59-36, whether or not formed under the laws of North Carolina.				
The mailing address of the converting entity prior to the conversion is:				
Number and Street: 401 N Tryon Street, NC1-021-06-01				
City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg				
If different, the mailing address of the resulting business entity is:				
Number and Street:				
City: State: Zip Code: County:				
The name and address of each person executing these articles of organization is as follows: (State whether each person is executing these articles of organization in the capacity of a member, organizer or both.) Note: This document must be signed by all persons listed.				
Name: Robert L. Mendenhall				
Address: c/o Holland & Knight, LLP, 101 S. Tryon St, Suite 3600, Charlotte, NC 28280				
ORGANIZER of Banc of America Community Development Company, LLC				

6.	The name of the initial registered agent is: CT Corporation System
7.	The street address and county of the initial registered office of the limited liability company is: Number and Street: 160 Mine Lake Court, Suite 200 City: Raleigh State: NC Zip Code: 27615 County: Wake
8.	The North Carolina mailing address, if different from the street address, of the initial registered office is Number and Street:
	City: State: <u>NC Zip Code: County:</u>
9.	Principal Office Information: Select either a or b. a. The limited liability company has a principal office. The principal office telephone number: (980) 387-0815 The street address and county of the principal office of the limited liability company is: Number and Street: 214 North Tryon Street, NC1-027-20-05
	City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg
	The mailing address, if different from the street address, of the principal office of the limited liability company is: Number and Street: 401 North Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg
	b. The limited liability company does not have a principal office.
10.	Any other provisions which the limited liability company elects to include (e.g., the purpose of the entity are attached.
1.	(Optional): Please provide a business e-mail address: The Secretary of State's Office will e-mail the business automatically at the address provided at no charge when a document is filed. The e-mail provided will not be viewable on the website. For more information on why this service is being offered, please see the instructions for this document.

12. These articles will be effective upon fil	ing, unless a future date is specified: To Be Effective on November 1, 2021			
This is the day of October,	20_21			
	(Optional: Business Entity Name) Robert L. Mendenhall, Organizer Type or Print Name and Title			
The below space to be used if more than one organizer or member is listed in Item #5 above. (Optional: Business Entity Name) (Optional: Business Entity Name)				
Signature	Signature			
Type or Print Name and Title	Type or Print Name and Title			
(Optional: Business Entity Name)	(Optional: Business Entity Name)			
Signature	Signature			
Type or Print Name and Title	Type or Print Name and Title			

NOTES:

1. Filing fee is \$125. This document must be filed with the Secretary of State.

BANC OF AMERICA COMMUNITY DEVELOPMENT COMPANY, LLC

SECRETARY'S CERTIFICATE

The undersigned, Susan Bogicevic, the duly elected, qualified and acting Secretary of Banc of America Community Development Company, LLC, a limited liability company organized and existing under the laws of the State of North Carolina (herein, the "Company"), does hereby certify that:

- 1. The following individuals have been duly elected or appointed and have qualified as Managers of the Company: Brian Heide, Maria Barry and Karen Purcell.
- 2. The following individuals have been duly elected or appointed and have qualified as officers of the Company, and currently holds the titles set forth below:

<u>Name</u> <u>Title</u>

Barnes, Maria S.

Costamagna, Christine M.

Hopkins, Hidejah Z.

Marasca, Madison E.

Morin, Karen L.

Assistant Secretary

Assistant Vice President

Assistant Vice President

Assistant Vice President

Heide, Brian President Bogicevic, Susan Secretary

Adams, Tonja L. Senior Vice President Atherton, Charmaine Senior Vice President Senior Vice President Barry, Maria Bashein, Iris Y Senior Vice President Bender, Regina S Senior Vice President Senior Vice President Blechschmidt, Kasia J. Boswell, Judith L. Senior Vice President Brusiloff, Amy Senior Vice President Carpenter, Casey M. Senior Vice President Senior Vice President Casper, Carolina Senior Vice President Catton, Scott K. Senior Vice President

Clarke, Michael E. Senior Vice President Cook. Franklin D. Greene, Susan Valerie Senior Vice President Senior Vice President Joyner, David M. Letendre, Daniel Senior Vice President Mccormack, Melissa Senior Vice President McLaughlin, Kimberly A. Senior Vice President Senior Vice President McNicholas, Jr., James M. Monsivais, Sylvia Senior Vice President Panno, John Senior Vice President

Panno, John
Parker, Debra C.
Senior Vice President
Purcell, Karen L.
Senior Vice President

Robinson, Claudia B. Senior Vice President Shirley, Ekaterina A. Senior Vice President

Silvernail, Cassandra Senior Vice President Siu, Joseph Senior Vice President Song, William Senior Vice President Sotir, Christopher N. Senior Vice President Ursillo, Andrea Senior Vice President Veneracion, Joseph B. Senior Vice President West, Larry D. Senior Vice President Winstead, Susan C. Senior Vice President

Pesta, Joni Treasurer Amero, Jill Vice President Anderson, Luke Vice President Baer, John Vice President Burkett, Sarah Vice President Campbell, John-Paul Vice President Gil Photopoulos, Jennifer Vice President Kazic- Andretta, Milica Vice President Kramer, Michael Vice President Licisyn, Mary Margaret Vice President McDaniel, Susan S. Vice President Monaghan, James C. Vice President Pham, Chuong (Jack) Vice President Pilcher, Brian Vice President Pool, John M. Vice President Rolfe, Daniel J. Vice President Rosenbaum, Binyamin Vice President White, Carolyn Y. Vice President

Chen-Eng, Mary Senior Vice President, Tax

Standing Resolutions, Vice President - Tax Vice President-Tax

Pitlyk, Paul R. Credit Risk Management Executive Barth, Nathan A. Vice President-Annual Report

3. The following is a true and complete copy of an excerpt from the Operating Agreement of said Company, and the same is in full force and effect as of the date hereof.

Section 10.1 Execution of Instruments. All agreements, indentures, mortgages, deeds, conveyances, transfers, contracts, checks, notes, drafts, loan documents, letters of credit, master agreements, swap agreements, guarantees of signatures, certificates, declarations, receipts, discharges, releases, satisfactions, settlements, petitions, schedules, accounts, affidavits, bonds, undertakings, proxies and other instruments or documents may be signed, executed, acknowledged, verified, attested, delivered or accepted on behalf of the Company by the President, any Executive Vice President, any Senior Vice President, any Vice President, or any Assistant Vice President of the Company, or such other officers, employees or agents as the Board of Managers or any of such designated officers or individuals may direct.

IN WITNESS WHEREOF, the undersigned has executed this Certificate as of this 25^{th} day of February, 2022.

Susan Bogicevic
Susan Bogicevic
Secretary

The directors of Bank of America, N.A. are:

Moynihan, Brian T.
Allen, Sharon L.
Bies, Susan Schmidt
Bramble, Sr., Frank P.
de Weck, Pierre Jacques Philippe
Donald, Arnold W.
Hudson, Linda P.
Lozano, Monica Cecilia
May, Thomas John
Nowell, III, Lionel L.
Ramos, Denise L.
Rose, Clayton S.
White, Michael D.
Woods, Thomas D.
Yost, R. David

Zuber, Maria T.

Draft Developer Fee Agreement

[DRAFT]

DEVELOPMENT SERVICES AGREEMENT

THIS DEVELOPMENT SERVICES AGREEMENT (this "Agreement"), is made as of the day of March, 2022 between **BLOCK 17**, **LP**, a Virginia limited partnership (the "Partnership") and **BLOCK 17 DEVELOPERS**, **LLC**, a Virginia limited liability company (the "Developer").

WHEREAS, the Partnership has been formed to acquire, construct, develop, own, maintain and operate a 68-unit multi-family rental complex for occupancy by persons of low income known, or to be known, as Block 17 Apartments and to be located at 600 E Freemason Street, Norfolk, Virginia 23510 (the "Housing Complex"), which Housing Complex is expected to qualify for an allocation of low income housing tax credits ("Tax Credits) pursuant to Section 42 of the Internal Revenue Code of 1986, as amended; and

WHEREAS, the Partnership desires to engage the Developer to oversee the development and construction of the Housing Complex and perform specified services in connection therewith until all development and construction work is completed; and

WHEREAS, capitalized terms used in this Agreement which are not defined herein shall have the meanings ascribed to such terms in the Partnership's Amended and Restated Agreement of Limited Partnership dated on or about, but prior to, the date of this Agreement;

NOW, THEREFORE, in consideration of the foregoing, the mutual promises of the parties hereto, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto do hereby agree as follows:

1. <u>Undertaking and Appointment</u>. The Partnership hereby undertakes and agrees to use commercially reasonable efforts to acquire, construct, develop, own, maintain and operate the Housing Complex, and agrees to execute and deliver all contracts, agreements, deeds, deeds of trust and other documents which it deems necessary or desirable to accomplish this purpose. The Partnership engages the Developer to render certain services to and/or for the benefit of the Partnership, and confirms and ratifies such engagement of the Developer with respect to services rendered to and/or for the benefit of the Partnership prior to the date hereof in supervising and overseeing the development and construction of the Housing Complex as herein contemplated. The Developer shall use commercially reasonable efforts to assure that the development and construction of the Housing Complex is completed in accordance with the budget approved by the Partnership and shall not materially deviate from the budget, or any budgeted item, without the prior consent of the Partnership.

- 2. <u>Developer's Authority</u>. The Developer shall have the authority and the obligation to:
 - a. select the architect ("Architect"), coordinate the preparation of the plans (the "Plans and Specifications") for the Housing Complex and recommend alternative solutions whenever design details affect construction feasibility or schedules, it being agreed that the Developer has selected, and the Partnership will engage, **Moody Nolan**, as Architect;
 - b. ensure that the Plans and Specifications, which shall be subject to the Partnership's approval, and which approval will not be delayed or withheld unreasonably, are in compliance with applicable codes, laws, ordinances, rules and regulations;
 - c. negotiate all necessary contracts and subcontracts for the construction of the Housing Complex, which shall be subject to the Partnership's approval, and which approval will not be delayed or withheld unreasonably, it being agreed between the parties that the Partnership will engage **Breeden Construction** as general contractor (the "General Contractor") for construction of the Housing Complex;
 - d. choose the products and materials necessary to equip the Housing Complex in a manner which satisfies the requirements of the Plans and Specifications;
 - e. develop a construction budget and monitor disbursement and payment of amounts owed the Architect, the engineers, the General Contractor, and the subcontractors:
 - f. ensure that the Housing Complex is constructed free and clear of all mechanics' and materialmen's liens, on time and within the budget established by the Partnership and the Developer;
 - g. obtain an Architect's certificate that the work on the Housing Complex is substantially complete;
 - h. cause the construction of the Housing Complex to be completed in a prompt and expeditious manner, consistent with good workmanship and a reasonable construction schedule approved by the Partnership, and in compliance with the following:
 - (1) the Plans and Specifications as they may be amended;
 - (2) any and all zoning regulations, city ordinances, regulations (including without limitation health, fire and safety regulations), and any and all

other requirements of federal, state and local laws, rules, regulations and ordinances applicable to construction of the Housing Complex;

- i. cause to be performed in a diligent and efficient manner the general administration and supervision of construction of the Housing Complex, including, but not limited to, the activities of the General Contractor and its employees and agents, all required off-site work installed by others, and the activities of any others employed in connection with the development and/or construction of the Housing Complex, all in a manner which complies in all respects with the Plans and Specifications;
- j. reserved;
- k. provide, and periodically update, the Housing Complex construction time schedule;
- 1. investigate and recommend a schedule for purchase by the Partnership of all materials and equipment requiring lead time procurement, and expedite and coordinate delivery of such purchases;
- m. coordinate the work to complete the Housing Complex in accordance with the objectives as to cost, time and quality, and provide sufficient personnel with authority to achieve such objectives;
- n. provide regular monitoring as construction progresses, including construction of off-site facilities by others, identify potential variances between scheduled and probable completion dates, review the schedule for work not started or incomplete, recommend to the Partnership adjustments in the schedule to meet the probable completion date, provide monthly summary reports of such monitoring, and document all changes in the schedule which are approved by the Partnership in its reasonable determination;
- o. provide regular monitoring of the approved estimate of construction costs;
- p. develop and implement a system for review and processing of change orders as to construction of the Housing Complex, with any material change orders being subject to the approval of the Partnership;
- q. establish and implement procedures for expediting the processing and approval of shop drawings; and
- r. record the progress of the Housing Complex and all matters delegated to it under this Agreement and submit written progress reports at least monthly to the

Partnership, including the percentage of completion and the number and amounts of change orders and cost records as to the construction.

Development Service Fee. For services performed and to be performed under 3. Sections 1 and 2 of this Agreement, the Partnership agrees to pay the Developer a Development Service Fee ("DSF") in the amount of **ONE MILLION NINE HUNDRED** SIXTY FIVE THOUSAND AND FIVE HUNDRED THIRTY EIGHT DOLLARS AND NO/100 (\$1,965,538.00). The DSF shall accrue proportionally as the Developer renders its services hereunder, according to the schedule set forth below. Except for that part of the DSF not yet earned, the DSF shall be payable upon the later of (a) the partnership obtaining Certificates of Occupancy, or (b) the time the Partnership has the funds available to pay the DSF or a part thereof, from (1) capital contributions of its partners, (2) construction or permanent loan proceeds, or (3) such other grants or funds that are received by the Partnership, and there are otherwise sufficient funds to pay all costs of acquiring, constructing and equipping the Housing Complex. If the Partnership does not have sufficient funds to pay the entire DSF after receiving all capital contributions of its partners and all construction or permanent loan proceeds, and grants and funds, then the remainder of the DSF will be carried by the Partnership (the "Deferred Developer Fee") payable to the Developer. The Partnership will pay such amount in full not later fourteen years and six months after the date that the Housing Complex has been placed in service. Interest on the Deferred Developer Fee will compound annually at a rate equal to the Applicable Federal Rate in effect as of the placed in service date of the Housing Complex.

The DSF shall accrue as follows:

- a. fifteen percent (15%) of the DSF shall be earned upon selection of the Architect and execution of the Architect's contract:
- b. fifteen percent (15%) of the DSF shall be earned upon selection of the Contractor and the submission of the construction loan application;
- c. fifteen percent (15%) of the DSF shall be earned upon the closing of construction loan financing acceptable to the Partnership;
- d. fifteen percent (15%) of the DSF shall be earned upon completion of the Plans and Specifications;
- e. fifteen percent (15%) of the DSF shall be earned when the Partnership acquires the land and commences construction of the Housing Complex; and
- f. twenty-five percent (25%) of the DSF shall be earned on the date on which a Certificate of Occupancy or substantial completion certificate shall have been issued with respect to each unit in the Housing Complex.

Nothing herein shall be construed to entitle the Developer to any installment of the DSF unless and until all obligations of the Developer which are required to be performed before such installment is due shall have been fully performed in

accordance with the terms hereof.

- 4. <u>Successors and Assigns</u>. This Agreement shall be binding upon the parties hereto and their respective successors and assigns. The Developer shall have the right to assign its rights and obligations hereunder to a wholly owned subsidiary, and upon such assignment and assumption of such rights and obligations, the Developer shall be relieved of any liability hereunder.
- 5. <u>Attorneys' Fees</u>. In the event either party fails to perform its obligations hereunder, the other party shall be entitled to collect all costs and expenses, including its reasonable attorneys' fees incurred as a result of or in connection with the defaults in addition to damages incurred and all other amounts due hereunder.
- 6. <u>Termination</u>. Either party shall have the right to terminate this Agreement for cause, upon not less than thirty (30) days' written notice to the other, if the noticed party fails to cure such default within such thirty (30) day period or if the default is not one which can be cured in that time but is susceptible of cure, fails to begin or thereafter to maintain its best efforts to cure. Upon such notice becoming effective as to a default by the Partnership, Developer's obligation to provide further services shall terminate immediately, and the Partnership shall pay the Developer its accrued but unpaid DSF.
- 7. <u>Severability of Provisions</u>. Each provision of this Agreement shall be considered separable and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 8. <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties, shall not have signed the same counterpart. The signature page of any one counterpart may be removed and attached to another identical counterpart to form a single fully executed instrument. Execution of this Agreement may be by facsimile, pdf or other electronic signature which shall be given the same effect as an original signature.
- 9. <u>No Continuing Waiver</u>. The waiver by any party of any breach of this Agreement shall not operate or be construed to be waiver of any subsequent breach.
- 10. <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.

[REMAINDER OF PAGE LEFT BLANK; SIGNATURE PAGES FOLLOW.]

IN WITNESS WHEREOF, the parties have caused this Development Agreement to be duly executed as of the date first written above.

PARTNERSHIP:

BLOCK 17, LP,

a Virginia limited partnership

By: Block 17 Manager, LLC, its general partner

By: Brinshore TL, LLC, its managing member

By: Brinshore Development, LLC, its managing member

By: RJS Real Estate Services, Inc.,

a member

By:_____

Name: Richard J. Sciortino

Title: President

[REMAINDER OF PAGE LEFT BLANK; SIGNATURES CONTINUE ON NEXT PAGE.]

DEVELOPER:

BLOCK 17 DEVELOPERS, LLC, a Virginia limited liability company

By: _	-	
•	Manager	
By: _		
. –	Manager	

Tab B:

Virginia State Corporation Commission Certification (MANDATORY)

Commonwealth of Virginia

STATE CORPORATION COMMISSION

Richmond, February 26, 2021

This is to certify that the certificate of limited partnership of

Block 17, LP

was this day admitted to record in this office and that the said limited partnership is authorized to transact its business subject to all Virginia laws applicable to the limited partnership and its business.

Effective date: February 26, 2021

STATE OUT OF THE STATE OF THE S

STATE CORPORATION COMMISSION Attest:

Clerk of the Commission

Commonwealth of Virginia

STATE CORPORATION COMMISSION

Richmond, February 26, 2021

This is to certify that the certificate of organization of

Block 17 Manager, LLC

was this day issued and admitted to record in this office and that the said limited liability company is authorized to transact its business subject to all Virginia laws applicable to the company and its business.

Effective date: February 26, 2021

STATE OURSION COOLINGS IN THE STATE OF THE S

STATE CORPORATION COMMISSION Attest:

Clerk of the Commission

Tab C:

Principal's Previous Participation Certification (MANDATORY)



Previous Participation Certification

Development Name:	
Name of Applicant (entity):	

I hereby certify that:

- 1. All the statements made by me are true, complete and correct to the best of my knowledge and belief and are made in good faith, including the data contained in Schedule A and any statements attached to this certification.
- 2. During any time that any of the participants were principals in any multifamily rental property, no property has been foreclosed upon, in default or assigned to the mortgage insurer (governmental or private); nor has mortgage relief by the mortgagee been given;
- 3. During any time that any of the participants were principals in any multifamily rental property, there has not been any breach by the owner of any agreements relating to the construction or rehabilitation, use, operation, management or disposition of the property, including removal from a partnership;
- 4. That at no time have any principals listed in this certification been required to turn in a property to the investor or have been removed from a multifamily rental property ownership structure;
- 5. That to the best of my knowledge, there are no unresolved findings raised as a result of state or federal audits, management reviews or other governmental investigations concerning any multifamily rental property in which any of the participants were principals;
- 6. During any time that any of the participants were principals in any multifamily rental property, there has not been a suspension or termination of payments under any state or federal assistance contract for the property;
- 7. None of the participants has been convicted of a felony and is not presently, to my knowledge, the subject of a complaint or indictment charging a felony. A felony is defined as any offense punishable by imprisonment for a term exceeding one year, but does not include any offense classified as a misdemeanor under the laws of a state and punishable by imprisonment of two years or less;
- 8. None of the participants has been suspended, debarred or otherwise restricted by any federal or state governmental entity from doing business with such governmental entity; and

2022 Page | 1 of 2

Previous Participation Certification, cont'd

- 9. None of the participants has defaulted on an obligation covered by a surety or performance bond and has not been the subject of a claim under an employee fidelity bond.
- 10. None of the participants is a Virginia Housing employee or a member of the immediate household of any of its employees.
- 11. None of the participants is participating in the ownership of a multifamily rental housing property as of this date on which construction has stopped for a period in excess of 20 days or, in the case of a multifamily rental housing property assisted by any federal or state governmental entity, which has been substantially completed for more than 90 days but for which requisite documents for closing, such as the final cost certification, have not been filed with such governmental entity.
- 12. None of the participants has been found by any federal or state governmental entity or court to be in noncompliance with any applicable civil rights, equal employment opportunity or fair housing laws or regulations.
- 13. None of the participants was a principal in any multifamily rental property which has been found by any federal or state governmental entity or court to have failed to comply with Section 42 of the Internal Revenue Code of 1986, as amended, during the period of time in which the participant was a principal in such property. This does not refer to corrected 8823's.
- 14. None of the participants is currently named as a defendant in a civil lawsuit arising out of their ownership or other participation in a multi-family housing development where the amount of damages sought by plaintiffs (i.e., the ad damnum clause) exceeds One Million Dollars (\$1,000,000).
- 15. None of the participants has pursued a Qualified Contract or planned foreclosure in Virginia after January 1, 2019.

Statements above (if any) to which I cannot certify have been deleted by striking through the words. In the case of any such deletion, I have attached a true and accurate statement to explain the relevant facts and circumstances.

Failure to disclose information about properties which have been found to be out of compliance or any material misrepresentations are grounds for rejection of an application and prohibition against future applications.

Signature
RICHARD SCIPTZMNO
Printed Name
2/14/22
Date (no more than 30 days prior to submission of the Application)



Previous Participation Certification

Development Name:	Block 17 Apartments
Name of Applicant (entity):	Block 17, L.P.

I hereby certify that:

- 1. All the statements made by me are true, complete and correct to the best of my knowledge and belief and are made in good faith, including the data contained in Schedule A and any statements attached to this certification.
- 2. During any time that any of the participants were principals in any multifamily rental property, no property has been foreclosed upon, in default or assigned to the mortgage insurer (governmental or private); nor has mortgage relief by the mortgagee been given;
- 3. During any time that any of the participants were principals in any multifamily rental property, there has not been any breach by the owner of any agreements relating to the construction or rehabilitation, use, operation, management or disposition of the property, including removal from a partnership;
- 4. That at no time have any principals listed in this certification been required to turn in a property to the investor or have been removed from a multifamily rental property ownership structure;
- 5. That to the best of my knowledge, there are no unresolved findings raised as a result of state or federal audits, management reviews or other governmental investigations concerning any multifamily rental property in which any of the participants were principals;
- 6. During any time that any of the participants were principals in any multifamily rental property, there has not been a suspension or termination of payments under any state or federal assistance contract for the property;
- 7. None of the participants has been convicted of a felony and is not presently, to my knowledge, the subject of a complaint or indictment charging a felony. A felony is defined as any offense punishable by imprisonment for a term exceeding one year, but does not include any offense classified as a misdemeanor under the laws of a state and punishable by imprisonment of two years or less;
- 8. None of the participants has been suspended, debarred or otherwise restricted by any federal or state governmental entity from doing business with such governmental entity; and

2022 Page | 1 of 2

Previous Participation Certification, cont'd

- 9. None of the participants has defaulted on an obligation covered by a surety or performance bond and has not been the subject of a claim under an employee fidelity bond.
- 10. None of the participants is a Virginia Housing employee or a member of the immediate household of any of its employees.
- 11. None of the participants is participating in the ownership of a multifamily rental housing property as of this date on which construction has stopped for a period in excess of 20 days or, in the case of a multifamily rental housing property assisted by any federal or state governmental entity, which has been substantially completed for more than 90 days but for which requisite documents for closing, such as the final cost certification, have not been filed with such governmental entity.
- 12. None of the participants has been found by any federal or state governmental entity or court to be in noncompliance with any applicable civil rights, equal employment opportunity or fair housing laws or regulations.
- 13. None of the participants was a principal in any multifamily rental property which has been found by any federal or state governmental entity or court to have failed to comply with Section 42 of the Internal Revenue Code of 1986, as amended, during the period of time in which the participant was a principal in such property. This does not refer to corrected 8823's.
- 14. None of the participants is currently named as a defendant in a civil lawsuit arising out of their ownership or other participation in a multi-family housing development where the amount of damages sought by plaintiffs (i.e., the ad damnum clause) exceeds One Million Dollars (\$1,000,000).
- 15. None of the participants has pursued a Qualified Contract or planned foreclosure in Virginia after January 1, 2019.

Statements above (if any) to which I cannot certify have been deleted by striking through the words. In the case of any such deletion, I have attached a true and accurate statement to explain the relevant facts and circumstances.

Failure to disclose information about properties which have been found to be out of compliance or any material misrepresentations are grounds for rejection of an application and prohibition and prohibition and prohibition are applications.

J 0	
Signature	
David Brint	
Printed Name	
2/16/2022	
Dalla di da	

Date (no more than 30 days prior to submission of the Application)



Previous Participation Certification

Development Name:	Block 17 Apartments	
Name of Applicant (entity):	Block 17, L.P.	

I hereby certify that:

- 1. All the statements made by me are true, complete and correct to the best of my knowledge and belief and are made in good faith, including the data contained in Schedule A and any statements attached to this certification.
- During any time that any of the participants were principals in any multifamily rental property, no property has been foreclosed upon, in default or assigned to the mortgage insurer (governmental or private); nor has mortgage relief by the mortgagee been given;
- 3. During any time that any of the participants were principals in any multifamily rental property, there has not been any breach by the owner of any agreements relating to the construction or rehabilitation, use, operation, management or disposition of the property, including removal from a partnership;
- 4. That at no time have any principals listed in this certification been required to turn in a property to the investor or have been removed from a multifamily rental property ownership structure;
- 5. That to the best of my knowledge, there are no unresolved findings raised as a result of state or federal audits, management reviews or other governmental investigations concerning any multifamily rental property in which any of the participants were principals;
- 6. During any time that any of the participants were principals in any multifamily rental property, there has not been a suspension or termination of payments under any state or federal assistance contract for the property;
- 7. None of the participants has been convicted of a felony and is not presently, to my knowledge, the subject of a complaint or indictment charging a felony. A felony is defined as any offense punishable by imprisonment for a term exceeding one year, but does not include any offense classified as a misdemeanor under the laws of a state and punishable by imprisonment of two years or less;
- None of the participants has been suspended, debarred or otherwise restricted by any federal or state governmental entity from doing business with such governmental entity; and

Previous Participation Certification, cont'd

- None of the participants has defaulted on an obligation covered by a surety or performance bond and has not been the subject of a claim under an employee fidelity bond.
- 10. None of the participants is a Virginia Housing employee or a member of the immediate household of any of its employees.
- 11. None of the participants is participating in the ownership of a multifamily rental housing property as of this date on which construction has stopped for a period in excess of 20 days or, in the case of a multifamily rental housing property assisted by any federal or state governmental entity, which has been substantially completed for more than 90 days but for which requisite documents for closing, such as the final cost certification, have not been filed with such governmental entity.
- 12. None of the participants has been found by any federal or state governmental entity or court to be in noncompliance with any applicable civil rights, equal employment opportunity or fair housing laws or regulations.
- None of the participants was a principal in any multifamily rental property which has been found by any federal or state governmental entity or court to have failed to comply with Section 42 of the Internal Revenue Code of 1986, as amended, during the period of time in which the participant was a principal in such property. This does not refer to corrected 8823's.
- 14. None of the participants is currently named as a defendant in a civil lawsuit arising out of their ownership or other participation in a multi-family housing development where the amount of damages sought by plaintiffs (i.e., the ad damnum clause) exceeds One Million Dollars (\$1,000,000).
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Failure to disclose information about properties which have been found to be out of compliance or any material misrepresentations are grounds for rejection of an application and prohibition against future applications.

-	
Signature	
TODO LIE	Berman
Printed No	me
2/21	1/22
2 2	1 20
Date (no mo	ore than 30 days prior to submission of the Application)



Previous Participation Certification

Development Name:	Block 17 Apartments	
Name of Applicant (entity):	Block 17, L.P.	

I hereby certify that:

- 1. All the statements made by me are true, complete and correct to the best of my knowledge and belief and are made in good faith, including the data contained in Schedule A and any statements attached to this certification.
- During any time that any of the participants were principals in any multifamily rental property, no property has been foreclosed upon, in default or assigned to the mortgage insurer (governmental or private); nor has mortgage relief by the mortgagee been given;
- 3. During any time that any of the participants were principals in any multifamily rental property, there has not been any breach by the owner of any agreements relating to the construction or rehabilitation, use, operation, management or disposition of the property, including removal from a partnership;
- That at no time have any principals listed in this certification been required to turn in a property to the investor or have been removed from a multifamily rental property ownership structure;
- 5. That to the best of my knowledge, there are no unresolved findings raised as a result of state or federal audits, management reviews or other governmental investigations concerning any multifamily rental property in which any of the participants were principals;
- 6. During any time that any of the participants were principals in any multifamily rental property, there has not been a suspension or termination of payments under any state or federal assistance contract for the property;
- 7. None of the participants has been convicted of a felony and is not presently, to my knowledge, the subject of a complaint or indictment charging a felony. A felony is defined as any offense punishable by imprisonment for a term exceeding one year, but does not include any offense classified as a misdemeanor under the laws of a state and punishable by imprisonment of two years or less;
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Previous Participation Certification, cont'd

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Failure to disclose information about properties which have been found to be out of compliance or any material misrepresentations are grounds for rejection of an application and prohibition against future applications.

Eula seleski	
Signature	
ERIKA SALESICI	
Printed Name	
2124122	
Date (no more than 30 days prior to submission of the Ap	plication)



Previous Participation Certification

Development Name: Block 17 Apartments		
Name of Applicant (entity):	Block 17, L.P.	

I hereby certify that:

- 1. All the statements made by me are true, complete and correct to the best of my knowledge and belief and are made in good faith, including the data contained in Schedule A and any statements attached to this certification.
- 2. During any time that any of the participants were principals in any multifamily rental property, no property has been foreclosed upon, in default or assigned to the mortgage insurer (governmental or private); nor has mortgage relief by the mortgagee been given;
- 3. During any time that any of the participants were principals in any multifamily rental property, there has not been any breach by the owner of any agreements relating to the construction or rehabilitation, use, operation, management or disposition of the property, including removal from a partnership;
- 4. That at no time have any principals listed in this certification been required to turn in a property to the investor or have been removed from a multifamily rental property ownership structure;
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- 6. During any time that any of the participants were principals in any multifamily rental property, there has not been a suspension or termination of payments under any state or federal assistance contract for the property;
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Previous Participation Certification, cont'd

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- 11. None of the participants is participating in the ownership of a multifamily rental housing property as of this date on which construction has stopped for a period in excess of 20 days or, in the case of a multifamily rental housing property assisted by any federal or state governmental entity, which has been substantially completed for more than 90 days but for which requisite documents for closing, such as the final cost certification, have not been filed with such governmental entity.
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 - 15. None of the participants has pursued a Qualified Contract or planned foreclosure in Virginia after January 1, 2019.

Statements above (if any) to which I cannot certify have been deleted by striking through the words. In the case of any such deletion, I have attached a true and accurate statement to explain the relevant facts and circumstances.

Failure to disclose information about properties which have been found to be out of compliance or any material misrepresentations are grounds for rejection of an application and prohibition against future applications.

Signature

Printed Name

Wellence x

Date (no more than 30 days prior to submission of the Application)

VHDA Previous Participation Certification

Development Name: Block 17 Apartments

Name of Applicant: Block 17, L.P.

February 16, 2022

To Whom It May Concern:

Subject: Previous Participation Item #14

On June 17, 2016 The Tempo at Encore, L.P. ("Tempo, LP") filed suit against the general contractor, Siltek Group, Inc., in the case styled The Tempo at Encore, L.P. v Siltek Group, Inc., et al, in the Hillsborough County Circuit Court, Case No. 16-CA-005748, to recover damages incurred as a result of Siltek's defaults under the parties' construction contract and termination from The Tempo at Encore housing project. That suit was amended to add Siltek's surety, Berkley Insurance Company, for its subsequent defaults and termination as the completion contractor as well as to add claims for fraudulent misrepresentation against Siltek and Ana Sierra (one of Siltek's principals). Siltek sued Tempo, LP and CPDG2, LLC for alleged defaults under the construction contract and other claims. Banc of America Community Development Company ("BACDC") is a Class B Limited Partner of Tempo, LP and was a member of CPDG2, LLC.

Additionally, Berkley sued Tempo, LP for alleged defaults under the construction contract and other claims in the case styled Berkley Insurance Company v. The Tempo at Encore, L.P., et al, in the Hillsborough County Circuit Court, Case No. 17-CA-007385. That case is consolidated with Case No. 16-CA-005748 for discovery purposes. In addition, Berkley sued related entities in the transaction, including CPDG2, LLC, BACDC, and Bank of America, N.A. Both cases are currently set for trial on May 2, 2022.

Sincerely,

Maurice Perry

Senior Vice President

Banc of America CDC

Tab D:

List of LIHTC Developments (Schedule A) (MANDATORY)



Development Name: Block 17 Apartments

Name of Applicant: Block 17, LP

INSTRUCTIONS:

- 1 A Schedule A is required for <u>every</u> individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)
- 4 Use separate pages as needed, for each principal.

Development Name/Location Name of Ownership Entity and Phone Number	CGP or 'Named' Managing Member at d the time of					
	dev.? (Y/N)*	Total Dev. Units	Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrected 8823's? (Y/N Explain "Y"
					-	
					-	
						-
						-
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* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and one 8609 (per entity/development) for a total of 6.

1st PAGE TOTAL:

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#DIV/0!



Development Name: Block 17 Apartments

Name of Applicant: Block 17, LP

INSTRUCTIONS:

- 1 A Schedule A is required for <u>every</u> individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)
- 4 Use separate pages as needed, for each principal.

Block	Block 17 Manager, LLC				Controlling GP (CGP) or 'Named' Managing Yes							
Principal's Name:			Member of Proposed property?* Y or N									
		CGP or 'Named' Managing Member at		Total Low			Uncorrecte					
Development Name/Location	Name of Ownership Entity and Phone Number	the time of dev.? (Y/N)*	Total Dev Units	Income Units	Placed in Service Date	8609(s) Issue Date	8823's? (Y/ Explain "Y					
Development Name/Location	THORE NOTIBE	GC V. ? (1/1V)	DCV. OTHIS	011113	SCIVICE DAIC	Daic	Explain					
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* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and <u>one 8609</u> (per entity/development) for a total of 6.

1st PAGE TOTAL:

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Development Name: Block 17 Apartments

Controlling GP (CGP) or 'Named' Managing

Name of Applicant: Block 17, LP

INSTRUCTIONS:

- 1 A Schedule A is required for every individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)

Brinshore Development, LLC

4 Use separate pages as needed, for each principal.

	Principal's Name:	Member of Proposed property?* Y or N						
	Development Name/Location	Name of Ownership Entity and Phone Number	CGP or 'Named' Managing Member at the time of dev.? (Y/N)*	Total Dev. Units	Total Low Income Units	Placed in Service Date		Uncorrected 8823's? (Y/N) Explain "Y"
1	Westhaven Park Tower (rental)	WHP Tower Rental, LLC (847) 562-9400	Y	34	34	6/23/2006	1/24/2007	N
2	Douglass Square	Douglass Park, LP (847) 532-9400	Y	50	45	6/12/2006	5/23/2007	N
3	Keystone Place	Keystone Place, LP (847) 562-9400	Y	69	62	7/17/2007	6/27/2008	N
4	Hansberry Square	Dearborn Root, LP (847) 562-9400	Y	181	163	10/25/2007	6/9/2008	N
5	Westhaven Park Phase IIB	WHP-IIB, LLC (847) 562-9400	Y	127	97	7/1/2008	1/23/2009	N
6	Red Maple Grove Phase IIA	BRIndy - II, LP (847) 562-9400	Y	60	60	10/31/2007	8/14/2008	N
7	Florida House	Florida Urbana, LP (847) 562-9400	Y	120	120	1/1/2007	10/29/2007	N
3	Sunnycrest Manor	SunnyUrbana, LP (847) 562-9400	Y	101	101	1/1/2007	10/17/2007	N
9	Sunrise Apartments	SunMattoon, LP (847) 562-9400	Y	120	120	1/1/2007	3/19/2008	N
0	Anglers Manor	AnglersBloom, LP (847) 562-9400	Y	96	96	1/1/2007	10/29/2007	N
1	Red Maple Grove Phase IIB	Red Maple Grove, LP (847) 562-9400	Y	65	65	11/20/2008	10/2/2009	N
2	Coleman Place	Legends C-2, LLC (847) 562-9400	Y	118	118	2/25/2009	12/9/2009	N
3	Westhaven Park IIC	WHP-IIC, LLC (847) 562-9400	Y	92	92	5/5/2010	1/20/2011	N
4	Hopkins Place	Hopkins Place, A Wisconin Limited Partnership (847) 562-9400	Y	56	56	10/14/2009	6/9/2010	N
5	Crystal View	Crystal View Townhomes, LP (847) -562-9400	Y	70	63	7/29/2010	11/16/2010	N
6	Savoy Square	Legends South A-2, LLC (847) 562-9400	Y	138	110	12/29/2010	9/19/2011	N
7	Heart and Hope Place	Heart and Hope Place Apartments, LLC (847) 562-9400	Y	24	24	12/29/2010		N
8	Franklin Square	Franklin Square Apartments, LLC (847) 562-9400	Y	37	37	2/17/2011	12/8/2011	N
9	Hairpin Lofts	Hairpin Lofts, LLC (847) 562-9400	Υ	28	25	10/28/2011	5/31/2012	N
0	Park Douglas	Ogden North, LLC (847) 562-9400	Υ	137	110	3/15/2012		N
1	Chatham Square	Brinlaf, LP (847) 562-9400	Y	89	89	3/30/2012		N
2	Bluff Apartments	Bluff Apartments of Fort Madison, LP (847) 562- 9400	Y	40	40	1/28/2011	2/27/2012	N
3	Park Apartments Redevelopment 2011	ParkR, LLC (847) 562-9400	Y	120	120	12/15/2011	9/13/2013	N
4	Century City	Century City Lofts, LLC (847) 562-9400	Y	37	37	7/20/2012	3/8/2013	N
5	Lindsay NSP	Lindsay NSP, LLC (847) 562-9400	Y	40	40	6/14/2013	12/5/2013	N
6	Ashland Place	Ashland Place, LP (847) 562-9400	Y	42	42	5/18/2013	11/18/2013	N
7	Emerson Square	Emsq, LLC (847) 562-9400	Y	32	28	9/30/2013	4/8/2014	N
8	Buffett Place	BT-Diplomat, LLC (847) 562-9400	Υ	51	51	12/28/2013	11/20/2014	N
9	New Village Park	New Village Park Limited Dividend Housing Association, LP (847) 562-9400	Y	152	152	1/24/2014	9/16/2014	N
0	Dorchester Artist + Housing Collaborative	Dorchester Artist, LLC (847)562-9400	Y	32	23	11/18/2014	6/24/2015	N
1	Gwendolyn Place	Legends-C3, LLC (847)562-9400	Y	71	53	9/4/2015	6/20/2016	N
2	Plowfield Square	Plowfield Square, LLC (847)562-9400	Y	42	37	4/2/2014	10/9/2014	N
3	Fox Prairie	Boreas, LLC (847)562-9400	Y	40	40	10/28/2016	3/14/2017	N
4	Milwaukee Prosperity	Milwaukee Prosperity, LLC (847)562-9400	Y	35	34	12/1/2015	8/30/2016	N
5	City Gardens	Maple Jack, LLC (847)562-9400	Y	76	55	10/21/2016	6/30/2017	N
6	Park Place	PP Family, LLC (847)562-9400	Y	78	78	1/28/2017	9/13/2017	N
7	Clybourn 1200	CLYDIV, LLC (847)562-9400	Y	84	52	3/16/2017	1/31/2018	N
8	Phil B Curls Manor (Cleveland Heights)	CHSB Apartments, LP (847)562-9400	Y	54	54	3/11/2017	11/27/2017	Ν
9	Highlander Phase I	Highlander Phase I, LLC (847)562-9400	Y	101	62	4/17/2018	7/30/2019	Ν
0	Pendleton Flats	Pendleton Flats KC, LLC (847)562-9400	Υ	30	24	9/26/2017	4/30/2018	N
	* Must have the ability to bind the LIHTC entity; docu	ument with partnership/operating agreements and one	1st PAGE	2,969	2,709		91%	LIHTC as % of

* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and one 8609 (per entity/development) for a total of 6.

TOTAL:

LIHTC as % of **Total Units** v.01.018.22

Previous Participation Certification continued

Development Name/Location	Name of Ownership Entity and Phone Number	Controlling General Partner? (Y/N)	Total Units	Low Income Units	Placed in Service Date	8609 Date	Non- compliance Found? Y/N (Explain Yes)
Highland Green	Highland Green, LLC (847)562-9400	Y	33	33	10/2/2017	4/11/2018	N
Villages of Westhaven	WHP Village, LLC (847)562-9400	Y	200	145	12/31/2019	12/16/2019	N
Brewster-Hosmer RAD Conversion	Freeport RAD I, LLC (847)562-9400	Y	167	167	1/1/2018	7/22/2019	N
McCrory Senior Apartments	McCrory Senior Apartments, LLC (847)562-9400	Y	62	62	10/31/2018	11/12/2019	N
Thresholds RAD 2	Thresholds RAD, LLC (847)562-9400	Y	146	146	12/27/2017	7/20/2020	N
KLEO Art Residences	Brin Life Center, LLC (847)562-9400	Y	58	49	7/18/2019	7/24/2020	N
Heather Gardens	Heather Gardens Limited Dividend Housing Association, LP (847)562-9400	Y	79	63	4/24/2018	9/13/2019	N
Pendleton Arts Block	Pendleton Artsblock, LLC (847)562-9400	Y	38	24	10/31/2019	3/10/2021	N
Quinlan Row	Century TH, LLC (847)562-9400	Y	22	15	9/30/2019	10/26/2021	N
4400 Grove	45th/Cottage, LLC (847)562-9400	Y	84	59	3/19/2020	4/16/2021	N
Sheridan Station	Sheridan Station Apartments, LLC (847)562-9400	Y	133	133	1/19/2021	1/19/2021	N
Frederick Ball	Quincy Ball, LLC (847)562-9400	Y	65	52	12/31/2021	n/a	N
Nobility Point	Highlander Phase III, LLC (847)562-9400	Y	60	48	2/11/2021	12/20/2021	N
Bloomington RAD I	Bloomington Housing Authority (812)339-3491	N	116	116	2/25/2022	n/a	N
Villard Commons	Villard Commons, LLC (847)-562-9400	Y	43	36	1/21/2021	n/a	N
The Haven at Market Place	Prospect Senior, L.P. (847)562-9400	Y	122	122	11/13/2020	2/2/2022	N
Spring Flats Senior	Victory Housing Inc. (301) 493-6000	N	88	88	11/23/2021	n/a	N
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	l 2nd	PAGE TOTAL:	1,516	1,358	<u> </u>	<u> </u>	1



Development Name: Block 17 Apartments

Controlling GP (CGP) or 'Named' Managing

Name of Applicant: Block 17, LP

INSTRUCTIONS:

- 1 A Schedule A is required for <u>every</u> individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)

RJS Real Estate Services, Inc.

4 Use separate pages as needed, for each principal.

	Principal's Name:	is real estate services, inc.	_	-	-	ed managing ed property?*	Y or N	•
	Development Name/Location	Name of Ownership Entity and Phone Number	CGP or 'Named' Managing Member at the time of dev.? (Y/N)*	Total Dev. Units	Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrected 8823's? (Y/N Explain "Y"
	Westhaven Park Tower (rental)	WHP Tower Rental, LLC (847) 562-9400	Y	34	34	6/23/2006	1/24/2007	N
	Douglass Square	Douglass Park, LP (847) 532-9400	Y	50	45	6/12/2006	5/23/2007	N
	Keystone Place	Keystone Place, LP (847) 562-9400	Y	69	62	7/17/2007	6/27/2008	N
	Hansberry Square	Dearborn Root, LP (847) 562-9400	Y	181	163	10/25/2007	6/9/2008	N
	Westhaven Park Phase IIB	WHP-IIB, LLC (847) 562-9400	Y	127	97	7/1/2008	1/23/2009	N
	Red Maple Grove Phase IIA	BRIndy - II, LP (847) 562-9400	Y	60	60	10/31/2007	8/14/2008	N
	Florida House	Florida Urbana, LP (847) 562-9400	Y	120	120	1/1/2007	10/29/2007	N
	Sunnycrest Manor	SunnyUrbana, LP (847) 562-9400	Y	101	101	1/1/2007	10/17/2007	N
	Sunrise Apartments	SunMattoon, LP (847) 562-9400	Υ	120	120	1/1/2007	3/19/2008	N
)	Anglers Manor	AnglersBloom, LP (847) 562-9400	Y	96	96	1/1/2007	10/29/2007	N
	Red Maple Grove Phase IIB	Red Maple Grove, LP (847) 562-9400	Y	65	65	11/20/2008		N
2	Coleman Place	Legends C-2, LLC (847) 562-9400	Y	118	118	2/25/2009	12/9/2009	N
3	Westhaven Park IIC	WHP-IIC, LLC (847) 562-9400	Y	92	92	5/5/2010	1/20/2011	N
4	Hopkins Place	Hopkins Place, A Wisconin Limited Partnership (847) 562-9400	Y	56	56	10/14/2009	6/9/2010	N
5	Crystal View	Crystal View Townhomes, LP (847) -562-9400	Y	70	63	7/29/2010	11/16/2010	N
6	Savoy Square	Legends South A-2, LLC (847) 562-9400	Y	138	110	12/29/2010	9/19/2011	N
7	Heart and Hope Place	Heart and Hope Place Apartments, LLC (847) 562-9400	Y	24	24	12/29/2010	12/21/2011	N
3	Franklin Square	Franklin Square Apartments, LLC (847) 562-9400	Y	37	37	2/17/2011	12/8/2011	N
9	Hairpin Lofts	Hairpin Lofts, LLC (847) 562-9400	Y	28	25	10/28/2011	5/31/2012	N
)	Park Douglas	Ogden North, LLC (847) 562-9400	Y	137	110	3/15/2012	10/16/2012	N
	Chatham Square	Brinlaf, LP (847) 562-9400	Y	89	89	3/30/2012	11/29/2012	N
2	Bluff Apartments	Bluff Apartments of Fort Madison, LP (847) 562- 9400	Y	40	40	1/28/2011	2/27/2012	N
3	Park Apartments Redevelopment 2011	ParkR, LLC (847) 562-9400	Y	120	120	12/15/2011	9/13/2013	N
1	Century City	Century City Lofts, LLC (847) 562-9400	Y	37	37	7/20/2012	3/8/2013	N
5	Lindsay NSP	Lindsay NSP, LLC (847) 562-9400	Y	40	40	6/14/2013	12/5/2013	Ν
5	Ashland Place	Ashland Place, LP (847) 562-9400	Y	42	42	5/18/2013	11/18/2013	N
7	Emerson Square	Emsq, LLC (847) 562-9400	Y	32	28	9/30/2013	4/8/2014	N
3	Buffett Place	BT-Diplomat, LLC (847) 562-9400	Y	51	51	12/28/2013	11/20/2014	Ν
7	New Village Park	New Village Park Limited Dividend Housing Association, LP (847) 562-9400	Y	152	152	1/24/2014	9/16/2014	N
)	Dorchester Artist + Housing Collaborative	Dorchester Artist, LLC (847)562-9400	Y	32	23	11/18/2014	6/24/2015	N
ı	Gwendolyn Place	Legends-C3, LLC (847)562-9400	Y	71	53	9/4/2015	6/20/2016	Ν
2	Plowfield Square	Plowfield Square, LLC (847)562-9400	Y	42	37	4/2/2014	10/9/2014	N
,	Fox Prairie	Boreas, LLC (847)562-9400	Y	40	40	10/28/2016		N
1	Milwaukee Prosperity	Milwaukee Prosperity, LLC (847)562-9400	Y	35	34	12/1/2015		N
	City Gardens	Maple Jack, LLC (847)562-9400	Y	76	55	10/21/2016		N
5	Park Place	PP Family, LLC (847)562-9400	Y	78	78	1/28/2017	9/13/2017	N
	Clybourn 1200	CLYDIV, LLC (847)562-9400	Y	84	52	3/16/2017	1/31/2018	N
;	Phil B Curls Manor (Cleveland Heights)	CHSB Apartments, LP (847)562-9400	Y	54	54	3/11/2017	11/27/2017	N
7	Highlander Phase I	Highlander Phase I, LLC (847)562-9400	Y	101	62	4/17/2018	7/30/2019	N
)	Pendleton Flats	Pendleton Flats KC, LLC (847)562-9400	Y	30	24	9/26/2017	4/30/2018	N

* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and <u>one</u> 8609 (per entity/development) for a total of 6.

1st PAGE TOTAL: 2,969 2,709

LIHTC as % of Total Units v.01.018.22

91%

Previous Participation Certification continued

Development Name/Location	Name of Ownership Entity and Phone Number	Controlling General Partner? (Y/N)	Total Units	Low Income Units	Placed in Service Date	8609 Date	Non- compliance Found? Y/N (Explain Yes)
Highland Green	Highland Green, LLC (847)562-9400	Y	33	33	10/2/2017	4/11/2018	N
Villages of Westhaven	WHP Village, LLC (847)562-9400	Y	200	145	12/31/2019	12/16/2019	N
Brewster-Hosmer RAD Conversion	Freeport RAD I, LLC (847)562-9400	Y	167	167	1/1/2018	7/22/2019	N
McCrory Senior Apartments	McCrory Senior Apartments, LLC (847)562-9400	Y	62	62	10/31/2018	11/12/2019	N
Thresholds RAD 2	Thresholds RAD, LLC (847)562-9400	Y	146	146	12/27/2017	7/20/2020	N
KLEO Art Residences	Brin Life Center, LLC (847)562-9400	Y	58	49	7/18/2019	7/24/2020	N
Heather Gardens	Heather Gardens Limited Dividend Housing Association, LP (847)562-9400	Y	79	63	4/24/2018	9/13/2019	N
Pendleton Arts Block	Pendleton Artsblock, LLC (847)562-9400	Y	38	24	10/31/2019	3/10/2021	N
Quinlan Row	Century TH, LLC (847)562-9400	Y	22	15	9/30/2019	10/26/2021	N
4400 Grove	45th/Cottage, LLC (847)562-9400	Y	84	59	3/19/2020	4/16/2021	N
Sheridan Station	Sheridan Station Apartments, LLC (847)562-9400	Y	133	133	1/19/2021	1/19/2021	N
Frederick Ball	Quincy Ball, LLC (847)562-9400	Y	65	52	12/31/2021	n/a	N
Nobility Point	Highlander Phase III, LLC (847)562-9400	Y	60	48	2/11/2021	12/20/2021	N
Bloomington RAD I	Bloomington Housing Authority (812)339-3491	N	116	116	2/25/2022	n/a	N
Villard Commons	Villard Commons, LLC (847)-562-9400	Y	43	36	1/21/2021	n/a	N
The Haven at Market Place	Prospect Senior, L.P. (847)562-9400	Y	122	122	11/13/2020	2/2/2022	N
Spring Flats Senior	Victory Housing Inc. (301) 493-6000	N	88	88	11/23/2021	n/a	N
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	l 2nd	PAGE TOTAL:	1,516	1,358	<u> </u>	<u> </u>	1



Development Name: Block 17 Apartments

Controlling GP (CGP) or 'Named' Managing

Name of Applicant: Block 17, LP

INSTRUCTIONS:

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- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)

Richard Sciortino

4 Use separate pages as needed, for each principal.

	Principal's Name:		٨	Nember	of Propos	ed property?*	Y or N	-
	Development Name/Location	Name of Ownership Entity and Phone Number	CGP or 'Named' Managing Member at the time of dev.? (Y/N)*	Total Dev. Units	Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrected 8823's? (Y/N Explain "Y"
1	Westhaven Park Tower (rental)	WHP Tower Rental, LLC (847) 562-9400	Y	34	34	6/23/2006	1/24/2007	N
2	Douglass Square	Douglass Park, LP (847) 532-9400	Y	50	45	6/12/2006	5/23/2007	N
3	Keystone Place	Keystone Place, LP (847) 562-9400	Υ	69	62	7/17/2007	6/27/2008	N
4	Hansberry Square	Dearborn Root, LP (847) 562-9400	Y	181	163	10/25/2007	6/9/2008	N
5	Westhaven Park Phase IIB	WHP-IIB, LLC (847) 562-9400	Y	127	97	7/1/2008	1/23/2009	N
6	Red Maple Grove Phase IIA	BRIndy - II, LP (847) 562-9400	Y	60	60	10/31/2007	8/14/2008	N
7	Florida House	Florida Urbana, LP (847) 562-9400	Y	120	120	1/1/2007	10/29/2007	N
8	Sunnycrest Manor	SunnyUrbana, LP (847) 562-9400	Y	101	101	1/1/2007	10/17/2007	N
9	Sunrise Apartments	SunMattoon, LP (847) 562-9400	Y	120	120	1/1/2007	3/19/2008	N
0	Anglers Manor	AnglersBloom, LP (847) 562-9400	Y	96	96	1/1/2007	10/29/2007	N
1	Red Maple Grove Phase IIB	Red Maple Grove, LP (847) 562-9400	Y	65	65	11/20/2008	10/2/2009	N
2	Coleman Place	Legends C-2, LLC (847) 562-9400	Y	118	118	2/25/2009	12/9/2009	N
3	Westhaven Park IIC	WHP-IIC, LLC (847) 562-9400	Y	92	92	5/5/2010	1/20/2011	N
4	Hopkins Place	Hopkins Place, A Wisconin Limited Partnership (847) 562-9400	Y	56	56	10/14/2009	6/9/2010	N
5	Crystal View	Crystal View Townhomes, LP (847) -562-9400	Y	70	63	7/29/2010	11/16/2010	N
6	Savoy Square	Legends South A-2, LLC (847) 562-9400	Y	138	110	12/29/2010	9/19/2011	N
7	Heart and Hope Place	Heart and Hope Place Apartments, LLC (847) 562-9400	Y	24	24	12/29/2010	12/21/2011	N
8	Franklin Square	Franklin Square Apartments, LLC (847) 562-9400	Y	37	37	2/17/2011	12/8/2011	N
9	Hairpin Lofts	Hairpin Lofts, LLC (847) 562-9400	Y	28	25	10/28/2011	5/31/2012	N
20	Park Douglas	Ogden North, LLC (847) 562-9400	Y	137	110	3/15/2012	10/16/2012	N
21	Chatham Square	Brinlaf, LP (847) 562-9400	Y	89	89	3/30/2012	11/29/2012	N
2	Bluff Apartments	Bluff Apartments of Fort Madison, LP (847) 562- 9400	Y	40	40	1/28/2011	2/27/2012	N
23	Park Apartments Redevelopment 2011	ParkR, LLC (847) 562-9400	Y	120	120	12/15/2011	9/13/2013	N
4	Century City	Century City Lofts, LLC (847) 562-9400	Y	37	37	7/20/2012	3/8/2013	N
25	Lindsay NSP	Lindsay NSP, LLC (847) 562-9400	Y	40	40	6/14/2013	12/5/2013	N
26	Ashland Place	Ashland Place, LP (847) 562-9400	Y	42	42	5/18/2013	11/18/2013	N
27	Emerson Square	Emsq, LLC (847) 562-9400	Y	32	28	9/30/2013	4/8/2014	N
8	Buffett Place	BT-Diplomat, LLC (847) 562-9400	Y	51	51	12/28/2013	11/20/2014	N
9	New Village Park	New Village Park Limited Dividend Housing Association, LP (847) 562-9400	Y	152	152	1/24/2014	9/16/2014	N
30	Dorchester Artist + Housing Collaborative	Dorchester Artist, LLC (847)562-9400	Y	32	23	11/18/2014	6/24/2015	N
31	Gwendolyn Place	Legends-C3, LLC (847)562-9400	Y	71	53	9/4/2015	6/20/2016	N
2	Plowfield Square	Plowfield Square, LLC (847)562-9400	Y	42	37	4/2/2014	10/9/2014	N
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6	Park Place	PP Family, LLC (847)562-9400	Y	78	78	1/28/2017	9/13/2017	N
7	Clybourn 1200	CLYDIV, LLC (847)562-9400	Y	84	52	3/16/2017	1/31/2018	N
8	Phil B Curls Manor (Cleveland Heights)	CHSB Apartments, LP (847)562-9400	Υ	54	54	3/11/2017	11/27/2017	N
9	Highlander Phase I	Highlander Phase I, LLC (847)562-9400	Υ	101	62	4/17/2018	7/30/2019	N
0	Pendleton Flats	Pendleton Flats KC, LLC (847)562-9400	Υ	30	24	9/26/2017	4/30/2018	N

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1st PAGE TOTAL: 2,969 2,709

LIHTC as % of Total Units v.01.018.22

91%

Previous Participation Certification continued

Development Name/Location	Name of Ownership Entity and Phone Number	Controlling General Partner? (Y/N)	Total Units	Low Income Units	Placed in Service Date	8609 Date	Non- compliance Found? Y/N (Explain Yes)
Highland Green	Highland Green, LLC (847)562-9400	Y	33	33	10/2/2017	4/11/2018	N
Villages of Westhaven	WHP Village, LLC (847)562-9400	Y	200	145	12/31/2019	12/16/2019	N
Brewster-Hosmer RAD Conversion	Freeport RAD I, LLC (847)562-9400	Y	167	167	1/1/2018	7/22/2019	N
McCrory Senior Apartments	McCrory Senior Apartments, LLC (847)562-9400	Y	62	62	10/31/2018	11/12/2019	N
Thresholds RAD 2	Thresholds RAD, LLC (847)562-9400	Y	146	146	12/27/2017	7/20/2020	N
KLEO Art Residences	Brin Life Center, LLC (847)562-9400	Y	58	49	7/18/2019	7/24/2020	N
Heather Gardens	Heather Gardens Limited Dividend Housing Association, LP (847)562-9400	Y	79	63	4/24/2018	9/13/2019	N
Pendleton Arts Block	Pendleton Artsblock, LLC (847)562-9400	Y	38	24	10/31/2019	3/10/2021	N
Quinlan Row	Century TH, LLC (847)562-9400	Y	22	15	9/30/2019	10/26/2021	N
4400 Grove	45th/Cottage, LLC (847)562-9400	Y	84	59	3/19/2020	4/16/2021	N
Sheridan Station	Sheridan Station Apartments, LLC (847)562-9400	Y	133	133	1/19/2021	1/19/2021	N
Frederick Ball	Quincy Ball, LLC (847)562-9400	Y	65	52	12/31/2021	n/a	N
Nobility Point	Highlander Phase III, LLC (847)562-9400	Y	60	48	2/11/2021	12/20/2021	N
Bloomington RAD I	Bloomington Housing Authority (812)339-3491	N	116	116	2/25/2022	n/a	N
Villard Commons	Villard Commons, LLC (847)-562-9400	Y	43	36	1/21/2021	n/a	N
The Haven at Market Place	Prospect Senior, L.P. (847)562-9400	Y	122	122	11/13/2020	2/2/2022	N
Spring Flats Senior	Victory Housing Inc. (301) 493-6000	N	88	88	11/23/2021	n/a	N
spga.s ccc.	Thereally thousand mich. (conf. the coop				11/20/2021	.,, G	.,
							-
							
	l 2nd	PAGE TOTAL:	1,516	1,358	<u> </u>	<u> </u>	1

BRINSHORE

Richard J. Sciortino – Principal and President

Mr. Sciortino is co-founder of Brinshore and directs Brinshore's acquisition, planning, development and construction activities. Mr. Sciortino is responsible for due diligence, contract review, land-use approvals, site planning, market analysis, partnership arrangement and other development-related issues. In addition, Mr. Sciortino serves as Principal of BCM, LLC, the construction arm of Brinshore Development. He has over three decades of housing and economic development experience.

Mr. Sciortino previously served with the City of Chicago where he initiated the Chicago Abandoned Property Program to acquire and redevelop abandoned buildings. The program has since become an important tool for fostering community development and revitalizing Chicago's aging historical building stock.

Mr. Sciortino was also a Vice-President and Partner with a national residential housing developer and was a senior member of the firm's development team.

Mr. Sciortino serves on numerous Boards including LISC/Chicago which promotes neighborhood development through support of local organizations, All Chicago which is the lead agency for Chicago's Continuum of Care and supports homelessness prevention initiatives, the Rebuild Foundation which promotes neighborhood revitalization through art and cultural place making and the Chicago Botanical Garden which operates a world renowned garden and research center as well as numerous urban agriculture initiatives.

Mr. Sciortino is an attorney with a law degree from Tulane University, a Master's Degree in Real Estate from the Kellogg School at Northwestern University, and a Bachelor's Degree in Finance from the University of Connecticut.



Development Name: Block 17 Apartments

Controlling GP (CGP) or 'Named' Managing

Name of Applicant: Block 17, LP

INSTRUCTIONS:

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- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
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Brint Development, Inc.

4 Use separate pages as needed, for each principal.

_		int Development, Inc.	-	-	-	ed' Managing		-
P	rincipal's Name:		٨	Λember	of Propos	ed property?*	Y or N	
	Development Name/Location	Name of Ownership Entity and Phone Number	CGP or 'Named' Managing Member at the time of dev.? (Y/N)*	Total Dev. Units	Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrecte 8823's? (Y/I Explain "Y'
٧	Vesthaven Park Tower (rental)	WHP Tower Rental, LLC (847) 562-9400	Y	34	34	6/23/2006	1/24/2007	N
L	, ,	` ′	V	-	45			N.
_	Oouglass Square Ceystone Place	Douglass Park, LP (847) 532-9400 Keystone Place, LP (847) 562-9400	Y	50 69	45 62	6/12/2006 7/17/2007	5/23/2007 6/27/2008	N N
	lansberry Square	Dearborn Root, LP (847) 562-9400	Y	181	163	10/25/2007	6/9/2008	N N
	Vesthaven Park Phase IIB	WHP-IIB, LLC (847) 562-9400	Y	127	97	7/1/2008	1/23/2009	N
_	Red Maple Grove Phase IIA	BRIndy - II, LP (847) 562-7400	Y	60	60	10/31/2007	8/14/2008	N
_	lorida House	Florida Urbana, LP (847) 562-9400	Ϋ́	120	120	1/1/2007	10/29/2007	N
_	unnycrest Manor	SunnyUrbana, LP (847) 562-9400	Y	101	101	1/1/2007	10/17/2007	N
_	unrise Apartments	SunMattoon, LP (847) 562-9400	Y	120	120	1/1/2007	3/19/2008	N
_	Anglers Manor	AnglersBloom, LP (847) 562-9400	Y	96	96	1/1/2007	10/29/2007	N
_	Red Maple Grove Phase IIB	Red Maple Grove, LP (847) 562-9400	Y	65	65	11/20/2008		N
	Coleman Place	Legends C-2, LLC (847) 562-9400	Y	118	118	2/25/2009	12/9/2009	N
	Vesthaven Park IIC	WHP-IIC, LLC (847) 562-9400	Y	92	92	5/5/2010	1/20/2011	N
	Hopkins Place	Hopkins Place, A Wisconin Limited Partnership (847) 562-9400	Y	56	56	10/14/2009	6/9/2010	N
C	Crystal View	Crystal View Townhomes, LP (847) -562-9400	Y	70	63	7/29/2010	11/16/2010	N
S	avoy Square	Legends South A-2, LLC (847) 562-9400	Y	138	110	12/29/2010	9/19/2011	N
F	leart and Hope Place	Heart and Hope Place Apartments, LLC (847) 562-9400	Y	24	24	12/29/2010	12/21/2011	N
F	ranklin Square	Franklin Square Apartments, LLC (847) 562-9400	Y	37	37	2/17/2011	12/8/2011	N
F	lairpin Lofts	Hairpin Lofts, LLC (847) 562-9400	Y	28	25	10/28/2011	5/31/2012	N
F	ark Douglas	Ogden North, LLC (847) 562-9400	Y	137	110	3/15/2012	10/16/2012	N
C	Chatham Square	Brinlaf, LP (847) 562-9400	Y	89	89	3/30/2012	11/29/2012	N
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F	Park Apartments Redevelopment 2011	ParkR, LLC (847) 562-9400	Υ	120	120	12/15/2011	9/13/2013	N
. (Century City	Century City Lofts, LLC (847) 562-9400	Y	37	37	7/20/2012	3/8/2013	N
L	indsay NSP	Lindsay NSP, LLC (847) 562-9400	Υ	40	40	6/14/2013	12/5/2013	N
P	Ashland Place	Ashland Place, LP (847) 562-9400	Y	42	42	5/18/2013	11/18/2013	N
E	merson Square	Emsq, LLC (847) 562-9400	Y	32	28	9/30/2013	4/8/2014	N
_	suffett Place	BT-Diplomat, LLC (847) 562-9400	Y	51	51		11/20/2014	N
	New Village Park	New Village Park Limited Dividend Housing Association, LP (847) 562-9400	Y	152	152	1/24/2014	9/16/2014	N
	Oorchester Artist + Housing Collaborative	Dorchester Artist, LLC (847)562-9400	Y	32	23	11/18/2014	6/24/2015	N
(Gwendolyn Place	Legends-C3, LLC (847)562-9400	Y	71	53	9/4/2015	6/20/2016	N
_	Plowfield Square	Plowfield Square, LLC (847)562-9400	Y	42	37	4/2/2014	10/9/2014	N
F	ox Prairie	Boreas, LLC (847)562-9400	Y	40	40	10/28/2016		N
. 1	Milwaukee Prosperity	Milwaukee Prosperity, LLC (847)562-9400	Y	35	34	12/1/2015	8/30/2016	N
C	City Gardens	Maple Jack, LLC (847)562-9400	Y	76	55	10/21/2016		N
F	ark Place	PP Family, LLC (847)562-9400	Y	78	78	1/28/2017	9/13/2017	N
(Clybourn 1200	CLYDIV, LLC (847)562-9400	Y	84	52	3/16/2017	1/31/2018	N
F	Phil B Curls Manor (Cleveland Heights)	CHSB Apartments, LP (847)562-9400	Y	54	54	3/11/2017	11/27/2017	N
F	lighlander Phase I	Highlander Phase I, LLC (847)562-9400	Y	101	62	4/17/2018	7/30/2019	N
F	endleton Flats	Pendleton Flats KC, LLC (847)562-9400	Y	30	24	9/26/2017	4/30/2018	Ν
	Must have the ability to bind the LIHTC entity; docu	ment with partnership/operating agreements and one	1st PAGE	2,969	2,709		91%	LIHTC as %

* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and one 8609 (per entity/development) for a total of 6.

TOTAL:

LIHTC as % of **Total Units** v.01.018.22

Previous Participation Certification continued

Development Name/Location	Name of Ownership Entity and Phone Number	Controlling General Partner? (Y/N)	Total Units	Low Income Units	Placed in Service Date	8609 Date	Non- compliance Found? Y/N (Explain Yes)
Highland Green	Highland Green, LLC (847)562-9400	Y	33	33	10/2/2017	4/11/2018	N
Villages of Westhaven	WHP Village, LLC (847)562-9400	Y	200	145	12/31/2019	12/16/2019	N
Brewster-Hosmer RAD Conversion	Freeport RAD I, LLC (847)562-9400	Y	167	167	1/1/2018	7/22/2019	N
McCrory Senior Apartments	McCrory Senior Apartments, LLC (847)562-9400	Y	62	62	10/31/2018	11/12/2019	N
Thresholds RAD 2	Thresholds RAD, LLC (847)562-9400	Y	146	146	12/27/2017	7/20/2020	N
KLEO Art Residences	Brin Life Center, LLC (847)562-9400	Y	58	49	7/18/2019	7/24/2020	N
Heather Gardens	Heather Gardens Limited Dividend Housing Association, LP (847)562-9400	Y	79	63	4/24/2018	9/13/2019	N
Pendleton Arts Block	Pendleton Artsblock, LLC (847)562-9400	Y	38	24	10/31/2019	3/10/2021	N
Quinlan Row	Century TH, LLC (847)562-9400	Y	22	15	9/30/2019	10/26/2021	N
4400 Grove	45th/Cottage, LLC (847)562-9400	Y	84	59	3/19/2020	4/16/2021	N
Sheridan Station	Sheridan Station Apartments, LLC (847)562-9400	Y	133	133	1/19/2021	1/19/2021	N
Frederick Ball	Quincy Ball, LLC (847)562-9400	Y	65	52	12/31/2021	n/a	N
Nobility Point	Highlander Phase III, LLC (847)562-9400	Y	60	48	2/11/2021	12/20/2021	N
Bloomington RAD I	Bloomington Housing Authority (812)339-3491	N	116	116	2/25/2022	n/a	N
Villard Commons	Villard Commons, LLC (847)-562-9400	Y	43	36	1/21/2021	n/a	N
The Haven at Market Place	Prospect Senior, L.P. (847)562-9400	Y	122	122	11/13/2020	2/2/2022	N
Spring Flats Senior	Victory Housing Inc. (301) 493-6000	N	88	88	11/23/2021	n/a	N
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Development Name: Block 17 Apartments

Controlling GP (CGP) or 'Named' Managing

Name of Applicant: Block 17, LP

INSTRUCTIONS:

- 1 A Schedule A is required for <u>every</u> individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)

David Brint

4 Use separate pages as needed, for each principal.

	Principal's Name:	ауіа вііпі	_	-	-	ed managing ed property?*	Y or N	
	Development Name/Location	Name of Ownership Entity and Phone Number	CGP or 'Named' Managing Member at the time of dev.? (Y/N)*	Total Dev. Units	Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrected 8823's? (Y/N Explain "Y"
	Westhaven Park Tower (rental)	WHP Tower Rental, LLC (847) 562-9400	Y	34	34	6/23/2006	1/24/2007	N
	Douglass Square	Douglass Park, LP (847) 532-9400	Y	50	45	6/12/2006	5/23/2007	N
	Keystone Place	Keystone Place, LP (847) 562-9400	Y	69	62	7/17/2007	6/27/2008	N
	Hansberry Square	Dearborn Root, LP (847) 562-9400	Y	181	163	10/25/2007	6/9/2008	N
	Westhaven Park Phase IIB	WHP-IIB, LLC (847) 562-9400	Y	127	97	7/1/2008	1/23/2009	N
	Red Maple Grove Phase IIA	BRIndy - II, LP (847) 562-9400	Υ	60	60	10/31/2007	8/14/2008	N
	Florida House	Florida Urbana, LP (847) 562-9400	Y	120	120	1/1/2007	10/29/2007	N
	Sunnycrest Manor	SunnyUrbana, LP (847) 562-9400	Y	101	101	1/1/2007	10/17/2007	N
	Sunrise Apartments	SunMattoon, LP (847) 562-9400	Y	120	120	1/1/2007	3/19/2008	N
)	Anglers Manor	AnglersBloom, LP (847) 562-9400	Y	96	96	1/1/2007	10/29/2007	N
	Red Maple Grove Phase IIB	Red Maple Grove, LP (847) 562-9400	Y	65	65	11/20/2008	10/2/2009	N
	Coleman Place	Legends C-2, LLC (847) 562-9400	Y	118	118	2/25/2009	12/9/2009	N
,	Westhaven Park IIC	WHP-IIC, LLC (847) 562-9400	Y	92	92	5/5/2010	1/20/2011	N
ļ	Hopkins Place	Hopkins Place, A Wisconin Limited Partnership (847) 562-9400	Y	56	56	10/14/2009	6/9/2010	N
5	Crystal View	Crystal View Townhomes, LP (847) -562-9400	Y	70	63	7/29/2010	11/16/2010	N
5	Savoy Square	Legends South A-2, LLC (847) 562-9400	Y	138	110	12/29/2010	9/19/2011	N
,	Heart and Hope Place	Heart and Hope Place Apartments, LLC (847) 562-9400	Y	24	24	12/29/2010	12/21/2011	N
3	Franklin Square	Franklin Square Apartments, LLC (847) 562-9400	Y	37	37	2/17/2011	12/8/2011	N
7	Hairpin Lofts	Hairpin Lofts, LLC (847) 562-9400	Y	28	25	10/28/2011	5/31/2012	N
)	Park Douglas	Ogden North, LLC (847) 562-9400	Y	137	110	3/15/2012	10/16/2012	N
	Chatham Square	Brinlaf, LP (847) 562-9400	Y	89	89	3/30/2012	11/29/2012	N
	Bluff Apartments	Bluff Apartments of Fort Madison, LP (847) 562- 9400	Y	40	40	1/28/2011	2/27/2012	N
3	Park Apartments Redevelopment 2011	ParkR, LLC (847) 562-9400	Y	120	120	12/15/2011	9/13/2013	N
	Century City	Century City Lofts, LLC (847) 562-9400	Y	37	37	7/20/2012	3/8/2013	N
,	Lindsay NSP	Lindsay NSP, LLC (847) 562-9400	Y	40	40	6/14/2013	12/5/2013	N
,	Ashland Place	Ashland Place, LP (847) 562-9400	Y	42	42	5/18/2013	11/18/2013	N
7	Emerson Square	Emsq, LLC (847) 562-9400	Y	32	28	9/30/2013	4/8/2014	N
,	Buffett Place	BT-Diplomat, LLC (847) 562-9400	Y	51	51	12/28/2013	11/20/2014	N
•	New Village Park	New Village Park Limited Dividend Housing Association, LP (847) 562-9400	Y	152	152	1/24/2014	9/16/2014	N
)	Dorchester Artist + Housing Collaborative	Dorchester Artist, LLC (847)562-9400	Y	32	23	11/18/2014	6/24/2015	N
	Gwendolyn Place	Legends-C3, LLC (847)562-9400	Y	71	53	9/4/2015	6/20/2016	N
	Plowfield Square	Plowfield Square, LLC (847)562-9400	Y	42	37	4/2/2014	10/9/2014	N
,	Fox Prairie	Boreas, LLC (847)562-9400	Y	40	40	10/28/2016	3/14/2017	N
	Milwaukee Prosperity	Milwaukee Prosperity, LLC (847)562-9400	Y	35	34	12/1/2015	8/30/2016	N
	City Gardens	Maple Jack, LLC (847)562-9400	Y	76	55	10/21/2016	6/30/2017	N
	Park Place	PP Family, LLC (847)562-9400	Y	78	78	1/28/2017	9/13/2017	N
	Clybourn 1200	CLYDIV, LLC (847)562-9400	Y	84	52	3/16/2017	1/31/2018	N
	Phil B Curls Manor (Cleveland Heights)	CHSB Apartments, LP (847)562-9400	Y	54	54	3/11/2017	11/27/2017	N
•	Highlander Phase I	Highlander Phase I, LLC (847)562-9400	Y	101	62	4/17/2018	7/30/2019	N
)	Pendleton Flats	Pendleton Flats KC, LLC (847)562-9400	Y	30	24	9/26/2017	4/30/2018	N

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1st PAGE TOTAL: 2,969 2,709

LIHTC as % of Total Units v.01.018.22

91%

Previous Participation Certification continued

Development Name/Location	Name of Ownership Entity and Phone Number	Controlling General Partner? (Y/N)	Total Units	Low Income Units	Placed in Service Date	8609 Date	Non- compliance Found? Y/N (Explain Yes)
Highland Green	Highland Green, LLC (847)562-9400	Y	33	33	10/2/2017	4/11/2018	N
Villages of Westhaven	WHP Village, LLC (847)562-9400	Y	200	145	12/31/2019	12/16/2019	N
Brewster-Hosmer RAD Conversion	Freeport RAD I, LLC (847)562-9400	Y	167	167	1/1/2018	7/22/2019	N
McCrory Senior Apartments	McCrory Senior Apartments, LLC (847)562-9400	Y	62	62	10/31/2018	11/12/2019	N
Thresholds RAD 2	Thresholds RAD, LLC (847)562-9400	Y	146	146	12/27/2017	7/20/2020	N
KLEO Art Residences	Brin Life Center, LLC (847)562-9400	Y	58	49	7/18/2019	7/24/2020	N
Heather Gardens	Heather Gardens Limited Dividend Housing Association, LP (847)562-9400	Y	79	63	4/24/2018	9/13/2019	N
Pendleton Arts Block	Pendleton Artsblock, LLC (847)562-9400	Y	38	24	10/31/2019	3/10/2021	N
Quinlan Row	Century TH, LLC (847)562-9400	Y	22	15	9/30/2019	10/26/2021	N
4400 Grove	45th/Cottage, LLC (847)562-9400	Y	84	59	3/19/2020	4/16/2021	N
Sheridan Station	Sheridan Station Apartments, LLC (847)562-9400	Y	133	133	1/19/2021	1/19/2021	N
Frederick Ball	Quincy Ball, LLC (847)562-9400	Y	65	52	12/31/2021	n/a	N
Nobility Point	Highlander Phase III, LLC (847)562-9400	Y	60	48	2/11/2021	12/20/2021	N
Bloomington RAD I	Bloomington Housing Authority (812)339-3491	N	116	116	2/25/2022	n/a	N
Villard Commons	Villard Commons, LLC (847)-562-9400	Y	43	36	1/21/2021	n/a	N
The Haven at Market Place	Prospect Senior, L.P. (847)562-9400	Y	122	122	11/13/2020	2/2/2022	N
Spring Flats Senior	Victory Housing Inc. (301) 493-6000	N	88	88	11/23/2021	n/a	N
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BRINSHORE

David Brint – Principal and CEO

Mr. Brint is involved in all development activities including acquisitions, development financing, equity syndication and property management activities. Mr. Brint has arranged over \$1 billion in complex financial transactions utilizing a variety of tools including: tax exempt bonds, Federal HOPE VI, CNI, CDBG, Empowerment Zone and HOME funds, mortgage-based and cash-flow loans, credit enhancements, Historic and Low-Income Tax Credits, TIF financing and assorted grant programs. These creative financing tools have been used to leverage public and private resources and have enabled the development of over 7000 units of successful affordable housing.

Mr. Brint, on behalf of Brinshore Development, is also the Midwest Regional representative and Vice President for the Richman Group Capital Corporation, L.L.C., a national syndicator of Low-Income Housing Tax Credits. He oversees all the due diligence, market rate analysis and acquisition closing for the company's Midwest region, which has amounted to over \$500 million since 1994.

Since 1982, Mr. Brint has worked in the real estate development field. From 1988-1993, Mr. Brint was the Chief Operating Officer for a major real estate developer. In this capacity, he was responsible for acquisition, finance, development, and property management of over 500 affordable housing units in Chicago. Mr. Brint also was a manager of real estate advisory services at a major Certified Public Accounting firm in Chicago from 1982-1988.

David presently serves as Chairman of the Board of Directors for the Foundation Fighting Blindness. He also has served as Board Member of the Retinal Development Fund; Past President of the Board Director of the Illinois Housing Council; Former Board Director of The Chicago Lighthouse for People Who are Blind and Visually Impaired; Board Director of Karate Can Do Foundation; and Former Member of the Chicago Federal Home Loan Bank Board Community Investment Advisory Council. He formerly served as Board President of the Victor C. Neumann Foundation; a not-for-profit organization dedicated to serving developmentally disabled individuals. He is the Founding Member and President of the Board of Director of the Illinois Housing and Community Development PAC, and the Founding Member and past Director of Highland Park Community Land Trust.

Mr. Brint received a bachelor's degree in economics from the Wharton School at the University of Pennsylvania.



Development Name: Block 17 Apartments

Name of Applicant: Block 17, LP

INSTRUCTIONS:

- 1 A Schedule A is required for <u>every</u> individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)
- 4 Use separate pages as needed, for each principal.

Brinshore TL, LLC Controlling GP (CGP) or 'Named' Managing Yes Principal's Name: Member of Proposed property?* Y or N			=				
Principal's Name:			Membe	er of Propos	sed property?*	YorN	
	Name of Ownership Entity and	CGP or 'Named' Managing Member at the time of	Total	Total Low Income	Placed in	8609(s) Issue	Uncorrecte 8823's? (Y/I
Development Name/Location	Phone Number	dev.? (Y/N)*			Service Date	Date	Explain "Y
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Development Name:	Block 17 Apartments
Name of Applicant:	Block 17, LP

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TL De	Controlling GP (CGP) or 'Named' Managing Yes Member of Proposed property?* Y or N								
Principal's Name:			Membe	er of Propos	sed property?*	YON			
	Name of Ownership Entity and	CGP or 'Named' Managing Member at the time of	Total	Total Low Income	Placed in	8609(s) Issue	Uncorrecte 8823's? (Y/		
Development Name/Location	Phone Number	dev.? (Y/N)*			Service Date	Date	Explain "Y		
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* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and <u>one 8609</u> (per entity/development) for a total of 6.

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Development Name: Block 17 Apartments

Name of Applicant: Block 17, LP

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- 4 Use separate pages as needed, for each principal.

Todd	Controlling GP (CGP) or 'Named' Managing Yes							
Principal's Name:	Member of Proposed property?* Y or N							
	Name of Ourserhip Estitu and	CGP or 'Named' Managing Member at the time of	Total	Total Low Income	Placed in	8609(s) Issue	Uncorrecte 8823's? (Y/I	
Development Name/Location	Name of Ownership Entity and Phone Number	dev.? (Y/N)*		Units	Service Date	Date	Explain "Y"	
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Development Name: Block 17 Apartments

Name of Applicant: Block 17, LP

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Todd Lieberman		Controlling GP (CGP) or 'Named' Managing Yes							
Principal's Name:	Member of Proposed property?* Y or N								
	Name of Ownership Entity and	CGP or 'Named' Managing Member at the time of	Total	Total Low Income	Placed in	8609(s) Issue	Uncorrecte		
Development Name/Location	Phone Number	dev.? (Y/N)*			Service Date	Date	Explain "Y"		
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BRINSHORE

Todd Lieberman – Executive Vice President Development Manager

Todd Lieberman is the head of the Kansas City office of Brinshore Development and oversees several major initiatives in Denver, Omaha, Norfolk, VA, Knoxville, and Kansas City including the Highlander Development in Omaha, NE and the Paseo Gateway CHOICE Neighborhoods Initiative. Since joining Brinshore in 2010, Mr. Lieberman has built 1300 mixed-income units and 65,000 sf of commercial space in 19 transactions and spearheaded three successful CHOICE neighborhoods implementation grant applications.

Prior to joining Brinshore, Todd was a Development Manager for CityInterests, a Washington, DC based real estate development company focused on the revitalization of underutilized commercial and transit-oriented urban properties. For the company, he sourced several development projects including a non-profit primary care facility and an early childhood education center. In addition, Todd managed predevelopment activities for the mixed-use redevelopment of two aging strip shopping centers, a 112-unit townhouse project, and the Parkside master development, which is a three million square foot mixed-use, mixed-income transit-oriented development on the northern Anacostia Waterfront.

Before joining CityInterests, Todd was a Vice President with Bank of America Community Development Banking's Real Estate Development Group, where he managed the Centerpoint development in Baltimore, an \$85 million mixed-use development that featured both historic adaptive re-use and new construction.

Todd is a member of the Advisory Board of the Urban Land Institute of Kansas City, Neighborhood Legal Support, and the Mattie Rhodes Center.

A past Fellow at the Center for Urban Redevelopment Excellence at the University of Pennsylvania, Todd also received a Masters in City Planning from Massachusetts Institute of Technology and a BA in Urban Studies from the University of Pennsylvania.

Previously, he was honored as one of the "Top 35: Tomorrow's Newsmakers Under 35 Years Old" by Real Estate Forum in 2007.



Development Name: Block 17 Apartments

Name of Applicant: Block 17, LP

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Erika Ann Saleski		Controlling GP (CGP) or 'Named' Managing No							
Principal's Name:	Member of Proposed property?* Y or N								
	Name of Ownership Entity and	CGP or 'Named' Managing Member at the time of	Total	Total Low Income	Placed in	8609(s) Issue	Uncorrecte 8823's? (Y/I		
Development Name/Location	Phone Number	dev.? (Y/N)*			Service Date	Date	Explain "Y"		
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RESUME

Erika Ann Saleski

Sole beneficiary of the Todd Oliver Lieberman Trust



Development Name: Block 17 Apartments

Name of Applicant: Block 17, LP

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- 4 Use separate pages as needed, for each principal.

Maurice Perry		Controlling GP (CGP) or 'Named' Managing No							
Principal's Name:	Member of Proposed property?* Y or N								
	Name of Ownership Entity and	CGP or 'Named' Managing Member at the time of	Total	Total Low Income	Placed in	8609(s) Issue	Uncorrecte 8823's? (Y/I		
Development Name/Location	Phone Number	dev.? (Y/N)*			Service Date	Date	Explain "Y		
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Maurice Perry - Senior Vice President, Senior Development Manager

Maurice has been with Bank of America for over 15 years. In his current role with Banc of America CDC he is responsible for the development and rehabilitation of affordable and mixed-income housing communities in the Mid-Atlantic and southeast regions.

Prior to joining the Bank of America's community development team, he worked for East of the River CDC, as Vice President of Real Estate Development where he oversaw the acquisition and development of affordable rental, condominium and single-family projects in southeast Washington, DC. Prior to East of the River CDC, Mr. Perry was Senior Development Manager with Simpson Housing Solutions, LLC (SHS) in Long Beach, California, which was one of the nation's largest real estate investment and development firms at the time. While at SHS, he was responsible for the development of over 800 units of affordable housing.

Perry has over 20 years of extensive experience in community housing development. He has special expertise in assembling complex financing to develop affordable housing utilizing tax-exempt bonds, Housing Replacement Factor Funds, HOME Funds and Low-Income Housing Tax Credits. He has developed projects that include adaptive re-use, new construction and substantial rehabilitation. Perry is skilled in community relations and has worked extensively with neighborhood associations and tenant groups.



Development Name: Block 17 Apartments

Name of Applicant: Block 17, LP

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- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)
- 4 Use separate pages as needed, for each principal.

Bank of America, N.A.		Controlling GP (CGP) or 'Named' Managing No							
Principal's Name:	Member of Proposed property?* Y or N								
	Name of Ownership Entity and	CGP or 'Named' Managing Member at the time of	Total	Total Low Income	Placed in	8609(s) Issue	Uncorrecte 8823's? (Y/		
Development Name/Location	Phone Number	dev.? (Y/N)*			Service Date	Date	Explain "Y		
							-		
						+			
						†			
						-			
							-		
							 		

* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and <u>one 8609</u> (per entity/development) for a total of 6.

1st PAGE TOTAL:

)

#DIV/0!

List of LIHTC Developments (Schedule A)



Development Name: Block 17 Apartments

Name of Applicant: Block 17, LP

INSTRUCTIONS:

- 1 A Schedule A is required for every individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)
- 4 Use separate pages as needed, for each principal.

Banc of America Commu	nity Development Company, LLC	Controlling (GP (CGF) or 'Nam	ed' Managing	No	
Principal's Name:			∧ ember	of Propos	ed property?*	Y or N	•
Development Name/Location	Name of Ownership Entity and Phone Number	CGP or 'Named' Managing Member at the time of dev.? (Y/N)*	Total Dev. Units	Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrecte 8823's? (Y/I Explain "Y'
Cedar Heights Apartments, Washington	Finsbury Square Limited Partnership - (410) 230-	Y	134	134	2007	2/6/2008	N
DC The Courts of Camp Spring Apartments,	2102 Bristol Pines Limited Partnership (410) 230-2102	Y	414	414	2008	6/23/2009	N
Camp Springs MD Ashley Square Apartments, Charlotte NC	Live Oak Apartments, LLC (636) 266-1243	Y	176	36	2010	3/9/2011	N
	. , ,						
Victory Square, Washington DC	Parkside Senior Housing, LLC (301) 493-6000	Y	98	98	2012	2/27/2013	N
The Ella at Encore, Tampa, FL	The Ella at Encore, LP (813) 341-9101	Y	160	160	2012	2013	N
Pine Valley Mill, Milford, NH	Pine Valley Apartments, LLC (781) 786-7538	N	50	50	2014	2015	N
The Trio at Encore, Tampa, FL	The Trio at Encore, LP (813) 341-9101	Y	141	99	2013	2013	N
The Reed at Encore, Tampa, FL	The Reed at Encore, LP (813) 341-9101	Υ	158	158	2015	4/29/2016	N
Walnut Street Apartments, Wilmington,	Walnut Street Apartments, LLC (856) 596-0500	N	44	44	2015	2016	N
Laurel Hill Road, Brookfield, CT	Laurel Hill Apartments, LLC (781) 786-7538	N	72	72	2015	1/24/2017	N
Tenney Place, Haverhill, MA	Tenney Place Apartments, LLC (781) 786-7538	N	72	56	2016	2017	N
Wynnewood Seniors Housing Phase 1, Dallas TX	Wynnewood Seniors Housing L.P. (214) 303- 2136	Y	140	140	2016	2016	N
Wynnewood Family Housing, Dallas TX	Wynnewood Family Housing, LP (214) 303-2136	Y	161	160	2017	2016	N
Barton Commons - East Street, New Milford, CT	Barton House New Milford, LLC (781) 899-4002	N	38	30	2016	2016	N
The Crossings at the Court, Oxnard, CA	UHC 00558 Oxnard, L.P. (714) 835-3955	N	34	33	2018	7/10/2020	N
Magnolia Gardens, Charlotte, NC	Magnolia Gardens Housing, LLC, (704) 342- 3316	N	82	82	2019	10/3/2019	N
The Tempo at Encore, Tampa, FL	The Tempo at Encore, LP (813) 341-9101	Y	203	142	2019	2019	N
Amelia Court Ph1 at Creative Village, Orlando, FL	Concord Court at Creative Village Partners (407) 741-8521	N	116	93	2019	2019	N
Amelia Court Ph2 at Creative Village, Orlando, FL	Amelia Court at Creative Village Partners - Phase II (407) 741-8521	N	140	84	2019	2020	N
Columbus Commons, Britain, CT	CC1 Owner, LLC (781) 786-7538	N	80	80	2020	2020	N
Spring Flats Senior, Washington DC	Victory Housing Inc. (301) 493-6000	N	88	88	11/23/2021	N/A	N
Bethune at West River, Tampa, FL	West River Phase 1A, LP (813) 341-9101	N	160	160	2020	N/A	N
Oak Tree Village, Griswold, CT	OT Owner LLC, (781) 899-4002	N	72	57	2020	2020	N
		1					

1st PAGE TOTAL: 2,833 2,470

LIHTC as % of Total Units

v.01.018.22

OPERATING AGREEMENT

OF

BANC OF AMERICA COMMUNITY DEVELOPMENT COMPANY, LLC,

a North Carolina Limited Liability Company

Dated: As of November 1, 2021

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EXHIBITS

Exhibit A: Plan of Conversion

Exhibit B: Articles of Organization Including Articles of Conversion

Exhibit C: Name, Address and Capital Contribution of Sole Member

OPERATING AGREEMENT OF BANC OF AMERICA COMMUNITY DEVELOPMENT COMPANY, LLC, a North Carolina limited liability company

This Operating Agreement of Banc of America Community Development Company, LLC (this "Agreement") dated and effective as of the 1st day of November, 2021, is executed and agreed to, for good and valuable consideration, by Bank of America, National Association, a national banking association (the "Sole Member").

Article 1 Formation

- 1.1 Formation. Banc of America Community Development Company, LLC (the "Company") came into existence as a North Carolina limited liability company as the result of the conversion (the "Conversion") of Banc of America Community Development Corporation, a North Carolina for profit corporation (the "Converted Corporation") under and pursuant to Chapter 55 and Chapter 57D of the North Carolina General Statutes (the "Conversion Statutes"). In accordance with the requirements of the Conversion Statutes, in order to effectuate the Conversion, Bank of America, National Association, the sole shareholder of the Converted Corporation, (i) approved a plan of conversion as of October ___, 2021 (the "Plan of Conversion") and (ii) caused Articles of Organization Including Articles of Conversion to be filed effective as of November 1, 2021 with the Office of the Secretary of State of North Carolina to effectuate the Conversion. A copy of the Plan of Conversion is attached as Exhibit A hereto and a copy of the Articles of Organization Including Articles of Conversion is attached as Exhibit B hereto.
- 1.2 Name. As set forth in the Articles of Organization Including Articles of Conversion, the name of the Company is Banc of America Community Development Company, LLC. The Company shall conduct business under that name or such other names complying with applicable law as the Sole Member may determine from time to time.
- 1.3 Duration. The Company shall exist until terminated in accordance with this Agreement.
- 1.4 Purpose. Consistent with the purposes of the Converted Corporation, the primary purpose of the Company is to promote community welfare in a manner permissible to national banks and consistent with (i) the provisions of the Eighth and Eleventh paragraphs of 12 U.S.C §24 and (ii) the Office of the Comptroller of the Currency rules, regulations and guidance related thereto, including, but not limited to, the following:
 - (a) To preserve and expand the supply of safe and decent housing that is affordable by low- and moderate- income persons;
 - (b) To promote housing and economic revitalization or development in lowand moderate- income areas or target areas selected by federal, state and local government for redevelopment, and directly benefit low- and moderate- income residents or small businesses; and

- (c) To promote and enhance economic and intellectual self-sufficiency for low-and moderate- income persons.
- 1.5 Principal Office. The Company's principal office shall be located at 214 North Tryon Street, Charlotte, North Carolina 28255 or such other location as the Sole Member may determine from time to time.
- 1.6 Registered Office and Registered Agent. The address of the registered office of the Company in the State of North Carolina is 160 Mine Lake Ct., Suite 200, Raleigh, North Carolina 27615 and the name of the Company's registered agent at that address is CT Corporation System. The Sole Member may change the registered office and the registered agent of the Company from time to time. The Sole Member may cause the Company to qualify to do business as a limited liability company (or other entity in which the Sole Member has limited liability) in any other jurisdiction and to designate any registered office or registered agent in any such jurisdiction.
- 1.7 **Definitions**. Capitalized terms used herein and not otherwise defined shall have the meanings set forth in the text or in Section 10.7.1.

Article 2 Sole Member and Membership Interests

- 2.1 Admission of Sole Member. In connection with the formation of the Company, the Person executing this Agreement as Sole Member is admitted to the Company as of the date of the Conversion.
- 2.2 Nature of Membership Interest. A membership interest in the Company is personal property. A Member of the Company or an assignee of a membership interest in the Company does not have an interest in any specific property of the Company. A membership interest includes a Member's or assignee's share of profits and losses or similar items and the right to receive distributions as provided in this Agreement, but, except with respect to the Sole Member, does not include a Member's right to participate in management.
 - 2.3 Certificates. Membership interests in the Company shall be uncertificated.

Article 3 Board of Managers

3.1 General Powers. The business and affairs of the Company shall be managed under the direction of a board of managers appointed by the Sole Member (the "Board of Managers"). For avoidance of doubt, the individuals serving on the Board of Managers (each referred to as a "Manager" and collectively referred to as the "Managers") (i) shall not be Members of the Company, (ii) shall serve at the pleasure of the Sole Member, and (iii) may be removed or replaced by the Sole Member in its sole discretion. Except as otherwise provided in this Agreement, a

majority vote of the Managers with each Manager getting one vote, shall control. If there is only one Manager, that Manager shall have all authority to manage the Company.

- 3.2 Number and Appointment. The Board of Managers shall consist of one or more Managers as determined by the Sole Member. Managers shall hold office until their resignation, replacement, removal, retirement, death, disqualification, or until their successor is elected. The Sole Member has determined that the initial Board of Managers shall consist of three individuals and has appointed the following individuals as the initial Managers: Maria F. Barry, Brian Heide and Karen Purcell.
- 3.3 Vacancies. Any vacancy occurring on the Board of Managers, including a vacancy resulting from an increase in the number of Managers, shall be filled by action of the Sole Member or by the affirmative vote of a majority of the remaining Managers though for this purpose such majority may be less than a quorum of the Board of Managers.
- 3.4 Regular Meetings. The Board of Managers may hold regular meetings at such time and place as the Board of Managers shall from time to time determine. Regular meetings may be held without notice.
- 3.5 Special Meetings. Special meetings of the Board of Manager may be called by or at the request of the President, the Secretary, or any Manager. Notice of the time and place of each special meeting shall be given orally or in writing, and attendance at or participation in any special meeting shall constitute a waiver of notice of such meeting unless a Manager objects at the beginning of the meeting, or promptly upon arrival, to holding or transacting business at the meeting and does not thereafter vote for or assent to action taken at the meeting.
- 3.6 Quorum. A majority of the number of Managers then in office shall constitute a quorum for the transaction of business at any meeting of the Board of Managers. If a quorum is not present, a majority of those in attendance may adjourn the meeting from time to time until a quorum is obtained or may adjourn sine die.
- 3.7 Action by Written Consent. Any action required or permitted to be taken at any meeting of the Board or Managers may be taken without a meeting if written consent setting forth the action so taken shall be signed by all the Managers then in office. Such written consent may be provided electronically.
- 3.8 Electronic Meetings. Managers may participate in and hold meetings by means of conference telephone or similar communications equipment by means of which all persons participating in the meeting can hear or otherwise communicate with each other. Participation in such a meeting shall constitute presence in person at such meeting, except where a person participates in the meeting for the express purpose of objecting to the transaction of any business on the grounds that the meeting is not lawfully called or convened.
- 3.9 Limitations on Managers. The Managers shall have all powers and rights granted in this Agreement, except that neither the Board of Managers nor any Manager shall have authority to:
 - (a) Do any act in contravention of this Agreement;

- (b) Do any act which would make it impossible to carry on the ordinary business of the Company;
 - (c) Confess a judgment against the Company;
- (d) Possess Company property or assign the rights of the Company in Company property for other than a Company purpose;
- (e) Admit a person as a Member, except as otherwise provided in this Agreement;
- (f) Take any action that would result in the Company being treated as other than a disregarded entity for federal income tax purposes; or
- (g) Take any action that is not permissible to national banks or that is expressly inconsistent with (i) the provisions of the Eighth and Eleventh paragraphs of 12 U.S.C §24 or (ii) the Office of the Comptroller of the Currency rules, regulations and guidance related thereto.

Article 4 Officers

- 4.1 Officers. The officers of the Company may include a President, a Secretary, a Treasurer, Executive Vice Presidents, Senior Vice Presidents, Vice Presidents, and such other officers as appointed from time to time by the Board of Managers (the "Officers"). Additionally, the President shall have the power to appoint and to delegate the power to appoint such Officers as the President may deem appropriate.
- 4.2 Term. Each Officer of the Company shall serve at the pleasure of the Board of Managers, and the Board of Managers may remove any Officer at any time with or without cause. In addition, any Officer appointed by the President may likewise be removed by the President.
- 4.3 Authority and Duties. All Officers of the Company shall have such authority and perform such duties in the management of the property and affairs of the Company as generally pertain to their respective offices, as well as, such authority and duties as may be determined by the Board of Managers or the President.
- 4.4 Employees and Agents Other than Officers. Subject to the authority of the Board of Managers, the President, or any Officer authorized by the President or the Board of Managers may employ such employees and agents (other than officers) as the President or such Company Officer may deem advisable for the prompt and orderly transaction of the Company's business, define their duties, fix their compensation and dismiss them.

Article 5 Capital Contributions

- 5.1 Agreed Capital Contributions. As a result of the Conversion, the Sole Member is deemed to have contributed to the capital of the Company the contribution set forth opposite the Sole Member's name on Exhibit C attached hereto and incorporated by reference herein.
- 5.2 Additional Capital Contributions. The Sole Member may, but is not required to, make additional contributions to the capital of the Company.

Article 6 Taxation

6.1 Tax Status. At all times that the Company has only one Member (i.e., the Sole Member, who owns 100% of the membership interest in the Company), it is the intention of the Sole Member that the Company be disregarded as an entity separate and apart from the Sole Member for federal, and, to the extent applicable, state, local and foreign income tax purposes. To the extent that the Company is disregarded as an entity separate and apart from the Sole Member for federal income tax purposes, the Sole Member shall be responsible for filing or causing applicable tax returns to be filed which include the applicable income, gain, loss and other tax items with respect to the Company. For all other purposes the Company shall be responsible for filing or causing tax returns to be filed.

Article 7 Distributions

7.1 **Distributions**. Distributions shall be made to the Sole Member at the times and in the amounts determined by the Sole Member; except that no distribution shall be made in violation of any applicable provisions of the North Carolina Limited Liability Company Act (the "Act").

Article 8 Bank Accounts, Books of Account, Reports and Fiscal Year

- **8.1** Bank Account; Investments. The Board of Managers shall cause the Company to establish one or more bank or other financial institution accounts into which Company funds shall be deposited.
- 8.2 Books and Records. The books and records of the Company shall be maintained in such manner and at such location as the Board of Managers shall determine. The books of the Company, for both tax and financial reporting purposes, shall be kept using the method of accounting selected by the Sole Member.
 - 8.3 Fiscal Year. The Company's fiscal year shall be the calendar year.

Article 9 Winding-Up of the Company

- 9.1 Events Requiring Winding-Up of the Company. The Company shall be wound up only on the first to occur of any one or more of the following:
 - 9.1.1 the Written consent of the Sole Member;
- 9.1.2 the occurrence of any event that terminates the continued membership of the Sole Member in the Company unless the legal representative or successor of the Sole Member agrees to continue the Company and appoints a successor Member in accordance with the Act; or
 - 9.1.3 entry of a judicial order to wind up the Company.
- 9.2 Revocation or Reinstatement. A Written consent to wind up provided by the Sole Member can only be revoked upon the Written consent of the Sole Member. In the event of a termination of the Company under the Act, the Company may be reinstated upon the Written consent of the Sole Member.

9.3 Winding-Up Affairs and Distribution of Assets.

- 9.3.1 If an event requiring the winding-up of the Company occurs and is not revoked, the Sole Member or its designee(s), acting as "Liquidating Agent," as soon as practicable shall wind up the affairs of the Company and sell and/or distribute the assets of the Company. The Liquidating Agent is expressly authorized and empowered to execute any and all documents necessary or desirable to effectuate the liquidation and termination of the Company including without limitation, (i) the satisfaction of Company liabilities and (ii) the transfer/distribution of remaining Company assets. The Liquidating Agent shall apply and distribute the proceeds of the sale or liquidation of the assets and property of the Company in the following order of priority, unless otherwise required by non-waivable provisions of applicable law:
 - (i) to pay (or to make provision for the payment of) all creditors of the Company (including the Sole Member if it is a creditor of the Company), in the order of priority provided by law or otherwise, in satisfaction of all debts, liabilities or obligations of the Company due to its creditors;
 - (ii) after the payment (or the provision for payment) of all debts, liabilities and obligations of the Company in accordance with clause (i) above, any balance remaining shall be distributed to the Sole Member.
- 9.3.2 The Liquidating Agent shall have sole discretion to determine whether to liquidate all or any portion of the assets and property of the Company and the consideration to be received for that property.
- 9.3.3 If the Company's property is not sufficient to discharge all of the Company's liabilities and obligations, the Liquidating Agent shall apply the Company's property, or make adequate provision for the application of the Company's property, to the extent possible, to the just

and equitable discharge of the Company's liabilities and obligations, including liabilities and obligations owed to the Sole Member (other than for distributions).

9.4 Termination. Upon completing the winding-up of the Company described in Section 9.3, the Liquidating Agent shall execute, acknowledge and cause to be filed a certificate of termination with the Secretary of State of North Carolina. Except as otherwise provided by the Act, the Company shall cease to exist upon the filing of the certificate of termination with the Secretary of State of North Carolina.

Article 10 Miscellaneous Provisions and Definitions

- 10.1 Execution of Instruments. All agreements, indentures, mortgages, deeds, conveyances, transfers, contracts, checks, notes, drafts, loan documents, letters of credit, master agreements, swap agreements, guarantees of signatures, certificates, declarations, receipts, discharges, releases, satisfactions, settlements, petitions, schedules, accounts, affidavits, bonds, undertakings, proxies, and other instruments or documents may be signed, executed, acknowledged, verified, attested, delivered or accepted on behalf of the Company by the President, any Executive Vice President, any Senior Vice President, any Vice President, or any Assistant Vice President of the Company, or such other officers, employees, agents as the Board of Managers or any of such designated officers or individuals may direct.
- 10.2 Interests in Other Entities. The President, any Executive Vice President, any Senior Vice President, the Secretary, the Treasurer, or such other officers, employees or agents as the Board of Managers or such designated officers may direct are authorized to vote, represent and exercise on behalf of the Company all rights incident to any and all interests of any corporation, association or other entity standing in the name of the Company. The authority herein granted to said individual to vote or represent on behalf of the Company any and all interests held by the Company in any corporation, association or entity may be exercised either by the individual in person or by any executed proxy or power of attorney.
- 10.3 Entire Agreement. This Agreement supersedes all prior agreements and understandings by the Sole Member with respect to the Company.
- 10.4 Amendments. The Written consent of the Sole Member is required to amend the organization documents of the Company or this Agreement.
- 10.5 Governing Law. This Agreement shall be governed by and construed in accordance with North Carolina law.
- 10.6 Binding Effect; No Third-Party Beneficiaries. This Agreement shall be binding upon, and, to the extent provided herein, inure to the benefit of the Sole Member and its successors, and assigns. The Sole Member acknowledges and agrees that this Agreement is intended to be binding upon and to inure to the benefit of the Company and that the provisions of this Agreement shall be enforceable by and against the Company. The obligations of the Company pursuant to this Agreement are the obligations of the Company only, and absent additional Written agreement, the Sole Member has no personal liability for the obligations of the Company. No creditor of the

Company or of the Sole Member is entitled to or is intended to have third-party beneficiary status to enforce any obligation of any party under this Agreement.

10.7 Certain Definitions and Construction.

- 10.7.1 As used in this Agreement, the following terms have the meanings set forth below:
- (i) "Act" means the North Carolina Limited Liability Company Act set forth in Chapter 57D (or such successor provision(s)) of the North Carolina General Statutes.
- (ii) "Agreement" means this Company Agreement as it may be amended from time to time as provided herein.
- (iii) "Board of Managers" shall have the meaning ascribed to such term is Section 3.1 hereof.
- (iv) "Liquidating Agent" means the Person or Persons responsible for winding-up the Company in accordance with Article 6, Section 07 of the Act.
- (v) "Manager" or "Managers" shall have the meaning ascribed to such term in Section 3.1 hereof.
- (vi) "Member" means a Person admitted to the Company as a Member as provided in this Agreement but excludes any such Person that has ceased to be a Member as provided in this Agreement or the Act.
- (vii) "Officers" shall have the meaning ascribed to such term in Section 4.1 hereof.
- (viii) "Person" means any individual, corporation, partnership, limited liability company, business trust or other entity, or government or governmental agency or instrumentality.
 - (ix) "Sole Member" means Bank of America, National Association.
- (x) "<u>Writing</u>" or "<u>Written</u>" means an expression of words, letters, characters, numbers, symbols, figures or other textual information that is inscribed on a tangible medium or that is stored in an electronic or other medium that is retrievable in a perceivable form. Unless the context requires otherwise, the term (A) includes stored or transmitted electronic data, electronic transmissions, and reproductions of Writings; and (B) does not include sound or video recordings of speech other than transcriptions that are otherwise "Writings."

10.7.2 As used in this Agreement:

(i) Terms defined in the singular have the corresponding meaning in the plural and vice versa.

- (ii) All pronouns and any variations thereof contained herein shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the Person or Persons may require.
- (iii) The word "include" and its derivatives means "include without limitation."
- (iv) References to Articles, Sections and Exhibits are to the specified Articles and Sections of, and Exhibits to, this Agreement unless the context otherwise requires. Each Exhibit to this Agreement is made a part of this Agreement for all purposes.
- (v) References to statutes or regulations are to those statutes or regulations as currently amended and to the corresponding provisions as they may be amended or superseded in the future.

[Signature page follows]

IN WITNESS WHEREOF, the undersigned Sole Member has duly executed this Agreement as of the day and year first above written.

SOLE MEMBER

BANK OF AMERICA, NATIONAL

ASSOCIATION

Name: Maria Barnes

Title: Authorized Signatory

EXHIBIT A TO BACDC LLC OPERATING AGREEMENT

See attached copy of Plan of Conversion.

PLAN OF CONVERSION OF

BANC OF AMERICA COMMUNITY DEVELOPMENT CORPORATION

This Plan of Conversion (the "Plan") of Banc of America Community Development Corporation, a North Carolina for profit corporation (the "Corporation"), sets forth the following terms and conditions:

Section 1. <u>Conversion</u>. Upon the terms and subject to the conditions set forth in this Plan, at the Effective Date (as hereinafter defined), the Corporation shall be converted into and shall hereafter become and continue to exist as a single member North Carolina limited liability company under the name "Banc of America Community Development Company, LLC" ("BACDC LLC").

Section 2. <u>Effective Date</u>. The conversion described in Section 1 hereof (the "<u>Conversion</u>") shall become effective (the "<u>Effective Date</u>") on the effective date specified in the Articles of Organization Including Articles of Conversion (the "<u>Articles</u>") to be filed with the Secretary of State of North Carolina, which shall be in form substantially similar to the form attached hereto as **Exhibit A**.

Section 3. Effects of the Conversion.

- A. The Conversion shall have all of the effects set forth in Chapter 57D. Article 9 section 23 of the North Carolina General Statutes. In furtherance, and not in limitation, of the foregoing, on the Effective Date, all of the obligations of the Corporation as well as all of the rights, privileges and powers of the Corporation, and all property, real, personal and mixed, and all debts due to the Corporation or owed by the Corporation, and all franchises, licenses and permits held by the Corporation, as well as all other things and causes of action belonging to the Corporation, shall remain vested in BACDC LLC and shall be the property of BACDC LLC, and the title to any real property vested by deed or otherwise in the Corporation shall not revert or be in any way impaired.
- B. For federal income tax purposes (i) the Conversion shall be treated as a liquidation of the Corporation under Section 332 of the Internal Revenue Code, (ii) as of the date that the Corporation and BANA approve the Plan, the Plan shall also be adopted and serve as the "plan of liquidation" of the Corporation (a wholly owned subsidiary of Bank of America, National Association ("BANA")) in complete redemption and cancellation of BANA's stock in the Corporation, in accordance with Section 332(b)(2) of the Internal Revenue Code, and (iii) all of the property of the Corporation shall be deemed to have been distributed to BANA as of the Effective Date.

The primary provisions of the North Carolina General Statutes regarding conversion of a North Carolina for profit corporation into a North Carolina limited liability company are set forth in (i) North Carolina General Statutes Chapter 55, Article 11A, Part 2 and (ii) North Carolina General Statutes Chapter 57D, Article 9, Part 2.

- Section 4. <u>BACDC LLC Operating Agreement</u>. On the Effective Date, (i) the Corporation shall be converted into BACDC LLC and (ii) the Corporation shall no longer exist as a North Carolina for profit corporation and, accordingly, the bylaws of the Corporation shall no longer be effective. In lieu of bylaws, BACDC LLC shall be governed by the operating agreement of BACDC LLC, which shall be in form and substance approved by BANA, the sole Member of BACDC LLC (the "<u>BACDC Operating Agreement</u>"). The BACDC LLC Operating Agreement shall be executed with an effective date as of the date that BACDC LLC becomes effective as a North Carolina limited liability company.
- Section 5. Managers and Officers of BACDC LLC. As of the Effective Date the directors of the Corporation shall be appointed by Bank of America, National Association ("BANA") (in its capacities as the sole shareholder of the Corporation and the sole member of BACDC LLC) as non-member managers of BACDC LLC with such terms of office, duties, authority and responsibilities as set forth in the BACDC LLC Operating Agreement. BACDC LLC shall have officers with such terms of office, duties, authority and responsibilities as set forth in the BACDC LLC Operating Agreement.
- Section 6. Conversion of the Corporation's Capital Stock. Immediately prior to the Effective Date, the Corporation shall have no class or series of capital stock outstanding other than the Corporation's common stock. On the Effective Date, by virtue of the Conversion and without any action on the part of (i) the Corporation, (ii) BACDC LLC, or (iii) any holder of (A) an interest in the Corporation's common stock or (B) a member interest in BACDC LLC; the shares of common stock of the Corporation, issued and outstanding immediately prior to the Effective Date all of which are held by BANA, shall be automatically converted into one hundred percent (100%) of the membership interests of BACDC LLC, all of which shall be held by BANA as the sole member of BACDC LLC.
- Section 7. <u>Termination</u>. This Plan and the transactions contemplated hereby may be terminated by resolution of the Board of Directors of the Corporation at any time prior to the Effective Date.
- Section 8. <u>Effect of Termination</u>. If this Plan is terminated pursuant to Section 7 hereof, this Plan shall become void and of no effect with no liability on the part of any party hereto.
- Section 9. <u>Amendment</u>. This Plan and the transactions contemplated hereby may be amended by resolution of the Board of Directors of the Corporation at any time prior to the Effective Date.
- Section 10. Governing Law. This Plan shall be governed by, enforced under, and construed in accordance with the laws of the State of North Carolina without giving effect to any choice or conflict of law provision or rule thereof.

Exhibit A TO BACDC PLAN OF CONVERSION

See attached form of Articles of Organization Including Articles of Conversion.

State of North Carolina Department of the Secretary of State

ARTICLES OF ORGANIZATION INCLUDING ARTICLES OF CONVERSION

Pursuant to §§ 57D-2-21, 57D-9-20 and 57D-9-22 of the General Statutes of North Carolina, the undersigned converting business entity does hereby submit these Articles of Organization Including Articles of Conversion for the purpose of forming a limited liability company pursuant to the conversion of another eligible entity.

The name of the limited liability company is: The limited liability company is being formed pursuant to a conversion of another business entity. (See Item 1 of the Instructions for appropriate entity designation) The name of the converting business entity is: Banc of America Community Development Corporation and the organization and internal affairs of the converting business entity are governed by the laws of state or country of North Carolina A plan of conversion has been approved by the converting business entity as required by law. The converting business entity is a (check one): offerign limited liability company; offerign limited partnership; offerign limited partnership; offerign limited partnership; offerign limited partnership; offerign limited liability partnership; offerign limited
The name of the converting business entity is: and the organization and internal affairs of the converting business entity are governed by the laws of state or country of North Carolina A plan of conversion has been approved by the converting business entity as required by law. The converting business entity is a (check one): domestic corporation; foreign limited liability company; domestic limited partnership; foreign limited partnership; professional corporation; or other partnership as define G.S. 59-36, whether or not formed under the laws of North Carolina. The mailing address of the converting entity prior to the conversion is: Number and Street: 401 N Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenbur
and the organization and internal affairs of the converting business entity are governed by the laws of state or country of North Carolina A plan of conversion has been approved by the converting business entity as required by law. The converting business entity is a (check one): domestic corporation; foreign corporation; foreign limited liability company, domestic limited partnership; foreign limited partnership; professional corporation; or other partnership as define G.S. 59-36, whether or not formed under the laws of North Carolina. The mailing address of the converting entity prior to the conversion is: Number and Street: 401 N Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenbur
The converting business entity is a (check one): domestic corporation; foreign limited liability company; domestic limited partnership; foreign limited partnership; domestic registered limited liability partnership; foreign limited liability partnership; professional corporation; or other partnership as define G.S. 59-36, whether or not formed under the laws of North Carolina. The mailing address of the converting entity prior to the conversion is: Number and Street: 401 N Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenbur
☐ foreign limited liability company; ☐ domestic limited partnership; ☐ foreign limited partnership; ☐ domestic registered limited liability partnership; ☐ foreign limited liability partnership; ☐ professional corporation; or ☐ other partnership as define G.S. 59-36, whether or not formed under the laws of North Carolina. The mailing address of the converting entity prior to the conversion is: Number and Street: 401 N Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenbur
Number and Street: 401 N Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenbur
City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenbur
If different, the mailing address of the resulting business entity is:
Number and Street:
City: State: Zip Code: County:
The name and address of each person executing these articles of organization is as follows: (State whether each person is executing these articles of organization in the capacity of a member, organizer or both.) Note: This document must be signed by all persons listed.
Name: Robert L. Mendenhall
Address: c/o Holland & Knight, LLP, 101 S. Tryon St, Suite 3600, Charlotte, NC 28280
ORGANIZER of Banc of America Community Development Company, LLC

6.	The name of the initial registered agent is: CT Corporation System
7.	The street address and county of the initial registered office of the limited liability company is: Number and Street: 160 Mine Lake Court, Suite 200 City: Raleigh State: NC Zip Code: 27615 County: Wake
8.	The North Carolina mailing address, if different from the street address, of the initial registered office is Number and Street:
	City: State: NC Zip Code: County:
9.	a. The limited liability company has a principal office. The principal office telephone number: (980) 387-0815 The street address and county of the principal office of the limited liability company is: Number and Street: 214 North Tryon Street, NC1-027-20-05 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg The mailing address, if different from the street address, of the principal office of the limited liability company is: Number and Street: 401 North Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg The limited liability company does not have a principal office.
10.	Any other provisions which the limited liability company elects to include (e.g., the purpose of the entity are attached.
11.	(Optional): Please provide a business e-mail address: The Secretary of State's Office will e-mail the business automatically at the address provided at no charge when a document is filed. The e-mail provided will not be viewable on the website. For more information on why this service is being offered, please see the instructions for this document.

These articles will be effective upon f	iling, unless a future date is specified:
This is the day of October	20_21
	(Optional: Business Entity Name) Robert L. Mendenhall, Organizer
	Type or Print Name and Title
he below space to be used if more than or	ne organizer or member is listed in Item #5 above.
	(Outional Durings Fatity Names)
(Optional: Business Entity Name)	(Optional: Business Entity Name)
(Optional: Business Entity Name) Signature	(Optional: Business Entity Name) Signature
Signature	Signature
Signature Type or Print Name and Title	Signature Type or Print Name and Title

NOTES:

Filing fee is \$125. This document must be filed with the Secretary of State.

EXHIBIT B TO BACDC LLC OPERATING AGREEMENT

See attached copy of Articles of Organization Including Articles of Conversion.

State of North Carolina Department of the Secretary of State

ARTICLES OF ORGANIZATION INCLUDING ARTICLES OF CONVERSION

Pursuant to §§ 57D-2-21, 57D-9-20 and 57D-9-22 of the General Statutes of North Carolina, the undersigned converting business entity does hereby submit these Articles of Organization Including Articles of Conversion for the purpose of forming a limited liability company pursuant to the conversion of another eligible entity.

and the state of t
The name of the limited liability company is: Banc of America Community Development Company, LLC
The limited liability company is: The limited liability company is being formed pursuant to a conversion of another business entity. (See Item 1 of the Instructions for appropriate entity designation)
The name of the converting business entity is: Banc of America Community Development Corporation
and the organization and internal affairs of the converting business entity are governed by the laws of the state or country of North Carolina
A plan of conversion has been approved by the converting business entity as required by law.
The converting business entity is a (check one): domestic corporation; foreign limited liability company; domestic limited partnership; foreign limited partnership; domestic registered limited liability partnership; foreign limited liability partnership; professional corporation; or other partnership as defined G.S. 59-36, whether or not formed under the laws of North Carolina.
The mailing address of the converting entity prior to the conversion is:
Number and Street: 401 N Tryon Street, NC1-021-06-01
City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg
If different, the mailing address of the resulting business entity is:
Number and Street:
City: State: Zip Code: County:
The name and address of each person executing these articles of organization is as follows: (State whether each person is executing these articles of organization in the capacity of a member, organizer or both.) Note: This document must be signed by all persons listed.
Name: Robert L. Mendenhall
Address: c/o Holland & Knight, LLP, 101 S. Tryon St, Suite 3600, Charlotte, NC 28280
ORGANIZER of Banc of America Community Development Company, LLC

6.	The name of the initial registered agent is: CT Corporation System
7.	The street address and county of the initial registered office of the limited liability company is: Number and Street: 160 Mine Lake Court, Suite 200 City: Raleigh State: NC Zip Code: 27615 County: Wake
8.	The North Carolina mailing address, if different from the street address, of the initial registered office is Number and Street:
	City: State: <u>NC Zip Code: County:</u>
9.	Principal Office Information: Select either a or b. a. The limited liability company has a principal office. The principal office telephone number: (980) 387-0815 The street address and county of the principal office of the limited liability company is: Number and Street: 214 North Tryon Street, NC1-027-20-05
	City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg
	The mailing address, if different from the street address, of the principal office of the limited liability company is: Number and Street: 401 North Tryon Street, NC1-021-06-01 City: Charlotte State: NC Zip Code: 28255-0001 County: Mecklenburg
	b. The limited liability company does not have a principal office.
10.	Any other provisions which the limited liability company elects to include (e.g., the purpose of the entity are attached.
1.	(Optional): Please provide a business e-mail address: The Secretary of State's Office will e-mail the business automatically at the address provided at no charge when a document is filed. The e-mail provided will not be viewable on the website. For more information on why this service is being offered, please see the instructions for this document.

12. These articles will be effective upon fil	ing, unless a future date is specified:
This is the day of October,	2021
	(Optional: Business Entity Name) Robert L. Mendenhall, Organizer Type or Print Name and Title
The below space to be used if more than one (Optional: Business Entity Name)	c organizer or member is listed in Item #5 above. (Optional: Business Entity Name)
Signature	Signature
Type or Print Name and Title	Type or Print Name and Title
(Optional: Business Entity Name)	(Optional: Business Entity Name)
Signature	Signature
Type or Print Name and Title	Type or Print Name and Title

NOTES:

1. Filing fee is \$125. This document must be filed with the Secretary of State.

BANC OF AMERICA COMMUNITY DEVELOPMENT COMPANY, LLC

SECRETARY'S CERTIFICATE

The undersigned, Susan Bogicevic, the duly elected, qualified and acting Secretary of Banc of America Community Development Company, LLC, a limited liability company organized and existing under the laws of the State of North Carolina (herein, the "Company"), does hereby certify that:

- 1. The following individuals have been duly elected or appointed and have qualified as Managers of the Company: Brian Heide, Maria Barry and Karen Purcell.
- 2. The following individuals have been duly elected or appointed and have qualified as officers of the Company, and currently holds the titles set forth below:

<u>Name</u> <u>Title</u>

Barnes, Maria S.

Costamagna, Christine M.

Hopkins, Hidejah Z.

Marasca, Madison E.

Morin, Karen L.

Assistant Secretary

Assistant Vice President

Assistant Vice President

Assistant Vice President

Heide, Brian President Bogicevic, Susan Secretary

Adams, Tonja L. Senior Vice President Atherton, Charmaine Senior Vice President Senior Vice President Barry, Maria Bashein, Iris Y Senior Vice President Bender, Regina S Senior Vice President Senior Vice President Blechschmidt, Kasia J. Boswell, Judith L. Senior Vice President Brusiloff, Amy Senior Vice President Carpenter, Casey M. Senior Vice President Senior Vice President Casper, Carolina Senior Vice President Catton, Scott K. Senior Vice President

Clarke, Michael E. Senior Vice President Cook. Franklin D. Greene, Susan Valerie Senior Vice President Senior Vice President Joyner, David M. Letendre, Daniel Senior Vice President Mccormack, Melissa Senior Vice President McLaughlin, Kimberly A. Senior Vice President Senior Vice President McNicholas, Jr., James M. Monsivais, Sylvia Senior Vice President Panno, John Senior Vice President

Panno, John
Parker, Debra C.
Senior Vice President
Purcell, Karen L.
Senior Vice President

Robinson, Claudia B. Senior Vice President Shirley, Ekaterina A. Senior Vice President

Silvernail, Cassandra Senior Vice President Siu, Joseph Senior Vice President Song, William Senior Vice President Sotir, Christopher N. Senior Vice President Ursillo, Andrea Senior Vice President Veneracion, Joseph B. Senior Vice President West, Larry D. Senior Vice President Winstead, Susan C. Senior Vice President

Pesta, Joni Treasurer Amero, Jill Vice President Anderson, Luke Vice President Baer, John Vice President Burkett, Sarah Vice President Campbell, John-Paul Vice President Gil Photopoulos, Jennifer Vice President Kazic- Andretta, Milica Vice President Kramer, Michael Vice President Licisyn, Mary Margaret Vice President McDaniel, Susan S. Vice President Monaghan, James C. Vice President Pham, Chuong (Jack) Vice President Pilcher, Brian Vice President Pool, John M. Vice President Rolfe, Daniel J. Vice President Rosenbaum, Binyamin Vice President White, Carolyn Y. Vice President

Chen-Eng, Mary Senior Vice President, Tax

Standing Resolutions, Vice President - Tax Vice President-Tax

Pitlyk, Paul R. Credit Risk Management Executive Barth, Nathan A. Vice President-Annual Report

3. The following is a true and complete copy of an excerpt from the Operating Agreement of said Company, and the same is in full force and effect as of the date hereof.

Section 10.1 Execution of Instruments. All agreements, indentures, mortgages, deeds, conveyances, transfers, contracts, checks, notes, drafts, loan documents, letters of credit, master agreements, swap agreements, guarantees of signatures, certificates, declarations, receipts, discharges, releases, satisfactions, settlements, petitions, schedules, accounts, affidavits, bonds, undertakings, proxies and other instruments or documents may be signed, executed, acknowledged, verified, attested, delivered or accepted on behalf of the Company by the President, any Executive Vice President, any Senior Vice President, any Vice President, or any Assistant Vice President of the Company, or such other officers, employees or agents as the Board of Managers or any of such designated officers or individuals may direct.

IN WITNESS WHEREOF, the undersigned has executed this Certificate as of this 25^{th} day of February, 2022.

Susan Bogicevic
Susan Bogicevic
Secretary

Tab E:

Site Control Documentation & Most Recent Real Estate Tax Assessment (MANDATORY)

AMENDED AND RESTATED LEASE OPTION AGREEMENT

THIS AMENDED AND RESTATED LEASE OPTION AGREEMENT ("Option"), made this 4th day of March, 2022, between NORFOLK REDEVELOPMENT AND HOUSING AUTHORITY, a political subdivision of the Commonwealth of Virginia, hereinafter called "Lessor," and BLOCK 17, LP, a Virginia limited partnership, hereinafter called "Lessee,"

WITNESSETH THAT:

WHEREAS, on March 12, 2021 the Lessor and Lessee executed a Lease Option Agreement and the parties now wish to amend certain terms of such agreement; and

WHEREAS, Lessor holds fee simple title to certain real estate located in the City of Norfolk, Virginia, more particularly described on <u>Exhibit A</u> attached hereto and made a part hereof (the "Property"); and

WHEREAS, Lessee desires an option to ground lease from Lessor the Property and construct on the Property a multi-family apartment complex primarily for persons of low or moderate income (the "Project") and may include other commercial, retail or community uses on the Property; and

WHEREAS, Lessor is willing to grant the option on the terms hereafter set forth; and

WHEREAS, the Lessee desires to obtain an allocation of federal low income housing tax credits ("Tax Credits") for the Project from Virginia Housing Development Authority ("VHDA"); and

WHEREAS, Lessor and Lessee enter into this Option to provide the Lessee with the right to ground lease the Property and to memorialize the terms on which the parties will enter into such Ground Lease.

NOW, THEREFORE, for and in consideration of the sum of One Hundred Dollars (\$100.00), and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Lessor hereby grants to Lessee the exclusive option and right to ground lease the Property, upon the following terms:

1. **Duration of Option**: This Option creates a binding contract requiring Lessor to ground lease the Property to Lessee in the event Lessee exercises the option during the period commencing on the date hereof and ending on December 31, 2023 (the "Option Period"). In the event the Lessee shall not have exercised the Option by December 31, 2023, this Option shall on that date then terminate. At all times during the Option Period, Lessee, its agents, contractors, engineers, surveyors, attorneys, representatives and employees shall have the right, at its sole cost and expense, at any time and from time to time to conduct such due diligence investigations as Lessee may deem appropriate and, in connection therewith, shall have the right to, enter into or upon the Property to conduct and make any and all studies, tests, examinations, inspections and investigations of or concerning the Property (including, without limitation, engineering studies, soil

tests, surveys, including topographical surveys and environmental assessments) and to confirm any and all matters which Lessee may desire to confirm with respect to the Property. Lessee agrees to hold harmless, protect, defend, and indemnify, and hereby releases Lessor, its employees, commissioners, agents and representatives from and against any and all claims, demands, causes of action, losses, liabilities, liens, encumbrances, costs, or expenses for property damage or bodily injury (including death) (collectively, "Liabilities") arising out of, connected with, or incidental to activities conducted on the Property by Lessee, its agents, representatives or contractors; provided, however, the preceding obligation of Lessee shall not apply to any Liabilities arising out of, connected with, or incidental to, in whole or in part, (1) pre-existing conditions of the Property, (2) the information generated by or from Lessee's due diligence investigations, to include, without limitation, response costs, regulatory action, tort claims, or diminution in the value of the Property, and/or (3) the negligent, reckless, or willful act(s) or omission(s) of Lessor. Lessee shall at its sole cost and expense, repair any damage to the Property resulting from Lessee's activities.

- 2. Exercise of Option: This Option may be exercised by Lessee's delivering to Lessor a written notice expressly exercising the Option before the expiration of the Option Period. Upon receipt of such notice, Lessor will prepare and present to Lessee a ground lease (the "Ground Lease"), so as to have such contract fully executed by both parties. The Ground Lease will have a term of ninety-nine (99) years. The Option is irrevocable for the duration of the Option Period. The Option will expire if the notice of exercise is not delivered to Lessor before the end of the Option Period. If the option is exercised, the consideration for the lease of the Property shall One Hundred Dollars and No Cents (\$100.00), unless the Lessee and Lessor agree to another payment of rent under a ground lease.
- 3. **Option Payment**: Lessee has paid Lessor the sum of \$100.00 in consideration for this Option. Upon execution of a Ground Lease, the \$100.00 option money will be credited against the Lessee's first payment due under the Ground Lease. The option money shall be returned to Lessee if the failure to enter into a Ground Lease is not the choice or fault of the Lessee.
- 4. Lessor's right during Option Period. Except as specifically provided under the Cooperation Agreement, the Lessor makes no representations or warranties with respect to the City Parcels. During the Option Period the Lessor shall have the right to use the Property, or permit any other person or entity to use the Property, for any purpose not inconsistent with the rights of Lessee hereunder. Lessor agrees that, at all times during the Option Period, it shall not use the Property, or allow the Property to be used, in any way that would further degrade the environmental condition of the Property or otherwise materially increase Lessee's cost to develop the Project. Lessor covenants and agrees that, until the expiration of the Option Period, Lessor will not market, lease, sell or convey the Property or any part thereof to any other party, it being understood that Lessee shall have the exclusive rights to lease the Property from Lessor until the expiration of the Option Period or the Lessee's exercise of this Option.
- 5. <u>Terms of Ground Lease.</u> The parties agree that the following constitute the material terms to be included in the Ground Lease:

- a. The Ground Lease shall have a term of ninety-nine (99) years, as set forth in Section 2 above.
- b. The commencement date of the Ground Lease shall be the earlier of (i) the date established by Lessee at the time of exercise of its Option hereunder, or (ii) December 31, 2023, upon which date Lessor shall deliver exclusive possession of the Property to Lessee.
- c. The annual rent for the Ground Lease shall be \$1.00, which shall be paid by Lessee to Lessor in advance on or before the first day of each calendar year.
- d. Lessor agrees to deliver the Property on the commencement date of the Ground Lease with good and marketable title, free of tenancies (other than as created by the Ground Lease) and free of monetary liens.
- e. Lessee shall own all buildings and other depreciable improvements (the "Improvements") constructed on the Property by Lessee, title to which shall automatically convey to the Lessor upon expiration or earlier termination of the Ground Lease.
- f. The Ground Lease shall contain such terms as may be required by VHDA, or customarily required by senior leasehold lenders such as Freddie Mac, Fannie Mae, or HUD-FHA, and/or are customarily required by tax credit investors.
- g. The Ground Lease shall contain such terms as may be required to comply with Section 42 of the Internal Revenue Code, and such terms as are customarily required by commercial lenders providing financing where the payment obligation is secured by a leasehold interest.
- 6. Restrictive Covenants: It is hereby specified that, as a part of the consideration for the Ground Lease of the subject property, the land will be ground leased expressly subject to certain covenants, restrictions, limitations and conditions, which will at the time of Ground Lease be imposed as covenants running with and binding upon the land, and which will provide generally as follows:
 - a. The Property shall not be used for industrial purposes but shall be used for residential and commercial purposes only.
 - b. There shall not be effected or executed any agreement, lease, covenant, conveyance or other instrument whereby the sale, lease or occupancy of the Property is restricted upon the basis of race, creed, color, religion, sex, national origin, disability or familial status.

- c. The Lessee shall comply with all State and local laws, in effect from time to time, prohibiting discrimination or segregation by reason of race, creed, color, religion, sex, national origin, disability or familial status in the sale, lease, or occupancy of the Property.
- d. The Lessee agrees on behalf of itself, its successors and assigns, not to discriminate upon the basis of race, creed, color, religion, sex, national origin, disability or familial status in the sale, lease, rental, use or occupancy of the Property or any improvements thereon. This covenant being given for the benefit of the public, the United States is expressly recognized as a beneficiary thereof and is entitled to enforce it for its own benefit or that of the public.

e. Reserved.

- f. No sign or fence shall be permitted on or within the perimeter of the Property without first obtaining the written permission of the City of Norfolk Planning Department.
- g. The construction of, and finishes to, and amenities available to each residential unit in the Project shall be of the same quality.
- h. The pervious areas of the Project shall be maintained in good order and repair in accordance with approved plans for the Project. Upon default of such maintenance or upkeep, Lessee, and its successors and assigns, agree that the necessary maintenance and upkeep may be done by Lessor at the expense of Lessee, or his successors and assigns, from time to time and in keeping with this covenant.
- i. Parking areas, driveways and other vehicular access ways will be hard-surfaced with material of concrete, bituminous or similar composition.
- j. The Lessee agrees, on behalf of itself, its successors and assigns, that all buildings located on the Property and their appurtenant premises will be maintained in a sound condition and neat appearance. Necessary repairs, maintenance and upkeep will be performed so as to preserve the attractive appearance, the physical integrity and the sanitary and safe condition of the buildings. Upon default in such repairs, maintenance or upkeep, Lessee, and its successors and assigns, agree that the necessary repairs, maintenance and upkeep may be done by Lessor at the expense of Lessee, or its successors and

assigns, from time to time and in keeping with this covenant.

7. <u>Notices</u>: Any notice, demand or request by either party hereto to the other shall be deemed to be given if and when posted in the U.S. Mails by registered mail, postage prepaid, addressed as follows:

If to Lessor:

Norfolk Redevelopment and Housing Authority 555 E. Main Street Norfolk, Virginia 23510 Attn: Ronald Jackson

With a copy to:Delphine Carnes Law Group, PLC

101 W. Main Street, Suite 440 Norfolk, VA 23510

Attn: Delphine G. Carnes, Esq.

If to Lessee:

Block 17, LP c/o Brinshore Development, L.L.C. 666 Dundee Road, Suite 1102 Northbrook, Illinois 60062 Attn: Richard Sciortino

With a copy to:c/o Banc of America Community Development Company, LLC

Bank of America, N.A. DC1-842-04-02 1800 K Street, NW, 4th Floor Washington, DC 20006 Attn: Maurice Perry

With a copy to:Klein Hornig LLP

1325 G Street NW, Suite 700 Washington, D.C., 20005 Attn: Erik T. Hoffman, Esq.

8. Assignment of Option: This Option is not freely assignable. Lessee may assign the Option only to a subsidiary or affiliate of Lessee, and then only a) upon giving written notice to the Lessor, b) upon obtaining Lessor's written consent to the assignment, and c) provided that Assignee shall retain underlying responsibility for performing the obligations of the Lessee.

- 9. Recordation of Option: This Option or a memorandum of the terms hereof may be recorded by the Lessor or the Lessee in the land records of the City of Norfolk.
- 10. <u>Applicable Law</u>: The interpretation and enforcement of this Option and any similar contracts entered into between Lessee and Lessor shall be governed by the laws of the Commonwealth of Virginia.

[Signatures begin on the next page.]

WITNESS the following signatures and seals on the day and year first above written.

LESSOR:

NORFOLK REDEVELOPMENT AND HOUSING AUTHORITY.

a political subdivision of the Commonwealth of Virginia

Name: Ronald Jackson
Title: Executive Director

COMMONWEALTH OF VIRGINIA CITY OF NORFOLK, to-wit:

Given under my hand this 4 day of March, 2022.

Notáry Public

LYNN E. MORGAN

Notary Public

Commonweelth of Virginia

Registration No. 210305

LESSEE:

BLOCK 17, LP,

a Virginia limited partnership

By: Block 17 Manager, LLC,

its general partner

By: Brinshore TL, LLC,

its managing member

By: Brinshore Development, LLC,

its managing member

By: RJS Real Estate Services, Inc.,

a member

Ву: ____

Name: Richard J. Sciortino

Title: President

STATE OF This is to-wit:

Given under my hand this 3 day of March, 2022.

SALLY LEWINSKI OFFICIAL SEAL Notary Public, State of Illinois My Commission Expires January 27, 2024

Notary Public

EXHIBIT A

Legal Description

ALL THAT certain lot, piece or parcel of land known, numbered and designated as Block 17, as shown on that certain plat entitled "SUBDIVISION PLAT OF BLOCK "A" (M.B. 16, P. 69) PARCEL "B-1" (M.B. 35, P. 56A-56B) BLOCK 8B, PARCEL 17A & PARCEL 20A (INST #210027345) NORFOLK, VIRGINIA" prepared by Timmons Group, dated February 8, 2022, duly recorded in the Clerk's Office of the Circuit Court of the City of Norfolk, Virginia as Instrument Number 220003807.

Real Estate Tax Assessment - 2022

Block 17 has recently been subdivided. The City of Norfolk tax assessor provided the attached letter showing his opinion on the real estate value.



810 Union Street, Room 402 Norfolk, Virginia 23510 (757) 664-4732

February 15, 2022

Virginia Housing Development Authority 601 South Belvidere Street Richmond, VA 23220

ATTN: JD Bondurant

RE: Block 17 Apartments

Block 17, L.P

600 East Freemason Street, Norfolk, VA 23510

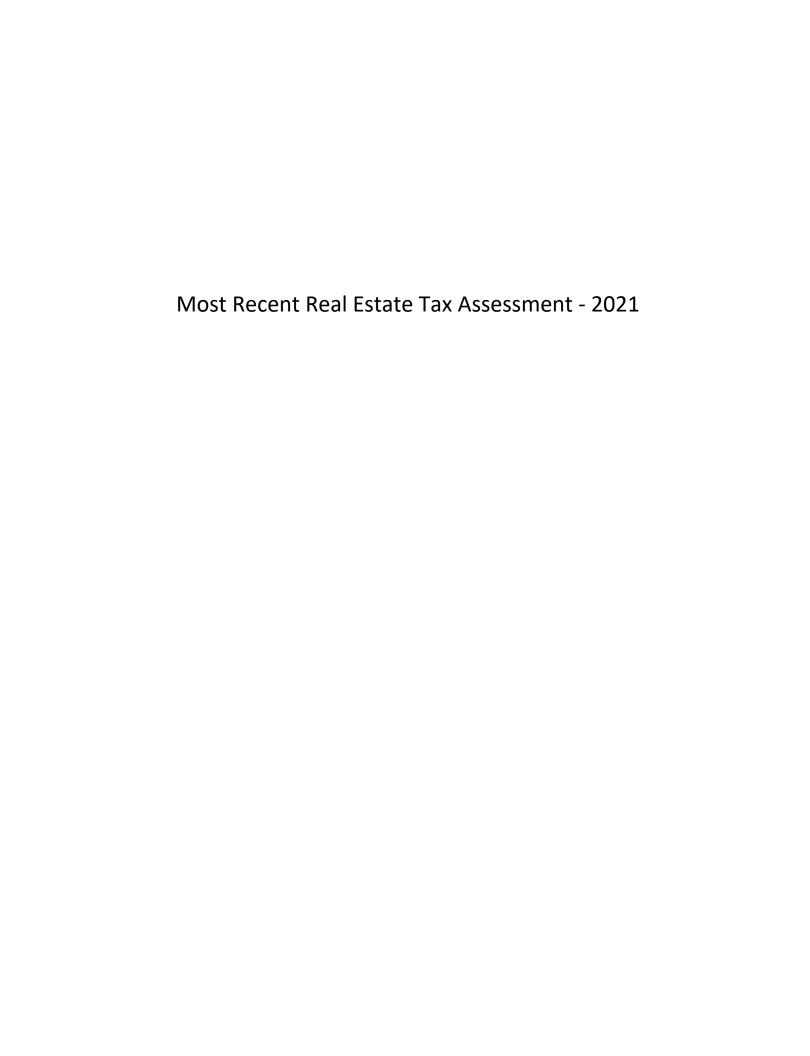
Greetings,

The assessed value of the subject property referenced above ("Block 17") for 2022 will be \$575,200. This assessment is based upon current market conditions, zoning, and the highest and best use of the property as of the date of this letter. Future assessments of the subject property may vary depending on market conditions, legal restrictions, highest and best use considerations, etc. as of future assessment dates.

Please let me know if you have further questions.

Sincerely,

W.A. (Pete) Rodda, CAE, RES City Real Estate Assessor



Most Recent Real Estate Tax Assessment - 2021

Project: Block 17 Apartments

Block 17 is a land assemblage. To summarize the real estate tax assessment, the chart shows the tax assessment land value per square foot multiplied by the area within the Block 17 parcel.

The Block 17 parcel value for 2021 is \$402,600.00.

Current	Tax	GPIN	Parcel	2021 Tax	Land	Portion	Calculated	Calculated
Parcel	Account		Area (SF)	Assessed	Value per	of Parcel	Parcel	Parcel Land
Owner	Number			Land Value	Parcel SF	within	Value per	Value
				per Parcel (\$)	(\$/SF)	Block 17	SF	
						(SF)		
300 St.	50000590	1437163471	283,807 SF	\$ 4,473,800	\$ 15.7635	20,078 SF	\$ 15.7635	\$316,500.14
Paul's								
Boulevard								
450 Posey	50000588	1437164911	91,046 SF	\$ 637,300	\$ 6.9997	2,286 SF	\$ 4.99995	\$ 16,001.45
Lane								
450	72796410	1437245994	954,131 SF	\$ 4,007,300	\$ 4.19994	6,565 SF	\$ 4.00007	\$ 27,572.66
Walke								
Street								
ROW	N/A	N/A	28,588 SF	0	\$ 0	28,588 SF	\$ 1.4875	\$ 42,525.75
							(solved)	(solved)
Total:			1,357,572 SF	\$ 9,118,400	\$ 6.7167 /SF	57,517 SF	\$ 6.9997 / SF weighted average	\$402,600 city's tax assessed value



810 Union Street, Room 402 Norfolk, Virginia 23510 (757) 664-4732

February 24, 2021

Virginia Housing Development Authority 601 South Belvidere Street Richmond, VA 23220

ATTN: JD Bondurant

RE: Block 17 Apartments

Block 17, L.P

600 East Freemason Street, Norfolk, VA 23510

Greetings,

The subject property referenced above ("Block 17") is being formed from multiple parcels, including a portion of the parcel located at 300 St. Paul's Boulevard (Tax Account No. 50000590), a portion of the parcel located at 450 Posey Lane (Tax Account Number 50000588), and a portion of the parcel located at 450 Walke Street (Tax Account Number 72796410). The 2020 tax assessments for these parcels are attached.

Accordingly, the assessed valuation of the subject property for 2021 will be \$402,600. This assessment is based upon current market conditions, zoning, and the highest and best use of the property as of the date of this letter. Future assessments of the subject property may vary depending on market conditions, legal restrictions, highest and best use considerations, etc. as of future assessment dates.

Please let me know if you have further questions.

Sincerely,

W.A. (Pete) Rodda, CAE, RES City Real Estate Assessor 611

OWNERSHIP

ADMINISTRATIVE INFORMATION

50000590

TRANSFER OF OWNERSHIP

Printed 03/12/2021 card No. 1

of 2

PARCELS A & B-1, 6.5153 AC

CITY OF NORFOLK 810 UNION ST RM 900 NORFOLK, VA 23510-2717

Property Address 300 SAINT PAULS BLVD

Parent Parcel Number 31369405

PARCEL NUMBER 50000590

Neighborhood 200690 South Brambleton

Property Class 611 611 Norfolk General Municipal

TAXING DISTRICT INFORMATION Jurisdiction Norfolk Section & Plat 0752 002 001 District

Sale Ratio Distr: Routing Number 1437163471

EXEMPT

					VALUATION RECORD	RECORD			
rict	Assessment Year		07/01/2016	07/01/2017	07/01/2018	07/01/2019	07/01/2020	10/01/2020	07/01/2021
	Reason for Change)QP							
) ח	Reassess	Reassess	Reassess	Reassess	Reassess	Demolition	Reassess
	VALUATION	Н	4257100	4257100	4260800	4260800	4473800	4473800	4473800
	0	щ	1185600	1439400	1434000	1475400	1523100	1421100	1292000
		Н	5442700	2696500	5694800	5736200	2996900	5894900	5765800

Site Description

Topography: Level

Public Utilities: Water, Sewer, Gas, Electric

Street or Road: Paved, Sidewalk Neighborhood: Improving

-or-Actual Effective Frontage Frontage 1 Primary Commercial/Indust Land

Legal Acres: 6.5153

Zoning:

Prod. Factor Depth Factor -or-Effective Depth Table

Rating Measured Soil ID Acreage

LAND DATA AND CALCULATIONS

284053.00 Square Feet

Base Rate

21.00

21.00

5965100 4

Extended Value

Adjusted

Influence Factor

4473800

Value

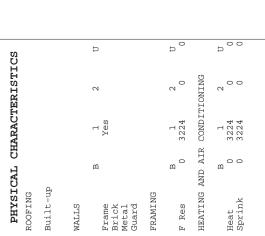
2020: 2nd Quarter 2020 - Demolition (\$217,700)
09/09/2020 - Demolished gas station per permit D20-0165
Project Cost - \$50,000. SBP
LSHD: Leasehold accounts 3136-9422, 9430 & 9500 are associated to parent account 5000-0590. Effective 07/01/2015. bm SUBD: Subdivision 03/11/2015 - Account 3136-9405 was subd into 5000-0587, 0588 & 0590. Effective 07/01/2015. bm

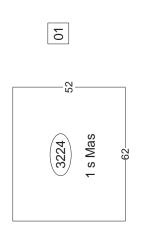
Supplemental Cards

TRUE TAX VALUE

4473800

IMPROVEMENT DATA





Popeyes

100.00)

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		omputed Pi Value D	26250	Supplemental Cards	ral impre
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	ENTS	Adj Size or Computed PhysObsolMarket Rate Area Value Depr Depr Adj C	0.00	Neighborhood	Neigh 200690
	OVEM	Feat- ures	22	Neigh	Neigh
	SUMMARY OF IMPROVEMENTS	Base F Rate	0.00		
	[X 0]		AV		
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		Const Type Grade C	Good Avg	Appraiser/Date	01/01/1900
		onst Type (8 22	ď	
		Stry Hgt	0.00	/Date	
		Use	FASTFDMS	Data Collector/Date	01/01/1900
		H	01	Date	0
	TURES	Value			
	SPECIAL FEATURES	Description			

CITY OF NORFOLK ADMINISTRATIVE INFORMATION

OWNERSHIP

TRANSFER OF OWNERSHIP

300 SAINT PAULS BLVD

Printed 03/12/2021 card No. 2

of 2

611

VALUATION RECORD

Reason for Change Assessment Year

VALUATION

LAND DATA AND CALCULATIONS

Value Influence Factor Extended Value Adjusted Rate Base Rate -or-Depth Factor -or-Square Feet Table Prod. Factor Rating Measured Table Soil ID Acreage -or -or Actual Effective Effective Prontage Frontage Depth Land Type onalos

50000590

IMPROVEMENT DATA

PHYSICAL CHARACTERISTICS

Built-up

ROOFING

М WALLS

Þ

FRAMING Frame Brick Metal Guard

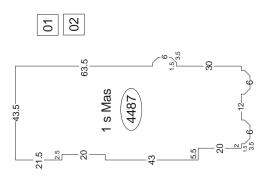
HEATING AND AIR CONDITIONING B 1 0 4487 F Res

U 0

1 4487 4487 Heat Sprink

p 0 0





(LCM: 100.00)

732000

Supplemental Cards TOTAL IMPROVEMENT VALUE

Neigh 200690 AV Neighborhood

Appraiser/Date 01/01/1900

Data Collector/Date 01/01/1900

SUMMARY OF IMPROVEMENTS

SPECIAL FEATURES

Description

	8800	200	3000
Value	728		(*)
Comp	100	100	100
Ket.	0	0 100	100
r Ad	0	0	0
Pnys Ubsol Market % Depr Depr Adj Comp	0	35	
Computed F	0	330	4660
	4487	110	320
Adj Size or Rate Area	00.0	2.99	14.56
reat- A ures Ra	N	Z	Z
Base F Rate l	00.0	2.39	11.20
	AV	ΑV	AV
EII Year Co	2005	1989	1989
rear Eii Const Year Cond		1989	
	Good	Good	Good
Const Type Grade		82	89D
Stry (Hgt '	00.0	3.00	00.0
Use	FASTFDMS	PAVING	CSTRGI
П	บ	01	02
Value			

of 1

* F-C	AHYZ	
()

450 POSEY LA

ADMINISTRATIVE INFORMATION PARCEL NUMBER 50000588

555 E MAIN ST NORFOLK, VA 23510-2200 PARCEL C-2, 2.0901 AC OWNERSHIP

$\overline{}$
No.
Card
Printed 03/12/2021
OWNERSHIP
OF
FRANSFER

CITY OF NORFOLK Doc #: 200005634 03/06/2020 Date

0 \$

EXEMPT

Property Class 621 621 NRHA General Municipal

Neighborhood 200690 South Brambleton

Parent Parcel Number 31369405

Property Address 450 POSEY LA

TAXING DISTRICT INFORMATION

Jurisdiction

Norfolk

002 001 272

District

Norfolk					VALUATION RECORD	KECOKD			
Sale Ratio District	Assessment Year	ar	07/01/2015	07/01/2016	07/01/2017	07/01/2018	07/01/2019	07/01/2020	07/01/2021
64911	Reason for Change	lange	Reassess	Reassess	Reassess	Reassess	Reassess	Reassess	Reassess
	VALUATION	П	1365700	1365700	1365700	591800	591800	637300	637300
	0	Щ	0	0	0	0	0	0	0
		H	1365700	1365700	1365700	591800	591800	637300	637300

Site Description

Routing Number 1437164911

Section & Plat 0752

Topography: Level

Public Utilities: Water, Sewer, Gas, Electric

Street or Road: Paved, Sidewalk Neighborhood: Improving

Legal Acres: 2.0901

Zoning:

Table Rating Measured Soil ID Acreage

LAND DATA AND CALCULATIONS

Influence Factor Extended Value 7.00 Adjusted 7.00 Base Rate -or-Depth Factor -or-Square Feet 91046.00 Prod. Factor -or- -or- Actual Effective Effective Frontage Frontage Depth 1 Secondary Comm/Indust Land

637300

Value

Supplemental Cards

TRUE TAX VALUE

04/14/2020 - CG SUBD: Subdivision 03/11/2015 - Account 3136-9405 was subd into 5000-0587, 0588 & 0590. Effective 07/01/2015. bm

DVER: Deed Verification 03/11/2020 - KLB

637300

	of 1	-	0\$							07/01/2021	ſ	Keassess	4007300	13500000	17507300
	Printed 03/12/2021 card No. 1	1								07/01/2020 0	ſ	Keassess	3816600	13500000 1	17316600 1
	Printed 03/12/			Bk/Pg: 9999, 9999						07/01/2019	ſ	Keassess	3434900	13500000	16934900
		TRANSFER OF OWNERSHIP Date		Bk/Pg:					ECORD	07/01/2018	ţ	Reassess	3434900	13500000	16934900
	Tax ID J050743 72796410	TRANSFER (11/11/1911						VALUATION RECORD	07/01/2017	ſ	Keassess	3053200	13500000	16553200
450 WALKE ST	Tax ID J050					Ę	_	4		07/01/2016	ţ	Reassess	3053200	13500000	16553200
450 W		œ	I G IDWIR PK							07/01/2015	ţ	Keassess	3053200	13500000	16553200
	OWNERSHIP	NRHA PO BOX 968 NORFOLK, VA 23501-096	BLKS A,B,C,H,I,J & PT				X L			Assessment Year	Reason for Change		VALUATION	Д 0	H
NRHA	NFORMATION				eton	ntial	MATION		Norfolk	Sale Ratio District		15994			
72796410	ADMINISTRATIVE INFORMATION	PARCEL NUMBER 72796410	Parent Parcel Number	Property Address 450 WALKE ST	Neighborhood 200690 South Brambleton	Property Class 622 622 NRHA Residential	TAXING DISTRICT INFORMATION	Jurisdiction 272	Area 001	District 002	Section & Plat 0743	Routing Number 1437245994			

Supplemental Cards

4007300

Value

Influence Factor

Extended Value

Adjusted Rate 7.00

Base Rate

-or-Depth Factor -or-Square Feet

Rating Measured Table Soil ID Acreage -or -or Actual Effective Effective Frontage Frontage Depth

Prod. Factor

7.00

954131.00

1 Secondary Comm/Indust Land

Legal Acres: 21.9039

Zoning:

Land Type

Site Description

Topography:

Public Utilities: Street or Road: Neighborhood:

LAND DATA AND CALCULATIONS

6678900 4 -40%

TRUE TAX VALUE 4007300

72796410

PHYSICAL CHARACTERISTICS

13500000



0

SUMMARY OF IMPROVEMENTS SPECIAL FEATURES

(LCM: 100.00)

13500000 Value SV 100 100 Stry Const Year Eff Base Feat- Adj Size or Computed PhysObsolMarket % Hgt Type Grade Const YearCond Rate ures Rate Area Value Depr Depr Adj Comp 0 0 00.0 Use 01 true tax П Value Description

00.0 Z Avg 2005 2005 AV 0.00

Appraiser/Date

Neighborhood

Supplemental Cards TOTAL IMPROVEMENT VALUE

Tab F:

RESNET Rater Certification (MANDATORY)



Appendix F **RESNET Rater Certification of Development Plans**

I certify that the development's plans and specifications incorporate all items for the required baseline energy perfomance as indicated in Virginia's Qualified Allocation Plan (QAP).

In the event the plans and specifications do not include requirements to $\ meet \ the \ QAP \ baseline \ energy \ performance, then \ those \ requirements \ still \ must \ be \ met,$ even though the application is accepted for credits.

 $\hbox{\tt ***Please note that this may cause the Application to be ineligible for credits. The Requirements}$ apply to any new, adaptive reuse or rehabilitated development (including those serving elderly and/or physically disabled households).

In addition p	rovide HERS rating documention as specified in the manual
Х	New Construction - EnergyStar Certification
	The development's design meets the criteria for the EnergyStar certification.
F	Rater understands that before issuance of IRS Form 8609, applicant will obtain and
	provide EnergyStar Certification to Virginia Housing.
F	Rehabilitation -30% performance increase over existing, based on HERS Index
	Or Must evidence a HERS Index of 80 or better
F	Rater understands that before issuance of IRS Form 8609, rater must provide
C	Certification to Virginia Housing of energy performance.
A	Adaptive Reuse - Must evidence a HERS Index of 95 or better.
	Rater understands that before issuance of IRS Form 8609, rater must provide
	Certification to Virginia Housing of energy performance.
Additional O	otional Certifications
	the development's plans and specifications
•	Il items for the certification as indicated below, and I am a certified verifier
	cation. In the event the plans and specifications do not
	rements to obtain the certification, then those requirements still must be met,
•	the application is accepted for credits. Rater understands that before issuance of
_	9, applicant will obtain and provide Certification to Virginia Housing.
FALSE E	arthcraft Certification - The development's design meets the criteria to obtain
	EarthCraft Multifamily program Gold certification or higher
FALSE L	EED Certification - The development's design meets the criteria for the U.S.
	Green Building Council LEED green building certification.
FALSE N	National Green Building Standard (NGBS) - The development's design meets the criteria
1	for meeting the NGBS Silver or higher standards to obtain certification
TRUE	interprise Green Communities - The developmen's design meets the criteria for meeting
n	neeting the requirements as stated in the Enterprise Green Communities Criteria for this
c	levelopments construction type to obtain certification.
***Please No	ote Raters must have completed 500+ ratings in order to certify this form
	Signed: KATA
Date:	3/7/22 Printed Name: Katy Maher
_	RESNET Rater
Resnet Provid	der Agency
Viridiant	Signature
Provider Con	tact and Phone/Email (804) 212-1934, sean.shanley@viridiant.org



Project Name: Block 17 Apartments
Construction Type: New Construction

Energy Efficiency Path: Energy Star

Unit Type	Quantity	HERS	ENERGY STAR Target
1 bd Bottom/Mid	8	72	72
1 bd Top	4	75	77
2 bd Bottom/Mid	27	67	69
2 bd Top	14	70	78
3 bd Bottom/Mid	10	66	71
3 bd Top	5	69	80
Projected Project HERS - \	Weighted Average	69	

Projected Report

Rating Date: Registry ID:

Ekotrope ID: Od4DB5Ed

HERS® Index Score:

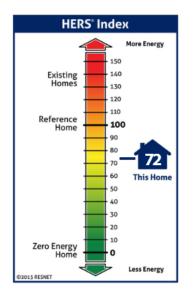
72

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

Annual Savings

\$443 *Relative to an average U.S. home Home: 600 East Freemason Street Norfolk, VA 23510 Builder:

This home meets or exceeds the criteria of the following:



Home Feature Summary:

Home Type: Apartment, inside unit

Model: Block 17 - 1BR Interior Floor 2

Community: Block 17
Conditioned Floor Area: 763 ft²

Number of Bedrooms: 1

Primary Heating System: Air Source Heat Pump • Electric • 9 HSPF
Primary Cooling System: Air Source Heat Pump • Electric • 16 SEER
Primary Water Heating: Residential Water Heater • Electric • 0.94 UEF

House Tightness: 5 ACH50

Ventilation: 40 CFM • 372.85 Watts

Duct Leakage to Outside: 4 CFM25 / 100 ft²

Above Grade Walls: R-20

Ceiling: Adiabatic, R-13

Window Type: U-Value: 0.23, SHGC: 0.36

Foundation Walls: N/A Framed Floor: R-30

Rating Completed by:

Energy Rater: Katy Maher RESNET ID: 2430236

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Katy Maher, Certified Energy Rater Digitally signed: 3/7/22 at 4:29 PM



Projected Report

Rating Date: Registry ID:

Ekotrope ID: AvjV75Vv

HERS® Index Score:

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

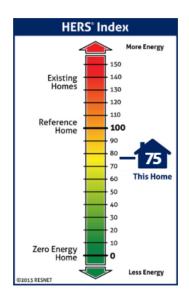
Annual Savings

*Relative to an average U.S. home

Home: 600 East Freemason Street Norfolk, VA 23510

Builder:

This home meets or exceeds the criteria of the following:



Home Feature Summary:

Home Type: Apartment, inside unit

Block 17 - 1BR Interior Floor 4 Community: Block 17

763 ft² Conditioned Floor Area:

Number of Bedrooms:

Primary Heating System: Air Source Heat Pump • Electric • 9 HSPF Air Source Heat Pump • Electric • 16 SEER Primary Cooling System: Primary Water Heating: Residential Water Heater • Electric • 0.94 UEF

> 5 ACH50 House Tightness:

Ventilation: 40 CFM • 372.85 Watts Duct Leakage to Outside: 4 CFM25 / 100 ft²

> Above Grade Walls: R-20

> > Vaulted Roof, R-28 Ceilina: Window Type: U-Value: 0.23, SHGC: 0.36

Foundation Walls: Framed Floor: R-13

Rating Completed by:

Energy Rater: Katy Maher RESNET ID: 2430236

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Katy Maher Katy Maher, Certified Energy Rater

Digitally signed: 3/7/22 at 4:40 PM



Projected Report

Rating Date: Registry ID:

Ekotrope ID: x25D1eMv

HERS® Index Score:

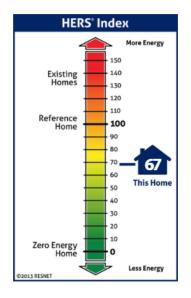
Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

Annual Savings

*Relative to an average U.S. home

Home: 600 East Freemason Street Norfolk, VA 23510 **Builder:**

This home meets or exceeds the criteria of the following:



Home Feature Summary:

Home Type: Apartment, end unit Block 17 - 2BR End Model:

Community: Block 17 953 ft² Conditioned Floor Area:

Number of Bedrooms:

Primary Heating System: Air Source Heat Pump • Electric • 9 HSPF Primary Cooling System: Air Source Heat Pump • Electric • 16 SEER Primary Water Heating: Residential Water Heater • Electric • 0.94 UEF

> 5 ACH50 House Tightness:

Ventilation: 50 CFM • 372.85 Watts Duct Leakage to Outside: 4 CFM25 / 100 ft²

> Above Grade Walls: R-20

> > Ceilina: Adiabatic, R-13

Window Type: U-Value: 0.23, SHGC: 0.36

Foundation Walls: Framed Floor: R-30

Rating Completed by:

Energy Rater: Katy Maher RESNET ID: 2430236

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Katy Maher, Certified Energy Rater Digitally signed: 3/7/22 at 4:35 PM



Katy Maher

Projected Report

Rating Date: Registry ID:

Ekotrope ID: KvpDoMKv

HERS® Index Score:

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

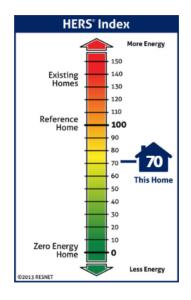
Annual Savings

*Relative to an average U.S. home

Home: 600 East Freemason Street Norfolk, VA 23510

Builder:

This home meets or exceeds the criteria of the following:



Home Feature Summary:

Home Type: Apartment, end unit

Block 17 - 2BR End 4th Floor

Community: Block 17 953 ft² Conditioned Floor Area:

Number of Bedrooms:

Primary Heating System: Air Source Heat Pump • Electric • 9 HSPF Primary Cooling System: Air Source Heat Pump • Electric • 16 SEER Primary Water Heating: Residential Water Heater • Electric • 0.94 UEF

> 5 ACH50 House Tightness:

Ventilation: 50 CFM • 372.85 Watts Duct Leakage to Outside: 4 CFM25 / 100 ft²

> Above Grade Walls: R-20

> > Vaulted Roof, R-28 Ceilina: Window Type: U-Value: 0.23, SHGC: 0.36

Foundation Walls: Framed Floor: R-13

Rating Completed by:

Energy Rater: Katy Maher RESNET ID: 2430236

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220

Katy Maher



Katy Maher, Certified Energy Rater Digitally signed: 3/7/22 at 4:36 PM



Projected Report

Rating Date: Registry ID:

Ekotrope ID: kLZMQz52

HERS® Index Score:

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

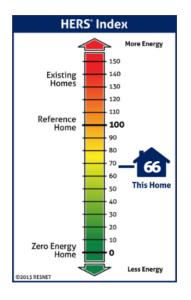
Annual Savings

*Relative to an average U.S. home

Home: 600 East Freemason Street Norfolk, VA 23510

Builder:

This home meets or exceeds the criteria of the following:



Home Feature Summary:

Home Type: Apartment, inside unit

Block 17 - 3BR Interior Floor 2

Community: Block 17 1.303 ft² Conditioned Floor Area:

Number of Bedrooms:

Primary Heating System: Air Source Heat Pump • Electric • 9 HSPF Air Source Heat Pump • Electric • 16 SEER Primary Cooling System: Primary Water Heating: Residential Water Heater • Electric • 0.94 UEF

> 5 ACH50 House Tightness:

Ventilation: 60 CFM • 372.85 Watts Duct Leakage to Outside: 4 CFM25 / 100 ft²

> Above Grade Walls: R-20

> > Ceilina: Adiabatic, R-13

Window Type: U-Value: 0.23, SHGC: 0.36

Foundation Walls: Framed Floor: R-30

Rating Completed by:

Energy Rater: Katy Maher RESNET ID: 2430236

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Katy Maher, Certified Energy Rater Digitally signed: 3/7/22 at 4:37 PM



Katy Maher

Projected Report

Rating Date: Registry ID:

Ekotrope ID: kLZMQQx2

HERS® Index Score:

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

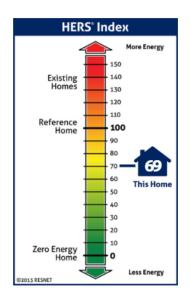
Annual Savings

*Relative to an average U.S. home

Home: 600 East Freemason Street Norfolk, VA 23510

Builder:

This home meets or exceeds the criteria of the following:



Home Feature Summary:

Home Type: Apartment, inside unit Block 17 - 3BR Interior Floor 4

Community: Block 17

1.303 ft² Conditioned Floor Area:

Number of Bedrooms:

Primary Heating System: Air Source Heat Pump • Electric • 9 HSPF Air Source Heat Pump • Electric • 16 SEER Primary Cooling System: Primary Water Heating: Residential Water Heater • Electric • 0.94 UEF

> House Tightness: 5 ACH50

Ventilation: 60 CFM • 372.85 Watts Duct Leakage to Outside: 4 CFM25 / 100 ft²

> Above Grade Walls: R-20

> > Vaulted Roof, R-28 Ceilina: Window Type: U-Value: 0.23, SHGC: 0.36

Foundation Walls: Framed Floor: R-13

Rating Completed by:

Energy Rater: Katy Maher RESNET ID: 2430236

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220

Katy Maher



Katy Maher, Certified Energy Rater Digitally signed: 3/7/22 at 4:37 PM







Block 17 Apartments 2022 LIHTC Pre-Review Comments

<u>Project Address</u> 600 E Freemason Street Norfolk, VA 23510

Project Summary

Block 17 Apartments is a new construction low-rise multifamily development, comprised of 68 units located in Norfolk, VA. Brinshore plans to construct the project utilizing 9% LIHTC. As part of their funding application the project is seeking certification under the ENERGY STAR Multifamily New Construction Program V1 (ESMFNC). This level of certification requires the project to have a maximum HERS index in compliance with the ESMFNC floating target HERS score and completion of all ENERGY STAR required checklists. Additionally the project is seeking certification under Enterprise Green Communities, which requires completion of all mandatory checklist items and 40 optional points. John Le of Moody Nolan is the primary architect contact for the project.

Unit-Level Energy Modeling

Unit-level models were generated using Ekotrope v4.0.1 based on the proposed scope and plans provided by the project team dated December 20th, 2021. With the current scope of work, the worst case units in the development are obtaining a projected HERS index of 72, meeting the Energy Star target of 72. The following outlines the scope as it is currently modeled.

Enclosure:

- R-20 grade I cavity insulation in exterior above grade walls, rim/band
- R-13 grade I cavity insulation in adiabatic walls and ceilings
- R-30 continuous roof deck insulation
- R-30 grade I batt insulation in cantilever floors
- R-30 grade I spray foam insulation under concrete podium slabs
- 0.16 U-Value for opaque doors
- 0.23 U-Value/0.26 SHGC windows & glass doors

Mechanicals:

- SEER 16, HSPF 9, air source heat pump, programmable thermostat
- 0.94 UEF storage electric water heaters
- 5 ACH₅₀ for infiltration threshold/blower door test
- 4% duct leakage to the outside, 8% total duct leakage
- All ducts within conditioned space and insulated to R-6
- AirCycler providing mechanical ventilation utilizing ½ HP AHU fan





Lights & Appliances:

- ES rated kitchen appliances
 - o 616 kWh/yr refrigerator
 - o 270 kWh/yr dishwasher
- Advanced lighting 100% LED

Please let me know if you have any questions or if the above information does not accurately capture your current scope.

Sincerely,

Katy Maher

Project Manager, Viridiant

Tab G:

Zoning Certification Letter (MANDATORY)

Zoning Certification N



DATE:	2-11-2022						
TO:	Virginia Housing					*	
	Attention: JD Bondurant						
	601 South Belvidere Street	ŀ					
	Richmond, Virginia 23220						
RE:	ZONUNO OFFITIELO ATIONI						
	ZONING CERTIFICATION		Block 17	Apartments			
	Name of Development:						•
	Name of Owner/Applicants		Block 17	, L.P.			
	Name of Owner/Applicant:		Norfolk F	Redevelopment and H	lousing Autho	rity	
	Name of Seller/Current Own						
	bove-referenced Owner/A						
	ding the zoning of the p cation is rendered solely fo						
						d by the Virginia Ho	
Devel	opment Authority solely f	for th	ne pui	rpose of dete	ermining	whether the Develop	ment
qualifi	ies for points available und	ler VI	dDA's	Qualified Allo	cation P	lan for housing tax crea	lits.
DEVEL	OPMENT DESCRIPTION:						
	OI MENT DESCRIPTION.						
Devel	opment Address:						
0	Freemason Street						-9
Norfolk	x, VA 23510						ž.
							•
Legal	Description:						
See att	tached.						-
							-:
							-
						161	-0
							51
3							-
Propo	osed Improvements:						
■ Ne	w Construction: 68 # I	Units	1	# Buildings	106,585	_ Total Floor Area Sq. Ft.	
_		Units		# Buildings		Total Floor Area Sq. Ft.	
i i Rel	habilitation: # 1	Units		# Buildings		Total Floor Area Sa Et	

Zoning Certification, cont'd

	nt Zoning: D-SP (Downtown - St. Paul's) allowing a density of units per acre, and the following other applicable conditions: N/A
Block 17	Descriptive Information: Apartments will be a mixed-income, mixed-use, 68-unit family community comprised of 1-, 2- and 3-bedroom units. ect is part of the City of Norfolk and NRHA St. Paul's Area CNI redevelopment.
LOCA	L CERTIFICATION:
Chec	k one of the following as appropriate:
X	The zoning for the proposed development described above is proper for the proposed residential development. To the best of my knowledge, there are presently no zoning violations outstanding on this property. No further zoning approvals and/or special use permits are required.
	The development described above is an approved non-conforming use. To the best of my knowledge, there are presently no zoning violations outstanding on this property. No further zoning approvals and/or special use permits are required.
	Signature
	Jeremy Shap Printed Name
	Zoning Administrator Title of Local Official or Civil Engineer
	(757) P23-1087 Phone:
	2/u/22 Date:

NOTES TO LOCALITY:

- 1. Return this certification to the developer for inclusion in the tax credit application package.
- 2. Any change in this form may result in disqualification of the application.
- 3. If you have any questions, please call the Tax Credit Allocation Department at (804) 343-5518.

Development Name: Block 17 Apartments

Legal Description

ALL THAT certain lot, piece or parcel of land known, numbered and designated as Block 17, as shown on that certain plat entitled "SUBDIVISION PLAT OF BLOCK "A" (M.B. 16, P. 69) PARCEL "B-1" (M.B. 35, P. 56A-56B) BLOCK 8B, PARCEL 17A & PARCEL 20A (INST #210027345) NORFOLK, VIRGINIA" prepared by Timmons Group, dated February 8, 2022, duly recorded in the Clerk's Office of the Circuit Court of the City of Norfolk, Virginia as Instrument Number 220003807.

Tab H:

Attorney's Opinion (MANDATORY)



 101 Arch Street
 1325 G Street, NW

 Suite 1101
 Suite 770

 Boston, MA 02110
 Washington, DC 20

Boston, MA 02110 Washington, DC 20005 T 617.224.0600 T 202.842.9006 F 617.224.0601 F 202.842.3936

Erik T. Hoffman 202.926.3404 ehoffman@kleinhornig.com

March 9, 2022

TO: Virginia Housing Development Authority

601 South Belvidere Street Richmond, Virginia 23220-6500

RE: 2022 Tax Credit Reservation Request

Name of Development: Block 17 Apartments

Name of Owner: Block 17, LP

Ladies & Gentlemen:

This undersigned firm represents the above-referenced Owner as its counsel. It has received a copy of and has reviewed the completed application package dated March 4, 2022 (of which this opinion is a part) (the "Application") submitted to you for the purpose of requesting, in connection with the captioned Development, a reservation of low income housing tax credits ("Credits") available under Section 42 of the Internal Revenue Code of 1986, as amended (the "Code"). It has also reviewed Section 42 of the Code, the regulations issued pursuant thereto and such other binding authority as it believes to be applicable to the issuance hereof (the regulations and binding authority hereinafter collectively referred to as the "Regulations").

Based upon the foregoing reviews and upon due investigation of such matters as it deems necessary in order to render this opinion, but without expressing any opinion as to either the reasonableness of the estimated or projected figures or the veracity or accuracy of the factual representations set forth in the Application, the undersigned is of the opinion that:

- 1. It is more likely than not that the inclusion in eligible basis of the Development of such cost items or portions thereof, as set forth in Hard Costs and Owners Costs section of the Application form, complies with all applicable requirements of the Code and Regulations.
- 2. The calculations (a) of the Maximum Allowable Credit available under the Code with respect to the Development and (b) of the Estimated Qualified Basis of each building in the Development comply with all applicable requirements of the Code and regulations, including the selection of credit type implicit in such calculations.
- 3. The appropriate type(s) of allocation(s) have been requested in the Reservation Request Information section in the Application form.
- 4. The information set forth in the Unit Details section of the Application form as to proposed rents satisfies all applicable requirements of the Code and Regulations.
- 5. The site of the captioned Development is controlled by the Owner, as identified in the Site Control section of the Application, for a period of not less than four (4) months beyond the application deadline.

Virginia Housing Development Authority March 4, 2022 Page 2

Finally, the undersigned is of the opinion that, if all information and representations contained in the Application and all current law were to remain unchanged, upon compliance by the Owner with the requirements of Code Section 42(h)(1)(E), the Owner would be eligible under the applicable provisions of the Code and the Regulations to an allocation of Credits in the amount(s) requested in the Application.

This opinion is rendered solely for the purpose of inducing the Virginia Housing Development Authority ("VHDA") to issue a reservation of Credits to the Owner. Accordingly, it may be relied upon only by VHDA and may not be relied upon by any other party for any other purpose.

This opinion was not prepared in accordance with the requirements of Treasury Department Circular No. 230. Accordingly, it may not be relied upon for the purpose of avoiding U.S. Federal tax penalties or to support the promotion or marketing of the transaction or matters addressed herein.

Klein Hornig LLP

By:

Erik T. Hoffman

Its:

Partner





Tab I:

Nonprofit Questionnaire (MANDATORY for points or pool)

NOTE: The following documents need not be submitted unless requested by Virginia Housing:

- -Nonprofit Articles of Incorporation
- -IRS Documentation of Nonprofit Status
- -Joint Venture Agreement (if applicable)
- -For-profit Consulting Agreement (if applicable)

This deal does not require information behind this tab.

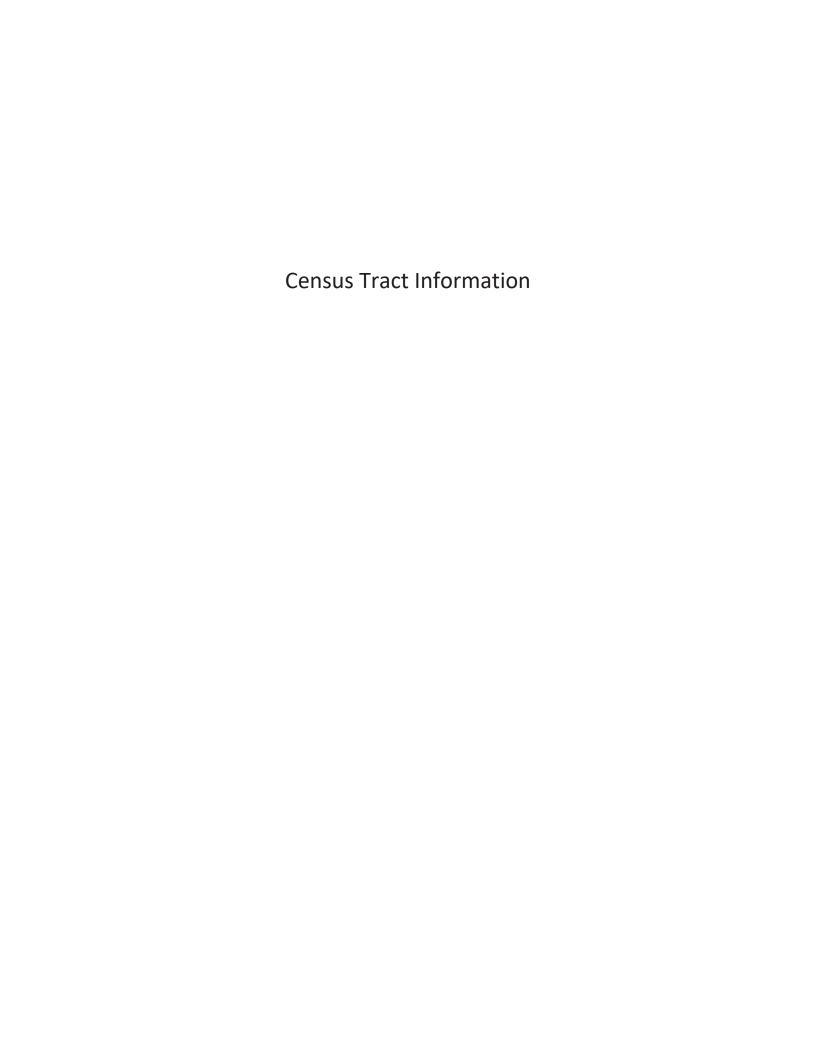
Tab J:

Relocation Plan and Unit Delivery Schedule (MANDATORY-Rehab)

This deal does not require information behind this tab.

Tab K:

Documentation of Development Location:



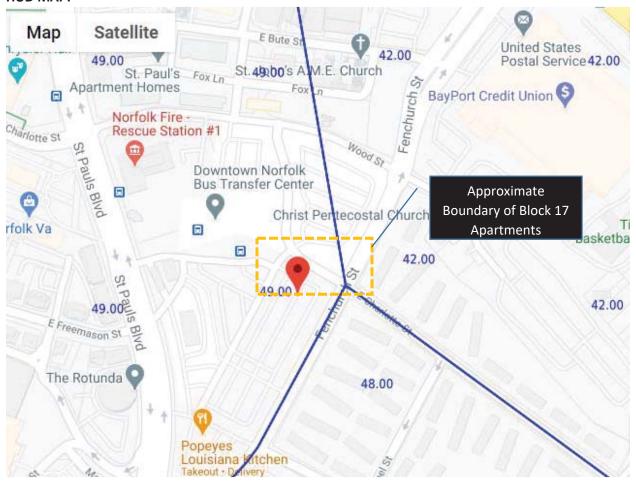
CENSUS TRACT INFORMATION

Block 17 Apartments includes areas within 3 different Census Tracts: 42.00, 48.00, and 49.00. There are data discrepancies between the HUD Source Map and the Virginia Housing Map.

Areas of concern are: 1) boundaries for Census Tracts 42.00 & 49.00 and 2) DDA designations. Because of the varying boundaries, we are unable to determine exact areas for each designation.

Census Tract	DDA		Q	CT	Tract Boundaries between HUD And Virginia Housing Maps
	HUD	Virginia Housing	HUD	Virginia Housing	
49.00	No	No	No	No	Different
48.00	Yes	No	Yes	Yes	Same
42.00	Portion	No	Yes	Yes	Different

HUD MAP:

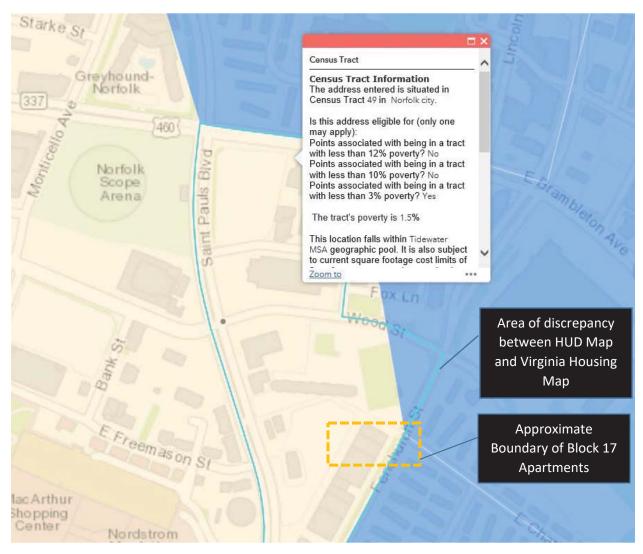


Source: https://www.huduser.gov/Portal/sadda/sadda_qct.html

Layers: Show Tracts Outline; Year 2021

Project: Block 17 Apartments

Virginia Housing Map has different boundaries than the HUD Map for Census Tracts 42.00 & 49.00.



Source:

https://vhda.maps.arcgis.com/apps/webappviewer/index.html?id=3e69e44ac39547f4bdccbd1573a833 57

Tab K.1

Revitalization Area Certification

By: Office of the City Attorney

By: DEPT. Office of St Paul's Transform

NORFOLK, VIRGINIA

R-4 RESOLUTION NO. 1,823

A RESOLUTION TO EXPAND THE GREATER ST. PAUL'S REVITALIZATION AREA ESTABLISHED BY RESOLUTION NO. 1,635.

WHEREAS, by resolution number 1,635 adopted by City Council on February 23, 2016, the City designated the area generally to the east of St. Paul's Boulevard, to the south of East Bute Street, to the west of Fenchurch Street, and to the north of Mariner Street in the City of Norfolk as the Greater St. Paul's Revitalization Area;

WHEREAS, the City desires to expand the boundary of the Greater St. Paul's Revitalization Area to include additional land to the south of the existing Greater St. Paul's Revitalization Area;

WHEREAS, pursuant to §36-55.30 of the Code of Virginia, 1950, as amended (the "Code"), the Virginia Housing and Development Authority ("VHDA") is granted and may exercise powers related to the development and financing of residential housing in the Commonwealth of Virginia; and

WHEREAS, a municipality may designate a revitalization area pursuant to §36-55.30:2 of the Code to empower VHDA to provide financing for a mixed-income housing project in such revitalization area; and

WHEREAS, a revitalization area can be distinguished from a "Redevelopment Area" in that designation of a revitalization area is for the purpose of enabling VHDA to provide financing for a mixed-income housing project whereas designation as a "Redevelopment Area" is for the purpose of giving a redevelopment and housing authority certain enumerated powers to act within the area to further the redevelopment objectives of the authority; and

WHEREAS, an important aspect of the City's vision is to help create healthy, vibrant mixed-income communities, replete with market rate and affordable housing options, increased economic activity that expands job opportunities for all residents, and amenities that adequately address local resident demands, including quality shopping, cultural and recreational resources, and high-performing schools; and

WHEREAS, in keeping with the City's vision set forth above and pursuant to § 36-55.30:2 of the Code, the City Council desires to expand the Greater St. Paul's Revitalization Area by designating and establishing the area of the City within the boundary lines shown on Exhibit A attached hereto as a revitalization area known as the "Greater St. Paul's Revitalization Area"; now, therefore

Section 1: That the Greater St. Paul's Revitalization Area is hereby expanded by designating and establishing the area of the City within the boundary lines shown on $\underline{\text{Exhibit A}}$ attached hereto as a revitalization area to be known as the "Greater St. Paul's Revitalization Area".

Section 2:- That the City Council hereby finds (i) areas to be added to the Greater St. Revitalization Area are (1) blighted, deteriorated, deteriorating or, if not rehabilitated, likely deteriorate by reason that the buildings, improvements, or other facilities in such area are subject to one or following conditions: of the dilapidation, more obsolescence, overcrowding, inadequate ventilation, sanitation, excessive or land coverage, deleterious land use, or faulty or otherwise inadequate design, quality, or condition, and (2) the industrial, commercial or other economic development of the areas to be added to the Greater St. Paul's Revitalization Area will benefit the City but such area lacks the housing needed to induce manufacturing, industrial, commercial, governmental, educational, entertainment, community development, healthcare or nonprofit enterprises undertakings to locate or to remain in such area; and private enterprise and investment reasonably expected, without assistance, to produce the construction or rehabilitation of decent, safe, and sanitary housing and supporting facilities that will meet the needs of low and moderate income persons and families in the areas to be added to the Greater St. Paul's Redevelopment Area and will induce other persons and families to live within such area and thereby create a desirable economic mix of residents in such area.

Section 3:- That this resolution shall be in effect from and after its adoption.

Attachment: Exhibit A (1 page)

Adopted by Council February 9, 2021 Effective February 9, 2021

TRUE COPY TESTE:



Rich J.A. Buc

RICHARD ALLAN BULL

BY:

CHIEF DEPUTY CITY CLERK

Exhibit A



K.2 Location Map

Tab K.2

Location Map

K.2 Location Map

Tab K.3

Surveyor's Certification of Proximity To Public Transportation



2901 S. Lynnhaven Rd. Suite 200 Virginia Beach, VA 23452

P 757.213.6679 F 757.340.1415 www.timmons.com

Engineer's Certification of Proximity to Transportation

DATE:										
TO:	601 Sou	Housing Development A oth Belvidere Street ond, VA 23220-6500	Author	ity						
RE:	Name	ox Credit Reservation Records of Development: of Owner:	quest							
Gentle	emen:									
		er is submitted to you in le Housing Tax Credits u nded.								
neces within	sary this	upon due investigation firm certifies that: the I								
		2,640 feet or ½ mile of rail, light rail or subways			t acce	ess poi	nt to a	an exist	ing comr	nuter
		1,320 feet or $\frac{1}{4}$ mile of stop.	the ne	eares	t acce	ess poi	int to (an exist	ing public	c bus
						F	irm No	ame		
			В	y: _(Á	~	\$	John Za	aszewski, PE	
					X					
			I†	s: _			Title	<u> </u>		
							11116	.		

Tab L:

PHA / Section 8 Notification Letter



PHA or Section 8 Notification Letter

Development Name: Block 17 Apartments

Tracking #: 2022-C-16

If you have any questions, please call the Tax Credit Department at (804) 343-5518.

General Instructions

- 1. Because of conflicting program requirements regarding waiting list procedures, this letter is not applicable to those developments that have project based Section 8 or project based vouchers.
- 2. This PHA or Section 8 Notification letter must be included with the application.
- 3. 'Development Address' should correspond to I.A.2 on page 1 of the Application.
- 4. 'Proposed Improvements' should correspond with I.B & D and III.A of the Application.
- 5. 'Proposed Rents' should correspond with VII.C of the Application.
- 6. 'Other Descriptive Information' should correspond with information in the application.

NOTE: Any change to this form letter may result in a reduction of points under the scoring system.

PHA or Section 8 Notification Letter

DATE:	March 1, 2022	
TO:	Ronald Jackson	
	Norfolk Redevelopment and Housi	ng Authority
	555 E. Main Street, Norfolk	√A 23510
RE:	PROPOSED AFFORDABLE I	HOUSING DEVELOPMENT
	Name of Development: Name of Owner:	Block 17 Apartments Block 17, L.P.
develong federong (VHDA) preferong complements of the foleong the foleong federong f	opment to be completed in all low-income housing tax call.). We expect to make a repence to households on the located and available for occuplowing is a brief description of opment Address:	nity to notify you of a proposed affordable housing your jurisdiction. We are in the process of applying for redits from the Virginia Housing Development Authority presentation in that application that we will give leasing cal PHA or Section 8 waiting list. Units are expected to be pancy beginning on July 1, 2024 (date). The proposed development:
	reemason Street	
Norfolk,	VA 23510	
Propos	sed Improvements:	
	New Constr.: Adaptive Reuse: Rehabilitation:	# units 1 # Bldgs # Bldgs # Bldgs # Units # Bldgs # Bldgs
Propos	sed Rents:	
	Efficiencies: 1 Bedroom Units: 2 Bedroom Units: 3 Bedroom Units: 4 Bedroom Units:	\$ / month \$ \frac{625-1100}{745-1285}
	Descriptive Information: Apartments will be a mixed-income, mixed	use, 68-unit family community comprised of 1-, 2-, and 3-bedroom units.
his proje	ct is part of the City of Norfolk and NRHA	St. Paul's Area CNI redevelopment.

PHA or Section 8 Notification Letter

We appreciate your assistance with	identifying qualified tenants.
If you have any questions about $(224)927-5053$.	the proposed development, please call me a
Please acknowledge receipt of this I	letter by signing below and returning it to me.
	Sincerely yours,
	Richard J. Sciortino
	Name
	Principal
	Title
To be completed by the Local Housi	ng Authority or Sec 8 Administrator:
	, ~ \ .
Seen and Acknowledged By:	leo
Printed Name: Ronald Jackson	
Title: Executive Director	
Phone: 757-533-4683	
Date: March 1, 2022	
Duie. Maiori I, 2022	

Tab M:

Locality CEO Response Letter

This deal does not require information behind this tab.

Tab N:

Homeownership Plan

This deal does not require information behind this tab.

Tab O:

Plan of Development Certification Letter

This deal does not require information behind this tab.

Tab P:

Developer Experience documentation and Partnership agreements

VHDA Experienced LIHTC Developers

Notes: **Updated:** 2/09/2022

I Listed if 'named' Controlling General Partner or Managing Member (as confirmed by supporting documentation)

I Listed if documentation supported at least 6 LIHTC developments

I Listed if a principal who has developed at least 3 LIHTC deals and has at least \$500,000 in liquid assets

See LIHTC Manual for instructions on being added to this list

INDIVIDUALS

29 Fitch, Hollis M. 1 Alexander, Randall P. 2 Arista, Roberto 30 Fore, Richard L. 3 Asarch, Chad 31 Franklin, Wendell C. 4 Ayd, Tom 32 Franklin, Taylor 5 Barnhart, Richard K. 6 Baron, Richard 34 Gardner, Mark E. 7 Bennett, Vincent R. 35 Goldberg, Jeffrey 8 Burns, Laura P. 9 Chapman, Tim 37 Haskins, Robert G. 10 Cohen, Howard Earl 38 Hardee, Carl 11 Connelly, T. Kevin 12 Connors, Cathy 13 Copeland, M. Scott 41 Hunt, Michael C. 14 Copeland, Robert O. 42 Iglesias, Adrian 15 Copeland, Todd A. 43 Jaeger, Jeffrey 16 Cordingley, Bruce A. 44 Jester, M. David 17 Counselman, Richard 18 Crosland, Jr., John 47 Kirkland, Milton L. 19 Curtis, Lawrence H. 20 Daigle, Marc 48 Kittle, Jeffery L. 21 Dambly, Mark H. 49 Koogler, David M. 22 Deutch, David O. 50 Koogler, David Mark 23 Dischinger, Chris 51 Lancaster, Dale 24 Douglas, David D. 52 Lawson, Phillip O. 25 Edmondson, Jim 53 Lawson, Steve 26 Edson, Rick 54 Leon, Miles B. 27 Ellis, Gary D. 55 Lewis, David R. 28 Fekas, William L.

61 Midura, Ronald J. 62 Mirmelstein, George 63 Nelson, IV, John M. 64 Orth, Kevin 33 Friedman, Mitchell M. 65 Page, David 66 Parent, Brian 67 Park, Richard A. 36 Gunderman, Timothy L. 68 Park, William N. 69 Pasquesi, R.J. 70 Pedigo, Gerald K. 39 Heatwole, F. Andrew 71 Poulin, Brian M. 40 Honeycutt, Thomas W. 72 Queener, Brad 73 Rappin, Steve 74 Ripley, F. Scott 75 Ripley, Ronald C. 76 Ross, Stephen M. 45 Johnston, Thomas M. 77 Salazar, Tony 46 Jones Kirkland, Janice 78 Sari, Lisa A. 79 Scioctino, Richard 80 Sinito, Frank T. 81 Stockmaster, Adam J. 82 Stoffregen, Phillip J. 83 Surber, Jen 84 Valey, Ernst 85 Uram, David 86 Wilson, Stephen 87 Woda, Jeffrey J. 56 Levitt, Michael 88 Wohl, Michael D. 57 Margolis, Robert B.

60 Melton, Melvin B.

89 Wolfson, III, Louis

NON-PROFITS, LHAs & (PUBLICLY TRADED) CORPORATIONS

58 McCormack, Kevin 59 McNamara, Michael L.

- 1 AHC, Inc.
- 2 Alexandria RHA
- 3 Arlington Partnership for Affordable Housing (APAH)
- 4 Atlantic Housing Foundation, Inc.
- 5 Better Housing Coalition
- 6 Buckeye Community Hope Foundation
- 7 Community Housing Partners
- 8 Community Housing, Inc.
- 9 ElderHomes (dba Project: Homes)
- 10 Enterprise Homes, Inc
- 11 Fairfax County RHA
- 12 Homes for America, Inc.
- 13 Humanities Foundation, Inc.
- 14 Huntington Housing, Inc.
- 15 LEDIC Realty Company, LLC
- 16 Newport News RHA
- 17 NHT Communities
- 18 Norfolk Redevelopment Housing Authority

Tab Q:

Documentation of Rental Assistance, Tax Abatement and/or existing RD or HUD Property



March 9, 2022

Commissioners
Donald Musacchio, Chair
Alphonso Albert, Vice Chair
Rose Arrington
Ken Benassi
Joe Dillard
Richard Gresham
Suzanne Puryear

Block 17, LP ATTN: Richard Sciortino 666 Dundee Road Suite1102 Northbrook, IL60062

Dear Mr. Sciortino:

NRHA has reviewed the proposals received in response to the PBV solicitation. This is a letter of intent to notify you that the below referenced project has been selected to be awarded PBV rental assistance.

Development Name:	Block 17 Apartments				
Development Address:	600 E. Freemason St., Norfolk, VA 23510				
Owner/Developer Name:	Block 17, LP				
Owner/Developer Address:	666 Dundee Road Suite1102 Northbrook, IL60062				
Owner/Developer Contact Person:	Richard Sciortino				
Contact Telephone Number:	224-927-5053				
Contact Email Address:	richs@brinshore.com				
Total Number of Units	68				
Proposed Number of PBV Units	23				

NRHA is required to select PBV proposals which meet the mandatory HUD criteria for the PBV program and that are in accordance with the competitive selection procedures of NRHA's Administrative Plan. Based on the below criteria this project meets the HUD Mandatory Criteria and ranks competitively in satisfying the NRHA's PHA Administrative Plan requirements.

HUD Mandatory Criteria include:

- The location of the project is within the PHA's jurisdiction or the PHA has been authorized to administer the program in accordance with 24 CFR 982
- The proposal is for an eligible housing type.
- The owner has site control.
- For new construction and rehabilitation housing, construction has not started.
- The project does not exceed the 25 percent cap with exceptions provided for in 24 CFR 983.56(b).



- Gross rents are within the PHA's payment standards.
- Proposed project is consistent with local PHA requirements stated in the RFP.
- The owner is eligible, not on the GSA list of contractors excluded from participation in federal procurements, and does not have a conflict of interest.
- The project will be available for occupancy 24 months.
- The proposal is complete.

This project meets the HUD Mandatory Criteria and ranks competitively in satisfying the NRHA's PHA Administrative Plan requirements.

HUD stipulates that the initial rent for a PBV project may not exceed the lessor of:

- 110 percent of the applicable fair market rent (or any exception payment standard approved by the Secretary of HUD) for the unit bedroom size minus any applicable utility allowances;
- The reasonable rent; or
- The rent requested by the owner.

NRHA is issuing this Letter of Intent to award rental housing assistance utilizing the 2021 fair market rents for Norfolk, Virginia as a basis under the following proposed contract rent schedule:

Rent Scheduled and Proposed Contract Rents (The gross rents listed in the submitted proposal exceeds the current payment standards) Prior to submitting your subsidy layering review for HUD approval; NRHA will conduct a rent reasonableness review to identify the initial monthly contract rents.

Unit Size	# of	Proposed	Monthly	Proposed Gross		
	Units	Monthly	Utility	Contract Rent		
		Contract Rent	Allowance	per unit		
		per Unit				
1 Bedroom	3	\$ 873.00	\$196.00	\$1,169.00		
2 Bedrooms	14	\$1,011.00	\$251.00	\$1,262.00		
3 Bedrooms	6	\$1,474.00	\$306.00	\$1,780.00		



Note: Prior to executing the Agreement to Enter into a Housing Assistance Payments Contract (AHAP), you must comply with the following:

Environmental Review Requirement (ER)

All PBV projects are subject to HUD environmental regulations found at 24 CFR parts 50 and 58. Written documentation is required from the community's "responsible entity" that the project either complies with all environmental requirements as stated in the National Environmental Policy Act (NEPA) or is categorically excluded from a federal environmental review under NEPA. The "responsibility entity" is generally an official from the city or the local community development office. A copy of the complete ER file that includes the review, the public notice, the request for release of funds (RROF) and HUD's letter approving the RROF must be submitted to NRHA

Subsidy Layering Review (SLR)SLRs must be completed and approved by HUD for all PBV projects that utilize other publicly supported housing funds. The SLR is intended to prevent excessive public assistance for the housing by combining (layering) housing assistance subsidy under the PBV program with other governmental housing assistance from federal, state, or local agencies, including assistance such as tax concessions or tax credits (24 CFR 983.55) Should you have any questions concerning this Letter of Intent or the NRHA –PBV Program, please feel free to contact me at 757-624-8629 or via email at pjoneswatford@nrha.us.

NRHA looks forward to working with you in providing affordable rental housing to the residents of Norfolk.

Sincerely

P. B. Jones-Watford

Housing Choice Voucher Director



Tab R:

Documentation of Operating Budget and Utility Allowances



ProCraft Inspection Services

757.362.2300 • www.procraftinspections.com

February 19, 2022

Re: Block 17, Norfolk, VA

The monthly average water and sewer utility cost for Block 17 new construction units has been estimated to

\$43 for a one bedroom \$62 for a two bedroom \$82 for a three bedroom

The monthly average electric cost for Block 17 new construction units has been estimated to be:

\$62 for a one bedroom \$71 for a two bedroom \$88 for a three bedroom

*One bedroom assumes 2 occupants; two bedrooms assume 3 occupants and three bedrooms assume 4 occupants.

Pursuant to Option 2 in the VHDA Utility Allowance Options and Procedures issued on February 12, 2009, the utilities were estimated by an unrelated RESNET professional using an energy consumption model. The estimate reflects current rates as of January, 2022.

Respectfully,

Brad Brinke

ProCraft Inspection Services

HERS Rater #7280903

See above for breakdown:

Total Utility Allowances:

One bedroom - \$105

Two bedroom - \$133

Three bedroom - \$170



ProCraft Inspection Services

757.362.2300 • www.procraftinspections.com

Norfolk, VA

Water Fixtures Used:

1.28gpf toilet 1.5gpm shower head Electric dishwasher Electric Washing Machine

Block 17 was modeled using the EPA's "Water Sense Home" baseline figures of 70 gallons per person per day. By using the ultra-low flow fixtures and other water saving devices in the units a savings of 27.95 gallons per day is created. When subtracted from the EPA estimate a comparable unit will use 42.05 gallons of water per day per person.

Electric Fixtures Used:

Electric water heater Refrigerator Dishwasher Electric heat pump

Electric rates at 2.1086 cents for the first $800~\mathrm{KWH}$ and $1.1943~\mathrm{cents}$ for over $800~\mathrm{KWH}$ Monthly Meter Fee \$6.58



Utility Allowance Schedule

See Public Reporting and Instructions on back.

The following allowances are used to determine the total cost of

U.S. Department of Housing and Urban Development

Office of Public and Indian Housing

OMB Approval No. 25577-0169 exp.7/31/2022

Date 02/01/2021

tenant-furnished utilities and appliances.	Unit Type: Multi-Family (Garden/Apartment)					
Locality: Norfolk Redevelopment & Ho						
Authority, VA	_				-	-
Utility or Service:	0 BR	1 BR	2 BR	3 BR	4 BR	5 BR
			Monthly Dollar	· Allowances		
Heating			•			
a. Natural Gas	\$16.00	\$19.00	\$22.00	\$25.00	\$27.00	\$30.00
b. Bottle Gas/Propane	\$51.00	\$63.00		\$80.00	\$86.00	\$98.00
c. Electric	\$12.00	\$14.00	\$19.00	\$23.00	\$27.00	\$31.00
d. Electric Heat Pump	\$11.00	\$13.00		\$17.00	\$19.00	\$20.00
e. Oil	\$35.00	\$43.00		\$53.00	\$58.00	\$65.00
Cooking	\$33.00	\$43.00	\$46.00	\$33.00	\$30.00	\$03.00
		#2.00	¢r.00	#C 00	¢0.00	¢0.00
	\$3.00	\$3.00	\$5.00	\$6.00	\$8.00	\$9.00
b. Bottle Gas/Propane	\$9.00	\$9.00		\$21.00	\$27.00	\$30.00
c. Electric	\$5.00	\$5.00	\$8.00	\$10.00	\$12.00	\$15.00
Other Electric & Cooling		1				
Other Electric (Lights & Appliances)	\$17.00	\$20.00	-	\$36.00	\$44.00	\$51.00
Air Conditioning	\$7.00	\$9.00	\$12.00	\$15.00	\$19.00	\$22.00
Water Heating						
a. Natural Gas	\$6.00	\$7.00	\$11.00	\$14.00	\$17.00	\$20.00
b. Bottle Gas/Propane	\$21.00	\$24.00	\$36.00	\$45.00	\$57.00	\$66.00
c. Electric	\$11.00	\$13.00	\$16.00	\$20.00	\$23.00	\$27.00
d. Oil	\$13.00	\$15.00	\$23.00	\$30.00	\$38.00	\$43.00
Water, Sewer, Trash Collection		•		•		
Water	\$39.00	\$40.00	\$51.00	\$62.00	\$73.00	\$84.00
Sewer	\$51.00	\$53.00	\$74.00	\$95.00	\$116.00	\$137.00
Trash Collection	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00
Tenant-supplied Appliances						
Range / Microwave Tenant-supplied	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00
Refrigerator Tenant-supplied	\$12.00	\$12.00		\$12.00	\$12.00	\$12.00
Otherspecify: Monthly Charges	\$12.00	Ψ12.00	\$12.00	¥12.00	ψ12.00	\$12.00
Electric Charge \$6.58	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00
Natural Gas Charge \$10.18	\$10.00			\$10.00	\$10.00	\$10.00
	\$10.00	\$10.00	Utility or		per mon	
Actual Family Allowances To be used by the family to compute allowance. <i>Comp</i>	nlata halaw far t	ho actual	Heating		\$	tii cost
unit rented.	piete below for t	ne actual	Cooking		\$	
Name of Family			Other Electric		\$	
			Air Condition		\$	
			Water Heatin		\$	
Address of Unit		Water		\$		
			Sewer		\$	
			Trash Collect		\$	
			Range / Micr		\$	
			Refrigerator Other		\$ \$	
Number of Bedrooms			Other		\$ \$	
Training of Beardoning			Total		\$	
					•	



Tab S:

Supportive Housing Certification

This deal does not require information behind this tab.

Tab T:

Funding Documentation

CNI Grant Commitment of Funding



March 4, 2022

Block 17, L.P. c/o Richard Sciortino Brinshore Development, LLC 666 Dundee Road, Suite 1102 Northbrook, IL 60062

Commissioners Donald Musacchio, Chair Alphonso Albert, Vice Chair Rose Arrington Ken Benassi Joe Dillard Richard Gresham Suzanne Puryear

RE: COMMITMENT OF FUNDING - CHOICE NEIGHBORHOODS IMPLEMENTATION GRANT FUNDS

Dear Mr. Sciortino:

As part of the Choice Neighborhoods Implementation ("CNI") grant awarded to the Norfolk Redevelopment Housing Authority ("NRHA") and the City of Norfolk for the redevelopment of the Tidewater Gardens public housing property, NRHA hereby commits the following funds to the development, Block 17 Apartments, ("Project"), subject to final HUD approval:

Amount:

Up to \$ 500,000 (Five Hundred Thousand Dollars)

Term:

40 years

Interest Rate: 0%

Amortization: Interest Only

Repayment:

Balloon payable at the time of future capital event

NRHA's Commitment to provide the Loan is contingent upon (i) an award of low Income Housing Tax Credits ("LIHTC') from Virginia Housing Development Authority ("VHDA") for the Project in the 2022 competitive round and (ii) execution of loan documents acceptable to NRHA, in its sole discretion. The Partnership may not assign this Commitment without the prior written consent of NRHA, which consent shall be in NRHA's sole and absolute discretion.

The Borrower has represented that it will comply with all requirements, restrictions, and provisions in its application and, if awarded, any approvals for financing from VHDA and NRHA.

This Commitment letter replaces any prior commitment for CNI funding issued by NRHA to the Borrower for the Project, and any such prior commitment is null and void.

Should you have any questions, please contact NRHA's Project Lead for the Tidewater Gardens CNI, Steve Morales at 757.624.8646.

Signed,

Executive Director



ACKNOWLEDGED AND ACCEPTED

Richard J. Sciortino Authorized Representative Block 17, L.P.



City of Norfolk Public Improvements/Investment Commitment Letter



February 23, 2021

Richard Sciortino
Block 17, LP
c/o Brinshore Development, LLC
666 Dundee Road, Suite 1102
Northbrook, IL 60062

RE: INFRASTRUCTURE IMPROVEMENTS FOR BLOCK 17 – ST. PAULS CNI

Dear Mr. Sciortino:

The City of Norfolk, through the St. Paul's Choice Neighborhoods Initiative ("CNI"), is pleased to provide in-kind funding to the St. Paul's CNI project for Block 17 through infrastructure improvements necessitated by the project, entailing a new road network and public utilities including new storm and sanitary sewer through the redeveloped neighborhood, which will total at least \$11,558,000.00 in value.

Specific to this phase, I, acting in my capacity as City Manager, hereby agree (a) to support the City's provision of public improvements (storm and sanitary sewers, a pump station, water, and street improvements), which will be necessary for and will directly benefit the Block 17 development, with construction to begin in 2021 and (b) to instruct City departments to use all commercially reasonable efforts to complete the improvements by the end of 2023. Funds for the public improvements referenced above have been appropriated generally and in part by the City pursuant to Ordinance No. 47,636 (our budget ordinance) adopted by City Council on May 14, 2019. Further, the City Council of the City of Norfolk adopted Resolution No. 1,697 authorizing the City to proceed with revitalization efforts in the St. Paul's neighborhoods. A copy of Resolution No. 1,697 is attached. Ordinance 47,636 is available upon request.

The specific public improvements along Freemason Street, Transit Center Drive, and Church Street, and the Alleyway which totals approximately 976 linear feet and runs on all four sides directly adjacent to all the Block 17 property line, will be constructed by the City of Norfolk during the construction period of the LIHTC transaction for an estimated cost of \$3,095,219.00, based on the Timmons Group (civil engineering consultant for the City) estimate of probable cost. Please note that to be conservative, we have only requested recognition of 80% of this estimated cost, which equals \$2,476,175.00, to account for any bidding discrepancy. After completion of construction and to be included in the 8609 application, we will provide evidence validating this investment expenditure to VHDA.

Please note that the public infrastructure located on the project is intended for general public use though it is necessitated by the project, and you, as the developer, are obligated to fund,

Block 17, LP February 23, 2021

Re: Infrastructure Improvements for Block 17 – St. Paul's CNI

Page 2

construct, and dedicate to the City these improvements as a condition to receiving building permits. This letter does not eliminate these obligations.

Should you have any questions, please contact the City's Project Lead for the Tidewater Gardens CNI, Dr. Susan Perry at 757-752-1978.

Sincerely,

Dr. Larry H. Filer II

Zy ANDIT

City Manager

ACKNOWLEDGED AND ACCEPTED

Richard Sciortino

Authorized Representative

Block 17, LP

12/7/2017 lm

Form and Correctness Approved:

Office of the City Attorne

NORFOLK, VIRGINIA

Contents Approved:

By Susan Ferns

Office of Resilience

Resolution 1,697

R-3

A RESOLUTION AUTHORIZING THE CITY MANAGER TO INITIATE A PROCESS FOR THE DEVELOPMENT OF A PLAN TO REVITALIZE THAT AREA OF THE CITY COMPRISED OF THE TIDEWATER GARDENS, YOUNG TERRACE AND CALVERT SQUARE COMMUNITIES.

WHEREAS, the Tidewater Gardens, Young Terrace and Calvert Square communities were built in the early to mid-1950s to provide safe, sanitary and affordable housing to thousands of low income Norfolk residents displaced by large-scale post-World War II federally funded redevelopment projects in and around downtown; and

WHEREAS, these communities have served deserving families well, but development and growth in Norfolk and regionally since then has left them isolated, economically challenged and vulnerable to recurrent flooding due to sea level rise and the low-lying terrain they were built on; and

with residents, institutions and businesses to gather input about what is desired for the area to become, the results of which have been shared with all community participants in a report including desired features, housing improvements,

physical amenities and human development programs to build better communities in the St. Paul's area; and

WHEREAS, the desired features, housing improvements and physical amenities cannot be achieved without the demolition of the existing housing units in the Tidewater Gardens, Young Terrace and Calvert Square communities; and

WHEREAS, the City and Norfolk Redevelopment and Housing Authority desire to partner with community stakeholders to transform these communities and their surrounding environs, comprising an approximate 200-acre area, and the lives of its residents by creating safe and thriving mixed-income, mixed-use neighborhoods and improving access to quality affordable housing, jobs, services and amenities; and

WHEREAS, it is recognized that comprehensive human development services will be critical to the achievement of self-sufficiency and independence for current residents of these communities, including job training, employment assistance, education and life-long learning opportunities; and

WHEREAS, the Norfolk City Council has authorized the establishment of a Mayor's Advisory Committee for the St. Paul's area to be chaired by two members of City Council to provide leadership and work collaboratively with residents, Council members and the city manager and Norfolk Redevelopment and

Housing Authority on the revitalization of the St. Paul's area; now, therefore,

BE IT RESOLVED by the Council of the City of Norfolk:

Section 1:- That the City Manager is hereby directed to work with the Norfolk Redevelopment and Housing Authority to engage community stakeholders in the development of a revitalization plan for that part of the city generally bounded by Virginia Beach Boulevard on the north, City Hall Avenue on the south, Tidewater Drive on the east and St. Paul's Boulevard on the west, which includes the Young Terrace, Tidewater Gardens and Calvert Square communities.

Section 2:- That the City Manager is hereby directed to develop a human services transformation plan that provides supportive service programs aimed at enhancing life outcomes for residents and involving intensive case management where each family's needs and circumstances are holistically assessed and services are provided based on identified priorities.

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Section 3:- That the City and Norfolk Redevelopment and Housing Authority, in collaboration with residents, shall develop a coordinated, comprehensive revitalization plan in a manner that recognizes the following guiding principles:

- a. Community redevelopment decisions shall be family-focused and family priorities will be paramount in service delivery and relocation decisions;
- b. Honoring the housing choices of families affected by the redevelopment of their communities shall be the highest priority;
- c. Collaborative partnerships shall be pursued to implement a human development plan that will include high quality supportive services in the areas of employment, education, public safety, housing services and health, including nutrition;

- d. Economic development benefits can mitigate costs but not outweigh family-focused decision making;
- e. Revitalization strategies shall strive to have positive impacts on surrounding neighborhoods; and
- f. Decision making will reflect continuous input, transparency and feedback from residents and all other stakeholders.

Section 4:- That the City Manager is authorized to submit support letters to the Norfolk Redevelopment and Housing Authority to fulfill Annual Plan and transformation processes as required by the U. S. Department of Housing and Urban Development.

Section 5:- That the City Manager is directed to provide regular reports to City Council on the revitalization planning and, if applicable, implementation process.

Section 6:- That this resolution shall be in effect from and after its adoption.

Adopted by Council January 23, 2018 Effective January 23, 2018

TRUE COPY TESTE:

R.	BRECKENRIDGE	DAUGHTREY,	CITY	CLERK
		% .		
BY.	• 1000.0 Section 500.00			
	DE	EPUTY CITY (CLERK	



November 24, 2020

To the Honorable Council City of Norfolk, Virginia

Item Number: R-12

Re: A Resolution Reaffirming the Process for the Development of a Plan to Revitalize the St. Paul's Area and Establishing a Standard for the Future,

Mixed-Income Community and a Guaranteed Right to Return.

Dear Ladies and Gentlemen:

Attached is a resolution to follow and enhance the Council's previous expression of its support for the plan to revitalize the St. Paul's area. The prior resolution was adopted on January 23, 2018. Today's resolution addresses goals for the plan that were not set out in the prior resolution.

Specifically, this resolution memorializes that the plan shall be sufficient to accommodate the return of all current residents of the Tidewater Gardens community who desire and are able to return and, to support that end, states that the City shall assist such residents in overcoming impediments to returning that may arise.

Finally, if adjustments are made to the plan by adding new housing units to accommodate returning residents, this resolution maintains that the City shall adjust the plan so as to respect and protect the Council's expressed goal of fostering a mixed-income, diverse, safe, healthy and vibrant neighborhood of opportunity for the St. Paul's area.

Respectfully submitted,

Bernard A. Pishko City Attorney

Recommendation: Adopt Ordinance

Form and Correctness Approved:

Office of the City Attorney

BAP

Contents Approved:

NORFOLK, VIRGINIA

DEPT. City Attorney's Office

Resolution No.

REAFFIRMING RESOLUTION THE PROCESS FOR THE DEVELOPMENT OF A PLAN TO REVITALIZE THE ST. PAUL'S AND ESTABLISHING A STANDARD FOR $_{
m THE}$ FUTURE, COMMUNITY MIXED-INCOME AND GUARANTEED RIGHT Α RETURN.

- - -

WHEREAS, there is a portion of the City of Norfolk that has been the subject of discussions about revitalization which has, over many years, come to be known as the "St. Paul's area," which is defined for purpose of this Resolution as that land presently improved with the public housing communities of Tidewater Gardens, Young Terrace, and Calvert Square as well as their surrounding environs, comprising a total of approximately 200 acres and generally bounded on the west by St. Paul's Avenue, on the north by East Virginia Beach Boulevard, on the east by Tidewater Drive, and on the south by East City Hall Avenue;

WHEREAS, this City Council did, on January 23, 2018, resolve to authorize the City Manager to initiate a process for the development of a plan to revitalize the St. Paul's area ("Plan");

WHEREAS, the execution of the Plan is currently imminent, relying, in part, on grant funds secured from the United States Department of Housing and Urban Development ("HUD") through its Choice Neighborhoods program for that portion of the St. Paul's area that is defined in the Choice Neighborhoods Initiative grant awarded by HUD in May of 2019 ("CNI Area");

WHEREAS, those public housing dwelling units located in the Tidewater Gardens community that are situated in that portion of the St. Paul's area identified as the CNI Area are obsolete as to physical condition, location, or other factors, making them no longer suitable for housing purposes and, therefore, are the subject of an application for demolition and disposition, now pending with HUD;

WHEREAS, the Plan is designed and intended to reduce or eliminate the harmful effects of segregation and poverty by fostering a mixed-income, diverse, safe, healthy and vibrant neighborhood of opportunity and, to that end, reduces the concentration of public housing dwelling units in the CNI Area;

WHEREAS, in order to ensure that the benefits of the revitalization Plan accrue to those who are most impacted by the demolition that will be required in order to accomplish it, every member of every household residing in every dwelling unit in the Tidewater Gardens community as of February 28, 2019 that is hereafter demolished or disposed of should have a right to

return to a new dwelling unit constructed either in accordance with the provisions of the CNI grant or in the St. Paul's area; and

WHEREAS, the City Council desires to clearly establish that the goal for the future community in the St. Paul's area is one that encourages, advances, and preserves residency by persons and families of various levels of income while protecting the right of existing residents to return to the area; now, therefore,

BE IT RESOLVED by the Council of the City of Norfolk:

Section 1:- That Resolution No. 1,697, adopted on January 23, 2018 ("the Resolution"), is hereby reaffirmed;

Section 2:- That the total number of rent-subsidized and rent-restricted residential dwelling units constructed in the St. Paul's area, which area includes but is not limited to the CNI Area, at the conclusion of the development shall be sufficient to accommodate the return of all current residents of the Tidewater Gardens community who desire and are able to return.

Section 3:- That, in the event that the number of new rentsubsidized and rent-restricted residential dwelling units that are identified and proposed in the Plan as of the date of this Resolution are insufficient to accommodate the return of all those residents of the Tidewater Gardens community who desire and are able to return, the City shall cause to be constructed additional rent-subsidized and rent-restricted residential dwelling units in the St. Paul's area until the number of such units is sufficient to accommodate every person who was a resident of the Tidewater Gardens community as of February 28, 2019 and who desires and is able to return to the St. Paul's area. The ability of any resident to return shall conform to and be consistent with the eligibility for occupancy criteria approved by the Board of Commissioners for the Norfolk Redevelopment and Housing Authority in its Return Policy for Residents of Tidewater Gardens, adopted by resolution dated November 12, 2020.

Section 4:- That that City shall work to ensure that

financial assistance is provided to persons who have and who are exercising the right to return in order to overcome any impediments to returning that may arise, such as fees for early termination of leases, utility service account deposits and connection fees, actual moving expenses, and security deposits.

Section 5:- That, in the event that any new rent-subsidized and rent-restricted residential dwelling units are constructed in the St. Paul's area beyond the maximum number that is identified in the Plan as of the date of this Resolution in order to accommodate the right to return described herein, the City shall adjust the Plan so as to respect and protect the City Council's expressed goal of fostering a mixed-income, diverse, safe, healthy and vibrant neighborhood of opportunity for the St. Paul's area and, to that end, may make accommodation in the Plan for the construction of additional dwelling units that are neither rent-subsidized nor rent-restricted.

Section 6: - That this resolution shall be in effect from the date of its adoption.





810 Union Street, Room 402 Norfolk, Virginia 23510 (757) 664-4732

February 15, 2022

Virginia Housing Development Authority 601 South Belvidere Street Richmond, VA 23220

ATTN: JD Bondurant

RE: Block 17 Apartments

Block 17, L.P

600 East Freemason Street, Norfolk, VA 23510

Greetings,

The assessed value of the subject property referenced above ("Block 17") for 2022 will be \$575,200. This assessment is based upon current market conditions, zoning, and the highest and best use of the property as of the date of this letter. Future assessments of the subject property may vary depending on market conditions, legal restrictions, highest and best use considerations, etc. as of future assessment dates.

Please let me know if you have further questions.

Sincerely,

W.A. (Pete) Rodda, CAE, RES City Real Estate Assessor

AMENDED AND RESTATED LEASE OPTION AGREEMENT

THIS AMENDED AND RESTATED LEASE OPTION AGREEMENT ("Option"), made this 4th day of March, 2022, between NORFOLK REDEVELOPMENT AND HOUSING AUTHORITY, a political subdivision of the Commonwealth of Virginia, hereinafter called "Lessor," and BLOCK 17, LP, a Virginia limited partnership, hereinafter called "Lessee,"

WITNESSETH THAT:

WHEREAS, on March 12, 2021 the Lessor and Lessee executed a Lease Option Agreement and the parties now wish to amend certain terms of such agreement; and

WHEREAS, Lessor holds fee simple title to certain real estate located in the City of Norfolk, Virginia, more particularly described on <u>Exhibit A</u> attached hereto and made a part hereof (the "Property"); and

WHEREAS, Lessee desires an option to ground lease from Lessor the Property and construct on the Property a multi-family apartment complex primarily for persons of low or moderate income (the "Project") and may include other commercial, retail or community uses on the Property; and

WHEREAS, Lessor is willing to grant the option on the terms hereafter set forth; and

WHEREAS, the Lessee desires to obtain an allocation of federal low income housing tax credits ("Tax Credits") for the Project from Virginia Housing Development Authority ("VHDA"); and

WHEREAS, Lessor and Lessee enter into this Option to provide the Lessee with the right to ground lease the Property and to memorialize the terms on which the parties will enter into such Ground Lease.

NOW, THEREFORE, for and in consideration of the sum of One Hundred Dollars (\$100.00), and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Lessor hereby grants to Lessee the exclusive option and right to ground lease the Property, upon the following terms:

1. **Duration of Option**: This Option creates a binding contract requiring Lessor to ground lease the Property to Lessee in the event Lessee exercises the option during the period commencing on the date hereof and ending on December 31, 2023 (the "Option Period"). In the event the Lessee shall not have exercised the Option by December 31, 2023, this Option shall on that date then terminate. At all times during the Option Period, Lessee, its agents, contractors, engineers, surveyors, attorneys, representatives and employees shall have the right, at its sole cost and expense, at any time and from time to time to conduct such due diligence investigations as Lessee may deem appropriate and, in connection therewith, shall have the right to, enter into or upon the Property to conduct and make any and all studies, tests, examinations, inspections and investigations of or concerning the Property (including, without limitation, engineering studies, soil

tests, surveys, including topographical surveys and environmental assessments) and to confirm any and all matters which Lessee may desire to confirm with respect to the Property. Lessee agrees to hold harmless, protect, defend, and indemnify, and hereby releases Lessor, its employees, commissioners, agents and representatives from and against any and all claims, demands, causes of action, losses, liabilities, liens, encumbrances, costs, or expenses for property damage or bodily injury (including death) (collectively, "Liabilities") arising out of, connected with, or incidental to activities conducted on the Property by Lessee, its agents, representatives or contractors; provided, however, the preceding obligation of Lessee shall not apply to any Liabilities arising out of, connected with, or incidental to, in whole or in part, (1) pre-existing conditions of the Property, (2) the information generated by or from Lessee's due diligence investigations, to include, without limitation, response costs, regulatory action, tort claims, or diminution in the value of the Property, and/or (3) the negligent, reckless, or willful act(s) or omission(s) of Lessor. Lessee shall at its sole cost and expense, repair any damage to the Property resulting from Lessee's activities.

- 2. Exercise of Option: This Option may be exercised by Lessee's delivering to Lessor a written notice expressly exercising the Option before the expiration of the Option Period. Upon receipt of such notice, Lessor will prepare and present to Lessee a ground lease (the "Ground Lease"), so as to have such contract fully executed by both parties. The Ground Lease will have a term of ninety-nine (99) years. The Option is irrevocable for the duration of the Option Period. The Option will expire if the notice of exercise is not delivered to Lessor before the end of the Option Period. If the option is exercised, the consideration for the lease of the Property shall One Hundred Dollars and No Cents (\$100.00), unless the Lessee and Lessor agree to another payment of rent under a ground lease.
- 3. **Option Payment**: Lessee has paid Lessor the sum of \$100.00 in consideration for this Option. Upon execution of a Ground Lease, the \$100.00 option money will be credited against the Lessee's first payment due under the Ground Lease. The option money shall be returned to Lessee if the failure to enter into a Ground Lease is not the choice or fault of the Lessee.
- 4. Lessor's right during Option Period. Except as specifically provided under the Cooperation Agreement, the Lessor makes no representations or warranties with respect to the City Parcels. During the Option Period the Lessor shall have the right to use the Property, or permit any other person or entity to use the Property, for any purpose not inconsistent with the rights of Lessee hereunder. Lessor agrees that, at all times during the Option Period, it shall not use the Property, or allow the Property to be used, in any way that would further degrade the environmental condition of the Property or otherwise materially increase Lessee's cost to develop the Project. Lessor covenants and agrees that, until the expiration of the Option Period, Lessor will not market, lease, sell or convey the Property or any part thereof to any other party, it being understood that Lessee shall have the exclusive rights to lease the Property from Lessor until the expiration of the Option Period or the Lessee's exercise of this Option.
- 5. <u>Terms of Ground Lease.</u> The parties agree that the following constitute the material terms to be included in the Ground Lease:

- a. The Ground Lease shall have a term of ninety-nine (99) years, as set forth in Section 2 above.
- b. The commencement date of the Ground Lease shall be the earlier of (i) the date established by Lessee at the time of exercise of its Option hereunder, or (ii) December 31, 2023, upon which date Lessor shall deliver exclusive possession of the Property to Lessee.
- c. The annual rent for the Ground Lease shall be \$1.00, which shall be paid by Lessee to Lessor in advance on or before the first day of each calendar year.
- d. Lessor agrees to deliver the Property on the commencement date of the Ground Lease with good and marketable title, free of tenancies (other than as created by the Ground Lease) and free of monetary liens.
- e. Lessee shall own all buildings and other depreciable improvements (the "Improvements") constructed on the Property by Lessee, title to which shall automatically convey to the Lessor upon expiration or earlier termination of the Ground Lease.
- f. The Ground Lease shall contain such terms as may be required by VHDA, or customarily required by senior leasehold lenders such as Freddie Mac, Fannie Mae, or HUD-FHA, and/or are customarily required by tax credit investors.
- g. The Ground Lease shall contain such terms as may be required to comply with Section 42 of the Internal Revenue Code, and such terms as are customarily required by commercial lenders providing financing where the payment obligation is secured by a leasehold interest.
- 6. Restrictive Covenants: It is hereby specified that, as a part of the consideration for the Ground Lease of the subject property, the land will be ground leased expressly subject to certain covenants, restrictions, limitations and conditions, which will at the time of Ground Lease be imposed as covenants running with and binding upon the land, and which will provide generally as follows:
 - a. The Property shall not be used for industrial purposes but shall be used for residential and commercial purposes only.
 - b. There shall not be effected or executed any agreement, lease, covenant, conveyance or other instrument whereby the sale, lease or occupancy of the Property is restricted upon the basis of race, creed, color, religion, sex, national origin, disability or familial status.

- c. The Lessee shall comply with all State and local laws, in effect from time to time, prohibiting discrimination or segregation by reason of race, creed, color, religion, sex, national origin, disability or familial status in the sale, lease, or occupancy of the Property.
- d. The Lessee agrees on behalf of itself, its successors and assigns, not to discriminate upon the basis of race, creed, color, religion, sex, national origin, disability or familial status in the sale, lease, rental, use or occupancy of the Property or any improvements thereon. This covenant being given for the benefit of the public, the United States is expressly recognized as a beneficiary thereof and is entitled to enforce it for its own benefit or that of the public.

e. Reserved.

- f. No sign or fence shall be permitted on or within the perimeter of the Property without first obtaining the written permission of the City of Norfolk Planning Department.
- g. The construction of, and finishes to, and amenities available to each residential unit in the Project shall be of the same quality.
- h. The pervious areas of the Project shall be maintained in good order and repair in accordance with approved plans for the Project. Upon default of such maintenance or upkeep, Lessee, and its successors and assigns, agree that the necessary maintenance and upkeep may be done by Lessor at the expense of Lessee, or his successors and assigns, from time to time and in keeping with this covenant.
- i. Parking areas, driveways and other vehicular access ways will be hard-surfaced with material of concrete, bituminous or similar composition.
- j. The Lessee agrees, on behalf of itself, its successors and assigns, that all buildings located on the Property and their appurtenant premises will be maintained in a sound condition and neat appearance. Necessary repairs, maintenance and upkeep will be performed so as to preserve the attractive appearance, the physical integrity and the sanitary and safe condition of the buildings. Upon default in such repairs, maintenance or upkeep, Lessee, and its successors and assigns, agree that the necessary repairs, maintenance and upkeep may be done by Lessor at the expense of Lessee, or its successors and

assigns, from time to time and in keeping with this covenant.

7. <u>Notices</u>: Any notice, demand or request by either party hereto to the other shall be deemed to be given if and when posted in the U.S. Mails by registered mail, postage prepaid, addressed as follows:

If to Lessor:

Norfolk Redevelopment and Housing Authority 555 E. Main Street Norfolk, Virginia 23510 Attn: Ronald Jackson

With a copy to:Delphine Carnes Law Group, PLC

101 W. Main Street, Suite 440 Norfolk, VA 23510

Attn: Delphine G. Carnes, Esq.

If to Lessee:

Block 17, LP c/o Brinshore Development, L.L.C. 666 Dundee Road, Suite 1102 Northbrook, Illinois 60062 Attn: Richard Sciortino

With a copy to:c/o Banc of America Community Development Company, LLC

Bank of America, N.A. DC1-842-04-02 1800 K Street, NW, 4th Floor Washington, DC 20006 Attn: Maurice Perry

With a copy to:Klein Hornig LLP

1325 G Street NW, Suite 700 Washington, D.C., 20005 Attn: Erik T. Hoffman, Esq.

8. Assignment of Option: This Option is not freely assignable. Lessee may assign the Option only to a subsidiary or affiliate of Lessee, and then only a) upon giving written notice to the Lessor, b) upon obtaining Lessor's written consent to the assignment, and c) provided that Assignee shall retain underlying responsibility for performing the obligations of the Lessee.

- 9. Recordation of Option: This Option or a memorandum of the terms hereof may be recorded by the Lessor or the Lessee in the land records of the City of Norfolk.
- 10. <u>Applicable Law</u>: The interpretation and enforcement of this Option and any similar contracts entered into between Lessee and Lessor shall be governed by the laws of the Commonwealth of Virginia.

[Signatures begin on the next page.]

WITNESS the following signatures and seals on the day and year first above written.

LESSOR:

NORFOLK REDEVELOPMENT AND HOUSING AUTHORITY.

a political subdivision of the Commonwealth of Virginia

Name: Ronald Jackson
Title: Executive Director

COMMONWEALTH OF VIRGINIA CITY OF NORFOLK, to-wit:

Given under my hand this 4 day of March, 2022.

Notáry Public

LYNN E. MORGAN

Notary Public

Commonweelth of Virginia

Registration No. 210305

LESSEE:

BLOCK 17, LP,

a Virginia limited partnership

By: Block 17 Manager, LLC,

its general partner

By: Brinshore TL, LLC,

its managing member

By: Brinshore Development, LLC,

its managing member

By: RJS Real Estate Services, Inc.,

a member

Name: Richard J. Sciortino

Title: President

STATE OF TILLION S
CITY OF COUNTY to-wit:

I, State of day
Given under my hand this 3 day of March, 2022.

SALLY LEWINSKI OFFICIAL SEAL Notary Public, State of Illinois My Commission Expires January 27, 2024

Notary Publi

EXHIBIT A

Legal Description

ALL THAT certain lot, piece or parcel of land known, numbered and designated as Block 17, as shown on that certain plat entitled "SUBDIVISION PLAT OF BLOCK "A" (M.B. 16, P. 69) PARCEL "B-1" (M.B. 35, P. 56A-56B) BLOCK 8B, PARCEL 17A & PARCEL 20A (INST #210027345) NORFOLK, VIRGINIA" prepared by Timmons Group, dated February 8, 2022, duly recorded in the Clerk's Office of the Circuit Court of the City of Norfolk, Virginia as Instrument Number 220003807.



February 18, 2021

Block 17, L.P. c/o Mr. Richard J. Sciortino, Principal Brinshore Development, LLC 666 Dundee Road, Suite 1102 Northbrook, IL 60062

Mr. J. D. Bondurant Director of LIHTC Programs **Virginia Housing** 601 S. Belvedere Street Richmond, VA 23220

Reference: Restricted Appraisal Report

Project: Block 17 Apartment Site

A Proposed 68-Unit LIHTC Apartment Community With 16,871 Square Feet of Commercial Space

Proposed Freemason Street Norfolk, Virginia 23510

E&C File 008-21

Gentlemen:

In accordance with our professional services agreement, Peter S. Eckert & Company, Inc. has appraised the above-referenced property and the valuation analysis is summarized in the attached restricted appraisal report. The appraisal's purpose is to form an opinion about the Market Value of the Leasehold Interest in the 1.320-acre site designated as the Block 17 Apartment Site in the St. Paul's Redevelopment Area of the City of Norfolk, Virginia. The opinion of value is effective as of February 9, 2021, the date of the last site visit.

The subject property, currently improved with an asphalt paved surface parking lot, has been identified as a potential site for a 68-unit affordable housing apartment community with 16,871 square feet of rentable commercial space. It is our understanding that the client, Block 17, L.P., proposes an 80-year Ground Lease. It is proposed that the annual rental rate is One Dollar (\$1.00) per year.

Attached to this transmittal letter is a Restricted Appraisal Report that has been prepared in accordance with Standard Rule 2-2(b) of the Uniform Standards of Professional Appraisal Practice, 2020-2021 Edition, the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute; the Code of Virginia, Title 54.1 and the Rules and Regulations of the Virginia Real Estate Appraiser Board.

Mr. Richard J. Sciortino, Brinshore Development, LLC Mr. JD Bondurant, Virginia Housing

Based on my analysis of the market data, subject to the general and extraordinary assumptions, limiting and hypothetical conditions and definitions set forth in the attached appraisal report, it is my opinion that the Market Value of the Leasehold Interest in the subject real property as of February 9, 2021 is:

ONE MILLION FIVE HUNDRED SIXTEEN THOUSAND DOLLARS......\$1,516,000

Thank you for this opportunity to be of service. If I can be of any further assistance, please advise.

Respectfully submitted,

PETER S. ECKERT & COMPANY, INC. Real Estate Appraisers and Counselors

Peter S. Eckert, CRE, MAI

President

Restricted Appraisal Report of

Block 17 Apartment Site

A Proposed 68-Unit LIHTC Apartment Community With 16,8871 Square Feet of Commercial Space Proposed Freemason Street Norfolk, Virginia 23510 E&C File 008-21

Prepared For

Block 17, L.P. c/o Mr. Richard J. Sciortino, Principal Brinshore Development, LLC 666 Dundee Road, Suite 1102 Northbrook, IL 60062

Mr. J. D. Bondurant
Director of LIHTC Programs
Virginia Housing
601 S. Belvedere Street
Richmond, VA 23220

Prepared By

Peter S. Eckert, CRE, MAI

Peter S. Eckert & Company, Inc.

Real Estate Appraisers and Counselors
410 N. Ridge Road, Suite 200

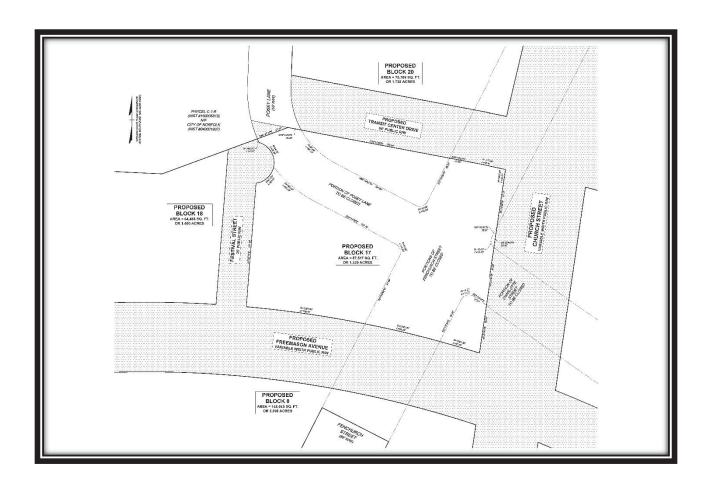
Richmond, Virginia 23229

Effective Date for the Opinion of Value

February 9, 2021

Transmittal Date of the Appraisal Report

February 18, 2021





Property Identification







The subject of this appraisal is a tract of land identified as the Block 17 Apartment Site that will be subdivided out of several parcels of land currently improved with asphalt-paved parking lots fronting Posey Lane and Fenchurch Street in the St. Paul's Redevelopment area of the City of Norfolk, Virginia. The subject of this appraisal includes the proposed Block 17 site containing 1.320 acres or 57,517 square feet of land as shown on the exhibits on the preceding page. The land is proposed for the development of 68 affordable multifamily rental units and 16,871 square feet of rentable commercial space as presented on the Moody-Nolan preliminary designs. The proposed subject site is rectangularly shaped and will front the northern line of proposed Freemason Street, the east line of Festival Street, the south line of proposed Transit Center Drive and the west line of proposed Church Street. The land is described in detail in the Legal Description provided by the client and included in the Addenda for the reader's reference.

Legal Description

No title commitments or reports were provided to the appraiser for review. It is our understanding that the lands from which the subject property will be subdivided are owned by the City of Norfolk and/or the Norfolk Redevelopment and Housing Authority. The client has provided a Legal Description of the property which is included in the Addenda of this report and the metes and bounds description appears to match the proposed Block 17 exhibit on the preceding page. Any questions of a legal nature should be addressed to the Client's and/or Owner's legal counsel.

Purpose of the Appraisal

The purpose of this appraisal is to analyze market data and complete a valuation analysis that leads to a logical conclusion of the Market Value of the Leasehold Interest in the subject property. The property is valued in its "As Is" condition as of the date of the last site visit. The valuation is subject to a proposed lease and further subject to the general and extraordinary assumptions, limiting and hypothetical conditions and definitions set forth in this report.

Function of the Appraisal

The function of this appraisal is to provide a third party, objective estimate of Market Value of the Leasehold Interest in the subject property for use in making underwriting and financing decisions. The appraisal was authorized by Ms. Mary Margaret Licisyn, Vice President/Senior Development Manager of Banc of America Community Development Corporation on behalf of Block 17, L.P. on January 14, 2021.

Client and Intended User Disclosure

The Client is defined in the Uniform Standards of Professional Appraisal Practice (USPAP) as:

"The party or parties (i.e., individual, group, or entity) who engage an appraiser (by employment or contract) in a specific assignment, whether directly or through an agent."

The Intended User is further defined in the Uniform Standards of Professional Appraisal Practice as:

"The client and any other party as identified, by name or type, as users of the appraisal or appraisal review report by the appraiser, based on communication with the client at the time of the assignment."

The Client is Banc of America Community Development Corporation, Bank of America on behalf of Block 17, L.P. The Intended Users include Banc of America Community Development Corporation, Bank of America, Virginia Housing represented by Mr. J. D. Bondurant, Director of LIHTC Programs and Brinshore Development, LLC represented by Richard J. Sciortino. No other users of this report are intended by the appraiser.

The Intended User is entitled to the use of the appraisal only for the intended purpose expressed in this report subject to the assumptions and limiting conditions set forth herein. The designation as an intended user of the appraisal does not entitle that intended user to additional analysis and reporting. Any other use of the appraisal by any third party for any other purpose is at their risk and is unauthorized.

Client's Intended Use Disclosure

The Intended Use is defined in the Uniform Standards of Professional Appraisal Practice as:

"The use(s) of an appraiser's reported appraisal or appraisal review assignment results, as identified by the appraiser based on communication with the client at the time of assignment."

This report is intended for exclusive use by the Intended Users in making underwriting and financing decisions related to the subject property, a 1.320 acre parcel of land and an associated proposed 80-year ground lease. No other uses of this appraisal are intended by the appraiser.

Scope of Work

The scope of work is the identification of the problem to be solved, planning the solution to the problem and then applying the appropriate methodology that will result in a credible estimate of value. The appraiser and the client have agreed upon an appropriate valuation methodology and reporting option. In the development of this appraisal assignment, sufficient investigations were completed to gather data from which an opinion of value can be derived. The value of the subject property is considered in the context of its market area as of the stated effective date.

In order to gather information, a site visit was conducted. Where necessary or appropriate, the appraiser reviewed available site plans, tax maps, flood maps and other exhibits in order to assess the physical characteristics of the site, including the location, site size, shape, frontage, visibility, exposure, topography, drainage, utilities, site improvements and environmental issues.

A search of municipal records has been completed to ascertain the current and historical assessment and ownership data regarding the property. Contacts were made with other municipal authorities (public works and utilities, zoning administration, planning, etc.) where necessary, to determine compliance or noncompliance to local, state and federal regulations.

This valuation analysis included an estimate of Land Value, in Fee Simple, which entails the application of the Sales Comparison Approach. The Land Value assumes that the site is vacant and available for development to its highest and best use. The results of this analysis were used to separate or identify the value of the Leasehold and Leased Fee Interests in the property assuming that the proposed Lease Agreement is consummated at the terms provided to the appraiser.

A thorough research effort was conducted to extract data from the market applicable to the appraisal assignment. Properties were explored throughout the market area to determine existing and proposed inventory, supply/demand and marketability within the subject classification. Judgments are made regarding the reliability and quantity of the data, with each approach weighted and analyzed in light of the subject property.

The most pertinent of the data has been maintained in the Appraiser's work file consistent with the requirements of Standards Rule 2.2(b) of the 2020-2021 Edition of the Uniform Standards of Professional Appraisal Practice. To the best of our ability, the research, analysis and interpretation of the information in the marketplace was completed in accordance with sound appraisal principles and the opinions and conclusions of value are considered to be reasonable and reliable.

Type of Appraisal Report

Standards Rule 2-2 of the Uniform Standards of Professional Appraisal Practice, 2020-2021 Edition states:

"Each written real property appraisal report must be prepared under one of the following options and prominently state which option is used: Appraisal Report or Restricted Appraisal Report."

When the intended users include parties other than the client, an Appraisal Report must be provided. When the intended users do not include parties other than the client, a Restricted Appraisal Report may be provided. The 2020-2021 USPAP allows the use of a Restricted Appraisal Report if additional users are specifically identified by name. The essential difference between these two opinions is in the content and level of information presented in the report. The appropriate reporting option and the level of information necessary in the report are dependent upon the intended use and the intended users. This is a Restricted Appraisal Report of the Project Block 17 site in the City of Norfolk, Virginia.

Property Rights Appraised

The value estimate, as set forth in this report, is the Market Value as defined of the Leasehold Interest in the subject property assuming that the proposed Ground Lease is consummated at the terms and under the conditions provided to the appraiser. The Leasehold Estate is defined in the <u>Dictionary of Real Estate Appraisal</u>, 6th Edition published by the Appraisal Institute on Page 128 as:

"The right held by the Lessee to use and occupy real estate for a stated term and under the conditions specified in the lease."

A copy of the proposed Ground Lease has not been provided to the Appraiser for review. It is assumed for the purposes of this analysis that the parties will enter into an eighty (80) year Ground Lease with a rent payable of One Dollar (\$1.00) per year. It is further assumed that the Ground Lease will contain standard Lessor and Lessee representations and covenants and that the Agreement will be a "Net Lease" with the Lessee being responsible for all expenses during the term of the lease. The appraiser reserves the right to alter the value opinion upon receipt and review of the Lease Agreement.

Ownership History

A Title Insurance Policy was not provided for reference in this appraisal. It is assumed for the purposes of this report that Fee Simple Ownership is vested in the name of the City of Norfolk, Virginia or the Norfolk Redevelopment and Housing Authority. To the appraiser's knowledge and in compliance with USPAP Standards Rule 1-5(b), it is reported that there have been no transfers of the subject property within the three years prior to the effective date of this appraisal.

In accordance with the Uniform Standards of Professional Appraisal Practice Ethics Rule requirement, the appraiser discloses that he and/or the firm have not provided real estate appraisal or other real estate related services regarding the subject property within the prior three years of the acceptance of this engagement. The appraiser is unaware of any other pending contracts, leases or agreements related to the subject property. Any questions of a legal nature should be directed to the Owner's and/or Client's legal counsel.

Report Assumptions

- 1. Liability of Peter S. Eckert & Company, Inc. and employees is limited solely to the client. There is no accountability or liability to any third party.
- 2. The owner of record is assumed to have a free and clear fee simple title with no encumbrances that cannot be cleared through normal channels. The appraiser assumes no responsibility for the legal description or matters of a legal nature affecting the property or the title thereto. The appraiser does not render any opinion as to title, which is assumed to be good and marketable.
- 3. The information on which this appraisal is based has been obtained from sources normally used by Peter S. Eckert & Company, Inc. and is considered to be reliable but is in no sense guaranteed.
- 4. Peter S. Eckert & Company, Inc. reserves the right to alter its opinion of value or other conclusions on the basis of information withheld or not discovered in the normal course of a diligent investigation.
- 5. Responsible ownership and competent property management are assumed.
- 6. It is assumed that there is full compliance with all applicable federal, state and local environmental regulations and laws unless noncompliance is stated, defined and considered in the appraisal. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a nonconformity has been stated, defined and considered in the appraisal.
- 7. It is assumed that all required licenses, certificates of occupancy, consents or other legislative or administrative authority from any local, state or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimate or conclusion is based.
- 8. The appraiser is not required to give testimony or appear in court because of having made this appraisal with reference to the property in question, unless arrangements have been previously made. The fee charged for this appraisal does not include payment for court testimony or for further consultation.
- 9. No survey was made especially for this appraisal. Property lines, area, etc. of record or otherwise provided are assumed to be correct. It is assumed that there are no hidden or unapparent conditions of the property, subsoil or structures that render it more or less valuable. No responsibility is assumed for such conditions or for arranging for engineering studies that may be required to discover them.
- 10. No engineering survey has been made by the appraiser. Except as specifically stated, size and area estimates are based on sources considered reliable. No opinion of an engineering nature is intentionally expressed or implied and no responsibility is assumed for these matters.
- 11. Maps, plats and other exhibits are for illustration only as an aid in visualizing matters discussed within the report. They should not be considered as surveys or relied upon for any other purpose.
- 12. No opinion is expressed as to the value of subsurface oil, gas or mineral rights. The property is not subject to surface entry for the exploration or removal of such materials except as is expressly stated.
- 13. Disclosure of the contents of the appraisal is governed by the Bylaws and Regulations of the professional organizations with which Peter S. Eckert & Company, Inc. is affiliated.
- 14. Acceptance of and/or use of this report constitutes acceptance of these assumptions and limiting conditions.
- 15. This report is intended to comply with the Code of Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute. It is further intended to comply with the Uniform Standards of Professional Appraisal Practice (USPAP) and the Rules and Regulations of the Virginia Real Estate Appraiser Board.

Limiting Conditions

- 1. Possession of this report, or a copy, does not carry with it the right of publication.
- 2. Neither all nor any part of the contents of this report {especially any conclusions as to value, identity of the appraiser or firm with which he is connected or any reference to the Appraisal Institute or the MAI or SRA designations} shall be disseminated to the public through the advertising media or any other public means of communication without the prior written consent and approval of Peter S. Eckert & Company, Inc. Acceptance of and/or use of this report constitutes acceptance of these restrictions.
- 3. The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used. Unless otherwise stated, no consideration in the valuation process has been given to mineral deposits {oil, gas, coal, gravel, etc.} or timber, if any, that may be found on the subject.
- 4. The forecasts, projections or operating estimates contained herein are based upon current market conditions, anticipated short term supply/demand factors and a continued stable economy. These forecasts are subject to changes in future conditions.
- 5. It is assumed that there are no hidden or unapparent conditions of the subject property, subsoil or structures which would render it more or less valuable than other comparable properties. No responsibility is assumed for any conditions or for professional engineering services which might be required to discover such facts. No soils or geologic reports were made available to provide further input in this area.
- 6. Selected boundary surveys, site plans and other plats were provided for review. Proposed building and unit plans were made available. Selected plans are included in the Addenda for the reader's reference. No responsibility or representation is assumed or made for any costs associated with correcting any deficiencies or inaccuracies in provided surveys, plans or building construction. The appraiser reserves the right to alter this report and the value conclusions pending receipt and review of current surveys, site plans, building plans, specifications and/or related studies/documents.
- 7. Peter S. Eckert, CRE, MAI personally visited the subject property but did not conduct an architectural or engineering inspection of the buildings and/or components. It is presumed that there are no structural deficiencies and the appraiser assumes no responsibility for defects or costs incurred to discover or correct any deficiencies present in the property.
- 8. Unless otherwise stated, the appraiser makes no representation or warranties as to the adequacy or condition of appliances, electrical systems, plumbing and heating, air conditioning, presence of insulation, adequacy or condition of structural systems or any other subsystem within the property. The appraiser assumes no responsibility for any costs incurred to discover or correct any deficiencies present in the property.
- 9. Unless otherwise noted, the existence of hazardous materials, which may or may not be present on the property, was not observed by the appraiser. The presence of hazardous materials, if any, may impact the value of the property. The value estimate is predicated on the assumption that there is no such material on or in the property which would cause a loss in value. No responsibility is assumed for any conditions, or for any expertise or engineering knowledge required to discover them. Should the client have concerns over the existence of hazardous materials on or in the property, they should consider the services of a qualified, independent engineer or contractor to determine the existence and/or extent of any hazardous materials, as well as the cost associated with any required mitigation and/or removal.
- 10. On January 26, 1992, the Americans with Disabilities Act (ADA) took effect. This report has not considered this act and the impact it may have on the proposed improvements with respect to general compliance and renovation costs. Should a report be provided which indicates a required renovation, the appraiser reserves the right to amend this report.
- 11. The appraiser has prepared this report in compliance with the Competency Provision explicitly detailed in the Uniform Standards of Professional Appraisal Practice (USPAP). The appraiser is fully experienced in the appraisal of this product type.

Qualifications of Peter S. Eckert, CRE, MAI, SRA President of Peter S. Eckert & Company, Inc.

Experience

Real estate appraiser and counselor since 1973 experienced in valuation assignments of most types of real estate with a special emphasis on multifamily properties. Evaluation assignments have included marketability, feasibility and highest and best use services to a variety of clients. Qualified as an expert witness in the Circuit Courts of the Cities of Chesapeake, Hampton, Newport News, Virginia Beach and Williamsburg and the Counties of Henrico, James City and York, Virginia and the United States Bankruptcy Court, Newport News and Norfolk, Virginia. Licensed Real Estate Broker, Commonwealth of Virginia. Certified General Real Estate Appraiser 4001 000717, Commonwealth of Virginia. Certified General Real Estate Appraiser licensed in the State of North Carolina.

Education

Virginia Polytechnic Institute and State University, 1969 to 1971, Major in Building Construction;

Virginia Commonwealth University, 1975, B.S., Mass Communications.

Specialized Appraisal Courses taught by the American Institute of Real Estate Appraisers, the Society of Real Estate Appraisers or the Appraisal Institute

AIREA 1A - Principles, Methods and Techniques, 1974

SREA 201 - Income Property Valuation, 1975

SREA R2 - Single Family Residential Appraisal, 1977

AIREA 4 - Condemnation, 1977

AIREA 2-1 - Valuation Analysis and Report Writing, 1981

AIREA 2-2 - Case Studies in Real Estate Valuation, 1981

AIREA 2-3 - Standards of Professional Practice, 1981

AIREA Exam - Comprehensive Examination, 1981

AIREA 10 - Market Analysis, 1987

AIREA-SPP - Standards of Professional Practice, 1988, 1993, 1997

AI 710, 720 - Condemnation Appraising, 2002, 2003

AI 400 – USPAP 2003, 2005, 2007, 2009, 2011, 2012, 2014, 2015, 2017, 2019

AI 420 - Business Practices and Ethics 2003, 2008, 2016, 2019

Supervisory Appraiser/Trainee Appraiser Appraisal Course, 2016

Clientele

Local, state and federal agencies; city and county governments and housing authorities; local and national corporations; insurance companies; regional and national banking and financial institutions; accountants, attorneys, developers, investors and private individuals.

Memberships

Counselor of Real Estate (CRE) The Counselors of Real Estate, 1998; Member Appraisal Institute (MAI) since 1981; President Hampton Roads Chapter of the Appraisal Institute, 2004; Member Board of Directors, 1983-1991, 1999-2002; Chapter 48 President, 1987; Society of Real Estate Appraisers, Senior Residential Appraiser (SRA) since 1978, Chapter 117 President, 1983 to 1984; Vice Governor, 1987, District 15; President of Virginia Association of Professional Appraisers, 1995 to 1996; President 2009, Hampton Roads Association for Commercial Real Estate, Board Member 1999 to 2012; Legislative Chair, Virginia Association of Realtors® Appraisal Section, 1998-1999; Chair, HRACRE Presidents Council, 2013/2014; President, Virginia Association for Commercial Real Estate (VACRE), 2013 to 2018. I am a member in good standing and am certified under the Continuing Education Programs of the Appraisal Institute, the Commonwealth of Virginia and the State of North Carolina...

Certification

The undersigned certifies that to the best of my knowledge and belief and except as otherwise noted in this appraisal:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial and unbiased professional analyses, opinions and conclusions.
- 3. I have no present or prospective interest in the property that is the subject of this report and no personal interest or bias with respect to the parties involved.
- 4. I have no bias with respect to the property that is the subject of this report or to the parties involved in this assignment.
- 5. My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 6. Peter S. Eckert, CRE, MAI has not performed services as an appraiser regarding the property that is the subject of this report within the three-year period immediately preceding the agreement to perform this assignment.
- 7. My compensation is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. My analyses, opinions and conclusions were developed and this report has been prepared in conformity with the requirements of the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute.
- 9. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 10. As of the date of this report, Peter S. Eckert, CRE, MAI has completed the requirements under the Continuing Education Program of the Appraisal Institute.
- 11. Peter S. Eckert, CRE, MAI has made a personal site visit of the property that is the subject of this report.
- 12. No one other than the undersigned provided significant professional assistance. Other members of the staff of Peter S. Eckert & Company, Inc. have assisted in obtaining and processing portions of the data used.
- 13. The appraisal assignment was not based on a requested minimum valuation, a specific valuation or the approval of a loan.
- 14. The undersigned certifies 1) that this appraisal conforms to the Uniform Standards of Professional Appraisal Practice issued by the Appraisal Standards Board of the Appraisal Foundation, to the applicable provisions of Title XI of the Federal Financial Institutions Reform, Recovery and Enforcement Act of 1989, 12 USC 3310, 3331-3351, and to the applicable regulations of the Federal Reserve System, 12 CFR Parts 208 and 225, and 2) t the undersigned holds the requisite license issued by the Virginia Real Estate Appraiser Board to be able to perform this appraisal in compliance with Virginia law and regulation.

Based on my analysis of the market data, subject to the general and extraordinary assumptions, limiting and hypothetical conditions and definitions set forth in the attached appraisal report, it is my opinion that the Market Value of the Leasehold Interest in the subject real property as of February 9, 2021 is:

ONE MILLION FIVE HUNDRED SIXTEEN THOUSAND DOLLARS. \$1,516,000

PETER S. ECKERT & COMPANY, INC. Real Estate Appraisers and Counselors

Peter S. Eckert, CRE, MAI

President

Extraordinary Assumptions and Hypothetical Conditions

The value conclusions may be subject to extraordinary assumptions and/or hypothetical conditions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. Hypothetical conditions are contrary to known facts about the property but are used for the purpose of the analysis. If these assumptions or conditions are found to be false as of the effective date of the appraisal, we reserve the right to modify our value conclusions.

The conclusions reached in this appraisal assume that a Ground Lease is consummated between the Lessor and Lessee for a period of eighty (80) years at a rent of One Dollar (\$1.00) per year. Other terms of the Ground Lease are undisclosed at this time but are assumed to be typical for leases of this nature.

Highest and Best Use Conclusions

The subject's highest and best use, as if a vacant, undeveloped site, is for a mixed-use development in conjunction with the greater redevelopment of the St. Paul's area in Downtown Norfolk. The subject site is proposed for a multifamily land use with commercial space, a mixed use project that is in keeping with the ongoing redevelopment project taking place. The existing parking lot improvements are judged to be an interim use until such time as a multifamily and commercial development is constructed on the site.

Exposure Time

The opinion of value is premised on an exposure period of twelve months or less.

Valuation Analysis

The value of the leasehold interest in the subject property is the focus of this assignment. The market value of a leasehold interest depends on how contract rent compares to market rent. The proposed rent of One Dollar (\$1.00) per year is below market rent. A residual calculation of leasehold value is most often appropriate in the case of a below market lease like the subject. The calculations include 1) the estimate of fee simple value; 2) the estimate of the leased fee value by use of present worth discounting; and 3) subtracting the leased fee value from the fee simple value to estimate the residual attributable to the leasehold.

The Sales Comparison methodology was employed to determine the Fee Simple land value of \$1,576,000. Land capitalization and discount rates were employed in the capitalization and present worth discounting processes. Since the annual rent is minimal and the reversion of the property would not occur for eighty years, the value of the Leased Fee Interest is calculated to be no more than \$60,000. Therefore, the value of the Leasehold Interest is estimated at \$1,516,000.

Reconciliation

The Sales Comparison Approach provided a supportable estimate of the market value of the fee simple interest in the subject property using several current land sales researched in the market. The proposed income stream was discounted over the eighty-year term at rates considered to be market oriented. As a result, the Market Value of the Leasehold Interest is judged to be fully supported.

Based on my analysis of the date, subject to the general and extraordinary assumptions, limiting and hypothetical conditions and definitions set forth in this report, the Market Value of the Leasehold Interest in the subject property as of February 9, 2021 was estimated at:

ONE MILLION FIVE HUNDRED SIXTEEN THOUSAND DOLLARS......\$1,516,000

CCI Grant Commitment of Funding



March 4, 2022

Block 17, L.P. c/o Richard Sciortino Brinshore Development, LLC 666 Dundee Road, Suite 1102 Northbrook, IL 60062 Commissioners
Donald Musacchio, Chair
Alphonso Albert, Vice Chair
Rose Arrington
Ken Benassi
Joe Dillard
Richard Gresham
Suzanne Puryear

RE: COMMITMENT OF FUNDING - CCI - CHOICE NEIGHBORHOODS IMPLEMENTATION GRANT FUNDS

Dear Mr. Sciortino:

As part of the Choice Neighborhoods Implementation – Critical Community Improvement ("CCI") grant awarded to the Norfolk Redevelopment Housing Authority ("NRHA") and the City of Norfolk for the redevelopment of the Tidewater Gardens public housing property, NRHA hereby commits the following funds to the development, Block 17 Apartments, ("Project"), subject to final HUD approval:

Amount: Up to \$1,000,000 (One Million Dollars)

• Term: 40 years

Interest Rate: 0%

Amortization: Interest Only

Repayment: Balloon payable at the time of future capital event

NRHA's Commitment to provide the Loan is contingent upon (i) an award of low Income Housing Tax Credits ("LIHTC') from Virginia Housing Development Authority ("VHDA") for the Project in the 2022 competitive round and (ii) execution of loan documents acceptable to NRHA, in its sole discretion. The Partnership may not assign this Commitment without the prior written consent of NRHA, which consent shall be in NRHA's sole and absolute discretion.

The Borrower has represented that it will comply with all requirements, restrictions, and provisions in its application and, if awarded, any approvals for financing from VHDA and NRHA.

This Commitment letter replaces any prior commitment for CNI funding issued by NRHA to the Borrower for the CCI portion of the Project, and any such prior commitment is null and void.

Should you have any questions, please contact NRHA's Project Lead for the Tidewater Gardens CNI, Steve Morales at 757.624.8646.

Signed,

Executive Director



ACKNOWLEDGED AND ACCEPTED

Richard J. Sciortino
Authorized Representative
Block 17, L.P.



Tab U:

Acknowledgement by Tenant of the availability of Renter Education provided by Virginia Housing



Project: Block 17 Apartments

Virginia Housing

Free Renter Education Acknowledgement

I,, have read, understand, and acknowledge, that I have been
presented information regarding the Virginia Housing free renter education to tenants.
I understand that it is my responsibility to review the website link provided here www.virginiahousing.com/renters. From this website I can review all the education topics.
By signing below, I acknowledge that I have read and understand the terms of all items contained this form
Resident Name:
Resident Signature:
Date:

Tab V:

Nonprofit or LHA Purchase Option or Right of First Refusal Prepared by and after recording return to: Delphine G. Carnes, Esq. Delphine Carnes Law Group, PLC 101 W. Main Street, Suite 440 Norfolk, VA 23510

Tax Map Reference Number:

EXEMPT FROM RECORDATION TAX PURSUANT TO VA CODE §58.1-811(A)(3)

RIGHT OF FIRST REFUSAL AGREEMENT

This RIGHT OF FIRST REFUSAL AGREEMENT (this "Agreement") is made as of March 12, 2021 ("Effective Date") by and between BLOCK 17, LP, a Virginia limited partnership, having an address of c/o Brinshore Development, L.L.C., 666 Dundee Road, Suite 1102, Northbrook, Illinois 60062, its successors and assigns ("Owner") (GRANTOR for purposes of indexing), and NORFOLK REDEVELOPMENT AND HOUSING AUTHORITY, a political subdivision of the Commonwealth of Virginia, having an address of 555 E. Main Street, Norfolk, Virginia 23510 ("Grantee") (GRANTEE for purposes of indexing).

WHEREAS, Owner and Grantee ("Landowner") have entered into that certain Deed of Ground Lease, as amended, pursuant to which the Owner owns a leasehold interest in the real property described at Exhibit A attached hereto (the "Subject Parcel") for the purposes of developing an affordable housing project containing approximately 68 units ("Project"), and may include other commercial, retail or community uses thereon; and

WHEREAS, Grantee, concurrently with the execution and delivery of this Agreement, has entered into documents and other related agreements evidencing a loan by Grantee to Owner concerning the Project; and

WHEREAS, Grantee's cooperation and loan funding are instrumental in the development of the Project; and

WHEREAS, the Owner intends to apply for certain financing, including tax credits from Virginia Housing (formerly the Virginia Housing Development Authority) ("<u>Tax Credit Competition</u>") and upon winning and closing on such tax credit and other financing, the Project is or will be subject to one or more governmental agency regulatory agreements (the "<u>Regulatory Agreements</u>") restricting its use to low- and moderate-income housing (such use restrictions under the Regulatory Agreements being referred to collectively herein as the "<u>Use Restrictions</u>"); and

WHEREAS, the Owner plans to finance its construction of the Project, in part, through the syndication of low income housing tax credits allocated to the Project to certain equity investor members (collectively, the "Non-Managing Members") in exchange for an interest in the Owner; and

WHEREAS, it is contemplated that the Non-Managing Members shall be admitted into the Borrower pursuant to a certain amended and restated operating agreement dated on or about the date of such admission (the "Operating Agreement") by and between the Non-Managing Members and Block 17 Manager, LLC (the "Managing Member" and collectively with the Non-Managing Member, the "Members"); and

WHEREAS, Grantee and Owner desire to provide for the continuation of the Project as low-income housing as set forth in this Agreement.

NOW, THEREFORE, in consideration of Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1. Grant of Year 15 Refusal Right.

- 1.1. Commencing on the day following December 31 of the 15th year of the Compliance Period (as defined in Section 42 of the Internal Revenue Code (the "Code") and for a period of twelve (12) months thereafter, if the Owner receives an offer to purchase the Project from a third party, other than any offer by the managing member of the Owner, an affiliate of Brinshore Development, LLC ("BD LLC") or of Grantee, or their respective successors or assigns, and the Owner intends to accept such Offer ("Offer"), then Grantee will have a right of first refusal to purchase the Project ("Y15 Refusal Right") on the terms and conditions, and subject to the conditions precedent specified in this Agreement. Prior to accepting any Offer, the Owner will deliver to Grantee a copy of the Offer ("Offer Notice"). The Owner will not accept any Offer unless and until the Y15 Refusal Right has expired without exercise by Grantee.
- 1.2. The foregoing grant of the Y15 Refusal Right will be effective only if Grantee is a governmental entity or qualified nonprofit organization, as defined in Section 42(i)(7) of the Internal Revenue Code of 1986, as amended (the "Code") at the time it receives the Offer Notice and remains such as of (i) the date that the Y15 Refusal Right has been exercised and the resulting purchase and sale has closed, or (ii) the date that the Y15 Refusal Right has been assigned to a Permitted Assignee (defined below). Any assignment and the corresponding grant of the Y15 Refusal Right permitted under Section 4 below will be effective only if the assignee is at the time of the assignment and remains at all times thereafter, until the Y15 Refusal Right has been exercised and the resulting purchase and sale has been closed, a Permitted Assignee.

- 1.3. The Y15 Refusal Right purchase price for the Project ("Y15 Purchase Price") pursuant to the Y15 Refusal Right will be the sum of (i) the principal amount of outstanding obligations or indebtedness of the Partnership or secured by the Project, and (ii) all Federal, state and local taxes projected to be imposed on the partners or members of the Owner in connection with such sale including federal income tax liability incurred as a result of the payment of purchase price, plus, to the extent the proceeds of Y15 Purchase Price would be insufficient to provide such amounts, an additional amount sufficient to assure receipt by the Non-Managing Members of the Owner from the proceeds of the sale of the Project (when distributed pursuant to the provisions of the Operating Agreement) of an amount not less than the sum of all federal, state and local taxes, including without limitation, all income taxes due upon sale, incurred or to be incurred by the Non-Managing Members (or their constituent partners or members) as a result of such sale plus the amount of any theretofore unpaid tax credit shortfall payments, asset management fees or other debts or obligations, to which the Non-Managing Members, as applicable, are entitled under the Operating Agreement). For avoidance of doubt, the Y15 Purchase Price shall not be less than the "Minimum Purchase Price" set forth in Section 42(i)(7)(B) of the Code. For avoidance of doubt, the Y15 Purchase Price shall not be less than the "Minimum Purchase Price" set forth in Section 42(i)(7)(B) of the Code.
- 2. <u>Conditions Precedent</u>. Notwithstanding anything in this Agreement to the contrary, the Y15 Refusal Right shall be contingent on the following:
 - (a) The Owner successfully obtains an award of tax credits from the Tax Credit Competition and such financing is part of the acquisition or construction of the Project.
 - (b) Either (i) the Regulatory Agreements shall have been entered into and remain in full force and effect, or (ii) if the Regulatory Agreements are no longer in effect due to reasons other than a default thereunder by Owner, such Use Restrictions shall have remained in effect as to the Project by other means.

If any or all of such conditions precedent have not been met, the Y15 Refusal Right shall not be exercisable.

3. Exercise of Y15 Refusal Right. The Y15 Refusal Right each may be exercised by Grantee by (a) giving prior written notice of its intent to exercise the Y15 Refusal Right to Owner and each of its Members in the manner provided in Paragraph 6 and in compliance with the requirements of this Paragraph 4, and (b) complying with the closing requirements of this Agreement. Any such notice of intent to exercise the Y15 Refusal Right shall be given within ninety (90) days after Grantee has received Owner's Offer Notice pursuant to Paragraph 2.1 hereof. In either case, the notice of intent shall specify a closing date within one hundred twenty (120) days immediately following the date of exercise, which date may be extended as may be provided in a purchase and sale contract agreed upon by the parties. If the foregoing

requirements (including those of Paragraph 3 hereof) are not met as and when provided herein, the Y15 Refusal Right, or both, as applicable, shall expire and be of no further force or affect.

- 4. Assignment. Grantee may assign all or any of its rights under this Agreement to (a) a qualified nonprofit organization, as defined in Section 42(h)(5)(C) of the Code, (b) a government agency, or (c) a tenant organization (in cooperative form or otherwise) or resident management corporation of the Project (each a "Permitted Assignee") that demonstrates its ability and willingness to maintain the Project as low-income housing in accordance with the Use Restrictions. Prior to any assignment or proposed assignment of its rights hereunder, Grantee shall give written notice thereof to the Owner. Upon any permitted assignment hereunder, references in this Agreement to Grantee shall mean the Permitted Assignee where the context so requires, subject to all applicable conditions to the effectiveness of the rights granted under this Agreement and so assigned. No assignment of Grantee's rights hereunder shall be effective unless and until the Permitted Assignee enters into a written agreement accepting the assignment and assuming all of Grantee's obligations under this Agreement and copies of such written agreement are delivered to Owner. Except as specifically permitted herein, Grantee's rights hereunder shall not be assignable.
- 5. Notices. All notices, demands, requests and other communications required or permitted hereunder shall be in writing and shall be deemed to have been given when delivered in person or sent by registered or certified mail, postage prepaid, return receipt requested, or by recognized overnight delivery service, to the persons and at the addresses set forth below or to such other persons or addresses as the party entitled to notice shall have specified in writing to the other party hereto from time to time.

5.1. To the Grantee:

Norfolk Redevelopment and Housing Authority 555 E. Maine Street Norfolk, Virginia 23510

with a copy, which shall not constitute notice, to:

Delphine Carnes Law Group, PLC 101 W. Main Street, Suite 440 Norfolk, VA 23510

5.2. To the Owner:

BLOCK 17, LP,

c/o Brinshore Development, L.L.C. 666 Dundee Road, Suite 1102 Northbrook, IL 60062 with copies, which shall not constitute notice, to each of:

Brinshore Development, L.L.C. 666 Dundee Road, Suite 1102 Northbrook, IL 60062

Klein Hornig LLP 1325 G Street NW, Suite 700 Washington, DC 20005 Attention: Erik T. Hoffman Fax No.: (202) 842-0125

All notices, demands and requests shall be effective upon such personal delivery or upon being deposited in the United States mail or with the overnight delivery service as required above. Rejection or other refusal to accept, or the inability to deliver because of changed address of which no notice was given shall be deemed to be receipt of the notice, demand or request sent. By giving to the other party written notice thereof, the parties hereto shall have the right from time to time to change their respective addresses and each shall have the right to specify as its address any other address within the United States of America.

- 6. Mediation. In the event the purchase price for the Project is sought to be settled through mediation, or in the event of any other dispute hereunder, each of Grantee, Owner or its successor in interest, and Owner's Members shall exercise best efforts in good faith to reach agreement within 30 days after the initiation of a mediation process conducted by a single mutually acceptable mediator who shall be selected with 15 days after one party requests mediation hereunder. Such mediator shall conduct proceedings in the geographic area in which the Project is located, according to such procedures as the mediator shall designate, provided that they are fair and in accordance with mediation procedures generally accepted in the geographic area in which the Project is located. Such mediation is intended to facilitate agreement and shall not be binding. The costs of the mediator shall be borne equally by the parties and each party shall bear the cost of its own counsel and out-of-pocket expenses in connection with the mediation. In the absence of the selection of a mutually acceptable mediator or in the absence of an agreement by such parties after such periods as provided for above, each party may, at its option, take any action available to it in law or equity in any court of competent jurisdiction.
- 7. <u>Miscellaneous</u>. This Agreement shall be liberally construed in accordance with the laws of the Commonwealth of Virginia in order to effectuate the purposes of this Agreement. This Agreement may be executed in counterparts or counterpart signature pages, which together shall constitute a single agreement.

- 8. Subordination. This Agreement is and shall remain automatically subject and subordinate to any mortgage to (or assigned to) an institutional or governmental lender or any other entity holding first-position debt secured by the Project and, in the event of a foreclosure of any such mortgage, or of the giving of a deed in lieu of foreclosure to any such mortgagee, the Y15 Refusal Right granted hereunder shall not apply to such foreclosure or deed in lieu, and this Agreement shall become void and shall be of no further force or effect.
- 9. <u>Termination</u>. In the event Grantee does not exercise the Y15 Refusal Right and the Project is transferred to a purchaser that is not either a Member or an affiliate of BD LLC or its successors or assigns, Grantee shall be deemed to have waived its Y15 Refusal Right hereunder and this Agreement shall become void and shall be of no further force or effect. Upon written request, the Grantee will provide written confirmation of such waiver, through no such documentation shall be required for its waiver to have become effective.
- 10. <u>Amendment</u>. This Agreement shall not be amended, modified, or supplemented without the prior written consent of any and all mortgagees whose loans are secured by a deed of trust (or similar security instrument) recorded against the Project and the Non-Managing Members of Borrower.

[Remainder of Page Left Intentionally Blank]

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date and year first above written.

GRANTOR:

BLOCK 17, LP,

a Virginia limited partnership

By: Block 17 Manager, LLC,

its general partner

By:

Brinshore TL, LLC,

its managing member

By:

Brinshore Development, LLC,

its managing member

By:

RJS Real Estate Services, Inc.,

a member

Bv

Name: Richard J. Sciortino

Title: President

State/Commonwealth of Tlinsis
County of Cost

The foregoing instrument was acknowledged before me Sal Lewis of March, 2021, by Richard J. Sciortino, the President of RJS Real Estate Services, Inc., an Illinois corporation, a member of Brinshore Development, LLC, an Illinois limited liability company, managing member of Brinshore TL, LLC, an Illinois limited liability company, managing member of Block 17 Manager, LLC, a Virginia limited liability company, general partner of Block 17, LP, a Virginia limited partnership.

SALLY LEWINSKI
OFFICIAL SEAL
Notary Public, State of Illinois
My Commission Expires
January 27, 2024

Notary Pub

[Signatures continue on the next page.]

GRANTEE:

NORFOLK REDEVELOPMENT AND HOUSING AUTHORITY

Name: Ronald Jackson Title: Executive Director

COMMONWEALTH OF VIRGINIA CITY/COUNTY OF NORFOLK,) To wit:

The foregoing instrument was acknowledged before me a notary public in and for the aforesaid state and city/county this //day of March 2021, by Ronald Jackson, the Executive Director of the Norfolk Redevelopment and Housing Authority.

Notary Public

MY Councission Expires

10/31/2023

EXHIBIT A

Legal Description

ALL THAT certain lot, piece or parcel of land known, numbered and designated as Block 17, as shown on that certain plat entitled "SUBDIVISION PLAT OF BLOCK "A" (M.B. 16, P. 69) PARCEL "B-1" (M.B. 35, P. 56A-56B) BLOCK 8B, PARCEL 17A & PARCEL 20A (INST #210027345) NORFOLK, VIRGINIA" prepared by Timmons Group, dated February 8, 2022, duly recorded in the Clerk's Office of the Circuit Court of the City of Norfolk, Virginia as Instrument Number 220003807.

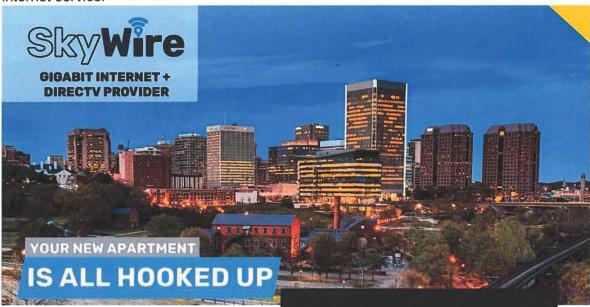
Tab W:

Internet Safety Plan and Resident Information Form (if internet amenities selected)

Resident Internet Education Information /
Draft Resident Acknowledgement Form /
Internet Security Plan

Resident Internet Education Information

Welcome home to your new apartment! Below you will find the information regarding your internet service.



INTERNET

GET ONLINE NOW!

Your apartment is equipped with a wireless router and all of the ethernet jacks throughout are live with service.

CONNECT TO WI-FI

HOP ON THAT NETWORK!

- Locate an information sticker on a white plastic door found in one of your bedroom closets.
- Connect your personal device(s) to the wireless network.
- Look for the SSID listed on the sticker you found.
- Enter the WPA Key as the password.

DIRECTV

YOUR BUILDING IS READY!

Getting started with DIRECTV service is a simple process.

- Navigate to

VASKYWIRE.COM/GO

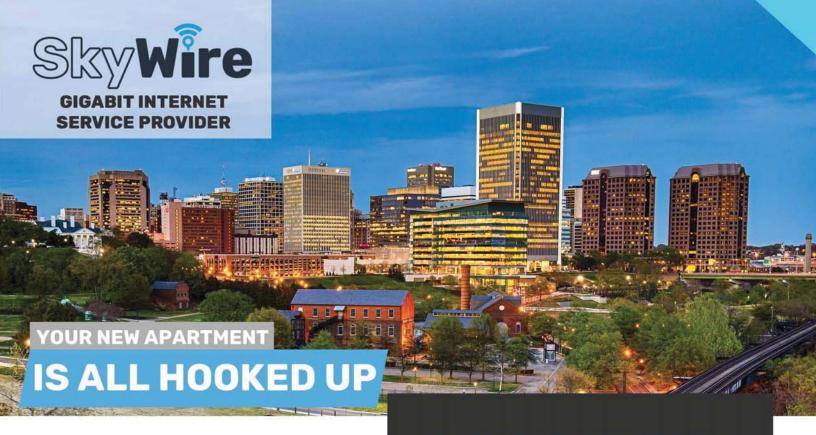
to complete a service order form.

- Schedule your service order confirmation callback.
- SkyWire support representatives will call you at the scheduled time to verify your service order, schedule the on-site installation, and answer any questions.

The key to get stared with DirecTV is the order form, found here:

VASKYWIRE.COM/GO

With any questions or issues, please call (804) 591-0500 ext. 2 or send an email to support@vaskywire.com.



INTERNET

GET ONLINE NOW!

Your apartment is equipped with a wireless router which has multiple available ethernet ports you may use.

NEED FOR SPEED?

WE'VE GOT THE GOODS

For internet speed upgrades, please visit:

VASKYWIRE.COM/GO

CONNECT TO WI-FI

HOP ON THAT NETWORK!

- Locate an info sticker on the wireless router.
- Connect your device(s) to the Wi-Fi network.
- Look for the SSID listed on the sticker you found.
- Enter the WPA Key as the password.

By using this internet service, you are agreeing to the terms outlined below. IF YOU DO NOT WANT TO AGREE TO THESE TERMS, YOU MUST NOT ACCESS OR USE THE INTERNET SERVICE OR EQUIPMENT.

- 1. Extent of the Service
- 1.1 We do not recommend in particular the use of any websites (or other internet related services) Internet Services and your use of Internet Services is carried out entirely at your own risk.
- 1.2 We have no responsibility for, or control over, the Internet Services you access and do not guarantee that any services are error or virus free.
- 1.3 We have no responsibility for, or control over, the information you transmit or receive via the Service.
- 1.4 Save for the purposes of network diagnostics we do not examine the use to which you put the Service or the nature of the information you send or receive.
- 1.5 We do not guarantee:
- 1.5.1 the availability of the Service;
- 1.5.2 the speed at which information may be transmitted or received via the Service; or
- 1.5.3 that the Service will be compatible with your equipment or any software which you use.
- 1.6 While we take reasonable steps to ensure the security of the Service and to prevent unlawful access to information transmitted or received using the Service we do not guarantee the security of the information which you may transmit or receive using the Service or located on any equipment utilizing the Service and you accept that it is your responsibility to protect your information and have adequate security in terms of equipment and procedures to ensure the security, integrity and confidentiality of your information and data.
- 1.7 We reserve the right at all times to withdraw the Service, change the specifications or manner of use of the Service, to change access codes, usernames, passwords or other security information necessary to access the service.
- 2. Your Use of the Service
- 2.1 You must not use the Service to send or receive e-mails, which:
- 2.1.1 are defamatory, threatening, intimidatory or which could be classed as harassment;
- 2.1.2 contain obscene, profane or abusive language or material;
- 2.1.3 contain pornographic material that is text, pictures, films, video clips of a sexually explicit or arousing nature

- 2.1.4 contain offensive or derogatory images regarding sex, race, religion, color, origin, age, physical or mental disability, medical condition or sexual orientation
- 2.1.5 contain material which infringe third party's rights including intellectual property rights
- 2.1.6 in our reasonable opinion may adversely affect the manner in which we carry out our business or
- 2.1.7 are otherwise unlawful or inappropriate
- 2.2 Music, video, pictures, text and other content on the internet are copyright works and you should not download, alter, e-mail or otherwise use such content unless certain that the owner of such works has authorized its use by you.
- 2.3 We may terminate or temporarily suspend the Service if we reasonably believe that you are in breach of any provisions of this agreement including but not limited to clauses 2.1 to 2.3 above.
- 2.4 We recommend that you do not use the service to transmit or receive any confidential information or data and should you choose to do so you do so at your own risk.
- 2.5 The Service is intended for consumer use only. In the event that you use the Service for commercial purposes we would specifically refer you to clause 5.2 below.
- 3. Criminal Activity
- 3.1 You must not use the Service to engage in any activity which constitutes or is capable of constituting a criminal offence, either in the United States or in any state throughout the world.
- 3.2 You agree and acknowledge that we may be required to provide assistance and information to law enforcement, governmental agencies and other authorities.
- 3.3 You agree and acknowledge that we may keep a log of the Internet Protocol "IP" addresses of any devices which access the Service, the times when they have accessed the Service and the activity associated with that IP address
- 3.4 You further agree we are entitled to co-operate with law enforcement authorities and rights-holders in the investigation of any suspected or alleged illegal activity by you which may include, but is not limited to, disclosure of such information as we have whether pursuant to clause 3.3 or otherwise, and are entitled to provide by law, to law enforcement authorities or rights-holders.
- 4. Our Use of your Information
- 4.1 Subject to clauses 3.3 and 3.4 above we confirm that we shall use the contact details you provide to us solely for the purposes of contacting you with marketing information, updates, promotions and special offers relating to our business.
- 5 Other Terms

- 5.1 You agree to compensate us fully for any claims or legal action made or threatened against us by someone else because you have used the service in breach of these terms and conditions, and in particular clause 2.1 to 2.3 and 3.1 above.
- 5.2 Whilst we do not seek to limit our responsibility for fraudulent misrepresentation or if you are injured or die as a result of our negligence we have no responsibility to the extent permitted by law to compensate you whether or not we are negligent for any direct financial loss, loss of profit, revenue, time, anticipated savings or profit or revenue, opportunity, data, use, business, wasted expenditure, business interruption, loss arising from disclosure of confidential information, loss arising from or in connection with use of the service or inability to use or access the service or a failure, suspension or withdrawal of all or part of the service at any time or damage to physical property or for any other similar direct loss that may arise in relation to this agreement whether or not we were advised in advance of the possibility of such loss or damage.
- 5.3 We agree that neither this agreement does not allow either party to act as, or hold themselves out as, acting as an agent of the other party and that that the terms of this agreement are not enforceable by a third party under the Contracts Rights of Third Parties Act 1999.

Internet Service Resident Acknowledgement Form

RESIDENT (s):	LANDLORD:		UNIT ADDRESS:			
		-				
This form is an Addendum and is hereby incorporated and made a part of the Lease Contract and sets out the terms and conditions on which internet service is provided free of charge. By signing this Addendum, you acknowledge that your apartment is equipped with a device that provides internet service with WIFI broadcasted throughout the unit for your use and you have received and acknowledged the Resident Internet Education Information Manual from an onsite management team member.						
The service provided includes internet speed of up to 150Mbp download/150 Mbps upload and may vary at peak times of the day. Should you wish to purchase your own internet service for your unit, you will need to contact the provider Skywire at 1-804-591-0500 or visit www.vaskywire.com.						
You further acknowledge that this service may not be uninterrupted, error-free, nor guarantee the security of the service and/or harmful applications your device may be exposed to.						
Resident(s) must not use the service for any unlawful or inappropriate purposes. Management reserves the right to terminate this service without notice at any time.						
Resident(s) agree to report any repairs or maintenance needed to this equipment directly to the internet service provider at 1-804-591-0500 or visit www.vaskywire.com. If you cause damage to the equipment or remove the equipment from the dwelling, we will assess the cost and you must pay us for damages and/or the actual cost of replacement of the equipment device. If not previously paid, we will apply the cost against your security deposit and/or account statement upon move-out.						
Resident Signature	Date	Resider	nt Signature	Date		
Resident Signature	Date	Resider	nt Signature	Date		
Resident Signature	Date	Resider	nt Signature	Date		

Date

Authorized Agent for Owner





All internet support, including issues, education, and security, will be handled by SkyWire.

Support, Education, and Security Tasks handled by SkyWire (this is not an exhaustive list):

- Individualized SSID/ Password per unit.
- WIFI Password reset assistance.
- Wifi performance education, training, and channel tweaking.
- Reset Router Settings to factory default at each unit turn.
- Performance monitoring and assistance.
- Device connectivity issues.
- Access to certain services issues.
- Copyright issues such as downloading or sharing illegal content.
- State and Federal IP inquires and investigations.

Below are a list of Security features that come standard with the SkyWire managed wireless routers and internet service in each unit:

- Network segregation / port isolation.
- MAC based network authentication.
- Customizable firewall security levels.
- Intrusion detection and prevention.
- DeMilitarized Zone (DMZ).
- Multilevel access policy.
- Security and service segregation per SSID.
- Parental control device time and access control.
- 24/27 Network and Device Stability and Performance Monitoring.

VA SkyWire LLC DCJS ID: 11-16659 3114 W. Marshall St. Richmond, VA 23230 https://vaskywire.com Revised 02/01/21

Tab X:

Marketing Plan for units meeting accessibility requirements of HUD section 504

MARKETING PLAN FOR UNITS MEETING ACCESSIBILITY REQUIREMENTS OF HUD SECTION 504

Block 17 Apartments

The proximity of Sentara Leigh Hospital, the Dept. of Veterans Affairs Community Based Outpatient Clinic, Sentara Norfolk General Hospital, and other nearby supportive medical services makes Block 17 Apartments an ideal apartment community for those with disabilities as defined in the Fair Housing Act. Seven (7) units will be actively marketed to persons documented as having a disability as defined in the Fair Housing Act.

These seven (7) accessible units will be held vacant for 60 days, during which ongoing marketing efforts will be documented. The Franklin Johnston Group (Management Agent) will market to the Target Population on an ongoing basis throughout the year and will provide sufficient documentation to Virginia Housing's Compliance Officer, and may also request the ability to lease 60-point units to a household not in the Target Population without the unit remaining vacant for the 60-day timeframe. "Ongoing Basis" means contact to at least two (2) resources at least monthly in the manner noted below at any time the required number of units is not actually occupied by the Target Population.

Each time a vacancy occurs in a 60-point unit, if a qualified household including a person in the Target Population is not located in the 60-day timeframe, The Franklin Johnston Group may submit the evidence of marketing to VHDA's Compliance Officer and request approval to rent the unit to an income-qualified household that is not a part of the Target Population. If the request is approved, the lease will contain a provision that the household must move to a vacant unit of comparable size in the development if a household in the Target Population applies for the unit. The move of the temporary / non-disabled tenant will be paid for by the owner.

If no vacant unit of comparable size is available at that time, the Target Population prospective tenant will be placed on the Block 17 Apartments waiting list and placed in the 60-point unit when the first available vacant comparable sized unit becomes available to move the non-Target Population tenant.

The Franklin Johnston Group plans to contact a number of agencies in the area to inform them of the availability of these seven (7) units, including the following:

- Virginia Department of Medical Assistance Services (804) 786-7933
- Virginia Department of Behavioral Health and Developmental Services (804) 786-3921
- Norfolk Community Services Board (757) 664-7699
- Virginia Department of Social Services (757) 385-3200
- Endependence Center Inc. (757) 461-8007
- Norfolk Redevelopment & Housing Authority (757) 623-1111
- Hope House Foundation (757) 625-6161
- Urban Strategies, Inc. (757) 390-4625

Each will be contacted directly by phone and receive promotional packets on Block 17 Apartments. The packets will locate Block 17 Apartments and provide information on rents, rental policies and amenities being offered. The Franklin Johnston Group will schedule site tours with individuals, agencies and/or groups, as necessary to attract qualified tenants. Block 17 Apartments will also be listed at virginiahousingsearch.com.

Continued MARKETING PLAN FOR UNITS MEETING ACCESSIBILITY REQUIREMENTS OF HUD SECTION 504

As part of the redevelopment of the St. Paul's area, the City of Norfolk engaged Urban Strategies, Inc. ("USI") to implement a comprehensive case management and referral services program known as People First to assist families in the area with housing and other needs. The Franklin Johnston Group will also seek referrals from USI for individuals within the Target Population that are being displaced by the redevelopment to further assist the People First initiative.

Tenant Selection will include maximum income limits under the Low-Income Tax Credit and Section 8 programs. Selection criteria will also include student status guidelines pursuant to the Low-Income Housing Tax Credit program. Management will commit that no annual minimum income requirement that exceeds the greater of \$3,600 or 2.5 times the portion of rent to be paid by tenants receiving rental assistance.

Unless prohibited by an applicable federal subsidy program, each applicant shall commit in the application to provide a leasing preference to individuals (i) in a target population identified in a memorandum of understanding between the Authority and one or more participating agencies of the Commonwealth, (ii) having a voucher or other binding commitment for rental assistance from the Commonwealth, and (iii) referred to the development by a referring agent approved by the Authority. The leasing preference shall not be applied to more than ten percent (10%) of the units in the development at any given time. The applicant may not impose tenant selection criteria or leasing terms with respect to individuals receiving this preference that are more restrictive than the applicant's tenant selection criteria or leasing terms applicable to prospective tenants in the development that do not receive this preference, the eligibility criteria for the rental assistance from the Commonwealth, or any eligibility criteria contained in a memorandum of understanding between the Authority and one or more participating agencies of the Commonwealth.

Tab Y:

Inducement Resolution for Tax Exempt Bonds

This deal does not require information behind this tab.

Tab Z:

Documentation of team member's Diversity, Equity and Inclusion Designation

SWAM CONTRACT CERTIFICATION (TO BE PROVIDED AT TIME OF APPLICATION)

LIHTC Applica	nt Name Project: Block 17 Apartments (Norfolk, VA)
••	Owner: Block 17, LP
Name of SWa	M Service Provider Moody Nolan, Inc.
Authority (the available under toward its appas Women-Over Small, Women points from P with a copy of the available of the ava	10-180-60(E)(5)(e) of the Qualified Allocation Plan (the "Plan") of the Virginia Housing Development e "Authority" formerly VHDA) for the allocation of federal low income housing tax credits ("Credits") or §42 of the Internal Revenue Code, as amended, provides that an applicant may receive five (5) points olication for Credits for entering into at least one contract for services provided by a business certified wned, Minority-Owned, or Service Disabled Veteran-owned through the Commonwealth of Virginia's n-owned, and Minority-owned Business certification program (SWaM Program). Any applicant seeking art II, 13VAC10-180-60(E)(5)(e) of the Plan must provide in its application this certification together of the service provider's certification from the Commonwealth of Virginia's SWaM Program. The nd information requested below will be used by the Authority in its evaluation of whether an applicant equirements.
Complete a se	eparate form for each SWaM Service Provider.
INSTRUCTION	IS:
_	ete all parts below. Omission of any information or failure to certify any of the information provided sult in failure to receive points under Part II, 13VAC10-180-60(E)(5)(e) of the Plan.
1. The S	SWaM Service Provider will provide the following services and roles eligible for points under the Plan: consulting services to complete the LIHTC application; ongoing development services through the placed in service date; general contractor; architect; property manager; accounting services; or

2. Please describe in the space below the nature of the services contracted for with the SWaM certified service provider listed above. Include in your answer the scope of services to be provided, when said services are

Moody Nolan, Inc. is providing architectural services in support of the Block 17 tax credit application and will serve as the project's Architect-of-Record (AoR). Architectural services commenced in July 2020 and project completion is anticipated in November 2024.

anticipated to be rendered, and the length of the contract term.

legal services.

- 3. Attach to this certification a copy of the service provider's current certification from the Commonwealth of Virginia's SWAM Program. Moody Nolan, Inc. has applied for SWaM certification; anticipated completion by July 2022.
- 4. The undersigned acknowledge by their signatures below that prior to the Authority's issuance of an 8609 to the applicant, the undersigned will be required to certify that the SWaM service provider successfully rendered the services described above, that said services fall within the scope of services outlined within Part II, 13VAC10-180-60(E)(5)(e) of the Plan, and that the undersigned service provider is still a business certified as Women-Owned, Minority-Owned, or Service Disabled Veteran-owned through the Commonwealth of Virginia's SWaM) Program.

[Contract Certification and signatures appear on following page]

CONTRACT CERTIFICATION

The undersigned do hereby certify and acknowledge that they have entered into with each another at least one contract for services as described herein, that said services fall within the scope of services outlined within Part II, 13VAC10-180-60(E)(5)(e) of the Plan, that the undersigned service provider is a business certified as Women-Owned, Minority-Owned, or Service Disabled Veteran-owned through the Commonwealth of Virginia's SWaM Program, and that it is the current intention of the undersigned that the services be performed (i.e., the contract is *bona fide* and not entered into solely for the purpose of obtaining points under the Plan). The undersigned do hereby further certify that all information in this certification is true and complete to the best of their knowledge, that the Authority is relying upon this information for the purpose of allocating Credits, and that any false statements made herein may subject both the undersigned applicant and the undersigned service provider to disqualification from current and future awards of Credits in Virginia. Moody Nolan, Inc. has applied for SWaM certification; anticipated completion by July 2022.

	anticipated (
APPLICANT:	
Block 17, LP	
Name of Applicant	
Signature of Applicant	
Richard J. Sciortino /	
Printed Name and Title of Authorized Signer	
SWAM CERTIFIED SERVICE PROVIDER:	
Moody Nolan, Inc.	
Name of SWaM Certified Service Provider	
Mitchell Nolan, ou=MN-Cl email=rmitchell Renauld Deanare DN: cn=Renauld Nolan, ou=MN-Cl	oy Renauld Deandre Mitch Deandre Mitchell, o=Moo HI, @moodynolan.com, c=US 12:24:07 -06'00'
Date: 2022.03.07	

Renauld Deandre Mitchell, FAIA / Partner
Printed Name and Title of Authorized Signer

Tab AA:

Priority Letter from Rural Development

This deal does not require information behind this tab.

Tab AB:

Socially Disadvantaged Population Documentation

This deal does not require information behind this tab.