# 2019 Federal Low Income Housing Tax Credit Program

# **Application For Reservation**

#### **Deadline for Submission**

# 9% Competitive Credits

Applications Must Be Received At VHDA No Later Than 2:00 PM Richmond, VA Time On March 14, 2019

# Tax Exempt Bonds

Applications should be received at VHDA at least one month before the bonds are *priced* (if bonds issued by VHDA), or 75 days before the bonds are *issued* (if bonds are not issued by VHDA)



Virginia Housing Development Authority 601 South Belvidere Street Richmond, Virginia 23220-6500

# INSTRUCTIONS FOR THE VIRGINIA 2019 LIHTC APPLICATION FOR RESERVATION

This application was prepared using Excel, Microsoft Office 2016. Please note that using the active Excel workbook does not eliminate the need to submit the required PDF of the signed hardcopy of the application and related documentation. A more detailed explanation of application submission requirements is provided below and in the Application Manual.

An electronic copy of your completed application is a mandatory submission item.

#### Applications For 9% Competitive Credits

Applicants should submit an electronic copy of the application package prior to the application deadline, which is 2:00 PM Richmond Virginia time on March 14, 2019. Failure to submit an electronic copy of the application by the deadline will cause the application to be disqualified.

#### Please Note:

Applicants should submit all application materials in electronic format only.

There should be distinct files which should include the following:

- 1. Application For Reservation the active Microsoft Excel workbook
- 2. A PDF file which includes the following:
  - Application For Reservation Signed version of hardcopy
  - All application attachments (i.e. tab documents, excluding market study and plans & specs)
- 3. Market Study PDF or Microsoft Word format
- 4. Plans PDF or other readable electronic format
- 5. Specifications PDF or other readable electronic format (may be combined into the same file as the plans if necessary)
- 6. Unit-By-Unit work write up (rehab only) PDF or other readable electronic format

#### IMPORTANT:

VHDA can accept files via our work center site Procorem or on flash/thumb drives. Contact Hope Rutter for access to Procorem.

Do not submit any application materials to any email address unless specifically requested by the VHDA LIHTC Allocation Department staff.

#### Disclaimer:

VHDA assumes no responsibility for any problems incurred in using this spreadsheet or for the accuracy of calculations. Check your application for correctness and completeness before submitting the application to VHDA.

#### **Entering Data:**

Enter numbers or text as appropriate in the blank spaces highlighted in yellow. Cells have been formatted as appropriate for the data expected. All other cells are protected and will not allow changes.

# Please Note:

- ▶ VERY IMPORTANT!: Do not use the copy/cut/paste functions within this document. Pasting fields will corrupt the application and may result in penalties. You may use links to other cells or other documents but do not paste data from one document or field to another.
- ▶ Some fields provide a dropdown of options to select from, indicated by a down arrow that appears when the cell is selected. Click on the arrow to select a value within the dropdown for these fields.
- ► The spreadsheet contains multiple error checks to assist in identifying potential mistakes in the application. These may appear as data is entered but are dependent on values entered later in the application. Do not be concerned with these messages until all data within the application has been entered.
- ▶ Also note that some cells contain error messages such as "#DIV/0!" as you begin. These warnings will disappear as the numbers necessary for the calculation are entered.

#### Assistance:

If you have any questions, please contact the VHDA LIHTC Allocation Department. Please note that we cannot release the copy protection password.

# VHDA LIHTC Allocation Staff Contact Information

Name	Email	Phone Number
JD Bondurant	johndavid.bondurant@vhda.com	(804) 343-5725
Hope Coleman Rutter	hope.rutter@vhda.com	(804) 343-5574
Sheila Stone	sheila.stone@vhda.com	(804) 343-5582
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Jovan Burton	Jovan.burton@vhda.com	(804) 343-5518

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# 2019 Low-Income Housing Tax Credit Application For Reservation

Please indicate if the following items are included with your application by putting an 'X' in the appropriate boxes. Your assistance in organizing the submission in the following order, and actually using tabs to mark them as shown, will facilitate review of your application. Please note that all mandatory items must be included for the application to be processed. The inclusion of other items may increase the number of points for which you are eligible under VHDA's point system of ranking applications, and may assist VHDA in its determination of the appropriate amount of credits that may be reserved for the development.

X	\$1,000 A <sub>l</sub>	pplication Fee (MANDATORY)
х	Electronic	c Copy of the Microsoft Excel Based Application (MANDATORY)
х	Scanned	Copy of the Signed Tax Credit Application with Attachments (excluding market study and plans & specifications) (MANDATORY)
х	Electronic	c Copy of the Market Study (MANDATORY - Application will be disqualified if study is not submitted with application)
х	Electronic	c Copy of the Plans (MANDATORY)
х	Electronic	c Copy of the Specifications (MANDATORY)
	Electronic	c Copy of the Physical Needs Assessment (MANDATORY if rehab)
	Electronic	c Copy of Appraisal (MANDATORY if acquisition credits requested)
	Electronic	c Copy of Environmental Site Assessment (Phase I) (MANDATORY if 4% credits requested)
X	Tab A:	Partnership or Operating Agreement, including chart of ownership structure with percentage
		of interests (MANDATORY)
X	Tab B:	Virginia State Corporation Commission Certification (MANDATORY)
X	Tab C:	Principal's Previous Participation Certification (MANDATORY)
X	Tab D:	List of LIHTC Developments (Schedule A) (MANDATORY)
X	Tab E:	Site Control Documentation & Most Recent Real Estate Tax Assessment (MANDATORY)
X	Tab F:	Architect's Certification and RESNET Rater Certification (MANDATORY)
X	Tab G:	Zoning Certification Letter (MANDATORY)
X	Tab H:	Attorney's Opinion (MANDATORY)
X	Tab I:	Nonprofit Questionnaire (MANDATORY for points or pool)
		The following documents need not be submitted unless requested by VHDA:
		-Nonprofit Articles of Incorporation -IRS Documentation of Nonprofit Status
_		-Joint Venture Agreement (if applicable) -For-profit Consulting Agreement (if applicable)
	Tab J:	Relocation Plan (MANDATORY, if tenants are displaced)
	Tab K:	Documentation of Development Location:
X	K.1	Revitalization Area Certification
X	K.2	Location Map
X	K.3	Surveyor's Certification of Proximity To Public Transportation
Х	Tab L:	PHA / Section 8 Notification Letter
Х	Tab M:	Locality CEO Response Letter
	Tab N:	Homeownership Plan
Х	Tab O:	Plan of Development Certification Letter
Х	Tab P:	Developer Experience documentation and Partnership agreements
	Tab Q:	Documentation of Rental Assistance, Tax Abatement and/or existing RD or HUD Property
Х	Tab R:	Documentation of Operating Budget and Utility Allowances
	Tab S:	Supportive Housing Certification
Х	Tab T:	Funding Documentation
X	Tab U:	Documentation to Request Exception to Restriction-Pools With Little/No Increase in Rent Burdened Population
Х	Tab V:	Nonprofit or LHA Purchase Option or Right of First Refusal
	Tab W:	(Reserved)
X	Tab X:	Marketing Plan for units meeting accessibility requirements of HUD section 504

				VHDA IR	ACKING N	OMREK	2019-C-108
GEN	ERAL INFORMATION ABO	UT PROPOSED	DEVELOPMENT		Ар	plication Date:	3/14/2019
1.	Development Name:	Poplar Creek	Homes				
2.	Address (line 1): Address (line 2):	Poplar Creek	Street				
	City:	South Boston	า	State:	VA	Zip: <u>245</u> 9	92
3.	If complete address is no	ot available, pr	ovide longitude and latitude	coordinates (	x,y) from a	location on site	that
	your surveyor deems app	•	Longitude: 36.70400	-		-78.91500	
			(Only necessary if street ad	dress or stree	t intersecti	ons are not ava	ilable.)
4.		office in which Halifax Coun	n the deed to the developme ty	nt is or will be	recorded:		
5.	The site overlaps one or	more jurisdict	ional boundaries	FALSE			
	•	•	ite located in besides respons				
6.	Development is located i	n the census t	ract of: 5108393	0800.00			
7.	Development is located i	in a <b>Qualified</b>	Census Tract	TRUE			
8.	Development is located i	n a <b>Difficult D</b>	evelopment Area	FALSE			
9.	Development is located i	in a <b>Revitaliza</b> f	tion Area based on QCT		FALSE		
10.	Development is located i	in a <b>Revitaliza</b> í	tion Area designated by reso	olution		TRUE	
11.	Development is located i	in an <b>Opportu</b>	nity Zone (with a binding cor	nmitment for	funding)		FALSE
	(If 9, 10 or 11 are True, <i>I</i>	<b>Action</b> : Provid	e required form in <b>TAB K1</b> )				
12.	Development is located i	in a census tra	ct with a poverty rate of		3%	10%	12%
					FALSE	FALSE	FALSE
	Enter only Numeric Values	below:					
13.	Congressional District:	5	Click on the follow	wina link for assi	stance in det	ermining the	
	Planning District:	13	districts related t			criming the	
	State Senate District:	20	Link to VHDA's H	IOME - Select Vi	rginia LIHTC	Reference Map	
	State House District:	60					
14.	ACTION: Provide Location	on Map ( <b>TAB k</b>	<b>(2</b> )				
15.	Development Description	n: In the space	e provided below, give a brie	f description o	of the prop	osed developm	ent
	Virginia, seeking to provide and Universal Design requi	e housing for lover rements. The sp	struction of 32 one, two and th w-income individuals and famili ponsor for the project is Souths g affordable housing in Halifax C	es. In addition, ide Outreach G	five units w	vill meet Section a South Boston-b	504 accessibility ased nonprofit

# 16. Local Needs and Support

to support the infrastructure development required for the project.

a. Provide the name and the address of the chief executive officer (City Manager, Town Manager, or County Administrator of the political jurisdiction in which the development will be located:

			VHDA TR	ACKING N	UMBER	2019-C-108
A. GENERA	L INFORMATION ABOUT PROPOSED	DEVELOPMENT	_	Ар	plication Date:	3/14/2019
	Chief Executive Officer's Name:	Tom Raab				
	Chief Executive Officer's Title:	Town Manager		Phone:	(434) 57	75-4222
	Street Address:	455 Ferry Street		-		
	City:	South Boston	State:	VA	Zip:	24592
	Name and title of local official you for the local CEO:	have discussed this project with Tom Raab, Town Manager	who could	l answer q	uestions	
b.	If the development overlaps anoth	er jurisdiction, please fill in the fo	ollowing:			
	Chief Executive Officer's Name:					
	Chief Executive Officer's Title:			Phone:		
	Street Address:					
	City:		State:		Zip:	
	Name and title of local official you for the local CEO:	have discussed this project with	who could	l answer q	uestions	

**ACTION:** Provide Locality Notification Letter at **Tab M** if applicable.

(after the mandatory 15-year compliance period.)

#### C. OWNERSHIP INFORMATION

NOTE: VHDA may allocate credits only to the tax-paying entity which owns the development at the time of the allocation. The term "Owner" herein refers to that entity. Please fill in the legal name of the owner. The ownership entity must be formed prior to submitting this application. Any transfer, direct or indirect, of partnership interests (except those involving the admission of limited partners) prior to the placed-in-service date of the proposed development shall be prohibited, unless the transfer is consented to by VHDA in its sole discretion. IMPORTANT: The Owner name listed on this page must exactly match the owner name listed on the Virginia State Corporation Commission Certification.

1.	Owner Information:		Must be an individual or legally forn	ned entity.	
	Owner Name: Poplar	Creek Homes, LLC			
	Developer Name:	Southside Outre	each Group, Inc.		
	Contact: M/M ▶ Mr.	First: Earl	MI: <mark>T.</mark>	Last: Howerton	
	Address: 1425 S	eymour Drive			
	City: South	Boston	St. > VA	Zip: <u>24592</u>	
	Phone: (434) 572	<mark>2-9556</mark> Ext.	Fax: (434) 572-67	<mark>762</mark>	
	Email address: eho	werton@ssorg.org			
	Federal I.D. No. 83-3	3821077	(If not available, ob	tain prior to Carryover Allocation.)	
	Select type of entity:	► <u>Limited</u>	Liability Company	Formation State:   VA	
			e, Email and Phone number.  mbarqmail.com, 434-572-9556		

ACTION: a. Provide Owner's organizational documents (e.g. Partnership agreements) (Mandatory TAB A)

b. Provide Certification from Virginia State Corporation Commission (Mandatory TAB B)

2. Principal(s) of the General Partner: List names of individuals and ownership interest.

<u>Phone</u>	Type Ownership	<u>% Ownersh</u>	<u>ip</u>
(434) 572-9556	Sole Member	100.000%	
		0.000%	needs
		0.000%	needs
		0.000%	needs
		0.000%	
		0.000%	
		0.000%	
			(434) 572-9556  Sole Member  100.000%  0.000%  0.000%  0.000%  0.000%  0.000%

The above should include 100% of the GP or LLC member interest.

**ACTION:** a. Provide Principals' Previous Participation Certification (Mandatory TAB C)

<sup>\*\*</sup> These should be the names of individuals who make up the General Partnership, not simply the names of entities which may comprise those components.

#### **OWNERSHIP INFORMATION**

- b. Provide a chart of ownership structure (Org Chart) and a list of all LIHTC Developments within the last 15 years. (Mandatory at TABS A/D)
- 3. Developer Experience: Provide evidence that the principal or principals of the controlling general partner or managing member for the proposed development have developed:
  - a. as a controlling general partner or managing member, (i) at least three tax credit developments that contain at least three times the number of housing units in the proposed development or (ii) at least six tax credit developments.

Action: Must be included on VHDA Experienced LIHTC Developer List or provide copies of 8609s, partnership agreements and organizational charts (Tab P)

b. at least three deals as principal and have at \$500,000 in liquid assets.....

Action: Must be included on the VHDA Experienced LIHTC Developer List or provide Audited Financial Statements and copies of 8609s (Tab P)

c. The development's principal(s), as a group or individually, have developed as controlling general partner or managing member, at least one tax credit development that contains at least the same 

Action: Must provide copies of 8609s and partnership agreements (Tab P)

#### D. SITE CONTROL

**NOTE:** Site control by the Owner identified herein is a mandatory precondition of review of this application. Documentary evidence in the form of either a deed, option, purchase contract or lease for a term longer than the period of time the property will be subject to occupancy restrictions must be included herewith. (For 9% Competitive Credits - An option or contract must extend beyond the application deadline by a minimum of four months.)

**Warning:** Site control by an entity other than the Owner, even if it is a closely related party, is not sufficient. Anticipated future transfers to the Owner are not sufficient. The Owner, as identified previously, must have site control at the time this Application is submitted.

**NOTE:** If the Owner receives a reservation of credits, the property must be titled in the name of or leased by (pursuant to a long-term lease) the Owner before the allocation of credits is made.

Contact VHDA before submitting this application if there are any questions about this requirement.

#### 1. Type of Site Control by Owner:

Applicant controls site by (select one and provide documentation - Mandatory TAB E)

Select Type: Option

Expiration Date: 11/30/2019

In the Option or Purchase contract - Any contract for the acquisition of a site with an existing residential property may not require an empty building as a condition of such contract, unless relocation assistance is provided to displaced households, if any, at such level required by VHDA. See QAP for further details.

FALSE ...... There is more than one site for development and more than one form of site control.

(If **True**, provide documentation for each site specifying number of existing buildings on the site (if any), type of control of each site, and applicable expiration date of stated site control. A site control document is required for each site (**Tab E**).)

#### 2. Timing of Acquisition by Owner:

Only one of the following statement should be True.

a. FALSE ...... Owner already controls site by either deed or long-term lease.

c. FALSE ...... There is more than one site for development and more than one expected date of acquisition by Owner.

(If c is **True**, provide documentation for each site specifying number of existing buildings on the site, if any, and expected date of acquisition of each site by Owner **(Tab E)**.)

#### 3. Seller Information:

Name: Town of South Boston, Virginia

Address: 455 Ferry Street

City: South Boston St.: VA Zip: 24592

Contact Person: Tom Raab Phone: (434) 575-4200

There is an identity of interest between the seller and the owner/applicant...... FALSE

# D. SITE CONTROL

If above statement is **TRUE**, complete the following:

Principal(s) involved (e.g. general partners, controlling shareholders, etc.)

<u>Names</u>	<u>Phone</u>	Type Ownership	% Ownership
			0.00%
			0.00%
			0.00%
			0.00%
			0.00%
			0.00%
			0.00%

# **E. DEVELOPMENT TEAM INFORMATION**

Co	mplete the following as a	applicable to your development team. Pro	ovide Contact and Firm Name.	
1.	Tax Attorney:	Becca Hartstein	This is a Related Entity.	FALSE
	Firm Name:	Applegate & Thorne-Thomsen	<del></del>	
	Address:	425 S. Financial Place, Ste 1900, Chicago	IL 60605	
	Email:	bhartstein@att-law.com	Phone: 312-491-4416	
_	<b>-</b>	A	TI 8.1. 15	
2.	Tax Accountant:	Michael Vicars	This is a Related Entity.	FALSE
	Firm Name: Address:	Dooley & Vicars, CPAs  21 South Sheppard Street, Richmond, VA	 ^	
	Email:	mike@dvcpas.com	Phone: 804-355-2808	
	Liliali.	mike@dvcpas.com	Filone: 804-333-2808	
3.	Consultant:		This is a Related Entity.	FALSE
	Firm Name:		Role:	
	Address:		<u> </u>	
	Email:		Phone:	
1	Management Entity:		This is a Related Entity.	FALSE
4.	Management Entity: Firm Name:		This is a Related Ellitity.	FALSE
	Address:		<del></del>	
	Email:		Phone:	
5.	Contractor:		This is a Related Entity.	FALSE
	Firm Name:			
	Address:			
	Email:		Phone:	
6.	Architect:	Colin Arnold	This is a Related Entity.	FALSE
	Firm Name:	Arnold Design Studio		
	Address:	930 Cambria Street, NE, Christiansburg,		
	Email:	carnold@arnolddesignstudio.com	Phone: (540) 239-2671	
7.	Real Estate Attorney:	Peter Henderer	This is a Related Entity.	FALSE
	Firm Name:	McCandlish Holton		
	Address:	1111 East Main Street, Ste 2100, Richmo	ond, VA 23219	
	Email:	phenderer@lawmh.com	Phone: <mark>804-755-3833</mark>	
8.	Mortgage Banker:		This is a Related Entity.	FALSE
	Firm Name:			
	Address:		<del></del>	
	Email:		Phone:	
9.	Other:		This is a Related Entity.	FALSE
	Firm Name:		Role:	
	Address:		Dhanai	
	Email:		Phone:	

# F. REHAB INFORMATION

1.	Α	cquisition Credit Information	
ć	€.	Credits are being requested for existing buildings being acquired for development	FALSE
		If no credits are being requested for existing buildings acquired for the development, skip the	iis tab.
ı	٥.	This development has received a previous allocation of credits FALSE	
		If so, in what year did this development receive credits?	
(	<b>.</b>	The development is listed on the RD 515 Rehabilitation Priority List?	FALSE
	d.	This development is an existing RD or HUD S8/236 development	
•	J.	Action: (If True, provide required form in TAB Q)	TALJE
		Note: If there is an identity of interest between the applicant and the seller in this proposal, applicant is seeking points in this category, then the applicant must either waive their rights developer's fee or other fees associated with acquisition, or obtain a waiver of this requirem VHDA prior to application submission to receive these points.  i. Applicant agrees to waive all rights to any developer's fee or other fees associated with acquisition	s to the
		prior to the application submission deadline FALSE	
2.	T	en-Year Rule For Acquisition Credits	
ć	Э.	All buildings satisfy the 10-year look-back rule of IRC Section 42 (d)(2)(B), including the 10% \$15,000 rehab costs (\$10,000 for Tax Exempt Bonds) per unit requirement	
ı	ο.	All buildings qualify for an exception to the 10-year rule under IRC Section 42(d)(2)(D)(i),	
		i Subsection (I) <u>FALSE</u>	
		ii. Subsection (II) FALSE	
		iii. Subsection (III) FALSE	
		iv. Subsection (IV) <u>FALSE</u>	
		v. Subsection (V) <u>FALSE</u>	
(	С.	The 10-year rule in IRC Section 42 (d)(2)(B) for all buildings does not apply pursuant to IRC Section 42(d)(6)	
(	d.	There are different circumstances for different buildings FALSE	
		Action: (If True, provide an explanation for each building in Tab K)	
3.	R	ehabilitation Credit Information	
á	Э.	Credits are being requested for rehabilitation expenditures FALSE	
		If no credits are being requested for rehabilitation expenditures, go on to Part 4	_

# F. REHAB INFORMATION

b.	Minim	num Expenditure Requirements
	i.	All buildings in the development satisfy the rehab costs per unit requirement of IRS Section 42(e)(3)(A)(ii)
	ii.	All buildings in the development qualify for the IRC Section 42(e)(3)(B) exception to the 10% basis requirement (4% credit only)
	iii.	All buildings in the development qualify for the IRC Section 42(f)(5)(B)(ii)(II) exceptionFALSE
	iv.	There are different circumstances for different buildings
4. I	Request	For Exception
a.	create for bei	oposed new construction development (including adaptive reuse and rehabilitation that s additional rental space) is subject to an assessment of up to minus 20 points ing located in a pool identified by the Authority as a pool with little or no increase burdened population
b.		ant seeks an exception to this restriction in accordance with one of the following ions under 13VAC10-180-60:
	i.	Proposed development is specialized housing designed to meet special needs that cannot readily be addressed utilizing existing residential structures
	ii.	Proposed development is designed to serve as a replacement for housing being demolished through redevelopment
	iii.	Proposed development is housing that is an integral part of a neighborhood revitalization project sponsored by a local housing authority FALSE
	Action	: If any of 4(b) responses are true, provide documentation at Tab U.

	G.	NON	NPRO	FIT IN	<b>JOLVE</b>	MENT
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<b>Applications for 9% Credits</b> - Section must be completed in order to compete in the Non Profit tax credit p
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All Applicants - Section must be completed to obtain points for nonprofit involvement.

Tax Credit Nonprofit Pool Applicants: To qualify for the nonprofit pool, an organization (described in IRC Section 501(c)(3) or 501(c)(4) and exempt from taxation under IRC Section 501(a)) should answer the following questions as TRUE:

TRUE TRUE TRUE

Be authorized to do business in Virginia. a.

Be substantially based or active in the community of the development. b. Materially participate in the development and operation of the development throughout the c.

compliance period (i.e., regular, continuous and substantial involvement) in the operation of the development throughout the Compliance Period.

**TRUE** d. Own, either directly or through a partnership or limited liability company, 100% of the general partnership or managing member interest.

TRUE TRUE TRUE

Not be affiliated with or controlled by a for-profit organization. e.

f. Not have been formed for the principal purpose of competition in the Non Profit Pool.

Not have any staff member, officer or member of the board of directors materially participate, g. directly or indirectly, in the proposed development as a for profit entity.

- All Applicants: To qualify for points under the ranking system, the nonprofit's involvement need not necessarily satisfy all of the requirements for participation in the nonprofit tax credit pool.
  - A. Nonprofit Involvement (All Applicants)

(If false, go on to part III.)

Action: If there is nonprofit involvement, provide completed Non Profit Questionnaire (Mandatory TAB I).

B. Type of involvement:

or

C. Identity of Nonprofit (All nonprofit applicants):

The nonprofit organization involved in this development is: Applicant

Name: Southside Outreach Group, Inc. (Please fit NP name within available space)

Contact Person: Earl T. Howerton

Street Address: 1425 Seymour Street

City: South Boston State: VA Zip: 24592-0000

Phone: Extension: Contact Email: outreach01@embarqmail. (434) 572-9556

D. Percentage of Nonprofit Ownership (All nonprofit applicants):

Specify the nonprofit entity's percentage ownership of the general partnership interest:

100.0%

#### G. NONPROFIT INVOLVEMENT

# 3. Nonprofit/Local Housing Authority Purchase Option/Right of First Refusal

A. TRUE

After the mandatory 15-year compliance period, a qualified nonprofit or local housing authority will have the option to purchase or the right of first refusal to acquire the development for a price not to exceed the outstanding debt and exit taxes. Such debt must be limited to the original mortgage(s) unless any refinancing is approved by the nonprofit.

Action: Provide Option or Right of First Refusal in Recordable Form (TAB V)

Provide Nonprofit Questionnaire (if applicable) (TAB I)

Name of qualified nonprofit: Southside Outreach Group, Inc.

or indicate true if Local Housing Authority
Name of Local Housing Authority

**FALSE** 

2. FALSE

A qualified nonprofit or local housing authority submits a homeownership plan committing to sell the units in the development after the mandatory 15-year compliance period to tenants whose incomes shall not exceed the applicable income limit at the time of their initial occupancy.

Action: Provide Homeownership Plan (TAB N)

**NOTE:** Applicant waives the right to pursue a Qualified Contract.

#### H. STRUCTURE AND UNITS INFORMATION

#### 1. General Information

- a. Total number of all units in development
  Total number of rental units in development
  Number of low-income rental units
  Percentage of rental units designated low-income

  32 bedrooms
  74

  32 bedrooms
  74

  100.00%
- c. If any, indicate number of planned exempt units (included in total of all units in development)......

- k. Requirement as of 2016: Site must be properly zoned for proposed development.

**ACTION:** Provide required zoning documentation (MANDATORY TAB G)

I. Development is eligible for Historic Rehab credits...... FALSE

#### **Definition:**

The structure is historic, by virtue of being listed individually in the National Register of Historic Places, or due to its location in a registered historic district and certified by the Secretary of the Interior as being of historical significance to the district, and the rehabilitation will be completed in such a manner as to be eligible for historic rehabilitation tax credits.

# 2. UNIT MIX

a. Specify the average size and number per unit type (as indicated in the Architect's Certification):

Note: Average sq foot should include the prorata of common space.

Unit Type	Average Sq F	# of LIHTC Units	
Supportive Housing	0.00	SF	0
1 Story Eff - Elderly	0.00	SF	0
1 Story 1BR - Elderly	0.00	SF	0
1 Story 2BR - Elderly	0.00	SF	0
Eff - Elderly	0.00	SF	0
1BR Elderly	0.00	SF	0
2BR Elderly	0.00	SF	0
ZBN LIUETTY	0.00	JI	U

<b>Total Rental</b>
Units
0
0
0
0
0
0
0

#### Н. STRUCTURE AND UNITS INFORMATION

Eff - Garden	0.00	SF	0	0
1BR Garden	844.94	SF	4	4
2BR Garden	1045.78	SF	6	6
3BR Garden	1360.94	SF	6	6
4BR Garden	0.00	SF	0	0
2+ Story 2BR Townhouse	1083.03	SF	8	8
2+ Story 3BR Townhouse	1337.69	SF	8	8
2+ Story 4BR Townhouse	0.00	SF	0	0
he sure to enter the values in	the	32	32	

Note: Please be sure to enter the values in the

appropriate unit category. If not, errors will occur on the self scoresheet.

•	C+		
~	Stru	ICTI	ıros

- a. Number of Buildings (containing rental units)..... b. Age of Structure:.....
- Number of stories:.....
- The development is a scattered site development.....
- Commercial Area Intended Use:
- f. Development consists primarily of : (Only One Option Below Can Be True)
  - i. Low Rise Building(s) (1-5 stories with any structural elements made of wood).....
  - ii. Mid Rise Building(s) (5-7 stories with <u>no</u> structural elements made of wood)..... iii. High Rise Building(s) - (8 or more stories with no structural elements made of wood)......
- Indicate **True** for all development's structural features that apply:
  - i. Row House/Townhouse
    - **FALSE**
- v. Detached Single-family
- vi. Detached Two-family

iii. Slab on Grade

ii. Garden Apartments

**TRUE** 

**FALSE** 

vii. Basement

**FALSE** 

**TRUE** 

**FALSE** 

**FALSE** 

**FALSE** 

**TRUE** 

iv. Crawl space

- **FALSE**
- h. Development contains an elevator(s).
  - If true, # of Elevators.
  - Elevator Type (if known)
- **FALSE**

i. Roof Type

Pitched

Construction Type

- Frame
- k. Primary Exterior Finish
- **Fiber Cement Siding**

# 4. Site Amenities (indicate all proposed)

- a. Business Center..... **FALSE** b. Covered Parking.....
- **FALSE** c. Exercise Room.....
- f. Limited Access...... **FALSE** g. Playground..... **FALSE**
- **FALSE FALSE** h. Pool.....

#### H. STRUCTURE AND UNITS INFORMATION

d. Gated access to Site	FALSE	i. Rental Office	FALSE	
e. Laundry facilities	FALSE	j. Sports Activity Court	FALSE	
		k. Other:		
ribe Community Facilities				

I. Describe Community Facilities:

m. Number of Proposed Parking Spaces....... 64
Parking is shared with another entity ....... FALSE

If **True**, Provide required documentation (**TAB K3**).

# 5. Plans and Specifications

- a. Minimum submission requirements for all properties (new construction, rehabilitation and adaptive reuse):
  - i. A location map with development clearly defined.
  - ii. Sketch plan of the site showing overall dimensions of all building(s), major site elements (e.g., parking lots and location of existing utilities, and water, sewer, electric, gas in the streets adjacent to the site). Contour lines and elevations are not required.
  - iii. Sketch plans of all building(s) reflecting overall dimensions of:
    - a. Typical floor plan(s) showing apartment types and placement
    - b. Ground floor plan(s) showing common areas
    - c. Sketch floor plan(s) of typical dwelling unit(s)
    - d. Typical wall section(s) showing footing, foundation, wall and floor structure Notes must indicate basic materials in structure, floor and exterior finish.
- b. The following are due at reservation for Tax Exempt 4% Applications and at allocation for 9% Applications.
  - i. Phase I environmental assessment.
  - ii. Physical needs assessment for any rehab only development.

<u>NOTE:</u> All developments must meet VHDA's **Minimum Design and Construction Requirements**. By signing and submitting the Application for Reservation of LIHTC, the applicant certifies that the proposed project budget, plans & specifications and work write-ups incorporate all necessary elements to fulfill these requirements.

#### 6. Market Study Data:

Obtain the following information from the **Market Study** conducted in connection with this tax credit application:

Project Wide Capture Rate - LIHTC Units	8.10%
Project Wide Capture Rate - Market Units	0.00%
Project Wide Capture Rate - All Units	8.10%
Project Wide Absorption Period (Months)	9

#### J. ENHANCEMENTS

Each development must meet the following baseline energy performance standard applicable to the development's construction category.

- a. New Construction: must meet all criteria for EPA EnergyStar certification.
- b. Rehabilitation: renovation must result in at least a 30% performance increase or score an 80 or lower on the HERS Index.
- c. Adaptive Reuse: must score a 95 or lower on the HERS Index.

Certification and HERS Index score must be verified by a third-party, independent, non-affiliated, certified RESNET home energy rater.

Indicate **True** for the following items that apply to the proposed development:

ACTION: Provide Architect Certification (Mandatory) and documents related to following items if applicable (TAB F)

# 1. For any development, upon completion of construction/rehabilitation:

Ι.	For any development, upon completion of construction/renabilitation:						
	FALSE	a.	A community/meeting room with a minimum of 749 square feet is provided.				
	60.00%	b.	Percentage of brick or other similar low-maintenance material approved by the Authority covering the exterior walls. Community buildings are to be included in percentage calculations.				
	TRUE	c.	Water expense is sub-metered (the tenant will pay monthly or bi-monthly bill).				
	FALSE	d.	Each bathroom contains only of WaterSense labeled faucets, toilets and showerheads.				
	TRUE	e.	Each unit is provided with the necessary infrastructure for high-speed internet/broadband service.				
	FALSE	f.	Free WiFi access will be provided in community room for resident only usage.				
	FALSE	g.	Each unit is provided free individual high speed internet access.				
	or FALSE	h.	Each unit is provided free individual WiFi access.				
	TRUE	i.	Full bath fans are wired to primary light with delayed timer or has continuous exhaust by ERV/DOAS.				
	or FALSE	j.	Full bath fans are equipped with a humidistat.				
	FALSE	k.	Cooking surfaces are equipped with fire prevention features				
	or TRUE	I.	Cooking surfaces are equipped with fire suppression features.				
	FALSE	m.	Rehab only: Each unit has dedicated space, drain and electrical hook-ups to accept a permanently installed dehumidification system.				
	or TRUE	n.	All Construction types: each unit is equipped with a permanent dehumidification system.				
	TRUE	о.	All interior doors within units are solid core.				
	TRUE	p.	At minimum, one USB charging port in each kitchen, living room and all bedrooms.				
	TRUE	q.	All kitchen light fixtures are LED and meet MDCR lighting guidelines.				
	FALSE	r.	Each unit has a shelf or ledge outside the primary entry door located in an interior hallway.				
	TRUE	s.	New construction only: Each unit to have balcony or patio with a minimum depth of 5 feet clear				

For all developments exclusively serving elderly tenants upon completion of construction/rehabilitation:

from face of building and a minimum size of 30 square feet.

If not, please explain:

J.	EN	HANCEMEN	ITS		
		FALSE	a. All cooking ranges have front controls.		
		FALSE	b. Bathrooms have an independent or supplem	ental heat source.	
		FALSE	c. All entrance doors have two eye viewers, one	e at 42" inches and t	he other at standard height.
	2.	Green Cert	ification		
	a.		agrees to meet the base line energy performance s s listed above.	tandard applicable t	to the development's construction
		The applica	ant will also obtain one of the following:		
		TRUE	Earthcraft Gold or higher certification	FALSE	National Green Building Standard (NGBS) certification of Silver or higher.
		FALSE	U.S. Green Building Council LEED certification	FALSE	Enterprise Green Communities (EGC) Certification
		Action:	If seeking any points associated Green certificatio	n, provide appropria	te documentation at <b>TAB F.</b>
	b.		will pursue one of the following certifications to be	awarded points on	a future development application.
		FALSE	each this goal will not result in a penalty.)  Zero Energy Ready Home Requirements	FALSE	Passive House Standards
	3.	Universal I	<b>Design</b> - Units Meeting Universal Design Standards	(units must be show	vn on Plans)
		TRUE	a. Architect of record certifies that units will be	constructed to mee	t VHDA's Universal Design standards.
		5	b. Number of Rental Units constructed to meet	VHDA's Universal D	esign standards:
		16%	% of Total Rental Units		
	4.	FALSE	Market-rate units' amenities are substantially ed	quivalent to those of	the low income units.

#### I. UTILITIES

1. Describe the Heating/AC System:

**Heat Pump Ducted Minisplits** 

# 2. Services Included:

Utilities	Type of Utility	Utilities	Ente	r Allowai	nces by E	3edroom	Size
	(Gas, Electric, Oil, etc.)	► Paid by:	0-bdr	1-bdr	2-bdr	3-bdr	4-br
Heating	Electric	Tenant	0	14	16	19	0
Air Conditioning	Electric	Tenant	0	7	8	9	0
Cooking	Electric	Tenant	0	5	6	7	0
Lighting	Electric	Tenant	0	21	26	30	0
Hot Water	Electric	Tenant	0	12	15	17	0
Water	Public-Submetered	Tenant	0	21	27	33	0
Sewer	Public	Tenant	0	33	40	47	0
Trash		Owner	0	0	0	0	0
Total ut	Total utility allowance for costs paid by tenant				\$138	\$162	\$0

3. The following sources were used for Utility Allowance Calculation (Provide documentation TAB R).

a	FALSE	HUD	d.	FALSE	Local P	HA
b	FALSE	Utility Company (Estimate)	e.	TRUE	Other:	Viridiant
c.	FALSE	Utility Company (Actual Survey)				

**Warning:** The VHDA housing choice voucher program utility schedule shown on VHDA.com should not be used unless directed to do so by the local housing authority.

#### K. SPECIAL HOUSING NEEDS

**NOTE:** Any Applicant commits to providing first preference to members of targeted populations having state rental assistance and will not impose any eligibility requirements or lease terms for such individuals that are more restrictive than its standard requirements and terms, the terms of the MOU establishing the target population, or the eligibility requirements for the state rental assistance.

1. Accessibility: Indicate True for the following point categories, as appropriate.

**Action:** Provide appropriate documentation (**Tab X**)

FALSE

- a. Any development in which (i) the greater of 5 units or 10% of units will be assisted by HUD project-based vouchers (as evidenced by the submission of a letter satisfactory to the Authority from an authorized public housing authority (PHA) that the development meets all prerequisites for such assistance), or another form of documented and binding federal project-based rent subsidies in order to ensure occupancy by extremely low-income persons. Locality project based rental subsidy meets the definition of state project based rental subsidy;
  - (ii) will conform to HUD regulations interpreting the accessibility requirements of section 504 of the Rehabilitation Act; and be actively marketed to persons with disabilities as defined in the Fair Housing Act in accordance with a plan submitted as part of the application for credits.
  - (iii) above must include roll-in showers, roll under sinks and front control ranges, unless agreed to by the Authority prior to the applicant's submission of its application.

Documentation from source of assistance must be provided with the application.

**Note:** Subsidies may apply to any units, not only those built to satisfy Section 504. (60 points)

TRUE

b. Any development in which the greater of 5 units or 10% of the units (i) have rents within HUD's Housing Choice Voucher ("HCV") payment standard; (ii) conform to HUD regulations interpreting the accessibility requirements of section 504 of the Rehabilitation Act; and (iii) are actively marketed to persons with disabilities as defined in the Fair Housing Act in accordance with a plan submitted as part of the application for credits (30 points)

FALSE

c. Any development in which 5% of the units (i) conform to HUD regulations interpreting the accessibility requirements of section 504 of the Rehabilitation Act and (ii) are actively marketed to persons with disabilities as defined in the Fair Housing Act in accordance with a plan submitted as part of this application for credits. (15 points)

For items a,b or c, all common space must also conform to HUD regulations interpreting the accessibility Rehabilitation Act.

#### 2. Special Housing Needs/Leasing Preference:

a. If not general population, select applicable special population:

FALSE FALSE Elderly (as defined by the United States Fair Housing Act.)

Persons with Disabilities (must meet the requirements of the Federal

Americans with Disabilities Act) - Accessible Supportive Housing Pool only

K. SPECIAL HOUSING NEE	Κ.	SPECIAL	HOUS	SING	<b>NEEDS</b>
------------------------	----	---------	------	------	--------------

FALSE Supportive Housing (as described in the Tax Credit Manual)

Action: Provide Permanent Supportive Housing Certification (Tab S)

Action: Provide Relocation Plan (Mandatory if tenants are displaced - Tab J)

# 3. Leasing Preferences

a. Will leasing preference be given to applicants on a public housing waiting list and/or Section 8

waiting list? select: Yes

Pittsylvania County Community Action Agency Inc.

**FALSE** 

Contact person: Everlena Ross

Organization which holds such waiting list:

Title: Executive Director

Phone Number (434) 432-8250

Action: Provide required notification documentation (TAB L)

(Less than or equal to 20% of the units must have of 1 or less bedrooms).

c. Specify the number of low-income units that will serve individuals and families with children by providing three or more bedrooms:

14

% of total Low Income Units 44%

**NOTE:** Development must utilize a **VHDA Certified Management Agent**. Proof of management certification must be provided before 8609s are issued.

#### 4. Rental Assistance

a. Some of the low-income units do or will receive rental assistance......... FALSE

b. Indicate True if rental assistance will be available from the following

FALSE Rental Assistance Demonstration (RAD) or other PHA conversion to

based rental assistance.

FALSE Section 8 New Construction Substantial Rehabilitation

FALSE Section 8 Moderate Rehabilitation

FALSE Section 8 Certificates

FALSE Section 8 Project Based Assistance

K.

SPECIA	AL HOUSING NEED	<u>S</u>				
	FALSE	RD 515 Rent	tal Assistance			
	FALSE	Section 8 Vo	ouchers			
	FALSE	State Assista	ance			
	FALSE	Other:				
C.	The Project Base	d vouchers ab	ove are applicable to	the 30% units seeking poi	ints.	
	i. If True above, l	now many of t	ne 30% units will not	have project based vouch	ers?	
d.	Number of units How many years Expiration date of	in rental assis				
	There is an Option	on to Renew		FALSE		
	Action:	Contract or	other agreement pro	ovided (TAB Q).		

#### L. UNIT DETAILS

#### 1. Set-Aside Election:

#### UNITS SELECTED IN INCOME AND RENT DETERMINE POINTS FOR THE BONUS POINT CATEGORY

Note: In order to qualify for any tax credits, a development must meet one of two minimum threshold occupancy tests. Either (i) at least 20% of the units must be rent-restricted and occupied by persons whose incomes are 50% or less of the area median income adjusted for family size (this is called the 20/50 test) or (ii) at least 40% of the units must be rent-restricted and occupied by persons whose incomes are 60% or less of the area median income adjusted for family size (this is called the 40/60 test), all as described in Section 42 of the IRC. Rent-and income-restricted units are known as low-income units. If you have more low-income units than required, you qualify for more credits. If you serve lower incomes than required, you receive more points under the ranking system.

#### a. Units Provided Per Household Type:

	Income Levels					
#	of Units	% of Units				
	0	0.00%	20% Area Median			
	0	0.00%	30% Area Median			
	0	0.00%	40% Area Median			
	0	0.00%	50% Area Median			
	32	100.00%	60% Area Median			
	0	0.00%	70% Area Median			
	0	0.00%	80% Area Median			
	0	0.00%	Market Units			
	32	100.00%	Total			

Rent Levels		
# of Units	% of Units	
0	0.00%	20% Area Median
0	0.00%	30% Area Median
4	12.50%	40% Area Median
12	37.50%	50% Area Median
16	50.00%	60% Area Median
0	0.00%	70% Area Median
0	0.00%	80% Area Median
0	0.00%	Market Units
32	100.00%	Total

#### 2. Unit Detail

# FOR YOUR CONVENIENCE, COPY AND PASTE IS ALLOWED WITHIN UNIT MIX GRID

In the following grid, add a row for each unique unit type planned within the development. Enter the appropriate data for both tax credit and market rate units.

	<b>•</b>
	Unit Type (Select One)
Mix 1	1 BR - 1 Bath
Mix 2	1 BR - 1 Bath
Mix 3	1 BR - 1 Bath
Mix 4	2 BR - 1.5 Bath
Mix 5	2 BR - 1.5 Bath
Mix 6	2 BR - 1.5 Bath
Mix 7	2 BR - 1.5 Bath
Mix 8	3 BR - 2 Bath
Mix 9	3 BR - 2 Bath
Mix 10	3 BR - 2 Bath
Mix 11	3 BR - 2 Bath
Mix 12	
Mix 13	
Mix 14	
Mix 15	
Mix 16	
Mix 17	
Mix 18	
Mix 19	
Mix 20	
Mix 21	

	Rent Target
	(Select One)
409	% AMI
509	% AMI
609	% AMI
409	% AMI
509	% AMI
509	% AMI
609	% AMI
509	% AMI
509	% AMI
609	% AMI
609	% AMI

	Number of			
Number	Units 504	Net Rentable	Monthly Rent Per	
of Units	compliant	Square Feet	Unit	<b>Total Monthly Rent</b>
2	1	615.69	\$287.00	\$574
1		870.61	\$392.00	\$392
1		870.61	\$416.00	\$416
2	1	945.28	\$346.00	\$692
4		945.28	\$472.00	\$1,888
3		950.44	\$472.00	\$1,416
5		950.44	\$562.00	\$2,810
3	3	1119.69	\$544.00	\$1,632
1		1374.61	\$544.00	\$544
2		1374.61	\$630.00	\$1,260
8		1201.12	\$630.00	\$5,040
				\$0
				\$0
				\$0
				\$0
				\$0
				\$0
				\$0
				\$0
				\$0
				\$0
		·		·

# L. UNIT DETAILS

Mix 22				\$0
Mix 23				\$0
Mix 24				\$0
Mix 25				\$0
Mix 26				\$0
Mix 27				\$0
				\$0
Mix 28				\$0
Mix 29				\$0
Mix 30				\$0
Mix 31				\$0
Mix 32				\$0
Mix 33				\$0
Mix 34				\$0
Mix 35				\$0
Mix 36				\$0
Mix 37				\$0
				\$U \$0
Mix 38				\$0
Mix 39				\$0
Mix 40				\$0
Mix 41				\$0
Mix 42				\$0
Mix 43				\$0
Mix 44				\$0
Mix 45				\$0
Mix 46				\$0
Mix 47				\$0
Mix 48				\$0
				\$U \$0
Mix 49				\$0
Mix 50				\$0
Mix 51				\$0
Mix 52				\$0
Mix 53				\$0
Mix 54				\$0
Mix 55				\$0
Mix 56				\$0
Mix 57				\$0
Mix 58				\$0
Mix 59				\$0
Mix 60				\$0
Mix 61				\$0
Mix 62				\$0
Mix 63				\$0
Mix 64				\$0
Mix 65				\$0
Mix 66				\$0
Mix 67				\$0
Mix 68				\$0
Mix 69				\$0
Mix 70				\$0
				\$0
Mix 71				\$0
Mix 72				\$0
Mix 73				\$0
Mix 74				\$0
Mix 75				\$0
Mix 76				\$0
Mix 77				\$0
Mix 78				\$0
Mix 79				\$0
/ 5				ŞŪ

# L. UNIT DETAILS

Mix 80						\$0
Mix 81						\$0
Mix 82						\$0
Mix 83						\$0
Mix 84						\$0
Mix 85						\$0
Mix 86						\$0
Mix 87						\$0
Mix 88						\$0
Mix 89						\$0
Mix 90						\$0
Mix 91						\$0
Mix 92						\$0
Mix 93						\$0
Mix 94						\$0
Mix 95						\$0
Mix 96						\$0
Mix 97						\$0
Mix 98						\$0
Mix 99						\$0
Mix 100						\$0
TOTALS		32	5	11,218.38	\$5,295	\$16,664

Total Units	32	Net Rentable SF:	TC Units	33,339.66
			MKT Units	0.00
			Total NR SF:	33,339.66

Floor Space Fraction (to 7 decimals)	100.00000%
--------------------------------------	------------

# M. OPERATING EXPENSES

Administrative:		Use Whole Numbers Only!
1. Advertising/Marketing		\$840
2. Office Salaries		\$0
3. Office Supplies		\$500
4. Office/Model Apartment	(type )	\$0
5. Management Fee	· · ·	\$13,000
6.99% of EGI \$406.25	Per Unit	
6. Manager Salaries	=	\$14,000
_	(type )	\$0
8. Legal	, , , <u> </u>	\$675
9. Auditing		\$6,000
10. Bookkeeping/Accounting Fees		\$0
11. Telephone & Answering Service		\$800
12. Tax Credit Monitoring Fee		\$910
13. Miscellaneous Administrative		\$6,000
Total Administrative		\$42,725
Utilities		<del></del>
14. Fuel Oil		\$0
15. Electricity		\$2,500
16. Water		\$2,500
17. Gas		\$0
18. Sewer		\$2,500
Total Utility		\$7,500
Operating:		<del></del>
19. Janitor/Cleaning Payroll		\$0
20. Janitor/Cleaning Supplies		\$0
21. Janitor/Cleaning Contract		\$0
22. Exterminating		\$1,500
23. Trash Removal		\$2,600
24. Security Payroll/Contract		\$0
25. Grounds Payroll		\$0
26. Grounds Supplies		\$0
27. Grounds Contract		\$8,500
28. Maintenance/Repairs Payroll		\$13,000
29. Repairs/Material		\$9,000
30. Repairs Contract		\$9,000
31. Elevator Maintenance/Contract		\$0
32. Heating/Cooling Repairs & Maintenance		\$6,500
33. Pool Maintenance/Contract/Staff		\$0,300
34. Snow Removal		
35. Decorating/Payroll/Contract		\$750
<u> </u>		\$1,500
<ul><li>36. Decorating Supplies</li><li>37. Miscellaneous</li></ul>		\$1,500
Totals Operating & Mainte	nance	\$4,500
Totals Operating & Mainte Taxes & Insurance	nance	\$49,350
38. Real Estate Taxes		ć12 000
JO. NEAL ESTATE LAYER		\$13,800

# M. OPERATING EXPENSES

39. Payroll Taxes \$5,000 40. Miscellaneous Taxes/Licenses/Permits \$3,600 41. Property & Liability Insurance \$15,000 42. Fidelity Bond \$50 43. Workman's Compensation \$1,000 44. Health Insurance & Employee Benefits \$4,000 45. Other Insurance \$3,000 Total Taxes & Insurance \$3,000  Total Operating Expense \$144,975  Total Operating \$4,530 C. Total Operating 77.96% Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600				
41. Property & Liability Insurance \$15,000 42. Fidelity Bond \$0 43. Workman's Compensation \$1,000 44. Health Insurance & Employee Benefits \$4,000 45. Other Insurance \$3,000  Total Taxes & Insurance \$3,000  Total Operating Expense \$144,975  Total Operating \$4,530 C. Total Operating 77.96% Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600	39. Payroll Taxes			\$5,000
42. Fidelity Bond 43. Workman's Compensation 44. Health Insurance & Employee Benefits 45. Other Insurance Total Taxes & Insurance  Total Operating Expense  Total Operating \$4,530 C. Total Operating 77.96% Expenses Per Unit  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum)  \$9,600	40. Miscellaneous Taxes/Licenses/Permits			\$3,600
43. Workman's Compensation 44. Health Insurance & Employee Benefits 45. Other Insurance  Total Taxes & Insurance  Total Operating Expense  Total Operating \$4,530 C. Total Operating 77.96% Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum)  \$9,600	41. Property & Liability Insurance			\$15,000
44. Health Insurance & Employee Benefits  45. Other Insurance  Total Taxes & Insurance  \$3,000  Total Operating Expense  \$144,975  Total Operating  \$4,530	42. Fidelity Bond			\$0
45. Other Insurance Total Taxes & Insurance \$3,000 \$45,400  Total Operating Expense \$144,975  Total Operating \$4,530 C. Total Operating 77.96% Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600	43. Workman's Compensation			\$1,000
Total Taxes & Insurance \$45,400  Total Operating Expense \$144,975  Total Operating \$4,530 C. Total Operating 77.96% Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600	44. Health Insurance & Employee Benefits			\$4,000
Total Operating Expense \$144,975  Total Operating \$4,530 C. Total Operating 77.96% Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600	45. Other Insurance			\$3,000
Total Operating \$4,530 C. Total Operating 77.96% Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600	<b>Total Taxes &amp; Insurance</b>			\$45,400
Total Operating \$4,530 C. Total Operating 77.96% Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600				
Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600	<b>Total Operating Expense</b>			\$144,975
Expenses Per Unit Expenses as % of EGI  Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600				
Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum) \$9,600	Total Operating \$4,530 C.	Total Operating	77.96%	
	Expenses Per Unit	Expenses as % of EGI		
	·	•		
Total Expenses \$154,575	Replacement Reserves (Total # Units X \$300	or \$250 New Const. Elde	erly Minimum)	\$9,600
Total Expenses \$154,575				
Total Expenses \$154,575				
	Total Expenses			\$154,575

**ACTION:** Provide Documentation of Operating Budget at **Tab R** if applicable.

# N. PROJECT SCHEDULE

ACTIVITY	ACTUAL OR ANTICIPATED DATE	NAME OF RESPONSIBLE PERSON
1. SITE		
a. Option/Contract	3/13/2019	Earl Howerton
b. Site Acquisition	11/30/2019	Earl Howerton
c. Zoning Approval	3/13/2019	Tom Raab
d. Site Plan Approval	3/13/2019	Tom Raab
2. Financing		
a. Construction Loan		
i. Loan Application	1/15/2020	Earl Howerton
ii. Conditional Commitment	3/1/2020	Earl Howerton
iii. Firm Commitment	3/30/2020	Earl Howerton
b. Permanent Loan - First Lien	5,50,2020	Lair Hower con
i. Loan Application	1/15/2020	Earl Howerton
ii. Conditional Commitment	3/1/2020	Wally Robinson/VHDA
iii. Firm Commitment	4/10/2020	Wally Robinson/VHDA
c. Permanent Loan-Second Lien	1,1,	
i. Loan Application	10/31/2019	Earl Howerton
ii. Conditional Commitment	2/1/2020	Willie Fobbs/DHCD
iii. Firm Commitment	2/1/2020	Willie Fobbs/DHCD
d. Other Loans & Grants	, ,	·
i. Type & Source, List	Fed Home Loan Bank	
ii. Application	7/1/2019	Earl Howerton
iii. Award/Commitment	11/1/2019	FHLBA
2. Formation of Owner	1/23/2019	Peter Henderer
3. IRS Approval of Nonprofit Status	4/2/2001	IRS
4. Closing and Transfer of Property to Owner	4/20/2020	Earl Howerton
5. Plans and Specifications, Working Drawings	2/1/2020	Colin Arnold
6. Building Permit Issued by Local Government	3/15/2020	Earl Howerton
7. Start Construction	5/1/2020	Earl Howerton
8. Begin Lease-up	4/1/2021	Earl Howerton
9. Complete Construction	5/1/2021	Earl Howerton
10. Complete Lease-Up	7/31/2021	Earl Howerton
11. Credit Placed in Service Date	7/31/2021	Earl Howerton

# O. PROJECT BUDGET - HARD COSTS

# Cost/Basis/Maximum Allowable Credit

Complete cost column and basis column(s) as appropriate

Note: Attorney must opine, among other things, as to correctness of the inclusion of each cost item in eligible basis, type of credit and numerical calculations included in Project Budget.

	Must Hea Whala Numbers C	No. I I	Amount of Cost up to 100% Includable in Eligible BasisUse Applicable Column(s):			
	Must Use Whole Numbers C	<u>oniy:</u>	"30% Preser	(D)		
Item		(A) Cost	(B) Acquisition	(C) Rehab/	"70 % Present	
		(A) Cost	(b) Acquisition	New Construction	Value Credit"	
1. Cor	ntractor Cost			New Construction	value erealt	
a.	Unit Structures (New)	2,861,711	0	0	2,861,711	
b.	Unit Structures (Rehab)	0	0	0	0	
c.	Non Residential Structures	0	0	0	0	
d.	Commercial Space Costs	0	0	0	0	
e.	Structured Parking Garage	0	0	0	0	
.	Total Structure	2,861,711	0	0	2,861,711	
f.	Earthwork	0	0	0	0	
g.	Site Utilities	0	0	0	0	
h.	Roads & Walks	0	0	0	0	
i.	Site Improvements		0	0	0	
j.	Lawns & Planting	0	0	0	0	
k.	Engineering	0	0	0	0	
i.	Off-Site Improvements	0	0	0	0	
m.	Site Environmental Mitigation	0	0	0	0	
n.	Demolition	0	0	0	0	
0.	Site Work	300,000	0	0	50,000	
p.	Other Site work	0	0	0	0	
	Total Land Improvements	300,000	0	0	50,000	
	Total Structure and Land	3,161,711	0	0	2,911,711	
q.	General Requirements	182,000	0	0	182,000	
r.	Builder's Overhead	182,000	0	0	182,000	
	( 5.8% Contract)					
s.	Builder's Profit	61,000	0	0	61,000	
	( 1.9% Contract)					
t.	Bonds	60,000	0	0	60,000	
u.	Building Permits	0	0	0	0	
v.	Special Construction	0	0	0	0	
w.	Special Equipment	0	0	0	0	
x.	Other 1:	0	0	0		
у.	Other 2:	0	0	0	0	
z.	Other 3:	0	0	0	0	
	Contractor Costs	\$3,646,711	\$0	\$0	\$3,396,711	

# O. PROJECT BUDGET - OWNER COSTS

**MUST USE WHOLE NUMBERS ONLY!** 

	MUST USE WHOLE NUMBERS ON	<u> </u>	Amount o	f Cost up to 100% Inc	cludable in	
			Eligible BasisUse Applicable			
			"30% Present Value		e Credit" (D)	
Item		(A) Cost	(B) Acquisition	(C) Rehab/	"70 % Present	
		, ,	. , .	New Construction	Value Credit"	
2. Owi	ner Costs					
a.	Building Permit	10,100	0	0	10,100	
b.	Architecture/Engineering Design Fee	130,000	0	0	130,000	
D.	\$4,063 /Unit)	130,000		0	130,000	
C.	Architecture Supervision Fee	50,000	0	0	50,000	
C.	\$1,563 /Unit)	30,000			30,000	
d.	Tap Fees	96,000	0	0	96,000	
e.	Environmental	4,140	0	0	4,140	
f.	Soil Borings	2,040	0	0	2,040	
g.	EarthCraft/LEED	21,000	0	0	21,000	
h.	Appraisal	4,500	0	0	0	
i.	Market Study	4,200	0	0	4,200	
j.	Site Engineering / Survey	12,000	0	0	12,000	
k.	Construction/Development Mgt	0	0	0	0	
I.	Structural/Mechanical Study	0	0	0	0	
m.	Construction Loan	16,000	0	0	16,000	
	Origination Fee					
n.	Construction Interest	60,000	0	0	40,000	
	( 0.0% for 0 months)					
0.	Taxes During Construction	1,000	0	0	1,000	
p.	Insurance During Construction	24,000	0	0	24,000	
q.	Permanent Loan Fee	17,000	0	0	0	
	( <mark></mark>					
r.	Other Permanent Loan Fees	0	0	0	0	
S.	Letter of Credit	0	0	0	0	
t.	Cost Certification Fee	7,500	0	0	0	
u.	Accounting	0	0	0	0	
V.	Title and Recording	32,000	0	0	10,000	
W.	Legal Fees for Closing	90,000	0	0	40,000	
х.	Mortgage Banker	0	0	0	0	
у.	Tax Credit Fee	31,380	0	0	0	
Z.	Tenant Relocation	0	0	0	0	
aa.	Fixtures, Furnitures and Equipment	0	0	0	0	
ab.	Organization Costs	135,000	0	0	0	
ac.	Operating Reserve	125,000 300,000	0	0	300,000	
ad.	Contingency Security	300,000	0	0	300,000	
ae. af.	Utilities	0	0	0	0	
(1)	Other* specify: Lease Up Reserve	20,000	0	0	0	
(2)	Other* specify: Cease of Reserve  Other* specify: GC Cost Cert	10,000	0	0	0	
(3)	Other* specify:	0	0	0	0	
(4)	Other* specify:	0	0	0	0	
(5)	Other * specify:	0	0	0	0	
(3)	outer specify.					

# O. PROJECT BUDGET - OWNER COSTS

(6) Other* specify:	0	0	0	0
(7) Other* specify:	0	0	0	0
(8) Other* specify:	0	0	0	0
(9) Other* specify:	0	0		0
(10) Other* specify:	0	0	0	0
Owner Costs Subtotal (Sum 2A2(10))	\$1,067,860	\$0	\$0	\$760,480
Owner Costs Subtotal (Sum 2A2(10))	71,007,800	٠,٠	<del></del>	\$700,480
Subtotal 1 + 2	\$4,714,571	\$0	\$0	\$4,157,191
(Owner + Contractor Costs)				
3. Developer's Fees	475,000	0	0	475,000
4. Owner's Acquisition Costs				
Land	0			
Existing Improvements	0	0		
Subtotal 4:	\$0	\$0		
5. Total Development Costs				
Subtotal 1+2+3+4:	\$5,189,571	\$0	\$0	\$4,632,191

If this application seeks rehab credits only, in which there is no acquisition and <u>no change in ownership</u>, enter the greater of appraised value or tax assessment value here:

(Provide documentation at **Tab E**) \$0 **Land Building** 

Maximum Developer Fee: \$595,749

Proposed Development's Cost per Unit: \$162,174 Meets Limits

per Sq Foot \$126 Meets Limits

Applicable Cost Limit per unit: \$259,224

# P. ELIGIBLE BASIS CALCULATION

		 [		Cost up to 100% Inclu isUse Applicable Col	
			"30 % Present V	'alue Credit"	D) "70 % Present
	Item	(A) Cost	(B) Acquisition	Construction	Value Credit"
1.	Total Development Costs	5,189,571	0	0	4,632,191
2.	Reductions in Eligible Basis				
	Amount of federal grant(s) used to final qualifying development costs	ince	0	0	C
	b. Amount of nonqualified, nonrecourse	financing	0	0	C
	c. Costs of nonqualifying units of higher of (or excess portion thereof)	juality	0	0	C
	d. Historic Tax Credit (residential portion)		0	0	0
3.	Total Eligible Basis (1 - 2 above)		0	0	4,632,191
4.	Adjustment(s) to Eligible Basis (For non-a	cquisition costs in	eligible basis)		
	a. For QCT or DDA (Eligible Basis x 30%) State Designated Basis Boosts:		_	0	1,389,657
	<ul><li>b. For Revitalization or Supportive Housing</li><li>c. For Green Certification (Eligible Basis x</li></ul>		30%)	0	0
	Total Adjusted Eligible basis		=	0	6,021,849
5.	Applicable Fraction		100.00000%	100.00000%	100.00000%
6.	Total Qualified Basis (Eligible Basis x Applicable Fraction)		0	0	6,021,849
<b>7</b> . (	Applicable Percentage Beginning with 2016 Allocations, use the sta	ndard 9% rate.)	0.00%	0.00%	9.00%
	For tax exempt bonds, use the most recently Maximum Allowable Credit under IRC §4	y published rates.)	\$0	\$0	\$541,966
	(Qualified Basis x Applicable Percentage) (Must be same as BIN total and equal to o than credit amount allowed)	r less	Combine	\$541,966 ed 30% & 70% P. V. C	redit

# Q. SOURCES OF FUNDS

Action: Provide Documentation for all Funding Sources at Tab T

**1. Construction Financing:** List individually the sources of construction financing, including any such loans financed through grant sources:

		Date of	Date of	Amount of	
	Source of Funds	Application	Commitment	Funds	Name of Contact Person
1.	TBD				
2.					
3.					
	Total Construction Fundin	g:		\$0	

**2. Permanent Financing:** List individually the sources of all permanent financing in order of lien position:

		5	(Whole Numbers only)		Interest	Amortization	Term of	
		Date of	Date of	Amount of	Annual Debt	Rate of	Period	Loan
	Source of Funds	Application	Commitment	Funds	Service Cost	Loan	IN YEARS	(years)
1.	VHDA REACH	1/15/2020	4/10/2020	\$158,000	\$6,961	1.95%	30.00	30.00
2.	DHCD HOME	10/31/2019	2/1/2020	\$700,000	\$3,524	0.50%	1000.00	30.00
3.	FHLB - AHP	7/1/2019	11/1/2019	\$250,000	\$0	0.00%	30.00	30.00
4.								
5.								
6.								
7.								
8.								
9.								
10.								
Total Permanent Funding:		\$1,108,000	\$10,485					

**3. Grants**: List all grants provided for the development:

-		Date of	Date of	Amount of	
	Source of Funds	Application	Commitment	Funds	Name of Contact Person
1.	DHCD Planning Grant	3/1/2018	8/17/2018	\$30,000	Jay Grant, DHCD
2.					
3.					
4.					
5.					
6.					
		_	_		
	Total Permanent Grants:			\$30,000	

4. Subsidized Funding

		Date of	Amount of
	Source of Funds	Commitment	Funds
1.	Donated Land	3/13/2019	\$73,600

O.	CO	URCES	$\Delta E$		וחנ
u.	30	URCES	UF	FUI	ıva

2.	DHCD Planning Grant	8/17/2018	\$30,000
3.			
4.			
5.			
	Total Subsidized Funding		\$103,600

#### 5. Recap of Federal, State, and Local Funds

Portions of the sources of funds described above for the development are	financed directl	y or indirectly
with Federal, State, or Local Government Funds	TRUE	

If above is **True**, then list the amount of money involved by all appropriate types.

#### **Below-Market Loans**

a.	Tax Exempt Bonds		\$0
b.	RD 515		\$0
c.	Section 221(d)(3)		\$0
d.	Section 312		\$0
e.	Section 236		\$0
f.	VHDA SPARC/REACH		\$158,000
g.	HOME Funds		\$700,000
h.	Other:	FHLB - AHP	\$160,000
i.	Other:		\$0

### Market-Rate Loans

a.	Taxable Bonds	·	\$0
b.	Section 220	\$0	
c.	Section 221(d)	(3)	\$0
d.	Section 221(d)	\$0	
e.	Section 236	·	\$0
f.	Section 223(f)	·	\$0
g.	Other:	0	\$0

**Grants\*** 

a.	CDBG	\$0
b.	UDAG	\$0

#### **Grants**

С.	State	
ł.	Local	
۶.	Other:	

<sup>\*</sup>This means grants to the partnership. If you received a loan financed by a locality which received one of the listed grants, please list it in the appropriate loan column as "other" and describe the applicable grant program which funded it.

#### 6. For Transactions Using Tax-Exempt Bonds Seeking 4% Credits:

For purposes of the 50% Test, and based only on the data entered to this application, the portion of the aggregate basis of buildings and land financed with tax-exempt funds is:

N/A

7.	Some of the	development's	financing has	credit enhancements	S

FALSE

If **True**, list which financing and describe the credit enhancement:

8. Other Subsidies

Action: Provide documentation (Tab Q)

a. FALSE Real Estate Tax Abatement on the increase in the value of the development.

).	SOURCE	S OF FUNDS					
	b	FALSE		ct based subsidy from HUD or Rural De the units in the development.	evelopment f	or the greater of	f 5
	c	FALSE	Other				
9	. A HUD a	oproval for transfe	er of physical asse	t is required	FALSE		

# R. EQUITY

1. Equ	uity						
a.	Port	ion of Synd	dication Proceeds Attributa	ble to Historic Tax Credit			
	Amo	ount of Fed	leral historic credits	\$0	x Equity \$	\$0.000 =	\$0
	Amo	ount of Virg	ginia historic credits	\$0	x Equity \$	\$0.000 =	\$0
b.	Equi	ity that Spo	onsor will Fund:				
	i.	Cash Inve	estment	\$0	)		
	ii.	Contribu	ted Land/Building	\$(	)		
	iii.	Deferred	Developer Fee	\$232,364	(Note: Deferre	d Developer Fee	cannot be negative.)
	iv.	Other:		\$0	)		
			Equity Total	\$232,364	_		
2. Equ	uity Ga	ap Calculat	tion				
a.	-	ıl Developr					\$5,189,571
b.	Tota	al of Perma	nent Funding, Grants and E	quity		-	\$1,370,364
c.	Equi	ity Gap					\$3,819,207
d.	Deve	eloper Equ	ity			-	\$385
e.	Faui	itu aan ta h	ne funded with low-income	tay aradit proceeds			\$3,818,822
<b>3. Syr</b> a.			ation (If Applicable)	: Virginia Comm	unity Develop	ment Corporat	tion
<del>-</del>	Actu	ual or Antic	ipated Name of Syndicator:	: Virginia Comm			
<del>-</del>	Actu Cont	ıal or Antic tact Persor	ipated Name of Syndicator: n: <mark>Jen Wickham</mark>		nunity Develop Phone:	ment Corporat	
<del>-</del>	Actu Cont Stree	ual or Antic	ipated Name of Syndicators  i: Jen Wickham  : 1840 W. Broad Stree				
<del>-</del>	Actu Cont Stree City:	ual or Antic tact Persor et Address : Richmon	ipated Name of Syndicator:  i: Jen Wickham  : 1840 W. Broad Stree	t, Ste 200	Phone:	804-343-120	
<del>-</del>	Actu Cont Stree City:	ual or Antic tact Persor et Address : <u>Richmon</u> dication Eq	ipated Name of Syndicators  i: Jen Wickham  i: 1840 W. Broad Street  d	t, Ste 200	Phone:	804-343-120	0
a.	Actu Cont Stree City: Sync i.	ual or Antic tact Persor et Address : Richmon dication Eq Anticipat	ipated Name of Syndicators  i: Jen Wickham  i: 1840 W. Broad Stree  d  uity  ted Annual Credits	t, Ste 200  State: VA	Phone:	804-343-120	\$434,000.00
a.	Actu Cont Stree City: Sync i. ii.	ual or Antic tact Persor et Address : Richmon dication Eq Anticipat Equity Do	ipated Name of Syndicators  Isen Wickham  1840 W. Broad Stree  d  uity  ted Annual Credits  ollars Per Credit (e.g., \$0.85	t, Ste 200  State: VA  per dollar of credit)	Phone:	804-343-120	\$434,000.00
a.	Actu Cont Stree City: Sync i. ii. iii.	ual or Antic tact Persor et Address : Richmon dication Eq Anticipat Equity Do Percent o	ipated Name of Syndicators  in: Jen Wickham  in: 1840 W. Broad Street  d  uity  ted Annual Credits  ollars Per Credit (e.g., \$0.85  of ownership entity (e.g., 99	t, Ste 200  State: VA  per dollar of credit)  % or 99.9%)	Phone: Zip:	23220	\$434,000.00 \$0.880 99.99000%
a.	Actur Cont Stree City: Sync i. ii. iii. iv.	ual or Antic tact Persor et Address : Richmon dication Eq Anticipat Equity Do Percent of Syndication	ipated Name of Syndicators  i: Jen Wickham  i: 1840 W. Broad Stree  d  uity  ted Annual Credits  ollars Per Credit (e.g., \$0.85  of ownership entity (e.g., 99  ion costs not included in To	t, Ste 200  State: VA  per dollar of credit) of or 99.9%) tal Development Costs (e	Phone: Zip:	23220	\$434,000.00 \$0.880 99.99000% \$0
a.	Actur Cont Stree City: Sync i. ii. iii. iv. v.	ual or Antic tact Persor et Address : Richmon dication Eq Anticipat Equity Do Percent of Syndicati	ipated Name of Syndicators  Isen Wickham  1840 W. Broad Stree  d  uity  ted Annual Credits  ollars Per Credit (e.g., \$0.85  of ownership entity (e.g., 99  ion costs not included in To  it amount anticipated by us	t, Ste 200  State: VA  per dollar of credit) of or 99.9%) tal Development Costs (ever of credits	Phone: Zip:	23220	\$434,000.00 \$0.880 99.99000% \$0 \$433,957
a.	Actur Cont Stree City: Sync i. ii. iii. iv.	ual or Antic tact Persor et Address : Richmon dication Eq Anticipat Equity Do Percent of Syndicati	ipated Name of Syndicators  i: Jen Wickham  i: 1840 W. Broad Stree  d  uity  ted Annual Credits  ollars Per Credit (e.g., \$0.85  of ownership entity (e.g., 99  ion costs not included in To	t, Ste 200  State: VA  per dollar of credit) of or 99.9%) tal Development Costs (ever of credits	Phone: Zip:	23220	\$434,000.00 \$0.880 99.99000% \$0
a.	Actur Cont Stree City: Sync i. ii. iii. iv. v. vi.	ual or Antic tact Persor et Address : Richmon dication Eq Anticipat Equity Do Percent of Syndicati	ipated Name of Syndicators  Isen Wickham  1840 W. Broad Stree  d  uity  ted Annual Credits  ollars Per Credit (e.g., \$0.85  of ownership entity (e.g., 99  ion costs not included in To  it amount anticipated by us	t, Ste 200  State: VA  per dollar of credit) of or 99.9%) tal Development Costs (ever of credits	Phone: Zip:	23220	\$434,000.00 \$0.880 99.99000% \$0 \$433,957
a. b. c. d.	Acture Control Street City:  Syncting ii.  iii.  iv.  v.  vi.  Synctinve.  t Synd	tact Persor et Address : Richmon dication Eq Anticipat Equity Do Percent of Syndication Net creditation: stors:	ipated Name of Syndicators  Isen Wickham  1840 W. Broad Stree  d  uity  ted Annual Credits  ollars Per Credit (e.g., \$0.85  of ownership entity (e.g., 99  ion costs not included in To  it amount anticipated by us  be paid by anticipated users  Private  Corporate	t, Ste 200  State: VA  per dollar of credit) % or 99.9%) tal Development Costs (ever of credits s of credit (e.g., limited page)	Phone: Zip:	23220	\$434,000.00 \$0.880 99.99000% \$0 \$433,957
a. b. c. d.	Acture Control Street City:  Syncting ii.  iii.  iv.  v.  vi.  Synctinve.  t Synd	tact Persor et Address : Richmon dication Eq Anticipat Equity Do Percent of Syndication Net creditation: stors:	ipated Name of Syndicators  Isen Wickham  1840 W. Broad Stree  d  uity  ted Annual Credits  ollars Per Credit (e.g., \$0.85  of ownership entity (e.g., 99  ion costs not included in To  it amount anticipated by us  be paid by anticipated users  Private  Corporate	t, Ste 200  State: VA  per dollar of credit) % or 99.9%) tal Development Costs (ever of credits s of credit (e.g., limited page)	Phone: Zip:	23220	\$434,000.00 \$0.880 99.99000% \$0 \$433,957 \$3,818,822
c. d.  4. New	Acture Control Street City:  Syncting ii.  ii.  iv.  v.  vi.  Synctinve t Synd aich wind wind the street Control Street City:  Synctinve the street City of the stree	tact Persor et Address : Richmon dication Eq Anticipat Equity Do Percent of Syndication Net creditation: stors:	ipated Name of Syndicators  Isen Wickham  1840 W. Broad Stree  d  uity  ted Annual Credits  ollars Per Credit (e.g., \$0.85  of ownership entity (e.g., 99  ion costs not included in To  it amount anticipated by us  be paid by anticipated users  Private  Corporate	t, Ste 200  State: VA  per dollar of credit) % or 99.9%) tal Development Costs (ever of credits s of credit (e.g., limited page)	Phone: Zip:	23220	\$434,000.00 \$0.880 99.99000% \$0 \$433,957 \$3,818,822

#### S. DETERMINATION OF RESERVATION AMOUNT NEEDED

The following calculation of the amount of credits needed is substantially the same as the calculation which will be made by VHDA to determine, as required by the IRC, the amount of credits which may be allocated for the development. However, VHDA at all times retains the right to substitute such information and assumptions as are determined by VHDA to be reasonable for the information and assumptions provided herein as to costs (including development fees, profits, etc.), sources for funding, expected equity, etc. Accordingly, if the development is selected by VHDA for a reservation of credits, the amount of such reservation may differ significantly from the amount you compute below.

1.	Total Development Costs		\$5,189,571
2.	Less Total of Permanent Funding, Grants and Equity	-	\$1,370,364
3.	Equals Equity Gap		\$3,819,207
4.	Divided by Net Equity Factor (Percent of 10-year credit expected to be raised as equity	investment)	88.0000903316%
5.	Equals Ten-Year Credit Amount Needed to Fund Gap		\$4,340,004
	Divided by ten years		10
6.	Equals Annual Tax Credit Required to Fund the Equity Gap		\$434,000
7.	Maximum Allowable Credit Amount (from Eligible Basis Calculation)		\$541,966
8.	Requested Credit Amount	For 30% PV Credit:	\$0
		For 70% PV Credit:	\$434,000
	Credit per LI Units \$13,562.5000		
	Credit per LI Bedroom \$5,864.8649	Combined 30% & 70%	Ć424 000
		PV Credit Requested	\$434,000

9. Action: Provide Attorney's Opinion (Mandatory Tab H)

#### T. CASH FLOW

#### 1. Revenue

Indicate the estimated monthly income for the **Low-Income Units** (based on Unit Details tab):

Total Monthly Rental Income for LIH	TC Units	\$16,664
Plus Other Income Source (list):		\$0
Equals Total Monthly Income:	_	\$16,664
Twelve Months		x12
<b>Equals Annual Gross Potential Incom</b>	e	\$199,968
Less Vacancy Allowance	7.0%	\$13,998
<b>Equals Annual Effective Gross Incon</b>	ne (EGI) - Low Income Units	\$185,970

2. Indicate the estimated monthly income for the Market Rate Units (based on Unit Details tab):

Plus Other Income Source (list):		\$
Equals Total Monthly Income:		\$
Twelve Months		x1
<b>Equals Annual Gross Potential Incom</b>		\$
Less Vacancy Allowance	0.0%	\$
<b>Equals Annual Effective Gross Incom</b>	e (EGI) - Market Rate Units	\$

Action: Provide documentation in support of Operating Budget (TAB R)

#### 3. Cash Flow (First Year)

a.	Annual EGI Low-Income Units	\$185,970
b.	Annual EGI Market Units	\$0
c.	Total Effective Gross Income	\$185,970
d.	Total Expenses	\$154,575
e.	Net Operating Income	\$31,395
f.	Total Annual Debt Service	\$10,485
g.	Cash Flow Available for Distribution	\$20,910

# 4. Projections for Financial Feasibility - 15 Year Projections of Cash Flow

	Stabilized				
	Year 1	Year 2	Year 3	Year 4	Year 5
Eff. Gross Income	185,970	189,690	193,483	197,353	201,300
Less Oper. Expenses	154,575	159,212	163,989	168,908	173,976
Net Income	31,395	30,477	29,495	28,445	27,325
Less Debt Service	10,485	10,485	10,485	10,485	10,485
Cash Flow	20,910	19,992	19,010	17,960	16,840
Debt Coverage Ratio	2.99	2.91	2.81	2.71	2.61

	Year 6	Year 7	Year 8	Year 9	Year 10
Eff. Gross Income	205,326	209,433	213,621	217,894	222,252
Less Oper. Expenses	179,195	184,571	190,108	195,811	201,685

# T. CASH FLOW

Net Income	26,131	24,862	23,514	22,083	20,566
Less Debt Service	10,485	10,485	10,485	10,485	10,485
Cash Flow	15,646	14,377	13,029	11,598	10,081
Debt Coverage Ratio	2.49	2.37	2.24	2.11	1.96

	Year 11	Year 12	Year 13	Year 14	Year 15
Eff. Gross Income	226,697	231,231	235,855	240,572	245,384
Less Oper. Expenses	207,736	213,968	220,387	226,999	233,809
Net Income	18,961	17,263	15,468	13,574	11,575
Less Debt Service	10,485	10,485	10,485	10,485	10,485
Cash Flow	8,476	6,778	4,983	3,089	1,090
Debt Coverage Ratio	1.81	1.65	1.48	1.29	1.10

Estimated Annual Percentage Increase in Revenue	2.00% (Must be <u>&lt;</u> 2%
Estimated Annual Percentage Increase in Expenses	3.00% (Must be <u>&gt;</u> 3%

#### U. Building-by-Building Information

Must Complete

Qualified basis must be determined on a building-by building basis. Complete the section below. Building street addresses are required by the IRS (must have them by the time of allocation request).

Number of BINS: 16

FOR YOUR CONVENIENCE	COPY AND PASTE IS ALLOWED WITHIN BUILDING GRID

			MBER	DO NOT use the CUT featu		LLOWED WIT	I IIII D	OILDING	I GKID	20% Dr.	esent Value			20% Pro	sent Value					
			OF.	DO NOT use the correate	<u>iic</u>						r Acquisition		Cr	edit for Rehab		tion		70% Present	Value Credit	
			,							Actual or	Acquisition		Ci	Actual or	TVCW CONSTITUC	iioii		Actual or	value credit	
		TAX	MARKET						Estimate	Anticipated			Estimate	Anticipated			Estimate	Anticipated		
Bldg	BIN	CREDIT	RATE	Street Address 1	Street	City	State	Zip	Qualified	In-Service	Applicable	Credit	Qualified	In-Service	Applicable	Credit	Qualified	In-Service	Applicable	Credit
#	if known	UNITS	UNITS		Address 2				Basis	Date	Percentage	Amount	Basis	Date	Percentage	Amount	Basis	Date	Percentage	Amount
1.		2	0	Poplar Creek Street Building 1		South Boston	VA	24592				\$0				\$0	\$219,142	10/01/21	9.00%	\$19,723
2.		2	0	Poplar Creek Street Building 2		South Boston	VA	24592				\$0				\$0	\$271,231	10/01/21	9.00%	\$24,411
3.		2	0	Poplar Creek Street Building 3		South Boston	VA	24592				\$0				\$0	\$219,142	10/01/21	9.00%	\$19,723
4.		2	0	Poplar Creek Street Building 4		South Boston	VA	24592				\$0				\$0	\$271,231	10/01/21	9.00%	\$24,411
5.		2	0	Poplar Creek Street Building 5		South Boston	VA	24592				\$0				\$0	\$271,231	10/01/21	9.00%	\$24,411
6.		2	0	Poplar Creek Street Building 6		South Boston	VA	24592				\$0				\$0	\$352,971	10/01/21	9.00%	\$31,767
7.		2	0	Poplar Creek Street Building 7		South Boston	VA	24592				\$0				\$0	\$280,892	10/01/21	9.00%	\$25,280
8.		2	0	Poplar Creek Street Building 8		South Boston	VA	24592				\$0				\$0	\$352,971	10/01/21	9.00%	\$31,767
9.		2	0	Poplar Creek Street Building 9		South Boston	VA	24592				\$0				\$0	\$346,941	10/01/21	9.00%	\$31,225
10.		2	0	Poplar Creek Street Building 10		South Boston	VA	24592				\$0				\$0	\$352,971	10/01/21	9.00%	\$31,767
11.		2	0	Poplar Creek Street Building 11		South Boston	VA	24592				\$0				\$0	\$280,892	10/01/21	9.00%	\$25,280
12.		2	0	Poplar Creek Street Building 12		South Boston	VA	24592				\$0				\$0	\$346,941	10/01/21	9.00%	\$31,225
13.		2	0	Poplar Creek Street Building 13		South Boston	VA	24592				\$0				\$0	\$280,892	10/01/21	9.00%	\$25,280
14.		2	0	Poplar Creek Street Building 14		South Boston	VA	24592				\$0				\$0	\$346,941	10/01/21	9.00%	\$31,225
15.		2	0	Poplar Creek Street Building 15		South Boston	VA	24592				\$0				\$0	\$280,892	10/01/21	9.00%	\$25,280
16.		2	0	Poplar Creek Street Building 16		South Boston	VA	24592				\$0				\$0	\$346,941	10/01/21	9.00%	\$31,225
17.												\$0				\$0				\$0
18.												\$0				\$0				\$0
19.												\$0				\$0				\$0
20.												\$0				\$0				\$0
21.												\$0				\$0				\$0
22.												\$0				\$0				\$0
23.												\$0				\$0				\$0
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26.												\$0				\$0				\$0
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35.												\$0	\$0			\$0				\$0
		32	0																	_
								ı		1				1						
				Totals from all buildings					\$0				\$0			l l	\$4,822,222			
											İ	\$0			ſ	\$0			Ī	\$434,000
												ÇÜ			L	Ų			Ĺ	¥+3+,000

Number of BINS: 16

# V. STATEMENT OF OWNER

The undersigned hereby acknowledges the following:

- that, to the best of its knowledge and belief, all factual information provided herein or in connection herewith is true and correct, and all estimates are reasonable.
- 2. that it will at all times indemnify and hold harmless VHDA and its assigns against all losses, costs, damages, VHDA's expenses, and liabilities of any nature directly or indirectly resulting from, arising out of, or relating to VHDA's acceptance, consideration, approval, or disapproval of this reservation request and the issuance or nonissuance of an allocation of credits, grants and/or loan funds in connection herewith.
- that points will be assigned only for representations made herein for which satisfactory documentation is submitted herewith and that no revised representations may be made in connection with this application once the deadline for applications has passed.
- 4. that this application form, provided by VHDA to applicants for tax credits, including all sections herein relative to basis, credit calculations, and determination of the amount of the credit necessary to make the development financially feasible, is provided only for the convenience of VHDA in reviewing reservation requests; that completion hereof in no way guarantees eligibility for the credits or ensures that the amount of credits applied for has been computed in accordance with IRC requirements; and that any notations herein describing IRC requirements are offered only as general guides and not as legal authority.
- 5. that the undersigned is responsible for ensuring that the proposed development will be comprised of qualified low-income buildings and that it will in all respects satisfy all applicable requirements of federal tax law and any other requirements imposed upon it by VHDA prior to allocation, should one be issued.
- 6. that the undersigned commits to providing first preference to members of targeted populations having state rental assistance and will not impose any eligibility requirements or lease terms terms for such individuals that are more restrictive than its standard requirements and terms, the terms of the MOU establishing the target population, or the eligibility requirements for the state rental assistance.
- that, for the purposes of reviewing this application, VHDA is entitled to rely upon representations of the undersigned as to the inclusion of costs in eligible basis and as to all of the figures and calculations relative to the determination of qualified basis for the development as a whole and/or each building therein individually as well as the amounts and types of credit applicable thereof, but that the issuance of a reservation based on such representation in no way warrants their correctness or compliance with IRC requirements.
- 8. that VHDA may request or require changes in the information submitted herewith, may substitute its own figures which it deems reasonable for any or all figures provided herein by the undersigned and may reserve credits, if any, in an amount significantly different from the amount requested.
- that reservations of credits are not transferable without prior written approval by VHDA at its sole discretion.

# V. STATEMENT OF OWNER

- 10. that the requirements for applying for the credits and the terms of any reservation or allocation thereof are subject to change at any time by federal or state law, federal, state or VHDA regulations, or other binding authority.
- 11. that reservations may be made subject to certain conditions to be satisfied prior to allocation and shall in all cases be contingent upon the receipt of a nonrefundable application fee of \$1000 and a nonrefundable reservation fee equal to 7% of the annual credit amount reserved.
- 12. that a true, exact, and complete copy of this application, including all the supporting documentation enclosed herewith, has been provided to the tax attorney who has provided the required attorney's opinion accompanying this submission.
- that the undersigned has provided a complete list of all residential real estate developments in which the general partner(s) has (have) or had a controlling ownership interest and, in the case of those projects allocated credits under Section 42 of the IRC, complete information on the status of compliance with Section 42 and an explanation of any noncompliance. The undersigned hereby authorizes the Housing Credit Agencies of states in which these projects are located to share compliance information with the Authority.
- that any principal of undersigned has not participated in a planned foreclosure or Qualified Contract request in Virginia after January 1, 2019.
- 15. that undersigned waives the right to pursue a Qualified Contract on this development.
- 16. that the information in this application may be disseminated to others for purposes of verification or other purposes consistent with the Virginia Freedom of Information Act. However, all information will be maintained, used or disseminated in accordance with the Government Data Collection and Dissemination Practices Act. The undersigned may refuse to supply the information requested, however, such refusal will result in VHDA's inability to process the application. The original or copy of this application may be retained by VHDA, even if tax credits are not allocated to the undersigned.

In Witness Whereof, the undersigned, being authorized, has caused this document to be executed in its name on the date of this application set forth in DEV Info tab hereof.

Legal Name of Owner:

Poplar Creek Homes, LLC

By: SSOG Poplar Management, LLC, Managing

Member, By: Southside Outreach Group, Inc., Sole Sha

By:

Its:

Earl Howerton, Executive Director

(Title)

#### W.

# **LIHTC SELF SCORE SHEET**

#### **Self Scoring Process**

This Self Scoring Process is intended to provide you with an estimate of your application's score based on the information included within the reservation application. Other items, denoted below in the yellow shaded cells, are typically evaluated by VHDA's staff during the application review and feasibility process. For purposes of self scoring, we have made certain assumptions about your application. Edit the appropriate responses (Y or N) in the yellow shaded cells, if applicable. Item 5f requires a numeric value to be entered.

Please remember that this score is only an estimate. VHDA reserves the right to change application data and/or score sheet responses where appropriate, which may change the final score.

MANDATORY ITEMS:		Included		Score
a. Signed, completed application with attached tabs in PDF format		Υ	Y or N	0
b. Active Excel copy of application		Υ	Y or N	0
c. Partnership agreement		Υ	Y or N	0
d. SCC Certification		Υ	Y or N	0
e. Previous participation form		Υ	Y or N	0
f. Site control document		Υ	Y or N	0
g. Architect's Certification		Υ	Y or N	0
h. Attorney's opinion		Υ	Y or N	0
i. Nonprofit questionnaire (if applicable)		Υ	Y, N, N/A	0
j. Appraisal		Υ	Y or N	0
k. Zoning document		Υ	Y or N	0
I. Universal Design Plans		Υ	Y or N	0
m. List of LIHTC Developments (Schedule A)		Υ	Y or N	0
	Total:			0.00
1. READINESS:				
a. VHDA notification letter to CEO (via Locality Notification Information Application)		Υ	0 or -50	0.00
b. Local CEO Opposition Letter		N	0 or -25	0.00
c. Plan of development		Υ	0 or 40	40.00
d. Location in a revitalization area based on Qualified Census Tract		N	0 or 10	0.00
e. Location in a revitalization area with resolution		Υ	0 or 15	15.00
f. Location in a Opportunity Zone		N	0 or 15	0.00
	Total:			55.00
2. HOUSING NEEDS CHARACTERISTICS:				
a. Sec 8 or PHA waiting list preference		Υ	0 or up to 5	5.00
b. Existing RD, HUD Section 8 or 236 program		N	0 or 20	0.00
c. Subsidized funding commitments		2.00%	Up to 40	3.99
d. Tax abatement on increase of property's value		N	0 or 5	0.00
e. New project based rental subsidy (HUD or RD)		N	0 or 10	0.00
f. Census tract with <12% poverty rate		0%	0, 20, 25 or30	0.00
g. Development listed on the Rural Development Rehab Priority List		N	0 or 15	0.00
h. Dev. located in area with little or no increase in rent burdened population		N	Up to -20	0.00
i. Dev. located in area with increasing rent burdened population		N	Up to 20	0.00
<b>6</b> 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Total:		-	8.99
3. DEVELOPMENT CHARACTERISTICS:				
a. Amenities (See calculations below)				44.75
b. Project subsidies/HUD 504 accessibility for 5 or 10% of units		N	0 or 60	0.00
or c. HCV Payment Standard/HUD 504 accessibility for 5 or 10% of units		Υ	0 or 30	30.00
or d. HUD 504 accessibility for 5% of units		N	0 or 15	0.00

e. Proximity to public transportation (within Northern VA or Tidewater)		Y10	0, 10 or 20	10.00
f. Development will be Green Certified		Υ	0 or 10	10.00
g. Units constructed to meet VHDA's Universal Design standards		16%	Up to 15	2.34
h. Developments with less than 100 units		Υ	up to 20	20.00
i. Historic Structure		N	0 or 5	0.00
	Total:			117.09
4 TENANT BODINATION CHARACTERISTICS	1			
4. TENANT POPULATION CHARACTERISTICS: Locality AMI State AMI				
\$51,800 \$55,900	_	V	0 or 15	15.00
<ul><li>a. Less than or equal to 20% of units having 1 or less bedrooms</li><li>b. <plus> Percent of Low Income units with 3 or more bedrooms</plus></li></ul>		Y 43.75%	Up to 15	<u>15.00</u> 15.00
c. Units with rent at or below 30% of AMI and are not subsidized (up to 10% of LI units)		0.00%	Up to 10	0.00
d. Units with rents at or below 40% of AMI (up to 10% of LI units)		12.50%	Up to 10	10.00
e. Units with rent and income at or below 50% of AMI		0.00%	Up to 50	0.00
f. Units with rents at or below 50% rented to tenants at or below 60% of AMI		0.00%	Up to 25	0.00
or g. Units in LI Jurisdictions with rents <= 50% rented to tenants with <= 60% of AMI		50.00%	Up to 50	50.00
	Total:	30.0070	op to so	90.00
5. SPONSOR CHARACTERISTICS:				
a. Developer experience - 3 developments with 3 x units or 6 developments with 1 x units		N	0 or 50	0.00
or b. Developer experience - 3 developments and at least 500,000 in liquid assets		N	0 or 50	0.00
or c. Developer experience - 1 development with 1 x units		Υ	0 or 10	10.00
d. Developer experience - life threatening hazard		N	0 or -50	0.00
e. Developer experience - noncompliance		N	0 or -15	0.00
f. Developer experience - did not build as represented		0	0 or -2x	0.00
g. Developer experience - failure to provide minimum building requirements		N	0 or -20	0.00
h. Developer experience - termination of credits by VHDA		N	0 or -10	0.00
i. Developer experience - exceeds cost limits at certification		N	0 or -50	0.00
j. Management company rated unsatisfactory		N	0 or -25	0.00
	Total:			10.00
6. EFFICIENT USE OF RESOURCES:				
a. Credit per unit			Up to 200	63.86
b. Cost per unit			Up to 100	40.10
b. cost per unit	Total:		op to 100	103.96
	· otali			
7. BONUS POINTS:				
a. Extended compliance	0	Years	40 or 50	0.00
or b. Nonprofit or LHA purchase option		Υ	0 or 60	60.00
or c. Nonprofit or LHA Home Ownership option		N	0 or 5	0.00
d. Combined 9% and 4% Tax Exempt Bond Site Plan		N	Up to 45	0.00
e. RAD or PHA Conversion participation and competing in Local Housing Authority pool		N	0 or 10	0.00
	Total:			60.00
425 Point Threshold - all 9% Tax Credits		TOTAL SCO	DE.	445.04
		TOTAL SCOT	NE.	445.04
325 Point Threshold - Tax Exempt Bonds				
Amenities:				
All units have:	Max Pts	Score		
a. Community Room	5	0.00		
b. Exterior walls constructed with brick and other low maintenance materials	25	18.75		
c. Sub metered water expense	5	5.00		
d. Watersense labeled faucets, toilets and showerheads	3	0.00		
e. Infrastructure for high speed internet/broadband     f. Free WiFi Access in community room	1	1.00		
i. Free Wifi Access in community room	4	0.00		

g. Each unit provided free individual high speed internet access	6	0.00
h. Each unit provided free individual WiFi	8	0.00
i. Bath Fan - Delayed timer or continuous exhaust	3	3.00
j. Baths equipped with humidistat	3	0.00
k. Cooking Surfaces equipped with fire prevention features	4	0.00
I. Cooking surfaces equipped with fire suppression features	2	2.00
m. Rehab only: dedicated space to accept permanent dehumidification system	2	0.00
n. Provides Permanently installed dehumidification system	5	5.00
o. All interior doors within units are solid core	3	3.00
p. USB in kitchen, living room and all bedrooms	1	1.00
q. LED Kitchen Light Fixtures	2	2.00
r. Shelf or Ledge at entrance within interior hallway	2	0.00
s. New Construction: Balcony or patio	4	4.00
		44.75
All elderly units have:		
t. Front-control ranges	1	0.00
u. Independent/suppl. heat source	1	0.00
v. Two eye viewers	1	0.00
		0.00

Total amenities: 44.75

# **Development Summary**

**Summary Information** 

2019 Low-Income Housing Tax Credit Application For Reservation

Deal Name: **Poplar Creek Homes** 

9% Tax Credits **Requested Credit Amount:** \$434,000 Cycle Type:

Allocation Type: **New Construction** 

Jurisdiction: **Halifax County Total Units** 32 Population Target: General

**Total LI Units** 32 **Project Gross Sq Ft:** 41,043.68

Howerton

Owner Contact: Earl

**Green Certified?** TRUE

Source of Funds	Amount	Per Unit	Per Sq Ft	Annual Debt Service
Permanent Financing	\$1,108,000	\$34,625	\$27	\$10,485

Uses of Funds - Actual Costs							
Type of Uses	Amount	Per Unit	Sq Ft	% of TDC			
Improvements	\$3,161,711	\$98,803	\$77	60.92%			
General Req/Overhead/Profit	\$425,000	\$13,281	\$10	8.19%			
Other Contract Costs	\$60,000	\$1,875	\$1	1.16%			
Owner Costs	\$1,067,860	\$33,371	\$26	20.58%			
Acquisition	\$0	\$0	\$0	0.00%			
Developer Fee	\$475,000	\$14,844	\$12	9.15%			

**Total Uses** \$5,189,571 \$162,174

Income						
Gross Potential Incon	\$199,968					
Gross Potential Incon	\$0					
	\$199,968					
Less Vacancy %	\$13,998					
Effective (	\$185.970					

**Rental Assistance? FALSE** 

Expenses							
Category	Total	Per Unit					
Administrative	\$42,725	\$1,335					
Utilities	\$7,500	\$234					
Operating & Maintenance	\$49,350	\$1,542					
Taxes & Insurance	\$45,400	\$1,419					
Total Operating Expenses	\$144,975	\$4,530					
Replacement Reserves	\$9,600	\$300					
Total Expenses	\$154,575	\$4,830					

Cash Flow	
EGI	\$185,970
Total Expenses	\$154,575
Net Income	\$31,395
Debt Service	\$10,485
Debt Coverage Ratio (YR1):	2.99

Total Development	Costs
Total Improvements	\$4,714,571
Land Acquisition	\$0
Developer Fee	\$475,000
Total Development Costs	\$5,189,571

**Total Score** 

445.04

Proposed Cost Limit/Unit: \$162,174 Applicable Cost Limit/Unit: \$259,224 Proposed Cost Limit/Sq Ft: \$126 Applicable Cost Limit/Sq Ft: \$156

Unit Breakdown					
Supp Hsg	0				
# of Eff	0				
# of 1BR	4				
# of 2BR	14				
# of 3BR	14				
# of 4+ BR	0				
Total Units	32				

	Income Levels	Rent Levels
	# of Units	# of Units
<=30% AMI	0	0
40% AMI	0	4
50% AMI	0	12
60% AMI	32	16
>60% AMI	0	0
Market	0	0

**Income Averaging?** TRUE

**Extended Use Restriction?** 30 \$/SF =

\$133.62

Credits/SF =

11.671109 Const \$/unit =

\$113,959.7250

TYPE OF PROJECT LOCATION TYPE OF CONSTRUCTION GENERAL = 11000; ELDERLY = 12000 Inner-NVA=100; Outer-NV=200; NWNC=300; Rich=400; Tid=500; Balance=600 N C=1; ADPT=2;REHAB(35,000+)=3; REHAB\*(15,000-35,000)=4

\*REHABS LOCATED IN BELTWAY (\$15,000-\$50,000) See Below

11000 600 1

	GENERAL	Elderly					
	Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
AVG UNIT SIZE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NUMBER OF UNITS	0	0	0	0	0	0	0
PARAMETER-(COSTS=>35,000)	0	0	0	0	0	0	0
PARAMETER-(COSTS<35,000)	0	0	0	0	0	0	0
PARAMETER-(COSTS=>50,000)	0	0	0	0	0	0	0
PARAMETER-(COSTS<50,000)	0	0	0	0	0	0	0
COST PARAMETER	0	0	0	0	0	0	0
PROJECT COST PER UNIT	0	0	0	0	0	0	0
PARAMETER-(CREDITS=>35,000)	0	0	0	0	0	0	0
PARAMETER-(CREDITS<35,000)	0	0	0	0	0	0	0
PARAMETER-(CREDITS=>50,000)	0	0	0	0	0	0	0
PARAMETER-(CREDITS<50,000)	0	0	0	0	0	0	0
CREDIT PARAMETER	0	0	0	0	0	0	0
PROJECT CREDIT PER UNIT	0	0	0	0	0	0	0
COST PER UNIT POINTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CREDIT PER UNIT POINTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00

GENERAL									
	EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH	
AVG UNIT SIZE	0.00	844.94	1,045.78	1,360.94	0.00	1,083.03	1,337.69	0.00	
NUMBER OF UNITS	0	4	6	6	0	8	8	0	
PARAMETER-(COSTS=>35,000)	0	184,331	245,775	288,786	0	259,050	282,600	0	
PARAMETER-(COSTS<35,000)	0	0	0	0	0	0	0	0	
PARAMETER-(COSTS=>50,000)	0	184,331	245,775	288,786	0	259,050	282,600	0	
PARAMETER-(COSTS<50,000)	0	0	0	0	0	0	0	0	
COST PARAMETER	0	184,331	245,775	288,786	0	259,050	282,600	0	
PROJECT COST PER UNIT	0	112,897	139,732	181,842	0	144,709	178,736	0	
PARAMETER-(CREDITS=>35,000)	0	14,175	18,900	22,208	0	19,901	21,710	0	
PARAMETER-(CREDITS<35,000)	0	0	0	0	0	0	0	0	
PARAMETER-(CREDITS=>50,000)	0	14,175	18,900	22,208	0	19,901	21,710	0	
PARAMETER-(CREDITS<50,000)	0	0	0	0	0	0	0	0	
CREDIT PARAMETER	0	14,175	18,900	22,208	0	19,901	21,710	0	
PROJECT CREDIT PER UNIT	0	9,861	12,205	15,884	0	12,640	15,612	0	
COST PER UNIT POINTS	0.00	4.84	8.09	6.94	0.00	11.03	9.19	0.00	
CREDIT PER UNIT POINTS	0.00	7.61	13.28	10.68	0.00	18.24	14.04	0.00	

TOTAL COST PER UNIT POINTS

40.10

TOTAL CREDIT PER UNIT POINTS

63.86

Standard Cost Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise Adjusted Cost Parameter

	Cost Farailleters - Elderry								
ſ	Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST		
	0	0	0	0	0	0	0		
	0	0	0	0	0	0	0		
	0	0	0	0	0	0	0		
	0	0	0	0	0	0	0		

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise Adjusted Credit Parameter

	Credit Parameters - Elderly							
Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST		
0	0	0	0	0	0	0		
0	0	0	0	0	0	0		
0	0	0	0	0	0	0		
0	0	0	0	0	0	0		

		Cost Param	eters - General					
Π	EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH

-								
Standard Parameter - low rise	0	184,331	245,775	288,786	0	259,050	282,600	0
Parameter Adjustment - mid rise	0	0	0	0	0	0	0	0
Parameter Adjustment - high rise	0	0	0	0	0	0	0	0
Adjusted Cost Parameter	0	184,331	245,775	288,786	0	259,050	282,600	0
<del>-</del>								

		Credit Parameters - General						
	EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
Standard Credit Parameter - low rise	0	14,175	18,900	22,208	0	19,901	21,710	0
Parameter Adjustment - mid rise	n	0	0	0	0	0	0	0

Standard Credit Parameter - low rise
Parameter Adjustment - mid rise
Parameter Adjustment - high rise
Adjusted Credit Parameter

EFF-G	I DK-G	2 DR-G	3 DK-G	4 DK-G	2 DK-1 H	3 DK-1 H	4 DK-1 II
0	14,175	18,900	22,208	0	19,901	21,710	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	14,175	18,900	22,208	0	19,901	21,710	0

Northern Virginia Beltway	(Rehab costs \$15,000-\$50,000)
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Adjusted Cost Parameter
Parameter Adjustment - high rise
Parameter Adjustment - mid rise
Standard Cost Parameter - low rise

	CUST Faraii	leters - ciderry				
Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0

	Credit Para	meters - Elderly				
Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0

Adjusted Cost Darameter
Parameter Adjustment - high rise
Parameter Adjustment - mid rise
Standard Cost Parameter - low rise

_		Cost Param	neters - General					
	EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
	0	184,331	245,775	288,786	0	259,050	282,600	0
	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0
_	0	184,331	245,775	288,786	0	259,050	282,600	0

Parameter Adjustment - high rise
•
Parameter Adjustment - mid rise
Standard Cost Parameter - low rise

	Credit Parameters - General											
EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH					
0	14,175	18,900	22,208	0	19,901	21,710	0					
0	0	0	0	0	0	0	0					
0	0	0	0	0	0	0	0					
0	14,175	18,900	22,208	0	19,901	21,710	0					

\$/SF =

\$133.62

Credits/SF =

11.671109 Const \$/unit =

\$113,959.73

11000 600 1

TYPE OF PROJECT LOCATION TYPE OF CONSTRUCTION GENERAL = 11000; ELDERLY = 12000 Inner-NVA=100; Outer-NV=200; NWNC=300; Rich=400; Tid=500; Balance=600 N C=1; ADPT=2;REHAB(35,000+)=3; REHAB\*(10,000-35,000)=4

\*REHABS LOCATED IN BELTWAY (\$10,000-\$50,000) See Below

	GENERAL			Eld	erly		
	Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
AVG UNIT SIZE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NUMBER OF UNITS	0	0	0	0	0	0	0
PARAMETER-(COSTS=>35,000)	0	0	0	0	0	0	0
PARAMETER-(COSTS<35,000)	0	0	0	0	0	0	0
PARAMETER-(COSTS=>50,000)	0	0	0	0	0	0	0
PARAMETER-(COSTS<50,000)	0	0	0	0	0	0	0
COST PARAMETER	0	0	0	0	0	0	0
PROJECT COST PER UNIT	0	0	0	0	0	0	0
PARAMETER-(CREDITS=>35,000)	0	0	0	0	0	0	0
PARAMETER-(CREDITS<35,000)	0	0	0	0	0	0	0
PARAMETER-(CREDITS=>50,000)	0	0	0	0	0	0	0
PARAMETER-(CREDITS<50,000)	0	0	0	0	0	0	0
CREDIT PARAMETER	0	0	0	0	0	0	0
PROJECT CREDIT PER UNIT	0	0	0	0	0	0	0
COST PER UNIT POINTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CREDIT PER UNIT POINTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00

			6	GENERAL				
	EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
AVG UNIT SIZE	0.00	844.94	1,045.78	1,360.94	0.00	1,083.03	1,337.69	0.00
NUMBER OF UNITS	0	4	6	6	0	8	8	0
PARAMETER-(COSTS=>35,000)	0	184,331	245,775	288,786	0	259,050	282,600	0
PARAMETER-(COSTS<35,000)	0	0	0	0	0	0	0	0
PARAMETER-(COSTS=>50,000)	0	184,331	245,775	288,786	0	259,050	282,600	0
PARAMETER-(COSTS<50,000)	0	0	0	0	0	0	0	0
COST PARAMETER	0	184,331	245,775	288,786	0	259,050	282,600	0
PROJECT COST PER UNIT	0	112,897	139,732	181,842	0	144,709	178,736	0
PARAMETER-(CREDITS=>35,000)	0	14,175	18,900	22,208	0	19,901	21,710	0
PARAMETER-(CREDITS<35,000)	0	0	0	0	0	0	0	0
PARAMETER-(CREDITS=>50,000)	0	14,175	18,900	22,208	0	19,901	21,710	0
PARAMETER-(CREDITS<50,000)	0	0	0	0	0	0	0	0
CREDIT PARAMETER	0	14,175	18,900	22,208	0	19,901	21,710	0
PROJECT CREDIT PER UNIT	0	9,861	12,205	15,884	0	12,640	15,612	0
COST PER UNIT POINTS	0.00	4.84	8.09	6.94	0.00	11.03	9.19	0.00
CREDIT PER UNIT POINTS	0.00	7.61	13.28	10.68	0.00	18.24	14.04	0.00

TOTAL COST PER UNIT POINTS

40.10

TOTAL CREDIT PER UNIT POINTS

63.86

**Credit Parameters - Elderly** 

Standard Cost Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise Adjusted Cost Parameter

	Cost Paran	neters - Elderly				
Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise Adjusted Credit Parameter

Suppo	ortive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
•	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0

	Cost Param	eters - General					
EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH

Standard Parameter - low rise	0	184,331	245,775	288,786	0	259,050	282,600	0
Parameter Adjustment - mid rise	0	0	0	0	0	0	0	0
Parameter Adjustment - high rise	0	0	0	0	0	0	0	0
Adjusted Cost Parameter	0	184,331	245,775	288,786	0	259,050	282,600	0
•								

		Cradit Para	matars - Ganaral						
Adjusted Cost Parameter	0	184,331	245,775	288,786	0	259,050	282,600	0	
Parameter Adjustment - high rise	0	0	0	0	0	0	0	0	
Parameter Adjustment - mid rise	U	U	U	U	U	U	U	U	

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise **Adjusted Credit Parameter** 

EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
0	14,175	18,900	22,208	0	19,901	21,710	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	14,175	18,900	22,208	0	19,901	21,710	0

Northern Virginia Beltway (Rehab costs \$10,000-\$50,000)

Cost Parameters - Elderly

Standard Cost Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise Adjusted Cost Parameter

Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0

Standard Cost Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise Adjusted Cost Parameter

	Credit Para	meters - Elderly				
Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0

Standard Cost Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise **Adjusted Cost Parameter** 

	Cost Param	ieters - Generai					
EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
0	184,331	245,775	288,786	0	259,050	282,600	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	184.331	245.775	288.786	0	259.050	282.600	0

Standard Cost Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise **Adjusted Cost Parameter** 

Credit Parameters - General									
EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH		
0	14,175	18,900	22,208	0	19,901	21,710	0		
0	0	0	0	0	0	0	0		
0	0	0	0	0	0	0	0		
0	14,175	18,900	22,208	0	19,901	21,710	0		



# Partnership or Operating Agreement

Including chart of ownership structure with percentage of interests (MANDATORY)

# **OPERATING AGREEMENT**

OF

# POPLAR CREEK HOMES, LLC, A VIRGINIA LIMITED LIABILITY COMPANY

Dated as of January 23, 2019

# OPERATING AGREEMENT OF POPLAR CREEK HOMES, LLC

THIS OPERATING AGREEMENT (this "Agreement"), dated as of January 23, 2019, by SSOG Poplar Management, Inc., a Virginia corporation, the sole member (the "Member"), provides as follows:

- 1. **FORMATION**. Poplar Creek Homes, LLC (the "Company") was formed as a Virginia limited liability company under the provisions of Chapter 12 of Title 13.1 of the Code of Virginia of 1950, as amended (the "Act"), pursuant to the Articles of Organization dated January 23, 2019 (the "Articles"). A certificate of organization was issued by the State Corporation Commission of Virginia with respect to the Articles on January 23, 2019.
- 2. <u>NAME AND PLACE OF BUSINESS</u>. The business of the Company shall be conducted under the name of Poplar Creek Homes, LLC. The principal office of the Company in Virginia shall be 1425 Seymour Drive, South Boston, VA 24592. The principal office of the Company may be changed by the Members at any time and from time to time, in their discretion.
- 3. PURPOSES. The principal purpose of the Company is to own certain land and in the County of Halifax, Virginia, in South Boston (the "Property"), and to own and develop the Property and to maintain and operate thereon townhomes for rent (the "Apartment Complex"). The company may engage in any other lawful business as determined from time to time by the Members.
- 4. **MEMBERS**. The initial sole member of the Company, SSOG Poplar Management, Inc., is being admitted as a member of the Company and shall serve as the sole initial member (the "Member"), and which has an address of 1425 Seymour Drive, South Boston, VA 24592.
- 5. MEMBER'S CAPITAL CONTRIBUTIONS. Upon execution of this Agreement, the Member shall make the capital contribution set forth beside its name on Exhibit A attached hereto as its initial capital contribution in exchange for its membership interest in the Company. The Member shall not be required to make any further capital contributions, except as required in writing by the Members owning a majority of the membership interests.

# 6. <u>VOTING POWERS, MEETINGS, ETC. OF MEMBERS</u>.

6.01 <u>In General</u>. The Members shall not be entitled to participate in the day-to-day affairs and management of the Company, but instead, the Members' right to vote or otherwise participate with respect to matters relating to the Company shall be limited to

those matters as to which the express terms of the Act, the Articles, or this Operating Agreement vest in the Members the right to so vote or otherwise participate.

# 6.02 Actions Requiring Approval of Members.

- (a) Notwithstanding any other provision of this Operating Agreement, the approval of the Members shall be required in order for any of the following actions to be taken on behalf of the Company:
- (1) Amending the Articles in any manner that materially alters the preferences, privileges or relative rights of the Members.
  - (2) Electing the Managers as provided in Article 7 hereof.
- (3) Taking any action that would make it impossible to carry on the ordinary business of the Company.
  - (4) Confessing a judgment against the Company in excess of \$25,000.
- (5) Filing or consenting to filing a petition for or against the Company under any federal or state bankruptcy, insolvency or reorganization act.
- (6) Loaning Company funds in excess of \$25,000, or for a term in excess of one year, to any Member.
- (b) Unless the express terms of this Operating Agreement specifically provide otherwise, the affirmative vote of a majority of the voting membership interests shall be necessary and sufficient in order to approve or consent to any of the matters set forth in Section 6.02(a) above or any other matters in this Operating Agreement that require the approval or consent of the Members.
- 6.03 <u>Action by Members</u>. In exercising their rights as provided above, the Members shall act collectively through meetings and/or written consents as provided in this Article.
- 6.04 <u>Annual Meetings</u>. The Members shall meet annually in the first Tuesday in January at 4:00 p.m. or at such other time as shall be determined by the Managers, or if there are no Managers, by the Members, for the purpose of the transaction of such business as may come properly before the meeting.
- 6.05 <u>Special Meetings</u>. Special meetings of the Members, for any purpose or purposes, unless otherwise prescribed by statute, may be called by the Managers, and shall be called by the Managers at the request of any Member.
- 6.06 Action by Written Consent. Any action required or permitted to be taken at a meeting of Members may be taken without a meeting if one or more written consents

to such action are signed by the Members who are entitled to vote on the matter set forth in the consents and who constitute the requisite Voting Membership Interests necessary for adoption or approval of such matter on behalf of the Company. By way of example and not limitation, a majority of the Voting Membership Interests may take action as to any matter specified in Section 6.02 hereof by signing one or more written consents approving such action, without obtaining signed written consents from any other Members. Such consent or consents shall be filed with the minutes of the meetings of the Members. Action taken under this Section 6.06 shall be effective when the requisite Members have signed the consent or consents, unless the consent or consents specify a different effective date.

# 7. MANAGERS.

- 7.01 <u>Powers of Manager</u>. Except as expressly provided otherwise in the Act, the Articles or this Operating Agreement, the powers of the Company shall be exercised by or under the authority of, and the business and affairs of the Company shall be managed by, one or more Managers. The powers so exercised shall include but not be limited to the following:
- (a) Entering into, making and performing contracts, agreements and other undertakings binding the Company that may be necessary, appropriate or advisable in furtherance of the purposes of the Company.
- (b) Opening and maintaining bank accounts, investment accounts and other arrangements, drawing checks and other orders for the payment of money, and designating individuals with authority to sign or give instructions with respect to those accounts and arrangements. Company funds shall not be commingled with funds from other sources and shall be used solely for the business of the Company.
  - (c) Collecting funds due to the Company.
- (d) Acquiring, utilizing for the Company's purposes, maintaining and disposing of any assets of the Company.
- (e) To the extent that funds of the Company are available therefor, paying debts and obligations of the Company.
- (f) Borrowing money or otherwise committing the credit of the Company for Company activities, and voluntarily prepaying or extending any such borrowings.
- (g) Employing from time to time persons, firms or corporations for the operation and management of various aspects of the Company's business, including, without limitation, managing agents, contractors, subcontractors, architects, engineers, laborers, suppliers, accountants and attorneys on such terms and for such compensation as the Managers shall determine, notwithstanding the fact that the Managers or any Member may have a financial interest in such firms or corporations.

- (h) Making elections available to the Company under the Code.
- (i) Obtaining general liability, property and other insurance for the Company, as the Managers deem proper.
- (j) Taking such actions as may be directed by the Members in furtherance of their approval of any matter set forth in Section 6.02 hereof.
- (k) Doing and performing all such things and executing, acknowledging and delivering any and all such instruments as may be in furtherance of the Company's purposes and necessary and appropriate to the conduct of its business.
- 7.02 <u>Election of Managers</u>. The Members hereby unanimously elect SSOG Poplar Management, Inc. to serve as Manager of the Company, to serve until its successor shall be duly elected and qualify. The Member acknowledges that SSOG Poplar Management, Inc. has a single shareholder, Southside Outreach Group, Inc., a Virginia non-stock corporation ("SSOG"). In connection with the development of the Apartment Complex, the Company shall grant SSOG a right of first refusal to purchase the Property at the end of the affordable housing compliance period for a price not to exceed the outstanding debt and exit taxes of the Company.
- 7.03 Action by One Manager When There are Two or More Managers. Unless otherwise expressly provided by the Act, the Articles, or the terms of this Operating Agreement, when there are two or more Managers elected by the Members, any one of the Managers may act on behalf of the Company to exercise any of the powers of a Manager conferred by Section 7.01 hereof. Notwithstanding the foregoing, when a Manager has so acted on behalf of the Company, he or she must provide notice of his or her action on behalf of the Company to every other duly elected Manager.
- 7.04 <u>Single Manager</u>. If at any time there is only one person or entity serving as a Manager, such Manager shall be entitled to exercise all powers of the Managers set forth in this Section, and all references in this Section and otherwise in this Operating Agreement to "Managers" shall be deemed to refer to such single Manager.
- 7.05 Reliance by Other Persons. Any person dealing with the Company, other than a Member, may rely on the authority of a particular Manager or Managers in taking any action in the name of the Company, if such Manager or Managers provide to such person a copy of the applicable provision of this Operating Agreement and/or the resolution or written consent of the Managers or Members granting such authority, certified in writing by such Manager or Managers to be genuine and correct and not to have been revoked, superseded or otherwise amended.
- 7.06 <u>Manager's Expenses and Fees</u>. A Manager shall be entitled, but not required, to receive a reasonable salary for services rendered on behalf of the Company or in his capacity as a Manager. The amount of such salary shall be determined by the

Managers and consented to by the Members, which consent shall not be unreasonably withheld. The Company shall reimburse any Manager for reasonable out-of-pocket expenses which were or are incurred by the Manager on behalf of the Company with respect to the start-up or operation of the Company, the on-going conduct of the Company's business, or the dissolution and winding up of the Company and its business.

- 7.07 <u>Indemnification</u>. The Company shall indemnify each Manager, whether serving the Company or, at its request, any other Entity, to the full extent permitted by the Act. The foregoing rights of indemnification shall not be exclusive of any other rights to which the Managers may be entitled. The Managers may, upon the approval of the Members, take such action as is necessary to carry out these indemnification provisions and may adopt, approve and amend from time to time such resolutions or contracts implementing such provisions or such further indemnification arrangements as may be permitted by law.
- 7.08 <u>Liability of Managers</u>. So long as the Managers act in good faith with respect to the conduct of the business and affairs of the Company, no Manager shall be liable or accountable to the Company or to any of the Members, in damages or otherwise, for any error or judgment, for any mistake of fact or of law, or for any other act or thing which he may do or refrain from doing in connection with the business and affairs of the Company, except for willful misconduct or gross negligence or breach of fiduciary duty, and further except for breaches of contractual obligations or agreements between the Managers and the Company.
- 8. **GOVERNING LAW**. This Agreement, and the interpretation hereof, shall be governed exclusively by its terms and by the laws of the State of Virginia, without reference to choice of law provisions.
- 9. <u>BOOKS AND RECORDS</u>. The Members shall, at the Company's sole cost and expense, keep adequate books of account of the Company wherein shall be recorded and reflected, in accordance with generally accepted accounting principles, all of the Capital Contributions and all of the income, expenses and transactions of the Company and a list of the names and addresses, and interests held by the Members and any additional members in alphabetical order. All funds of the Company shall be deposited in a separate bank account or accounts as shall be determined by the Manager. All withdrawals therefrom shall be made upon checks signed by any Manager of the Company.
- 10. **FULL AUTHORITY**. Each of the parties and signatories to this Agreement has the full right, power, legal capacity and authority to enter into and perform the parties' respective obligations hereunder, and no approvals or consents of any other person are necessary in connection herewith.

**IN WITNESS WHEREOF**, the undersigned, being the Members of the Company, hereby agree, acknowledge, and certify that the foregoing Operating Agreement constitutes the entire Operating Agreement of the Company, adopted as of the date first hereinabove mentioned.

# Sole Member:

SSOG Poplar Management, Inc., a Virginia corporation

Bv:

Chris Ward, President

Exhibit A

Member Capital Contribution Percentage Interest

SSOG Poplar Management, Inc. \$100 100%

# SSOG POPLAR MANAGEMENT, INC.

# CONSENT OF SHAREHOLDER IN LIEU OF SPECIAL MEETING

Pursuant to Sections 13.1-657 and -659 of the Code of Virginia of 1950, as amended, the undersigned, being the sole shareholder of SSOG Poplar Management, Inc., a Virginia corporation (the "Corporation"), hereby approves and adopts the following actions by written consent in lieu of a special meeting of the shareholders and waive all requirements of notice of such meeting, statutory or otherwise.

RESOLVED, the Bylaws of the Corporation (the "Bylaws"), in the form presented to the shareholder and attached hereto in Exhibit "A", are hereby approved and adopted in all respects.

FURTHER RESOLVED, that the Secretary of the Corporation is directed to file a copy of the Bylaws in the Corporation's minute book.

FURTHER RESOLVED, that Chris Ward, Lucinda Williams and Earl Howerton shall be the three initial Directors of the Corporation, as described in the Articles of Incorporation and the Bylaws.

FURTHER RESOLVED, that the initial officers shall be Chris Ward, President; Earl Howerton, Executive Director; Detra Carr, Secretary; and Lucinda Williams, Treasurer.

No further action is consented to or taken.

EFFECTIVE DATE: January 23, 2019

Southside Outreach Group, Inc., a Virginia non-stock corporation

Date of Execution

Chris Ward, President

#### **BYLAWS**

OF

# SSOG POPLAR MANAGEMENT, INC.

# Article I

# Shares

- 1.1. Transfers of shares on the stock transfer books of the Corporation shall only be made by the person named in the certificate or by an attorney, lawfully constituted in writing, and only upon surrender of the certificate or certificates therefor. The Board of Directors may make reasonable regulations for the transfer of shares.
- 1.2. Only shareholders of record on the stock transfer books of the Corporation shall be entitled to be treated by the Corporation as shareholders of the Corporation and the Corporation shall not be bound to recognize any equitable or other claim to or interest in any share on the part of any other person, whether or not it shall have express or other notice thereof.
- 1.3. In case of loss or destruction of any certificates of shares, another may be issued in its place upon proof of such loss or destruction and upon giving of a satisfactory bond of indemnity to the Corporation in such sum and with such surety as the Board of Directors may provide.
- 1.4. Certificates representing shares of the Corporation shall be in such form as may be determined by the Board of Directors. Every shareholder shall be entitled to have a certificate signed by or in the name of the Corporation by the President, and by the Secretary of the Corporation, certifying the number of shares owned by him or her in the Corporation. In case any officer who has signed shall have ceased to be an officer of the Corporation, issuance of certificates bearing such prior officer's signature shall have the same effect as if he or she were an officer at the date of issuance.
- 1.5. All certificates for shares of each class or series within a class shall be consecutively numbered. The name of the person owning the shares represented thereby with the number of shares and the date of issue shall be entered on the books of the Corporation. All certificates surrendered to the Corporation for transfer shall be canceled and no new certificate shall be issued until the former certificate for a like number of shares shall have been surrendered and canceled.

Article II

Meetings of Shareholders

- 2.1. Annual Meeting. The annual meeting of the shareholders shall be held at such place, either within or without the Commonwealth of Virginia, as may be provided in the notice of the meeting, during the month of January, the anniversary month of the incorporation of the Company. The annual meeting shall be held for the purpose of electing a Board of Directors and transacting such other business as may properly come before the meeting.
- 2.2. <u>Special Meetings</u>. Special meetings of the shareholders of the Corporation may be held at any time upon the call of the President or of the Board of Directors.
- 2.3. <u>Chairman and Secretary</u>. At each meeting of the shareholders the President shall be Chairman of the meeting, and the Secretary shall act as Secretary thereof. The procedure at each meeting of the shareholders shall be determined by the Chairman and the vote on all questions before any meeting shall be taken in such manner as the Chairman prescribes.

# Article III

# **Board of Directors**

- 3.1. <u>Number</u>. There shall be a Board of Directors consisting of no fewer than one (1) and no more than five (5) Directors. The number of Directors shall be three (3) initially and thereafter may be changed from time to time by the shareholders or, to the extent permitted by law, by the Board of Directors.
- 3.2. Meetings. An annual meeting of the Board of Directors shall be held without notice as soon as practicable after each annual meeting of the shareholders. Regular meetings of the Board of Directors may be held without notice at such time and place as the Board of Directors may by resolution designate. Special meetings may be called at any time by the President. Notice of special meetings of the Board of Directors shall be given to each director by mail, facsimile or other written communication delivered at least two days prior to the meeting (not counting the day on which the notice is delivered but counting the day of the meeting), which notice shall specify the time and place of the meeting.
- 3.3. Attendance by Conference Calls. Members of the Board of Directors or a committee designated by the Board may participate in a meeting of such Board or committee by means of a telephone or similar communications equipment whereby all persons participating in the meeting can hear each other, and participation by such means shall constitute presence in person at such meeting. A written record shall be made of the action taken at any such meeting.

3.4. <u>Adjournment</u>. Less than a quorum of directors may adjourn any meeting from time to time to such place and time as such directors may determine and no notice of any such adjournment need be given to the other directors.

#### Article IV

# Officers, Agents and Employees

- 4.1. Officers. The officers of the Corporation shall be a President, a Secretary, and a Treasurer, who shall be elected by the Board of Directors at its first annual meeting to hold office until the next annual meeting of the Board and until their successors are elected, unless sooner removed by the Board of Directors. In addition, other officers, including without limitation one or more Vice Presidents, may be elected by the Board, to hold office for the terms prescribed by the Board.
- 4.2. <u>President</u>. The President shall be the chief executive officer of the Corporation and shall generally supervise and control the other officers of the Corporation.
- 4.3. <u>Vice President</u>. The Vice President, if any (or in the event there be more than one, the Vice Presidents in the order designated, or, in the absence of any designation, in the order of their election), shall, in the absence of the President or in the event of his or her disability, perform such other duties and have such other powers as may from time to time be prescribed by the Board of Directors.
- 4.4. <u>Secretary</u>. The Secretary shall record all proceedings of the meetings of the shareholders and directors in books kept for that purpose and shall maintain or cause to be maintained the record of shareholders of the Corporation. The Secretary shall ensure that all notices of meetings are given as required by these Bylaws and the laws of the Commonwealth of Virginia and shall perform such other duties as the President or the Board of Directors of the Corporation may require.
- 4.5. <u>Treasurer</u>. The Treasurer shall have custody of all moneys and securities of the Corporation and shall deposit such funds or securities in the name of the Corporation in such depositories as may be designated by the Board of Directors. The Treasurer shall perform such other duties as the President or the Board of Directors of the Corporation may require.
- 4.6. <u>Absence</u>. During the absence of any officer of the Corporation, or his or her disqualification or inability to act, the President may by written order, or the Board of Directors may by resolution, delegate the powers of such office to any other officer or employee of the Corporation.
- 4.7. <u>Signatories</u>. All checks, drafts, notes and orders for the payment of money issued by the Corporation and contracts and other documents requiring the signature of

the Corporation shall be signed by such officer or officers or by such employee or employees of the Corporation as the Board of Directors may from time to time designate, and any endorsement of such paper in the ordinary course of business shall be similarly made, except that any officer, assistant officer or employee of the Corporation may endorse checks, drafts or notes for collection or deposit to the credit of the Corporation.

#### Article V

# Fiscal Year

The fiscal year of the corporation shall be determined at the discretion of the Board of Directors, but in the absence of any such determination, the fiscal year shall begin on January 1 of each year and end on December 31 of the following calendar year.

#### Article VI

# **Corporate Seal**

The seal of the Corporation, if any, shall be in such form as may be approved by the Board of Directors of the Corporation. It shall be attested by the Secretary of the Corporation.

# Article VII

### General

These Bylaws shall not deprive the Corporation, the Board of Directors, the shareholders or any individual director or shareholder of rights or privileges conferred by the statutes of the Commonwealth of Virginia.

# Article VIII

# <u>Amendments</u>

8.1. Except to the extent that any future proposed amendment to the bylaws contained herein would be contrary to Virginia law, any of these bylaws may be altered, amended or repealed by a vote of a majority of the number of directors present at any regular or special meeting of the Board of Directors, or by a majority of the number of shareholders entitled to vote at any annual or special meeting of the shareholders, provided that the proposed alteration, amendment or repeal has been provided to the directors or shareholders in a notice calling a special meeting of the Board of Directors or special meeting of the shareholders, unless such notice is duly waived in the manner

prescribed by law. The shareholders may prescribe that any bylaw made by them shall not be altered, amended or repealed by the directors.

8.2. In the event that any of these bylaws are subsequently altered by act of the General Assembly of Virginia, the remainder hereof which are not affected by such legislation shall remain in full force and effect until and unless altered or repealed in accordance with Section 8.1 above.

# **Article IX**

# **Construction of Terms**

In construing the provisions of these bylaws, the masculine shall be deemed to include the feminine and neuter, and the singular shall be deemed to include the plural, and vice versa, as may be appropriate under the circumstances.

The undersigned, being the duly elected Secretary of the Corporation, hereby certifies that these Bylaws were adopted as the Bylaws of the Corporation as of January 23, 2019, by consent of the sole shareholder of the Corporation.

Detra Carr, Secretary

# POPLAR CREEK HOMES ORGANIZATIONAL CHART

Poplar Creek Homes, LLC (Owner)

SSOG Poplar Management, Inc.

(Sole Member - 100%)

Chris Ward, President Detra Carr, Secretary

Lucinda Williams, Treasurer Earl Howerton, ED

Southside Outreach Group, Inc.

(sole shareholder – 100%)

Chris Ward, President Detra Carr, Secretary

Lucinda Williams, Treasurer Earl Howerton, ED

#### DEVELOPMENT AGREEMENT

THIS DEVELOPMENT AGREEMENT (this "Agreement") made as of \_\_\_\_\_ Southside Outreach Group, Inc., a Virginia nonstock corporation (the "Developer") and Poplar Creek Homes, LLC, a Virginia limited liability company (the "Company").

#### WITNESSETH:

WHEREAS, the Company has been formed to develop, construct, own, maintain and operate certain property as low-income residential rental housing, to be known as Poplar Creek Homes, to be located at Poplar Creek Street, South Boston, Virginia (the "Project"); and

WHEREAS, the Project, following the completion of construction, is expected to constitute a "qualified low-income housing project" (as defined in Section 42(g)(1) of the Code).

WHEREAS, the Developer has provided and will continue to provide certain services with respect to the Project during the acquisition, development, rehabilitation and initial operating phases thereof.

WHEREAS, in consideration for such services, the Company has agreed to pay to the Developer certain fees computed in the manner stated herein.

**NOW, THEREFORE,** in consideration of the recitals, covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties agree as follows:

# Section 1. <u>Development Services</u>.

- (a) The Developer has performed certain services relating to the development of the Project and shall oversee the development and construction of the Project, and shall perform the services and carry out the responsibilities with respect to the Project as are set forth herein, and such additional duties and responsibilities as are reasonably within the general scope of such services and responsibilities and are designated from time to time by the Company.
- (b) The Developer's services shall be performed in the name and on behalf of the Company and shall consist of the duties set forth in subparagraphs (i)-(xiii) below of this Section 1(b) and as provided elsewhere in this Agreement; provided, however, that if the performance of any duty of the Developer set forth in this Agreement is beyond the reasonable control of the Developer, the Developer shall nonetheless be obligated to (i)

use its best efforts to perform such duty and (ii) promptly notify the Company that the performance of such duty is beyond its reasonable control. The Developer has performed or shall perform the following:

- (i) Negotiate and cause to be executed in the name and on behalf of the Company any agreements for architectural, engineering, testing or consulting services for the Project, and any agreements for the construction of any improvements or tenant improvements to be constructed or installed by the Company or the furnishing of any supplies, materials, machinery or equipment therefor, or any amendments thereof, provided that no agreement shall be executed nor binding commitment made until the terms and conditions thereof and the party with whom the agreement is made have been approved by the managing member of the Company ("Managing Member") unless the terms, conditions, and parties comply with guidelines issued by the Managing Member concerning such agreements;
- (ii) Assist the Company in identifying sources of construction financing for the Project and negotiate the terms of such financing with lenders;
- (iii) Establish and implement appropriate administrative and financial controls for the design and construction of the Project, including but not limited to:
  - (A) coordination and administration of the Project architect, the general contractor, and other contractors, professionals and consultants employed in connection with the design or rehabilitation of the Project;
  - (B) administration of any construction contracts on behalf of the Company;
  - (C) participation in conferences and the rendering of such advice and assistance as will aid in developing economical, efficient and desirable design and construction procedures;
  - (D) the rendering of advice and recommendations as to the selection of subcontractors and suppliers;
  - (E) the review and submission to the Company for approval of all requests for payments under any architectural agreement, general contractor's agreement, or any construction loan agreements with any lending

institutions providing funds for the benefit of the Company for the design or construction of any improvements;

- (F) the submission of any suggestions or requests for changes which could in any reasonable manner improve the design, efficiency or cost of the Project;
- (G) applying for the maintaining in full force and effect any and all governmental permits and approvals required for the lawful construction of the Project;
- (H) compliance with all terms and conditions applicable to the Company or the Project contained in any governmental permit or approval required or obtained for the lawful construction of the Project, or in any insurance policy affecting or covering the Project, or in any surety bond obtained in connection with the Project;
- (I) furnishing such consultation and advice relating to the construction of the Project as may be reasonably requested from time to time by the Company;
- (J) keeping the Company fully informed on a regular basis of the progress of the design and construction of the Project, including the preparation of such reports as are provided for herein or as may reasonably be requested by the Company and which are of a nature generally requested or expected of construction managers or similar owner's representatives on similar projects;
- (K) giving or making the Company's instructions, requirements, approvals and payments provided for in the agreements with the Project architect, general contractor, and other contractors, professionals and consultants retained for the Project; and
- (L) at the Company's expense, filing on behalf of and as the attorney-in-fact for the Company any notices of completion required or permitted to be filed upon the completion of any improvement(s) and taking such actions as may be required to obtain any certificates of occupancy or equivalent documents required to permit the occupancy of the Project.
- (iv) Inspect the progress of the course of construction of the Project, including verification of the materials and labor being furnished to

and on such construction so as to be fully competent to approve or disapprove requests for payment made by the Project architect and the general contractor, or by any other parties with respect to the design or construction of the Project, and in addition to verify that the construction is being carried out substantially in accordance with the plans and specifications approved by the Company or, in the event construction is not being so carried out, to promptly notify the Company;

- (v) If requested to do so by the Company, perform on behalf of the Company all obligations of the Company with respect to the design or construction of the Project contained in any loan agreement or security agreement in connection with the Project, or in any lease or rental agreement relating to space in the Project, or in any agreement entered into with any governmental body or agency relating to the terms and conditions of such construction, provided that copies of such agreements have been provided by the Company to the Developer or the Company has otherwise notified the Developer in writing of such obligations;
- (vi) To the extent requested to do so by the Company, prepare and distribute to the Company a critical path schedule, and periodic updates thereto as necessary to reflect any material changes, but in any event not less frequently than quarterly, other design or construction cost estimates as required by the Company, and financial accounting reports, including monthly progress reports on the quality, progress and cost of construction and recommendations as to the drawing of funds from any loans arranged by the Company to cover the cost of design and construction of the Project, or as to the providing of additional capital contributions should such loan funds for any reason be unavailable or inadequate;
- (vii) At the Company's expense, obtain and maintain insurance coverage for the Project, the Company, the management agent of the Project ("Management Agent"), and the Developer and its employees, at all times until final completion of construction of the Project, in accordance with an insurance schedule approved by the Company, which insurance shall include general public liability insurance covering claims for personal injury, including but not limited to bodily injury, or property damage, occurring in or upon the Property or the streets, passageways, curbs and vaults adjoining the Property. Such insurance shall be in a liability amount approved by the Company;
- (viii) To the extent applicable to the construction of the Project, comply with all present and future laws, ordinances, orders, rules, regulations and requirements (hereinafter in this subparagraph (ix) called "laws") of all federal, state and municipal governments, courts, departments, commissions, boards and offices having jurisdiction over the

Project. Any such compliance undertaken by the Developer on behalf of and in the name of the Company, in accordance with the provisions of this Agreement, shall be at the Company's expense. The Developer shall likewise ensure that all agreements between the Company and independent contractors performing work in connection with the construction of the Project shall include the agreement of said independent contractors to comply with all such applicable laws;

- (ix) Assemble and retain all contracts, agreements and other records and data as may be necessary to carry out the Developer's functions hereunder. Without limiting the foregoing, the Developer will prepare, accumulate and furnish to the Company and the appropriate governmental authorities, as necessary, data and information sufficient to identify the market value of improvements in place as of each real property tax lien date, and will take application for appropriate exclusions from the capital costs of the Project for purposes of real property ad valorem taxes;
- (x) Coordinate and administer the design and construction of all interior tenant improvements to the extent required under any leases or other occupancy agreements to be constructed or furnished by the Company with respect to the initial leasing of space in the Project, whether involving building standard or non-building standard work;
- (xi) Use its best efforts to accomplish the timely completion of the Project in accordance with the approved plans and specifications and the time schedules for such completion approved by the Company;
- (xii) At the direction of the Company, implement any decisions of the Company made in connection with the design, development and construction of the Project or any policies and procedures relating thereto, exclusive of leasing activities; and
- (xiii) Perform and administer any and all other services and responsibilities of the Developer which are set forth in any other provisions of this Agreement, or which are requested to be performed by the Company and are within the general scope of the services described herein.
- Section 2. <u>Limitations and Restrictions</u>. Notwithstanding any provisions of this Agreement, the Developer shall not take any action, expend any sum, make any decision, give any consent, approval or authorization, or incur any obligation with respect to any of the following matters unless and until the same has been approved by the Company:

- (a) Approval of all construction and architectural contracts and all architectural plans, specifications and drawings prior to the construction and/or alteration of any improvements contemplated thereby, except for such matters as may be expressly delegated in writing to the Developer by the Company;
- (b) Any proposed change in the work of the construction of the Project, or in the plans and specifications therefor as previously approved by the Company, or in the cost thereof, or any other change which would affect the design, cost, value or quality of the Project, except for such matters as may be expressly delegated in writing to the Developer by the Company;
- (c) Making any expenditure or incurring any obligation by or on behalf of the Company or the Project involving a sum in excess of \$25,000 or involving a sum of less than \$25,000 where the same relates to a component part of any work, the combined cost of which exceeds \$25,000, except for expenditures made and obligations incurred pursuant to and specifically set forth in a construction budget approved by the Company (the "Construction Budget") or for such matters as may be otherwise expressly delegated to the Developer by the Company;
- (d) Making any expenditure or incurring any obligation which, when added to any other expenditure, exceeds the Construction Budget or any line item specified in the Construction Budget, except for such matters as may be otherwise expressly delegated in writing to the Developer by the Company; or
- (e) Expending more than what the Developer in good faith believes to be the fair and reasonable market value at the time and place of contracting for any goods purchased or leased or services engaged on behalf of the Company or otherwise in connection with the Project.

### Section 3. Accounts and Records.

- (a) The Developer on behalf of the Company, shall keep such books of account and other records as may be required and approved by the Company, including, but not limited to, records relating to the costs of construction advances. The Developer shall keep vouchers, statements, receipted bills and invoices and all other records, in the form approved by the Company, covering all collections, if any, disbursements and other data in connection with the Project prior to final completion of construction. All accounts and records relating to the Project, including all correspondence, shall be surrendered to the Company, upon demand without charge therefor.
- (b) The Developer shall cooperate with the Management Agent to facilitate the timely preparation by the Management Agent of such reports and financial statements as the Management Agent is required to furnish pursuant to the management agreement between the Company and the Management Agent ("Management Agreement").
- (c) All books and records prepared or maintained by the Developer shall be kept and maintained at all times at the place or places approved by the Company, and shall be available for and subject to audit, inspection and copying by the Management Agent, the Company or any representative or auditor thereof or supervisory or regulatory authority, at the times and in the manner set forth in the Company Agreement.

### Section 4. Obligation To Complete Construction.

The Developer shall complete the construction of the Project or cause the same to be completed in a good and workmanlike manner, free and clear of all mechanic's, materialmen's or similar liens, and shall equip the Project or cause the same to be equipped with all necessary and appropriate fixtures, equipment and articles of personal property, including refrigerators and ranges, provided for in the loan and other documents governing the development and operation of the Project and in the plans and specifications for the Project.

### Section 5. Development Amount.

As a fee for its services in connection with the development of the Project and the supervision of the construction/rehabilitation of the Project as set forth in Section 1 and elsewhere in this Agreement, the Developer shall be paid an amount (the "Development Amount") equal to Four Hundred Seventy-five Thousand and No/100 Dollars (\$475,000). The Development Amount shall be deemed to have been earned as follows:

- (i) Twenty percent (20%) as of the date of this Agreement;
- (ii) Eighty percent (80%) upon substantial completion of the Project;

The Development Amount shall be paid from and only to the extent of the Company's available cash, in installments as follows:

(i)	percent (%) on initial equity funding of the Project;
(ii)	percent (%) upon substantial completion of the Project; and
(iii)	percent (%) upon achievement of 95% occupancy for the Project.

Any installment of the Development Amount not paid when otherwise due hereunder shall be deferred without interest and shall be paid from next available cash, provided, however, that any unpaid balance of the Development Amount shall be due and payable in all events at the earlier of (i) the thirteenth anniversary of the date of this Agreement, or (ii) if the Project qualifies for Tax Credits under Code Section 42, then the end of the Project's compliance period.

### Section 6. <u>Applicable Law</u>.

This Agreement, and the application or interpretation hereof, shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia.

### Section 7. Binding Agreement.

This Agreement shall be binding on the parties hereto, their heirs, executors, personal representatives, successors and assigns. As long as the Developer is not in default under this Agreement, the obligation of the Company to pay the Development Amount shall not be affected by any change in the identity of the Managing Member of the Company.

### Section 8. Headings.

All section headings in this Agreement are for convenience of reference only and are not intended to qualify the meaning of any section.

### Section 9. Terminology.

All personal pronouns used in this Agreement, whether used in the masculine, feminine or neuter gender, shall include all other genders, the singular shall include the plural, and vice versa as the context may require.

### Section 10. Benefit of Agreement.

The obligations and undertakings of the Developer set forth in this Agreement are made for the benefit of the Company and its Partners and shall not inure to the benefit of any creditor of the Company other than a Partner, notwithstanding any pledge or assignment by the Company of this Agreement of any rights hereunder.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

**IN WITNESS WHEREOF**, the parties have caused this Agreement to be duly executed as of the date first written above.

COMPANY:	Poplar Creek Homes, LLC, a Virginia limited liability company
	By: SSOG Poplar Management, LLC a Virginia limited liability company, sole member
	By: Southside Outreach Group, Inc., a Virginia nonstock corporation, its sole member sole shareholder
	By: Name: Earl Howerton Title: Executive Director
DEVELOPER:	Southside Outreach Group, Inc., a Virginia nonstock corporation
	By: Name: Earl Howerton Title: Executive Director

### В

## Virginia State Corporation Commission Certification (MANDATORY)



### STATE CORPORATION COMMISSION

Richmond, January 23, 2019

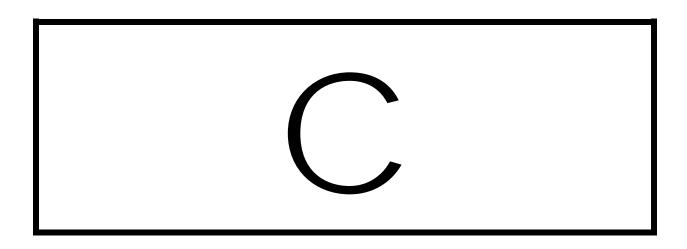
This is to certify that the certificate of organization of

Poplar Creek Homes, LLC

was this day issued and admitted to record in this office and that the said limited liability company is authorized to transact its business subject to all Virginia laws applicable to the company and its business. Effective date: January 23, 2019



State Corporation Commission Attest:



## Principal's Previous Participation Certification (MANDATORY)



### Previous Participation Certification

Development Name:	Poplar Creek Homes	
Name of Applicant (entity):	Poplar Creek Homes, LLC	
	Southside Outreach Group, Inc.	

### I hereby certify that:

- All the statements made by me are true, complete and correct to the best of my knowledge and belief and are made in good faith, including the data contained in Schedule A and any statements attached to this certification.
- During any time that any of the participants were principals in any multifamily rental property, no property has been foreclosed upon, in default or assigned to the mortgage insurer (governmental or private); nor has mortgage relief by the mortgagee been given;
- 3. During any time that any of the participants were principals in any multifamily rental property, there has not been any breach by the owner of any agreements relating to the construction or rehabilitation, use, operation, management or disposition of the property, including removal from a partnership;
- 4. That at no time have any principals listed in this certification been required to turn in a property to the investor or have been removed from a multifamily rental property ownership structure;
- 5. That to the best of my knowledge, there are no unresolved findings raised as a result of state or federal audits, management reviews or other governmental investigations concerning any multifamily rental property in which any of the participants were principals;
- 6. During any time that any of the participants were principals in any multifamily rental property, there has not been a suspension or termination of payments under any state or federal assistance contract for the property;
- 7. None of the participants has been convicted of a felony and is not presently, to my knowledge, the subject of a complaint or indictment charging a felony. A felony is defined as any offense punishable by imprisonment for a term exceeding one year, but does not include any offense classified as a misdemeanor under the laws of a state and punishable by imprisonment of two years or less;
- 8. None of the participants has been suspended, debarred or otherwise restricted by any federal or state governmental entity from doing business with such governmental entity; and

### Previous Participation Certification, cont'd

- 9. None of the participants has defaulted on an obligation covered by a surety or performance bond and has not been the subject of a claim under an employee fidelity bond.
- 10. None of the participants is a Virginia Housing Development Authority (VHDA) employee or a member of the immediate household of any of its employees.
- 11. None of the participants is participating in the ownership of a multifamily rental housing property as of this date on which construction has stopped for a period in excess of 20 days or, in the case of a multifamily rental housing property assisted by any federal or state governmental entity, which has been substantially completed for more than 90 days but for which requisite documents for closing, such as the final cost certification, have not been filed with such governmental entity.
- 12. None of the participants has been found by any federal or state governmental entity or court to be in noncompliance with any applicable civil rights, equal employment opportunity or fair housing laws or regulations.
- 13. None of the participants was a principal in any multifamily rental property which has been found by any federal or state governmental entity or court to have failed to comply with Section 42 of the Internal Revenue Code of 1986, as amended, during the period of time in which the participant was a principal in such property. This does not refer to corrected 8823's.
- 14. None of the participants is currently named as a defendant in a civil lawsuit arising out of their ownership or other participation in a multi-family housing development where the amount of damages sought by plaintiffs (i.e., the ad damnum clause) exceeds One Million Dollars (\$1,000,000).
- 15. None of the participants has pursued a Qualified Contract or planned foreclosure in Virginia after January 1, 2019.

Statements above (if any) to which I cannot certify have been deleted by striking through the words. In the case of any such deletion, I have attached a true and accurate statement to explain the relevant facts and circumstances.

Failure to disclose information about properties which have been found to be out of compliance or any material misrepresentations are grounds for rejection of an application and prohibition against future applications.

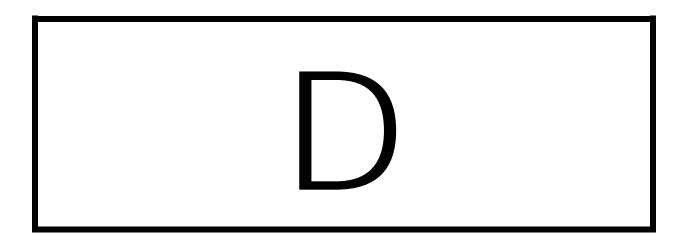
Signature

Earl T. Howerton

Printed Name

February 22, 2019

Date (no more than 30 days prior to submission of the Application)



### List of LIHTC Developments

(Schedule A) (MANDATORY)

### List of LIHTC Developments (Schedule A)



Development Name:	Poplar Creek Homes
Name of Applicant:	Poplar Creek Homes, LLC

### INSTRUCTIONS:

- 1 A Schedule A is required for <u>every</u> individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2003 (i.e. for the past 15 years)
- 4 Use separate pages as needed, for each principal.

SSOG Poplar Mai	nagement, Inc.	Controlling GP (CGP) or 'Named' Managing Y  Member of Proposed property?* Y or N												
Principal's Name:			Membe	r of Propos	ed property?^	Y Or N								
Development Name/Location	Name of Ownership Entity and Phone Number	CGP or 'Named' Managing Member at the time of dev.? (Y/N)*	Total Dev. Units	Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrecte 8823's? (Y/ Explain "Y							
No prior participation		, ,												
re pher participation														
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\* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and one 8609 (per entity/development) for a total of 6.

1st PAGE
TOTAL: 0 0 0 #DIV/0! Total Units

### List of LIHTC Developments (Schedule A)



Development Name: Poplar Creek Homes

Name of Applicant: Poplar Creek Homes, LLC

Controlling GP (CGP) or 'Named' Managing N

### INSTRUCTIONS:

- 1 A Schedule A is required for every individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2003 (i.e. for the past 15 years)
- 4 Use separate pages as needed, for each principal.

Southside Outreach Group, Inc.

Principal's Name:			Membe	r of Propos	ed property?*	Y or N	
Development Name/Location		CGP or 'Named' Managing Member at the time of dev.? (Y/N)*	Total Dev. Units	Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrected 8823's? (Y/N) Explain "Y"
Miller Homes at Poplar Creek/South Boston	SSOG Miller Homes, LLC 434-572-9556	N	46	46	12/31/2015	2/14/2017	N
Taylor Lofts - South Boston VA	Taylor Lofts, LLC (336)722- 9871	N	47	47	6/30/1905	7/1/1905	N

\* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and one 8609 (per entity/development) for a total of 6.

1st PAGE TOTAL:

02

93

LIHTC as % of 100% Total Units

# Site Control Documentation & Most Recent Real Estate Tax Assessment (MANDATORY)

### REAL ESTATE DONATION AGREEMENT

THIS REAL ESTATE DONATION AGREEMENT ("Agreement"), is made and entered into as of the 26th day of February, 2019, by and between the **Town of South Boston, Virginia**, a political subdivision of the Commonwealth of Virginia ("Donor"), and **Southside Outreach Group, Inc.**, a Virginia non-stock corporation ("Donee") and provides, as follows:

**FOR AND IN CONSIDERATION** of the mutual covenants set forth herein, the receipt and sufficiency of all of which are hereby acknowledged, the parties hereby agree as follows:

1. Property. Subject to the terms and conditions contained herein, the Donor agrees to donate and convey to the Donee, and the Donee agrees to accept from Donor, on the terms and conditions set forth herein, the real property more particularly described on Exhibit "A" attached hereto and incorporated herein by reference consisting of 23 certain parcels of land, and land between them currently platted as roads, but not constructed, in the Town of South Boston, Virginia, used for multifamily housing (the "Property"). The Donor will convey the Property free and clear of all liens, but subject to all covenants, easements, restrictions, reservations and matters of record affecting the Property and accepted per Paragraph 5, below.

### 2. Development Agreement and Ownership Structure.

- (a) As an express condition of the Donor's donation of the Property to the Donee agrees to have the Property developed as 32 units for rent as affordable housing (the "Development") in 16 duplex buildings. The preliminary site plan for the Development is as shown in the attached <u>Exhibit "B"</u>, and certain stormwater drainage
- (b) In order to finance the Development, in part, Donee shall apply for an allocation of low income housing tax credits (the "Allocation") from the Virginia Housing and Development Authority ("VHDA"). Due to nature of how such Allocation is implemented, the Allocation will be applied for by Poplar Creek Homes, LLC, a Virginia limited liability company ("PCH"). PCH will initially be owned by SSOG Poplar Management, Inc., a Virginia corporation (the "Managing Member"), who, after admission of the tax credit equity investor, will serve as the managing member of PCH. The Managing Member is and will remain solely owned by Donee. In this way, Donee will fulfill its obligation to complete the Development through PCH.
- (c) After Donee receives the Property from Donor, Donee shall grant the Property to the Managing Member in exchange for additional shares of stock in the Managing Member. Then, the Managing Member will contribute the Property to PCH as a capital contribution to PCH. In this way, the Property will ultimately be titled in the name of PCH in order for Donee to direct and complete the Development through PCH.

- 3. <u>Condition Precedent</u>. Donor's obligation to Donate the Property to Donee, and Donee's obligation to complete the Development, shall be conditioned on PCH receiving the Allocation, and such Allocation being in an amount sufficient in Donee's discretion, after a review of the other sources of financing, to allow PCH to finance the Development.
- **4.** "As Is" Conveyance of Property; No Warranties. The Property shall be sold and conveyed "AS IS, WHERE IS" and title and possession shall be subject to:
- (a) All present and future zoning, building and environmental laws, ordinances, codes, restrictions and regulations of any municipal, state, federal or other authority having jurisdiction over the Property, including, without limitation, any proffered conditions affecting the Property. Donor recognizes that Donee will re-subdivide the Property, and Donor will cooperate with Donor as to the same.
- (b) The physical condition and state of repair of the Property as of the date of the Settlement; Donee hereby agrees to accept the Property and all features and components thereof "AS-IS, WHERE-IS". Donor hereby disclaims any and all warranties pertaining to the Property, including, without limitation, warranties of habitability, merchantability, marketability, development, use or fitness for a particular use, and Donee hereby releases and discharges Donor from any and all of such obligations, claims, demands and liabilities and from any and all obligations arising out of, resulting from or related to the Property, including but not limited to, any right or claims of contribution, arising out of, resulting from or related to the environmental status of the Property and the existence of hazardous waste, hazardous substances or petroleum products (or any other contamination) upon or within the Property.
- (c) All covenants, agreements, restrictions and easements of record except as objected in Paragraph 5, below.
- (d) The lien of all real estate taxes, whether or not due or payable, to be apportioned as of midnight of the day before Settlement.
- 5. Examination of Title and Survey. Donee shall, prior to Settlement, deliver a written statement of objections to any items reflected in a current title report or survey of the Property that would make title uninsurable. In the event Donee does not furnish Donor with a written statement of objections prior to Settlement, Donee shall be deemed to have waived any and all objections to the status of title and survey to the Property and shall be deemed to have approved all matters of record. In the event that Donee advises Donor of any objections as to the insurability of title or survey, Donor shall have the right, but not the obligation, to cure any such objections. In the event Donor elects not to cure any such objections or attempts to cure same but is unable to cure such objections, Donee shall have the option to (i) waive said objections and to proceed with accepting the donation of the Property and proceeding with the Development on the terms contained herein, or (ii) terminate this Agreement. In the event Donor elects to cure any objections raised by Donee concerning said title or

survey, Donor shall have a reasonable period of time within which to cure such objections, and the Settlement date shall be extended accordingly. Title insurance endorsements shall be deemed satisfactory cure of any title or survey objections.

### 6. <u>Settlement</u>.

- (a) <u>Time and Place</u>. Settlement of the purchase and sale of the Property shall occur on or before November 30, 2019 ("Settlement"). Settlement shall be made at the offices of Donee's title company or such other location as Donee may reasonably designate.
- (b) <u>Donee's Deliveries</u>. At Settlement, the Donee shall deliver whatever funds are necessary to record the Deed, which shall be payable by wire transfer of funds to Donee's title company's account.
- (c) <u>Donor's Deliveries</u>. Donor shall deliver the following to Donee in form and substance satisfactory to Purchaser: (i) a special warranty deed (the "Deed") conveying fee simple title to the Property; (ii) an affidavit as typically required by Donee's title company; (iii) a Certificate of Non-Foreign Status as required by Section 1445 of the Internal Revenue Code of 1986; and (iv) a Virginia Department of Taxation Form R-5 or R-5E, as applicable.
- (d) <u>Costs.</u> The Donor shall pay the costs of preparing the Deed, and the Grantor's Tax thereon, if any. The Donee shall pay for all transfer taxes for recording the Deed, any settlement fee charged by Donee's title company, the cost of recording any Deed of Trust and any UCC-1s and a lender's title insurance policy, the examination of title to the Property and all premiums charged by the Donee's title insurance company, and the survey cost. Real estate taxes, rents, common area maintenance costs, utilities, assessments and any other related fees shall be prorated between Donor and Donee as of Settlement.
- **7.** Risk of Loss. Risk of loss by reason of fire or other casualty or by exercise of the power of eminent domain shall remain on the Donor with respect to the Property until legal title to the Property is transferred to the Donee. If the Property is damaged by casualty or taken by exercise of the power of eminent domain prior to the transfer of the legal title thereto, the Donee may, at its option, either (i) terminate the obligation to receive the Property and carry out the Development, or (ii) waive the foregoing right and proceed to receive the Property and carry out the Development, as provided herein, in which event all insurance or condemnation proceeds, if any, payable to the Donor in connection with the casualty or taking shall be paid to the Donee.
- 8. <u>Donor's Inability to Convey Title</u>. In the event that Donor is unable to convey title in accordance with the terms of this Agreement for any reason whatsoever, Donee's sole remedy shall be to terminate this Agreement, in which event neither party shall have any further liability hereunder. Donee may, nevertheless, accept such title as Donor may be able to convey, without any other liability on the part of Donor. Donor

represents and warrants that, as of the date of this Agreement, Donor has title to all of parcels of land comprising the Property, and the platted by undeveloped roads in between the parcels, with the exception for PRN #2399, for which Donor is currently in the process of acquiring title, and will acquire prior to Settlement.

- **Donee's Default**. In the event that Donee fails or refuses to perform its obligations hereunder, (a) prior to Settlement, then Donor shall be entitled, after providing notice of default to Donee and allowing a reasonable time to cure such default, to terminate this Agreement; (b) after Settlement, but prior to Donee's closing its construction financing for the Development, then Donor shall be entitled, after providing notice of default to Donee and a reasonable time to cure such default, to terminate this Agreement and Donee (or PCH, as applicable) shall return the Property to Donor; or (c) after Settlement, and after Donee has closed its construction financing for the Development, then Donor shall be entitled, after providing notice of default to Donee and a reasonable time to cure such default, to make such claim for damages against Donee as may be appropriate under the circumstances. Donor recognizes that in order for Donee to secure construction financing for the Development, Donor may not hold a right of reverter or any other right to recover the Property ahead of any lender of Donee secured by a lien on the Property. As such, once Donee closes its construction financing and pledges the Property as collateral to a lender, any right of reverter to Donor or any right of Donor to recover the Property shall be terminated.
- **10.** <u>Authority.</u> The undersigned persons executing and delivering this Agreement on behalf of Donee and Donor represent and certify that they have been fully empowered and authorized to do the same.
- 11. <u>Broker</u>. Each party hereunder represents and warrants that it did not consult or deal with any broker or agent, real estate or otherwise, with regard to this Agreement or the transactions contemplated hereby. Each party hereto agrees to indemnify and hold harmless the other party from all liability, expense, loss, cost or damage, including reasonable attorneys' fees, that may arise by reason of any claim, demand or suit of any agent or broker arising out of facts constituting a breach of the foregoing representations and warranties.
- **12.** <u>Notices</u>. Any notice, request or demand required or permitted to be given pursuant to this Agreement shall be in writing and shall be deemed sufficiently given if delivered by hand by messenger at the address of the intended recipient, sent prepaid by Federal Express (or a comparable guaranteed overnight delivery service), or deposited in the United States first class mail (registered or certified, postage prepaid, with return receipt requested), addressed as follows:

For the Donor: Town of South Boston

455 Ferry Street

South Boston, VA 24592

For the Donee: Southside Outreach Group, Inc.

Attn.: Earl Howerton P.O. Box 375 South Boston, VA 24592

- **13. No Assignment.** Donee's rights and obligations hereunder may not be assigned or transferred without the prior written consent of Donor.
- **14.** Entire Agreement. This Agreement contains the entire agreement between the Donor and the Donee relating to the Property and supersedes all prior and contemporaneous negotiations, agreements, written and oral, between the parties. This Agreement shall not be amended or modified and no waiver of any provision hereto shall be effective unless set forth in writing signed by the parties.

### 15. Governing Law; Construction.

- (a) This Agreement shall be interpreted and enforced according to the laws of the Commonwealth of Virginia, and the terms and provisions hereof shall survive the Settlement, except as otherwise provided herein.
- (b) All headings of sections of this Agreement are inserted for convenience only.
- (c) This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original and all of which shall constitute one and the same Agreement.
- (d) The provisions of this Agreement are intended to be for the sole benefit of the parties hereto, and their respective successors and assigns.
- (e) This Agreement shall be construed without regard to any presumption or rule requiring construction against the party responsible for the drafting of this Agreement.
- **16. Survival.** The terms and conditions of this Agreement shall survive closing and the delivery of the Deed by Donor and the acceptance thereof by Donee.
  - **17. Exhibits**. This Agreement includes the following Exhibits:

Exhibit A - Description of the Property

Exhibit B – Preliminary Site Plan of the Development

IN WITNESS WHEREOF, this Agreement has been duly executed by the parties hereto.

### DONOR:

Town of South Boston, Virginia, a political subdivision of the Commonwealth of Virginia

Its: \_ TOWN

Name: THOMAS

MANAGER

DONEE:

Southside Outreach Group, Inc., a Virginia nonstock corporation

Name: Earl Howerton

Its: Executive Director

### **SCHEDULE A**

File No.: 00109-1243

TENTATIVE LEGAL DESCRIPTION. DESCRIPTION OF PROPERTY TO BE INSURED TO BE PROVIDED UPON RECEIPT OF SUBDIVISION PLAT OF THE PROPERTY:

LEGAL DESCRIPTIONS OF RECORD:

Tract I - Tax Parcel Nos. 2381, 34435, 34436, 34437, 34438, 34441, 34442, 34443, 34444, 34445, 34446, 34447, 34448, 34449, 34450 and 2363:

ALL of those certain lots, tracts, or parcels of land with improvements thereon and appurtenances thereunto belonging, situate in the Town of South Boston, Halifax County, Virginia, shown on a plat of the South Boston Improvement Company property, recorded in the back of Deed Book 81 (the "Plat") in the Clerk's Office of the Circuit Court of Halifax County, Virginia and more particularly described as follows:

Lots 1, 2, 3 and 4 in Block 63 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 as shown on said plat.

Lot 7 in Block 77 as shown on said plat.

Further Lots 1, 2, 3 and 4 in Block 63; Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78; and, Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 are further shown on a plat of subdivision made by B & B Consultants, Inc./
Jones & Associates, dated October 4, 2012, entitled "BOUNDARY SURVEY OF THE POPLAR CREEK SUBDIVISION TOTALING 4.29 ACRES Located in The TOWN OF SOUTH BOSTON HALIFAX COUNTY, VIRGINIA", recorded in the Clerk's Office aforesaid in Plat Book 29, Page 248 and were renumbered thereon to Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16 and 17.

LESS AND EXCEPT from the above Lots 6 and 7 as shown on Plat Book 29, Page 248 as were conveyed to Southside Outreach Group, Inc., a Virginia corporation, by deed from the Town of South Boston, Virginia, dated March 15, 2013, recorded in the Clerk's Office aforesaid in Deed Book 1128, Page 62

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins dated October 20, 2010, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 110000188. ALSO BEING the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins, in her own right, and as Trustee under the Edward B. Wilkins Amended and Restated Trust Agreement dated November 15, 1988, Leslie W. Powell, as Trustee under the Edward B. Wilkins Amended and Restate Trust Agreement dated November 15, 1988, Jenny O. Wilkins, Paige Wilkins Powell, E. Bruce Wilkins and Sue Wilkins Bales, Beneficiaries, dated October 20, 2010, recorded in the Clerk's Office aforesaid as Instrument No. 110000187.

Tract II - Tax Parcel No. 2395:

File No.: 00109-1243 VA Exhibit A Letter ALL that certain lot or parcel of land, located in the Town (formerly City) of South Boston, Halifax County, Virginia, fronting on Harrell Street, and shown as Lot No. 5 in Block 80 on the plat of South Boston Improvement Company property recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81, Page 657.

BEING the same real estate conveyed to The Town of South Boston, Virginia by deed from Jimmy D. Hite, dated November 5, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003515.

Tract III - Tax Parcel Nos. 2396 and 2397:

ALL those certain lots situate in the Town of South Boston, Halifax County, Virginia, being Lot Six (6) and Lot Eleven (11) in Block 80 of the South Boston Improvements Company's property situate on lower Wilborn Avenue.

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Thomas C. Arthur and Betty B. Arthur dated November 19, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003516.

Tract IV - Tax Parcel No. 2398:

That certain lot or parcel of land situate in the Town of South Boston, Halifax County, Virginia, designated in Plan of South Boston Improvement Company recorded in Deed Book 81, Page 535 as Lot 7, Block 80.

Carrington, his wife, owners of one-half undivided interest, and Eliza C, Lawson, John O. Lawson, Tyr C. Wright and Bessie L. Wright, his wife, R. B. Lawson, and Salle W. Lawson, his wife, Julian L. East Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobb Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the ot	
Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobb Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the ot	
Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the ot	and
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one-half undivided interest, dated May 7, 1920, recorded September 20, 1920 in the Clerk's Office, Ci	ircui
Court, Halifax County, Virginia in Deed Book 127, Page 117. J.S. Thomas died intestate on	,
survived by, his sole heirs at law.	

Tract V - Tax Parcel No. 2399:

A one-fourth undivided interest in Lee P. Woody and a one-fourth undivided interest in Judith R. Woody: in that certain lot lying in the Town of South Boston, Halifax County, Virginia, known and designated as Lot Eight (8) in Block Eighty (80) as shown on the plat of South Boston Development Company, recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81 at Page 656; said lot fronting 50 feet on the southeast side of Webster Street and extending back along the southwest side of Terry Street 150 feet.

BEING a portion of the same real estate conveyed to Lee P. Woody, Jr., Trustee Under a Revocable Trust Dated October 30, 1997, by deed from Lee P. Moody, Jr. and Susan S. Moody, his wife, dated December 10, 1999, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 685, Page 507.

ALSO BEING a portion of the same real estate conveyed to Lee P. Woody, Jr. and Judith R. Woody (collectively a one-half interest), by deed from Lee P. Woody, Jr. and Rosa R. Woody, Executors of the Estate of L. P. Woody, deceased, and Rosa R. Woody, widow, in her own right, dated June 9, 1978,

File No.: 00109-1243 VA Exhibit A Letter

recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 426, Page 96.
ALSO the other one-half undivided interest in said Lot being vested in by virtue of a Deed recorded in Deed Book, Page
Tract VI - Tax Parcel No. 2364:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia, and designate on the map of the property of the South Boston Improvement Company, which is recorded in the back of Deed Book 81 in the Clerk's Office of Halifax County, Virginia as Lot 8, Block 77, and fronting 60 feet on the southeasterly side of an unnamed street and extending back between parallel lines 150 feet to an alley. See Plat Book 1, Page 11.
BEING a portion of the same real estate conveyed to Halifax County Fair Association, Incorporated, a Virginia corporation, dated February 1, 1968, recorded February 19, 1968 in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 336, Page 110.
Tract VII - Tax Parcel No. 2365:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia and designated as a one-half undivided interest in one-half of Lot 9, Block 77, as shown on the plat of the South Boston Improvements Company property recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 81, Page 656.
BEING a portion of the same real estate conveyed to Robert Michael Harris (a one-half undivided interest in the above lot) by deed of distribution from Robert Michael Harris, in his capacity as successor Trustees of Eva M. Harris Declaration of Trust dated August 31, 2006, dated September 4, 2014, recorded September 22, 2014 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 140002654.
The other one-half undivided interest was not conveyed by Jane E. Blackwell to Robert L. Harris and Eva Jean Maddox, dated January 16, 1991, recorded in said Clerk's Office in Deed Book 559, Page 359 and is vested in the name of
Tract VIII - Streets and Alleys
All right, title and interest of the Town of South Boston, Virginia, in and to the Streets and Alleys to be vacated by Ordinance of the Town of South Boston, Virginia dated, 2019, as follows:
Terry Street running from Poplar Creek Street to; Owen Street running from Poplar Creek Street to; Harrell Street running from Poplar Creek and the Norfolk and Southern Railroad; and the Alley running trough the center of Block 78, dividing Lots 1 through 6 from Lots 7 through 12.
Tax Map Number:

File No.: 00109-1243 VA Exhibit A Letter

### **EXHIBIT "A" - PROPERTY DESCRIPTION**

All those certain lots or parcels of land, and the platted but undeveloped streets between them, all as necessary to make up the site plan for the Development shown in <u>Exhibit "B"</u>, and generally known and described as:

For the 13 originally planned units:

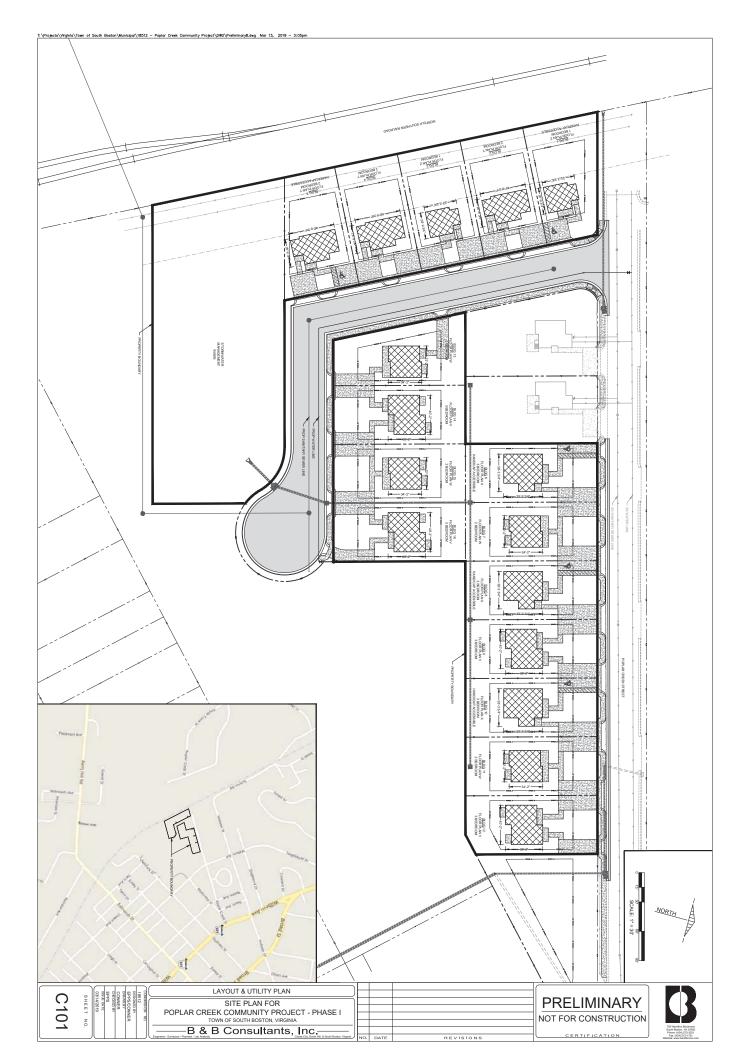
- (1) PRN # 2381, known as Lot 1, Block 79, of Poplar Creek St., conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (2) PRN # 34435, known as Lot 2, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (3) PRN # 34436, known as Lot 3, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (4) PRN # 34437, known as Lot 4, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (5) PRN # 34438, known as Lot 5, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (6) PRN # 34441, known as Lot 8, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (7) PRN # 34442, known as Lot 9, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (8) PRN # 34443, known as Lot 10, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (9) PRN # 34444, known as Lot 11, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.

- (10) PRN # 34445, known as Lot 12, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (11) PRN # 34446, known as Lot 13, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (12) PRN # 34447, known as Lot 14, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (13) PRN # 34448, known as Lot 15, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (14) PRN # 34449, known as Lot 16, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
  - And the following lots for the stormwater retention facility to service the Development:
- (15) PRN # 2396, known as Lot 11, Block 80, conveyed to the Town of South Boston on December 19, 2018.
- (16) PRN # 2395, known as Lot 5, Block 80, conveyed to the Town of South Boston on December 19, 2018.
- (17) PRN # 2397, known as Lot 6, Block 80, conveyed to the Town of South Boston on December 19, 2018.
- (18) PRN # 2398, known as Lot 7, Block 80, conveyed to the Town of South Boston on February 26, 2019.
- (19) PRN # 2399, known as Lot 8, Block 80, conveyed to the Town of South Boston on \_\_\_\_\_\_, 2019.
- (20) PRN # 2363, known as Lot 7, Block 77, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (21) PRN # 2364, known as Lot 8, Block 77, conveyed to the Town of South Boston on February 26, 2019.
- (22) PRN # 2365, known as ½ Lot 9, Block 77, conveyed to the Town of South Boston on February 26, 2019.

And an additional Parcel to add six units to the original 13 unit design:

(23) PRN # 34450, known as known as Lot 17, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.

### EXHIBIT "B" – PRELIMARY SITE PLAN OF THE DEVELOPMENT



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OB - OUTBUILDING & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B)

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Property Location 0 POPLAR CREEK STREET Vision ID 32867 Account # State Use 730V Print Date 10/30/2018 1:21:41 A Map ID 3461/ 034437/// Bldg # Bldg Name Sec# 1 of 1 Card # 1 of 1 34437 Account # CONSTRUCTION DETAIL (CONTINUED) CONSTRUCTION DETAIL Element Element Description Cd Cd Description 00 99 Chimney - 1P Chimney - 2M Chimney - 2P Model Vacant **Building Class** Vacant Style Grade MIXED USE Foundation Ty Exterior Wall 1 Description Code Percentage Regional Government 100 Exterior Wall 2 Roof Structure Roof Cover 1 COST / MARKET VALUATION Roof Cover 2 Base Rate Interior Wall 1 Interior Wall 2 RCN Net Other Adj RCN Interior Floor 1 No Sketch Interior Floor 2 Interior Floor 3 AYB Effective Year Built Fuel Type 1
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OB - OUTBUILDING & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B)

Code Description Su Sub Desc Lan Units Unit Price Year % Cond # Apprais Valu BUILDING SUB-AREA SUMMARY SECTION
on LIVING GROSS EFF AR SUBAR Description Ttl Gross Liv / Lease Area

Bldg Name **0 POPLAR CREEK STREET** Map ID 3461/034438/// Property Location Sec # 1 of 1 Bldg# Card # 1 ( Vision ID 32868 **TAX YEAR 2019** 34438 PRN# TOPO UTILITIES STRT/ROAD ZONING **CURRENT OWNER** 0 NO UTILITIES 0 PAVED Descript | Co LEVEL SOUTH BOSTON, VIRGINIA, TOWN OF 0 ROLLING 0 UNKNOWN Land 730 0 UNKNOWN 0 UNKNOWN SUPPLEMENTAL DATA 455 FERRY ST PB29/248 Lister Date NBHD Cod T17-00:South Boston -Mobile Ho 0 Info By O Exempt 01:Yes Tracts Total Acre 0.63 Road Num 0 SOUTH BOSTON VA 24592 Total Gis ID Lister LOT 5 POPLAR CREEK SUBDIVISION PB29/248 Total Appraised La Parcel Description PREVIOUS A INSTRUMENT | BK-VOL/PAGE | SALE DATE | Q/ |SALE PR RECORD OF OWNERSHIP WILL BK/PG Year Code Assessed 1082 21 01-26-2011 SOUTH BOSTON, VIRGINIA, TOWN 0 0 2018 730 6,300 2017 0 0 0 0 6300 Total EXEMPTIONS OTHER ASSESSMENTS Number Amount Comm Int Code Code Amount Description Year Description API Appraised Bldg. Value Total ASSESSING NEIGHBORHOOD Appraised XF (B) Valu Class Code District Code NBHD NBHD Name Street Index Name Appraised OB (B) Valu 74 0001 T17 Appraised Land Value NOTES Special Land Value Total Appraised Parce Valuation Method Exemption Adjustment Total Appraised Parce VISIT / CHANGE HISTORY Notes IS ID Cd Purpose/Result Date Type REASSESSMENT 05-30-2017 TD 18 LAND LINE VALUATION SECTION Unit Price I. Fact C. Fact St. ldx Specia D Units S.A. Ac Di Adj Notes Use co Land Type В Description Zone Land 1 BL 1.000 С 1.000 1.00 1.00 L - LOT VALUE 45 Lot Value ( 730V Regional Gove

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 Property Location
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CONSTRUCTION DETAIL (CONTINUED) CONSTRUCTION DETAIL Element Cd Description Description Element Cd Chimney - 1P Model 00 Vacant Chimney - 2M Chimney - 2P **Building Class** 99 Vacant Style Grade **MIXED USE** Foundation Ty Percentage Description Code Exterior Wall 1 730V Regional Government 100 Exterior Wall 2 0 Roof Structure 0 Roof Cover 1 COST / MARKET VALUATION Roof Cover 2 0.00 Base Rate Interior Wall 1 **RCN** 0 Interior Wall 2 Net Other Adj Interior Floor 1 0 **RCN** Interior Floor 2 No٤ AYB Interior Floor 3 Effective Year Built Fuel Type 1 Depreciation Code Fuel Type 2 Remodel Rating Heat Type 1 Year Remodeled Heat Type 2 EYB DPR AC Type Functional Obsol ი Total Rooms Economic Obsol Bedrooms Cost Trend Factor Full Bath(s) Condition Full Bath Grad % Complete Half Bath(s) Half Bath Grad **RCNLD** Extra Fixture(s Dep % Ovr Extra Fix Grad Dep Ovr Comment Fireplace Ope Misc Imp Ovr Misc Imp Ovr Comment Fireplace(s) Chimney - 1M Cost to Cure Ovr OB - OUTBUILDING & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B) Chimney - 1P Description Su Sub Desc Lan Units Unit Price | Year | % | Cond | Apprais Valu Code BUILDING SUB-AREA SUMMARY SECTION SUBAR LIVING GROSS EFF AR Description Ttl Gross Liv / Lease Area 0 0

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State Use 730V Print Date 10/30/2018 1:23:04 A Property Location 0 POPLAR CREEK STREET Vision ID 32871 Account # Map ID 3461/ 034441/// Bldg # Bldg Name Sec # 1 of 1 Card # 1 of 1 34441 Account # CONSTRUCTION DETAIL (CONTINUED) CONSTRUCTION DETAIL Element Description Element Cd Description Model Vacant Chimney - 1P Building Class Style Grade Chimney - 2M Chimney - 2P Vacant MIXED USE Foundation Ty Exterior Wall 1 Percentage Code Description Regional Government Exterior Wall 2 Roof Structure Roof Cover 1 COST / MARKET VALUATION Roof Cover 2 Base Rate 0.00 Interior Wall 1 Interior Wall 2 RCN
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OB - OUTBUILDING & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B)

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Property Location Vision ID 2148 ARTHUR, THOMA 3309 N MAIN ST SOUTH BOSTON	Parcel Description  RECORD OI  ARTHUR, THOMA	Year Code NBHD 0001	Date 04-12-2016	1 Use co

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	Element   Cd   Description	NG & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B)           lesc Lan         Unit Price         Year         %         Cond         #         Apprais Valu           BUILDING SUB-AREA SUMMARY SECTION           nn         LIVING         GROSS         EFF AR           LIVING         GROSS         O         0
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ion 0 CHALMERS STREET 147 Account # 2395 CONSTRUCTION DETAIL	Vacant Vacant Vacant Vacant Sub Description  Bull_DING & YARD ITEMS(L) Su Sub Desc Lan Units  Bull_DING SUB-ARE  Description  IV	Ttl Gross Liv / Lease Area
17	Element 00  Model 00  Building Class 99  Style Grade  Grade Foundation Ty Exterior Wall 1  Exterior Wall 2  Roof Structure Roof Cover 1  Roof Cover 2  Interior Floor 1 Interior Floor 1 Interior Floor 2 Interior Floor 2 Interior Floor 3  Fuel Type 2  AC Type Total Rooms Bedrooms Fuel Type 2  AC Type Total Rooms Bedrooms Fuel Type 2  AC Type Chimney - 1M C	

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Map ID 3461/002397/// 2397 Bldg # 1 CONSTRUCTION DETAIL (CONTINUED)	Cd         Description         Element         Cd         Description           99         Vacant         Chimney - 2M         MIXED USE           Code         Description         100           Code         Code         Description           T00V         SFD - Urban Vacant         0           RCN         RCN         0           RCN         RCN           RCN         Net Other Adj         0           RCN         AYB         Effective Year Built           Depreciation Code         Remodele Rating         Year Remodeled           Permettonal Obsol         Economic Obsol         1           Condition         % Complete         1           RCNLD         Bep % Owr Comment         1           Misc Imp Ovr Comment         Misc Imp Ovr Comment         1           Misc Imp Ovr Comment         Court to Cure Ovr Comment         1           Cost to Cure Ovr Comment         Court of Cour	VG & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B)           Desc   Lan   Units   Unit Price   Year   %   Cond   #   Apprais Valu           BUILDING SUB-AREA SUMMARY SECTION           Diameter   UVING   GROSS   EFF AR   LIVING   GROSS   EFF AR   LIVING   GROSS   GROSS   GROSS   GROSS   GROSS   GROSS   GROSS
Property Location 0 CHALMERS STREET Vision ID 2149 Account # CONSTRUCTION DETAIL	Element Cd Description  Model 00 Vacant Building Class 99 Vacant Style Grade Foundation Ty Exterior Wall 1 Exterior Wall 2 Roof Cover 1 Roof Cover 1 Interior Wall 2 Interior Floor 1 Interior Floor 1 Interior Floor 3 Interior Floor 3 Interior Floor 3 Fuel Type 2 Heat Type 1 Heat Type 2 Heat Type 2 Heat Type 3 Fuel Type 2 Heat Type 4 Heat Type 6 Total Rooms Bedrooms Full Bath (s) Half Bath (s) Half Bath (s) Extra Fixture(s Extra Fixture(s) Extra	

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	STON	ORD OF C	Pode	0001 0001		Туре	Description SFD - Urban V	
Property Location 0 CHALME Vision ID 2150 PRN CURRE THOMAS, J S C/O EVA M. HARRIS 1203 JOHN RANDOLPH BLVD	SOUTH BOSTON Parcel Description	RECORI	Year			Date 04-12-2016	1 100V	

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Bldg Name Sec# 1 of 1		
Map ID 3461/002398/7/ 2398 Bldg # 1 CONSTRUCTION DETAIL (CONTINUED)		VG & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B)           Desc   Lan   Units   Unit Price   Year   %   Cond   #   Apprais Valu           BUILDING SUB-AREA SUMMARY SECTION           DIAMETER SUMMARY SECTION   LIVING   GROSS   EFF AR     LIVING   GROSS   EFF AR     LIVING   GROSS   GROSS   LIVING   GROSS   GROSS   GROSS   GROSS   GROSS   GROSS   GROSS   GROSS
Property Location 0 CHALMERS STREET Vision ID 2150 Account # CONSTRUCTION DETAIL	Element Cd Description  Model Building Class 99 Vacant Style Grade Foundation Ty Exterior Wall 1 Roof Cover 1 Roof Cover 1 Roof Cover 1 Interior Wall 2 Interior Wall 1 Interior Wall 2 Interior Wall 2 Interior Wall 2 Interior Wall 3 Fuel Type 1 Fuel Type 1 Heat Type 2 AC Type AC Type AC Type Extra Fix Grad Half Bath (s) Full Bath (s) Full Bath Grad Extra Fix Grad Fireplace (s) F	Code Description Su Sub Desc Lan Units  BUILDING SUB- SUBAR Description  Ttl Gross Liv / Lease Area

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O O O O O O O O O O O O O O O O O O O	WOODY, LEE P JR REVOCABLE  WOODY, LEE P JR REVOCABLE  FXEMF  Year   Code   Description	Ď Z	ed/\(\)	Description SFD - Urban V
Vision ID 2151 WOODY, LEE P JI TRUST & PHYLLIS 102 N. WEST ST. CULPEPER	ODY, LEE F	NBHD 0001	Date 04-12-2016	1 000 S 1000 S
Prop. Visic. WO. TRU 102 CUL. CUL.	WOOI		4	_ — — — — — — — — — — — — — — — — — — —

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ion 0 CHALMERS STREET 151 Account # 2	OB - OUTBUILDING & YARD ITEMS(L)  Description Su Sub Description  Description  LIVII	Ttl Gross Liv / Lease Area
Property Location 0 C Vision ID 2151	Element Cd  Model 00  Building Class 99 Style Grade Foundation Ty Exterior Wall 2 Roof Structure Roof Structure Roof Structure Roof Cover 1 Interior Floor 1 Interior Floor 2 Interior Wall 2 Interior Wall 2 Interior Wall 2 Interior Ploor 3 Fuel Type 2 Heat Type 2 Heat Type 1 Heat Type 2 Heat Type 2 Heat Type 2 Heat Type 2 Heat Type 2 Heat Type 2 Heat Type 2 Heat Type 2 Heat Type 1 Interior Floor 3 Interior Floor 3 Interior Ploor 3 Interior Ploor 3 Interior Ploor 3 Interior Ploor 1 Interior Ploor 1 Interior Ploor 2 Interior Ploor 1 Interior Ploor 2 Interior Ploor 3 Interior Ploor 3 Interior Ploor 3 Interior Ploor 1 Interior Ploor 1 Interior Ploor 1 Interior Ploor 2 Interior Ploor 1 Interior Ploor 1 Interior Ploor 2 Interior Ploor 3 Interior Ploor 1 Interior Ploor 3 Interior Ploor 1 Interior Ploor 1 Interior Ploor 2 Interior Ploor 3 Interior Ploor	

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	tion	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	<u>a</u>														Description	Regional Gove
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Property Location 0 WA Vision ID 2133	3 2 1 2 1 2 2 1 2 2 2 2 2 2 2 2 2 2 2 2	Fireplace(s) Chimney - 1M Chimney - 1M Chimney - 1D OB - OUT Code Description St.

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ion 0 WATKINS AVENUE Account # 2365 CONSTRUCTION DETAIL	Cd   Description   Chimney - 1P	Sub Desc   Lan   Units   Unit Price   Year   %
Property Location 0 WA-Vision ID 2134  CONSTRUI	Element Cd  Model  Model  Building Class 99  Style  Grade  Fow 1  Roof Structure  Roof Cover 1  Roof Cover 2  Interior Wall 2  Interior Floor 1  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Interior Floor 3  Haer Type 2  AC Type  AC Type  AC Type  AC Type  AC Type  Grade  Haff Bath (s)  Half Bath (s)  Half Bath (s)  Half Bath Grad  Extra Fixture(s)  Extra Fixture(s)  Extra Fix Grad  Fireplace Ope  Fireplace Ope  Fireplace(s)  Chimney - 1P	Obs. Outre Code Description Su SUBAR D

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## Architect's Certification and Third-Party RESNET Rater Certification (MANDATORY)



## INSTRUCTIONS FOR THE COMPLETION OF APPENDIX F ARCHITECT'S CERTIFICATION

(This form must be included in the Application - Tab F)

**NOTE:** If the development includes any combination of **New Construction**, **Rehabilitation** or Adaptive Reuse, then separate Architect Certifications must be provided for each construction type.

The proper completion of this certification is critical to calculate the average unit square feet and net rentable square feet of each unit type, to document amenity items for which will be awarded, and to calculate certain elements of the efficient use of resources points.

If this certification is not completed correctly there may be loss of points or disqualification of the application to compete for tax credits. If this development receives an allocation of tax credits and items are not provided as indicated on this certification then VHDA may, at its sole option, require the payment by the Owner of an amount up to 10% of the Total Development Cost (as set forth in the Application) of the development as liquidated damages for such violation or the total loss of credits may result. Therefore, it is imperative that this certification reflect the true and accurate intent of what will be provided in return for an allocation of tax credits.

Each section of this certification contains instructions on how the information should be provided. For Unit Size Calculations, the Average Unit Square Feet and Net Rentable Square Feet should be listed to two (2) decimal places. The number of units indicated should be only the units for which rent will be collected. For Average Unit Square Feet calculations, the Total Square Feet should equal the Average Unit Square Feet multiplied by the Number of Units/Type. The total at the bottom of the Total Square Feet column should equal item (D) on the same page of the certification, or be within 1 digit due to rounding.

Accessibility certifications on page 6 are for tax credit point categories only and are not to be confused with minimum code requirements.

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### **Architect's Certification**

lame of Development:	Poplar Creek Homes

Address of Development: Poplar Creek Street, South Boston, VA 24592

Name of Owner: Poplar Creek Homes, LLC

The architect signing this document is certifying that all unit and site amenities indicated in this certification are incorporated into the development plans and specifications, and that all products necessary to fulfill these representations are available for these purposes. The architect signing this document also certifies their understanding that both the excel application and the information in the architect certification must be the same and discrepancies between the excel application and architect's certification can result in penalties or even disqualification.

The individual who certifies this information must initial the pages where indicated, provide the personal information requested and sign on the last page. This certification should not be mailed separately to VHDA but returned to the developer for inclusion in the tax credit application.

(Acknowledge and include this instruction sheet as part of the certification)

Acknowledged:

**Printed Name:** 

Colin M. Arnold

All developments seeking Virginia Low Income Housing Tax Credits are required to meet one of the following as certified by a RESNET Rater:

New Construction - EnergyStar Certification

The development's design meets the criteria for the EnergyStar certification.

Rehabilitation -30% performance increase over existing, based on HERS Index

Or Must evidence a HERS Index of 80 or better

Adaptive Reuse - Must evidence a HERS Index of 95 or better.

Plans and Specifications: Required documentation for all properties (new construction, rehabilitation and adaptive reuse)

- 1 A location map with property(ies) clearly defined.
- A site plan showing overall dimensions of main building(s), major site elements (e.g., parking lots and location of existing utilities, and water, sewer, electric, gas in the streets adjacent to the site). Contour lines and elevations are not required. For combination 4% and 9% properties, site plan must show all elements of both properties labeled so that the elements are distinguishable as to 4% and 9%.
- 3 Sketch plans of main building(s) reflecting overall dimensions of:
  - a. Typical floor plan(s) showing apartment types and placement
  - b. Ground floor plan(s) showing common areas;
  - c. Sketch floor plan(s) of typical dwelling unit(s);

A Unit by Unit write up is required for all Rehabilitation properties

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INITIALS \_\_\_\_\_\_

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#### This certification includes two (2) separate calculations of square footage:

- 1. Average Gross Unit Square Feet: Measurements Include A Prorata Share of Heated Residential Common Area
- 2. Net Rentable Square Feet: Measurements Do Not Include A Prorata Share of Any Common Area and Reflect All Floor Plans of Each Unit Type (1-BR, 2-BR, etc.) measured from the interior face of the unit perimeter walls

#### 1. Average Gross Unit Square Feet:

(These measurements impact the scoring of tax credit applications)

For purposes of determining the total residential heated square feet (D), the building(s) were measured from the outside face of exterior walls and the centerline of any party walls. All unheated spaces (B) and nonresidential, (income producing commercial spaces) (C) were subtracted from this measurement. Community rooms, laundry rooms, property management offices and apartments, heated maintenance facilities, and other common space designed to serve residential tenants were not deducted. Based on this procedure, I certify the following calculations in determining the usable heated square feet for the above referenced development:

41,043.68	
3,858.00	
0.00	Ī
37,185.68	

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- (A) Total gross floor area in (sq. ft.) for the entire development
- (B) Unheated floor area (breezeways, balconies, storage)
- (C) Nonresidential, (commercial income producing) area
- = (D) Total residential heated area (sq. ft.) for the development

#### INSTRUCTIONS FOR AVERAGE UNIT SQUARE FEET CALCULATIONS:

Provide the average unit size for each bedroom type, (1 bedroom elderly, 2 bedroom garden, 3 bedroom townhouse, etc.) by adding the total square feet of all the same bedroom types (2 bedroom garden with 1 bath and 2 bedroom garden with 2 baths) and adding the prorated share of heated common residential space and divide by the total number of the same bedroom types (2 bedroom garden). Do not alter any items below.

	Average		Number of		Total
Unit Types	Unit Sq. Ft.*	Х	Units/Type	=	Square Feet
Supportive Housing	0.00		0		0.00
1 Story/EFF-Elderly	0.00		0		0.00
1 Story/1 BR-Elderly	0.00		0		0.00
1 Story/2 BR-Elderly	0.00		0		0.00
Efficiency Elderly	0.00		0		0.00
1 Bedroom Elderly	0.00		0		0.00
2 Bedrooms Elderly	0.00		0		0.00
Efficiency Garden	0.00		0		0.00
1 Bedroom Garden	844.94		4		3,379.74
2 Bedrooms Garden	1,045.78		6		6,274.65
3 Bedrooms Garden	1,360.94		6		8,165.61
4 Bedrooms Garden	0.00		0		0.00
2+ Story 2 BR Townhouse	1,083.03		8		8,664.20
2+ Story 3 BR Townhouse	1,337.69		8		10,701.48
2+ Story 4 BR Townhouse	0.00		0		0.00
	Tot	al	32 To	otal	37,185.68

<sup>\*</sup> Including pro rata share of heated, residential common area. This information should match Structure tab of the excel application

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3

## 2. Net Rentable Square Feet Design Studio

For purposes of calculating <u>Net Rentable Square Feet</u>, the units were measured from the face of each unit perimeter wall.

The values below therefore indicate the actual square footage of each unit floor plan. (For example, there may be 2 distinct 1-bedroom floor plans, 3 distinct 2-bedroom floor plans, etc. The purpose of this section of the Architect Certification is to document and certify the floor space attributable to residential rental units in the development.)

Percentage of Net Rentable Squ	are Feet Deemed To Be <b>New</b>	Rental Space	100.00%	
	Floor Plan	Number of Units		
<u>Unit Type</u>	Square Feet	This Floor Plan	Total	
Mix 1 1 BR - 1 Bath	615.69	2	1231.38	
Mix 2 1 BR - 1 Bath	870.61	2	1741.22	
Mix 3 2 BR - 2 Bath	945.28	6	5671.68	
Mix 4 2 BR - 1.5 Bath	950.44	8	7603.52	
Mix 5 3 BR - 2 Bath	1119.69	3	3359.07	
Mix 6 3 BR - 2 Bath	1374.61	3	4123.83	
Mix 7 3 BR - 2.5 Bath	1201.12	8	9608.96	
Mix 8			0	
Mix 9			0	
Mix 10			0	
Mix 11			0	
Mix 12			0	
Mix 13		The state of the s	0	
Mix 14			0	
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Mix 19			0	
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Mix 21	Harris A. C. H. C. H.		0	
Mix 22		The second second	0	
Mix 23			0	
Mix 24			0	
Mix 25			0	
Mix 26			0	
Mix 27			0	
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Mix 30			0	
Mix 31			0	
Mix 32			0	
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Mix 42			0	
Mix 43			0	
Mix 44			0	
Mix 45			0	
Mix 46			0	
Mix 47			0	
Mix 48			0	
Mix 49			0	
Mix 50			0	
Totals		32	33339.66	
*This information should matcl	h Unit Details page of the ex			oplar Creek Homes

INITIALS \_\_\_\_\_

## d Design Studio

**Development Amenities:** 

TRUE

TRUE

TRUE

TRUE

FALSE

TRUE

I certify that the development's plans and specifications and proposed budget incorporate all items from VHDA's most current Minimum Design and Construction Requirements and the Unit by Unit write up. In the event the plans and specifications do not include VHDA Minimum Design and Construction Requirements and any immediate needs and recommendations from the Physical Needs Assessment, then those requirements still must be met, even though the application is accepted for credits. Please note that this may cause the Application to be ineligible for credits. The Requirements apply to any new, adaptive reuse or rehabilitated development (including those serving elderly and/or physically disabled households).

The Minimum Design & Construction Requirements may be found on VHDA's website at.......... www.VHDA.com

For any development upon completion of construction/rehabilitation: (non-mandatory amenities) (Enter TRUE in each box where appropriate)

FALSE a. The development will have a community/meeting room with a minimum of 749 square feet.

60%	b.i,ii Percentage of brick or other similar low-maintenance material approved by the Authority covering
	the exterior walls (excluding triangular gable end area, doors, windows, kneewalls, columns,
	retaining walls, stairwells and any features that are not a part of the façade)
	Community buildings are to be included in percentage calculations.

TRUE	c. Water expense will be sub-metered (tenant will pay monthly or bi-monthly bill)

1			
ı	EVICE	d. Each bathroom consists only of Water Sense labeled toilets,	faucate and chowerheads
П	IALSL	d. Lacii batiii ooiii coiisists oiiiy oi watei seiise labeled toilets,	laucets and showerneads

	TRILE	a Provide necessary	infrastructure in all i	units for high-speed	internet/broadband service.
- 1	INOL	c. I Tovide Hecessal	y illinastructure ill all t	units for might speed	internety broadband service.

١		
I	FAICE	f. Free Wi-Fi access will be provided for community room for resident only usage.
	LALDE	i. Free Wi-Fr access will be provided for community room for resident only usage.

FALSE	g.	Each Unit is provided free individual high-speed Internet access
OR		

FALSE	h. Each Unit is provided free individual Wi-Fi access	

o. All interior doors within units are solid core

i.,j. Bath fan wired to primary light with delayed timer, or, continuous exhaust by ERV/DOAS OR	
Bath Fan with humidistat	

FALSE	k. Fire Prevention - all Ranges equipped with temperature limiting controls
OR	

I. Fire Suppression - Cooking surfaces are equipped with fire suppression features

FALSE m. Rehab only- Each apartment has dedicated space, drain and electrical ho		m. Rehab only- Each apartment has dedicated space, drain and electrical hookups
		to accept a permanently installed dehumidification system OR
	TRUE	n. All development types- Each Unit is equipped with a permanent dehumidification

n. All development types- Each Unit is equipped with a permanent dehumidification	on system
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TRUE	p. At minimum one USB charging port in each Kitchen, Living room and all bedrooms

q. All Kitchen light fixtures are LED and meet MDCR lighting guidelines

p. At minimum one	OSB Charging por	t ili each Kitchen, Liv	ing room and a	Dedioonis

r. Shelf or ledge outside each primary apartment entry	y door located in an interior hallway

s. New Construction only	y- Each unit to have balcony or patios minimum depth 5' clear from face of building.
Minimum 30 square fe	eet.

**DEV Name: Poplar Creek Homes** 

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1.01.19 v.2

#### Architect's Certification log elderly tenants upon completion of construction/rehabilitation: (optional point items) FALSE a. All cooking ranges will have front controls FALSE b. All full bathrooms will have an independent or supplemental heat source FALSE c. All entrance doors have two eye viewers, one at 42" and the other at standard height For all rehabilitation and adaptive reuse developments, upon completion of construction/rehabilitation: (optional point items) FALSE The structure is listed individually in the National Register of Historic Places or is located in a registered historic district and certified by the Secretary of the Interior as being of historical significance to the district, and the rehabilitation will be completed in such a manner as to be eligible for historic rehabilitation tax credits. **Building Structure: Number of Stories** Low-Rise (1-5 stories with any structural elements being wood frame construction) Mid-Rise (5-7 stories with no structural elements being wood frame construction) High-Rise (8 or more stories with no structural elements being wood frame construction) Accessibility: I certify that the development plans and specifications meet all requirements of the federal Americans with Disabilities Act and Fair Housing Act (if applicable).

I certify that the development plans and specifications meet all requirements of HUD regulations interpreting the accessibility requirements of section 504 of the Rehabilitation Act. Complying units must be "permanently accessible," rather than to "adaptable" standards. Please reference Uniform Federal Accessibility Standards(UFAS) for more particular information.

Check one or none of the following point categories, as appropriate:

Any development in which (i) the greater of 5 units or 10% of the total # of units will be assisted by HUD project-based vouchers or another form of documented and binding federal, state or locality project-based rent subsidies in order to ensure occupancy by extremely low-income persons; and (ii) the greater of 5 or 10% of the units will conform to HUD regulations interpreting accessibility requirements of Section 504 of the Rehabilitation Act.

(All of the units described in (ii) above must include roll-in showers (must contain pemanent grab bars and fixed seats), roll under sinks, and front controls for ranges unless agreed to by the Authority prior to the applicant's submission of its application.)

60 pts.

Any development in which the greater of 5 units or 10% of the total # of units (i) have rents within HUD's Housing Choice Voucher payment standard; (ii) conform to HUD regulations interpreting accessibility requirements of Section 504 of the Rehabilitation Act

30 pts.

Any development in which **five percent (5%)** of the total # of units (i) conform to HUD regulations interpreting accessibility requirements of Section 504 of the Rehabilitation Act **15 pts.** 

For any accessibility option elected above, all common space must also conform to accessibility requirements of HUD Section 504 regulations.

DEV Name: Poplar Creek Homes

www.arnolddesignstudio.com 930 Cambria Street, NE Christiansburg, Virginia 24073 PHONE: 540.239.2671

1.01.19 v.2

INITIALS \_\_\_\_\_

## Arnold Design Studio

	above referenced development, the above certification	ons are correct to the best of
my knowledge.	Signed:	(den M/ Mu)
	Printed Name:	Colin M. Arnold
	Title:	Principal
	Virginia Registration #:	11337
	Phone:	540-239-2671
	Date:	March 14, 2019

NOTE TO ARCHITECT: If representaions in plans and specifications and/or any information certified in this certification is misrepresented then the architect may be penalized. Any change in this form may result in disqualification or a reduction of points under the scoring system. If you have any questions, please call JD Bondurant at VHDA (804) 343-5725.

Return this certification to the developer for inclusion in the tax credit application package.

DEV Name: Poplar Creek Homes

LS\_CA

1.01.19 v.2

## Arnold Design Studio



#### Appendix F VHDA's Universal Design Certification

TI	111	
- 11	C L I	

Units in the development will meet VHDA's **Universal Design Guidelines**. Before issuance of IRS Form 8609, applicant will provide documentation to VHDA as evidence that such units meet VHDA's Universal Design guidelines.

The number of rental units that will meet these standards:	5
The total number of rental units in this development:	32

NOTE:

For Elderly Developments, 100% of the units in the development must meet the

Universal Design standards in order to qualify for points.

For Family Developments, points are awarded based on a percentage of the number of units meeting the Universal Design standards.

For the tax credit applicant to qualify for points associated with Universal Design, the architect of record must be on VHDA's list of Universal Design certified architects. VHDA Universal Design Certifications are only valid for 2019 applications if

certification date is after January 1, 2014

All tax credit applications which include amenity points for providing VHDA Universally Designed dwelling units must include plans that clearly identify the following items in the format found on vhda.com or no points will be awarded:

- Overall building plans identifying the location of Universal Design dwelling units, and the means of vertical transportation (if applicable), along the accessible route(Minimum scale 1/8"=1'-0"). Include a legend and Universal Design General Notes section. Anything other than a fully handicap accessible elevator must have been presented to and approved by VHDA for this project at least two weeks prior to submission of reservation application.
- Site plan and building plans identifying accessible pedestrian routes from all Universal Design units to accessible parking, leasing office, community room, laundry facility, mailboxes, garbage collection areas and public transportation pick up areas. Architect must identify running slope and cross slope of route, and consider any obstructions. Include required number of accessible parking spaces, a legend for the accessible route, and a Universal Design general notes section.

- Enlarged Universal Design unit plans (Minimum scale 1/4"=1'-0") identifying <b>Signed:</b>	$O(l_{100})$
Printed Name	e: Colin M. Arnold
	Architect of Record (same individual as on page 7)

Date: 3/14/19

DEV Name: Poplar Creek Homes

www.arnolddesignstudio.com 930 Cambria Street, NE Christiansburg, Virginia 24073 PHONE: 540.239.2671

1.01.19 v.2

INITIALS \_\_\_\_\_



#### Appendix F

#### **RESNET Rater Certification of Development Plans**

I certify that the development's plans and specifications incorporate all items for the required baseline energy perfomance as indicated in Virginia's Qualified Allocation Plan (QAP).

In the event the plans and specifications do not include requirements to meet the QAP baseline energy performance, then those requirements still must be met, even though the application is accepted for credits.

\*\*\*Please note that this may cause the Application to be ineligible for credits. The Requirements apply to any new, adaptive reuse or rehabilitated development (including those serving elderly and/or physically disabled households).

and, or physically disabled households,	
In addition provide HERS rating documention as specified in the n	nanual
in addition provide ricks rating documention as specified in the h	<del>lanuar</del>
X New Construction - EnergyStar Certification	
The development's design meets the criteria for the E	nergyStar certification
Rater understands that before issuance of IRS Form 86	<del></del>
provide EnergyStar Certification to VHDA.	os, applicant will obtain and
provide Energystal Certification to VIDA.	
Rehabilitation -30% performance increase over existing	g hased on HERS Index 🗈
Or Must evidence a HERS Index of 8	
Rater understands that before issuance of IRS Form 86	
Certification to VHDA of energy performance.	os), rater mast provide
certification to VIDA of energy performance.	
Adaptive Reuse - Must evidence a HERS Index of 95 or	better.
Rater understands that before issuance of IRS Form 86	
Certification to VHDA of energy performance.	,
6, p. 1	
Additional Optional Certifications	
I certify that the development's plans and specifications	
incorporate all items for the certification as indicated below, and I	am a certified verifier
of said certification. In the event the plans and specifications do no	
include requirements to obtain the certification, then those requir	
even though the application is accepted for credits. Rater understa	
IRS Form 8609, applicant will obtain and provide Certification to VI	
ins Form 6003, applicant will obtain and provide certification to vi	ild.
TRUE Earthcraft Certification - The development's design m	eets the criteria to obtain
Viridiant's EarthCraft Multifamily program Gold certif	
viridiant's Latticiant Multilannily program dold certifi	cation of higher
FALSE LEED Certification - The development's design meets t	he criteria for the U.S.
Green Building Council LEED green building certification	
Green building courier LEED green building certification	····
FALSE National Green Building Standard (NGBS) - The development	nnment's design meets the criteria
for meeting the NGBS Silver or higher standards to ob	
for meeting the Nobs silver of higher standards to ob	reality certification
FALSE Enterprise Green Communities - The developmen's de	esign meets the criteria for meeting
meeting the requirements as stated in the Enterprise	_
developments construction type to obtain certification	
developments construction type to obtain certification	1.
***Please Note Raters must have completed 500+ ratings in orde	r to certify this form
	: aust Walter
Signed	Curso promis
2/2/40	Access Well-
Date: 3/13/19 Printed Name	e: Austin Walther
	RESNET Rater
Resnet Provider Agency	R E-7
<u>Viridiant</u> Signature	

Provider Contact and Phone/Email

Sean Evensen-Shanley, sean.evensen-shanley@viridiant.org

#### **Home Energy Rating Certificate**

**Projected Report** 

Rating Date: 2019-03-12 Registry ID: Unregistered Ekotrope ID: zLO535Mv

#### **HERS® Index Score:**

**55** 

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

#### **Annual Savings**

\$855

\*Relative to an average U.S. home

#### Home:

Unknown, South Boston, VA 24592

**Builder:** 

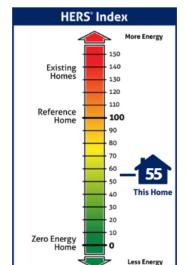
#### Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	6.6
Cooling	2.2
Hot Water	5.7
Lights/Appliances	13.7
Service Charges	
Generation (e.g. Solar)	0.0
Total:	28.3

## This home meets or exceeds the criteria of the following:

Energy Star v3.1

#### **Home Feature Summary:**



Home Type: Apartment, end unit

Model: 2BRTH

Community: Poplar Creek Homes

Conditioned Floor Area: 1,034 sq. ft.

Number of Bedrooms: 2

Primary Heating System: Air Source Heat Pump • Electric • 11.5 HSPF
Primary Cooling System: Air Source Heat Pump • Electric • 20 SEER
Primary Water Heating: Water Heater • Electric • 0.95 Energy Factor

House Tightness: 5 ACH50

Ventilation: 45.0 CFM • 46.0 Watts

Duct Leakage to Outside: 51.7 CFM25 (5 / 100 s.f.)

Above Grade Walls: R-18

Ceiling: Attic, R-50

Window Type: U-Value: 0.32, SHGC: 0.27

Foundation Walls: N/A

#### Rating Completed by:

Energy Rater: Austin Walther RESNET ID:1092776

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220

und Walter



Austin Walther, Certified Energy Rater Digitally signed: 3/12/19 at 10:16 PM



2013 RESNET





### Poplar Creek Homes 2019 LIHTC Pre-Review Comments

#### Project Name & Address

Poplar Creek Homes South Boston, VA 24592

#### **Project Summary**

Poplar Creek Homes is a new construction low-rise multifamily development, comprised of 32 units located in South Boston, VA. Virginia Community Development Corporation plans to construct the project utilizing 9% LIHTC. As part of their funding application the project is seeking EarthCraft Gold and EnergyStar certifications. This requires a maximum HERS index of 75 and 150 points on the EarthCraft workbook, as well as meeting all minimum ENERGYSTAR requirements. Colin Arnold of Arnold Design Studios is the Primary Architect Contact for the project.

#### **Unit-Level Energy Modeling**

Unit-level models were generated using Ekotrope v3.1.1 based on the proposed scope and plans provided by the project team dated March 11, 2019. With the current scope of work, the worst case units in the development are obtaining a projected **HERS index of 55**. The following outlines the scope as it is currently modeled.

#### Enclosure:

- R-10 Grade I Slab Edge Insulation + R-10 under slab
- R-15 Grade I Cavity Insulation in exterior Above Grade Walls and Rim & Band, plus R-5 Continuous Exterior Insulation
- R-13 Grade I Cavity Insulation in Party Walls + adiabatic floors/ceilings
- R-19 Grade I in adiabatic floor locations
- R-50 Grade I blown Cellulose attic insulation
- 0.21 U-Value for Opaque Doors to corridor
- 0.32 U-Value/0.27 SHGC windows & glass doors

#### Mechanicals:

- SEER 20, HSPF 911.5, 12k minisplits (variable speed), Programmable Thermostat
- 0.95 EF Storage Electric Water Heaters, 50 gallon
- 5 ACH<sub>50</sub> for infiltration threshold/blower door test
- 5% duct leakage to the outside, 8% total duct leakage
- All ducts within conditioned space and insulated to R-6
- ReneAire ERV mechanical ventilation, 40CFM, 46 watts, 24 hours a day

#### Lights & Appliances:

• ES rated kitchen appliances





- o 358 kWh/yr refrigerator
- o 295 KWh/yr dishwasher
- Advanced lighting 100% LED interior and exterior fixtures
- Clothes washer ENERGYSTAR

Please let me know if you have any question or if the above information does not accurately capture your current scope.

Sincerely,

Austin Walther

Multifamily Project Manager, Viridiant



The Internet might seem intimidating at first - a vast global communications network with billions of webpages. But in this lesson, we simplify and explain the basics about the Internet using a conversational nontechnical style to make it understandable, useful, and enjoyable. There's no reason to be left out!

## Basic Internet Skills

Microsoft Windows PCs

www.NetLiteracy.org





#### What the Internet is:

The Internet, the web, cyberspace, and the 'net are all terms that generally mean the same thing, in this case, we will call it the Internet. The Internet is a **NET**work of computers, all over the world, **INTER**connected to each other and available to any individual. The Internet is used for many different activities including shopping, communicating, learning, and distributing information.



Unfortunately, you cannot open a door to a house and walk outside to "go into the Internet." Computers are a primary tool you'll utilize to use the Internet. The Internet is somewhat difficult to describe because you cannot touch it (in a way similar to software). It seems invisible—only computers can see it — and you can see it through a computer. Sometimes the Internet is best described in comparison to a library. The Internet is made up of many individual components, just like a library is made up of many books. The Internet's components have even more individual parts, just like a book has pages.

#### **Changing Constantly:**

The Internet is a useful source of information about news, sports, and entertainment because it changes along with the minute-by-minute events that occur in the world brings. This might seem confusing. However, it is not



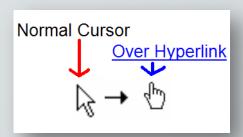
necessarily so—the Internet can be thought of as a "dynamic" living organism that changes and adapts to its environment. The Internet changes very quickly—just watching a 24 hour news channel on the television. The content on some websites is updated every few seconds.



#### **Purpose / Content of Websites**

On the Internet, there are many websites. These are usually made for one specific purpose; they range from informing you about the news to teaching you how to cook.

The best analogy of a website is a comparison to an entire book or an entire newspaper. Websites are made up of "pages," just like newspapers and books.



Websites are usually independent, however sometimes they are linked together by hyperlinks (also called links) that allow you to jump from one website to another website. These links allow you to "turn the page," and move around on the Internet. They are usually <u>underlined</u> and <u>blue</u>, however they can be any color and or even a picture. How

do you identify a hyperlink? When your mouse hovers over a hyperlink, the arrow changes into a pointing hand.

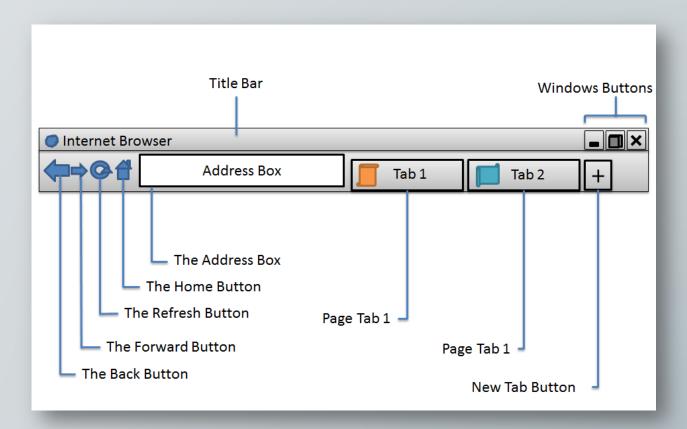
Webpages are what you see and read on the Internet. They are primarily made up of text (words), digital media (pictures, movies, and music), and hyperlinks. The Internet, unlike a book or newspaper, is in no order, and can seem slightly confusing at first. However, there are tools on the Internet that help organize it and will allow you to use it comfortably and easily.





#### **Applications to Access the Internet**

On the computer, you use a program to see the Internet. The program is called a web browser — you "browse" the web with it. Some common brands of web browsers include Internet Explorer, Firefox, and Chrome. They serve the same purpose, navigating the internet, and also have many of the same buttons. For instance, we will take a look at a generic browser's buttons. You will use these buttons to navigate around the Internet. Sometimes extra buttons might be added, while other times, buttons might have been moved around on the toolbar. If you cannot find a button, just ask someone (they seem to be pretty tricky when they hide from you).





#### **The Buttons**

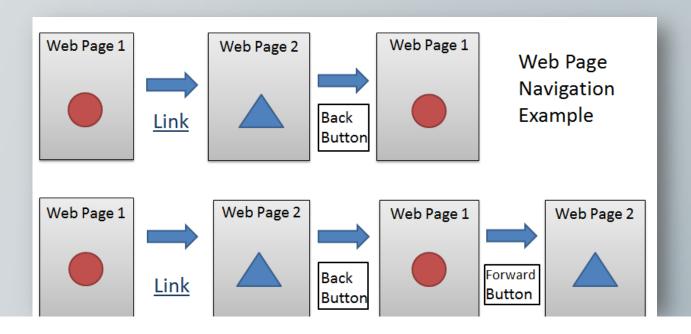
**The Back Button** – This button allows you to return to the last webpage that you last visited. It is most often used if you accidentally click on a link and wish to return to your previous page.

The Forward Button – If you clicked the back button, you don't have to hunt for the hyperlink on the webpage to return to the previous webpage. Just click on the forward button to return to the previous page that you were at before you pressed the back button.

Note: If the forward button is "grayed out" and when you click on it, nothing happens, this means that it is disabled.

The Refresh Button – This button is useful if you are looking at pages that contain content that is updated more frequently, such as the news, sports scores, or the weather. By clicking on the refresh button, the web page loads again, and is updated with the latest information.

**The Home Button** - When you open your web browser, the first website that is displayed is your **homepage**. You can change your homepage to fit your preferences. When you click on the home button, it takes you to your homepage.





#### The Address Box

The Address Box – This displays the URL of a webpage. URL stands for Universal Resource Locator, which is a unique address for each webpage – just like your own home's address is unique. You can type a specific URL into the address box by left clicking in the box once and then typing. Although URLs are all different, they share common characteristics. The basic diagram of a URL is shown below.



## http://www.google.com

## Http:// Begins most web addresses. Tells the internet browser what protocol to use.

#### www-Stands for "World Wide Web." Most web addresses have it although it is not necessary. It indicates a web page.

# . (dot)Separates parts of the address so it does not all run together and the computer can distinguish the different parts of the address.

## Domain name— Example: "Google" — A series of numbers, letters or hyphens ""that identifies the owner of the address.

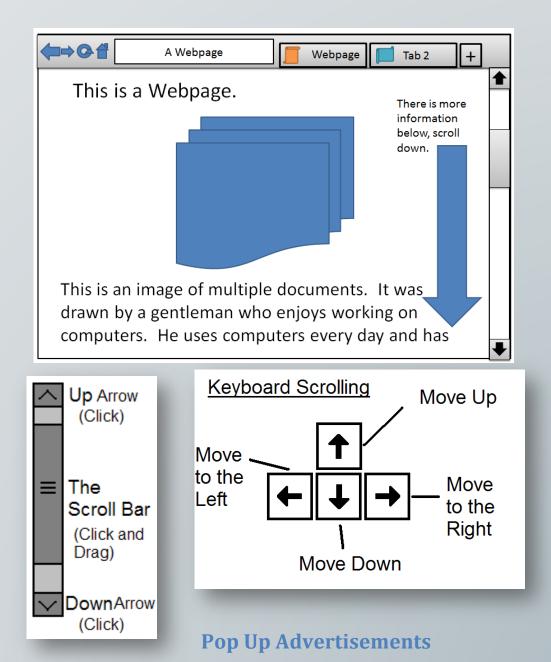
#### "." (dot)-The Domain-See At the end of a web address. previous Tells what type of web page Definition you are viewing. .com - Commercial .org - Non-For-Profit Organization .edu - Education (Colleges/Universities) .net - Internet Related .mil - US Military .gov - US Government .us - United States .uk - United Kingdom

Important: Make sure you spell everything correctly. Addresses are very specific and if typed incorrectly, they will direct you to the wrong website. If this happens, simply use your back arrow to return to the previous webpage.



#### **Scrolling on Webpages**

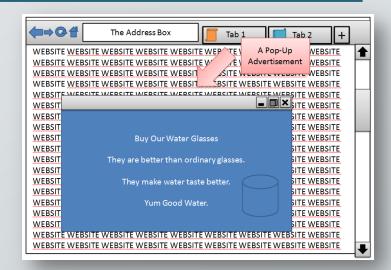
One thing to keep in mind when viewing the Internet is that a bunch of information might be displayed on a webpage, however, only a small portion can be seen immediately when you load the webpage. Thus, it is important to look at your scroll bars to the right and bottom to see if there is more information you are missing. If you are tired of using the mouse to scroll up and down, try using the arrow keys.



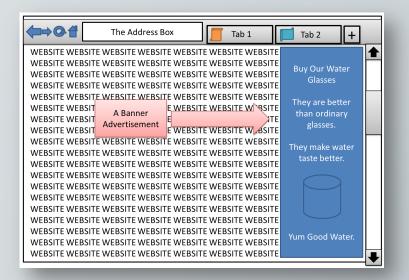


On the Internet, there are things that help you and things that can make you aggravated. One aggravation is the **Pop Up Ad**.

These advertisements are created by aggressive marketers who want you to see their "amazing" product and buy it. Pop ups create their own window and usually appear on top of the information that you are



interested in. If you click on a pop up ad, it will take you away from the information you are looking at. If you see a pop up ad, click the X at the top right of the window to close it.



Another type of advertisement is the **Banner**. Banner ads show up at the top of a website or on the side of a website. As a beginner, it's generally wiser to ignore banner advertisements unless you are familiar with the company.

#### **Searching the Internet**

Because there are so many things on the Internet, it is

frequently hard to locate exactly what you are looking for. Search engines such as Google (<a href="www.google.com">www.google.com</a>) are very helpful and allow you search the Internet.

A search engine is a Website used to search for information on the World Wide Web. Google first collects websites using a computer program (called a



wanderer, crawler, robot, worm, or spider). Then Google creates an index of these sites so they are searchable. There are many search engines that are available - we use Google for purposes of instruction because most people use it.

## Performing a search in Google (See Next Page for Picture)

 Go to Google by typing www.google.com in the URL address box (see page 5). Google is also one of the fastest search engines and provides some of the best results.



- 2. Next type your topic or key words (words closely related to your topic) into the box under the Google logo.
- 3. Press Enter or click "Google Search"
- 4. The next page that will appear is your search results page. This page lists the first few results from your search. Click on one of the page title that has an interesting description or seems most relevant.
- 5. If you are not satisfied with that website, click the back button and try a different website. If you still cannot find a good website, try searching by using different terms in the search box at the top of the webpage.

#### **Google Searching Tips**

Google will return pages that include all of your search terms. There is no need to include the word "and" between terms. For example, to look for information about parks in Cincinnati, simply type "Cincinnati parks."

Google is not case sensitive. Typing "United States" is the same as typing "UNITED STATES" or "united states."

The more words you include in your search, the more specific your search will be and the more relevant your search results will be.



#### **Internet Glossary**

**Browser** – A software program that allows Internet documents (like webpages) to be viewed, also called a Web Browser.

**Cyberspace** – The world of computer networks.

**Domain Name** – A unique name that identifies a specific computer on the Internet.

**Download** – A term for transferring software or other files from one computer to another.

**Email** – Electronic Mail – Messages sent from one specific user to another using the Internet.

**Email address** – The way a specific user is identified so that they may receive email. An email address can be identified by the "@" sign. E.g., Support@seniorconnects.org

**Home Page** – The first page of a Website, similar to a table of contents.

**HTML** – HyperText Markup Language- A computer language used to make hypertext documents that are sent via the World Wide Web and viewed using a Browser.

**HTTP** – HyperText Transfer Protocol – The way that hypertext documents are transferred over the Internet.

**Hypertext** – A way of presenting information that allows words, pictures, sounds, and actions to be inter-linked so that you may jump between them however you choose.

**Link** – A word, phrase, or image that allows you to jump to another document on the World Wide Web.

**Search Engine** – A website that indexes and allows searching of information gathered from the Internet. Google is an example of this.

**URL** – Uniform Resource Locator – The entire address for a piece of information of the Internet. E.g., www.google.com

**Webpage** – A hypertext document available on the World Wide Web.

**Website** – A collection of webpages.

**World Wide Web** – A collection of resources available on the Internet using a web browser.

#### Internet Acceptable Use Policy (AUP)

All users of Internet services agree to and must comply with this Acceptable Use Policy (AUP). does not exercise editorial control or review over the content of any Web site, electronic mail transmission, paper printout, newsgroup, or other material created or accessible over or through the Services. However, may remove, block, filter, or restrict by any other means any materials that, in sole discretion, may be illegal, may subject to liability, or which may violate this AUP. may cooperate with legal authorities and/or third parties in the investigation of any suspected or alleged crime or civil wrong. Violation of this AUP may result in the suspension or termination of either access to the Services and/or account or other actions as detailed below.

The following constitute violations of this AUP (this list is intended to be illustrative and not exhaustive; other uses may violate the AUP and remains the sole and final arbiter of acceptable usage of its Services):

- **Illegal use:** Using the Services to transmit any material (by email, uploading, posting, or otherwise) that, intentionally or unintentionally, violates any applicable local, state, national or international law, or any rules or regulations promulgated there under.
- Harm to minors: Using the Services to harm, or attempt to harm, minors in any way.
- **Threats:** Using the Services to transmit any material (by email, uploading, posting, or otherwise) that threatens or encourages bodily harm or destruction of property.
- Harassment: Using the Services to transmit any material (by email, uploading, posting, or otherwise) that harasses another.
- Fraudulent activity: Using the Services to make fraudulent offers to sell or buy products, items, or services or to advance any type of financial scam such as "pyramid schemes", "Ponzi schemes", unregistered sales of securities, securities fraud and "chain letters."
- **Forgery or impersonation:** Adding, removing or modifying identifying network, message, or article header information in an effort to deceive or mislead is prohibited. Attempting to impersonate any person by using forged headers or other identifying information is prohibited. The use of anonymous remailers or nicknames does not constitute impersonation.
- Unsolicited commercial email/Unsolicited bulk email: Using the Services to transmit any
  unsolicited commercial email or unsolicited bulk email. Activities that have the effect of facilitating
  unsolicited commercial email or unsolicited bulk email, whether or not that email is commercial in
  nature, are prohibited. Using deliberately misleading headers in e-mails sent to multiple parties is
  prohibited.
- Unauthorized access: Using the Services to access, or to attempt to access, the accounts of
  others, or to penetrate, or attempt to penetrate, security measures of
  's or another entity's
  computer software or hardware, electronic communications system, or telecommunications
  system, whether or not the intrusion results in disruption of service or the corruption or loss of
  data.
- Copyright or trademark infringement: Using the Services to transmit any material (by email, uploading, posting, or otherwise) that infringes any copyright, trademark, patent, trade secret, or other proprietary rights of any third party, including, but not limited to, the unauthorized copying of copyrighted material, the digitization and distribution of photographs from magazines, books, or other copyrighted sources, and the unauthorized transmittal of copyrighted software.
- Collection of personal data: Using the Services to collect, or attempt to collect, personal information about third parties without their knowledge or consent.
- Reselling the services: Reselling the Services without 's authorization.

- Network disruptions and unfriendly activity: Using the Services for any activity which adversely affects the ability of other people or systems to use Services or the Internet. This includes excessive consumption of network or system resources whether intentional or unintentional. This also includes "denial of service" (DoS) attacks against another network host or individual user. Interference with or disruption of other network users, network services or network equipment is prohibited. It is the users's responsibility to ensure that their system is configured, operated, and used in a manner to avoid excessive consumption of network or system resources. It is the users's responsibility to ensure that their system is configured in a secure manner. A user may not, through action or inaction, allow others to use their system for illegal or inappropriate actions. A user may not permit their system, through action or inaction, to be configured in such a way that gives a third party the capability to use their system in an illegal or inappropriate manner.
- High Volume, Server Hosting, and non-traditional end user activities: The Services are intended for an end user's periodic active use of email, instant messaging, browsing the World Wide Web, and other typical end user activities. High volume data transfers, especially sustained high volume data transfers, are prohibited. Hosting a web server, IRC server, or any other server is prohibited. Accordingly, maintains the right to terminate any user's connection following the detection of any high volume data transfer, server hosting, or non-traditional end user activity as determined by

requests that anyone who believes that there is a violation of this AUP direct the information to the property manager.

If available, please provide the following information:

- The IP address used to commit the alleged violation
- The date and time of the alleged violation, including the time zone or offset from GMT
- Evidence of the alleged violation

When reporting an issue regarding unsolicited email please provide a copy of the email messages with full headers which typically provides all of the above data. Other situations will require different methods of providing the necessary information.

may take any one or more of the following actions, or other actions not listed, at discretion in response to complaints:

- Issue warnings: written or verbal
- Terminate the user's access.
- Bill the user for administrative costs and/or reactivation charges
- Bring legal action to enjoin violations and/or to collect damages, if any, caused by violations.

reserves the right to revise, amend, or modify this AUP, and our other policies and agreements at any time and in any manner.

provides public access to the Internet. There are potentially serious security issues with any computer connected to the Internet without the appropriate protection. These security issues range from viruses, worms and other programs that can damage the user's computer to attacks on the computer by unauthorized or unwanted third parties. These parties, known commonly as "hackers" may attempt to penetrate the user's computer and download information from the user's computer. If the user has unprotected files on the computer, these files may be visible to hackers on the Internet, potentially

including parties with criminal intent. Hackers also exploit vulnerabilities in operating systems to cause malicious damage to a user's computer or even a whole company's network, up to and including the destruction or deletion of files or the re-formatting of drives. It is recommended that the user uses either a personal firewall or Virtual Private Network systems to protect this information. advises the user that he/she should consult a security expert to determine whether there are any potential security holes in their computer's configuration.

SPECIFICALLY DISCLAIMS ANY LIABILITY FOR UNAUTHORIZED THIRD-PARTY SECURITY BREACHES OR THE RESULTS THEREOF. PROVIDES ACCESS TO THE INTERNET AND THE NETWORK ON AN "AS IS" BASIS WITH ALL RISKS INHERENT IN SUCH ACCESS. BY CONNECTING TO THE NETWORK, THE USER ACKNOWLEDGES THE RISKS ASSOCIATED WITH PUBLIC ACCESS TO THE INTERNET OR DOCUMENT PRINTING AND HEREBY RELEASES AND INDEMNIFIES FROM ANY DAMAGES THAT MIGHT OCCUR.

Acknowledgment of Resident:	
Signature:	Dated:
Printed:	

#### **Draft Internet Security Plan**

#### **Network Security:**

#### 1. Purpose

This standard specifies the technical requirements that wireless infrastructure devices must satisfy to connect to a (Owner) network. Only those wireless infrastructure devices that meet the requirements specified in this standard or are granted an exception by the InfoSec Team are approved for connectivity to the Owner's network.

Network devices including, but not limited to, hubs, routers, switches, firewalls, remote access devices, modems, or wireless access points, must be installed, supported, and maintained by an Information Security (Infosec) approved support organization.

#### 2. Scope

All employees, contractors, consultants, temporary and other workers at Owner and its subsidiaries/affiliates, including all personnel that maintain a wireless infrastructure device on behalf of the Owner, must comply with this standard. This standard applies to wireless devices that make a connection the network and all wireless infrastructure devices that provide wireless connectivity to the network. Infosec must approve exceptions to this standard in advance.

#### 3. Standard

#### 3.1 General Requirements:

All wireless infrastructure devices that connect to the Owner's network or provide access to the Owner Confidential, Owner Highly Confidential, or Owner Restricted information must:

- Use Extensible Authentication Protocol-Fast Authentication via Secure Tunneling (EAP-FAST), Protected Extensible Authentication Protocol (PEAP), or Extensible Authentication Protocol-Translation Layer Security (EAP-TLS) as the authentication protocol.
- Use Temporal Key Integrity Protocol (TKIP) or Advanced Encryption System (AES) protocols with a minimum key length of 128 bits.
- All Bluetooth devices must use Secure Simple Pairing with encryption enabled.4.2Lab and Isolated Wireless Device Requirements
- Lab device Service Set Identifier (SSID) must be different from the Owner's production device SSID.
- Broadcast of lab device SSID must be disabled.4.3 Home Wireless Device Requirements
  All home wireless infrastructure devices that provide direct access to the Owner's
  network, such as those behind Enterprise Teleworker (ECT) or hardware VPN, must
  adhere to the following:
- Enable WiFi Protected Access Pre-shared Key (WPA-PSK), EAP-FAST, PEAP, or EAP-TLS

- When enabling WPA-PSK, configure a complex shared secret key (at least 20 characters) on the wireless client and the wireless access point
- Disable broadcast of SSID.
- Change the default SSID name
- Change the default login and password

#### 4. Policy Compliance

#### 4.1 Compliance Measurement

The Infosec team will verify compliance to this policy through various methods, including but not limited to, periodic walk-thrus, video monitoring, business tool reports, internal and external audits, and feedback to the policy owner.

#### 4.2 Exceptions

Any exception to the policy must be approved by the Infosec Team in advance.

#### 4.3 Non-Compliance

An employee found to have violated this policy may be subject to disciplinary action, up to and including termination of employment.

#### **Equipment**

#### 1. Purpose

The purpose of this policy is to outline the acceptable use of computer equipment at (Owner). These rules are in place to protect the employee and Owner. Inappropriate use exposes the Owner to risks including virus attacks, compromise of network systems and services, and legal issues.

#### 2. Scope

This policy applies to the use of information, electronic and computing devices, and network resources to conduct the Owner's business or interact with internal networks and business systems, whether owned or leased by Owner, the employee, or a third party. All employees, contractors, consultants, temporary, and other workers at Owner and its subsidiaries are responsible for exercising good judgment regarding appropriate use of information, electronic devices, and network resources in accordance with Owner's policies and standards, and local laws and regulation. Exceptions to this policy are documented in section 5.2.

This policy applies to employees, contractors, consultants, temporaries, and other workers at Owner including all personnel affiliated with third parties. This policy applies to all equipment that is owned or leased by Owner.

#### 3. Policy

#### 3.1 General Use and Ownership

- 3.1.1 Owner proprietary information stored on electronic and computing devices whether owned or leased by Owner, the employee or a third party, remains the sole property of the Owner. You must ensure through legal or technical means that proprietary information is protected in accordance with the Data Protection Standard.
- 3.1.2 You have a responsibility to promptly report the theft, loss or unauthorized disclosure of Owner proprietary information.
- 3.1.3 You may access, use or share Owner proprietary information only to the extent it is authorized and necessary to fulfill your assigned job duties.
- 3.1.4 Employees are responsible for exercising good judgment regarding the reasonableness of personal use. Individual departments are responsible for creating guidelines concerning personal use of Internet/Intranet/Extranet systems. In the absence of such policies, employees should be guided by departmental policies on personal use, and if there is any uncertainty, employees should consult their supervisor or manager.
- 3.1.5 For security and network maintenance purposes, authorized individuals within Owner may monitor equipment, systems and network traffic at any time, per Infosec's Audit Policy.
- 3.1.6 Owner reserves the right to audit networks and systems on a periodic basis to ensure compliance with this policy.

#### 3.2 Security and Proprietary Information

- 3.2.1 All mobile and computing devices that connect to the internal network must comply with the Minimum Access Policy.
- 3.2.2 System level and user level passwords must comply with the Password Policy. Providing access to another individual, either deliberately or through failure to secure its access, is prohibited.
- 3.2.3 All computing devices must be secured with a password-protected screensaver with the automatic activation feature set to 10 minutes or less. You must lock the screen or log off when the device is unattended.
- 3.2.4 Postings by employees from an Owner email address to newsgroups should contain a disclaimer stating that the opinions expressed are strictly their own and not necessarily those of the Owner, unless posting is in the course of business duties.

3.2.5 Employees must use extreme caution when opening e-mail attachments received from unknown senders, which may contain malware.

#### 3.3Unacceptable Use

The following activities are, in general, prohibited. Employees may be exempted from these restrictions during the course of their legitimate job responsibilities (e.g., systems administration staff may have a need to disable the network access of a host if that host is disrupting production services).

Under no circumstances is an employee of Owner authorized to engage in any activity that is illegal under local, state, federal or international law while utilizing Owner-owned resources.

The lists below are by no means exhaustive, but attempt to provide a framework for activities which fall into the category of unacceptable use.

#### 3.3.1 System and Network Activities

The following activities are strictly prohibited, with no exceptions:

- Violations of the rights of any person or company protected by copyright, trade secret, patent or other intellectual property, or similar laws or regulations, including, but not limited to, the installation or distribution of "pirated" or other software products that are not appropriately licensed for use by Owner.
- Unauthorized copying of copyrighted material including, but not limited to, digitization and distribution of photographs from magazines, books or other copyrighted sources, copyrighted music, and the installation of any copyrighted software for which Owner or the end user does not have an active license is strictly prohibited.
- Accessing data, a server or an account for any purpose other than conducting Owner's business, even if you have authorized access, is prohibited.
- Exporting software, technical information, encryption software or technology, in violation of international or regional export control laws, is illegal. The appropriate management should be consulted prior to export of any material that is in question.
- Introduction of malicious programs into the network or server (e.g., viruses, worms, Trojan horses, e-mail bombs, etc.).
- 6. Revealing your account password to others or allowing use of your account by others. This includes family and other household members when work is being done at home.
- Using an Owner computing asset to actively engage in procuring or transmitting material that is in violation of sexual harassment or hostile workplace laws in the user's local jurisdiction.
- Making fraudulent offers of products, items, or services originating from any Owner account.

- Making statements about warranty, expressly or implied, unless it is a part of normal job duties.
- Effecting security breaches or disruptions of network communication. Security breaches include, but are not limited to, accessing data of which the employee is not an intended recipient or logging into a server or account that the employee is not expressly authorized to access, unless these duties are within the scope of regular duties. For purposes of this section, "disruption" includes, but is not limited to, network sniffing, pinged floods, packet spoofing, denial of service, and forged routing information for malicious purposes. 11. Port scanning or security scanning is expressly prohibited unless prior notification to Infosecis made.
- Executing any form of network monitoring which will intercept data not intended for the employee's host, unless this activity is a part of the employee's normal job/duty.
- Circumventing user authentication or security of any host, network or account.
- Introducing honeypots, honeynets, or similar technology on the <Company Name> network.
- Interfering with or denying service to any user other than the employee's host (for example, denial of service attack).
- Using any program/script/command, or sending messages of any kind, with the intent to interfere with, or disable, a user's terminal session, via any means, locally or via the Internet/Intranet/Extranet.
- Providing information about, or lists of, Owner's employees to parties outside Owner.

#### 3.3.2 Email and Communication Activities

When using company resources to access and use the Internet, users must realize they represent the company. Whenever employees state an affiliation to the company, they must also clearly indicate that "the opinions expressed are my own and not necessarily those of the company". Questions may be addressed to the IT Department

- Sending unsolicited email messages, including the sending of "junk mail" or other advertising material to individuals who did not specifically request such material (email spam).
- Any form of harassment via email, telephone or paging, whether through language, frequency, or size of messages.
- Unauthorized use, or forging, of email header information.
- Solicitation of email for any other email address, other than that of the poster's account, with the intent to harass or to collect replies.
- Creating or forwarding "chain letters", "Ponzi" or other "pyramid" schemes of any type.
- Use of unsolicited email originating from within Owner's networks of other Internet/Intranet/Extranet service providers on behalf of, or to advertise, any service hosted by Owner or connected via Owner's network.
- Posting the same or similar non-business-related messages to large numbers of Usenet newsgroups (newsgroup spam).

#### 3.3.3 Blogging and Social Media

- 1. Blogging by employees, whether using Owner's property and systems or personal computer systems, is also subject to the terms and restrictions set forth in this Policy. Limited and occasional use of Owner's systems to engage in blogging is acceptable, provided that it is done in a professional and responsible manner, does not otherwise violate Owner's policy, is not detrimental to Owner's best interests, and does not interfere with an employee's regular work duties. Blogging from Owner's systems is also subject to monitoring.
- 2. Owner's Confidential Information policy also applies to blogging. As such, Employees are prohibited from revealing any Owner confidential or proprietary information, trade secrets or any other material covered by Owner's Confidential Information policy when engaged in blogging.
- 3. Employees shall not engage in any blogging that may harm or tarnish the image, reputation and/or goodwill of Owner and/or any of its employees. Employees are also prohibited from making any discriminatory, disparaging, defamatory or harassing when blogging or otherwise engaging in any conduct prohibited by Owner's Non-Discrimination and Anti-Harassment policy.
- 4. Employees may also not attribute personal statements, opinions or beliefs to Owner when engaged in blogging. If an employee is expressing his other beliefs and/or opinions in blogs, the employee may not, expressly or implicitly, represent themselves as an employee or representative of Owner's Employees assume any and all risk associated with blogging.
- 5. Apart from following all laws pertaining to the handling and disclosure of copyrighted or export controlled materials, Owner's trademarks, logos and any other Owner intellectual property may also not be used in connection with any blogging activity

#### 4. Policy Compliance

#### 4.1 Compliance Measurement

The Infosecteam will verify compliance to this policy through various methods, including but not limited to, business tool reports, internal and external audits, and feedback to the policy owner.

#### 4.2 Exceptions

Any exception to the policy must be approved by the Infosecteam in advance.

#### 4.3 Non-Compliance

An employee found to have violated this policy may be subject to disciplinary action, up to and including termination of employment.

# Zoning Certification Letter (MANDATORY)



DATE:

455 Ferry Street • South Boston, Virginia 24592 • 434.575.4200 • traab@southbostonva.us

## **Zoning Certification**

RE: ZONING CERTIFICATION	
Name of Development: Poplar Creek Homes	
Name of Owner/Applicant: Poplar Creek Homes, LLC	
Name of Seller/Current Owner: Town of South Boston, Virginia	
The above-referenced Owner/Applicant has asked this office to complete regarding the zoning of the proposed Development (more fully described certification is rendered solely for the purpose of confirming proper zoning for Development. It is understood that this letter will be used by the V Development Authority solely for the purpose of determining whether the qualifies for points available under VHDA's Qualified Allocation Plan for housing	d below). This or the site of the Girginia Housing of Development
Development Address: Poplar Creek Street, South Boston, 24592	
Legal Description: See attached legal description	
Proposed Improvements:	
New Construction: 32 # Units 16 # Buildings 41,043.68 Total Floor Are Adaptive Reuse: # Units # Buildings Total Floor Are Rehabilitation: # Units # Buildings Total Floor Are	ea Sq. Ft.

### Zoning Certification, cont'd

10.9	nt Zoning: R-2 MEDIUM DENSITY RESIDENTIAL DISTRICT allowing a density of units per acre, and the following other applicable conditions:hapter 114 - Zoning, Code of the Town of South Boston, Virginia
Other	Descriptive Information:
LOCA	L CERTIFICATION:
Chec	k one of the following as appropriate:
	The zoning for the proposed development described above is proper for the proposed residential development. To the best of my knowledge, there are presently no zoning violations outstanding on this property. No further zoning approvals and/or special use permits are required.
	The development described above is an approved non-conforming use. To the best of my knowledge, there are presently no zoning violations outstanding on this property. No further zoning approvals and/or special use permits are required.
	W Home Cole
	Signature
	Printed Name
	Timed Name
	ZONING ADMINISTRATOR
	Title of Local Official or Civil Engineer
	434-575-4241
	Phone:
	MARCH 13, 2019
	Date:

#### NOTES TO LOCALITY:

- 1. Return this certification to the developer for inclusion in the tax credit application package.
- Any change in this form may result in disqualification of the application.
   If you have any questions, please call the Tax Credit Allocation Department at (804) 343-5518.

#### **SCHEDULE A**

File No.: 00109-1243

TENTATIVE LEGAL DESCRIPTION. DESCRIPTION OF PROPERTY TO BE INSURED TO BE PROVIDED UPON RECEIPT OF SUBDIVISION PLAT OF THE PROPERTY:

LEGAL DESCRIPTIONS OF RECORD:

Tract I - Tax Parcel Nos. 2381, 34435, 34436, 34437, 34438, 34441, 34442, 34443, 34444, 34445, 34446, 34447, 34448, 34449, 34450 and 2363:

ALL of those certain lots, tracts, or parcels of land with improvements thereon and appurtenances thereunto belonging, situate in the Town of South Boston, Halifax County, Virginia, shown on a plat of the South Boston Improvement Company property, recorded in the back of Deed Book 81 (the "Plat") in the Clerk's Office of the Circuit Court of Halifax County, Virginia and more particularly described as follows:

Lots 1, 2, 3 and 4 in Block 63 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 as shown on said plat.

Lot 7 in Block 77 as shown on said plat.

Further Lots 1, 2, 3 and 4 in Block 63; Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78; and, Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 are further shown on a plat of subdivision made by B & B Consultants, Inc./
Jones & Associates, dated October 4, 2012, entitled "BOUNDARY SURVEY OF THE POPLAR CREEK SUBDIVISION TOTALING 4.29 ACRES Located in The TOWN OF SOUTH BOSTON HALIFAX COUNTY, VIRGINIA", recorded in the Clerk's Office aforesaid in Plat Book 29, Page 248 and were renumbered thereon to Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16 and 17.

LESS AND EXCEPT from the above Lots 6 and 7 as shown on Plat Book 29, Page 248 as were conveyed to Southside Outreach Group, Inc., a Virginia corporation, by deed from the Town of South Boston, Virginia, dated March 15, 2013, recorded in the Clerk's Office aforesaid in Deed Book 1128, Page 62

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins dated October 20, 2010, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 110000188. ALSO BEING the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins, in her own right, and as Trustee under the Edward B. Wilkins Amended and Restated Trust Agreement dated November 15, 1988, Leslie W. Powell, as Trustee under the Edward B. Wilkins Amended and Restate Trust Agreement dated November 15, 1988, Jenny O. Wilkins, Paige Wilkins Powell, E. Bruce Wilkins and Sue Wilkins Bales, Beneficiaries, dated October 20, 2010, recorded in the Clerk's Office aforesaid as Instrument No. 110000187.

Tract II - Tax Parcel No. 2395:

File No.: 00109-1243 VA Exhibit A Letter ALL that certain lot or parcel of land, located in the Town (formerly City) of South Boston, Halifax County, Virginia, fronting on Harrell Street, and shown as Lot No. 5 in Block 80 on the plat of South Boston Improvement Company property recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81, Page 657.

BEING the same real estate conveyed to The Town of South Boston, Virginia by deed from Jimmy D. Hite, dated November 5, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003515.

Tract III - Tax Parcel Nos. 2396 and 2397:

ALL those certain lots situate in the Town of South Boston, Halifax County, Virginia, being Lot Six (6) and Lot Eleven (11) in Block 80 of the South Boston Improvements Company's property situate on lower Wilborn Avenue.

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Thomas C. Arthur and Betty B. Arthur dated November 19, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003516.

Tract IV - Tax Parcel No. 2398:

That certain lot or parcel of land situate in the Town of South Boston, Halifax County, Virginia, designated in Plan of South Boston Improvement Company recorded in Deed Book 81, Page 535 as Lot 7, Block 80.

Carrington, his wife, owners of one-half undivided interest, and Eliza C, Lawson, John O. Lawson, Ty C. Wright and Bessie L. Wright, his wife, R. B. Lawson, and Salle W. Lawson, his wife, Julian L. East Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobl	Ρ.
Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobl	ee
	and
	ine
Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the of	ner
one-half undivided interest, dated May 7, 1920, recorded September 20, 1920 in the Clerk's Office, C	rcuit
Court, Halifax County, Virginia in Deed Book 127, Page 117. J.S. Thomas died intestate on	,
survived by, his sole heirs at law.	

Tract V - Tax Parcel No. 2399:

A one-fourth undivided interest in Lee P. Woody and a one-fourth undivided interest in Judith R. Woody: in that certain lot lying in the Town of South Boston, Halifax County, Virginia, known and designated as Lot Eight (8) in Block Eighty (80) as shown on the plat of South Boston Development Company, recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81 at Page 656; said lot fronting 50 feet on the southeast side of Webster Street and extending back along the southwest side of Terry Street 150 feet.

BEING a portion of the same real estate conveyed to Lee P. Woody, Jr., Trustee Under a Revocable Trust Dated October 30, 1997, by deed from Lee P. Moody, Jr. and Susan S. Moody, his wife, dated December 10, 1999, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 685, Page 507.

ALSO BEING a portion of the same real estate conveyed to Lee P. Woody, Jr. and Judith R. Woody (collectively a one-half interest), by deed from Lee P. Woody, Jr. and Rosa R. Woody, Executors of the Estate of L. P. Woody, deceased, and Rosa R. Woody, widow, in her own right, dated June 9, 1978,

File No.: 00109-1243 VA Exhibit A Letter

recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 426, Page 96.
ALSO the other one-half undivided interest in said Lot being vested in by virtue of a Deed recorded in Deed Book, Page
Tract VI - Tax Parcel No. 2364:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia, and designate on the map of the property of the South Boston Improvement Company, which is recorded in the back of Deed Book 81 in the Clerk's Office of Halifax County, Virginia as Lot 8, Block 77, and fronting 60 feet on the southeasterly side of an unnamed street and extending back between parallel lines 150 feet to an alley. See Plat Book 1, Page 11.
BEING a portion of the same real estate conveyed to Halifax County Fair Association, Incorporated, a Virginia corporation, dated February 1, 1968, recorded February 19, 1968 in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 336, Page 110.
Tract VII - Tax Parcel No. 2365:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia and designated as a one-half undivided interest in one-half of Lot 9, Block 77, as shown on the plat of the South Boston Improvements Company property recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 81, Page 656.
BEING a portion of the same real estate conveyed to Robert Michael Harris (a one-half undivided interest in the above lot) by deed of distribution from Robert Michael Harris, in his capacity as successor Trustees of Eva M. Harris Declaration of Trust dated August 31, 2006, dated September 4, 2014, recorded September 22, 2014 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 140002654.
The other one-half undivided interest was not conveyed by Jane E. Blackwell to Robert L. Harris and Eva Jean Maddox, dated January 16, 1991, recorded in said Clerk's Office in Deed Book 559, Page 359 and is vested in the name of
Tract VIII - Streets and Alleys
All right, title and interest of the Town of South Boston, Virginia, in and to the Streets and Alleys to be vacated by Ordinance of the Town of South Boston, Virginia dated, 2019, as follows:
Terry Street running from Poplar Creek Street to; Owen Street running from Poplar Creek Street to; Harrell Street running from Poplar Creek and the Norfolk and Southern Railroad; and the Alley running trough the center of Block 78, dividing Lots 1 through 6 from Lots 7 through 12.
Tax Map Number:

File No.: 00109-1243 VA Exhibit A Letter

# Attorney's Opinion (MANDATORY)



#### March 14, 2019

TO: Virginia Housing Development Authority

601 South Belvidere Street Richmond, Virginia 23220

RE: 2019 Tax Credit Reservation Request

Name of Development:

Poplar Creek Homes

Name of Owner:

Poplar Creek Homes, LLC

#### Gentlemen:

This undersigned firm represents the above-referenced Owner as its counsel. It has received a copy of and has reviewed the completed application package dated 3/14/2019 (of which this opinion is a part) (the "Application") submitted to you for the purpose of requesting, in connection with the captioned Development, a reservation of low income housing tax credits ("Credits") available under Section 42 of the Internal Revenue Code of 1986, as amended (the "Code"). It has also reviewed Section 42 of the Code, the regulations issued pursuant thereto and such other binding authority as it believes to be applicable to the issuance hereof (the regulations and binding authority hereinafter collectively referred to as the "Regulations").

Based upon the foregoing reviews and upon due investigation of such matters as it deems necessary in order to render this opinion, but without expressing any opinion as to either the reasonableness of the estimated or projected figures or the veracity or accuracy of the factual representations set forth in the Application, the undersigned is of the opinion that:

- 1. It is more likely than not that the inclusion in eligible basis of the Development of such cost items or portions thereof, as set forth in Hard Costs and Owners Costs section of the Application form, complies with all applicable requirements of the Code and Regulations.
- 2. The calculations (a) of the Maximum Allowable Credit available under the Code with respect to the Development and (b) of the Estimated Qualified Basis of each building in the Development comply with all applicable requirements of the Code and regulations, including the selection of credit type implicit in such calculations.
- 3. The appropriate type(s) of allocation(s) have been requested in the Reservation Request Information section in the Application form.
- 4. The information set forth in the Unit Details section of the Application form as to proposed rents satisfies all applicable requirements of the Code and Regulations.
- 5. The site of the captioned Development is controlled by the Owner, as identified in the Site Control section of the Application, for a period of not less than four (4) months beyond the application deadline.

#### ATTORNEY'S OPINION LETTER, continued

- 6. The type of the nonprofit organization involved in the Development is an organization described in Code Section 501(c)(3) or 501(c)(4) and exempt from taxation under Code Section 501(a), whose purposes include the fostering of low-income housing.
- 7. The nonprofit organizations' ownership interest in the development is as described in the Nonprofit Involvement section of the Application form.
- 8. [Intentionally Deleted. The Development is new construction.]
- 9. [Intentionally Deleted. The Development is new construction.]

Finally, the undersigned is of the opinion that, if all information and representations contained in the Application and all current law were to remain unchanged, upon compliance by the Owner with the requirements of Code Section 42(h)(1)(E), the Owner would be eligible under the applicable provisions of the Code and the Regulations to an allocation of Credits in the amount(s) requested in the Application.

This opinion is rendered solely for the purpose of inducing the Virginia Housing Development Authority ("VHDA") to issue a reservation of Credits to the Owner. Accordingly, it may be relied upon only by VHDA and may not be relied upon by any other party for any other purpose.

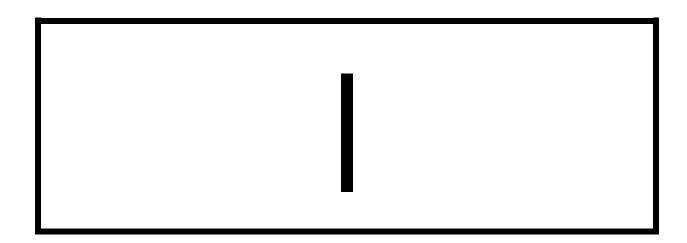
This opinion was not prepared in accordance with the requirements of Treasury Department Circular No. 230. Accordingly, it may not be relied upon for the purpose of avoiding U.S. Federal tax penalties or to support the promotion or marketing of the transaction or matters addressed herein.

McCandlish Holton, PC

McCandlish Holton, PC

By:
Peter L. Henderer, VSB # 40994

Its:
Director



# Nonprofit Questionnaire (MANDATORY for points or pool)



## Non-profit Questionnaire

Part II, 13VAC10-180-60, of the Qualified Allocation Plan (the "Plan") of the Virginia Housing Development Authority (the "Authority") for the allocation of federal low income housing tax credits ("Credits") available under §42 of the Internal Revenue Code, as amended (the "Code") establishes certain requirements for receiving credits from the non-profit pool established under the Plan and assigning points for participation of a non-profit organization in the development of qualified low-income housing.

Answers to the following questions will be used by the Authority in its evaluation of whether or not an applicant meets such requirements. Attach additional sheets as necessary to complete each question.

1. General Information			
a.	Name of development:	Poplar Creek Homes	
b.	Name of owner/applicant:	Poplar Creek Homes, LLC	
c.	Name of non-profit entity:	Southside Outreach Group, Inc.	
d.	Address of principal place of business of non-profit entity: 1425 Seymour Drive South Boston, VA 24592		
	Indicate funding sources and amount used to pay for office space:  Rehabilitation Program administration fees		
e.	Tax exempt status:	501(c)(3) 501(c)(4) 501(a)	
f.	Date of legal formation of non-profit (must be prior to application deadline); evidenced by the following documentation: State Corporation Commission Certificate		
g.	Date of IRS 501(c)(3) or 501(c)(4) determination letter (must be prior to application deadline and copy must be attached):		
h.	Describe exempt purposes (must include the fostering of low-income housing in its articles of incorporation):  The Southside Outreach Group, Inc.'s mission is to provide safe, decent and affordable housing to low-to-moderate income persons.		
i.	Expected life (in years) of non-profit: Perpetual		

Exp	plain the anticipated future activities of the non-profit over the next five years: struction and operations of Poplar Creek Homes and operational oversight of Miller Homes at Poplar Creek, in addition to
sing	le family construction and rehabilitation in South Boston.
HOI	w many full time, paid staff members does the non-profit and, if applicable, any other organization(s) ("related non-profit(s)") of which the non-profit is a subsidiary or the non-profit is otherwise related have (i.e. by shared directors, staff, etc.)?  How many part time, paid staff members? 4
Des	scribe the duties of all staff members:
Execu	tial Director - reconcile bank accounts, oversee all financial, program and grants accounting, assist in identifying and applying for funding tive Director- oversee operations of the office, supervise staff, housing development and other related programs.
Admir	assistant - typing, filing, phones, client intake Financial assistant - pay invoices, make deposits, assist Financial Director
Doe	es the non-profit share staff with any other entity besides a related non-profit described ove?
□Y	es No If yes, explain in detail:
THE HE	/ many volunteers does the non-profit and, if applicable, any related non-profit have? Imber of volunteers that Southside Outreach Group, Inc. uses is project specific ranging from 5-25 people. We have no nonprofit.
anyo The bo Depart	at are the sources and manner of funding of the non-profit? (You must disclose all notial and/ or the arrangements with any individual(s) or for profit entity, including one or any entity related, directly, indirectly, to the Owner of the Development and of directors is involved in fundraising activities. The Southside Outreach Group administers programs for the Virginia ment of Housing and Community Development for an administrative fee. The Southside Outreach Group also assists localities in administering Community Development Block grants for an administrative fee.
List o and See att	all directors of the non-profit, their occupations, their length of service on the board, their residential addresses:
18.	
-profi	Formation
	ain in detail the genesis of the formation of the non-profit:
In Dece	mber 1995 a group of concerned citizens met to discuss ways and means to provide affordable housing to low-to-moderate
ncome	persons. As a result, the Southside Outreach Group, Inc. was founded.

If you included in your answer to the previous question information concerning any related non-profit, describe the date of legal formation thereof, the date of IRS 501(c)(3) or 501(c)(4) status, its expected life, its charitable purposes and its relationship to the non-profit.	
Explain in detail the past experience of the non-profit including, if applicable, the past experience of any other related non-profit of which the non-profit is a subsidiary or to which the non-profit is otherwise related (by shared directors, staff, etc.):  Southside Outreach Group has rehabilitated 50 low-to-moderate income houses using the DHCD Indoor Plumbing Rehab funds, constructed and sold 22 homes in South Boston to first-time homebuyers, and rehabilitated one LIHTC project Miller Homes at Poplar Creek.	
Was the non-profit formed by any individual(s) or for profit entity for the principal purpose of being included in the non-profit Pool or receiving points for non-profit participation under the Plan?	
☐ Yes ■ No, If yes, explain:	
Does any for profit organization or local housing authority have any other affiliation with the non-profit or have any other relationship with the non-profit in which it exercises or has the right to exercise any other type of control?	
Does any for-profit organization or local housing authority have the right to make such appointments?  Yes No If yes, explain:	
Yes No If yes, explain:	
Has any for profit organization or local housing authority (including the Owner of the Development, joint venture partner, or any individual or entity directly or indirectly related to such Owner) appointed any directors to the governing board of the non-profit?	
Yes No If yes, explain in detail:	

a.	Is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in §42(i)(1) of the Code)?		
	■Yes □ No		
	(i) Will the non-profit own at least 10% of the general partnership/owning entity?  ■ Yes □ No		
	(ii) Will the non-profit own 100% of the general partnership interest/owning entity?  Yes No		
	If no to either 3a.i or 3a.ii above, specifically describe the non-profit's ownership interest:		
b.	(i) Will the non-profit be the managing member or managing general partner?  Test No If yes, where in the partnership/operating agreement is this provision specifically referenced?  Southside Outreach Group is the sole shareholder of the managing member of the owner LLC. see Operating Agreement in		
	Tab A.		
	(ii) Will the non-profit be the managing member or own more than 50% of the general partnership interest?   Yes No		
C.	Will the non-profit have the option or right of first refusal to purchase the proposed development at the end of the compliance period for a price not to exceed the outstanding debt and exit taxes of the for-profit entity?		
	Yes No If yes, where in the partnership/operating agreement is this provision specifically referenced?		
	Recordable agreement attached to the Tax Credit Application as TAB V		
	If no at the end of the compliance period explain how the disposition of the assets will be structured:		
d.	Is the non-profit materially participating (regular, continuous, and substantial participation) in the construction or rehabilitation and operation or management of the proposed Development?		
	■ Yes □ No If yes,		
	(i) Describe the nature and extent of the non-profit's proposed involvement in the construction or rehabilitation of the Development:  Southside Outreach Group will apply for project financing, pendigite contracts and accompany to a various to the contracts and accompany.		
	Southside Outreach Group will apply for project financing, negotiate contracts and agreements, coordinate construction payments, monitor the construction progress, attend construction meetings, and complete actions for permanent conversion. Deep involvement		
	will occur from Southside Outreach Group.		
	(ii) Describe the nature and extent of the non-profit's involvement in the operation or		

		management of the Development throughout the Extended Use Period (the entire time period of occupancy restrictions of the low-income units in the Development):  Southside Outreach Group is hopeful to become a VHDA Certified Property Manager before placement in service, otherwise a third party property manager such as Rush Homes who currently manages SOG's other tax credit project will handle		
		management duties. Southside will seek to be involved as deemed appropriate.		
	(iii)	Will the non-profit invest in its overall interaction with the development more than 500 hours annually to this venture? Yes No If yes, subdivide the annual hours by activity and staff responsible and explain in detail:  Financial director - keeping track of finances - at least 10 hours per week  Site manager - works with property manager, operate daily activities for owner, rent rolls and maintenance, at least 30 hours per week		
		Executive Director - coordination of staff, development, problem solving - 10 hours per week		
e.	mer The ide	ain how the idea for the proposed development was conceived. For example, was it in onse to a need identified by a local neighborhood group? Local government? Board nber? Housing needs study? Third party consultant? Other? as for the proposed development was conceived due to the findings of a market study conducted for the Southside Outreach Group. Buthside Outreach Group also has a waiting list of clients who are seeking decent and affordable housing.		
f.		all general partners/managing members of the Owner of the Development (one must ne non-profit) and the relative percentages of their interests:  I chart in Tab A. Southside Outreach Group, Inc., the nonprofit, is the sole shareholder of the managing member of the Owner.		
g.	cons	is a joint venture, (i.e. the non-profit is not the sole general partner/managing liber), explain the nature and extent of the joint venture partner's involvement in the truction or rehabilitation and operation or management of the proposed elopment.		
h.	(i) exp	or profit entity providing development services (excluding architectural, engineering, and accounting services) to the proposed development?   Yes No If yes, plain the nature and extent of the consultant's involvement in the construction or bilitation and operation or management of the proposed development.		
		Explain how this relationship was established. For example, did the non-profit solicit proposals from several for-profits? Did the for-profit contact the non-profit and offer the services?		
i.	Will the	e non-profit or the Owner (as identified in the application) pay a joint venture partner		

Will any portion of the developer's fee which the non-profit expects to collect from its participation in the development be used to pay any consultant fee or any other fee to a third party entity or joint venture partner? Yes No If yes, explain in detail the amount and timing of such payments.
Will the joint venture partner or for-profit consultant be compensated (receive income) any other manner, such as builder's profit, architectural and engineering fees, or cash flow Yes No If yes, explain:
Will any member of the board of directors, officer, or staff member of the non-profit participing the development and/or operation of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in any for-profit capacity of the proposed development in the proposed development i
Disclose any business or personal (including family) relationships that any of the staff members, directors or other principals involved in the formation or operation of the non-profit have, either directly or indirectly, with any persons or entities involved or to be involved in the Development on a for-profit basis including, but not limited to the Owner of the Development, any of its for-profit general partners, employees, limited partners or any other parties directly or indirectly related to such Owner:

### 4. Virginia and Community Activity Has the Virginia State Corporation Commission authorized the non-profit to do business in Yes No Define the non-profit's geographic target area or population to be served: b. Halifax County (South Boston), Charlotte and Pittsylvania Counties, Virginia Does the non-profit or, if applicable, related non-profit have experience serving the C. community where the proposed development is located (including advocacy, organizing, development, management, or facilitation, but not limited to housing initiatives)? $\blacksquare$ Yes $\square$ No If yes, or no, explain nature, extent and duration of any service: Southside Outreach Group has been servicing Halifax County residents for over 20 years, providing housing rehabilitation and creating homeownership opprtunities, and one tax credit apartment project. SOG also completed two ecoMOD houses for homeownership and provides inspection services to the County. Does the non-profit's by laws or board resolutions provide a formal process for low income, d. program beneficiaries to advise the non-profit on design, location of sites, development and management of affordable housing? Yes No If yes, explain: Southside Outreach Group is a Certified Housing Development Organization (CDHO) certified by DHCD. Has the Virginia Department of Agriculture and Consumer Services (Division of Consumer e. Affairs) authorized the non-profit to solicit contributions/donations in the target community? Yes No f. Does the non-profit have demonstrated support (preferably financial) from established organizations, institutions, businesses and individuals in the target community? Yes No If yes, explain: Most of the support to the organization derives from the units of local government that contract services to manage IPR and CDBG projects. They also waive certain fees and provide meeting space. Has the non-profit conducted any meetings with neighborhood, civic, or community groups g. and/or tenant associations to discuss the proposed development and solicit input? Tes No If yes, describe the meeting dates, meeting locations, number of attendees and general discussion points: Are at least 33% of the members of the board of directors representatives of the community h. being served? Tes \( \subseteq \) No If yes,

(i) low-income residents of the community? Yes No

	(ii) elected representatives of low-income neighborhood organizations?
i.	Are no more than 33% of the members of the board of directors representatives of the public sector (i.e. public officials or employees or those appointed to the board by public officials)? Yes \(\Boxed{\text{No}}\) No
j.	Does the board of directors hold regular meetings which are well attended and accessible to the target community?    Yes   No If yes, explain the meeting schedule:  Every third Thursday of the month.
k.	Has the non-profit received a Community Housing Development Organization (CHDO) designation, as defined by the U. S. Department of Housing and Urban Development's HOME regulations, from the state or a local participating jurisdiction?    Yes No
I.	Has the non-profit been awarded state or local funds for the purpose of supporting overhead and operating expenses?  Ves No If yes, explain in detail:  Virginia DHCD has provided CHDO operating assistance funds.
-	
m.	Has the non-profit been formally designated by the local government as the principal community-based non-profit housing development organization for the selected target area? Yes No If yes, explain:  Although not formally designated, Southside Outreach Group, Inc. is the local government's principal community based nonprofit
	organization operating in the Poplar Creek community.
-	
n.	Has the non-profit ever applied for Low Income Housing Tax Credits for a development in which it acted as a joint venture partner with a for-profit entity? Yes No If yes, note each such application including: the development name and location, the date of application, the non-profit's role and ownership status in the development, the name and principals of the joint venture partners, the name and principals of the general contractor, the name and principals of the management entity, the result of the application, and the current status of the development(s).  Taylor Lofts - South Boston, VA - Southside Outreach Group entered into a partnership agreement with Landmark Asset Service, Inc., and has the ROFR and a 10% ownership. Project was completed and is under compliance of the VHDA and LIHTC programs.
O.	Has the non-profit ever applied for Low Income Housing Tax Credits for a development in which it acted as the sole general partner/managing member? Yes No If yes, note each such development including the name and location, the date of the application, the result of the application, and the current status of the development(s). Southside Outreach Group solely developed Miller Homes at Poplar Creek, application dated March 14, 2013, located in South Boston across the street from Poplar Creek Homes. The application was successful in an allocation award, and is currently construction completed, in compliance and operating well.
o.	To the best of your knowledge, has this development, or a similar development on the same site, ever received tax credits before?   Yes No If yes, explain:

q.	Has the non-profit been an owner or a reservation in a previous application of VHDA Housing Funds? Tes No It	applicant for a development that has received cound from the Virginia Housing Partnership or the yes, explain:
r.	, sais sid did indi, di d minimioni idenii	unity needs assessment that is no more than three fies all of the defined target area's housing needs , explain the need identified:
s.	and timeline for implementing the strate	munity plan that (1) outlines a comprehensive unity housing needs, (2) offers a detailed work plangy, and (3) documents that the needs assessment eloped with the maximum possible input from the If yes, explain the plan:
	· · · · · · · · · · · · · · · · · · ·	
. Atta	chments	
Doc	cumentation of any of the above need not	be submitted unless requested by VHDA
The of the atte	undersigned Owner and non-profit hereby	each certify that, to the best of its knowledge, all accurate. Furthermore, each certifies that no
	uary 27, 2019	
Date		
		Poplar Creek Homes, LLC/Southside Outreach Group, Inc. Owner/Applicant
		By: Earl Howerton
		ts: Executive Director of Southside Outreach Group, Inc.
		Title
March	4, 2019	Southoide Outroook Outro
Date		Southside Outreach Group, Inc.  Non-profit
		By: Ward Board Chairman
		SE SOMEONO PROPERTY AND A SECOND PROPERTY AN

y: Cal ayo

Date: APR 0 2 2001

SOUTHSIDE OUTREACH GROUP INC PO BOX 375 SOUTH BOSTON, VA 24592 Employer Identification Number: 54-1805314

DLN: 17053034741001

Contact Person: RONALD D BELL ID# 31185

Contact Telephone Number: (877) 829-5500

Our Letter Dated: March 1997

Addendum Applies:

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization that is not a private foundation until the expiration of your advance ruling period.

MO

Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Code because you are an organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

You are required to make your annual information return, Form 990 or Form 990-EZ, available for public inspection for three years after the later of the due date of the return or the date the return is filed. You are also required to make available for public inspection your exemption application, any supporting documents, and your exemption letter. Copies of these documents are also required to be provided to any individual upon written or in person request without charge other than reasonable fees for copying and postage. You may fulfill this requirement by placing these documents on the Internet. Penalties may be imposed for failure to comply with these requirements. Additional information is available in Publication 557, number shown above.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Letter 1050 (DO/CG)

## SOUTHSIDE OUTREACH GROUP INC

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,

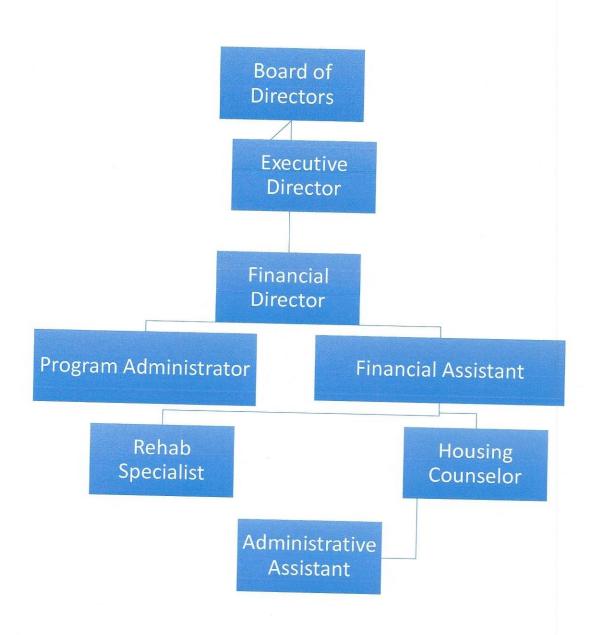
Steven T. Miller

Director, Exempt Organizations

# Southside Outreach Group, Inc. 2019 Officers & Members

NAME	ADDRESS	Occupation	Length of Service		
Chris Ward (President)	1200 Easley Hill Trail Nathalie, VA 24577 (434) 470-0100	Truck Driver	18 29		
Wayne Tucker (Vice President)	15441 East Gretna Road Gretna, VA 24557 (434) 665-0143	Retired	12 years		
Lucinda Williams (Treasurer)	1014 Chatham Road Halifax, VA 24558 (434) 476-7022	Retired	22 years		
Detra Carr (Secretary)	2220 Dudley Road Halifax, VA 24558 (434) 470-0524	CDL License Instructor	24 years		
Solomon Perkins (Assistant Secretary)	1041 Dudley Road Halifax, VA 24558 (434) 476-6289 or (434) 471-1924	Retired	24 years		
Nannie Jones (Sergeant-At- Arms)	15092 Mountain Road Halifax, VA 24558 (434) 476-6100	Retired	7 years		
ludy Howerton (Chaplain)	20048 Old Richmond Road Keeling, VA 24566 (434) 792-2458 or (434) 579-5252	Retired	14 years		
Shirley Owen Board Member)	16179 L. P. Bailey Hwy. Nathalie, VA 24577 (434) 349-4009	Industry Worker	24 years		

# Southside Outreach Group, Inc. Organization Chart



Earl T. Howerton, Sr. 3026 Dudley Rd Halifax, Virginia 24558 Mobile Number: (804) 387-3808

#### **WORK EXPERIENCE:**

Construction Specialist
Contracting with Virginia Community Development Corporation
1840 W Broad Street, Richmond, VA
03/98 -Present

Construction Management: Work closely with the development team and the asset management team, review architectural construction plans and specs; make site visits to proposed projects; attend construction monthly team meetings; review AIA pay requests; conduct progress inspections for capital contributions; provide technical assistance to the sponsor, the construction team and prepare monthly inspection reports of all current projects

Asset Management: Conduct physical inspections of single-family and multi-family houses; review maintenance budgets, perform roof inspections; inspect mechanical and plumbing systems; write specifications for renovations or repairs; bid renovation or repairs to contractors; prepare Capital Needs Assessments; conduct pre-bid conference; provide technical assistance to project maintenance staff on general maintenance and deferred maintenance.

Southside Outreach Group, Inc. P.O. Box 375 South Boston, VA 24592 1996-Present

Founder and the Executive Director

Identify financial resources; identify eligible applicants; provide housing development of multifamily and single family construction, construction management, inspections for new construction and rehabilitation projects; compile financial operating budgets; supervise staff; develop partnerships with local, state, and federal government agencies to provide safe, decent, and sanitary housing; conduct financial literacy training; conduct home maintenance /education training.

Community Planner C VA Dept. of Housing and Community Development 501 N. Second Street, Richmond, VA 23219 04/93 -2/2000

Manage CDBG projects involving housing rehabilitation and public works/ community facilities which includes grant award and contract negotiation and management through close out; provide technical assistance to grantees for compliance with federal and state laws and agency regulations and requirements; provide financial management and monitoring of grants disbursements, financial reports, and reconciliation and approval of expenditures and budgeted amounts for projects; maintenance of financial data base and entry of programmatic data using PC and Microsoft Office. Perform on-site technical assistance and monitoring visits, which include review of client files and documentation of expenditures, procurement methods & purchasing, contractor qualifications, environmental reviews, and inspection of progress and quality of construction. Provide technical assistance and training to clients, state and local government entities and officials, other federal and state agencies on CDBG program issues, regulations and requirements through consultation, making technical presentations or conducting training workshops. Conduct home maintenance and education workshops for grant recipients of housing rehabilitation projects that includes training on electrical, plumbing, heating, housekeeping, budgeting/finance, and homeowner's insurance. Conducted presentations for Virginia State Extension Cooperative -Topic "How to Choose a Contractor for Home Repair".

Rehabilitation Specialist/Weatherization Supervisor & Trainer Halifax County Community Action (Non-Profit Human Services) P. 0. Box 799, Highway 501 South, South Boston, VA 24592 04/78 -04/93

Supervised the Weatherization Program and crew performing energy conservation inspections (included blower door inspections) and projects for homes (8 units per month). Supervised purchasing of materials, installation and construction by crew, and budgeting, monitoring, and reporting of funds received and expended. Averaged funds for projects (projects included energy conservation and rehabilitation for roofs, doors, floors, baths, appliances, structural damage or weakness, siding, windows, heating systems, wiring systems according to code requirements, termite inspection, insulation, lead base paint, light receptacles, peeling paint, etc.)

(1990-1992) as Rehabilitation Specialist, managed \$700,000 in Community Development Block Grant (CDBG) monies to rehabilitate over 29 single family homes. Provided the scope of work, cost estimate and followed procurement requirements for competitive bid process to select contractors. Conducted weekly inspections, initiated and approved change orders and payment.

Supervised projects for the Headstart Program including playground accessibility and safety for handicapped children. Participated in the Infant Development Program, and Community Cannery Program.

Founder of the Halifax County Community Action Employees Education Fund.

#### **CERTIFICATIONS**

- Comprehensive Certified Housing Counselor
- Certified Lead Risk Assessor
- Certified Asbestos Supervisor
- Certified Housing Quality Inspector

#### Southside Outreach Group, Inc.

The Southside Outreach Group, Inc. is a 501(c)3 non-profit organization. SOG has been servicing Halifax County and surrounding counties since 1995. The Southside Outreach Group is a Community Housing Development Organization (CHDO) certified by the Virginia Department of Housing and Community Development (DHCD). The Southside Outreach Group has the compassion and drive to make things happen. We are open-minded and innovative, and are willing to go that extra mile for those who are unable or are unsure of how to find and afford a decent, safe, and affordable place to live.

The Southside Outreach Group has worked with several municipalities throughout the State of various CDBG (Community Development Block Grant) and IPR (Indoor Plumbing Rehabilitation) projects. The Southside Outreach Group provides project management, grant management assistance, technical assistance, applicant intake services, home maintenance/education, housing counseling, and budgeting services.

In 2005-2010, SOG developed and managed the construction and sale of 22 single-family houses. These houses were sold to low-to-moderate income persons to create first-time homeownership opportunities. In 2006, this project received the Governor's Housing Award for the Best Housing Development.

The Southside Outreach Group also serves as the Regional Administrator for the Virginia Department of Housing and Community Development's (DHCD) Indoor Plumbing Rehabilitation (IPR) program in 15 localities. To-date, SOG has provided rehab & Indoor Plumbing/Rehabilitation to over 200 houses. For the past several years, the Southside Outreach Group has been one of the top ten producers throughout the State of Virginia.

#### Current on-going activities:

- IPR (Indoor Plumbing/Rehabilitation) administration
- Housing Development for first-time homebuyers
- Housing Counseling
- Creating Spending Plans (Budget) & Action Plans for Clients
- Pulling Credit Reports
- Assistant Grant Management
- Conducting Home Maintenance Education Classes
- Property management for single and multi-family housing owned by the Southside Outreach Group

The Southside Outreach Group is very familiar in working with the local communities and the Virginia Department of Housing and Community Development. SOG has been the IPR subrecipient for the Indoor Plumbing/Rehabilitation Program for over fifteen years. The Southside Outreach Group has also worked with the Town of South Boston, Town of Brookneal, Town of Blackstone, Town of Burkeville, Nottoway County, Amelia, Prince Edward, Cumberland, Henry and Halifax County by assisting with grant management and administration on IPR projects and CDBG projects.

In 2005-2010, in partnership with Halifax County, the Town of South Boston, and the Southside Planning District Commission created a subdivision (Halifax County Housing Production CDBG project – Phase I &

II) that consisted of 22 single-family houses that were sold to low-to-moderated income individuals to create first-time homeownership opportunities. This project allowed individuals who may have traditionally not been able to afford to purchase a home the opportunity to make the dream of homeownership a reality. (NOTE: We have had no foreclosures to-date)

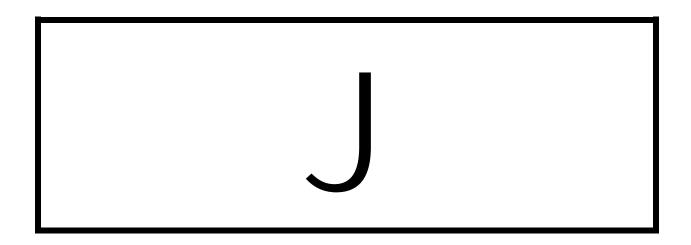
The Southside Outreach Group also assisted the Town of Blackstone in creating homeownership opportunities for individuals living in the Castle Trailer Park located on Dinwiddie Avenue – Blackstone, Virginia. The project consisted of demolishing 10 mobile home rental units and constructing 10 new stick built houses to create homeownership opportunities. The Southside Outreach Group provided housing counseling, technical assistance, and grant management assistance. In 2009, this project received the Governor's Award for the Best Housing Preservation/Revitalization effort.

Recognizing the need for more affordable rental housing in rural Southside Virginia, the Southside Outreach Group partnered with the University of Virginia, Town of South Boston, Cardinal Homes, SIPS of Blairs, and Southern Virginia Education Center to create, development, and construct an award-winning ecoMOD green housing project located in South Boston, Virginia. The first is a "code house" built according to Virginia statewide building code, and the second is built by the "passive standard", having to meet a certain standard — a standard that uses different material what was used in the code house (such as Styrofoam insulated panels (SIPS). The units were constructed to be used as transitional rental units for individuals and families who have credit issues and lack the down payment funds. These individuals will go through our homeownership program to not only clean up their credit, but also to allow them to save money towards their down payment for a home. Once the tenant has received preapproval for a mortgage loan, the tenant will be transitioned into a homeownership opportunity. Energy use and indoor comfort of the homes will be monitored to allow the University of Virginia's research team to assess the performance of the homes. This project received the Architect Magazine's 2013 Research and Development Award.

In Halifax County, 18% of the population lives in poverty – significantly higher than the national average of 14.8%. In 2014, the Southside Outreach Group purchased Fairmont Apartments which was constructed in the early 1970's. The units lacked energy efficient appliances, windows, and HVAC systems. None of the units were handicap accessible. The apartment complex consisted of 46 multifamily rental apartment units in the Town of South Boston. The Southside Outreach Group received several sources of funding: VHDA (Virginia Housing Development Authority- low-income housing tax credit allocation, HOME Funds from the Virginia Department of Housing and Community Development, Virginia Community Development Corporation, Virginia Community Capital, and the Town of South Boston. The total development cost is approximately \$3,567,660. This project started in February 2015 and is complete.

The project will benefit low-to-moderate income individuals at or below 60% of the area median income level for Halifax County. Miller Homes consists of the following units: 8-1 BR units at \$365; 30-2 BR units at \$435; and 8 3-BR units at \$484.

Some of the upgrades and amenities include new flooring, kitchen cabinets, upgrading the electrical system, install new energy-efficient heat pumps, EnergyStar vinyl windows, water heaters, dishwashers, washer and dryers, new EnergyStar refrigerators, new rubber membrane roof on three buildings and roof repairs to the other three buildings, minor landscaping, sealing and striping the parking lot. All walls and ceilings were painted. New fascia, soffits, new gutters, new awnings over each entrance, new phone jacks and cable lines. Five of the 46 units were constructed to meet universal design standards.



# Relocation Plan

(MANDATORY, if tenants are displaced)

# N/A

# Documentation of Development Location:

# K. 1

# Revitalization Area Certification

# RESOLUTION OF THE TOWN OF SOUTH BOSTON TOWN COUNCIL DESIGNATING A REDEVELOPMENT AREA

#### **POPLAR CREEK HOMES**

WHEREAS, pursuant to §36-55:30.2(A) of the Code of Virginia (1950) as amended, the Town of South Boston Town Council desires to designate the parcel of real estate identified as Poplar Creek Homes, situate on the southern side of Poplar Creek Street, known as parcels number 2381, 34435, 34436, 34437, 34438, 34441, 34442, 34443, 34444, 34445, 34446, 34447, 34448, 34449, 34450, 2396, 2395, 2397, 2398, 2399, 2363, 2364, and 2365, South Boston, Virginia 24592, and further described in the accompanying Legal Description, as a Revitalization Area (herein the "Area"):

#### NOW, THEREFORE, BE IT HEREBY DETERMINED as follows:

The above-referenced development is located in a Revitalization Area in the Town of South Boston, Virginia. The industrial, commercial or other economic development of such area will benefit the Town of South Boston but such area lacks the housing needed to induce manufacturing, industrial, commercial, governmental, educational, entertainment, community development, healthcare or nonprofit enterprises or undertakings to locate or remain in such area; and

Private enterprise and investment are not reasonably expected, without assistance, to produce the construction or rehabilitation of decent, safe and sanitary housing and supporting facilities that will meet the needs of low and moderate income persons and families in such area and will induce other persons and families to live within such area and thereby create a desirable economic mix of residents in such area.

NOW, THEREFORE, BE IT RESOLVED that pursuant to §36-55:30.2(A) of the Code of Virginia (1950) as amended, the Area is hereby designated as a revitalization area.

Adopted by the South Boston Town Council this March 11, 2019.

	YES	NO	ABSTAIN	ABSENT
WYATT-YOUNGER, T.	X			
SNEAD, W.	X	-		
HUGHES, R.		<del></del>		一人
HARRELL, W.	X			
BYRD, M.		***************************************		X
HARRIS, S.	X	<u> </u>		
	<del></del>			

This is to certify that the above is an exact and true copy of a resolution adopted by the South Boston Town Council on March 11, 2019.

Jane P. Jones, Town Clerk, CMC

Notary Public #141446

Commission Expires 2/28/2021

#### 2019 IRS SECTION 42(d)(5)(B) NONMETROPOLITAN QUALIFIED CENSUS TRACTS

(2010 Census and 2010-2014, 2011-2015 and 2012-2016 American Community Survey (ACS) Data; OMB Metropolitan Area Definitions, July 15, 2015)

NONMETROPOLITAN PART OF STATE:	_											
COUNTY OR COUNTY EQUIVALENT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT
Alleghany County	701.00											
Brunswick County	9302.03											
Buchanan County	101.00	102.00	104.00									
Dickenson County	404.00											
Grayson County	601.01	602.01										
Halifax County	9306.00	9308.00										
Henry County	108.00	110.00	112.00									
Lee County	9501.00	9503.00	9504.00	9506.00								
Northampton County	9303.00											
Nottoway County	3.00											
Orange County	1102.00											
Prince Edward County	9301.00	9302.03										
Russell County	301.00											
Smyth County	306.00											
Tazewell County	203.00	205.00										
Wise County	9311.00	9312.00	9315.00	9316.00								
Buena Vista city	9306.00											
Covington city	601.00											
Danville city	4.00	5.00	6.00	10.00	11.00	12.00						
Emporia city	8901.00	8902.00										
Franklin city	902.00											
Galax city	701.01											
Martinsville city	2.00	3.00	4.00									
NONMETROPOLITAN PART OF STATE:	Washington											
COUNTY OR COUNTY EQUIVALENT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT	TRACT
Adams County	9504.00											
Clallam County	7.00											
Ferry County	9400.00											
Grant County	108.00	114.02										
Grays Harbor County	10.00	14.00	15.00	9400.00								
Kittitas County	9754.01	9755.00	9756.00									
Lewis County	9702.00	9703.00	9706.00	9707.00	9709.00							
Mason County	9400.00	9602.00	9609.00									
Okanogan County	9401.00	9402.00	9707.00									
Pacific County	9503.00	9506.00										

# **Virginia Qualified Opportunity Zones**

Accomack         51001090100           Accomack         51001090200           Albemarle         51003010700           Albemarle         51003011302           Alleghany         51005080202           Amherst         51009010502           Appomattox         51011040100           Arlington         51013102701           Arlington         51013103100           Augusta         51015071200           Bedford         51019030605           Bedford         51019050100           Brunswick         51025930203           Buchanan         51027010300           Campbell         51031020500           Campbell         51033030100           Carroll         51035080200           Charlotte         51037930100           Chesterfield         51041100107           Chesterfield         51041100407           Chesterfield         51041100600           Culpeper         51047930400           Cumberland         51051040300
Albemarle       51003010700         Albemarle       51003011302         Alleghany       51005080202         Amherst       51009010502         Appomattox       51011040100         Arlington       51013102701         Arlington       51013103100         Augusta       51015071200         Bedford       51019030605         Bedford       51019050100         Brunswick       51025930203         Buchanan       51027010300         Campbell       51031020500         Campbell       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Albemarle       51003011302         Alleghany       51005080202         Amherst       51009010502         Appomattox       51011040100         Arlington       51013102701         Arlington       51013103100         Augusta       51015071200         Bedford       51019030605         Bedford       51019050100         Brunswick       51025930203         Buchanan       51027010300         Campbell       51031020500         Campbell       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Alleghany       51005080202         Amherst       51009010502         Appomattox       51011040100         Arlington       51013102701         Arlington       51013103100         Augusta       51015071200         Bedford       51019030605         Bedford       51019050100         Brunswick       51025930203         Buchanan       51027010300         Campbell       51031020500         Campbell       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Amherst       51009010502         Appomattox       51011040100         Arlington       51013102701         Arlington       51013103100         Augusta       51015071200         Bedford       51019030605         Bedford       51019050100         Brunswick       51025930203         Buchanan       51027010300         Campbell       51031020500         Campbell       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Appomattox         51011040100           Arlington         51013102701           Arlington         51013103100           Augusta         51015071200           Bedford         51019030605           Bedford         51019050100           Brunswick         51025930203           Buchanan         51027010300           Campbell         51031020500           Campbell         51033030100           Carroll         51035080200           Charlotte         51037930100           Chesterfield         51041100107           Chesterfield         51041100407           Chesterfield         51041100600           Culpeper         51047930400           Cumberland         51049930200
Arlington       51013102701         Arlington       51013103100         Augusta       51015071200         Bedford       51019030605         Bedford       51019050100         Brunswick       51025930203         Buchanan       51027010300         Campbell       51031020500         Campbell       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Arlington       51013103100         Augusta       51015071200         Bedford       51019030605         Bedford       51019050100         Brunswick       51025930203         Buchanan       51027010300         Campbell       51031020500         Campbell       51031020900         Caroline       51033030100         Carroll       51037930100         Chesterfield       51041100107         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Augusta       51015071200         Bedford       51019030605         Bedford       51019050100         Brunswick       51025930203         Buchanan       51027010300         Campbell       51031020500         Campbell       51031020900         Caroline       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Bedford         51019030605           Bedford         51019050100           Brunswick         51025930203           Buchanan         51027010300           Campbell         51031020500           Campbell         51031020900           Caroline         51033030100           Carroll         51035080200           Charlotte         51037930100           Chesterfield         51041100107           Chesterfield         51041100407           Chesterfield         51041100600           Culpeper         51047930400           Cumberland         51049930200
Bedford       51019050100         Brunswick       51025930203         Buchanan       51027010300         Campbell       51031020500         Campbell       51031020900         Caroline       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100210         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Brunswick       51025930203         Buchanan       51027010300         Campbell       51031020500         Campbell       51031020900         Caroline       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100210         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Buchanan       51027010300         Campbell       51031020500         Campbell       51031020900         Caroline       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100210         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Campbell       51031020500         Campbell       51031020900         Caroline       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100210         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Campbell       51031020900         Caroline       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100210         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Caroline       51033030100         Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100210         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Carroll       51035080200         Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100210         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Charlotte       51037930100         Chesterfield       51041100107         Chesterfield       51041100210         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Chesterfield       51041100107         Chesterfield       51041100210         Chesterfield       51041100407         Chesterfield       51041100600         Culpeper       51047930400         Cumberland       51049930200
Chesterfield         51041100210           Chesterfield         51041100407           Chesterfield         51041100600           Culpeper         51047930400           Cumberland         51049930200
Chesterfield         51041100407           Chesterfield         51041100600           Culpeper         51047930400           Cumberland         51049930200
Chesterfield         51041100600           Culpeper         51047930400           Cumberland         51049930200
Culpeper         51047930400           Cumberland         51049930200
<b>Cumberland</b> 51049930200
<b>Dickenson</b> 51051040200
J1031040300
<b>Dinwiddie</b> 51053840500
<b>Essex</b> 51057950700
<b>Fairfax County</b> 51059415401
<b>Fairfax County</b> 51059421500
<b>Fairfax County</b> 51059421600
<b>Fairfax County</b> 51059421800
<b>Fairfax County</b> 51059451400
<b>Fairfax County</b> 51059451502
<b>Fairfax County</b> 51059452801
<b>Fairfax County</b> 51059481000
<b>Fairfax County</b> 51059482100
<b>Fauquier</b> 51061930706
Franklin County 51067020500
<b>Frederick</b> 51069051102
<b>Giles</b> 51071930100
<b>Gloucester</b> 51073100301

Grayson	51077060201
Greensville	51081880101
Halifax	51083930301
Halifax	51083930600
<b>Halifax</b>	51083930800
Henrico	51087200105
Henrico	51087200106
Henrico	51087200303
Henrico	51087200501
Henrico	51087200805
Henrico	51087201501
Henrico	51087201502
Henry	51089010100
Henry	51089010300
Henry	51089010602
Henry	51089010700
Henry	51089010800
James City	51095080102
King and Queen	51097950500
Lancaster	51103030200
Lee	51105950500
Loudoun	51107611501
Loudoun	51107611700
Mecklenburg	51117930101
Mecklenburg	51117930200
Montgomery	51121020700
Montgomery	51121020900
Northampton	51131930300
Orange	51137110200
Page	51139030100
Pittsylvania	51143010200
Pittsylvania	51143011100
Pittsylvania	51143011400
Prince Edward	51147930201
Prince George	51149850200
Prince William	51153900201
Prince William	51153900203
Prince William	51153900300
Prince William	51153900600
Prince William	51153901008
Prince William	51153901900
Pulaski	51155210300
Richmond County	51159040100

### **Virginia Qualified Opportunity Zones**

<b>Roanoke County</b>	51161030201
Rockingham	51165010500
Rockingham	51165011700
Russell	51167030401
Scott	51169030600
Shenandoah	51171040700
Smyth	51173030301
Smyth	51173030701
Spotsylvania	51177020202
Spotsylvania	51177020304
Spotsylvania	51177020305
Sussex	51183870300
Tazewell	51185020200
Tazewell	51185020600
Warren	51187020601
Washington	51191010100
Wise	51195930900
Wise	51195931300
Wise	51195931400
Wise	51195931700
Wythe	51197050100

### **Virginia Qualified Opportunity Zones**

City	GEOID
Alexandria	51510200102
Alexandria	51510200104
Alexandria	51510200303
Alexandria	51510201203
Bristol	51520020100
Bristol	51520020400
Buena Vista	51530930600
Charlottesville	51540000401
Charlottesville	51540000501
Chesapeake	51550020300
Chesapeake	51550020500
Chesapeake	51550021403
Covington	51580060200
Danville	51590000300
Danville	51590000400
Danville	51590000500
Danville	51590000600
Emporia	51595890100
Franklin	51620090200
Fredericksburg	51630000200
Fredericksburg	51630000500
Galax	51640070101
Galax	51640070102
Hampton	51650010313
Hampton	51650010314
Hampton	51650010502
Hampton	51650010601
Harrisonburg	51660000101
Harrisonburg	51660000302
Hopewell	51670820300
Hopewell	51670820600
Lexington	51678930500
Lynchburg	51680000500
Lynchburg	51680000600
Lynchburg	51680001400
Lynchburg	51680001600
Manassas	51683910201
Martinsville	51690000100
Martinsville	51690000200
Newport News	51700030100
Newport News	51700030400
Newport News	51700030800

<b>Newport News</b>	51700032113
<b>Newport News</b>	51700032128
<b>Newport News</b>	51700032225
<b>Newport News</b>	51700032400
Norfolk	51710001100
Norfolk	51710002500
Norfolk	51710002600
Norfolk	51710002700
Norfolk	51710002900
Norfolk	51710003501
Norfolk	51710004100
Norfolk	51710004200
Norfolk	51710004700
Norfolk	51710004800
Norfolk	51710005000
Norfolk	51710005701
Norfolk	51710006502
Norfolk	51710006800
Norfolk	51710006901
Norfolk	51710007001
Norton	51720960100
Petersburg	51730810100
Petersburg	51730811200
Petersburg	51730811300
Portsmouth	51740210200
Portsmouth	51740210500
Portsmouth	51740211400
Portsmouth	51740211700
Portsmouth	51740211800
Portsmouth	51740211900
Portsmouth	51740212000
Portsmouth	51740212100
Radford	51750010102
Radford	51750010200
Richmond	51760020200
Richmond	51760020300
Richmond	51760020500
Richmond	51760021100
Richmond	51760030200
Richmond	51760040200
Richmond	51760060200
Richmond	51760060700
Richmond	51760060800

### **Virginia Qualified Opportunity Zones**

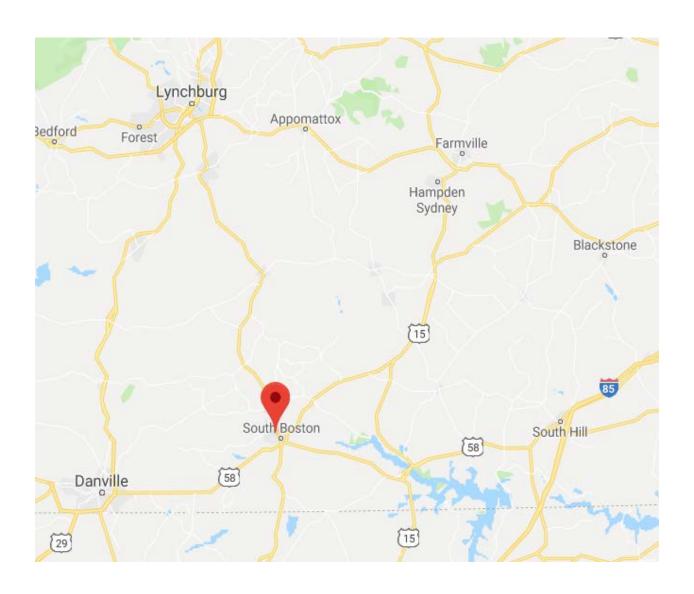
Richmond	51760060900
Richmond	51760061000
Roanoke	51770000601
Roanoke	51770000602
Roanoke	51770001100
Roanoke	51770001200
Salem	51775010100
Staunton	51790000200
Staunton	51790000300
Suffolk	51800065400
Virginia Beach	51810040200
Virginia Beach	51810041002
Virginia Beach	51810044200
Virginia Beach	51810044805
Virginia Beach	51810044806
Virginia Beach	51810045407
Virginia Beach	51810045408
Virginia Beach	51810045604
Waynesboro	51820003200
Williamsburg	51830370200
Winchester	51840000100

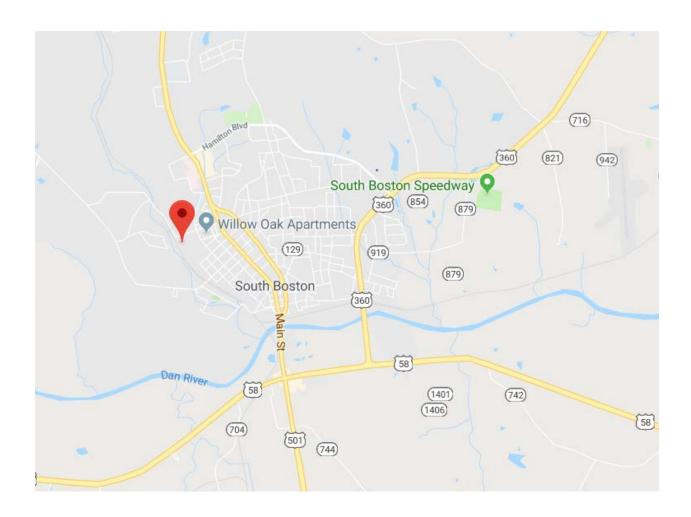
# **K**.2

**Location Map** 

### **Location Map**

### Poplar Creek Street, South Boston, VA





# K.3

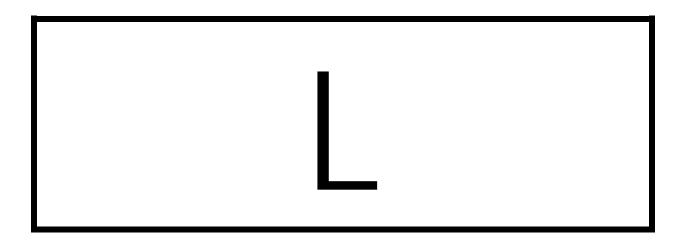
### Surveyor's Certification of Proximity to Public Transportation



Engineers-Planners Surveyors-Lab Analysts

### Surveyor's Certification of Proximity to Transportation

DATE:	March 11, 2019				
го:	Virginia Housing Development Authority 601 South Belvidere Street Richmond, VA 23220-6500				
RE:	2019 Tax Credit Reservation Ro Name of Development: Name of Owner:	Poplar Creek Homes Poplar Creek Homes, LLC			
Gentle	emen:				
This letter is submitted to you in support of the Owner's Application for Reservation of Low Income Housing Tax Credits under Section 42 of the Internal Revenue Code of 1986, as amended.					
Based upon due investigation of the site and any other matters as it deemed necessary this firm certifies that: the main street boundary entrance to the property is within:					
	2,640 feet or ½ mile or rail, light rail or subwar	of the nearest access point to an existing commuter y station; <b>or</b>			
98	1,320 feet or ¼ mile of the nearest access point to an existing public best stop.  B&B Consultants, Inc.				
	JAMES S. EPPS Lic. No. 43098	By: Firm Name  By: President  Title			
	2000				



### PHA/Section 8 Notification Letter



### PHA or Section 8 Notification Letter

Development Name:	
Tracking #:	

If you have any questions, please call the Tax Credit Department at (804) 343-5518.

### **General Instructions**

- 1. Because of conflicting program requirements regarding waiting list procedures, this letter is not applicable to those developments that have project based Section 8 or project based vouchers.
- 2. This PHA or Section 8 Notification letter must be included with the application.
- 3. 'Development Address' should correspond to I.A.2 on page 1 of the Application.
- 4. 'Proposed Improvements' should correspond with I.B & D and III.A of the Application.
- 5. 'Proposed Rents' should correspond with VII.C of the Application.
- 6. 'Other Descriptive Information' should correspond with information in the application.

NOTE: Any change to this form letter may result in a reduction of points under the scoring system.

### PHA or Section 8 Notification Letter

DATE:				
TO:				
RE:	PROPOSED AFFORDABLE	HOUSING DEVEL	OPMENT	
	Name of Development: Name of Owner:			
developmederal la (VHDA). preference complete The follow	like to take this opport nent to be completed in ow-income housing tax of the expect to make a reset to households on the load and available for occurring is a brief description of ment Address:	your jurisdiction credits from the epresentation in ocal PHA or Section pancy beginning	. We are in the Virginia Housing that application on 8 waiting list.	process of applying for Development Authority that we will give leasing Units are expected to be
Proposed	Improvements:			
	New Constr.: Adaptive Reuse: Rehabilitation:	# units	# Bldgs # Bldgs # Bldgs	
Proposed	Rents:			
Other De	Efficiencies:  1 Bedroom Units: 2 Bedroom Units: 3 Bedroom Units: 4 Bedroom Units: scriptive Information:	\$ \$ \$ \$	/ month / month / month / month / month	

for

### PHA or Section 8 Notification Letter

Contact info for owner: 434-572-9556	
We appreciate your assistance with ide	entifying qualified tenants.
If you have any questions about th $(\underline{434})572^{-9556}$ .	e proposed development, please call me at
Please acknowledge receipt of this lette	er by signing below and returning it to me.
	Sincerely yours,
	Earl T. Howerton
	Name
	Executive Director, Southside Outreach Group, Inc. Title
To be completed by the Local Housing	Authority or Sec 8 Administrator:
Seen and Acknowledged By:	a B. Ross
	1055
Title: Executive Director	

Phone: 434-432-8250

Date: 3-11-19

### Locality CEO Response Letter



455 Ferry Street • South Boston, Virginia 24592 • 434.575.4200 • traab@southbostonva.us

### Locality CEO Letter

3-13-2019  Date  JD Bondurant  Virginia Housing Development Authority 601 South Belvidere Street Richmond, Virginia 23220				
VHDA Tracking Number:	2019-C-108			
Development Name:	Poplar Creek Homes			
Name of Owner/Applicant:	Poplar Creek Homes, LLC/Southside Outreach Group, Inc.			
Dear Mr. Bondurant:  The construction or rehabilitation of the above-named development and the allocation of federal housing tax credits available under IRC Section 42 for said development will help to meet the housing needs and priorities of <a href="https://doi.org/10.2016/jhe-Town of South Boston">https://doi.org/10.2016/jhe-Town of South Boston</a> . Accordingly, the Town of South Boston supports the allocation of federal housing tax credits requested by <a href="https://poplar Creek Homes">Poplar Creek Homes</a> , LLC for this development.  Yours truly,				
	Signature Tom Raab [CEO Name] Town Manager [Title]			



455 Ferry Street • South Boston, Virginia 24592 • 434.575.4200 • traab@southbostonva.us

March 13, 2019

Re:

**Poplar Creek Homes** 

**Locality Notification and Support** 

To whom it may concern,

On behalf of the Town of South Boston, we would like to firmly declare our support for Southside Outreach Group, Inc. and their proposed development Poplar Creek Homes. This affordable housing project seeks to fulfill the housing needs of our community, specifically in constructing 32 quality, affordable apartments. In addition, five of the units will serve persons the disabilities under Section 504 requirements. Our residents are greatly in need of housing that is constructed for persons with physical disabilities.

The Town of South Boston has a longstanding relationship with Southside Outreach Group, Inc., dating back to its inception in 1995 as a nonprofit organization seeking to serve specific housing needs in the area. Among a list of other collaborations in various capacities, Poplar Creek Homes will be the fourth collaboration in affordable housing between the Town and Southside Outreach Group, including 22 single-family homes constructed in 2005-2010, which received a Governor's award, and the Miller Homes at Poplar Creek project, involving the request to rehabilitate a deteriorating affordable housing development that was able to secure Low Income Housing Tax Credits as a financing source.

The Town, Southside Outreach Group and other stakeholders have been meeting monthly since early 2018 to determine the best housing need for the town, including receipt of a Planning Grant from the Department of Housing and Community Development to assist with the research. The result of which has concluded with the current 32 affordable housing unit project known as Poplar Creek Homes. The Town of South Boston has agreed to donate all parcels of land for this project, including an additional parcel very recently, which has allowed the project to construct six more affordable housing units, for a total of 32, than previously notified in the January 2019 locality notification, further demonstrating the level of partnership with Southside Outreach group and aspiration to serve the community's housing needs.

Thank you, we appreciate your consideration.

Sincerely,

Thomas S. Raab, Town Manager

### Homeownership Plan

## N/A

### Plan of Development Certification Letter



455 Ferry Street • South Boston, Virginia 24592 • 434.575.4200 • traab@southbostonva.us

### Plan of Development Certification

DATE:	3-13-2019			
TO:	Virginia Housing Development Authority 601 South Belvidere Street Richmond, Virginia 23220 Attention: JD Bondurant			
RE:	PLAN OF DEVELOPMENT CERTIF	CATION		
	Name of Development: Name of Owner/Applicant: Name of Seller/Current Owner:	Poplar Creek Homes Poplar Creek Homes, LLC Town of South Boston, Virginia		
form letter described confirming Developm Developm Developm	regarding the site plan of the below). This certification is real the status of plan of developent. It is understood that this letter ent. Authority solely for the pure solely for the pure solely for the pure solely.	as asked this office to complete this proposed Development (more fully endered solely for the purpose of oment or site plan approval of the er will be used by the Virginia Housing urpose of determining whether the e under VHDA's Qualified Allocation		
DEVELOPM	ENT DESCRIPTION:			
Developm	ent Address: Poplar Creek Street, South Boston, VA			
Legal Desc	cription: See attached legal description			
Plan of De	evelopment Number: N/A			

Propo	osed Improver	ments:						
Add	w Construction: aptive Reuse: nabilitation:		# Units # Units # Units	16	# Buildings # Buildings # Buildings	41,043.68	_ Total Floor Are _ Total Floor Are _ Total Floor Are	ea
Othe	r Descriptive Ir 	nformatio	on:					
					(			
LOCA	L CERTIFICATION	ON:						
Chec	ck one of the f	ollowing	as app	oropria <sup>.</sup>	te:			
x	The proposed development described above has an approved final plan of development or site plan (as applicable to the site). No further plan of development or site plan approval is required before issuance of a building permit.							
	The proposed development is an existing development with proposed renovations and no additional plan of development approval is needed.							
The c	bove plan of	develop	ment o	approv	al is in effec	t until: _		
			тн Р тс Т 43	igned nomas s. Retrinted It own manace it le 4-575-4200 Phone arch 13, 20	Name GER		Loal	2
				ate				

### NOTES TO LOCALITY:

- 1. Return this certification to the developer for inclusion in the tax credit application package.
- 2. Any change in this form may result in a reduction of points under the scoring system. If you have any questions, please call the Tax Credit Allocation Department at (804) 343-5518.

### **SCHEDULE A**

File No.: 00109-1243

TENTATIVE LEGAL DESCRIPTION. DESCRIPTION OF PROPERTY TO BE INSURED TO BE PROVIDED UPON RECEIPT OF SUBDIVISION PLAT OF THE PROPERTY:

LEGAL DESCRIPTIONS OF RECORD:

Tract I - Tax Parcel Nos. 2381, 34435, 34436, 34437, 34438, 34441, 34442, 34443, 34444, 34445, 34446, 34447, 34448, 34449, 34450 and 2363:

ALL of those certain lots, tracts, or parcels of land with improvements thereon and appurtenances thereunto belonging, situate in the Town of South Boston, Halifax County, Virginia, shown on a plat of the South Boston Improvement Company property, recorded in the back of Deed Book 81 (the "Plat") in the Clerk's Office of the Circuit Court of Halifax County, Virginia and more particularly described as follows:

Lots 1, 2, 3 and 4 in Block 63 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 as shown on said plat.

Lot 7 in Block 77 as shown on said plat.

Further Lots 1, 2, 3 and 4 in Block 63; Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78; and, Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 are further shown on a plat of subdivision made by B & B Consultants, Inc./
Jones & Associates, dated October 4, 2012, entitled "BOUNDARY SURVEY OF THE POPLAR CREEK SUBDIVISION TOTALING 4.29 ACRES Located in The TOWN OF SOUTH BOSTON HALIFAX COUNTY, VIRGINIA", recorded in the Clerk's Office aforesaid in Plat Book 29, Page 248 and were renumbered thereon to Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16 and 17.

LESS AND EXCEPT from the above Lots 6 and 7 as shown on Plat Book 29, Page 248 as were conveyed to Southside Outreach Group, Inc., a Virginia corporation, by deed from the Town of South Boston, Virginia, dated March 15, 2013, recorded in the Clerk's Office aforesaid in Deed Book 1128, Page 62

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins dated October 20, 2010, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 110000188. ALSO BEING the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins, in her own right, and as Trustee under the Edward B. Wilkins Amended and Restated Trust Agreement dated November 15, 1988, Leslie W. Powell, as Trustee under the Edward B. Wilkins Amended and Restate Trust Agreement dated November 15, 1988, Jenny O. Wilkins, Paige Wilkins Powell, E. Bruce Wilkins and Sue Wilkins Bales, Beneficiaries, dated October 20, 2010, recorded in the Clerk's Office aforesaid as Instrument No. 110000187.

Tract II - Tax Parcel No. 2395:

File No.: 00109-1243 VA Exhibit A Letter ALL that certain lot or parcel of land, located in the Town (formerly City) of South Boston, Halifax County, Virginia, fronting on Harrell Street, and shown as Lot No. 5 in Block 80 on the plat of South Boston Improvement Company property recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81, Page 657.

BEING the same real estate conveyed to The Town of South Boston, Virginia by deed from Jimmy D. Hite, dated November 5, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003515.

Tract III - Tax Parcel Nos. 2396 and 2397:

ALL those certain lots situate in the Town of South Boston, Halifax County, Virginia, being Lot Six (6) and Lot Eleven (11) in Block 80 of the South Boston Improvements Company's property situate on lower Wilborn Avenue.

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Thomas C. Arthur and Betty B. Arthur dated November 19, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003516.

Tract IV - Tax Parcel No. 2398:

That certain lot or parcel of land situate in the Town of South Boston, Halifax County, Virginia, designated in Plan of South Boston Improvement Company recorded in Deed Book 81, Page 535 as Lot 7, Block 80.

Carrington, his wife, owners of one-half undivided interest, and Eliza C, Lawson, John O. Lawson, Ty C. Wright and Bessie L. Wright, his wife, R. B. Lawson, and Salle W. Lawson, his wife, Julian L. East Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobl	Ρ.
Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobl	ee
	and
	ine
Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the of	ner
one-half undivided interest, dated May 7, 1920, recorded September 20, 1920 in the Clerk's Office, C	rcuit
Court, Halifax County, Virginia in Deed Book 127, Page 117. J.S. Thomas died intestate on	,
survived by, his sole heirs at law.	

Tract V - Tax Parcel No. 2399:

A one-fourth undivided interest in Lee P. Woody and a one-fourth undivided interest in Judith R. Woody: in that certain lot lying in the Town of South Boston, Halifax County, Virginia, known and designated as Lot Eight (8) in Block Eighty (80) as shown on the plat of South Boston Development Company, recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81 at Page 656; said lot fronting 50 feet on the southeast side of Webster Street and extending back along the southwest side of Terry Street 150 feet.

BEING a portion of the same real estate conveyed to Lee P. Woody, Jr., Trustee Under a Revocable Trust Dated October 30, 1997, by deed from Lee P. Moody, Jr. and Susan S. Moody, his wife, dated December 10, 1999, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 685, Page 507.

ALSO BEING a portion of the same real estate conveyed to Lee P. Woody, Jr. and Judith R. Woody (collectively a one-half interest), by deed from Lee P. Woody, Jr. and Rosa R. Woody, Executors of the Estate of L. P. Woody, deceased, and Rosa R. Woody, widow, in her own right, dated June 9, 1978,

File No.: 00109-1243 VA Exhibit A Letter

recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 426, Page 96.
ALSO the other one-half undivided interest in said Lot being vested in by virtue of a Deed recorded in Deed Book, Page
Tract VI - Tax Parcel No. 2364:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia, and designate on the map of the property of the South Boston Improvement Company, which is recorded in the back of Deed Book 81 in the Clerk's Office of Halifax County, Virginia as Lot 8, Block 77, and fronting 60 feet on the southeasterly side of an unnamed street and extending back between parallel lines 150 feet to an alley. See Plat Book 1, Page 11.
BEING a portion of the same real estate conveyed to Halifax County Fair Association, Incorporated, a Virginia corporation, dated February 1, 1968, recorded February 19, 1968 in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 336, Page 110.
Tract VII - Tax Parcel No. 2365:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia and designated as a one-half undivided interest in one-half of Lot 9, Block 77, as shown on the plat of the South Boston Improvements Company property recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 81, Page 656.
BEING a portion of the same real estate conveyed to Robert Michael Harris (a one-half undivided interest in the above lot) by deed of distribution from Robert Michael Harris, in his capacity as successor Trustees of Eva M. Harris Declaration of Trust dated August 31, 2006, dated September 4, 2014, recorded September 22, 2014 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 140002654.
The other one-half undivided interest was not conveyed by Jane E. Blackwell to Robert L. Harris and Eva Jean Maddox, dated January 16, 1991, recorded in said Clerk's Office in Deed Book 559, Page 359 and is vested in the name of
Tract VIII - Streets and Alleys
All right, title and interest of the Town of South Boston, Virginia, in and to the Streets and Alleys to be vacated by Ordinance of the Town of South Boston, Virginia dated, 2019, as follows:
Terry Street running from Poplar Creek Street to; Owen Street running from Poplar Creek Street to; Harrell Street running from Poplar Creek and the Norfolk and Southern Railroad; and the Alley running trough the center of Block 78, dividing Lots 1 through 6 from Lots 7 through 12.
Tax Map Number:

File No.: 00109-1243 VA Exhibit A Letter

# P

Copies of 8609s to
Certify Developer
Experience and
Partnership agreements

### SSOG MILLER HOMES, LLC, A VIRGINIA LIMITED LIABILITY COMPANY

### SECOND AMENDED AND RESTATED OPERATING AGREEMENT

As of December 12, 2014

THE MEMBERSHIP INTERESTS EVIDENCED BY THIS SECOND AMENDED AND RESTATED OPERATING AGREEMENT (THE "AGREEMENT") HAVE NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933 (THE "ACT") OR PURSUANT TO APPLICABLE STATE SECURITIES LAWS ("BLUE SKY LAWS"). ACCORDINGLY, THE MEMBERSHIP INTERESTS CANNOT BE RESOLD OR TRANSFERRED BY ANY PURCHASER THEREOF WITHOUT REGISTRATION OF THE SAME UNDER THE ACT AND THE BLUE SKY LAWS OF SUCH STATE(S) AS MAY BE APPLICABLE, OR IN A TRANSACTION WHICH IS EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE ACT AND THE BLUE SKY LAWS OR WHICH IS OTHERWISE IN COMPLIANCE THEREWITH. IN ADDITION, THE SALE OR TRANSFER OF SUCH MEMBERSHIP INTERESTS IS SUBJECT TO CERTAIN RESTRICTIONS SET FORTH IN THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, THE RESTRICTIONS SET FORTH IN ARTICLE IX HEREOF.

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### SSOG MILLER HOMES, LLC A VIRGINIA LIMITED LIABILITY COMPANY

### SECOND AMENDED AND RESTATED OPERATING AGREEMENT

THIS SECOND AMENDED AND RESTATED OPERATING AGREEMENT is made and entered into as of December 12, 2014, by and among SSOG Management Miller Homes, LLC, a Virginia limited liability company (the "Managing Member"), Housing Equity Fund of Virginia XVIII, L.L.C., a limited liability company formed under the laws of the Commonwealth of Virginia (the "Investor Member") and VAHM, LLC, a Virginia limited liability company (the "Special Investor Member").

WHEREAS, the Managing Member, as Managing Member, executed a Certificate of Organization (the "Certificate") for the formation of SSOG Miller Homes, LLC (the "Company") pursuant to the terms of the Revised Uniform Limited Liability Company Act of the Commonwealth of Virginia (the "Act"), which Certificate was subsequently filed with the State Corporation Commissioner of the Commonwealth of Virginia (the "State of Formation") on February 6, 2013;

WHEREAS, the Managing Member previously executed an Operating Statement of the Company dated as of February 6, 2013 (the "Original Agreement");

WHEREAS, Managing Member, Investor Member and Special Investor previously executed the First Amended and Restated Operating Agreement of the Company dated as of December 13, 2013 (the "First Amended and Restated Agreement");

WHEREAS, the Managing Member, the Special Investor Member and the Investor Member wish to continue the Company pursuant to the Act by amending and restating the First Amended and Restated Agreement in its entirety;

WHEREAS, the Company has been formed to acquire, develop, rehabilitate, own, maintain and operate a 46-unit apartment complex for rental to low-income or very low-income individuals and families containing a community space and an office located in South Boston, Virginia (the "Project");

WHEREAS, the parties hereto now desire to enter into this Second Amended and Restated Operating Agreement to (i) continue the Company under the Act and (ii) set forth all of the provisions governing the Company;

NOW, THEREFORE, in consideration of the foregoing, of mutual promises of the parties hereto and of other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties hereby agree to continue the Company pursuant to the Act, as set forth in this Second Amended and Restated Operating Agreement, which reads in its entirety as follows:

### ARTICLE I CONTINUATION OF COMPANY

- 1.01 <u>Continuation</u>. The undersigned hereby continue the Company as a limited liability company under the Act.
  - 1.02 Name. The name of the Company is SSOG Miller Homes, LLC.
- 1.03 Principal Place of Business. The principal place of business of the Company shall be 130 Poplar Creek Street, South Boston, Virginia. The Company may change the location of its principal place of business to such other place or places within the Commonwealth of Virginia as may hereafter be determined by the Managing Member. The Managing Member shall promptly notify all other Members of any change in the principal place of business. The Company may maintain such other offices at such other place or places as the Managing Member may from time to time deem advisable.
- 1.04 Agent for Service of Process. The name of the Agent for service of process is Johnson Kanady, III, who is a resident of Virginia and a member of the Virginia State Bar, and whose address is 9200 Forest Hill Avenue, Richmond, Virginia, 23235.

### 1.05 Intentionally Omitted.

- 1.06 <u>Term</u>. The term of the Company commenced as of the date of the filing of the Certificate with the Secretary of the Commonwealth of Virginia, and shall continue until in perpetuity, unless the Company is sooner dissolved in accordance with the provisions of this Agreement.
- 1.07 Recording of Articles. Upon the execution of this Second Amended and Restated Operating Agreement by the parties hereto, the Managing Member shall take all actions necessary to assure the prompt recording of an amendment to the Certificate if and as required by the Act, including filing with the State Corporation Commission of the Commonwealth of Virginia. All fees for filing shall be paid out of the Company's assets. The Managing Member shall take all other necessary action required by law to perfect and maintain the Company as a limited liability company under the laws of the State, and shall register the Company under any assumed or fictitious name statute or similar law in force and effect in the Commonwealth of Virginia.

### ARTICLE II DEFINED TERMS

In addition to the terms defined in the preamble to this Agreement, the following terms used in this Agreement shall have the meanings specified below:

"Accountants" means Dooley & Vicars or such other firm of independent certified public accountants as may be engaged by the Managing Member, with the Consent of the Investor Member, to prepare financial statements and provide other services to the Company. Dooley & Vicars (or other independent accountants approved by the Investor Member) shall review and execute all tax returns for the Company.

"Accounting Fee" shall have the meaning set forth in Section 8.21.

"Act" means the Virginia Limited Liability Company Act, as may be amended from time to time during the term of the Company.

"Actual Credit" means as of any point in time, the total amount of the LIHTC allocated by the Company to the Investor Member, representing ninety-nine and ninety-nine hundredths percent (99.99%) of the aggregate LIHTC reported and claimed by the Company and its Members on their respective federal information and income tax returns, and not disallowed by any taxing authority.

"Adjusted Capital Account Deficit" means, with respect to any Member, the deficit balance, if any, in such Member's Capital Account as of the end of the relevant fiscal period after giving effect to the following adjustments: (a) the credit to such Capital Account of any amounts which such Member is obligated to restore under this Agreement or is deemed to be obligated to restore pursuant to either (i) the penultimate sentences of Treas. Reg. §1.704-2(g)(1) and Treas. Reg. §1.704-2(i)(5), or (ii) amounts that the Member is treated as obligated to restore under Treas. Reg. §1.704-1(b)(2)(ii)(c); and (b) the debit to such Capital Account of the amounts described in Treas. Reg. §1.704-1(b)(2)(ii)(d)(4), (5) and (6). The foregoing definition of Adjusted Capital Account Deficit is intended to comply with the provisions of Treas. Reg. §1.704-1(b)(2)(ii)(d) and shall be interpreted consistently therewith.

"Affiliate" of a specified Person means (i) any Person directly or indirectly controlling, controlled by or under common control with the Person specified, (ii) any Person owning or controlling ten percent (10%) or more of the outstanding voting securities or beneficial interests of the Person specified, (iii) any officer, director, partner, trustee or member of the immediate family of the Person specified, (iv) if the Person specified is an officer, director, partner, managing member or trustee, any corporation, limited partnership, limited liability company or trust for which that Person acts in that capacity, or (v) any Person who is an officer, director, managing member, general partner, trustee or holder of ten percent (10%) or more of the outstanding voting securities or beneficial interests of any Person described in clauses (i) through (iv). The term "control" (including the term "controlled by" and "under common control with")

means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

"Affiliate Guarantor" means Southside Outreach Group, Inc., which is an Affiliate of the Managing Member.

"<u>Affiliate Guaranty</u>" means the guaranty of the performance of the obligations of the Managing Member under this Agreement and the obligations of the Developer under the Development Agreement for the benefit of the Investor Member given by the Affiliate Guarantor, which Affiliate Guaranty is in the form of **Exhibit D**.

"Agency" means the Virginia Housing Development Authority, in its capacity as the agency designated to allocate LIHTC, acting through any authorized representative.

"Agreement" means this Second Amended and Restated Operating Agreement, as amended from time to time.

"Articles" means the Company's Articles of Organization or any other instrument or document which is required under the laws of the State of Formation to be signed by the Managing Member and filed in the appropriate public offices within the State of Formation to perfect or maintain the Company as a limited liability company under the laws of the State of Formation, to effect the admission, withdrawal or substitution of any Member of the Company, or to protect the limited liability of the members as Members under the laws of the Commonwealth of Virginia.

"Assumed Investor Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Investor Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Investor Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"Assumed Managing Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Managing Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Managing Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"<u>Authority</u>" or "<u>Authorities</u>" means any nation or government, any state or other political subdivision thereof, and any entity exercising its executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including but not limited to, any federal,

state or municipal department, commission, board, bureau, agency, court, tribunal or instrumentality.

"Bankruptcy" or "Bankrupt" as to any Person means the filing of a petition for relief as to any such Person as debtor or bankrupt under the Bankruptcy Act of 1898 or the Bankruptcy Code of 1978 or like provision of law (except if such petition is contested by such Person and has been dismissed within 60 days); insolvency of such Person as finally determined by a court proceeding; filing by such Person of a petition or application to accomplish the same or for the appointment of a receiver or a trustee for such Person or a substantial part of his assets; commencement of any proceedings relating to such Person under any other reorganization, arrangement, insolvency, adjustment of debt or liquidation law of any jurisdiction, whether now in existence or hereinafter in effect, either by such Person or by another, provided that if such proceeding is commenced by another, such Person indicates his approval of such proceeding, consents thereto or acquiesces therein, or such proceeding is contested by such Person and has not been finally dismissed within 60 days.

"Breakeven Operations" means the date following Final Closing upon which the gross operating revenues from the normal operation of the Project received on a cash basis (including all public subsidy payments due and payable at such time but not yet received by the Company) for a period of three (3) consecutive calendar months after Final Closing equals or exceeds all accrued operational costs of the Project, including, but not limited to, taxes, assessments, reserve fund for replacement deposits and debt service payments, the Accounting Fee and a ratable portion of the annual amount (as reasonably estimated by the Managing Member) of those seasonal and/or periodic expenses (such as utilities, maintenance expenses and real estate taxes or service charges in lieu of real estate taxes) which might reasonably be expected to be incurred on an unequal basis during a full annual period of operation, for such period of three (3) consecutive calendar months on an annualized basis (based on projections of the Company), as evidenced by a certification of the Managing Member with an accompanying unaudited balance sheet of the Company indicating that all trade payables have been satisfied (or with respect to trade payables within sixty (60) days of the date the services were performed or goods were delivered, the trade payables shall not be past due and the Company shall have an adequate cash reserve for the payment of such trade payables), all as shall be subject to the approval of the Investor Member. For the purpose of calculating Breakeven Operations only, the following costs shall not be considered operating costs of the Project: (i) payments on the Incentive Management Fee and Construction Period Management Incentive Fee; and (ii) payments to be made under the Development Agreement.

"<u>Bridge Loan Interest</u>" means the interest expense incurred by Investor Member in connection with any loan obtained by such Investor Member which is secured by the deferred capital contribution obligations of any of the members of such Investor Member.

"Capital Account" means the capital account of a Member as described in Section 11.06.

"<u>Capital Contribution</u>" means the total amount of money or other property contributed or agreed to be contributed, as the context requires, to the Company by each Member pursuant to the terms of this Agreement. Any reference to the Capital Contribution of a Member shall include the Capital Contribution made by a predecessor holder of the Interest of such Member.

"Capital Transaction" means any transaction out of the ordinary course of the Company's business which is capital in nature, including without limitation, the disposition, whether by sale (except when such sale proceeds are to be used pursuant to a plan or budget approved by all of the Members), casualty (where the proceeds are not to be used for reconstruction), condemnation, refinancing or similar event of any part or all of the Project.

"Capital Transaction Administrative Fee" means the fee payable under Section 11.04(d).

"<u>Capitalized Bridge Loan Interest</u>" means any Bridge Loan Interest required to be capitalized by the Company pursuant to Code Section 263A.

"Carveouts" has the meaning set forth in Section 4.01(g).

"Certificate" has the meaning set forth in the Recitals hereof.

"Certified Credits" means ninety-nine and ninety-nine hundredths percent (99.99%) of the annual LIHTC that the Accountants certify in writing to the Company that the Company will be able to claim during each full fiscal year during the Credit Period for all buildings in the Project assuming full compliance with the rent restrictions and income limitations of Section 42 of the Code. The calculation of the Certified Credits shall be based, among other things, on the Form(s) 8609 issued by the Agency for all the buildings comprising the Project and on the cost certification prepared in connection with the application by the Company for Form(s) 8609. Once the Certified Credits are determined, they shall not be adjusted during the term of this Agreement; provided, however, if with respect to an LIHTC Recapture Event the Managing Member makes a payment under Section 8.11(c), then the Certified Credits shall be reduced prospectively by the annual reduction in LIHTC attributable to such LIHTC Recapture Event.

"Certified Credit Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Decrease" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Increase" has the meaning set forth in Section 5.0l(e)(i).

"Code" means the Internal Revenue Code of 1986, as amended from time to time, or any corresponding provision or provisions of succeeding law.

"Company" means SSOG Miller Homes, a Virginia limited liability company.

"Completion Loan" has the meaning set forth in Section 8.11(a).

"Compliance Termination Sale" has the meaning set forth in Section 8.03(a).

"Consent" means the prior written consent or approval of the Investor Member and/or any other Person, as the context may require, to do the act or thing for which the consent is solicited.

"Construction Contract" means the construction contract in the guaranteed maximum amount of \$1,925,000 (including all exhibits and attachments thereto) to be entered into between the Company and the Contractor, pursuant to which the Project is to be rehabilitated. Such Construction Contract shall be subject to the Consent of the Investor Member.

"Construction Loan" means the Project Loan from a private lender identified on **Exhibit** F hereto.

"Construction Period Management Incentive Fee" has the meaning set forth in Section 4.02(s).

"Contractor" means Community Housing Partners, a Virginia nonstock corporation, which is the general construction contractor for the Project.

"Continued Compliance Sale" has the meaning set forth in Section 8.03(a).

"Counsel" or "Counsel for the Company" means Kanady & Quinn, P.C., or such other attorney or law firm upon which the Investor Member and the Managing Member shall agree; provided, however, that if any section of this Agreement either (i) designates particular counsel for the purpose described therein, or (ii) provides that counsel for the purpose described therein shall be chosen by another method or by another Person, then such designation or provision shall prevail over this general definition.

"Credit Period" means the ten-year "credit period" as defined in and determined in accordance with Section 42(f) of the Code.

"Debt Service Coverage Ratio" shall mean a fraction, the numerator of which is the difference between all cash actually received by the Company on a cash basis from normal operations, less all accrued operational costs of the Project, including any required deposits to a capital replacement reserve, and the denominator of which is all debt service, reserve, mortgage insurance premium and/or other cash requirements imposed by the Project Loan documents properly allocable to a particular period on an annualized basis, as determined by the Accountants (but not including loans to be repaid solely from available Net Cash Flow).

"Developer" means Southside Outreach Group, Inc, a Virginia nonstock corporation.

"<u>Development Agreement</u>" means the Development Agreement between the Company and the Developer as of even date herewith relating to the development of the Project and providing for the payment of the Development Fee, in the form set forth in **Exhibit A**.

"Development Budget" means the acquisition, construction, rehabilitation, development and financing budget for the acquisition, construction, rehabilitation, development, financing and operation of the Project, including without limitation the construction or rehabilitation of all improvements, the furnishing of all personalty in connection therewith, and the operation of the Project which Budget is attached hereto as **Exhibit H**, and any amendments thereto made with the Consent of the Investor Member. The Development Budget shall also include a calculation of the Projected LIHTC for the Project indicating the assumptions regarding basis which underlie such calculation, a 15-year income/expense pro forma, profit/loss statement, cash flow statement, depreciation/amortization schedule, capital account, minimum gain and 30 year analysis and a calculation of net sale proceeds.

"Development Costs" means all of the following: (i) all direct or indirect costs paid or accrued by the Company related to the acquisition of the Land (and any improvements thereon) and the development or rehabilitation of the Project, including payment of the Development Fee, amounts due under the Construction Contract, any construction cost overruns, the cost of any change orders and all costs necessary to achieve Substantial Completion; (ii) all costs to achieve Initial Closing and Final Closing, and satisfy any escrow deposit requirements which are conditions to the Final Closing, including any amounts necessary for local taxes, utilities, mortgage insurance premiums, casualty and liability insurance premiums, and any applicable loan fees, discounts or other expenses; (iii) for the period prior to Breakeven Operations, all costs, payments and deposits needed to avoid a default under any Project Loan, including without limitation, all required deposits to satisfy any requirements of a Project Lender to keep a Project Loan "in balance"; (iv) all costs and expenses relating to remedying any environmental problem or condition or Hazardous Materials that existed on or prior to Final Closing; and (v) all Operating Deficits incurred by the Company prior to Breakeven Operations and the achievement of at least 95% physical and economic occupancy during the three-month period while Breakeven Operations are achieved.

"<u>Development Fee</u>" means the fee payable by the Company to the Developer pursuant to Section 8.12 of this Agreement.

"Downward Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Early Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Economic Risk of Loss" has the meaning specified in Treas. Reg. §1.752-2.

"Environmental Consultant" has the meaning set forth in Section 5.01(j).

"Excess Development Costs" means all Development Costs in excess of the proceeds of the Project Loans and all Capital Contributions the Managing Member and Investor Member are required to make hereunder.

"Extended Use Agreement" means the Extended Use Regulatory Agreement and Declaration of Restrictive Covenants to be executed by the Company and delivered to the Agency at or subsequent to the Initial Closing, setting forth certain terms and conditions under which the Project is to be operated.

"Final Closing" means the occurrence of all of the following: (i) Substantial Completion, (ii) approval by the Project Lenders, if any, of the Company's certification of actual costs as to the development and construction or rehabilitation of the Project, (iii) disbursement by all Project Lenders of any and all previously undisbursed Project Loan proceeds including the funding of the Permanent Loan under Documents acceptable to the Investor Member, and (iv) commencement of amortization as to all Project Loans (to the extent any Project Loan requires principal amortization).

"Final Mortgage Amount" means the principal amount of all of the Project Loans, advanced at or prior to the Final Closing, before any reduction resulting from repayments of principal thereof.

"40-60 Set-Aside Test" means the Minimum Set-Aside Test whereby at least 40% of the units in the Project must be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size.

"Guarantor LIHTC Compliance Loan" has the meaning set forth in Section 8.11(c)(v).

"Hazardous Substances" has the meaning set forth in Section 16.07(e).

"Hazardous Waste Laws" has the meaning set forth in Section 16.07(e).

"<u>HOME Loan</u>" means the Project Loan from the Virginia Department of Housing and Community Development identified on <u>Exhibit F</u> hereto.

"Incentive Management Fee" means the fee payable by the Company to the Managing Member pursuant to Section 8.13 of this Agreement.

"Initial Amount" has the meaning set forth in Section 4.02(q).

"<u>Initial Closing</u>" means the date upon which one or more of the Project Loans is closed and the initial disbursement is made thereunder. The Initial Closing is anticipated to occur on December 12, 2014.

"Initial Period" has the meaning set forth in Section 8.11(b).

"Interest" or "Company Interest" means the ownership interest of a Member in the Company at any particular time, including the right of such Member to any and all benefits to which such Member may be entitled as provided in this Agreement and in the Act, together with the obligations of such Member to comply with all the terms and provisions of this Agreement and of said Act.

"Investor Member" means, initially, Housing Equity Fund of Virginia XVIII, L.L.C., a Virginia limited liability company.

"Investor Member Due Diligence Costs" has the meaning set forth in Section 5.01(f).

"IRS" means the Internal Revenue Service of the United States or any successor agency.

"<u>Land</u>" means the tract of land currently owned or to be purchased by the Company upon which the Project will be located, as more particularly described on <u>Exhibit C</u> attached hereto.

"Late Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"<u>Lease-Up Reserve</u>" has the meaning set forth in Section 4.02(s).

"<u>LIHTC</u>" means the low-income housing tax credit allowed for low-income housing projects pursuant to Section 42 of the Code.

"<u>LIHTC Compliance Guaranty</u>" means, collectively, the Managing Member obligations set forth in Section 8.11(c).

"LIHTC Recapture Event" means (a) the filing of a tax return by the Company evidencing a reduction in the qualified basis of the Project causing a recapture of LIHTC previously allocated to the Investor Member, (b) a reduction in the qualified basis of the Project following an audit by the IRS which results in the assessment of a deficiency by the IRS against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely file a petition with respect to such deficiency with the United States Tax Court and any other federal tax court of competent jurisdiction and the collection of such assessment shall be stayed pending the disposition of such petition, (c) a decision by the United States Tax Court or any other federal court of competent jurisdiction upholding the assessment of such deficiency against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely appeal such decision and the collection of such assessment shall be stayed pending the disposition of such appeal, or (d) the decision of a federal court of competent jurisdiction affirming such decision.

"LIHTC Reduction Guaranty Payment" has the meaning set forth in Section 5.01(e)(ii).

"<u>LIHTC Shortfall</u>" means, as to any period of time, the difference between the Certified Credit for such period of time and the Actual Credit for such period of time. For purposes of determining the amount of the LIHTC Shortfall for a particular period of time, if there is an adjustment to Capital Contributions under Section 5.01(e) because of a Late Delivery Capital Adjustment, the LIHTC Shortfall for such period of time shall be reduced by the Late Delivery Capital Adjustment.

"<u>Liquidator</u>" means the Managing Member or, if there is none at the time in question, such other Person who may be appointed in accordance with applicable law and who shall be responsible for taking all action necessary or appropriate to wind up the affairs of, and distribute the assets of, the Company upon its dissolution.

"<u>Loan Agreement</u>" means any loan agreement and/or similar agreement with respect to the terms and conditions of the making of any of the Project Loans, which will be entered into between the Company and any one of the Project Lenders at or prior to the Final Closing.

"Losses" has the meaning set forth in the definition of "Profits" and "Losses."

"Management Agent" means the management and rental agent for the Project designated pursuant to Section 8.15.

"<u>Management Agreement</u>" means the agreement between the Company and the Management Agent providing for the marketing and management of the Project by the Management Agent.

"Managing Member" means SSOG Management Miller Homes, LLC, a Virginia limited liability company, and any other Person admitted as a Managing Member pursuant to this Agreement, and their respective successors as any such successor may be admitted pursuant to this Agreement, including those Persons admitted pursuant the provisions of Sections 6.02 and 6.03.

"Managing Member Pledge" has the meaning set forth in Section 8.19.

"Managing Member's Special Capital Contribution" has the meaning set forth in Section 5.01(b).

"Member" means any Managing Member, Investor Member or Special Investor Member.

"<u>Member Nonrecourse Debt</u>" means any Nonrecourse Debt (or portion thereof) for which a Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"<u>Member Nonrecourse Deductions</u>" has the meaning set forth in Treas. Reg. §1.704-2(i)(2), and the amount of Member Nonrecourse Deductions with respect to a Member

Nonrecourse Debt for a fiscal year shall be determined in accordance with the rules of Treas. Reg. §1.704-2(i)(2).

"Minimum Gain" means the amount determined by computing with respect to each Nonrecourse Debt the amount of gain, if any, that would be realized by the Company if it disposed of the asset securing such liability (in a taxable transaction) in full satisfaction thereof (and for no other consideration), and by then aggregating the amounts so computed. For purposes of determining the amount of such gain with respect to a liability, the adjusted basis for federal income tax purposes of the asset securing the liability shall be allocated among all the liabilities that the asset secures in the manner set forth in Treas. Reg. §1.704-2(d)(2).

"Minimum Set-Aside Test" means the set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in its Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income. The Company has selected or will select the 40–60 Set-Aside Test as restricted by Code Section 42(g)(1) to require at least 40% of the units in the Project be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size, as the Minimum Set-Aside Test.

"<u>MM Loans</u>" means the loans which may be made by the Managing Member to the Company pursuant to Section 5.07(a) hereof, including any accrued interest thereon. Operating Deficit Loans shall not constitute MM Loans.

"Mortgage" means any deed of trust to be given by the Company in favor of any Project Lender as maker of a Project Loan, constituting a lien on the Project and securing a Project Loan.

"Net Cash Flow" means the sum of (i) all cash received from rents, lease payments and all other sources, but excluding (A) tenant security or other deposits (except to the extent forfeited to the Company), (B) Capital Contributions and interest thereon (other than if used to pay for an item deducted below in determining Net Cash Flow), (C) proceeds from Capital Transactions and (D) interest on reserves not available for distribution, (ii) the net proceeds of any insurance, other than fire and extended coverage and title insurance, to the extent not reinvested, and (iii) any other funds deemed available for distribution by the Managing Member with the approval of the Project Lenders, if required, less the sum of (x) all cash expenditures, and all expenses unpaid but properly accrued, which have been incurred in the operation of the Company's business (whether or not such expenditure is deducted, amortized or capitalized for tax purposes), including the management fee to the Management Agent and the Accounting Fee, (y) all payments on account of any loans made to the Company (whether such loan is made by a Member or otherwise), but not including any amounts to be paid pursuant to the Development Agreement or pursuant to any loans made by any Members where repayment of such loans is to be made out of Net Cash Flow, and (z) any cash reserves for working capital, capital expenditures, repairs, replacements and anticipated expenditures, in such amounts as may be required by the Project Lenders or the Investor Member, or may be determined from time to time by the Managing Member with the approval of the Investor Member and the Project Lenders, if required, to be advisable for the operation of the Company.

"Net Projected Tax Liabilities" means, as determined by the Accountants, based on the Company's tax records, and any final adjustments made prior to the availability of proceeds of Capital Transaction(s) for distribution, the cumulative amounts of the respective projected liabilities (collectively, the "Projected Tax Liabilities") of the Managing Member, the Investor Member's members, and their respective partners and members, if any (collectively, the "Company Taxpayers"), for any and all federal, state, and local taxes, including any recapture of prior LIHTC, to be imposed on the Company Taxpayers by reason of all Capital Transactions of the Company from which the proceeds in question are to be distributed, any and all prior Capital Transactions of the Company (to the extent proceeds from such prior Capital Transactions equal to the Projected Tax Liabilities for such prior transactions were not distributed) and any liquidation of the Company. Such projections of liabilities shall estimate the applicable tax rate or rates for the Managing Member (based on actual or projected taxable income) and shall assume the maximum applicable tax rate or rates for each of the Investor Member's partners or members, if any (without regard to actual taxable income), in effect at the time of each Capital Transaction, in all cases without regard to the alternative minimum tax, limitations on the use of business tax credits, or other factors that may affect tax liability in particular cases, and without adjustment for any variance from actual tax liabilities that may later occur.

"New Allocation" has the meaning set forth in Section 11.07(m)(ii).

"Nonrecourse Debt" means any Company liability that is considered nonrecourse for purposes of Treas. Reg. §1.1001-2 (without regard to whether such liability is a recourse liability under Treas. Reg. §1.752-1(a)(1)).

"Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(b)(1).

"<u>Nonrecourse Liability</u>" means any Company liability (or portion thereof) for which no Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Note" means any mortgage or deed of trust promissory note given by the Company in favor of a Project Lender evidencing a Project Loan.

"Notice" means a writing containing the information required by this Agreement to be communicated to a Member and sent by any manner set forth in Section 16.08, to such Member at such Member's address as specified pursuant to Section 16.08, the date of receipt thereof (or the next business day if the date of receipt is not a business day) or, in the case of registered or certified mail, the date of registry thereof or the date of the certification receipt, as applicable, being deemed the date of such Notice; provided, however, that any written communication containing such information sent to such Member actually received by such Member shall constitute Notice for all purposes of this Agreement.

"Operating Deficit" means the amount by which the gross receipts of the Company from lease payments, and all other income and receipts of the Company (other than proceeds of any loans to the Company, Capital Contributions, and investment earnings not available for distribution on funds on deposit in the Reserve Fund for Replacements, and other such reserve or escrow funds or accounts not available for distribution) for a particular period of time, is exceeded by the sum of all the operating expenses, including all debt service, operating and maintenance expenses, required deposits into the Reserve Fund for Replacements, any fees to the Project Lenders and/or any applicable mortgage insurance premium payments and all other Company obligations or expenditures, and excluding payments for construction of the Project and fees and other expenses and obligations of the Company to be paid from the Capital Contributions of the Investor Member to the Company pursuant to this Agreement during the same period of time.

"Operating Deficit Loan" shall have the meaning set forth in Section 8.11(b) of this Agreement.

"Operating Reserve" means the reserve referred to in Section 4.02(r).

"<u>Payment Date</u>" means the date which is ninety (90) days after the end of the Company's fiscal year with respect to the preceding fiscal year.

"<u>Percentage Interest</u>" means the percentage Interest of each Member as set forth in Sections 5.01(a) and (c).

"Permanent Loan" means the loans set forth on  $\underline{Exhibit F}$  hereto and described as permanent loans.

"Person" means any individual, partnership, corporation, trust, limited liability company or other entity.

"<u>Plans and Specifications</u>" means the plans and specifications for the Project stamped with the seal of an architect and/or engineer, which are subject to the approval of the Investor Member, and any changes thereto made in accordance with the terms of this Agreement.

"Post Closing Obligations" means those conditions to the Investor Member's obligation to fund all or any portion of its Capital Contribution as more fully described on the Post Closing Letter attached hereto as  $\underline{\mathbf{Exhibit}} \mathbf{K}$ .

"<u>Prime Rate</u>" means the interest rate announced from time to time by The Wall Street Journal as the prime lending rate expressed as a percent per annum. The "Prime Rate" shall be adjusted semi-annually on January 1 and July 1 of each year.

"Profits" and "Losses" mean, for each fiscal year of the Company, an amount equal to the

Company's taxable income or loss for such period from all sources, determined in accordance with §703(a) of the Code, adjusted in the following manner: (a) the income of the Company that is exempt from federal income tax shall be added to such taxable income or loss; (b) any expenditures of the Company which are not deductible in computing its taxable income and not properly chargeable to capital account under either §705(a)(2)(B) of the Code or the regulations promulgated under §704(b) of the Code shall be subtracted from such taxable income or loss; (c) in the event any Company asset is revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f), then the amount of any adjustment to the value of such Company asset shall be taken into account as gain or loss from the disposition of such Company asset for purposes of computing Profits or Losses; (d) gain or loss resulting from any disposition of Company asset which has been revalued pursuant to Treas. Reg. §1.704-1(b)(2)(iv)(f) and with respect to which gain or loss is recognized for Federal income tax purposes shall be computed by reference to the adjusted value of such Company asset, notwithstanding that the adjusted tax basis of such Company asset differs from the adjusted value; (e) any depreciation, amortization or other cost recovery deductions taken into account in computing such taxable income or loss shall be recomputed based upon the adjusted value of any Company asset which has been revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f); and (f) any items of income, gain, loss, deduction or credit which are specially allocated pursuant to Sections 11.07(b) through (n) shall not be taken into account in computing Profits or Losses.

"<u>Project</u>" means the land currently owned (or to be purchased) by the Company in South Boston, Virginia and the improvements to be rehabilitated, owned and operated thereon by the Company, and to be known as Miller Homes at Poplar Creek.

"<u>Project Documents</u>" means and includes the Construction Contract, the Mortgage(s), Note(s), Loan Agreement(s), Regulatory Agreement, Extended Use Agreement, Management Agreement, and all instruments delivered to (or required by) the Project Lenders or the Agency to the extent not otherwise listed in this definition.

"<u>Project Lender</u>" means any lender in its capacity as a lender of one of the Project Loans, or its successors and assigns in such capacity, acting through any authorized representative.

"Project Loans" means those loans set forth and described on **Exhibit F** hereto.

"Projected LIHTC" has the meaning set forth in Section 4.01(p).

"Qualified Contract" has the meaning set forth in Section 42(b)(h)(F) of the Code.

"Qualified Occupancy" shall mean occupancy of a LIHTC unit by a Qualified Tenant.

"Qualified Tenants" shall mean tenants under executed leases of at least six (6) months who at the time of their initial occupancy of the Project satisfy the (i) rent restriction and (ii) minimum set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in the Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income.

"Recapture Amount" has the meaning set forth in Section 11.02(c).

"Regulations" or "Treasury Regulations" or "Treas.Reg." means the Income Tax Regulations issued under the Code.

"Regulatory Agreement" means, to the extent applicable, and collectively, any regulatory agreements and/or any declaration of covenants and restrictions to be entered into between the Company and any Project Lender or any applicable government agency, whether prior to, at or after the Initial Closing, setting forth certain terms and conditions under which the Project is to be operated.

"Rent Restriction Test" means the test pursuant to Section 42(g) of the Code whereby the gross rent charged to tenants of the low-income units in the Project cannot exceed thirty percent (30%) of the imputed income limitation of the applicable units.

"Reserve Fund for Replacements" means the cash funded reserve for replacements required pursuant to Section 4.02 (q).

"SPARC Loan" means the Project Loan from the Virginia Housing Development Authority identified on **Exhibit F** hereto.

"Special Additional Capital Contribution" means the Special Additional Capital Contributions of the Investor Member under Section 5.01(d)(viii).

"Special Investor Member" means VAHM, LLC, a Virginia limited liability company, or its assignee.

"Sponsor" means Southside Outreach Group, Inc., a Virginia nonstock corporation, its successors and assigns.

"Sponsor Loan" means the Project Loan from the Sponsor identified on **Exhibit F** hereto.

"<u>State Designation</u>" means, with respect to the Project, the allocation by the Agency of LIHTC, as evidenced by the receipt by the Company of either a carryover allocation of LIHTC meeting the requirements of Section 42(h)(1)(E) of the Code and Treasury Regulations or IRS Form 8609 executed by the Agency as to all building in the Project for which such form is required.

"Substantial Completion" means the date that the Company receives all necessary permanent certificate(s) of occupancy (or certificates of occupancy which contain conditions or qualifications which are Consented to by the Investor Member) from the applicable governmental jurisdictions or authority(ies); provided, however, that Substantial Completion shall not be deemed to have occurred if on such date any liens or other encumbrances as to title

to the Land and the Project exist, other than those securing any Project Loan and/or those Consented to by the Investor Member.

"Substitute Investor Member" means any Person admitted to the Company as an Investor Member pursuant to Section 9.02.

"Surplus Cash" means any Net Cash Flow which, pursuant to the Project Documents or rules or regulations of any Project Lenders or the Agency, is permitted to be distributed to the Members.

"Title Company" means Stewart Title Guaranty Company.

"Unpaid Fee" has the meaning set forth in Section 5.01(b).

"<u>Unpaid LIHTC Shortfall</u>" means the outstanding amount of any LIHTC Shortfall for all the fiscal years of the Company, reduced by any amounts of Unpaid LIHTC Shortfall distributed to the Investor Member pursuant to Article XI of this Agreement. The unpaid LIHTC Shortfall shall bear interest at the "long-term applicable Federal rate" (as defined in Section 1274 of the Code) determined as of the date of the Investor Member's First Capital Contribution, compounded monthly.

"<u>VHCC</u>" means Virginia Housing Capital Corporation, a Virginia corporation and the managing member of the Investor Member.

"VHDA" means Virginia Housing Development Authority.

### ARTICLE III PURPOSE AND BUSINESS OF THE COMPANY

3.01 <u>Purpose of the Company</u>. The Company has been organized exclusively to acquire the Land and to develop, finance, construct, own, maintain, lease, operate and sell or otherwise dispose of the Project, in order to obtain long-term appreciation, cash income, LIHTC and tax losses. The Company will operate the Project in a manner that furthers the charitable purpose of Southside Outreach Group, Inc. by providing decent, safe, sanitary and affordable housing for low income persons and families. In the event of the conflict between the operation of the Project in a manner consistent with such charitable purpose and any duty of the Managing Member to operate the Project in order to maximize profits for the Investor Members, such charitable purpose shall prevail; provided, however, that in operating the Project no decision shall be made inconsistent with the requirements of any Regulatory Agreement.

- 3.02 <u>Authority of the Company</u>. In order to carry out its purpose, the Company is empowered and authorized to do any and all acts and things necessary, appropriate, proper, advisable, incidental to or convenient for the furtherance and accomplishment of its purpose, and for the protection and benefit of the Company, including but not limited to the following:
- (a) acquire the Land on which the Project is to be located and any improvements thereon;
- (b) construct, rehabilitate, operate, maintain, improve, buy, own, sell, convey, assign, mortgage, rent or lease any real estate and any personal property necessary to the operation of the Project;
- (c) provide housing, subject to the Minimum Set-Aside Test and the Rent Restriction Test and consistent with the requirements of the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements, as applicable, remain(s) in force;
- (d) enter into any kind of activity, and perform and carry out contracts of any kind necessary to, in connection with, or incidental to, the accomplishment of the purposes of the Company;
- (e) borrow money and issue evidences of indebtedness in furtherance of the Company business and secure any such indebtedness by mortgage, pledge, or other lien; provided, however, that unless otherwise specifically allowed under this Agreement or otherwise Consented to by the Investor Member, any Project Loans, and any evidences of indebtedness thereof and any documents amending, modifying or replacing any of such loans shall have the legal effect that at and after Final Closing the Company and the Members shall have no personal liability for the repayment of the principal of or payment of interest on any Project Loan, and that the sole recourse of any Project Lender, with respect to the principal thereof and interest thereon, shall be to the property securing such Project Loan, except for any Carveouts;
- (f) maintain and operate the Project, including hiring the Management Agent (which Management Agent may be any of the Members or an Affiliate thereof) and entering into any agreement for the management of the Project during its rent-up and after its rent-up period;
- (g) subject to the approval of the Agency and/or the Project Lenders, if required, and to other limitations expressly set forth elsewhere in this Agreement, negotiate for and conclude agreements for the sale, exchange, lease or other disposition of all or substantially all of the property of the Company, or for the refinancing of any mortgage loan on the property of the Company;
- (h) enter into the Loan Agreement, the Regulatory Agreement and the Extended Use Agreement, providing for regulations with respect to rents, profits, dividends and the disposition of property;

- (i) rent dwelling units in the Project from time to time, in accordance with the provisions of the Code applicable to LIHTC and in accordance with applicable federal, state and local regulations, collecting the rents therefrom, paying the expenses incurred in connection with the Project, and distributing the net proceeds to the Members, subject to any requirements which may be imposed by the Extended Use Agreement, the Regulatory Agreement and/or the other Project Documents; and
- (j) do any and all other acts and things necessary or proper in furtherance of the Company business.

# ARTICLE IV REPRESENTATIONS, WARRANTIES AND COVENANTS; DUTIES AND OBLIGATIONS

- 4.01 <u>Representations, Warranties and Covenants Relating to the Project and the Company.</u> As of the date hereof, the Managing Member hereby represents, warrants and covenants to the Company and to the Members that:
- (a) <u>Due Authorizations, Execution and Delivery.</u> The execution and delivery of this Agreement by the Managing Member and the performance by the Managing Member of the transactions contemplated hereby have been duly authorized by all requisite corporate, partnership, limited liability company or trust actions or proceedings. The Managing Member is duly organized, validly existing and in good standing under the laws of the state of its formation with power to enter into this Agreement and to consummate the transactions contemplated hereby.
- (b) <u>Rehabilitation of Project.</u> The rehabilitation and development of the Project shall be undertaken and shall be completed in a timely and workmanlike manner in accordance with (i) all applicable requirements of the Project Loans and the Project Documents, (ii) all applicable requirements of all appropriate governmental entities, and (iii) the Plans and Specifications of the Project that have been or shall be hereafter approved by the Investor Member and, if required, the Project Lenders and any applicable governmental entities, as such Plans and Specifications may be changed from time to time with the approval of the Investor Member and the Project Lenders, if required, and any applicable governmental entities, if such approval shall be required; it shall promptly provide copies of all change orders to the Investor Member.
- (c) <u>Zoning and Related Matters.</u> At the date hereof, at the Initial Closing and at the time of commencement of rehabilitation and thereafter continuously, the Land is and will be properly zoned for the Project, all consents, permissions and licenses required by all applicable governmental entities have been obtained, and the Project conforms and will conform

to all applicable federal, state and local land use, zoning, environmental and other governmental laws and regulations.

- (d) <u>Plans and Specifications</u>. The Managing Member has sent to the Investor Member the Plans and Specifications (including, without limitation, all working drawings) and all construction schedules, approved construction draws, certifications concerning occupancy, lien notices, project inspection reports, proposed changes and modifications to the Plans and Specifications, all documents pertaining to the Project Loan and any other information that is relevant to the rehabilitation and development of the Project.
- (e) <u>Public Utilities.</u> All appropriate public utilities, including sanitary and storm sewers, water, gas and electricity, are currently available and will be operating properly and in sufficient capacity for the Project at the time of certificate of occupancy. The Managing Member will keep all such utilities operating in a manner sufficient to service the Project.
- (f) <u>Title Insurance.</u> An owner's title insurance policy of a financially responsible institution acceptable to the Investor Member, in an amount equal to the principal amount of the Project Loans and the Capital Contributions of the Managing Member and the Investor Member, in favor of the Company, will be issued at or prior to the Initial Closing subject only to such easements, covenants, restrictions and such other standard exceptions as are normally included in owner's title insurance policies and which are Consented to by the Investor Member and with such endorsements to such policy as the Investor Member may request. Good and marketable fee simple title to the Land will be held by the Company. The Managing Member has not made any misrepresentation or failed to make any disclosure that will or could result in the Company lacking title insurance coverage based on imputation of knowledge of the Managing Member to the Company or the Managing Member's ability to perform its obligations hereunder.
- (g) Non-Recourse Loans. Except as otherwise provided herein, at and after the Final Closing, there shall be no direct or indirect personal liability of the Company, any of the Members, or any Affiliates of the Company or Members for the repayment of the principal of or payment of interest on any Project Loan, and the sole recourse of any Project Lender under any Project Loan with respect to the principal thereof and interest thereon shall be to the property securing the indebtedness, except for any liability of the Managing Member with respect to customary "carveouts" that are set forth in loan documents relating to the Project Loans (the "Carveouts") to which the Investor Member has Consented. However, the Managing Member shall be personally liable for the obligations of the Company under the Construction Loan and Sponsor Loan as described in **Exhibit F**.
- (h) <u>No Defaults.</u> The Managing Member is not aware of any default or any circumstances which, with the giving of notice or the passage of time, would constitute a default, under any agreement, contract, lease, or other commitment, or of any claim, demand, litigation, proceedings or governmental investigation pending or threatened against the Managing Member, the Project or the Company, or related to the business or assets of the Managing Member, the

Project or Company, which claim, demand, litigation, proceeding or governmental investigation could result in any judgment, order, decree, or settlement which would materially and adversely affect the business or assets of the Managing Member, the Project or Company.

- (i) <u>No Violation.</u> The execution of this Agreement, the incurrence of the obligations set forth in this Agreement, and the consummation of the transactions contemplated by this Agreement do not violate any provision of law, any order, judgment or decree of any court binding on the Company or the Managing Member or any Affiliate(s) thereof, any provision of any indenture, agreement, or other instrument to which the Company or the Managing Member is a party or by which the Company, Managing Member or the Project is affected, and is not in conflict with, and will not result in a breach of or constitute a default under any such indenture, agreement, or other instrument or result in creating or imposing any lien, charge, or encumbrance of any nature whatsoever upon the Project.
- (j) <u>Construction Contract.</u> The Construction Contract has been entered into between the Company and the Contractor; no other consideration or fee shall be paid to the Contractor in its capacity as the Contractor for the Project other than the amounts set forth in the Construction Contract or as evidenced by change orders approved by the Project Lenders and as otherwise disclosed in writing to and approved by the Investor Member; and all change orders to date have been paid in full. In addition, no consideration or fee shall be paid to the Developer or Managing Member by the Contractor.
- (k) Performance Bond; Letter of Credit. Either (i) one hundred percent (100%) payment and performance bonds issued by a nationally, financially recognized bonding company, in forms acceptable to the Project Lenders and the Investor Member, and in amounts satisfactory to the Project Lenders and the Investor Member, or (ii) a letter of credit in an amount and in a form, and from an issuer satisfactory to the Project Lenders and the Investor Member, will be obtained by the Contractor at or before Initial Closing and shall remain in full force and effect under terms and conditions as shall be acceptable to the Project Lenders and the Investor Member; in the alternative, the obligations of the Contractor will be guaranteed by the Managing Member and the Affiliate Guarantors and secured by cash, letter of credit or other security acceptable to the Project Lenders and the Investor Member.
- (l) <u>Insurance.</u> The Managing Member shall cause the Company to obtain and maintain insurance in accordance with the requirements of **Exhibit I** attached hereto.
- (m) <u>No Undisclosed Financial Responsibilities.</u> Neither the Company, nor the Managing Member, either individually or on behalf of the Company, has incurred any financial responsibility with respect to the Project prior to the date of execution of this Agreement, other than (i) that disclosed to the Investor Member, or (ii) obligations which will be fully satisfied at or prior to the Initial Closing. As of the date hereof and hereafter continuously, unless the Investor Member otherwise Consents or unless otherwise specifically provided for herein, the only indebtedness of the Company with respect to the Project are the Project Loans, if any, described on **Exhibit F**. Without limiting the generality of the foregoing, neither the Managing

Member, any of its Affiliates nor the Company, has entered, or shall enter, into any agreement or contract for any loans (other than the Project Loan) or for the payment of any Project Loan discounts, additional interest, yield maintenance or other interest charges or financing fees or any agreement providing for the guarantee of payment of any such interest charges or financing fees relating to any Project Loan.

- (n) <u>Valid Company; Power of Authority.</u> The Company is and will continue to be a valid limited liability company, duly organized under the laws of the Commonwealth of Virginia, and shall have and shall continue to have full power and authority to acquire the Land and to own, develop, construct, operate and maintain the Project in accordance with the terms of this Agreement, and shall have taken and shall continue to take all action under the laws of the State of Formation and any other applicable jurisdiction that is necessary to protect the limited liability of the Investor Members and to enable the Company to engage in its business.
- (o) <u>Restrictions on Sale or Refinancing.</u> No restrictions on the sale or refinancing of the Project, other than restrictions that may be set forth in the Project Documents, exist as of the date hereof, and no such restrictions shall, at any time while the Investor Member is an Investor Member, be placed upon the sale or refinancing of the Project.
- (p) <u>Projected LIHTC.</u> The Projected LIHTC applicable to the Project is \$61,739 for 2015, \$210,685 for 2016, \$213,000 for each year 2017 through 2024, \$151,261 for 2025, and \$2,315 for 2026 which equals the amount of LIHTC the Managing Member has projected will be allocated to the Investor Member, constituting ninety-nine and ninety-nine hundredths percent (99.99%) of the LIHTC which the Managing Member has projected will be available to the Company.
- (q) <u>Compliance with Agreements.</u> To the best of its knowledge after due inquiry, the Managing Member, either individually or on behalf of the Company, has fully complied with all applicable provisions and requirements of any and all contracts, options and other agreements with respect to the purchase of the Land and the ownership, development, financing and operation of the Project, including all Project Documents; it shall take, and/or cause the Company to take, all actions as shall be necessary to achieve and maintain continued compliance with the provisions, and fulfill all applicable requirements, of such agreements.
- (r) <u>State Designation.</u> On December 18, 2013, the Company received valid State Designation with respect to the Project.
- (s) <u>Applicable Income and Rent Restrictions.</u> The Project is being developed in a manner which satisfies, and shall continue to satisfy, all restrictions, including tenant income and rent restrictions, applicable to projects generating LIHTC under Section 42 of the Code. The Company will comply with the so-called "40-60 Set-Aside Test" of Code Section 42(g)(1)(B), so that at least 40% of the units in the Project will be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size; the Project is not subject to any other rental restrictions under the Project Documents except to the extent that

more than 40% of the residential units in the Project will be rent and income restricted in order to generate the full amount of the Projected Credits.

- (t) <u>Term of Extended Use Agreement.</u> The term of the Extended Use Agreement will not exceed 40 years and neither the Extended Use Agreement nor any other document, instrument or agreement to which the Company is a party shall restrict, limit or waive the right of the Company to cause a termination of the Extended Use Agreement prior to the end of such 40-year term in accordance with Code Section 42(h)(6)(E)(i)(II).
- (u) <u>Ownership of Managing Member.</u> Southside Outreach Group, Inc. owns and shall continue to own at all times during the term of the Company one hundred percent (100%) of all classes of interests of the Managing Member.
- (v) <u>Title to Project; Taxes and Assessments.</u> The Company has and shall have at all times good and marketable title to the Project, subject only to permitted exceptions thereto to which the Investor Member has given its Consent. All real estate taxes, assessments, water and sewer charges and other municipal charges, to the extent due and owing, have been paid in full on the Project.
- (w) <u>Taxpayer Certifications</u>. On behalf of the Company, the Managing Member will cause to be filed any and all certifications and other documents on a timely basis with the IRS, the Agency and all other Authorities, as have been and may be required to support the full amount of Projected Credits.
- (x) <u>Taxation and Limited Liability</u>. No event has occurred that has caused, and the Managing Member will not act in any manner that will cause (i) the Company to be treated for federal income tax purposes as an "association" taxable as a corporation, rather than as a limited liability company; or (ii) the Investor Member or the Special Investor Member to be liable for the Company's obligations in excess of its Capital Contributions.
- (y) No Tax-Exempt Use Property. No portion of the Project is or will be treated as "tax exempt use property" as defined in Section 168(h) of the Code. In the event the Managing Member or any member or shareholder of the Managing Member is controlled by a tax-exempt entity, such entity will make the election permitted under Section 168(h)(6)(F) of the Code. The Managing Member shall not allow the Company to enter into any lease with a tax-exempt entity without the prior written approval of the Special Investor Member.
- (z) <u>No Abusive Tax Shelter</u>. The Managing Member has not received notice from the IRS that it has considered the Managing Member to be involved in any abusive tax shelter and is not aware of any facts, which if known to the IRS, would cause such notice to be issued.
- (aa) Required Consents; No Defaults Under Loan Documents. The Company has obtained all consents required for the admission of the Investor Member to the Company,

including but not limited to, the consent of the holder(s) of the Project Loans, if necessary, and any required consents of applicable Authorities.

- (ab) <u>Bankruptcy</u>. No Bankruptcy, including, without limitation, attachments, execution proceedings, assignments for the benefit of creditors, insolvency, reorganization or other proceedings are pending or threatened against the Company or the Managing Member. The Managing Member will not permit such a Bankruptcy to occur.
- (ac) <u>Governmental Actions</u>. To the best of the Managing Member's knowledge, there is no official action of any Authority, pending or threatened, which in any way would (i) have a material adverse effect on the Company, the Project, the Investor Member or the LIHTC; (ii) involve any intended public improvements which improvements may result in any charge in excess of \$10,000 being levied against the Land; or (iii) any special assessment, being levied against or assessed upon the Land or the Project. There is no existing, proposed or contemplated, plan to widen, modify or realign any street or highway contiguous to the Land. The Managing Member will promptly notify the Investor Member of any such official actions or plans, if and as they arise.
- (ad) Moratoria; Assignments; Dedications. There is no reassessment (except for real estate property taxes), reclassification, rezoning, proceeding, ordinance or regulation (including amendments and modifications to any of the foregoing) pending or proposed to be imposed, by any Authority or any public or private utility having jurisdiction over the Land which would have a material adverse effect upon the use or occupancy of the Project. No special assessments have been levied against the Project or by an Authority upon the commencement or completion of any construction, alteration or rehabilitation on or of the Project or any portion thereof. The Managing Member will promptly notify the Investor Member of any such actions, if and as they arise. Except as previously disclosed in writing to and approved by the Investor Member, the completion of the improvements, alteration or rehabilitation on or to the Project or any portion thereof will not require the dedication of any portion of the Project by any Authority.
- (ae) <u>No Defects, Compliance</u>. Upon completion of the Project, there will be no material physical or mechanical defects or deficiencies in the condition of the Project, including, but not limited to, the roofs, exterior walls or structural components of the Project and the heating, air conditioning, plumbing, ventilating, elevator, utility, sprinkler and other mechanical and electrical systems, apparatuses and appliances located in, or about, the Land which would materially and adversely affect the Project or any portion thereof. The Project is free from infestation by termites or other pests, insects, animals or other vermin and the Managing Member will keep it so. The Project conforms (or will timely conform) to all governmental regulations, including, without limitation, all zoning, building, health, fire and environmental rules, regulations ordinances or requirements or environmental laws, regulations or procedures applicable to the Project where the failure to conform would result in a material adverse effect.
- (af) <u>No Defective Soils Conditions</u>. To the best of the Managing Member's knowledge after due inquiry, there are no defects or conditions of the soil that would have a

material adverse effect upon the use, occupancy and operation of the Project. The soil condition of the Land is such that it will support all of the improvements to be located thereon for its foreseeable life, without the need for unusual or new subsurface excavations, fill, footings, caissons or other installations. The improvements on the Land, as built, will be or are constructed in a manner compatible with the soil condition at the time of construction and all necessary excavations, fills, footings, caissons and other installations were then, have since been and will be provided.

- (ag) <u>Rights of First Refusal; Options</u>. Except as contemplated by the Amended and Restated Right of First Refusal Agreement set forth in <u>Exhibit L</u> attached hereto, neither the Managing Member nor the Company has entered into (nor will enter into) any contracts for the sale of the Project, the LIHTC with respect thereto, or any interest in the Project or Company other than in contemplation of this Agreement, nor do there exist any rights of first refusal or options to purchase the Project, the LIHTC with respect thereto, or any interest in the Company.
- (ah) <u>Securities Law Compliance</u>. The Managing Member has or will have timely complied or cause the timely compliance with all applicable Federal and state securities laws in connection with the offer and sale of the interest in the Company to the Investor Member.
- (ai) <u>Truth and Completeness of Representations and Disclosures.</u> No representation, warranty or statement of the Managing Member in this Agreement or in any document, certificate or schedule furnished or to be furnished to the Investor Member pursuant hereto contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements or facts contained therein not misleading. All material information concerning the Project known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, has been disclosed by the Managing Member to the Investor Member and there are no facts or information known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, which would make any of the facts or information submitted by the Managing Member to the Investor Member with respect to the Project inaccurate, incomplete or misleading in any material respect.
- (aj) <u>Compliance with Fair Housing Act.</u> At all times during the term of this Agreement, the Company shall comply with the provisions of the Fair Housing Act, as amended.
- (ak) Lenders to Project Entities Generally. Subject to provisions of this Agreement with respect to related party loans, an investor member or partner, including without limitation the Federal Home Loan Mortgage Corporation (such investor member or partner being referred to herein as a "Mortgagee"), in any entity that is a Member herein at any time may make, guarantee, own, acquire, or otherwise credit enhance, in whole or in part, a loan secured by a mortgage, deed of trust, trust deed, or other security instrument encumbering the Project owned by the Company (any such loan being referred to as a "Mortgage Loan"). Under no circumstances will a Mortgagee be considered to be acting on behalf or as an agent or the alter ego of such Member. A Mortgagee may take any actions that the Mortgagee, in its discretion,

determines to be advisable in connection with a Mortgage Loan (including in connection with the enforcement of a Mortgage Loan). By acquiring an interest in the Company, each Member acknowledges that no Mortgagee owes the Company or any Member any fiduciary duty or other duty or obligation whatsoever by virtue of such Mortgagee being a limited partner or member in a Member. Neither the Company nor any Member will make any claim against a Mortgagee, or against the Member in which the Mortgagee is a member or partner, relating to a Mortgage Loan and alleging any breach of any fiduciary duty, duty of care, or other duty whatsoever to the Company or to any Member based in any way upon the Mortgagee's status as a partner or member of a Member.

(al) <u>Member Loans</u>. No Member or any Affiliate of a Member shall make or purchase a loan to the Company unless the Company receives an opinion of competent tax counsel to the effect that such loan will have no adverse tax consequences to any of the Members.

### (am) Intentionally Omitted.

- (an) <u>Development Budget</u>. The Development Budget attached hereto as <u>Exhibit H</u> is accurate and complete. The assumptions underlying the calculations therein are reasonable and based upon the Managing Member's knowledge and experience.
- (ao) Reportable Transactions. The Company and its Members shall be permitted to disclose to any and all Persons, without limitation of any kind, the "tax treatment and tax structure" (as defined in Treasury Regulation Section 1.6011-4(c)) of the transaction contemplated by this Agreement and all materials of any kind (including opinions or other tax analyses) relating to such tax treatment and tax structure. The Managing Member shall (A) promptly notify the Investor Member of any "reportable transaction" under Code Section 6707(A)(c) or Treasury Regulation Section 1.6011-4 in which the Company shall engage or which it reports under Code Section 6111, and (B) maintain investor lists with respect to the Company as required under Code Section 6112. The Managing Member shall be responsible for its expenses or penalties attributable to its failure to report a reportable transaction or maintain lists (in accordance with Code Section 6112) as required by the Managing Member or the Company under the Code and applicable Treasury Regulations. Material advisors are required to supplement information disclosed to the IRS if the information provided in a filed disclosure is not longer accurate, in such instances, the Managing Member agrees to provide timely supplemental information about the Project to the IRS and the Investor.
- (ap) Reasonableness of Fees. All fees to be paid to the Managing Member or any Affiliate of the Managing Member hereunder or otherwise in connection with the development of the Project are reasonable in amount and consistent with standard practice in the industry.
- (aq) <u>REAC and HUD Reports</u>. The Managing Member shall advise the Investor Member of any REAC (Real Estate Assessment Center) inspection reports it receives

with respect to the Project as well as any notices from HUD indicating any adverse findings with respect to the Project, including, but not limited to, the following:

- (i) management review findings;
- (ii) Section 8 HAP contract violations; and
- (iii) HUD Regulatory Agreement violations.
- (ar) Governmental Review and Approvals/HUD 2530 Language. The Company shall not acquire or proceed with the development of the Project unless approval is obtained from HUD if such approval is required in connection with such development or acquisition. If the acquisition or development of the Project necessitates the filing of a Form 2530 Previous Participation Certificate with HUD (a "Previous Participation Certification"), the Managing Member shall so notify the Investor Member and such acquisition or development shall not proceed without the required Form 2530 filing. The Managing Member shall also provide adequate information to the Investor Member to enable any of its members to file any additional documents that may be required by HUD. Such information shall include but not be limited to the following:
  - (i) type of financing and governmental agency providing such assistance, FHA project number, Section 8 contract number or other agency identification number (if any);
  - (ii) closing date/date of receipt of assistance;
  - (iii) date that the Project is intended to be acquired and/or the development is to be financed by the Company;
  - (iv) property address and last inspection date/rating;
- (v) status of any pre-existing loan on the project (current, defaulted, assigned or foreclosed) and if ever defaulted, an explanation as to the causes of such default/foreclosure.
- (as) <u>OFAC Requirements</u>. The Managing Member and its Affiliates are (i) in compliance with all applicable anti-money laundering laws, including, without limitation, the USA Patriot Act and the laws administered by the United States Treasury Department's Office of Foreign Assets Control ("OFAC"), including, without limitation, Executive Order 13224, (ii) not on the Specially Designated Nationals and Blocked Persons List maintained by OFAC, and (iii) not otherwise identified by a government entity or legal authority as a Person with whom a U.S. Person is prohibited from transacting business. "U.S. Person" shall mean any United States citizen, any permanent resident alien, any entity organized under the laws of the United States (including foreign branches), or any person in the United States.

- (at) <u>Survival of Representations and Warranties.</u> All of the representations, warranties and covenants contained herein shall be deemed to be re-made as of the date of each Capital Contribution made by the Investor Member and shall survive the date of Final Closing and the funding date of each such Capital Contribution. The Managing Member shall indemnify and hold harmless the Investor Member against a breach of any of the foregoing representations, warranties and covenants and any damage, loss or claim caused thereby, including reasonable attorneys' fees and costs and expenses of litigation and collection.
- 4.02 <u>Duties and Obligations Relating to the Project and the Company</u>. The Managing Member shall have the following duties and obligations with respect to the Project and the Company:
- (a) Qualifying for LIHTC. It shall ensure that all requirements shall be met which are necessary to obtain or achieve (i) compliance with the Minimum Set-Aside Test, the Rent Restriction Test, and any other requirements necessary for the Project to initially qualify, and to continue to qualify, for LIHTC, including all applicable requirements set forth in the Regulatory Agreement and the Extended Use Agreement, (ii) issuance of IRS Form(s) 8609 with respect to the LIHTC, (iii) issuance of all necessary permanent, unconditional certificates of occupancy, including all governmental approvals required to permit occupancy of the Project, and (iv) Initial Closing and Final Closing.
- (b) <u>Tax Treatment of Company.</u> While conducting the business of the Company, the Managing Member shall not act in any manner which it knows or should have known after due inquiry will (i) cause the termination of the Company for federal income tax purposes without the Consent of the Investor Member or (ii) cause the Company to be treated for federal income tax purposes as an association taxable as a corporation.
- (c) <u>Securities Law Matters</u>. The Managing Member shall prepare and timely file all appropriate reports for the Company with the Securities and Exchange Commission and state securities administrators.
- (d) <u>Limited Liability Status</u>. The Managing Member shall (i) file such certificates and do such other acts as may be required to qualify and maintain the Company as a limited liability company under the Act and to qualify the Company to transact business in all such other jurisdictions as may be required under the applicable provisions of law, and (ii) take or cause the Company to take all reasonable steps deemed necessary by counsel to the Company to assure that the Company is at all times classified as a limited liability company for federal income tax purposes.
- (e) <u>Good Faith of Managing Member.</u> It shall exercise good faith in all activities relating to the conduct of the business of the Company, including the development, operation and maintenance of the Project, and the Managing Member shall take no action with respect to the business and property of the Company which is not reasonably related to the achievement of the purpose of the Company.

- (f) No Security Interests or Encumbrances; Debt Service Coverage Ratio. The Managing Member shall ensure that all of (i) the fixtures, maintenance supplies, tools, equipment and the like now and to be owned by the Company or to be appurtenant to, or to be used in the operation of the Project, as well as (ii) the rents, revenues and profits earned from the operation of the Project, will be free and clear of all security interests and encumbrances except for the Project Loans, the Mortgages, and any additional security agreements executed in connection therewith. From and after the Final Closing, the Project shall maintain a Debt Service Coverage Ratio of at least 1.15:1.0.
- (g) <u>Basis Adjustments.</u> It will execute on behalf of the Company all documents necessary pursuant to Sections 732, 743 and 754 of the Code to elect to adjust the basis of the Company's property upon the request of the Investor Member, if, in the sole opinion of the Investor Member, such election would be advantageous to the Investor Member.
- (h) <u>Payment of Development Fee.</u> It guarantees payment by the Company of the Development Fee as provided in Section 5.01(b).
- (i) <u>Tax Returns and Financial Statements.</u> It shall, during and after the period in which it is a Member, provide the Company with such information and sign such documents as are necessary for the Company to make timely, accurate and complete submissions of federal and state income tax returns and shall provide the Investor Member with the opportunity to review and Consent to drafts of all such returns at least twenty (20) days prior to their filing date, and will incorporate the changes of the Investor Member. In addition, the Managing Member shall provide the Investor Member with the opportunity to have not less than twenty (20) days to review drafts of audited financial statements prior to their finalization and will incorporate the changes of the Investor Member.
- (j) <u>Compliance with Governmental and Contractor Obligations.</u> It shall comply and cause the Company to comply with the provisions of all applicable governmental and contractual obligations, including any Regulatory Agreement.
- (k) <u>Tax Elections.</u> It has made (if applicable) and shall make such elections, or refrain from making such elections, with respect to the LIHTC, as are necessary to achieve and maintain the maximum allowable LIHTC to the Investor Member, unless otherwise directed in writing by the Investor Member. The Managing Member has made or will make the election to be taxed as a corporation on Form 8832 and will make the election to be taxable under Section 168(h) of the Code.
- (1) <u>Fines and Penalties.</u> It shall be responsible for the payment of any fines or penalties imposed by any applicable governmental authority or any Project Lender pursuant to the Project Documents and any documents executed in connection with obtaining the LIHTC (other than with respect to payments of principal or interest under any Project Loan) attributable to any action or inaction of it or its Affiliates.

- (m) <u>Notification of Default or IRS Proceedings.</u> It shall immediately notify the Investor Member of any written or oral notice of (i) any default or failure of compliance with respect to any of the Project Loans or any other financial, contractual or governmental obligation of the Company or the Managing Member, or (ii) any IRS proceeding regarding the Project or the Company.
- (n) <u>Notification of Construction Delays.</u> If at any time during the construction or rehabilitation of the Project, (i) construction or rehabilitation stops or is suspended for a period of ten (10) consecutive days, or (ii) construction or rehabilitation has been delayed so that in the reasonable determination of the Managing Member (A) Substantial Completion may not be achieved by the date set forth in the Construction Contract, or (B) the Projected Credits for any year during the Credit Period may not be achieved, the Managing Member shall immediately send Notice of such occurrence, together with an explanation of the circumstances surrounding such occurrence, to the Investor Member.
- (o) <u>Bank Accounts</u>. The Managing Member shall establish in the name and on behalf of the Company such bank accounts as shall be required to facilitate the operation of the Company's business. The Company's funds shall not be commingled with any other funds of the Managing Member or any of its Affiliates, including, without limitation, any other limited liability company in which the Managing Member is a managing member. Promptly upon the request of the Investor Member, the Managing Member shall obtain and deliver to the Investor Member full, complete and accurate statements of the amount and status of all Company bank accounts and all withdrawals therefrom and deposits thereto.
- (p) <u>Sales Notice to State Agency</u>. If necessary to obtain, maintain or avoid recapture of any LIHTC for the Company, upon written request of an Investor Member, the Managing Member shall, pursuant to Section 42(h)(6) of the Code, submit on behalf of the Company and its Members, and in accordance with the rules and regulations of the Agency, a written request to the Agency (or other applicable housing credit agency) to find a Person to acquire the Project pursuant to a Qualified Contract.
- (q) Reserve Fund for Replacements. It shall establish and maintain a segregated replacement reserve, in a lending institution acceptable to the Special Investor Member, to provide for working capital needs, improvements, replacements and any other contingencies of the Company. The initial \$10,000 of the Reserve Fund for Replacements shall be funded from the Seventh Capital Contribution and no later than 24 months after the release of the remaining \$10,000 from the Sixth Capital Contribution. At a minimum, the Managing Member shall cause the Company to annually deposit into a segregated reserve account, commencing upon Final Closing, \$300 per unit per year from the Company's gross operating revenues into the Reserve Fund for Replacements ("Initial Amount"). Thereafter, the Managing Member shall, each year, further fund the Reserve Fund for Replacement with an additional amount equal to the Initial Amount increased at a compounded rate of 4% per annum. Withdrawals from the Reserve Fund for Replacements shall require the consent and signature of

the Investor Member or Special Investor Member. The Managing Member shall not increase the amount in the Reserve Fund for Replacements materially above the amount required to be maintained by this Section 4.02(q) without the consent of the Investor Member, which consent shall not be unreasonably withheld. Notwithstanding anything to the contrary in this Section 4.02(q), however, the amount of the Reserve Fund for Replacements shall be increased if necessary to satisfy the requirements of any creditor of the Company or any Authority having jurisdiction over the Project. Notwithstanding the foregoing, in the event the Investor Member or Special Investor Member delay the deposit of the \$10,000 for Reserve Fund for Replacements from the Seventh Capital Contribution, the amount not deposited will accrue interest at 1.5% per annum and this interest will be paid by the Special Investor Member to the Reserve Fund for Replacements account no later than 24 months after the remaining \$10,000 from the Sixth Capital Contribution has been released.

Operating Reserves. In addition to the requirements of Section 4.02 (q), in order to meet operating expenses of the Company which exceed operating income available for the payment thereof, the Managing Member shall cause the Company to deposit an initial amount of \$125,000 (or such greater amount as may be required by the Project Lenders) into a segregated reserve account in a lending institution acceptable to the Special Investor Member (the "Operating Reserve") to fund operating expenses and debt service in excess of operating revenues and to pay any Unpaid Fee, as that term is defined in Paragraph 5.01(b) hereof. The initial \$125,000 of the Operating Reserve shall be funded from the proceeds of the Seventh Capital Contribution and no later than 24 months after the release of the remaining \$10,000 from the Sixth Capital Contribution; provided, however, that if the Investor Member or Special Investor Member delays funding of the Operating Reserve and the Operating Reserve is needed to for the aforementioned purposes, the Investor Member shall release the amount needed to the Managing Member. If there is a delay in the payment of the Seventh Capital Contribution due to the fault of the Investor Member, the unpaid portion of the Operating Reserve shall bear interest at the rate of 1.5% per annum (starting upon the release of the preceding Capital Contribution), and such unpaid portion, including any accrued interest, will be paid no later than 24 months after payment of the Sixth Capital Contribution ("Delayed Operating Reserve Payment"). If the Delayed Operating Reserve Payment is necessary to pay guaranty or other obligations hereunder, Investor Member shall disburse such payment to fully fund the Operating Reserve. Disbursements from the Operating Reserve for the aforementioned purposes shall constitute MM Loans by the Managing Member only to the extent of amounts funded by it into the Operating Reserve pursuant to the previous sentence. Additionally, the Managing Member shall cause the Company to deposit into the Operating Reserve amounts sufficient to maintain a balance of \$125,000, from Net Cash Flow as set forth in Section 11.03(b) hereof. Withdrawals from the Operating Reserve shall require the prior written approval of the Special Investor Member. Notwithstanding the foregoing, the Special Investor Member may elect to hold additional cash reserves as an additional Operating Reserve amount, which would be strictly used for the Project and would be in addition to the \$125,000 referenced above.

#### (s) Lease-Up Reserve.

By the time of certificate of occupancy, the Managing Member shall establish and cause the Company to fund and maintain a lease-up reserve (the "Lease-Up Reserve") in the name of the Company and maintained in a segregated Company account established for this purpose. The amount of the Lease-Up Reserve shall be \$10,000 and shall be fully funded by the proceeds of the Fifth Capital Contribution. Withdrawals from the Lease-up Reserve account shall require the consent and signature of the Investor Member. At such time as the Project Property shall have achieved and maintained for a period of at least three months at least 93% occupancy (measured by both physical occupancy and "paid" occupancy based upon the then current rents for apartment units) and three months of Breakeven Operations, any unused portion of the Lease-Up Reserve shall be paid to the Managing Member (or the nominee if so directed by the Managing Member) as a construction period management incentive fee ("Construction Period Management Incentive Fee").

- (t) <u>Pre-Development Activities</u>. The Managing Member shall be specifically and solely responsible for the following duties:
  - (1) Analyzing the Qualified Allocation Plan ("QAP") for targeted areas within a state.
  - (2) Identifying potential land sites.
  - (3) Analyzing the demographics of potential sites.
  - (4) Analyzing a site's economy and forecast future growth potential.
  - (5) Determining the site's zoning status and possible rezoning actions.
  - (6) Contacting local government officials concerning access to utilities, public transportation, impact fees and local ordinances.
  - (7) Performing environmental tests on selected sites.
  - (8) Negotiating the purchase of the land upon which the Project is located and its related financing.
  - (9) Performing any other duties or activities relating to the acquisition of the land upon which the Project is located.
- 4.03 <u>Single Purpose Entity</u>. The Managing Member shall engage in no other business or activity other than that of being the Managing Member of the Company. The Managing Member was formed exclusively for the purpose of acting as the Managing Member of the Company and has never engaged in any other activity, business or endeavor. As of the date of this Agreement, the Managing Member has no liabilities or indebtedness other than its liability for the debts of the Company, and the Managing Member shall not incur any indebtedness other

than its liability for the debts of the Company. If the Managing Member determines it needs additional funds for any purpose, it shall obtain such funds solely from capital contributions from its shareholders or members. The Managing Member has observed and shall continue to observe all necessary or appropriate corporate formalities in the conduct of its business. The Managing Member shall keep its books and records separate and distinct from those of its shareholders, members and affiliates. The Managing Member shall clearly identify itself as a legal entity separate and distinct from its shareholders, members and its affiliates in all dealings with other Persons. The Managing Member has been adequately capitalized for the purposes of conducting its business and will not make distributions at a time when it would have unreasonably small capital for the continued conduct of its business.

## ARTICLE V <u>MEMBERS, MEMBERSHIP INTERESTS</u> AND OBLIGATIONS OF THE COMPANY.

- 5.01 Members; Capital Contributions; Company Interests.
- (a) <u>Initial Managing Member Contribution</u>. The Managing Member, its principal address or place of business, its Capital Contribution and its Percentage Interest are as follows:
  - (i) Name and Address:

    SSOG Management Miller Homes, LLC
    c/o Southside Outreach Group, Inc.
    P.O. Box 375
    South Boston, VA 24592
- (ii) Capital Contribution: \$100.00, plus all of its rights, title and interest in, to and under all agreements, licenses, approvals, permits, LIHTC applications and allocations and any other tangible or intangible personal property which is related to the Project or which is required to permit the Company to pursue its business and carry out its purposes as contemplated in this Agreement.
  - (iii) Percentage Interest: 0.009%
- (b) <u>Managing Member's Special Capital Contribution</u>. In the event that the Company has not paid all or part of the amounts due under the Development Agreement ("Unpaid Fee") on or before the earlier of (i) the thirteenth (13th) anniversary of placement in service of the Project, or (ii) the date required under the Development Agreement, the Managing Member shall contribute to the Company an amount equal to any such Unpaid Fee (the "Managing Member's Special Capital Contribution") and the Company shall thereupon make a

payment in an equal amount to the Unpaid Fee; provided, however, that prior to the making of the Managing Member's Special Capital Contribution, funds in the Operating Reserve may be used to pay the Unpaid Fee, subject to approval by the Investor Member, and after application of the approved portion of the Operating Reserve, any remaining Unpaid Fee shall be paid using the Managing Member's Special Capital Contribution.

- (c) <u>Investor Members</u>. The Investor Member and the Special Investor Member, respectively, their principal officer and places of business and Percentage Interests are as follows:
- (i) The Investor Member, its principal office and place of business, and its Percentage Interest are as follows:

Housing Equity Fund 99.99%

Capital Contribution of the Investor Member

of Virginia XVIII, L.L.C. 1840 West Broad Street, Suite 200 Richmond, Virginia 23220 is as set forth in subparagraph (d) immediately below, as increased for purposes of the Company's books of account by the amount of the Capitalized Bridge Loan Interest allocable to the Investor Member, also as set forth in subparagraph (d) immediately below

(ii) The Special Investor Member, its principal office and place of business, its Percentage Interest and its Capital Contribution are as follows:

VAHM, LLC \$10.00 0.001% 1840 West Broad Street, Suite 200

Richmond, Virginia 23220

- (d) <u>Investor Member Capital Contributions</u>. Subject to the provisions of this Agreement, including, without limitation, the provisions of Sections 5.01(e) and 5.03, the Investor Member shall be obligated to make Capital Contributions to the Company in the amount of \$1,955,000 payable in installments as follows. However, in addition to such Contributions, the Capital Contributions of the Investor Members shall be deemed to include, and their respective Capital Accounts shall so reflect, each Investor Member's allocable share of Capitalized Bridge Loan Interest as determined by the Company's Accountants in consultation with each Investor Member.)
- (i) <u>First Capital Contribution</u>. The amount of the first Capital Contribution shall be Three Hundred Thousand and No/100 Dollars (\$300,000). After satisfaction of all of the conditions set forth below, and review and approval of the items described below, the Investor Member shall make the First Capital Contribution. A portion of the First Capital Contribution in the amount of \$28,000 shall be used to pay the Investor Member's Due Diligence Costs and an additional portion of the First Capital Contribution shall be used to pay for approved costs of the

Development of the Project, including payment of a portion of the Development Fee in the amount of \$25,000.

- (A) <u>Title Policy</u>. The Title Company shall have issued the Company's title policy in an amount equal to the acquisition and development cost of the Project, showing the Company as owner of fee simple title to the Land and subject to only such exceptions as are acceptable to the Investor Member, and containing fairways, non-imputation, creditors' rights, zoning, survey, access, tax parcel and such other endorsements as the Investor Member may require;
- (B) Environmental Matters. The Investor Member shall have received a report satisfactory to the Investor Member confirming no material adverse environmental conditions, including, without limitation, (1) evidence that radon gas is not present in any of the apartment units at a level above the recommended permitted safe level as determined by the Environmental Protection Agency or any other applicable governmental authority, and (2) lead-based paint and asbestos containing materials, if present, can be properly abated as part of construction;
- (C) <u>Legal Opinion</u>. The Investor Member shall have received a legal opinion as set forth in Section 5.04;
- (D) <u>Permanent Financing</u>. The Investor Member shall have received copies of all commitment letters or agreements from all of the Company's anticipated financing sources, in form and substance acceptable to the Investor Member, necessary to meet the Company's financial needs for the Project.
- (E) <u>Survey</u>. The Investor Member shall have received and approved an ALTA Survey, dated no more than ninety (90) days prior to the date of funding;
- (F) <u>Plans and Specifications</u>. The Investor Member shall have received and approved Plans and Specifications for the Project;
- (G) <u>Permits</u>. The Investor Member shall have received a copy of all permits and licenses required for the construction and rehabilitation of the Project, issued by the appropriate governmental authorities;
- (H) <u>Construction Financing</u>. Evidence that all construction financing proceeds are available, including copies of all executed construction financing documents;
- (I) <u>Credits</u>. Evidence from the Agency that the Project will qualify for annual LIHTC of at least \$213,000;

- (J) <u>Construction Contract</u>. The general construction contract, in form and substance acceptable to the Investor Member and with a fixed price or maximum upset price acceptable to the Investor Member, and with a general contractor reasonably acceptable to the Investor Member;
- (K) <u>Financials</u>. Current financial statements of the Developer, verification of background information to be provided to the Investor Member by the Managing Member and there having been no changes in the tax laws or treasury regulations or pronouncements or interpretations of existing tax issues that would materially and adversely affect the Investor Member's investment in the Company; and
- (L) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy its due diligence requirements including, without limitation, (i) those documents listed on the Investor Member's closing checklist, a copy of which has been previously delivered to the Managing Member; (ii) the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto; and (iii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.
- (ii) <u>Second Capital Contribution</u>. The amount of the Second Capital Contribution shall be up to Three Hundred Thousand and No/100 Dollars (\$300.000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Second Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to pay for the cost of rehabilitation of the Project or to repay the Construction Loan.
  - (A) <u>First Capital Contribution Paid</u>. The occurrence of the Investor Member's First Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Second Capital Contribution;

- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that 25% of the construction has been completed in accordance with the Plans and Specifications;
- (E) <u>10% Cost Certification</u>. The Investor Member shall have received a copy of the cost certification the Company or Affiliate Guarantor delivered to the Virginia Housing Development Authority in connection with any carryover of LIHTC, with copies of all invoices and backup information;
- (F) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require; and
- (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy, including, without limitation, (i) the Post Closing Obligations, if any, as set forth on Exhibit K attached hereto; and (iii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.

Amounts disbursed pursuant to Sections 5.01(d)(i) and (ii), and to the extent necessary to pay for the costs of construction or rehabilitation, any amount under Section 5.01(d)(iii) and (iv), shall be disbursed through an escrow agreement in form and substance satisfactory to the Investor Member, and providing for, among other things, a *pari passu* disbursement of the Investor Member's capital contributions with the Project Loans. All investment earnings on the Investor Member's Capital Contributions disbursed through an escrow shall inure to the benefit and belong to the Investor Member.

- (iii) <u>Third Capital Contribution</u>. The amount of the Third Capital Contribution shall be up to Three Hundred Thousand and No/100 Dollars (\$300,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Third Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to pay for the cost of rehabilitation of the Project or to repay the Construction Loan.
  - (A) <u>Second Capital Contribution Paid</u>. The occurrence of the Investor Member's Second Capital Contribution;

- (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
- (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Second Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that 50% of the construction been completed in accordance with the Plans and Specifications;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require; and
- (F) Other Documentation. Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy, including, without limitation, (i) the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto; and (iii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.

Amounts disbursed pursuant to Sections 5.01(d)(i) and (ii), and to the extent necessary to pay for the costs of construction or rehabilitation, any amount under Section 5.01(d)(iii) and (iv), shall be disbursed through an escrow agreement in form and substance satisfactory to the Investor Member, and providing for, among other things, a *pari passu* disbursement of the Investor Member's capital contributions with the Project Loans. All investment earnings on the Investor Member's Capital Contributions disbursed through an escrow shall inure to the benefit and belong to the Investor Member.

(iv) <u>Fourth Capital Contribution</u>. The amount of the Fourth Capital Contribution shall be up to Three Hundred Thousand and No/100 Dollars (\$300,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Fourth Capital

Contribution in the amount requested by the Managing Member in the manner set forth below, to pay for the cost of rehabilitation of the Project or to repay the Construction Loan.

- (A) <u>Third Capital Contribution Paid</u>. The occurrence of the Investor Member's Third Capital Contribution;
- (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
- (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Second Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that 75% of the construction been completed in accordance with the Plans and Specifications;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require; and
- (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy, including, without limitation, (i) the Post Closing Obligations, if any, as set forth on Exhibit K attached hereto; and (iii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.
- (v) <u>Fifth Capital Contribution</u>. The amount of the Fifth Capital Contribution shall be Five Hundred Twenty Thousand and No/100 Dollars (\$520,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Fifth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to fund the Lease-Up Reserve, to repay the Construction Loan and to pay for approved costs of the Development of the Project, including payment of a portion of the Development Fee in the amount of \$16,190.

- (A) <u>Fourth Capital Contribution Paid.</u> The occurrence of the Investor Member's Fourth Capital Contribution;
- (B) <u>Final Closing.</u> Simultaneously with Final Closing, provided that the Investor Member has received fifteen (15) days' prior written notice of the date of Final Closing, and has received copies of any loan documents (including loan riders) executed in connection with the permanent financing that have not been previously delivered to the Investor Member;
- (C) <u>Survey</u>. The Investor Member shall have received and approved an updated and recertified as-built survey satisfactory to the Investor Member dated no more than thirty (30) days prior to the date of funding;
- (D) <u>As Built Plans and Specifications</u>. The Managing Member shall have submitted to the Investor Member a written document executed by the Managing Member, the architect and the Contractor certifying no material change to the "forconstruction" Plans and Specifications previously approved by the Project Lenders and Investor Member:
- (E) <u>Permits, Licenses and Certificates of Occupancy</u>. The Investor Member shall have received a copy of any permits and licenses which are required for the operation and use of the Project and a copy of the final and unconditional certificate or certificates of occupancy, or the equivalent, issued by the appropriate governmental authorities for the Project in its entirety;
- (F) <u>Draft Cost Certification.</u> Receipt and approval of a draft cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (G) <u>Managing Member Certificate.</u> Receipt of a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 continue to be true and accurate through the date of the proposed Third Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or the Project at such time;
- (H) <u>Legal Opinion</u>. The Investor Member shall have received an update of the legal opinion previously delivered to the Investor Member in connection with its making the Initial Capital Contribution;
- (I) Evidence of Applicable Fraction. The Investor Member shall have received satisfactory evidence that the Applicable Fraction (as defined in Code Section 42(c)(1)(B)) for the Project equals or exceeds forty percent (40%) determined as of the date of the proposed Third Capital Contribution;

- (J) <u>Architect's Certificate</u>. The Managing Member shall have delivered to the Investor Member an architect's certificate of substantial completion in the form requested by the Investor Member;
- (K) <u>Payment of Taxes</u>. The Investor Member shall have received satisfactory evidence (which may be included in the title policy described below) that all real property taxes and assessments for the Project due and payable through the date of funding have been timely and fully paid;
- (L) <u>Title Policy</u>. The Title Company shall have issued a final date down endorsement to the title policy extending the date of the title policy through the date of final funding of the Project Loans and the Third Capital Contribution and showing no exceptions to title other than those exceptions reflected on the title policy as of Initial Closing and other exceptions as may be acceptable to the Investor Member;
- (M) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy, including, without limitation, (i) the Post Closing Obligations, if any, as set forth on Exhibit K attached hereto; and (iii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV; and
- (N) Managing Member Elections. The Managing Member will provide evidence that it has made the election to be taxable under Code Section 168(h)(6)(F)(ii) and that such election was effective prior to placement in service of the Project. The Managing Member will also provide evidence that it has filed Form 8832 with the IRS electing to be taxed as a corporation and that such election was effective prior to placement in service of the Project.
- (vi) <u>Sixth Capital Contribution</u>. The amount of the Sixth Capital Contribution shall be One Hundred Thousand and No/100 Dollars (\$100,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Sixth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to pay a portion of the Development Fee. Notwithstanding the foregoing, if the Project achieves full qualified occupancy and Breakeven Operations with physical and economic of at least 95% for at least three consecutive months and the other conditions are met as set forth below, the Investor Member shall consent to the release of all but \$10,000 of the Sixth Capital Contribution amount. The remaining \$10,000 would be released following the achievement of the consecutive sixmonth period in which Breakeven Operations has been achieved.
  - (A) <u>Fifth Capital Contribution Paid.</u> The occurrence of the Investor Member's Fifth Capital Contribution;

- (B) Qualified Occupancy. Achievement of occupancy of one hundred percent (100%) of the residential units in the Project by Qualified Tenants, and the Managing Member, if requested by the Investor Member, shall demonstrate such occupancy by submitting to the Investor Member certified rent rolls and tenant qualification forms that confirm that such tenants qualify under Section 42 of the Code;
- (C) <u>Breakeven Operations.</u> The last day of the month following the month in which Breakeven Operations occurs (with the Project having achieved at least 93% physical and economic occupancy for the three-month period in which Breakeven Operations has been achieved, including a Debt Service Coverage Ratio of at least 1.15);
- (D) Environmental Matters. The Managing Member shall have provided the Investor Member evidence that the construction of the Project did not result in the filling or disturbance of any wetlands and that any actions recommended to be taken which were contained in any environmental assessment reports prepared in conjunction with the development of the Project have been appropriately completed in a manner that fully complies with such recommendations and all laws, regulations, ordinances, orders or decrees pertaining to environmental matters;
- (E) <u>Extended Use Agreement.</u> Receipt by the Investor Member of a copy of an asrecorded Extended Use Agreement;
- (F) <u>Managing Member Certificate.</u> The Investor Member shall have received a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Fourth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or Project at such time;
- (G) <u>Cost Certification.</u> Receipt of an audited cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (H) <u>8609's</u>. Receipt of the Form(s) 8609 for the entire Project executed by the Agency;
- (I) <u>Company Tax Return</u>. The Investor Member shall have received a complete copy of the Company's 2015 tax return; and
- (J) Other Documentation The Investor Member shall have received such other documentation as it may reasonably request to satisfy, including, without limitation, (i) the Post Closing Obligations, if any, as set forth on Exhibit K

attached hereto; and (iii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.

- (vii) <u>Seventh Capital Contribution</u>. The amount of the Seventh Capital Contribution shall be One Hundred Thirty-Five Thousand and No/100 Dollars (\$135,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Seventh Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to fund the Operating Reserve and the Replacement Reserve. Notwithstanding the foregoing, the Investor Member may fund this \$135,000 any time within 24 months of the date of the release of the remaining portion of the Sixth Capital Contribution and any amount not deposited immediately will accrue interest at 1.5% per annum to be paid by the Investor Member; however, if the Operating Reserve or Replacement Reserve are needed within this 24-month period, the Investor Member shall fund it accordingly.
  - (A) <u>Sixth Capital Contribution Paid.</u> The occurrence of the Investor Member's Sixth Capital Contribution;
  - (B) <u>Managing Member Certificate.</u> The Investor Member shall have received a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Fourth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or Project at such time; and
  - (C) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy, including, without limitation, (i) the Post Closing Obligations, if any, as set forth on Exhibit K attached hereto; and (iii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.

- (viii) Investor Member's Special Additional Capital Contributions. If, in any fiscal year of the Company, the Investor Member's Capital Account balance may be reduced to or below zero, the Investor Member may, in its sole and absolute discretion, make a Special Additional Capital Contribution to the Company, in an amount reasonably required to avoid the reduction of the Investor Member's Capital Account balance to or below zero. If the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Investor Member shall receive a guaranteed payment pursuant to Section 5.06 for the use of its Special Additional Capital Contribution. Whenever the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Managing Member shall have the option, in its sole and absolute discretion, to make Special Additional Capital Contributions to the Company, up to the same amount and on the same terms in the aggregate as the Special Additional Capital Contribution made by the Investor Member at that time.
- (e) Adjustment to Capital Contributions of Investor Member. Following determination of Certified Credits, the Accountants shall make a determination as to whether there is a Downward Capital Adjustment. If events subsequent to such determination result in a decrease in the Capital Contributions of the Investor Member due to a Late Delivery Capital Adjustment, then the Accountants shall recalculate the Downward Capital Adjustment to take into account such Late Delivery Capital Adjustment. Following the determination of a Downward Capital Adjustment and/or a Late Delivery Capital Adjustment, the Managing Member or the Company, as appropriate, shall make payments as required under Section 5.01(e)(ii).
  - (i) The following definitions shall apply for purposes of determining adjustments to Capital Contributions:
  - A. "<u>Certified Credit Capital Adjustment</u>" shall equal the product of (A) Certified Credits for the Credit Period (excluding any LIHTC resulting from an increase in qualified basis under Code Section 42(f)(3)), minus \$213,000, times (B) \$0.9178 and (C) times ten (10). The Certified Credit Capital Adjustment may be a positive or negative number.
  - B. "<u>Certified Credit Capital Decrease</u>" means a negative Certified Credit Capital Adjustment.
  - C. "<u>Certified Credit Capital Increase</u>" means a positive Certified Credit Capital Adjustment.
  - D. "<u>Downward Capital Adjustment</u>" shall mean the following: (A) if either there is a Certified Credit Capital Decrease or if the Certified Credit Capital Adjustment is zero, then the Certified Credit Capital Decrease plus the Late Delivery Capital Adjustment; or (B) if there is a Certified Credit Capital Increase, the positive

- amount, if any, by which the Late Delivery Capital Adjustment exceeds the Certified Credit Capital Increase.
- E. "<u>Late Delivery Capital Adjustment</u>" shall mean for calendar year 2015 and 2016 the amount, if any, by which \$61,739 and \$210,685, respectively, exceeds Actual Credits for such year.
- F. "Early Delivery Capital Adjustment" shall mean the product of (a) \$0.50 and (b) the amount, if any, by which Actual Credits for calendar year 2015 exceeds \$61,739 and for calendar year 2016 exceeds \$210,685 (but in no event shall the total Early Delivery Capital Adjustment exceed \$10,000); provided, however, that if the Project does not achieve 100% Qualified Occupancy by July 1, 2015, then the Investor Member shall not be obligated to make an Early Delivery Capital Adjustment despite the delivery of Actual Credit as described herein.
  - (ii) If there is a Downward Capital Adjustment, then the Capital Contributions of the Investor Member shall be immediately reduced by the Downward Capital Adjustment. The Downward Capital Adjustment shall first reduce the Fifth Capital Contribution (if it has not previously been funded), and then to the extent necessary, the Sixth Capital Contribution, and then to the extent necessary, each remaining Capital Contribution. If the Downward Capital Adjustment exceeds the total of all unfunded Capital Contributions (prior to the reduction under this provision), then the Managing Member shall make a payment immediately to the Company equal to the amount of such excess, and the Company shall immediately distribute such amount to the Investor Member as a return of its Capital Contributions. Such payment by the Managing Member shall constitute a non-reimbursable funding by it of Excess Development Costs and shall not give rise to any right as a loan or Capital Contribution or result in any increase in the Capital Account of the Managing Member. In the event that the Managing Member fails to make such payment in full and the Investor Member, in its sole discretion, elects not to exercise its remedies under Sections 5.05 or 6.05, as applicable, any amount not so paid by the Managing Member as required shall be payable out of Net Cash Flow and proceeds of Capital Transactions, as provided under Sections 11.03 and 11.04. Any payment required to be paid to the Investor Member pursuant to the preceding sentence out of Net Cash Flow and the proceeds of Capital Transactions shall be referred to as a "LIHTC Reduction Guaranty Payment".
- (f) <u>Payment of Investor Member Due Diligence Costs</u>. The Managing Member shall pay the costs and expenses incurred by the Investor Member in connection with the due diligence activities of the Investor Member and the closing of the transactions described herein , including Investor Member's legal fees and expenses, such Investor Member Due Diligence Costs not to exceed \$28,000.

- (g) <u>Additional Investor Members.</u> Without the Consent of all of the Members, no additional Persons may be admitted as additional Investor Members and Capital Contributions may be accepted only as and to the extent expressly provided for in this Article V.
- (h) <u>Deposit of Capital Contributions.</u> Except as otherwise provided in Section 5.01(d) herein, the cash portion of the Capital Contributions of each Member shall be deposited at the Managing Member's discretion in a checking, savings and/or money market or similar account to be established and maintained in the name of the Company or invested in government securities or certificates of deposit issued by any bank. Thereafter, such amounts shall be utilized for the conduct of the Company business pursuant to the terms of this Agreement.
- (i) <u>No Liability for Investor Member or Special Investor Member.</u> Except as may otherwise be provided under applicable law, no Investor Member or Special Investor Member shall be bound by, or personally liable for, the expenses, liabilities or obligations of the Company.
- (j) Payment of Environmental Assessment Consultant Fees. The Managing Member acknowledges that, on behalf of the Investor Member, the Investor Member or its Affiliate may retain an environmental consultant (the "Environmental Consultant") to review and give recommendations related to environmental reports that are provided to the Investor Member by the Managing Member (including, but not limited to, Phase I and Phase II environmental assessments, wetlands reports, lead and asbestos reports, abatement reports and other environmental reports required by the Environmental Consultant, to the reasonable satisfaction of the Environmental Consultant) for the Land, or the construction and rehabilitation of existing buildings, if the reports indicate the possible presence of hazardous materials on or near the Project or if such reports appear incomplete or inadequate for purposes of making such a determination. The Company shall be solely responsible for the payment of the fees of the Environmental Consultant.
- 5.02 <u>Return of Capital Contribution</u>. Except as provided in this Agreement, no Member shall be entitled to demand or receive the return of his Capital Contribution.

#### 5.03 Withholding of Capital Contribution Upon Default.

(a) <u>Conditions Giving Rise to Withholding.</u> In the event that (a) the Managing Member, or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (b) any Project Lender shall have declared the Company to be in default under any Project Loan, or (c) foreclosure proceedings shall have been commenced against the Project, then the Company and the Managing Member shall be in default of this Agreement, and the Investor Member, at its sole election, may cause the withholding of payment of any Capital Contribution otherwise payable to the Company (including while any cure period is in effect).

- (b) <u>Release to Company Following Cure</u>. All amounts so withheld by the Investor Member under this Section 5.03 shall be promptly released to the Company only after the Managing Member or the Company have cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 5.04 <u>Legal Opinions</u>. As a condition precedent to the Investor Member's obligation to make its Capital Contributions hereunder, the Investor Member must receive the opinion of Kanady & Quinn, P.C., Counsel for the Company and the Managing Member, which opinion shall explicitly state that Applegate & Thorne-Thomsen, P.C. of Chicago, Illinois, counsel to the Investor Member, may explicitly rely upon it, that:
- (a) the Company is a duly formed and validly existing company under the Act, and the Company has full power and authority to own and operate the Project and to conduct its business hereunder; the Company is duly qualified to transact its business in the Commonwealth of Virginia; the Investor Member has been validly admitted as an Investor Member of the Company entitled to all the benefits of an Investor Member under this Agreement, and the Interest of the Investor Member in the Company is the Interest of an investor member with no personal liability for the obligations of the Company, and the exercise of the rights and remedies of the Investor Member under this Agreement do not constitute participating in the control of the business of the Company;
- (b) the Managing Member is duly and validly organized and is validly existing in good standing as a limited liability company under the laws of the Commonwealth of Virginia, with full power and authority to enter into and perform its obligations hereunder and under the Managing Member Pledge; the Managing Member is duly qualified to transact its business in the Commonwealth of Virginia;
- (c) unless otherwise permitted under this Agreement, there is and shall be no direct or indirect personal liability of the Company or of any of the Members or their Affiliates for the repayment of the principal of and payment of interest on any Project Loan, and the sole recourse of the Project Lender, with respect to the principal thereof and interest thereon, shall be to the assets of the Company securing such indebtedness;
- (d) execution of this Agreement and the Managing Member Pledge by the Managing Member has been duly and validly authorized by or on behalf of such Managing Member and, having been executed and delivered in accordance with its terms, this Agreement and the Managing Member Pledge constitute the valid and binding agreement of the Managing Member, enforceable in accordance with their respective terms, and execution hereof and thereof by the Managing Member is not in violation of any contract, agreement, charter, bylaw, resolution, judgment, order, decree, law or regulation to which the Managing Member is bound or as to which it is subject;

- (e) the Company owns fee simple title to the Project, subject only to the Project Loans, the Mortgages, and such other liens, charges, easements, restrictions and encumbrances as are set forth in the title insurance policy issued to the Company. Such opinion may be based on a review of the title insurance policy issued in accordance with Section 4.01 herein, provided Counsel has no actual knowledge to the contrary;
- (f) to the best of its knowledge after due inquiry, there are no defaults existing with respect to any of the Project Documents;
- (g) to the best of its knowledge after due inquiry, no event of Bankruptcy has occurred with respect to the Company or the Managing Member; and
- (h) the Affiliate Guaranty has been duly executed by the Affiliate Guarantor and constitutes the valid and binding obligation of the Affiliate Guarantor, enforceable in accordance with its terms; and
- (i) the Company has received a carryforward allocation of LIHTC for the Projected Credits from the Agency, which is the appropriate state of local authority for the jurisdiction in which the Project is located.

In addition, the Investor Member shall have received from counsel to Investor Member an overall tax opinion, addressing all material tax issues and indicating that the financial projections and tax credit calculation contained in the Development Budget appear reasonable and complete.

#### 5.05 Repurchase Obligation.

Conditions for Repurchase. If (i) Final Closing has not occurred by (a) December 31, 2015 (or such later date as may be Consented to by the Investor Member); (ii) the Company has not received State Designation in 2013 or the IRS Form(s) 8609 are not issued by the Agency by December 31, 2015, so as to allow the Credit Period to commence as of 2015; (iii) the Company fails to meet the Minimum Set-Aside Test and the Rent Restriction Test by the close of the first year of the Credit Period or at any time thereafter; (iv) the Company's basis in the Project for federal income tax purposes, as finally determined by the Accountants or pursuant to an audit by the IRS, as of December 31, 2014, shall have been less than ten percent (10%) of the Company's reasonably expected basis in the Project, as required pursuant to Section 42(h)(1)(E) of the Code; (v) an Extended Use Agreement is not in effect before the end of the first year of the Credit Period; (vi) the Project has not generated at least 95% of the Projected LIHTC for the year 2015 and 2016, then the Managing Member shall, within fifteen (15) days of the occurrence thereof, send to the Investor Member Notice of such event and of its obligation to purchase the Interest of the Investor Member hereunder and return to the Investor Member its Capital Contributions in the event the Investor Member, in its sole discretion, requires in a Notice to the Managing Member such purchase of the Interest of the Investor Member. Thereafter, the Managing Member, within thirty (30) days of the mailing date of Notice by the

Investor Member of such election, shall acquire the entire Interest of the Investor Member in the Company by making payment to the Investor Member, in cash, of an amount equal to the sum of its Capital Contributions, plus interest on such amount at the rate of fourteen percent (14%) per annum, but in no event higher than the highest rate permitted by applicable law.

- (b) Upon receipt by the Investor Member of any such payment of its Capital Contributions, the Interest of the Investor Member and all further obligations of the Investor Member hereunder shall terminate, and, to the extent that the Investor Member has acted in accordance with the terms of this Agreement, the Managing Member shall indemnify and hold harmless the Investor Member from any losses, damages, and/or liabilities, to or as a result of claims of Persons other than Members or Affiliates thereof, to which the Investor Member (as a result of its respective participation hereunder) may be subject.
- 5.06 <u>Guaranteed Payments</u>. No later than ninety (90) days after the end of the Company's fiscal year, any Member who has made a Special Additional Capital Contribution hereunder shall receive, as a guaranteed payment for the use of its capital, an amount equal to the annual interest earned by the Company, if any, on such Special Additional Capital Contributions. The Company shall invest any amounts contributed as a Special Additional Capital Contribution as reasonably directed by the contributing Member. Any guaranteed payment due to a Member shall be deemed an expense of the Company for purposes of determining Net Cash Flow. Any guaranteed payment which is not paid when due shall remain a liability of the Company and shall bear interest as set forth above.

#### 5.07 MM Loans.

- (a) MM Loans. The Managing Member shall have the right, but not the obligation, after funding all other obligations under this Agreement, including, without limitation, its obligation to fund Excess Development Costs under its Construction Completion Guaranty under Section 8.11(a) or Operating Deficit under its Operating Deficit Guaranty under Section 8.11(b) hereof, to make "MM Loans" pursuant to this Section 5.07(a) to fund Operating Deficits of the Company or to fund other reasonable and necessary obligations of the Company, provided, however, that the Managing Member shall not enter into any such MM Loan with the Company if such MM Loan would cause a reallocation of LIHTC or tax benefits among the Members. MM Loans shall be on the following terms: (i) interest shall accrue on the MM Loans at an annual interest rate of eight percent (8%), compounded annually; and (ii) MM Loans shall be repayable solely as set forth in Sections 11.03 and 11.04 of this Agreement.
- (b) <u>Documentation of MM Loans</u>. At the request of a Member, which request may be made quarterly, any MM Loan shall be evidenced by a non-negotiable promissory note or notes reflecting any such MM Loans made during the preceding calendar quarter. MM Loans shall be unsecured loans. MM Loans shall not be considered Capital Contributions and shall not increase such Member's Capital Account.

(c) <u>Usury Savings Clause</u>. Notwithstanding anything to the contrary herein or in any note evidencing a MM Loan, in no event shall interest accrue on any MM Loan at a rate in excess of the highest rate permitted by applicable law, and if such designated interest rate should be in excess of such interest rate, the interest rate designated hereunder shall be reduced to the maximum rate of interest permitted by such law.

#### ARTICLE VI CHANGES IN MANAGING MEMBERS

#### 6.01 <u>Withdrawal of the Managing Member</u>.

- (a) The Managing Member may withdraw from the Company or sell, transfer or assign its Interest as Managing Member only with the prior Consent of the Investor Member, and of the Agency and the Project Lenders, if required, and only after being given written approval by the necessary parties as provided in Section 6.02, and by the Agency and the Project Lenders, if required, of the Managing Member(s) to be substituted for it or to receive all or part of its Interest as Managing Member.
- (b) In the event that a Managing Member withdraws from the Company or sells, transfers or assigns its entire Interest pursuant to Section 6.01(a), it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member before such withdrawal, sale, transfer or assignment shall have become effective, but shall be free of any obligation or liability incurred on account of the activities of the Company from and after the time such withdrawal, sale, transfer or assignment shall have become effective.
- 6.02 <u>Admission of a Successor or Additional Managing Member</u>. A Person shall be admitted as a Managing Member of the Company only if the following terms and conditions are satisfied:
- (a) the admission of such Person shall have been Consented to by the Managing Member and the Investor Member, and consented to by the Agency and the Project Lenders, if required;
- (b) the successor or additional Person shall have accepted and agreed to be bound by (i) all the terms and provisions of this Agreement by executing a counterpart thereof, (ii) all the terms and provisions of the Loan Agreement and the Project Documents by executing counterparts thereof or an assumption agreement, if requested by the Project Lenders, and (iii) all the terms and provisions of such other documents or instruments as may be required or appropriate in order to effect the admission of such Person as a Managing Member, and a certificate of amendment to the certificate of organization evidencing the admission of such Person as a Managing Member shall have been filed, and all other actions required by Section 1.07 in connection with such admission shall have been performed;

- (c) if the successor or additional Person is a corporation, it shall have provided the Company with evidence satisfactory to counsel for the Company of its authority to become a Managing Member, to do business in the Commonwealth of Virginia and to be bound by the terms and provisions of this Agreement; and
- (d) Counsel for the Company shall have rendered an opinion that the admission of the successor or additional Person is in conformity with the Act and that none of the actions taken in connection with the admission of the successor Person will cause the termination or dissolution of the Company or will cause it to be classified other than as a limited liability company for federal income tax purposes.
- Notwithstanding anything to the contrary contained in this Agreement, the Members hereby acknowledge and consent to (A) the granting of a security interest in the rights, title and interest in and to the obligations of the Investor Member to make Capital Contributions to the Company pursuant to and in accordance with this Agreement (the "CC Collateral"), to and/or in favor of Community Capital Bank of Virginia ("CCBV") to secure the obligations of the Company to CCBV under the loan documents evidencing, securing and otherwise governing the Construction Loan (collectively, as amended from time to time, the "Construction Loan Documents"), (B) the filing of financing statements by or on behalf of CCBV, the execution and delivery of one or more pledge and/or security agreements in favor of CCBV, and the taking of any and all such other actions as may be required by CCBV to perfect its security interest in the CC Collateral, and (C) the exercise by CCBV of all of its rights and remedies relating to its perfected security interest in the CC Collateral, whether under the Construction Loan Documents or at law or in equity. The Members hereby further acknowledge and agree that the consummation of the transactions described above in this section shall not constitute a breach or default by any Member under this Agreement and/or the Loan Documents, and shall not result in the acceleration or enforcement of any rights the Members may otherwise have in connection therewith.

Notwithstanding the foregoing, the Members hereby consent to (A) the pledge of, and the granting of a security interest in, the Managing Member's Interest and all of the other interests of the Managing Member in the Company (collectively, the "MM Pledged Collateral"), to and/or in favor of CCBV in connection with the construction loan described on **Exhibit F** hereto (the "MM Pledgee") to secure the obligations of the Company to CCBV under the loan documents evidencing, securing and otherwise governing such construction loan (collectively, as amended from time to time, the "CCBV Construction Loan Documents"), and (B) the exercise by the MM Pledgee of all of its rights and remedies relating to such pledge and security interest, whether under the CCBV Construction Loan Documents or at law or in equity (subject to the provisions of the last sentence of this subsection (e)). The Investor Member agrees that such pledge of the MM Pledged Collateral will be senior to the pledge to the Investor Member under the Managing Member Pledge. Upon the occurrence of an event of default under the CCBV Construction Loan Documents (and the expiration of any applicable notice and cure period), and upon any exercise by the MM Pledgee of its rights and remedies as a pledgee and secured creditor resulting in a transfer of title to all or any portion of the MM Pledged Collateral to the

MM Pledgee, the MM Pledgee's nominee and/or any Person to whom the MM Pledgee may transfer such MM Pledged Collateral in a secured creditor's sale (each such Person being referred to herein as a "Subsequent Transferee"), the admission of such Subsequent Transferee as a substitute Managing Member shall require the Consent of the Investor Member; provided, that Investor Member agrees that such Consent shall not be unreasonably withheld, and will be based on the Investor Member's determination (which may be based on advice of its counsel) that (i) the admission of such Subsequent Transferee will not cause any adverse tax consequences to the Investor Member or the Company, (ii) the Subsequent Transferee has obtained the required consent of the Agency and any Project Lender for such admission, (iii) the Subsequent Transferee has the experience, current competence and financial resources (including the ability to have an affiliate provide a guaranty of its obligations hereunder), in the reasonable determination of the Investor Member, to construct and operate the Project and maintain the Tax Credits, and (iv) the conditions set forth in subsections (b)-(d) above have been met. Notwithstanding anything to the contrary contained in this Agreement, the Members agree and covenant that (x) all Members' Interests in the Company, whether now or hereafter issued and outstanding, shall be uncertificated and no election has or will be made to have the Interests governed by Article 8 of the Uniform Commercial Code adopted by the Commonwealth of Virginia without the prior written consent of CCBV, and (y) the provisions set forth in this Section 6.02(e) may not be amended or restated without the prior written consent of CCBV, and any attempt to do so in violation of the foregoing shall be null and void, provided, however, this Section 6.02(e) shall terminate when all the obligations under the CCBV Construction Loan Documents have been paid in full.

## 6.03 <u>Effect of Bankruptcy, Death, Withdrawal, Dissolution or Incompetence of a Managing Member</u>.

- (a) In the event of the Bankruptcy of a Managing Member or the withdrawal, death or dissolution of a Managing Member, or an adjudication that a Managing Member is incompetent (which term shall include, but not be limited to, insanity) the business of the Company shall be continued by the other Managing Member(s); provided, however, that if the withdrawn, Bankrupt, deceased, dissolved or incompetent Managing Member is then the sole Managing Member, or if such Managing Member withdraws from the Company in contravention of the provisions of Section 6.01(a) of this Agreement, then the Company shall be terminated, unless within ninety (90) days after receiving Notice of such Bankruptcy, withdrawal, death, dissolution or adjudication of incompetence or breach of Section 6.01(a), the Investor Member elects to designate the Special Investor Member or such other entity as the Investor Member may desire as a successor Managing Member and continue the Company upon the conversion of such Special Investor Member to the Managing Member of the Company. Consequences of the removal of the Managing Member shall be determined under Section 6.05 hereof.
- (b) Upon the Bankruptcy, death, dissolution or adjudication of incompetence of a Managing Member or breach of Section 6.01(a), such Managing Member shall immediately cease to be a Managing Member and its Interest shall without further action be converted to an

Investor Member Interest; provided, however, that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, such Managing Member shall cease to be a Managing Member only upon the expiration of ninety (90) days after Notice to the Investor Member of the Bankruptcy, death, dissolution, declaration of incompetence or default of such Managing Member; and provided further that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, the converted Company Interest of such replaced Managing Member shall be ratably reduced to the extent necessary to insure that the substitute Managing Member(s) holds a .009% Percentage Interest (as set forth in Section 5.01).

- (c) Except as set forth above, such conversion of a Managing Member Interest to an Investor Member Interest shall not affect any rights, obligations or liabilities (including, without limitation, any of the Managing Member's obligations under Section 8.11 herein) of the Bankrupt, deceased, dissolved, removed, incompetent or defaulted Managing Member existing prior to the Bankruptcy, death, dissolution, removal, incompetence or default of such person as a Managing Member (whether or not such rights, obligations or liabilities were known or had matured).
- (d) If, at the time of the withdrawal, Bankruptcy, death, dissolution, adjudication of incompetence or default under Section 6.01(a) of a Managing Member, the Bankrupt, withdrawn, deceased, dissolved, incompetent or defaulted Managing Member was not the sole Managing Member of the Company, the remaining Managing Member or Managing Members shall immediately (i) give Notice to the Investor Members of such Bankruptcy, death, dissolution, adjudication of incompetence or default, and (ii) make such amendments to this Agreement and execute and file such amendments or documents or other instruments as are necessary to reflect the conversion of the Interest of the Bankrupt, deceased, dissolved, incompetent or defaulted Managing Member and his having ceased to be a Managing Member. The remaining Managing Member or Managing Members are hereby granted an irrevocable power of attorney, coupled with an interest, to execute any or all documents on behalf of the Members and the Company and to file such documents as may be required to effectuate the provisions of this Section 6.03.
- 6.04 Restrictions on Transfer of Managing Member's Interests. This is an agreement under which applicable law excuses the Investor Member from accepting performance from (i) any Managing Member which is a debtor in a case under the Bankruptcy Code, 11 U.S.C. § 101 et seq., (ii) a trustee of any such debtor, (iii) and/or the assignee of any such debtor or trustee. The Investor Member has entered into this Agreement with the Managing Member in reliance upon the unique knowledge, experience and expertise of the Managing Member, and its officers in the planning and implementation of the acquisition of the Project and in the area of affordable housing and development in general. The foregoing restriction on transfer is based in part on the above factors. The Managing Member expressly agrees that the Investor Member shall not be required to accept performance under this Agreement from any person other than the Managing Member, including, without limitation, any trustee of the Managing Member appointed under the Bankruptcy Code, 11 U.S.C. § 101 et seq., and any assignee of any such trustee.

#### 6.05 Removal of the Managing Member.

- (a) <u>Conditions for Removal</u>. The Investor Member shall have the right to remove the Managing Member:
- (i) for (A) any fraud, gross negligence or intentional misconduct, or (B) failure to exercise reasonable care with respect to any material matter in the discharge of its duties and obligations as Managing Member (provided that such violation results in, or is likely to result in, a material detriment to or an impairment of the Project or assets of the Company), or
  - (ii) upon the occurrence of any of the following:
  - (A) the Managing Member or the Company shall have violated any material provisions of the Regulatory Agreement, the Extended Use Agreement and/or the Loan Agreement, or any material provisions of any other Project Document or other document required in connection with any Project Loan or any material provisions of a Project Lender and/or Agency requirements applicable to the Project, which violation has not been explicitly waived in writing by the applicable Project Lender or the Agency, as applicable;
  - (B) the Managing Member or the Company shall have (i) violated any material provision of this Agreement, including, without limitation, any of its guarantees or payment obligations under Sections 5.01(e), 5.05 and/or 8.11, (ii) violated any material provision of applicable law, or (iii) the representation and warranty contained in Section 4.01(u) are and/or becomes false or inaccurate;
  - (C) the Managing Member or the Company shall have caused any Project Loan to go into default, which default remains uncured after the expiration of any applicable cure period;
  - (D) the Managing Member shall have conducted its own affairs or the affairs of the Company in such manner as would:
    - (1) cause the termination of the Company for federal income tax purposes;
    - (2) cause the Company to be treated for federal income tax purposes as an association, taxable as a corporation;
    - (3) in the reasonable opinion of the Investor Member, cause a recapture or reduction in Certified Credits;

- (4) violate any federal or state securities laws;
- (5) cause the Investor Member to be liable for Company obligations in excess of its Capital Contributions; or
- (E) the amount of Actual Credits for any year are, or are projected by the Accountants to be, less than ninety percent (90%) of the Projected Credits for that year; or less than ninety percent (90%) of Certified Credits if Certified Credits have been determined and adjustments to the capital contribution of the Investor Member have been made as may be required under Section 5.01(e);
- (F) the Managing Member fails to timely and promptly discharge the Management Agent if at any time cause for such removal exists:
- (G) Bankruptcy or similar creditor's action is filed by or against the Company, the Managing Member or any Affiliate Guarantor; or
- (H) any default by the Affiliate Guarantor under the Affiliate Guaranty;
- (I) failure of the Affiliate Guarantor to maintain a minimum net worth of \$150,000;
- (J) failure of the Company to achieve Breakeven Operations within six (6) months of the Company's achievement of 93% occupancy; or
- (K) any act or omission by the Managing Member that would substantially reduce tax benefits, or substantially increase tax liabilities, of the Investor Member.
- (b) <u>Procedure for Removal</u>. The Investor Member shall give Notice to all Members and to the Project Lenders of its determination that the Managing Member shall be removed. The Managing Member shall have ten (10) days after receipt of such Notice to cure any default or other reason for such removal, in which event it shall remain as Managing Member. If, at the end of ten (10) days, the Managing Member has not cured any default or other reason for such removal, it shall cease to be Managing Member and the powers and authorities conferred on it as Managing Member under this Agreement shall cease and the Interests of such Managing Member shall be transferred to the Special Investor Member or its designee which, without further action, shall become the Managing Member; in such event, upon

becoming the Managing Member, such designee shall be bound by all applicable terms and conditions of this Agreement and of the Project Documents.

#### (c) <u>Managing Member Obligations and Liability Following Removal.</u>

- (i) In the event that the Managing Member is removed as aforesaid prior to the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the obligations and liabilities of the Managing Member with respect to its obligations set forth in Section 8.11 of this Agreement; provided however, that if amounts otherwise payable to the Managing Member as fees are applied to meet the obligations of the Managing Member as stated in Sections 5.01, 5.05 and 8.11 of this Agreement, such application shall serve to reduce any such liabilities of the Managing Member or any successor, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duties as Managing Member of the Company. If the Managing Member is removed as Member of the Company prior to the Final Closing as aforesaid, the Managing Member shall not be entitled to payment of any further installments of the Incentive Management Fee, or other fees which otherwise would have been due and payable under or pursuant to various Sections of this Article VI or Article VII.
- In the event that the Managing Member is removed as aforesaid after the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the Managing Member's obligations and liabilities under Section 8.11(b) of this Agreement; provided, however, that if amounts otherwise payable to the Managing Member or Affiliates thereof as fees are applied by the Company to pay Operating Deficits, such application shall serve to reduce any such liabilities after the Final Closing, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duty as Managing Member of the Company. If the Managing Member is removed as Member of the Company at any time after the Final Closing, the Developer or its successor(s) shall continue to be paid subsequent to such removal, in accordance with the terms and conditions of this Agreement, any installments of the Development Fee which would have otherwise been due and payable to it pursuant to Section 8.12 and which are not otherwise being withheld; provided, however, upon any such removal of the Managing Member after the Final Closing, no further installments of the Incentive Management Fee shall be paid which are attributable to any period after such removal.
- (d) <u>Power of Attorney</u>. The Investor Member hereby is granted an irrevocable power of attorney, coupled with an interest, to execute any and all documents on behalf of the Members and the Company as shall be legally necessary and sufficient to effect all of the foregoing provisions of this Section 6.05. The election by the Investor Member to remove the Managing Member under this Section shall not limit or restrict the availability and use of any other remedy which the Investor Member or any other Member might have with respect to the

Managing Member in connection with its undertakings and responsibilities under this Agreement.

## ARTICLE VII ASSIGNMENT TO THE COMPANY

The Managing Member hereby transfers and assigns to the Company all of its right, title and interest in and to the Project, including the following:

- (a) all contracts with architects, contractors and supervising architects with respect to the development of the Project;
- (b) all plans, specifications and working drawings, heretofore prepared or obtained in connection with the Project and all governmental approvals obtained, including planning, zoning and building permits;
- (c) any and all commitments with respect to the Project Loans and the LIHTC:
  - (d) any and all rights under and pursuant to the Project Documents; and
  - (c) any other work product related to the Project.

#### ARTICLE VIII RIGHTS, OBLIGATIONS AND POWERS OF THE MANAGING MEMBER

#### 8.01 Management of the Company.

- (a) Except as otherwise set forth in this Agreement, the Managing Member, within the authority granted to it under this Agreement, shall have full, complete and exclusive discretion to manage and control the business of the Company for the purposes stated in Article III, shall make all decisions affecting the business of the Company and shall manage and control the affairs of the Company to the best of its ability and use its best efforts to carry out the purpose of the Company. In so doing, the Managing Member shall take all actions necessary or appropriate to protect the interests of the Investor Member, Special Investor Member and of the Company. The Managing Member shall devote such time as is necessary to the affairs of the Company.
- (b) Except as otherwise set forth in this Agreement and subject to the applicable Project Lender and/or Agency rules and regulations and the provisions of the Loan Agreement, the Managing Member (acting for and on behalf of the Company), in extension and not in limitation of the rights and powers given by law or by the other provisions of this

Agreement, shall, in its sole discretion, have the full and entire right, power and authority in the management of the Company business to do any and all acts and things necessary, proper, convenient or advisable to effectuate the purpose of the Company. In furtherance and not in limitation of the foregoing provisions, the Managing Member is specifically authorized and empowered to execute and deliver, on behalf of the Company, the Loan Agreements, the Regulatory Agreement, the Extended Use Agreement, the Notes, the Mortgages, and the other Project Documents, and to execute any and all other instruments and documents, and amendments thereto provided the Investor Member shall be provided with the opportunity to review and Consent to any such documents prior to their execution by the Managing Member, as shall be required in connection with the Project Loans, including, but not limited to, executing any mortgage, note, contract, building loan agreement, bank resolution and signature card, release, discharge, or any other document or instrument in any way related thereto or necessary or appropriate in connection therewith; provided, however, that copies of all applications for advances of proceeds of the Project Loans shall be provided to the Investor Member prior to the disbursement of any funds pursuant thereto and shall be subject to the Consent of the Investor Member; and provided further that any such applications which provide for the disbursement of funds of the Company in lieu of or in addition to the proceeds of the Project Loans shall be subject to the Consent of the Investor Member. All decisions made for and on behalf of the Company by the Managing Member shall be binding upon the Company. No person dealing with the Managing Member shall be required to determine its authority to make any undertaking on behalf of the Company, nor to determine any facts or circumstances bearing upon the existence of such authority.

#### 8.02 <u>Limitations Upon the Authority of the Managing Member</u>.

- (a) The Managing Member shall not have any authority to:
- (i) perform any act in violation of any applicable law or regulation thereunder;
- (ii) perform any act in violation of the provisions of the Regulatory Agreement, the Extended Use Agreement, the Loan Agreements, or any other Project Documents;
- (iii) do any act required to be approved or ratified in writing by the Investor Members under the Act unless the right to do so is expressly otherwise given in this Agreement;
- (iv) knowingly rent apartments in the Project such that the Project would not meet the requirements of the Rent Restriction Test or Minimum Set-Aside Test;
- (v) borrow from the Company or commingle Company funds with funds of any other Person; or

- (vi) execute or deliver any general assignment for the benefit of creditors or file a petition or acquiesce in the filing of a petition for Bankruptcy.
- (b) The Managing Member shall not, without the Consent of the Investor Member (which Consent shall not be unreasonably withheld, with the parties hereto agreeing and acknowledging that withholding such Consent would be reasonable if the action would likely be inconsistent with preserving the Project as a low-income housing project), have any authority to:
- (i) sell or otherwise dispose of, at any time, all or substantially all of the assets of the Company;
- (ii) amend the terms of any Project Loan to be other than those set forth on  $\underline{\mathbf{Exhibit}} \mathbf{F}$  attached hereto;
- (iii) borrow in excess of \$10,000.00 in the aggregate at any one time outstanding on the general credit of the Company, except MM Loans and Operating Deficit Loans, and except as and to the extent provided for in an approved budget pursuant to Section 8.20:
- (iv) following Final Closing, construct any new or replacement capital improvements on the Project which substantially alter the Project or its use or which are at a cost in excess of \$10,000.00 in a single Company fiscal year, or rebuild the Project with the use of insurance proceeds, except (a) replacements and remodeling in the ordinary course of business or under emergency conditions, or (b) reconstruction paid for from insurance proceeds, or (c) as and to the extent provided for in an approved budget pursuant to Section 13.03;
- (v) acquire any real property in addition to the Project other than easements reasonable and necessary for the operation of the Project;
  - (vi) following Final Closing, refinance any Project Loan;
  - (vii) confess a judgment against the Company in excess of \$5,000;
- (viii) admit any person as a Managing Member or an Investor Member, or withdraw as Managing Member, except as otherwise set forth in this Agreement;
- (ix) do any act in contravention of this Agreement or any other agreement to which Company is a party;
- $\qquad \qquad (x) \qquad \text{execute or deliver any assignment for the benefit of the creditors of the Company;}$

- (xi) transfer or hypothecate the Managing Member's interest as a Managing Member in the Company, including its interest in Company allocations or distributions, except as otherwise provided in this Agreement;
- (xii) dissolve the Company or take any action which would result in dissolution;
- (xiii) refinance, prepay or materially modify the terms of any mortgage or long-term liability of the Company, or sell, grant an option to acquire, exchange, mortgage, encumber, pledge or otherwise transfer all or any portion of any interest in the Company or the Company's interest in the Project, or borrow funds or participate in a merger or consolidation with any other entity;
- (xiv) change the nature of the business of the Company, or do any act which would make it impossible to carry on the ordinary business of the Company;
- (xv) materially change any accounting method or practice of the Company;
  - (xvi) file a voluntary petition for bankruptcy of the Company;
- (xvii) make any expenditure or incur any liability on behalf of the Company in excess of \$10,000.00 which is not identified in the budget provided by the Managing Member to the Investor Member;
  - (xviii) borrow funds from the Company;
- (xix) enter into or materially modify the Construction Contract (or any other construction contract), or agree to any change order under the Construction Contract (or any other construction contract) if any such change order is for \$10,000 or more, or is proposed when the amount of previous change orders plus the proposed change order would exceed \$20,000 (over the life of the Company);
- (xx) commingle Company funds or assets with the funds or assets of the Managing Member or any Company or other entity owned or operated by the Managing Member to the Investor Member;
- (xxi) possess Company property or assign rights in specific property for other than a business purpose of the Company;
- (xxii) take any action which would cause the termination of the Company for federal income tax purposes under Code Section 708;

(xxiii) make, amend or revoke any tax election required of or permitted to be made by the Company under the Code or Regulations, including, without limitation, any election under Section 42 (including an election to treat any year other than 2015 as the first year of the Credit Period (as defined in Code Section 42) for the Project) or Section 754 of the Code or any other tax election affecting the amount, timing, availability or allocation of any LIHTC;

(xxiv) enter into any agreement or take any action without the prior consent of the Investor Member with respect to any matters for which the prior consent of the Investor Member is a prerequisite therefore;

(xxv) approve any increase in fees to the Managing Member or any affiliate of the Managing Member;

(xxvi) change in ownership, control or management of the Managing Member;

(xxvii) allow this Agreement to be amended; or

(xxviii) invest assets of the Company in (A) investments specifically not contemplated by this Agreement, or (B) in investments other than U.S. Treasury Bills, Notes or Bonds, or bank accounts, money market accounts or certificates of deposit in institutions insured by the Federal Deposit Insurance Corporation. However, investment of such assets may be expanded upon approval by the Investor Member.

#### 8.03 Sale of Project.

- (a) <u>Investor Member Request for Sale.</u> Notwithstanding the foregoing Section 8.02, and subject to all Agency regulations then in effect and the receipt of all required approvals and consents of the Project Lenders, and subject further to the extended use requirements applicable pursuant to Section 42(h)(6) of the Code, at any time after the fourteenth (14th) anniversary of the first day of the first taxable year of the applicable LIHTC compliance period the Investor Member may request that the Company do one of the following: (i) sell the Project subject to the Extended Use Agreement (a "<u>Continued Compliance Sale</u>"); or (ii) request that the Agency arrange for the sale of the Project after receipt of a <u>Qualified Contract</u> (a "<u>Compliance Termination Sale</u>").
- (b) <u>Continued Compliance Sale.</u> After receipt of a request for a Continued Compliance Sale, the Managing Member shall use its best efforts to find a third party purchaser for the Project and to cause the Company to consummate a sale of the Project subject to the Extended Use Agreement and on terms Consented to by the Investor Member. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within four (4) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such

purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.

- (c) Compliance Termination Sale. After receipt of a request for a Compliance Termination Sale, the Managing Member shall make a request to the Agency to obtain a buyer who is willing to operate the low-income units of the Project as a qualified low-income building and who will submit a Qualified Contract for the Project, and if no Qualified Contract is submitted within one year of the date of the Managing Member's request to the Agency, the Managing Member shall use its best efforts to find a third party purchaser and to cause the Company to consummate a sale of the Project to such purchaser on terms Consented to by the Investor Member and free of the restrictions imposed by the Extended Use Agreement. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within six (6) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- (d) <u>Managing Member Option</u>. The Managing Member, if it is a qualified non-profit under the terms of Section 42(i)(7) of the Code, shall have the right of first refusal to purchase the Project at the end of the low-income housing tax credit compliance period, in accordance with said Section 42(i) (7) of the Code, for an amount equal to at least the sum of (i) \$1.00, plus (ii) all outstanding debt of the Company, including debt encumbering the Project, plus (iii) the aggregate federal, state and local (if any) income tax liabilities which would be incurred by the members of the Investor Member as a consequence of such purchase, on the terms set forth in **Exhibit L** attached hereto.
- 8.04 <u>Management Purposes</u>. In conducting the business of the Company, the Managing Member shall be bound by the Company's purposes set forth in Article III.
- 8.05 <u>Delegation of Authority</u>. The Managing Member may delegate all or any of its powers, rights and obligations hereunder, and may appoint, employ, contract or otherwise deal

with any Person for the transaction of the business of the Company, which Person may, under supervision of the Managing Member, perform any acts or services for the Company as the Managing Member may approve.

- 8.06 Managing Member or Affiliates Dealing with Company. The Managing Member or any Affiliates thereof shall have the right to contract or otherwise deal with the Company for the sale of goods or services to the Company in addition to those set forth herein, if (a) compensation paid or promised for such goods or services is reasonable (i.e., at fair market value) and is paid only for goods or services actually furnished to the Company, (b) the goods or services to be furnished shall be reasonable for and necessary to the Company, (c) the fees, terms and conditions of such transaction are at least as favorable to the Company as would be obtainable in an arm's-length transaction, (d) no agent, attorney, accountant or other independent consultant or contractor who also is employed on a full-time basis by the Managing Member or any Affiliate shall be compensated by the Company for his services. Any contract covering such transactions shall be in writing and shall be terminable without penalty on sixty (60) days Notice. Any payment made to the Managing Member or any Affiliate for such goods or services shall be fully disclosed to all Investor Members in the reports required under Section 13.02. Neither the Managing Member nor any Affiliate shall, by the making of lump sum payments to any other Person for disbursement by such other Person, circumvent the provisions of this Section 8.06.
- 8.07 Other Activities. Except as limited in Section 8.06, Affiliates of the Managing Member may engage in or possess interests in other business ventures of every kind and description for their own account, including, without limitation, serving as general partner of other limited partnerships or the managing member of limited liability companies which own, either directly or through interests in other companies or partnerships, government assisted housing developments similar to the Project. Neither the Company nor any of the Members shall have any rights by virtue of this Agreement in or to such other business ventures or to the income or profits derived therefrom.
- 8.08 <u>Liability for Acts and Omissions</u>. No Managing Member or Affiliate thereof shall be liable, responsible or accountable in damages or otherwise to any of the Members for any act or omission performed or omitted by it in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted to it by this Agreement and in the best interest of the Company, provided that the protection afforded the Managing Member pursuant to this Section 8.08 shall not apply in the case of negligence, misconduct, fraud or any breach of fiduciary duty as Managing Member with respect to such acts or omissions. Any loss or damage incurred by any Managing Member or Affiliate thereof by reason of any act or omission performed or omitted by it or any of them in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted by this Agreement and in the best interests of the Company (but not, in any event, any loss or damage incurred by the Managing Member or Affiliate thereof by reason of negligence, misconduct or fraud of the Managing Member or Affiliate thereof, or any breach of fiduciary duty as Managing Member, with respect to such acts or omissions) shall be paid from Company assets (except for reserves) to the extent available (but the Investor Members shall not have any

personal liability to the Managing Member or Affiliate(s) thereof under any circumstances on account of any such loss or damage incurred by the Managing Member or Affiliate(s) thereof or on account of the payment thereof).

- Indemnification of Investor Member and the Company. The Managing Member and the Company shall, jointly and severally, indemnify, defend, and save harmless the Investor Member and Special Investor Member from and against any claim, loss, expense, action or damage, including without limitation, reasonable costs and expenses of litigation and appeal (and the reasonable fees and expenses of counsel) asserted against the Investor Member or Special Investor Member based on any act, omission, malfeasance or nonfeasance of the Company or the Managing Member, including without limitation any claim that the Investor Member or Special Investor Member is liable for any indebtedness of the Company and excluding only liability directly caused by the Investor Member or Special Investor Member's gross negligence or bad faith conduct. In addition, the Managing Member and the Company shall, jointly and severally, indemnify, defend, save and hold harmless the Investor Member and Special Investor Member, and their representatives, from and against any and all costs, losses, liabilities, damages, lawsuits, proceedings (whether formal or informal), investigations, judgments, orders, settlements, recoveries, obligations, deficiencies, claims and expenses (whether or not arising out of third party claims), including, without limitation, interest, penalties, attorneys' fees and all amounts paid in investigation, or settlement of any of the foregoing, incurred in connection with or arising out of or resulting from the operations of the Managing Member, the Company or the Project prior to the date of this Agreement.
- 8.10 <u>Net Worth of Managing Member</u>. The Managing Member shall maintain a minimum net worth in an amount as may be necessary to assure that the Company will be taxed as a partnership, and not as an association taxable as a corporation, for federal income tax purposes.
- 8.11 <u>Construction of the Project, Construction Cost Overruns, Operating Deficits;</u> Other Managing Member Guarantees.

#### (a) Construction Completion Guaranty.

- (i) The Company has entered into the Construction Contract. The Managing Member shall be responsible for:
  - (A) achieving completion of construction of the Project on a timely basis in accordance with the Plans and Specifications for the Project, the terms of this Agreement, the Project Documents and all legal requirements;
  - (B) meeting all requirements for obtaining all necessary unconditional certificate(s) of occupancy for all the apartment units in the Project;

- (C) fulfilling all actions required of the Company to assure that the Project satisfies the Minimum Set-Aside Test and the Rent Restriction Test:
- (D) causing the making of the Project Loans by the respective Project Lenders; and
  - (E) achieving Final Closing.
- (ii) The Managing Member hereby is obligated to pay all Excess Development Costs; the Company shall have no obligation to pay any Excess Development Costs. Any amounts paid by the Managing Member pursuant to this subsection (a) shall be in the form of a loan to the Company (a "Completion Loan"). Any Completion Loan will be in the following terms: (A) it shall be unsecured; (B) it shall not bear interest; (C) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (D) a Completion Loan shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members.
- (iii) In the event that the Managing Member shall fail to pay any such Excess Development Costs as required in this Section 8.11(a), an amount not in excess of the total of any remaining unpaid installments of the Development Fee due pursuant to Section 8.12 shall be suspended by the Company until such obligations are met by the Managing Member.
- Operating Deficit Guaranty. In the event that, at any time during the period commencing on the end of the Construction Completion Guaranty period set forth in subsection (a) above, and ending on the fifteenth anniversary of such date (the "Initial Period"), an Operating Deficit shall exist, the Managing Member shall provide such funds to the Company as shall be necessary to pay such Operating Deficit(s) after available funds in the Operating Reserve have been exhausted. Funds provided under this subsection (b) shall be in the form of a loan to the Company (the "Operating Deficit Loan(s)"). Any Operating Deficit Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall not bear interest; (iii) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (iv) Operating Deficit Loans shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members. In the event that the Managing Member shall fail to make any such Operating Deficit Loan as aforesaid, the Company shall utilize amounts otherwise payable as installments of the Development Fee pursuant to Section 8.12 of this Agreement to meet the obligations of the Managing Member pursuant to this Section 8.11(b). Amounts so utilized shall also constitute payment and satisfaction of installments of the Development Fee payable under the aforesaid Section of this Agreement, and the obligation of the Company to make such installment payments pursuant to such Sections, as well as the Investor Member's obligation to make future Capital Contributions,

shall be reduced correspondingly. For the purpose of this Section 8.11(b), all expenses shall be paid on a sixty (60) day current basis. Notwithstanding the foregoing, this Operating Deficit Guaranty will be limited until (i) the longer of five (5) years after commencement of such guaranty or (ii) two (2) consecutive years of operations with distributable cash from the achievement of Breakeven Operations and thereafter, this Operating Deficit will be limited to an amount equal to six (6) months of the current operating expenses and debt service.

- year of the Company there is a LIHTC Shortfall, the Managing Member shall, within forty-five (45) days following the close of such fiscal year, pay the Investor Member an amount equal to (A) the amount of the LIHTC Shortfall for the fiscal year immediately preceding the payment due date, (B) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to any LIHTC Shortfall, and (C) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B) and this clause (C) of this Section 8.11(c)(i) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rates imposed on corporate tax payers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member), together with interest on such amounts at the Prime Rate accruing from such payment due date.
- (ii) Managing Member irrevocably and unconditionally The guarantees payments specified in this Section 8.11(c)(ii) to the Investor Member if there is a LIHTC Recapture Event. The payments required by this Section 8.11(c)(ii) shall be the sum of the following amounts: (A) the amount of LIHTC previously allocated to the Investor Member and subsequently disallowed because of such LIHTC Recapture Event; (B) the "credit recapture amount" (as defined in Code Section 42(j)(2)) allocated to the Investor Member because of such LIHTC Recapture Event; (C) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to such LIHTC Recapture Event; (D) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B), (C) and this clause (D) of this Section 8.11(c)(ii) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rate imposed on corporate taxpayers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member), together with interest on such amounts at the Prime Rate accruing from the date the Investor Member remits funds to a taxing authority with respect to a LIHTC Recapture Event; and (E) if the cause of the LIHTC Recapture Event will, in determination of the Investor Member, decrease the maximum amount of LIHTC that will be available to the Company and allocated to the Investor Member during the remainder of the compliance period under Section 42 of the Code, assuming full compliance with Section 42 of the Code, then an amount equal to the total amount of such decrease. The Managing Member shall make such payment to the Investor Member within forty-five (45) days of the LIHTC Recapture Event.
- (iii) The LIHTC Compliance Guaranty set forth herein shall not apply to amounts due solely to the transfer by the Investor Member of all or a portion of its Interest in

the Company, condemnation, casualty loss (unless the Managing Member has failed to maintain the insurance required by this Agreement), sale approved by the Investor Member, or to changes in the tax law after the date hereof with which the Managing Member is unable to comply despite the exercise of its good faith and reasonable efforts.

- (iv) Notwithstanding anything to the contrary herein, the maximum aggregate liability of the Managing Member under this LIHTC Compliance Guaranty after the occurrence of the Investor Member's Seventh Capital Contribution shall not exceed the amount of any fees owed to the Managing Member, including the Development Fee, Construction Management Incentive Fee and Incentive Management Fee. If any amounts are owed under this Section 8.11(c) prior to the time that the Investor Member has made all of its Capital Contributions, any future Capital Contributions shall be reduced by an amount to be paid hereunder.
- Funds provided by the Affiliate Guarantor with respect to the (v) Managing Member's obligations under subparagraphs (i) or (ii) above shall be in the form of a loan to the Company (the "Guarantor LIHTC Compliance Loan"). Any Guarantor LIHTC Compliance Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall bear no interest; and (iii) it shall be repayable solely from proceeds of a Capital Transaction or liquidation at the time and in the amounts set forth in Sections 11.04 and 12.02(a) of this Agreement. Notwithstanding the foregoing, the Investor Member shall have the authority to treat any guarantee payment made on behalf of the Company by its Managing Member or the Affiliate Guarantor as (i) a capital contribution to the capital of the Company by the Managing Member in the amount of such guarantee payment that is matched with a corresponding upward adjustment to such Managing Member's capital account in the Company or (ii) as a loan (as described above) by the Managing Member in the amount of such guarantee payment, so as to minimize any possible unintended increase in the amount of depreciation and tax credits allocated to the Managing Member; provided that any losses or other deductions, other than depreciation, relating to such capital contribution or loan, shall be allocated to the Managing Member making such guarantee payment.
- (d) <u>Project Loan Funding Guaranty</u>. The Managing Member irrevocably and unconditionally guarantees and covenants that the Company shall receive full funding of the Project Loans on or before December 31, 2015, on the terms set forth on <u>Exhibit</u> <u>F</u> attached hereto. The Managing Member represents and warrants that the source of funds for the Project Loans do not include, in whole or in part, "federal subsidies" within the meaning of Code Section 42(i) (i.e. the source of funds for the Project Loans does not include, in whole or in part, a "tax-exempt obligation," an obligation the interest on which is exempt from tax under Code Section 103). The Project Loan documents shall contain such other terms as may be Consented to by the Investor Member.

#### 8.12 Development Fee.

- (a) The Company has entered into a Development Agreement (materially in the form of **Exhibit A** attached hereto) of even date herewith with the Developer for its services in connection with the development and construction of the Project. In consideration for such services, a Development Fee in a total amount equal to \$350,000 shall be payable by the Company, in accordance with the terms of the Development Agreement and Article XI of this Agreement. In no event shall full payment of the Development Fee be later than the thirteenth anniversary of placement in service. It is anticipated that \$208,810 of the Development Fee will be deferred and paid pursuant to Article XI.
- (b) The Company has entered into a Construction Incentive Management Fee Agreement of even date herewith with the Managing Member in the form attached hereto as **Exhibit M** for its services in connection with value engineering of the construction of the Project. Payment of any fee due under such Agreement shall be subject to the requirements of the Project Lenders and consent of the Investor Member.
- 8.13 <u>Incentive Management Fee.</u> The Company has entered into an Incentive Management Fee Agreement in the form attached hereto as <u>Exhibit B</u>, with the Managing Member of even date herewith for its services in managing the business of the Company for the period from the date hereof throughout the term of the Company. In no event shall the Incentive Management Fee be cumulative. Payment of such fee shall be in accordance with any applicable requirements of the Project Lenders.

#### 8.14 <u>Withholding of Fee Payments.</u>

- (a) <u>Conditions for Withholding</u>. In the event that (i) the Managing Member or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (ii) any Project Lender shall have declared the Company to be in default under any Project Loan, or (iii) foreclosure proceedings shall have been commenced against the Project, then (A) the Managing Member shall be in default of this Agreement, and the Company shall withhold payment of any installment of fees and/or allowance payable pursuant to Sections 4.02(s), 8.12 and/or 8.13 and (B) the Managing Member shall be liable for the Company's payment of any and all installments of the Development Fee payable pursuant to Section 8.12.
- (b) <u>Release of Fees</u>. All amounts so withheld by the Company under this Section 8.14 shall be promptly released to the payees thereof only after the Managing Member has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 8.15 <u>Selection of Management Agent; Terms of Management Agreement.</u> The Company shall engage such person, firm or company as the Managing Member may select, and as the Investor Member may approve, which approval shall not be unreasonably withheld

(hereinafter referred to as "Management Agent") to manage the operation of the Project during the rent up period and following Final Closing. The Management Agent shall be paid a management fee subject to the approval of the Agency and/or the Project Lenders, if required, and the Special Investor Member, but in no event will the annual management fee be greater than seven percent (7%) of the annual gross revenues of the Project. The contract between the Company and the Management Agent and the management plan for the Project shall be in the form set forth in Exhibit G, with such changes acceptable to the Agency and/or the Project Lenders, if required, and reasonably acceptable to the Special Investor Member. Such contract shall provide, among other things, that it shall be cancelable upon thirty (30) days' prior notice from the Company, and that the Management Agent will accrue the management fee to the extent necessary at any time to prevent a default under any Project Loan. Whenever the management agent for the Project is the Managing Member or an Affiliate of the Managing Member, the management agreement shall provide that it is immediately terminable at the election of the Investor Member or Special Investor Member in the event of (a) the removal or withdrawal of the Managing Member, or (b) any material breach of or noncompliance with any provision of this Agreement by the Managing Member or any Affiliate of the Managing Member. Any other agreement entered into by the Company and any Managing Member or any Affiliate thereof shall specifically provide that such agreement shall be immediately terminable at the election of the Investor Member or Special Investor Member if the Managing Member is removed or withdraws. Southside Outreach Group, Inc. is approved by the parties hereto as the initial Management Agent.

#### 8.16 Removal of the Management Agent. The Managing Member:

- (a) may, upon receiving any required approval of the Project Lenders and the Investor Member, dismiss the Management Agent as the entity responsible for the Project under the terms of the contract between the Company and the Management Agent, and
- (b) shall, at the request of the Investor Member, remove the Management Agent if the Special Investor Member determines that the same is necessary to protect the interest of the Company or if the Management Agent is declared Bankrupt, is dissolved, or makes an assignment for the benefit of its creditors, or for any intentional misconduct by the Management Agent or its negligence in the discharge of its duties and obligations as Management Agent (subject to the fulfillment and expiration of any notice and/or opportunity to cure provisions of the Management Agreement), including, without limitation, for any action or failure to take any action which:
- (i) violates in any material respect any provision of the Management Agreement entered into with the Company and approved by the Project Lenders, if required, and/or any material provision of the Project Documents and/or the Loan Documents applicable to the Project, or the Project Lenders-approved management plan for the Project;
- (ii) violates in any material respect any provision of this Agreement or provision of applicable law; or

- (iii) causes the Project to be operated in a manner which if continued would give rise to an event which would cause or would likely cause a recapture of LIHTC.
- 8.17 <u>Replacement of the Management Agent</u>. Upon the removal of the Management Agent as the entity responsible for the management of the Project, a substitute Management Agent which is not an Affiliate of the Managing Member shall be named by the Managing Member, subject to the approval of the Project Lenders, if required, and the approval of the Investor Member.
- 8.18 Loans to the Company The Company is authorized to receive Operating Deficit Loans and MM Loans on the terms set forth in this Agreement. In addition, if (a) additional funds are required by the Company for any purpose relating to the business of the Company or for any of its obligations, expenses, costs or expenditures, and (b) the Company has not received an Operating Deficit Loan, or MM Loan to pay such amounts, then the Company may borrow such funds as are needed from a Person or organization, other than a Member or an Affiliate of a Member, in accordance with the terms of this Section 8.18, for such period of time and on such terms as the Managing Member and the Investor Member may agree; provided, however, that no such additional loans shall be secured by any mortgage or other encumbrance on the property of the Company without the prior approval of the Investor Member except that such approvals shall not be required in the case of the hypothecation of personal property purchased by the Company and not included in the security agreements executed by the Company at the time of Initial Closing. Nothing in this Section 8.18 shall modify or affect the obligation of the Managing Member to make Operating Deficit Loans and to perform its obligations when and as required by this Agreement.
- 8.19 <u>Affiliate Guaranty</u>. Concurrently with the execution of this Agreement, the Managing Member shall deliver to the Investor Member (a) the Affiliate Guaranty fully executed by each Affiliate Guarantor, (b) a pledge and security agreement executed by the Managing Member in the form of <u>Exhibit E</u> attached hereto (the "Managing Member Pledge"), wherein the Managing Member pledges and grants a security interest in its Managing Member interest in the Company to secure its obligation under this Agreement, and (c) an opinion of counsel to the Affiliate Guarantors in form satisfactory to the Investor Member regarding the Affiliate Guaranty and the Managing Member Pledge.

#### 8.20 <u>Intentionally Deleted.</u>

- 8.21 <u>Accounting Fee.</u> An accounting fee shall be paid to Virginia Housing Capital Corporation under the Agreement to Provide Accounting and Reporting Services, the form of which is attached hereto as <u>Exhibit J</u>
- 8.22 <u>Public Relations</u>. The Managing Member shall provide written and timely notice of any groundbreaking, ribbon-cutting or other public relations ceremonies for the Project to the

Investor Member and recognize the Investor Member and the Investor Member's members at such public relations ceremonies.

# ARTICLE IX TRANSFERS AND RESTRICTIONS ON TRANSFERS OF INTERESTS OF INVESTOR MEMBERS

#### 9.01 Restrictions on Transfer of Investor Members' Interests.

- (a) Under no circumstances will any offer, sale, transfer, assignment, hypothecation or pledge of any Investor Member Interest be permitted unless the Managing Member, in its sole discretion, shall have Consented thereto, and the Project Lenders, if required, also shall have Consented thereto, provided however, that the Managing Member shall not unreasonably withhold its Consent to the pledge by the Investor Member of its Investor Member Interest or a transfer of its right to receive distributions hereunder, so long as no pledgee or transferee shall have any right to become a Substitute Investor Member in the Company or exercise any voting rights of the Investor Member.
- (b) The Investor Member whose interest is being transferred shall pay such reasonable expenses as may be incurred by the Company in connection with such transfer.
- (c) Nothing in this Section 9.01 shall limit the authority of the Investor Member to sell, transfer and/or assign interests within the Investor Member or to transfer Interests of the Investor Member to (i) any Affiliate of the Investor Member or Special Investor Member, in the sole discretion of the Investor Member, at any time and from time to time, or (ii) to any other Person once during the term of this Agreement upon Notice to the Managing Member(s).

#### 9.02 Admission of Substitute Investor Members.

- (a) Subject to the other provisions of this Article IX, an assignee of the Interest of an Investor Member (which shall be understood to include any purchaser, transferee, donee, or other recipient of any disposition of such Interest) shall be deemed admitted as a Substitute Investor Member of the Company only upon the satisfactory completion of the following:
- (i) Consent of the Managing Member (which may be withheld in its sole discretion), and the consent of the Project Lenders, if required, shall have been given; such Consent of the Managing Member may be evidenced by the execution by the Managing Member of an amended Agreement and/or certificate evidencing the admission of such Person as an Investor Member pursuant to the requirements of the Act, provided, however, that no Consent shall be required for any sale, transfer or assignment pursuant to Section 9.01 (c);

- (ii) the assignee shall have accepted and agreed to be bound by the terms and provisions of this Agreement by executing a counterpart thereof or an appropriate amendment hereto, and such other documents or instruments as the Managing Member may require in order to effect the admission of such Person as an Investor Member;
- (iii) an amended Agreement and/or certificate evidencing the admission of such Person as an Investor Member shall have been filed for recording pursuant to the requirements of the Act;
- (iv) if the assignee is a corporation, the assignee shall have provided the Managing Member with evidence satisfactory to Counsel for the Company of its authority to become an Investor Member under the terms and provisions of this Agreement; and
- (v) the assignee or the assignor shall have reimbursed the Company for all reasonable expenses, including all reasonable legal fees and recording charges, incurred by the Company in connection with such assignment.
- (b) For the purpose of allocation of profits, losses and credits, and for the purpose of distributing cash of the Company, a Substitute Investor Member shall be treated as having become, and as appearing in, the records of the Company as a Member upon his signing of an amendment to this Agreement agreeing to be bound hereby.
- (c) If the Managing Member has determined it will Consent to the admission, the Managing Member shall cooperate with the Person seeking to become a Substitute Investor Member by preparing the documentation required by this Section and making all official filings and publications. In such event, the Company shall take all such action, including the filing, if required, of any amended Agreement and/or certificate evidencing the admission of any Person as an Investor Member, and the making of any other official filings and publications, as promptly as practicable after the satisfaction by the assignee of the Interest of an Investor Member of the conditions contained in this Article IX to the admission of such Person as an Investor Member of the Company. Any cost or expense incurred in connection with such admission shall be borne by the Substitute Investor Member.

#### 9.03 Rights of Assignee of Company Interest.

- (a) Except as provided in this Article and as required by operation of law, the Company shall not be obligated for any purpose whatsoever to recognize the assignment by any Investor Member of its Interest until the Company has received actual Notice thereof.
- (b) Any Person who is the assignee of all or any portion of an Investor Member's Interest, but does not become a Substitute Investor Member, and who desires to make a further assignment of such Interest, shall be subject to all the provisions of this Article IX to the same extent and in the same manner as any Investor Member desiring to make an assignment of its Interest.

## ARTICLE X RIGHTS AND OBLIGATIONS OF INVESTOR MEMBERS

- 10.01 <u>Management of the Company</u>. No Investor Member shall take part in the management or control of the business of the Company nor transact any business in the name of the Company. Except as otherwise expressly provided in this Agreement, no Investor Member shall have the power or authority to bind the Company or to sign any agreement or document in the name of the Company. No Investor Member shall have any power or authority with respect to the Company except insofar as the consent of any Investor Member shall be expressly required and except as otherwise expressly provided in this Agreement.
- 10.02 <u>Limitation on Liability of Investor Members</u>. The liability of each Investor Member is limited to its Capital Contribution as and when payable under the provisions of this Agreement, and as provided under the Act. No Investor Member shall have any other liability to contribute money to, or in respect of the liabilities or obligations of, the Company, nor shall any Investor Member be personally liable for any obligations of the Company, except as and to the extent provided in the Act. No Investor Member shall be obligated to make loans to the Company.
- 10.03 Other Activities. Any Investor Member may engage in or possess interests in other ventures of every kind and description for its own account, including without limitation, serving as general partner or managing member of other limited partnerships or limited liability companies which own, either directly or through interests in other limited liability companies or limited partnerships, government-assisted housing projects similar to the Project. Neither the Company nor any of the Members shall have any right by virtue of this Agreement in or to such other business ventures to the income or profits derived therefrom.

## ARTICLE XI PROFITS, LOSSES AND DISTRIBUTIONS

#### 11.01 Allocation of Profits and Losses Other Than From Capital Transactions.

- (a) <u>Manner of Determination</u>. Profits, Losses and credits for all purposes of this Agreement shall be determined in accordance with the definition of the same under Article II of the Agreement (as applicable) and in accordance with the accrual accounting method and in accordance with applicable Code sections and Treasury Regulations governing same.
- (b) <u>Allocations</u>. All Profits and Losses, except those items in Sections 11.02, 11.05 and 11.07 below, shall be allocated to the Members in accordance with their Percentage Interests. Every item of income, gain, loss, deduction, or tax preference entering into the computation of such Profits and Losses, or applicable to the period during which such Profits and

Losses were realized, shall be considered allocated to each Member in the same proportion as Profits and Losses are allocated to such Member.

- (c) <u>Qualified Allocations</u>. Notwithstanding any provision in this Agreement to the contrary, in no event shall any Managing Member, who is exempt or whose sole member is exempt from federal income taxation pursuant to Section 501(c) of the Code, be allocated more than its Percentage Interest, determined as of the date hereof, of any item of Company income, gain, loss, deduction, credit or basis.
- (d) <u>Special Investor Member Allocation.</u> Notwithstanding any provisions in the Agreement to the contrary, in no event shall the Special Investor Member be allocated more than its Percentage Interest, determined as of the date hereof, of any item of Company income, gain, loss, deduction, credit or basis.
- 11.02 <u>Allocation of Profits and Losses from Capital Transactions</u>. Except to the extent provided in Sections 11.07, Profits and Losses recognized by the Company upon a Capital Transaction shall be allocated in the following manner:
- (a) Profits shall be allocated (i) first, to the Members with negative Capital Account balances, that portion of gains (including any gains treated as ordinary income for federal income tax purposes) which is equal in amount to, and in proportion to, such Members' respective negative Capital Accounts in the Company; provided that no gain shall be allocated under this Section 11.02(a)(i) to a Member once such Member's Capital Account is brought to zero and (ii) second, gains in excess of the amount allocated under (i) shall be allocated to the Members in the amounts and to the extent necessary to increase the Members' respective Capital Accounts so that the proceeds distributed under Section 11.04(e) and (g) will be distributed in accordance with the Members' respective Capital Accounts.
- (b) Losses shall be allocated (i) first, to the extent and in such proportions as the respective positive balances in all Members' Capital Accounts, and (ii) second, any remaining loss to the Members in accordance with the manner in which they bear the economic risk of loss associated with such loss or, if none, to the Members in accordance with their Company Interests.
- (c) Any portion of the Profits treated as ordinary income for federal income tax purposes under Sections 1245 and 1250 of the Code ("Recapture Amount") shall be allocated on a dollar for dollar basis to those Members to whom the items of Company deduction or loss giving rise to the Recapture Amount had been previously allocated.

#### 11.03 <u>Distributions: Net Cash Flow.</u>

- (a) <u>Determination of Net Cash Flow</u>. Net Cash Flow shall be determined separately for each fiscal year or portion thereof commencing on the day after Final Closing and shall not be cumulative. Wherever there is a reference to the distribution of Net Cash Flow pursuant to the provisions of this Agreement, Net Cash Flow shall be deemed to be limited to Surplus Cash available for distribution. Income received by the Company from the period commencing with the date of receipt of the initial certificate of occupancy with respect to the Project and ending on the date of the Final Closing shall not be distributed during such period and shall be treated as Net Cash Flow with respect to the first Payment Date following Final Closing.
- (b) <u>Manner of Distribution</u>. Subject to the approval of the Project Lenders, if required, Net Cash Flow shall be applied and/or distributed on each Payment Date in the following priority:
- (i) first, to the Investor Member until the aggregate amount of distributions made to the Investor Member under this Section 11.03(b)(i) for the current and all prior years equals the Assumed Investor Member Tax Liability for the current and all prior years;
- (ii) second, to the Investor Member in an amount equal to any LIHTC Reduction Guaranty Payment or Unpaid LIHTC Shortfall;
- (iii) third, to the Managing Member until the aggregate amount of distributions made to the Managing Member under this Section 11.03(b)(iii) for the current and all prior years equals the Assumed Managing Member Tax Liability for the current and all prior years;
- (iv) fourth, to the Developer until all amounts due under the Development Agreement have been paid in full;
- (v) fifth, following the full payment of amounts due under the Development Agreement, to the replenishment of the Operating Reserve up to a balance of \$125,000 or to provide additional capital to the Operating Reserves or other reserves, as may be mutually agreed upon the Managing Member and Investor Member;
  - (vi) sixth, to the payments due under the Sponsor Loan;
- (vii) seventh, to the pro rata payment of any outstanding Operating Deficit Loans and MM Loans, based upon the respective outstanding balances of each;
- (viii) eighth, ninety percent (90%) to the payment of the Incentive Management Fee not to exceed 10% of gross collections for such year; and
  - (ix) thereafter, to the Members in accordance with their Percentage Interests.

Notwithstanding anything to the contrary contained herein, if the amount of the distribution to the Investor Member under Section 11.03(b) is less than 10% of the Net Cash Flow of the Project, then the Investor Member shall receive a priority distribution before any distributions under Section 11.03(b)(vi) and (vii) in an amount such that, when added to the sum distributable to the Investor Member under Section 11.03(b), shall equal 10% of the Cash Flow.

- (c) <u>Distributions to be Subject to Regulatory Restrictions</u>. Notwithstanding the foregoing, during such time as regulations of the Project Lenders are applicable to the Project, the total amount of Net Cash Flow which may be so distributed to the Members with respect to any fiscal year shall not exceed such amounts as such regulations permit to be distributed.
- 11.04 <u>Distributions: Capital Transactions and Liquidation of Company</u>. Except as may be required under Section 12.02(b), the proceeds resulting from the liquidation of the Company assets pursuant to Section 12.02, and the net proceeds resulting from any Capital Transaction, as the case may be, shall be distributed and applied in the following order of priority:
- (a) to the payment of all matured debts and liabilities of the Company (including amounts due pursuant to any Project Loan and all expenses of the Company incident to any such sale or refinancing), excluding (1) debts and liabilities of the Company to Members or any Affiliates, and (2) all unpaid fees owing to the Managing Member under this Agreement;
- (b) to the setting up of any reserves which the Liquidator (or the Managing Member if the distribution is not pursuant to the liquidation of the Company) deems reasonably necessary for contingent, unmatured or unforeseen liabilities or obligations of the Company;
- (c) one percent (1%) of the gross proceeds of the Capital Transaction to the Special Member, or its assignee as a Capital Transaction Administrative Fee;
- (d) to the payment of any debts and liabilities (including unpaid fees) owed to the Members or any Affiliates by the Company for Company obligations; provided, however, that the foregoing debts and liabilities owed to Members and their Affiliates shall be paid or repaid, as applicable, in the following order of priority, if and to the extent applicable: (i) to the Investor Member, an amount equal to any outstanding LIHTC Reduction Guaranty Payment, or any Unpaid LIHTC Shortfall (applied first to accrued but unpaid interest (at the Default Rate) and then principal); (ii) to the Investor Member, an amount equal to any Special Additional Capital Contribution; (iii) to the payment of any outstanding MM Loans and loans made by the Managing Member pursuant to Section 8.11(a)(i) and/or 8.11(a)(ii) pro rata based on their respective outstanding balances, if applicable; (iv) amounts due under the Development Agreement; (v) amounts due with respect to Operating Deficit Loans, if any; and (vi) any other such debts and liabilities:

- (e) to the Managing Member and Investor Members in proportion to the relative amounts of Net Projected Tax Liabilities of the Managing Member and the Investor Member's members or partners and their respective members or partners until they each have received, cumulatively, an amount equal to their respective Net Projected Tax Liabilities;
- (f) to payment of the Guarantor LIHTC Compliance Loan (or, if funds provided are a capital contribution under Section 8.11(c)(v), as a return of such capital); and
  - (g) the balance, to the Members in accordance with their Percentage Interests.

Written determination of the proposed distributions of proceeds of Capital Transactions, showing all relevant calculations and assumptions, shall be delivered to the Investor Member and Special Investor Member not later than twenty (20) days prior to the Company entering into any agreement for a Capital Transaction, and written confirmation or any revision thereof shall be delivered to the Investor Member and Special Investor Member not later than twenty (20) days prior to the making of any such distribution. Distributions hereunder shall be made within five (5) days of the Company's receipt of such proceeds.

#### 11.05 <u>Distributions and Allocations: General Provisions.</u>

- (a) In any year in which a Member sells, assigns or transfers all or any portion of an Interest to any Person who during such year is admitted as a substitute Member, the share of all profits and losses allocated to, and of all Net Cash Flow and of all cash proceeds distributable under Section 11.04 distributed to, all Members which is attributable to the Interest sold, assigned or transferred shall be divided between the assignor and the assignee ratably on the basis of the number of monthly periods in such year before, and the number of monthly periods on and after, the first day of the month during which such Person is admitted as a substitute Member
- (b) The Company shall, subject to any applicable limitation on the distribution of Net Cash Flow and any required approval by the Project Lenders, distribute Net Cash Flow not less frequently than annually in the manner provided in Section 11.03(b).
- (c) In the event that there is a determination that there is any original issue discount or imputed interest attributable to the Capital Contribution of any Member, or any loan between a Member and the Company, any income or deduction of the Company attributable to such imputed interest or original issue discount on such Capital Contribution or loan (whether stated or unstated) shall be allocated solely to such Member.
- (d) In the event that the deduction of all or a portion of any fee paid or incurred by the Company to a Member or an Affiliate of a Member is disallowed for federal income tax purposes by the IRS with respect to a taxable year of the Company, the Company shall then allocate to such Member an amount of gross income of the Company for such year equal to the amount of such fee as to which the deduction is disallowed.

- (e) If any Member's Interest in the Company is reduced but not eliminated because of the admission of new Members or otherwise, or if any Member is treated as receiving any items of property described in Section 751(a) of the Code, the Member's Interest in such items of Section 751(a) property that was property of the Company while such Person was a Member shall not be reduced, but shall be retained by the Member so long as the Member has an Interest in the Company and so long as the Company has an Interest in such property.
- (f) In accordance with Section 704(c) of the Code (relating to allocations with respect to appreciated contributed property) and the Regulations thereunder, income, gain, loss, and deduction with respect to any property contributed to the capital of the Company shall be allocated, solely for tax purposes, among the Members so as to take account of any variation between the adjusted basis of such property to the Company for federal income tax purposes and its fair market value. Any elections or other decisions relating to such allocations shall be made by the Managing Member in any manner that reasonably reflects the purpose and intention of this Agreement.
- (g) In the event that the Managing Member makes any Operating Deficit Loans pursuant to Section 8.11(b), any deductions or losses of the Company attributable to the use of those funds shall be specially allocated to the Managing Member.
- (h) Any income attributable to the Capital Contribution of the Managing Member will be allocated to the Managing Member.
- (i) Any income attributable to the modification of any of the Project Loan(s) shall be allocated 100% to the Managing Member.

#### 11.06 <u>Capital Accounts</u>.

(a) Establishment and Maintenance. A separate Capital Account shall be maintained and adjusted for each Member. There shall be credited to each Member's Capital Account the amount of its Capital Contribution, the fair market value of any property contributed to the Company (net of any liabilities secured by such property) and such Member's distributive share of the income and gain for tax purposes of the Company, including income or gain exempt from tax; and there shall be charged against each Member's Capital Account the amount of all cash flow distributed to such Member, the fair market value of any property distributed to such Member (net of any liabilities secured by such property), the net proceeds resulting from the liquidation of the Company's assets or from any sale or refinancing of the Project distributed to such Member, and such Member's distributive share of the losses for tax purposes of the Company. Each Member's Capital Account shall be maintained and adjusted in accordance with the Code and the Treasury Regulations thereunder. The foregoing provisions and the other provisions of this Agreement relating to the maintenance of Capital Accounts are intended to comply with Treas. Reg. § 1.704-1(b), and shall be interpreted and applied in a manner consistent with such regulations. It is the intention of the Members that the Capital Accounts

maintained under this Agreement be determined and maintained throughout the full term of this Agreement in accordance with the accounting rules of Treas. Reg. § 1.704-1(b)(2)(iv).

- Deficit Capital Accounts; Regulatory Liquidation. In the event that the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g), if the Managing Member's Capital Account has a deficit balance (after giving effect to all contributions, distributions and allocations), the Managing Member shall make Capital Contributions in the amount of such deficit in compliance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(3). In the event that the Investor Member's Capital Account should have a deficit balance at such time, it shall have no obligation to fund or otherwise contribute capital to the Company in connection with such deficit. Notwithstanding the foregoing, in the event the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g) but no event has occurred under Section 12.01 to dissolve the Company, the Company assets shall not be liquidated, the Company's liabilities shall not be paid or discharged, and the Company's affairs shall not be wound up. Instead, the Company shall be deemed to have contributed all of its assets and liabilities to a new limited liability company in exchange for an interest in the new limited liability company. Immediately thereafter, the terminated Company shall be deemed to have distributed interests in the new limited liability company to the Members of the terminated Company in proportion to their respective interests in the terminated Company in liquidation of the terminated Company.
- 11.07 <u>Special Allocations</u>. Notwithstanding anything to the contrary contained in Section 11.01(a) or (b), the following special allocations in all events apply in determining the allocation of Profits and Losses among the Members and are made prior to the allocations required under Sections 11.01(a) and (b):

#### (a) <u>Depreciation and LIHTC.</u>

- (i) Depreciation (cost recovery) deductions and LIHTC are allocated to the Members in accordance with their Percentage Interests.
- (ii) Any recapture of LIHTC is allocated to the Members that were allocated (or whose predecessors-in-interest were allocated) the depreciation/cost recovery deduction and LIHTC associated therewith.

#### (b) Limitation on Allocations of Losses.

- (i) To the extent the allocation of any Losses to a Member would cause that Member to have an Adjusted Capital Account Deficit at the end of any fiscal year of the Company, then those Losses will not be allocated to that Member, but rather will be specially allocated to the remaining Members in proportion with their relative interests in the Company.
- (ii) In the event some but not all of the Members would have Adjusted Capital Account Deficits due to an allocation of Losses, the limitation set forth in this Section 11.07(b) shall be applied on a Member-by-Member basis so as to allocate the maximum

permissible Losses to each Member who is not a Managing Member under Treas. Reg. §1.704-1(b)(2)(ii)(d). All Losses in excess of the limitation set forth in this Section 11.07(b) shall be allocated to the Managing Member.

- (c) <u>Profit Chargeback.</u> To the extent any Losses are specially allocated to a Member in accordance with Section 11.07(b), then Profits will thereafter first be specially allocated to such Member in proportion to and in an amount (1) up to but not exceeding the amount of any such special allocation of Losses away from such Member under such subparagraph (b) but (2) not to the extent that Losses or depreciation deductions would be allocated to the remaining Members in excess of the amount permitted by 11.07(b).
- (d) <u>Nonrecourse Deductions</u>. Nonrecourse Deductions for any fiscal year shall be allocated to the Members in accordance with their Percentage Interests.
- (e) <u>Member Nonrecourse Deductions</u>. Any Member Nonrecourse Deductions for any fiscal year shall be specially allocated to the Member or Members that bear the Economic Risk of Loss with respect to the Member Nonrecourse Debt to which such Member Nonrecourse Deductions are attributable in accordance with Treas. Reg. §1.704-2(b)(4) and Treas. Reg. §1.704-2(i).
- (f) <u>Company Minimum Gain Chargeback</u>. Notwithstanding any other provision of this Agreement, if there is a net decrease in the Company's Minimum Gain attributable to Nonrecourse Liabilities during any taxable year, each Member shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such year (and, if necessary for subsequent years) in proportion to, and to the extent of, an amount equal to such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(g)(2). In the event that such net decrease in the Company's Minimum Gain occurs in connection with the disposition of all or any portion of the Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(f) shall be determined in accordance with and only to the extent required by Treas. Reg. §1.704-2(f) and (j)(2)(i).
- (g) <u>Member Minimum Gain Chargeback.</u> Notwithstanding any other provision of this Agreement, if there is a net decrease in the amount of the Company's Minimum Gain during any taxable year with respect to a Member Nonrecourse Debt, the Member bearing the Economic Risk of Loss with respect to such Member Nonrecourse Debt shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such taxable year (and, if necessary, for subsequent years) in proportion to, and to the extent of the amount of such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(i)(4). In the event that such net decrease in the Member's Minimum Gain occurs in connection with the disposition of all or any portion of Project, then any items of Company income or gain allocated in accordance

with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(g) shall be determined in accordance with and only to the extent required by the provisions of Treas. Reg. \$1.704-2(i) and (j)(2)(ii).

- (h) Qualified Income Offset. If a Member unexpectedly receives any adjustments, allocations, or distributions described in §1.704-1(b)(2)(ii)(d)(4), (5) or (6) of the Regulations, then items of Company income or gain will be specially allocated to that Member in an amount and manner sufficient to eliminate, to the extent required by the Regulations, the Adjusted Capital Account Deficit of that Member as quickly as possible. The special allocations required pursuant to this subparagraph (h) are made only if and to the extent that such Member would have an Adjusted Capital Account Deficit after all other allocations provided for in this Article 11 have been tentatively made as if this subparagraph (h) were not in the Agreement. This subparagraph (h) is intended to comply with the qualified income offset requirements of §1.704-1(b)(2)(ii)(d) of the Regulations and will be interpreted consistently therewith.
- (i) Gross Income Allocation. In the event any Member has a deficit Capital Account at the end of any fiscal year in excess of the sum of (i) the amount that such Member must restore pursuant to any provision of this Agreement, if any, and (ii) the amount such Member is deemed obligated to restore pursuant to the penultimate sentence of Treas. Reg. § 1.704-2(g) and § 1.704-2(i)(5), such Member shall be specially allocated items of Company income and gain in the amount of such excess as quickly as possible, provided that an allocation pursuant to this Section 11.07(i) shall be made if and only to the extent that such Member would have a deficit Capital Account in excess of such sum after all other allocations provided for in this Article XI have been tentatively made as if this Section 11.07(i) and Section 11.07(h) hereof were not in the Agreement.
- (j) §754 Adjustment. To the extent an adjustment to the adjusted tax basis of any Company Property undertaken pursuant to §734(b) or 743(b) of the Code is required to be taken into account in determining the Capital Accounts of the Members under Treas. Reg. §1.704-1(b)(2)(iv)(m), then the amount of such adjustment to the Capital Accounts will be treated as an item of gain (if the adjustment increases the basis of the asset) or loss (if the adjustment decreases such basis) and such gain or loss will be specially allocated to the Members in a manner consistent with the manner in which their Capital Accounts are required to be adjusted pursuant to the aforementioned section of the regulations.

#### (k) <u>Intentionally Omitted.</u>

(l) <u>Excess Nonrecourse Liabilities.</u> Solely for purposes of determining a Member's proportionate share of the "excess nonrecourse liabilities" of the Company within the meaning of Treas. Reg. §1.752-3(a)(3), the Members' respective interests in Company Profits shall equal their Percentage Interests (determined without regard to Section 11.07(a)-(k)).

#### (m) Authority to Vary Allocations to Preserve and Protect Members' Intent

- It is the intent of the Members that each Member's distributive (i) share of income, gain, loss, deduction, or credit (or item thereof) shall be determined and allocated in accordance with this Article XI to the fullest extent permitted by Section 704(b) of the Code. In order to preserve and protect the determinations and allocations provided for in this Article XI, the Managing Member, shall upon the direction in writing of the Special Investor Member, allocate income, gain, loss, deduction, or credit (or item thereof) arising in any year differently than otherwise provided for in this Article XI as necessary to (i) ensure that all allocations to the Managing Member constitute "qualified allocations" under Section 168(h)(6)(B) of the Code if the failure of any such allocations to constitute qualified allocations would prevent the Investor Member from being allocated the deductions and credits shown as being allocated to the Investor Member in the financial projections approved by the Investor Member, and (ii) ensure that all allocations of income, gain, loss, deduction or credit (or item thereof) to the Members are permitted by Section 704(b) of the Code and Treasury Regulations promulgated thereunder. Any allocation made pursuant to this Section 11.07 shall be deemed to be a complete substitute for any allocation otherwise provided for in this Article XI and no amendment of this Agreement or approval of any Member shall be required.
- (ii) In making any allocation (the "new allocation") under Section 11.07(m)(i), the Managing Member is authorized to act only upon the direction in writing of the Special Investor Member or the Investor Member.
- (iii) If the Managing Member receives a recommendation from the Accountants to make any new allocation in a manner less favorable to the Investor Member than is otherwise provided for in this Article XI, then the Managing Member shall do so only with the Investor Member's or the Special Investor Member's Consent and only after having given the Investor Member and the Special Investor Member the opportunity to discuss such allocation with the Accountants, and only after the Managing Member has been advised by the Accountants that it is permitted by Section 704(b) of the Code, to allocate income, gain, loss, deduction, or credit (or item thereof) arising in later years in such manner so as to bring the allocations of income, gain, loss, deduction, or credit (or item thereof) to the Investor Members as nearly as possible to the allocations thereof otherwise contemplated by this Article XI.
- (n) <u>Grant Income</u>. Any income recognized as a result of any receipt of grants by the Company shall be allocated one hundred percent (100%) to the Managing Member. However, if the Managing Member is exempt from federal income taxation under Code Section 501(c)(3) or any other Code provision, then the allocations to the Managing Member under this Section 11.07(n) shall be limited to the highest percentage of the Company's property treated as tax-exempt use property, as reflected in the Projections.

#### (o) Intentionally Omitted.

11.08 <u>Designation of Tax Matters Partner</u>. The Managing Member hereby is designated as Tax Matters Partner of the Company, and shall engage in such undertakings as are required of

the Tax Matters Partner of the Company, as provided in regulations pursuant to Section 6231 of the Code. Each Member, by its execution of this Agreement, Consents to such designation of the Tax Matters Partner and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent. Notwithstanding the foregoing, the Investor Member has the right to approve and disapprove all substantial actions that may be taken by the Managing Member in its capacity as Tax Matters Partner. Notwithstanding any other provision of this Agreement, the Special Investor Member hereby is granted authority at any time to be admitted as a Managing Member by converting all or portion of its Investor Member Interest to a Managing Member Interest for the purpose of acting as the Tax Matters Partner with all the authority and powers given to the Managing Member as Tax Matters Partner of the Company under the Code and under this Agreement. The Special Investor Member may exercise its right to assume the Tax Matters Partner responsibilities for the Company, as provided herewith, upon ten (10) days notice to the then existing Tax Matters Partner and Managing Member and may continue as Tax Matters Partner indefinitely. In the event that the Special Investor Member exercises its right to become a Managing Member and to assume duties of the Tax Matters Partner, the pre-existing Tax Matters Partner will resign in accordance with Treas. Reg. § 301.6231(a)(7)-1(i) and will redesignate the new Managing Member as Tax Matters Partner in accordance with Treas. Reg. § 301.6231(a)(7)-1(e). Each Member, by its execution of this Agreement Consents to such admission and designation and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent. The Special Investor Member shall, upon such admission, replace the Managing Member as Tax Matters Partner and shall have thereafter all the authority and powers given to the Managing Member as Tax Matters Partner of the Company under the Code and under this Agreement. Unless otherwise specifically provided or agreed, the new Tax Matters Partner in these circumstances will not be responsible for or have the right to conduct any operational or managerial functions of the Company besides those required to discharge its responsibilities as Tax Matters Partner.

#### 11.09 <u>Authority of Tax Matters Partner</u>.

- (a) The Tax Matters Partner shall have and perform all of the duties required under the Code, including the following duties:
- (i) Furnish the name, address, profits interest, and taxpayer identification number of each Member to the IRS; and
- (ii) Within five calendar days after the receipt by the Managing Member or an Affiliate thereof or the Company of any correspondence or communication relating to the Company or a Member or an Affiliate of a Member from the IRS, the Tax Matters Partner shall forward to each Member a photocopy of all such correspondence or communication(s). The Tax Matters Partner shall, within five calendar days thereafter, advise each Member in writing of the substance and form of any conversation or communication held with any representative of the IRS.

- (b) The Tax Matters Partner shall, upon request by the Investor Member, permit the Investor Member to include its attorney in the power of attorney (Form 2848) for the Company for any taxable years under a tax audit or in a tax administrative Appeals process.
- (c) The Tax Matters Partner shall not without the Consent of the Special Investor Member:
- (i) Extend the statute of limitations for assessing or computing any tax liability against the Company (or the amount of character of any Company tax items);
- (ii) Engage an accounting firm or counsel to represent the Company before the IRS;
- (iii) Settle any audit with the IRS concerning the adjustment or readjustment of any Company item(s) (within the meaning of Section 6231(a)(3) of the Code);
- (iv) File a request for an administrative adjustment with the IRS at any time or file a petition for judicial review with respect to any such request or select the forum for judicial review of any IRS determination;
- (v) Initiate or settle any judicial review or action concerning the amount or character of any Company tax item(s) (within the meaning of Section 6231(a)(3) of the Code);
- (vi) Intervene in any action brought by any other Member for judicial review of a final Company administrative adjustment; or
- (vii) Take any other action not expressly permitted by this Section 11.09 on behalf of the Members of the Company in connection with any administrative or judicial tax proceeding.
- (d) In the event of any Company-level proceeding instituted by the IRS pursuant to Sections 6221 through 6233 of the Code, the Tax Matters Partner shall consult with the Special Investor Member regarding the nature and content of all action and defense to be taken by the Company in response to such proceeding. The Tax Matters Partner also shall consult with the Special Investor Member regarding the nature and content of any proceeding pursuant to Sections 6221 through 6233 of the Code instituted by or on behalf of the Company (including the decision to institute proceedings, whether administrative or judicial, and whether in response to a previous IRS proceeding against the Company or otherwise).
- 11.10 Expenses of Tax Matters Partner. The Company shall indemnify and reimburse the Tax Matters Partner for all expenses, including legal and accounting fees, claims, liabilities, losses and damages incurred in connection with any administrative or judicial proceeding with respect to the tax liability of the Members. The payment of all such expenses shall be made

before any distributions are made from Net Cash Flow or any discretionary reserves are set aside by the Managing Member. The Managing Member shall have the obligation to provide funds for such purpose to the extent that Company funds are not otherwise available therefor. The taking of any action and the incurring of any expense by the Tax Matters Partner in connection with any such proceeding, except to the extent required by law, is a matter in the sole discretion of the Tax Matters Partner and the provisions on limitations of liability of the Managing Member and indemnification set forth in Section 8.08 of this Agreement shall be fully applicable to the Tax Matters Partner in its capacity as such.

# ARTICLE XII SALE, DISSOLUTION AND LIQUIDATION

- 12.01 <u>Dissolution of the Company</u>. The Company shall be dissolved upon the earlier of the expiration of the term of the Company, or upon:
- (a) the withdrawal, Bankruptcy, death, dissolution or adjudication of incompetency of the Managing Member who is at that time the sole Managing Member, subject to the provisions of Section 6.03, unless a majority in interest of the other Members, within ninety (90) days after receiving Notice of such withdrawal, Bankruptcy, death, dissolution or adjudication of incompetence, elects to designate a successor Managing Member(s) and continue the Company upon the admission of such successor Managing Member(s) to the Company;
- (b) the sale or other disposition of all or substantially all of the assets of the Company, subject to the provisions of Section 6.03;
- (c) the election by the Managing Member, with the Consent of a majority in interest of the other Members; or
- (d) any other event causing the dissolution of the Company under the laws of the Commonwealth of Virginia.

#### 12.02 Winding Up and Distribution.

- (a) Upon the dissolution of the Company pursuant to Section 12.01, (i) a Certificate of Cancellation shall be filed in such offices within the Commonwealth of Virginia as may be required or appropriate and (ii) the Company business shall be wound up and its assets liquidated as provided in this Section 12.02 and the net proceeds of such liquidation, except as provided in Section 12.02(b) below, shall be distributed in accordance with Section 11.04.
- (b) It is the intent of the Members that, upon liquidation of the Company, any liquidation proceeds available for distribution to the Members be distributed in accordance with the Members' respective positive Capital Account balances and in accordance with Treas. Reg.  $\frac{1.704-1(b)(2)(ii)(b)(2)}{1.04-1(b)(2)(ii)(b)(2)}$ . The Members believe that distributions under Section 11.04 will

effectuate such intent. In the event that, upon liquidation, there would otherwise be any conflict between a distribution pursuant to the Members' respective positive Capital Account balances and the intent of the Members with respect to distribution of proceeds as provided in Section 11.04, the Liquidator shall, notwithstanding the provisions of Sections 11.01, 11.02, 11.03 and 11.05, allocate the Company's gains, profits and losses in a manner that will, as nearly as possible, cause the distribution of liquidation proceeds to the Members to be in accordance both with the Members' economic expectations as set forth in Section 11.04 and their respective Capital Account balances. If the Company's gains, profits and losses are insufficient to cause the Members' Capital Accounts to be in such amounts as will permit liquidation proceeds to be distributed both in accordance with the Members' respective positive Capital Account balances and Section 11.04, then liquidation proceeds shall be distributed in accordance with the Members' respective positive Capital Account balances after the allocations described herein have been made.

- (c) The Liquidator shall file all certificates and notices of the dissolution of the Company required by law. The Liquidator shall proceed without any unnecessary delay to sell and otherwise liquidate the Company's property and assets; provided, however, that if the Liquidator shall determine that an immediate sale of part or all of the Company property would cause undue loss to the Members, then in order to avoid such loss, the Liquidator may, except to the extent provided by the Act, defer the liquidation as may be necessary to satisfy the debts and liabilities of the Company to Persons other than the Members. Upon the complete liquidation and distribution of the Company assets, the Members shall cease to be Members of the Company, and the Liquidator shall execute, acknowledge and cause to be filed all certificates and notices required by the law to terminate the Company.
- (d) Upon the dissolution of the Company pursuant to Section 12.01, the Accountants shall promptly prepare, and the Liquidator shall furnish to each Member, a statement setting forth the assets and liabilities of the Company upon its dissolution. Promptly following the complete liquidation and distribution of the Company property and assets, the Accountants shall prepare, and the Liquidator shall furnish to each Member, a statement showing the manner in which the Company assets were liquidated and distributed.

# ARTICLE XIII BOOKS AND RECORDS, ACCOUNTING, TAX ELECTIONS, ETC.

13.01 <u>Books of Account</u>. The Managing Member shall keep proper and complete books of account for the Company. Such books of account shall be kept at the principal office of the Company and shall be open at all times for examination and copying by the Investor Member or its authorized representatives. The Managing Member shall retain such books of account for six years after the later of the termination of the Company or the end of all applicable compliance periods under the Regulations. All decisions as to the fiscal year and accounting methods to be used by the Company shall be made only with the prior written consent of the Investor Member.

In addition, the Managing Member shall comply with all record keeping and record retention requirements applicable to low-income housing projects under the Code and Regulations, and shall provide such information to the Members for their compliance.

#### 13.02 Financial Reports.

- (a) <u>Agreement with VHCC.</u> The Company shall enter into an agreement with Virginia Housing Capital Corporation ("VHCC"), essentially in the form attached hereto as <u>Exhibit J</u>, pursuant to which VHCC will provide certain accounting and reporting services to the Company.
- Member shall deliver to the Members with respect to such month a cash flow statement for the Company, with a detailed itemization of all Company receipts and expenses, and with such additional information as shall be reasonably requested by the Members (the foregoing, collectively, the "Cash Flow Report"). Notwithstanding the foregoing, if the Investor Member believes that the Project is experiencing or may experience adverse operating results or any other material adverse condition, the Investor Member, by notice to the Managing Member, may require the delivery of Cash Flow Reports within five days after the end of each month, until such time as the Investor Member believes that the adverse condition affecting the Project is no longer present or threatened. At Investor Member's request, copies of all proposed leases and tenant income certification information for the initial occupant of each dwelling unit shall be delivered concurrently with such Cash Flow Report prior to execution thereof by the Company.
- (c) <u>Governmental and Lender Reports.</u> The Managing Member shall also deliver to the Investor Member any financial or performance report required to be provided by the Company to any federal, state or local governmental agency or to any Company lender. Any such report shall be delivered to the Investor Member within five days after such report is filed with any such governmental agency or Company lender.
- deliver to the Investor Member no later than the 60 days prior to the beginning of each fiscal year of the Company a detailed annual operating and capital improvements budget for the operation of the Project during such fiscal year. Such budgets shall specifically list all budgeted expenses in all major categories including, but not limited to, administration, operation, repairs and maintenance, utilities, taxes, insurance, interest, debt service with respect to the Project Loans, capital improvements, and all budgeted expenses which are to be paid to the Managing Member or its Affiliates. Such a budget shall be deemed "approved" for purposes of this Agreement only when such budget has been approved by the Investor Member. The Managing Member shall keep the Investor Member informed concerning the general state of the business and financial condition of the Company and shall, upon the reasonable request of the Investor Member, furnish to the Investor Member full information, accounts and documentation concerning the state of the business and financial condition of the Company. The Managing Member shall also provide the following statements or disclosures to the Investor Members:

- (a) <u>Semiannual Reports.</u> Semiannually, within 45 days after the end of the second and fourth fiscal quarters of the Company, until the later to occur of the following events: (i) all Capital Contribution installments of the Investor Member have been made, or (ii) the Project is placed in service, a report on the status of the Company. Such report will include the following, and will contain updated and revised information if there has been any change in facts previously reported.
  - (i) a description of the Project, including the status of construction or rehabilitation to be performed in connection with the Project (which information shall be provided on the Project until construction or rehabilitation is complete);
  - (ii) a description of the financing for the Project, including mortgage financing, any state or local government loans, any operating deficit guaranty, the Investor Member's Capital Contributions to the Company and any other contributions or loans to the Company;
    - (iii) a description of any applicable rental subsidy for the Project;
  - (iv) the terms of any performance bonds, development cost guarantees, operating deficit guarantees and other credit enhancements provided in connection with the Project;
  - (v) the fees, and other financial incentives provided to the Managing Member and its Affiliates; and
  - (vi) any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (b) <u>Annual Reports.</u> Within 100 days after the end of each fiscal year of the Company, a statement prepared by the Managing Member, which statement shall include the following:
  - (i) a report summarizing the fees, commissions, compensation and other remuneration and reimbursed expenses paid by the Company for such fiscal year to the Managing Member or any Affiliates of the Managing Member and the services performed;
  - (ii) a report of the activities and investments of the Company during the period covered by the report; and
    - (iii) a comparison of actual and projected tax benefits for the year.

The statement will be accompanied by audited financial statements of any Affiliate Guarantor.

- (c) <u>Demands for Payment.</u> Within three business days of the exercise thereof, any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (d) <u>Notices of Default.</u> Immediately upon notice of such a default, any default by the Company in any loan, including any state or local government loan or other financial obligation, of the Company or its Managing Member.
- (e) <u>Notices of IRS Proceedings.</u> Immediately upon receipt of such notice, any notice of any IRS proceeding or any other audit, review or inspection by an federal, state or local governmental agency or Project Lender involving the Company.
- 13.04 <u>Tax Information</u>. The Managing Member shall file all necessary tax forms related to the formation of the Company, including, if required, Form 8264 (related to the registration of a tax shelter). VHCC shall also provide such federal tax information as required under its agreement with the Company as set forth on <u>Exhibit J</u>.
- 13.05 <u>Selection of Accountants</u>. The Investor Member shall be entitled to select a firm of certified public accountants that are experienced in LIHTC and that will prepare the Company's year-end financial statements and the Company's annual tax returns. The fee of such accountants shall be paid by the Investor Member out of the accounting fee payable to it pursuant to Section 8.21 of this Agreement.
- 13.06 Section 754 Elections. In the event of a transfer of all or any part of the Interest of a Managing Member or of an Investor Member, the Company may elect, pursuant to Sections 743 and 754 of the Code (or any corresponding provision of succeeding law), to adjust the basis of the Company property if, in the opinion of the Investor Member, based upon the advice of the Accountants, such election would be most advantageous to the Investor Member. Each Member agrees to furnish the Company with all information necessary to give effect to such election.
- 13.07 <u>Fiscal Year and Accounting Method</u>. The fiscal year of the Company shall be the fiscal year of the Investor Member, which ends at December 31; provided, however, that upon request from the Investor Member, the fiscal year of the Company shall become the calendar year. All Company accounts shall be determined on an accrual basis.
- 13.08 <u>Late Report Penalties</u>. (i) In the event that the reports of information provided for in Sections 13.02(b) or 13.03 above are, at any time, not provided within the time frames set forth therein, the Managing Member shall be obligated to pay to the Investor Member the sum of \$200.00 per day, as liquidated damages, for each day from the date upon which such report(s) or information is (are) due pursuant to the provisions of the aforesaid Sections until the date upon which such report(s) or information is (are) provided in form acceptable to the Investor Member.

In the event that the reporting requirements set forth in any of the above provisions of this Article XIII are not met, the Investor Member, in its reasonable discretion, may direct the Managing Member to dismiss the Accountants, and to designate successor Accountants, subject to the approval of the Investor Member; provided, however, that if the Managing Member and the Investor Member cannot agree on the designation of successor Accountants, the successor Accountants shall be designated by the Investor Member in its sole reasonable discretion, and the fees of such successor Accountants shall be paid by the Managing Member.

### ARTICLE XIV AMENDMENTS

14.01 <u>Proposal and Adoption of Amendments</u>. This Agreement may be amended by the Managing Member with the Consent of the Investor Member; provided that such Consent shall not be unreasonably withheld as to any proposed amendment which does not affect the obligations of the Managing Member or the rights of any of the Members under this Agreement; and further provided that, if the Investor Member proposes an amendment to this Agreement which either (a) increases or imposes upon the Investor Member the obligation to restore a deficit balance in its Capital Account, or (b) prospectively decreases the obligation of the Investor Member to restore a deficit balance in its Capital Account in a subsequent Fiscal Year of the Company, the Managing Member shall effectuate the adoption of such amendment; provided, however, that the Managing Member shall not be liable to the Investor Member for any adverse tax consequences that may result from any such increase or decrease.

# ARTICLE XV CONSENTS, VOTING AND MEETINGS

- 15.01 <u>Method of Giving Consent</u>. Any Consent required by this Agreement may be given by a written Consent given by the consenting Member and received by the Managing Member at or prior to the doing of the act or thing for which the Consent is solicited.
- 15.02 <u>Submissions to Investor Members</u>. The Managing Member shall give the Investor Member Notice of any proposal or other matter required by any provision of this Agreement or by law to be submitted for consideration and approval of the Investor Members. Such Notice shall include any information required by the relevant provision or by law.
- 15.03 <u>Meetings: Submission of Matter for Voting</u>. A majority in Interest of the Investor Members shall have the authority to convene meetings of the Company and to submit matters to a vote of the Members.

### ARTICLE XVI GENERAL PROVISIONS

- 16.01 <u>Burden and Benefit</u>. The covenants and agreements contained herein shall be binding upon and inure to the benefit of the heirs, executors, administrators, successors and assigns of the respective parties hereto.
- 16.02 <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.
- 16.03 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties shall not have signed the same counterpart.
- 16.04 <u>Separability of Provisions</u>. Each provision of this Agreement shall be considered separable, and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 16.05 Entire Agreement. This Agreement sets forth all (and is intended by all parties to be an integration of all) of the representations, promises, agreements and understandings among the parties hereto with respect to the Company, the Company business and the property of the Company, and there are no representations, promises, agreements or understandings, oral or written, express or implied, among them other than as set forth or incorporated herein.
- 16.06 Liability of the Investor Member. Notwithstanding anything to the contrary contained herein, neither the Investor Member nor any of its members shall have any personal liability to any of the parties to this Agreement with regard to the representations and covenants extended, or the obligations undertaken, by the Investor Member under this Agreement, except that the Investor Member shall be personally obligated to fund its Capital Contributions when, as and if required by this Agreement and subject to any defenses and offsets it may have with respect to the funding of such Capital Contributions. In the event that the Investor Member shall be in default under any of the terms of this Agreement, the sole recourse of any party hereto for any indebtedness due hereunder, or for any damages resulting from any such default by the Investor Member, shall be either against the Interest of the Investor Member and the capital contributions of the members of the Investor Member (either directly or through another Investor Member) allocated to, and remaining for investment in, the Company; provided, however, that under no circumstances shall the liability of the Investor Member for any such default be in excess of the amount of Capital Contribution payable by the Investor Member to the Company, under the terms of this Agreement, at the time of such default, less the value of the Interest of the Investor Member, if such Interest is claimed as compensation for damages.

#### 16.07 Environmental Protection.

- The Managing Member warrants and represents that to the best of the (a) Managing Member's knowledge, after diligent inquiry, there presently are not, in, on, or under the Project nor will there be, in, on, or under the Project, upon completion of the construction: (i) any "hazardous substance" as that term is defined under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. §9601, et seq., as amended ("CERCLA"), or any other hazardous or toxic substance, waste or material or any other substance or pollutant that poses a risk to human health or the environment, including, but not limited to, petroleum in any form, lead-based paint, asbestos, urea formaldehyde insulation, methane gas, polychlorinated biphenyls ("PCBs") or radon, except for ordinary and necessary quantities of office supplies, cleaning materials and pest control supplies stored in a safe and lawful manner and petroleum products contained in motor vehicles (the "Hazardous Substances"); (ii) any underground storage tanks; (iii) accumulations of debris, mining spoil, spent batteries, except for ordinary garbage stored in receptacles for regular removal; (iv) or any other condition which could result in liability for an owner or operator of the Project under any federal, state, or local law, rule, regulation, or ordinance.
- (b) The Managing Member further represents and warrants that (i) neither it nor, to the best of its knowledge, any other party has been, is or will be involved in operations at or, pursuant to the Managing Member's best knowledge, near the Land, which operations could lead to (A) a determination of liability under the Hazardous Waste Laws as to the Company or (B) the creation of a lien on the Land under the Hazardous Waste Laws or under any similar laws or regulations; and (ii) the Managing Member has not permitted, and will use best efforts not to permit, any tenant or occupant of the Project to engage in any activity that could impose liability under the Hazardous Waste Laws on such tenant or occupant, on the Land or on any other owner of the Project.
- (c) The Managing Member further warrants and represents to the best of the Managing Member's knowledge that the Project is in compliance with all applicable Hazardous Waste Laws, and the Managing Member has not received notice of any violations of the Hazardous Waste Laws. The Managing Member covenants and agrees to take all necessary action within its control to ensure that the Project is in compliance with the Hazardous Waste Laws at all times and that the Project remains free from the presence of any Hazardous Substances in, on or under the Project. The Managing Member will promptly deliver any notice it may receive of any violation of the Hazardous Waste Laws to the Investor Member and the Special Investor Member.
- (d) The Managing Member agrees to indemnify and hold harmless the Company, the Investor Member, the Special Investor Member, and any member of the Investor Member (the "Indemnified Parties") from and against all claims, actions, causes of action, liability, and expense (including, without limitation, attorneys' fees, court costs, and remedial and response costs) incurred or suffered by, or asserted by any person, entity, or governmental agency against the Indemnified Parties due to breach of the Managing Member of the Company's representations, warranties, or covenants, or a violation of the Hazardous Waste Laws, or the presence of Hazardous Substances in, on, or under the Project. The foregoing

indemnification shall be a recourse obligation of the Managing Member and shall (to the full extent permitted by law) survive the dissolution of the Company and the death, dissolution, retirement, incompetency, insolvency, bankruptcy, or withdrawal of the Managing Member.

For purposes of this Agreement, the term "Hazardous Waste Laws" shall mean any governmental requirements pertaining to land use, air, soil, subsoil, surface water, groundwater (including the quality of, protection, clean-up, removal, remediation or damage of or to land, air, soil, subsoil, surface water and groundwater), including, without limitation, the following laws as the same may be from time to time amended: the Comprehensive Environmental Response Liability and Compensation Act, 42 U.S.C. § 9601, et seq., the Resource Conservation and Recovery Act, 42 U.S.C. §6901, et seq., the Toxic Substances Control Act, 15 U.S.C. § 2601 et seq., the Federal Water Pollution Control Act, 33 U.S.C. §1251 et seq., the Safe Drinking Water Act, 42 U.S.C. § 300f et seq., the Clean Air Act, 42 U.S.C. § 7401 et seq., the Rivers and Harbors Act, 33 U.S.C. § 401 et seq., the Transportation Safety Act of 1974, portions of which are located at 49 U.S.C. § 1801 et seq., the Endangered Species Act, 16 U.S.C. § 1531 et seq., or any so-called "superfund" or "superlien" law, together with any other foreign or domestic laws (federal, state, provincial or local), common law, local rule, regulation (including, without limitation, any future change in judicial or administrative decisions interpreting or applying any of the laws, rules or regulations referred to herein) relating to emissions, discharges, release or threatened releases of any Hazardous Substances into ambient air, land, soil, subsoil, surface water, groundwater, personal property or structures, or otherwise relating to the manufacture, processing distribution, use treatment, storage, disposal, transport, discharge or handling of any Hazardous Substances, now or at any time hereafter in effect.

16.08 <u>Notices</u>. All notices, demands, requests or other communications to be sent by one party to the other hereunder or required by law shall be in writing and shall be deemed to have been validly given or served by delivery of same in person to the addressee or by depositing same with Federal Express (or another nationally recognized overnight delivery service) for next business day delivery or by depositing same in the United States mail, postage prepaid, registered or certified mail, return receipt requested, addressed as follows:

#### (a) To the Investor Member:

Housing Equity Fund of Virginia XVIII, L.L.C. c/o Virginia Housing Capital Corporation 1840 West Broad Street, Suite 200 Richmond, Virginia 23220-2151 Attention: Arild O. Trent with a copy to:

Applegate & Thorne-Thomsen, P.C. 626 W. Jackson Blvd. Suite 400

Chicago, Illinois 60661 Attention: Thomas Thorne-Thomsen

#### (b) To the Managing Member:

SSOG Management Miller Homes, LLC P.O. Box 375 South Boston, VA 24592 Attention: Earl Howerton

With a copy to:

Kanady & Quinn, P.C. 9200 Forest Hill Avenue, #C2 Richmond, VA 23235 Attention: Johnson Kanady

All notices, demands and requests shall be effective upon such personal delivery or upon being deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail as required above. However, with respect to notices, demands or requests so deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail, the time period in which a response to any such notice, demand or request must be given shall commence to run from the next business day following any such deposit with Federal Express (or another nationally recognized overnight delivery service) or, in the case of a deposit in the United States mail as provided above, the date on the return receipt of the notice, demand or request reflecting the date of delivery or rejection of the same by the addressee thereof. Rejection or other refusal to accept or the inability to deliver because of changed address of which no notice was given shall be deemed to be receipt of the notice, demand or request sent. By giving to the other party hereto at least 30 days' written notice thereof in accordance with the provisions hereof, the parties hereto shall have the right from time to change their respective addresses and each shall have the right to specify as its address any other address within the United States of America.

- 16.09 <u>Headings</u>. All section headings are for convenience only and shall not be taken into consideration in interpreting or otherwise construing this Agreement.
- 16.10. <u>Pronouns and Plurals</u>. All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the person or persons may require.
- 16.11. <u>VHDA Mortgage Requirements</u>. Notwithstanding any other provision of this Agreement, this limited liability company and the Members shall be subject to regulation and supervision by the Virginia Housing Development Authority ("VHDA") in accordance with the Virginia Housing Development Authority Act, the Rules and Regulations of VHDA, and the

Regulatory Agreement executed or to be executed by the Company for the benefit of VHDA and shall be further subject to the exercise by VHDA of the rights and powers conferred on VHDA thereby. Notwithstanding any other provision of this Agreement, VHDA may rely upon the continuing effect of this provision which shall not be amended, altered, waived, supplemented or otherwise changed without the prior written consent of VHDA.

IN WITNESS WHEREOF, the parties have affixed their signatures and seals to this Second Amended and Restated Operating Agreement of SSOG Miller Homes, LLC as of the date first written above.

# MANAGING MEMBER:

SSOG Management Miller Homes, LLC a Virginia limited liability company

By: Southside Outreach Group, Inc., a Virginia nonstock corporation,

its sole member

By: Call &

Executive Director

# **INVESTOR MEMBER:**

Housing Equity Fund of	`Virginia XVIII, L.L.C., a
Virginia limited liability	company

By: Virginia Housing Capital Corporation, its managing member

Arild O. Trent, Vice President

# SPECIAL INVESTOR MEMBER:

VAHM, LLC, a Virginia limited liability company

Arild O Trent Vice President

### **EXECUTION COPY**

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# EXHIBIT A TO OPERATING AGREEMENT

#### **DEVELOPMENT AGREEMENT**

**THIS DEVELOPMENT AGREEMENT** (this "Agreement") made as of December 12, 2014 by and between SSOG Miller Homes LLC, a Virginia limited liability company (the "Company") and Southside Outreach Group, Inc., a Virginia nonstick corporation (the "Developer").

#### **Recitals**

WHEREAS, the Company was formed to acquire, rehabilitate, develop, improve, maintain, own, operate, lease, dispose of and otherwise deal with an apartment project located in South Boston, Virginia, known as Miller Homes at Poplar Creek (the "Project").

WHEREAS, the Project, following the completion of construction, is expected to constitute a "qualified low-income housing project" (as defined in Section 42(g)(1) of the Code).

WHEREAS, the Developer has provided and will continue to provide certain services with respect to the Project during the acquisition, development, rehabilitation and initial operating phases thereof.

WHEREAS, in consideration for such services, the Company has agreed to pay to the Developer certain fees computed in the manner stated herein.

WHEREAS, capitalized terms used herein and not otherwise defined shall have the meanings set forth in the Second Amended and Restated Operating Agreement of the Company of even date herewith (the "Operating Agreement").

**NOW, THEREFORE,** in consideration of the recitals, covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties agree as follows:

#### Section 1. Development Services.

(a) The Developer has performed certain services relating to the development of the Project and shall oversee the development and construction of the Project, and shall perform the services and carry out the responsibilities with respect to the Project as are set forth herein, and such additional duties and responsibilities as are reasonably within the general scope of such services and responsibilities and are designated from time to time by the Company.

- (b) The Developer's services shall be performed in the name and on behalf of the Company and shall consist of the duties set forth in subparagraphs (i)-(xiii) below of this Section 1(b) and as provided elsewhere in this Agreement; provided, however, that if the performance of any duty of the Developer set forth in this Agreement is beyond the reasonable control of the Developer, the Developer shall nonetheless be obligated to (i) use its best efforts to perform such duty and (ii) promptly notify the Company that the performance of such duty is beyond its reasonable control. The Developer has performed or shall perform the following:
  - (i) Negotiate and cause to be executed in the name and on behalf of the Company any agreements for architectural, engineering, testing or consulting services for the Project, and any agreements for the construction of any improvements or tenant improvements to be constructed or installed by the Company or the furnishing of any supplies, materials, machinery or equipment therefor, or any amendments thereof, provided that no agreement shall be executed nor binding commitment made until the terms and conditions thereof and the party with whom the agreement is made have been approved by the Managing Member unless the terms, conditions, and parties comply with guidelines issued by the Managing Member concerning such agreements;
  - (ii) Assist the Company in identifying sources of construction financing for the Project and negotiate the terms of such financing with lenders;
  - (iii) Establish and implement appropriate administrative and financial controls for the design and construction of the Project, including but not limited to:
    - (A) coordination and administration of the Project architect, the general contractor, and other contractors, professionals and consultants employed in connection with the design or rehabilitation of the Project;
    - (B) administration of any construction contracts on behalf of the Company;
    - (C) participation in conferences and the rendering of such advice and assistance as will aid in developing economical, efficient and desirable design and construction procedures;
    - (D) the rendering of advice and recommendations as to the selection of subcontractors and suppliers;
    - (E) the review and submission to the Company for approval of all requests for payments under any architectural agreement, general contractor's agreement, or any loan agreements

with any lending institutions providing funds for the benefit of the Company for the design or construction of any improvements;

- (F) the submission of any suggestions or requests for changes which could in any reasonable manner improve the design, efficiency or cost of the Project;
- (G) applying for the maintaining in full force and effect any and all governmental permits and approvals required for the lawful construction of the Project;
- (H) compliance with all terms and conditions applicable to the Company or the Project contained in any governmental permit or approval required or obtained for the lawful construction of the Project, or in any insurance policy affecting or covering the Project, or in any surety bond obtained in connection with the Project;
- (I) furnishing such consultation and advice relating to the Project as may be reasonably requested from time to time by the Company;
- (J) keeping the Company fully informed on a regular basis of the progress of the design and construction of the Project, including the preparation of such reports as are provided for herein or as may reasonably be requested by the Company and which are of a nature generally requested or expected of construction managers or similar owner's representatives on similar projects;
- (K) giving or making the Company's instructions, requirements, approvals and payments provided for in the agreements with the Project architect, general contractor, and other contractors, professionals and consultants retained for the Project; and
- (L) at the Company's expense, filing on behalf of and as the attorney-in-fact for the Company any notices of completion required or permitted to be filed upon the completion of any improvement(s) and taking such actions as may be required to obtain any certificates of occupancy or equivalent documents required to permit the occupancy of the Project.
- (iv) Inspect the progress of the course of construction of the Project, including verification of the materials and labor being furnished to and on such

construction so as to be fully competent to approve or disapprove requests for payment made by the Project architect and the general contractor, or by any other parties with respect to the design or construction of the Project, and in addition to verify that the construction is being carried out substantially in accordance with the plans and specifications approved by the Company or, in the event construction is not being so carried out, to promptly notify the Company;

- (v) If requested to do so by the Company, perform on behalf of the Company all obligations of the Company with respect to the design or construction of the Project contained in any loan agreement or security agreement in connection with the Project, or in any lease or rental agreement relating to space in the Project, or in any agreement entered into with any governmental body or agency relating to the terms and conditions of such construction, provided that copies of such agreements have been provided by the Company to the Developer or the Company has otherwise notified the Developer in writing of such obligations;
- (vi) To the extent requested to do so by the Company, prepare and distribute to the Company a critical path schedule, and periodic updates thereto as necessary to reflect any material changes, but in any event not less frequently than quarterly, other design or construction cost estimates as required by the Company, and financial accounting reports, including monthly progress reports on the quality, progress and cost of construction and recommendations as to the drawing of funds from any loans arranged by the Company to cover the cost of design and construction of the Project, or as to the providing of additional capital contributions should such loan funds for any reason be unavailable or inadequate;
- (vii) At the Company's expense, obtain and maintain insurance coverage for the Project, the Company, the Management Agent, and the Developer and its employees, at all times until final completion of construction of the Project, in accordance with an insurance schedule approved by the Company, which insurance shall include general public liability insurance covering claims for personal injury, including but not limited to bodily injury, or property damage, occurring in or upon the Property or the streets, passageways, curbs and vaults adjoining the Property. Such insurance shall be in a liability amount approved by the Company;
- (viii) Comply with all applicable present and future laws, ordinances, orders, rules, regulations and requirements (hereinafter in this subparagraph (ix) called "laws") of all federal, state and municipal governments, courts, departments, commissions, boards and offices, any national or local Board of Fire Underwriters or Insurance Services. Offices having jurisdiction in the county in which the Project is located or any other body exercising functions similar to those of any of the foregoing, or any insurance carriers providing any insurance

coverage for the Company or the Project, which may be applicable to the Project or any part thereof. Any such compliance undertaken by the Developer on behalf of and in the name of the Company, in accordance with the provisions of this Agreement, shall be at the Company's expense. The Developer shall likewise ensure that all agreements between the Company and independent contractors performing work in connection with the Project shall include the agreement of said independent contractors to comply with all such applicable laws;

- (ix) Assemble and retain all contracts, agreements and other records and data as may be necessary to carry out the Developer's functions hereunder. Without limiting the foregoing, the Developer will prepare, accumulate and furnish to the Company and the appropriate governmental authorities, as necessary, data and information sufficient to identify the market value of improvements in place as of each real property tax lien date, and will take application for appropriate exclusions from the capital costs of the Project for purposes of real property ad valorem taxes;
- (x) Coordinate and administer the design and construction of all interior tenant improvements to the extent required under any leases or other occupancy agreements to be constructed or furnished by the Company with respect to the initial leasing of space in the Project, whether involving building standard or non-building standard work;
- (xi) Use its best efforts to accomplish the timely completion of the Project in accordance with the approved plans and specifications and the time schedules for such completion approved by the Company;
- (xii) At the direction of the Company, implement any decisions of the Company made in connection with the design, development and construction of the Project or any policies and procedures relating thereto, exclusive of leasing activities; and
- (xiii) Perform and administer any and all other services and responsibilities of the Developer which are set forth in any other provisions of this Agreement, or which are requested to be performed by the Company and are within the general scope of the services described herein.
- Section 2. <u>Limitations and Restrictions</u>. Notwithstanding any provisions of this Agreement, the Developer shall not take any action, expend any sum, make any decision, give any consent, approval or authorization, or incur any obligation with respect to (i) any matter not related to the construction or construction financing of the Project, including but not limited to the acquisition of the Project, the organization of the Company, obtaining permanent financing, obtaining an investor for the Company or leasing up the Project, such matters to be performed or

supervised by the Managing Member and (ii) any of the following matters unless and until the same has been approved by the Company:

- (a) Approval of all construction and architectural contracts and all architectural plans, specifications and drawings prior to the construction and/or alteration of any improvements contemplated thereby, except for such matters as may be expressly delegated in writing to the Developer by the Company;
- (b) Any proposed change in the work of the construction of the Project, or in the plans and specifications therefor as previously approved by the Company, or in the cost thereof, or any other change which would affect the design, cost, value or quality of the Project, except for such matters as may be expressly delegated in writing to the Developer by the Company;
- (c) Making any expenditure or incurring any obligation by or on behalf of the Company or the Project involving a sum in excess of \$25,000 or involving a sum of less than \$5,000 where the same relates to a component part of any work, the combined cost of which exceeds \$25,000, except for expenditures made and obligations incurred pursuant to and specifically set forth in a construction budget approved by the Company (the "Construction Budget") or for such matters as may be otherwise expressly delegated to the Developer by the Company;
- (d) Making any expenditure or incurring any obligation which, when added to any other expenditure, exceeds the Construction Budget or any line item specified in the Construction Budget, except for such matters as may be otherwise expressly delegated in writing to the Developer by the Company; or
- (e) Expending more than what the Developer in good faith believes to be the fair and reasonable market value at the time and place of contracting for any goods purchased or leased or services engaged on behalf of the Company or otherwise in connection with the Project.

#### Section 3. Accounts and Records.

- (a) The Developer on behalf of the Company, shall keep such books of account and other records as may be required and approved by the Company, including, but not limited to, records relating to the costs of construction advances. The Developer shall keep vouchers, statements, receipted bills and invoices and all other records, in the form approved by the Company, covering all collections, if any, disbursements and other data in connection with the Project prior to final completion of construction. All accounts and records relating to the Project, including all correspondence, shall be surrendered to the Company, upon demand without charge therefor.
- (b) The Developer shall cooperate with the Management Agent to facilitate the timely preparation by the Management Agent of such reports and financial statements as the Management Agent is required to furnish pursuant to the Management Agreement.

(c) All books and records prepared or maintained by the Developer shall be kept and maintained at all times at the place or places approved by the Company, and shall be available for and subject to audit, inspection and copying by the Management Agent, the Company or any representative or auditor thereof or supervisory or regulatory authority, at the times and in the manner set forth in the Operating Agreement.

#### Section 4. Obligation To Complete Construction and to Pay Development Costs.

The Developer shall complete the construction of the Project or cause the same to be completed in a good and workmanlike manner, free and clear of all mechanics', materialmen's or similar liens, and shall equip the Project or cause the same to be equipped with all necessary and appropriate fixtures, equipment and articles of personal property, including refrigerators and ranges, provided for in the Project Documents and the Plans and Specifications. The Developer also shall cause the achievement of Final Closing in accordance with the terms of the Operating Agreement. If the Specified Proceeds as available from time to time are insufficient to cover all Development Costs and achieve Final Closing, the Developer shall advance or cause to be advanced to the Company from time to time as needed all such funds as are required to pay such deficiencies. Any such advances ("Development Advances") shall, to the extent permitted under the Project Documents and any applicable regulations or requirements of any Project Lender or Agency, be reimbursed at or prior to Final Closing only out of Specified Proceeds available from time to time after payment of all Development Costs. Any balance of the amount of each Development Advance not reimbursed through Final Closing shall not be reimbursable, shall not be credited to the Capital Account of any Member, or otherwise change the interest of any Person in the Company, but shall be borne by the Developer under the terms of this Agreement.

#### Section 5. Development Amount.

Any Development Advances made by the Developer shall be reimbursed from Specified Proceeds as set forth in Section 4. As reimbursement for any additional Development Advances and as a fee for its services in connection with the development of the Project and the supervision of the rehabilitation of the Project, the Developer shall be paid an amount (the "Development Amount") equal to the <u>lesser</u> of (a) Three Hundred Fifty Thousand and No/100 Dollars (\$350,000); or (b) the maximum amount which conforms to the developer fee standards imposed by the Virginia Housing Development Authority. The Development Amount shall be deemed to have been earned as follows:

- (i) Twenty percent (20%) on the date hereof; and
- (ii) Eighty percent (80%) upon Substantial Completion of the Project.

The Development Amount shall be paid from and only to the extent of Specified Proceeds as provided in the Operating Agreement, in installments as follows:

- (i) \$25,000 on Initial Closing;
- (ii) \$16,190 upon the making of the Fifth Capital Contribution; and
- (iii) \$100,000 upon the making of the Sixth Capital Contribution.

Any installment of the Development Amount not paid when otherwise due hereunder shall be deferred without interest and shall be paid from next available Net Cash Flow in the priority set forth in Section 11.03(b) of the Operating Agreement; provided, however, that any unpaid balance of the Development Amount shall be due and payable in all events on the thirteenth anniversary of placement in service.

#### Section 6. <u>Applicable Law</u>.

This Agreement, and the application or interpretation hereof, shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia.

#### Section 7. Binding Agreement.

This Agreement shall be binding on the parties hereto, their heirs, executors, personal representatives, successors and assigns. As long as the Developer is not in default under this Agreement, the obligation of the Company to pay the Development Amount shall not be affected by any change in the identity of the Managing Member of the Company.

#### Section 8. Headings.

All section headings in this Agreement are for convenience of reference only and are not intended to qualify the meaning of any section.

#### Section 9. <u>Terminology</u>.

All personal pronouns used in this Agreement, whether used in the masculine, feminine or neuter gender, shall include all other genders, the singular shall include the plural, and vice versa as the context may require.

For purposes of this Agreement, the following terms have the following meanings:

"Development Costs" means any and all costs and expenses necessary to (i) cause the construction of the Project to be completed, in a good and workmanlike manner, free and clear of all mechanics', materialmen's or similar liens, in accordance with the Plans and Specifications, (ii) equip the Project with all necessary and appropriate fixtures, equipment and articles of personal property (including, without limitation, refrigerators and ranges), (iii) obtain all required certificates of occupancy for the apartment units and other space in the Project, (iv) finance the construction of the Project and achieve Final Closing in accordance with the provisions of the

Project Documents, (v) discharge all Company liabilities and obligations arising out of any casualty occurring prior to Final Closing generating insurance proceeds for the Company, (vi) fund any Company reserves required hereunder or under any of the Project Documents at or prior to Final Closing, (vii) repay and discharge the construction loan from Community Capital Bank of Virginia and (viii) pay any other costs or expenses necessary to achieve the Completion Date and Final Closing.

"Specified Proceeds" means (i) the proceeds of all Project Loans, (ii) the net rental income, if any, generated by the Project prior to Final Closing which is permitted by the Project Lenders to be applied to the payment of Development Costs, (iii) the Capital Contributions of the Investor Member, (iv) the Capital Contributions of the Managing Member in the amounts set forth in Section 5.01(a) of the Operating Agreement as of the Initial Closing, and (v) any insurance proceeds arising out of casualties occurring prior to Final Closing.

#### Section 10. <u>Benefit of Agreement</u>.

The obligations and undertakings of the Developer set forth in this Agreement are made for the benefit of the Company and its Members and shall not inure to the benefit of any creditor of the Company other than a Member, notwithstanding any pledge or assignment by the Company of this Agreement of any rights hereunder.

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IN WITNESS WHEREOF, the parties have caused this Agreement to be duly executed as of the date first written above.

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SSOG Miller Homes, LLC, a Virginia limited liability company

By: SSOG Management Miller Homes, LLC, its Managing Member

By: Southside Outreach Group, Inc.,

its sole member

By: Earl Exocuerly

Name: Earl Howerton
Title: Executive Director

**DEVELOPER:** 

Southside Outreach Group, Inc., a Virginia nonstock corporation

Mame: Farl Howerton

Name: Earl Howerton
Title: Executive Director

# EXHIBIT B TO OPERATING AGREEMENT

#### INCENTIVE MANAGEMENT FEE AGREEMENT

**THIS INCENTIVE MANAGEMENT FEE AGREEMENT** (this "Agreement") made as of December 12, 2014, by and between SSOG Miller Homes LLC, a Virginia limited liability company (the "Company") and SSOG Management Miller Homes, LLC, a Virginia limited liability company, as the Managing Member (the "Managing Member").

#### **Recitals**

WHEREAS, Managing Member and Housing Equity Fund of Virginia XVIII, L.L.C. (the "Investor Member"), as the Investor Member have formed or, simultaneously herewith are forming, the Company pursuant to the Limited Liability Company Act of the Commonwealth of Virginia (the "Act"); and

WHEREAS, the Company has been formed to develop, construct, own, maintain and operate an 46-unit multifamily apartment complex containing an office and a community space intended for rental to low income individuals and families, to be known as Miller Homes at Poplar Creek, and to be located in South Boston, Virginia (the "Project"); and

WHEREAS, the Company is governed by its Second Amended and Restated Operating Agreement of even date herewith (the "Operating Agreement"); and

WHEREAS, the Company desires that the Managing Member provide certain management services with respect to the business of the Company for the period commencing as of the date hereof and continuing throughout the term of the Company.

**NOW, THEREFORE**, in consideration of the recitals, covenants and conditions set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties agree as follows:

- 1. <u>Appointment</u>. The Company hereby appoints the Managing Member to render services in managing and administering the Company during the term of the Company and for as long as the Managing Member is the managing member of the Company as herein contemplated. The appointment of the Managing Member hereunder shall terminate on the earlier of (i) the date the Managing Member withdraws as the managing member of the Company, including, without limitation, its removal as Managing Member, or (ii) the expiration of the term of the Company.
- 2. <u>Authority</u>. In conformity with the provisions of the Operating Agreement, throughout the term of the Company, the Managing Member shall have the authority and the

obligation, which authority and obligation may, subject to the provisions of the Operating Agreement, be exercised by the Managing Member to:

- (i) administer, manage and direct the business of the Company, and take such further action as it may deem necessary or desirable to further the interest of the Company in accordance with the provisions of the Operating Agreement;
- (ii) monitor the day-to-day operations of the Project and make recommendations with respect thereto;
- (iii) investigate and make recommendations with respect to the selection and conduct of relations with consultants and technical advisors (including, without limitation, accountants and other similar advisors, attorneys, corporate fiduciaries, escrow agents, depositories, custodians, agents for collection, insurers, insurance agents and banks) and persons acting in any other capacity in connection with the;
- (iv) maintain appropriate books and records of the Company in accordance with sound federal income tax accounting principles and in conformity with the requirements of the Project Lenders, including information relating to the sale by the Managing Member or any Affiliate of goods or services to the Company;
- (v) be responsible for the safekeeping and use of all funds and assets of the Company, including the maintenance of bank accounts in accordance with Section 4.02(o) of the Operating Agreement;
- (vi) provide reports to Members required pursuant to Sections 13.02 and 13.03 of the Operating Agreement;
- (vii) furnish or cause to be furnished to the Members copies of any and all financial reports that may be requested by any party(ies) to any of the Project Documents or any governmental agencies having jurisdiction, including copies of any financial statements required by the Project Lenders;
- (viii) furnish or cause to be furnished to the Members and/or any party(ies) to any of the Project Documents all such information as they may reasonably request from time to time with respect to the financial and administrative conditions of the Project and the Company; and
- (ix) provide office space, support staff and administrative services as required by the Company.

- 3. <u>Fees.</u> For services to be performed under this Incentive Management Fee Agreement, from and after Breakeven Operations and achievement of 100% Qualified Occupancy, the Company shall pay the Managing Member solely from the Net Cash Flow of the Company specifically designated for payment of the Incentive Management Fee pursuant to Section 8.13 and 11.03(b) of the Operating Agreement, an annual, noncumulative Incentive Management Fee of up to ninety percent (90%) of the Net Cash Flow remaining after payment of the items described in Section 11.03(b)(i) through (vii) under the Operating Agreement not to exceed ten percent (10%) of gross collections for such year.
- 4. <u>Withholding of Fee Payments</u>. In the event that (i) the Managing Member or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement and the Operating Agreement, or (ii) the Managing Member shall have withdrawn or been removed pursuant to Article VI of the Operating Agreement, then such Managing Member shall be in default of this Agreement and the Company shall withhold payment of all or any installment of fees payable to such Managing Member pursuant to Section 3 of this Agreement and Section 8.13 of the Operating Agreement.

All amounts so withheld by the Company under this Section 4 shall be promptly released to the Managing Member, only after the Managing Member has cured the default justifying the withholding, unless the Managing Member shall have been removed pursuant to the Operating Agreement, in which event this Agreement shall terminate in accordance with Section 5 below and all further obligations of the Company hereunder shall cease as of the date of such removal of the Managing Member.

- 5. <u>Successors and Assigns; Termination</u>. This Agreement shall be binding on the parties hereto, their heirs, successors and assigns. If the Company Interests of a Managing Member, as Managing Member, are transferred pursuant to Section 6.02 of the Operating Agreement, further payment of the Incentive Management Fee from the Company to such Managing Member pursuant to Section 3 above shall be governed by such Section 8.13, provided that such successor has assumed the obligations of the Managing Member hereunder pursuant to an assumption agreement in form acceptable to the Investor Member. The parties hereto may terminate this Agreement upon mutual consent to do so.
- 6. <u>Defined Terms</u>. Capitalized terms used in this Agreement and not specifically defined herein shall have the same meanings assigned to them as in the Operating Agreement.
- 7. <u>Separability of Provisions</u>. Each provision of this Agreement shall be considered separable and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 8. <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one

agreement binding on all parties hereto, notwithstanding that all the parties shall not have signed the same counterpart.

- 9. <u>No Continuing Waiver</u>. The waiver of any party of any breach of this Agreement shall not operate or be construed to be a waiver of any subsequent breach.
- 10. <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.
- 11. <u>Third Party Beneficiary</u>. Investor Member is a third party beneficiary of this Agreement, and the Company and Managing Member hereby expressly agree that any amendment to this Agreement shall not be effective unless and until same is consented to by Investor Member.

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IN WITNESS WHEREOF, the parties have caused this Incentive Management Fee Agreement to be duly executed as of the date as first written above.

#### **COMPANY:**

SSOG Miller Homes, LLC, a Virginia limited liability company

By: SSOG Management Miller Homes, LLC its Managing Member

By: Southside Outreach Group, Inc., its sole member

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#### **MANAGING MEMBER:**

SSOG Management Miller Homes, LLC, a Virginia limited liability company

By: Southside Outreach Group, Inc.,

its sole member

Name: Earl Howerton

Title: Executive Director

# EXHIBIT C TO OPERATING AGREEMENT

#### **DESCRIPTION OF LAND**

ALL that certain tract or parcel of land, with improvements thereon and appurtenances thereunto, situated in the Town of South Boston, County of Halifax (formerly the City of South Boston), Virginia, containing 163,490 square feet (erroneously reflected as 163,539 s.f. in the prior deed), and being composed of all of Lots 33 through 48, inclusive, in Block L of the Mrs. E. B. Jeffress Subdivision, together with Lots 33 through 38, inclusive, of Colonial Heights Subdivision, all of said lots being shown on a Plat of Survey dated December 9, 1969, prepared by J. Walter Jones, Jr., C.L.S., and recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia, in Deed Book 356 at page 134.

#### ALSO DESCRIBED BY SURVEY AS FOLLOWS:

Point of Beginning being an iron pin set, said iron pin being on the western right-of-way of Watkins Avenue having a 50' right-of-way and the northern right-of-way of Poplar Creek Street having a 50' right-of-way and being the southeast corner of 3.75 acre lot; thence along the northern right-of-way of said Poplar Creek Street S 77 degrees 31' 39" W 39.75 feet to a railroad spike found; thence continuing along the northern right-of-way of said Poplar Creek Street S 78 degrees 12' 50" W 842.13 feet to an existing pipe found; thence leaving said Poplar Creek Street and along the eastern property line of a lot with unknown owners N 26 degrees 59' 52" W 169.72 feet to an existing pipe found; thence along the northern property line of 3.75 acre lot and the southern property line of various owners N 75 degrees 53' 16" E 907.22 feet to an iron pin set on the western right-of-way of said Watkins Avenue and the southeast corner of property now or formerly owned by Investments 97, LLC per deed recorded in Book 1021, page 394; thence along the western right-of-way of said Watkins Avenue S 17 degrees 28' 39" E 201.11 feet to the Point of Beginning and containing 3.75 Acres, as shown on the ALTA/ACSM Land Title Survey of The Fairmont Apartments made by B&B Consultants, Inc./Jones & Associates, dated June 11, 2014, last revised December 11, 2014 and recorded \_\_\_\_\_\_, 2014 in the Clerk's Office, Circuit Court, Halifax County, Virginia, in Plat Book \_\_\_\_\_, page \_\_\_\_.

#### EXHIBIT D TO OPERATING AGREEMENT

#### **AFFILIATE GUARANTY**

**THIS GUARANTY AGREEMENT** (this "Guaranty Agreement"), made as of December 12, 2014, is by Southside Outreach Group, Inc., a Virginia nonstock corporation ("Developer" and "Guarantor") for the benefit of Housing Equity Fund of Virginia XVIII, L.L.C. a Virginia limited liability company ("HEF").

#### **Recitals**

WHEREAS, SSOG Management Miller Homes, LLC (the "Managing Member") is the Managing Member of SSOG Miller Homes, LLC, a Virginia limited liability company (the "Company");

WHEREAS, the Company is governed by its Second Amended and Restated Operating Agreement dated as of December 12, 2014 (the "Operating Agreement");

WHEREAS, the Guarantor and the Company have entered into that certain Development Agreement dated as of the date hereof (the "Development Agreement");

WHEREAS, HEF has been requested to enter into the Operating Agreement and the Company with the Managing Member;

WHEREAS, the Guarantor is an affiliate of the Managing Member, and believes it shall substantially benefit, directly or indirectly, from HEF's entering into the Operating Agreement and the Company with the Managing Member; and

WHEREAS, as a condition to entering into the Operating Agreement and the Company, HEF has required the Guarantor to guarantee to HEF the obligations of the Managing Member under the Operating Agreement and certain other items as herein set forth;

- **NOW, THEREFORE**, in order to induce HEF to enter into the Operating Agreement and the Company in consideration of the premises and for other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the Guarantor hereby covenants and agrees as follows:
- 1. The Guarantor irrevocably and unconditionally fully guarantees the due, prompt and complete performance of each and every one of the following obligations: (a) the payment and performance by the Managing Member of each and every obligation of the Managing Member due under the Operating Agreement, and (b) the payment and performance by the Developer of each and every obligation of the Developer under the Development Agreement;

and (c) the due, prompt and complete payment of all costs and expenses (including, without limitation, reasonable attorneys' fees) incurred by HEF in collection of the enforcement of this Guaranty Agreement against the Guarantors (the obligations described in this Paragraph 1 are hereinafter collectively referred to as the "Indebtedness"). Notwithstanding the foregoing, certain obligations of the Developer under this Guaranty Agreement are limited as follows: (i) with respect to the obligation to fund Operating Deficits under Section 8.11(b) of the Operating Agreement, from and after the fifth anniversary of the achievement of Breakeven Operations, the obligation of the Developer shall not exceed six months of Operating Expenses (defined below) of the Project (the obligation to fund Operating Deficits prior to the fifth anniversary of the achievement of Breakeven Operations shall remain unlimited); (ii) with respect to the obligation to repay to HEF excess Capital Contributions (as a result of a Downward Capital Adjustment) under Section 5.01(e)(ii) of the Operating Agreement, the obligation of the Developer shall not exceed the sum of the Development Fee (in the amount of \$350,000, including any deferred portion), the Incentive Management Fee, the Construction Management Incentive Fee and any other fee paid or to be paid to the Developer, or the Managing Member with respect to the Project; (iii) with respect to the obligation to pay to HEF the amounts provided under Section 8.11(c) of the Operating Agreement, the obligation of the Developer shall not exceed the sum of the Development Fee (in the amount of \$350,000 including any deferred portion), the Incentive Management Fee, the Construction Incentive Management Fee and any other fee paid or to be paid to the Developer or the Managing Member with respect to the Project; and (iv) with respect to the obligation to repurchase the Interest of HEF in the Company pursuant to Section 5.05(a) of the Operating Agreement, the Developer shall not be required to pay interest on the sum of the Capital Contributions. As used herein, the term "Operating Expenses" shall mean the sum of (A) operating expenses of the Project, maintenance expenses, required deposits into the Reserve Fund for Replacements or any other reserves required under a Loan Agreement or the Operating Agreement and all other Company obligations or expenditures (excluding debt service and other fees and payments set forth in clause (B) below), for the most recent six months prior to the time that this Guaranty Agreement is enforced by HEF, and (B) the current amount of all debt service on Project Loans, as well as any fees then owed to the Project Lenders and/or any applicable mortgage insurance premium payments, to be paid in the six month period beginning at the time that this Guaranty Agreement is enforced by HEF.

- 2. The Guarantor hereby grants to HEF, in the uncontrolled discretion of HEF, and without notice to the Guarantor, the power and authority to deal in any lawful manner with the Indebtedness and the other obligations guaranteed hereby, and without limiting the generality of the foregoing, further power and authority, from time to time:
- (a) to renew, compromise, extend, accelerate or otherwise change the time or place of payment of or to otherwise change the terms of the Indebtedness;
- (b) to modify or to waive any of the terms of the Operating Agreement, the Development Agreement and/or any other obligations guaranteed hereby;

- (c) to take and hold security for the payment of the Indebtedness and/or performance of the other obligations guaranteed hereby and to impair, exhaust, exchange, enforce, waive or release any such security;
- (d) to direct the order or manner of sale of any such security as HEF, in its discretion, may determine;
- (e) to grant any indulgence, forbearance or waiver with respect to the Indebtedness or any of the other obligations guaranteed hereby;
- (f) to release or waive rights against any one or more Guarantors without releasing or waiving any rights against any other Guarantor; and/or
- (g) to agree to any valuation by HEF of any collateral securing payment of any of the Indebtedness in any proceedings under the United States Bankruptcy Code concerning HEF or the Guarantor.

The liability of the Guarantor hereunder shall not be affected, impaired or reduced in any way by any action taken by HEF under the foregoing provisions or any other provision hereof, or by any delay, failure or refusal of HEF to exercise any right or remedy it may have against the Managing Member or any other person, firm or corporation, including other guarantors, if any, liable for all or any part of the Indebtedness or any of the other obligations guaranteed hereby.

- 3. The Guarantor agrees that if any of the Indebtedness is not fully and timely paid or performed according to the tenor thereof, whether by acceleration or otherwise, the Guarantor shall immediately upon receipt of written demand therefor from HEF pay all of the Indebtedness hereby guaranteed in like manner as if the Indebtedness constituted the direct and primary obligation of the Guarantor. The Guarantor shall not have any right of subrogation as a result of any payment hereunder or any other payment made by the Guarantor on account of the Indebtedness, and the Guarantor hereby waives, releases and relinquishes any claim based on any right of subrogation, any claim for unjust enrichment or any other theory that would entitle the Guarantor to a claim against the Managing Member based on any payment made hereunder or otherwise on account of the Indebtedness.
- 4. This Guaranty Agreement and the obligations of the Guarantor hereunder shall be continuing and irrevocable until the Indebtedness has been satisfied in full. Notwithstanding the foregoing or anything else set forth herein, and in addition thereto, if at any time all or any part of any payment received by HEF from a Guarantor under or with respect to this Guaranty Agreement is or must be rescinded or returned for any reason whatsoever (including, but not limited to, determination that said payment was a voidable preference or fraudulent transfer under insolvency, bankruptcy or reorganization laws), then Guarantor's obligations hereunder shall, to the extent of the payment rescinded or returned, be deemed to have continued in existence, notwithstanding such previous receipt of payment by HEF, and Guarantor's

obligations hereunder shall continue to be effective or be reinstated as to such payment, all as though such previous payment to HEF had never been made. The provisions of the foregoing sentence shall survive termination of this Guaranty Agreement, and shall remain a valid and binding obligation of the Guarantor until satisfied.

- 5. The Guarantor hereby waives notice of acceptance of this Guaranty Agreement by HEF and this Guaranty Agreement shall immediately be binding upon the Guarantor. The Guarantor who executes this Agreement shall be fully bound hereby regardless of whether or not any other Guarantor subsequently executes this Guaranty Agreement.
  - 6. The Guarantor hereby waives and agrees not to assert or take advantage of:
- (a) any right to require the Managing Member to proceed against any other person or to proceed against or exhaust any security held by the Managing Member at any time or to pursue any other remedy in the Managing Member's power before proceeding against the Guarantor hereunder;
- (b) any right to require HEF to proceed against the Managing Member or any other person or to proceed against or exhaust any security held by HEF at any time or to pursue any other remedy in HEF's power before proceeding against the Guarantor hereunder;
- (c) the defense of the statute of limitations in any action hereunder or in any action for the collection of the Indebtedness or the performance of any other obligations guaranteed hereby;
- (d) any defense that may arise by reason of the incapacity, lack of authority, death or disability of any other person or persons or the failure of HEF to file or enforce a claim against the estate (in administration, bankruptcy or any other proceeding) of any other person or persons;
- (e) demand, presentment for payment, notice of non-payment, protest, notice of protest and all other notices of any kind, including, without limitation, notice of the existence, creation or incurring of any new or additional indebtedness or obligation or of any action or non-action on the part of HEF or any endorser or creditor of HEF or the Guarantor or on the part of any other person whomsoever under this or any other instrument in connection with any obligation or evidence of indebtedness held by HEF or in connection with the Indebtedness;
- (f) any defense based upon an election of remedies by HEF, the right of the Guarantor to proceed against HEF for reimbursement, or both, or if contrary to the express agreement of the parties, Virginia law is deemed not to apply to this Guaranty, any rights or benefits under the bankruptcy or insolvency laws of the Commonwealth of Virginia, or under Sections 364 and 1111 of the U.S. Bankruptcy Code as same may be amended or replaced from time to time;

- (g) any election by HEF to exercise any right or remedy it may have against the Company or any security held by HEF, including, without limitation, the right to foreclose upon any such security by judicial or non-judicial sale, without affecting or impairing in any way the liability of the Guarantor hereunder, except to the extent the indebtedness has been paid, and the Guarantor waives any default arising out of the absence, impairment or loss of any right of reimbursement, contribution or subrogation or any other right or remedy of the Guarantor against the Company or any such security whether resulting from such election by HEF or otherwise. The Guarantor understands that if all or any part of the liability of the Company to HEF for the Indebtedness is secured by real property the Guarantor shall be liable for the full amount of their liability hereunder, notwithstanding foreclosure on such real property by trustee sale or any other reason impairing any Guarantor's right to proceed against the Company; and
- (h) all duty or obligation on the part of HEF to perfect, protect, not impair, retain or enforce any security for the payment of the Indebtedness or performance of any of the other obligations guaranteed hereby.
- All existing and future indebtedness of the Managing Member to the Guarantor or to any person controlled or owned in whole or in part by the Guarantor and, the right of the Guarantor to withdraw or to cause or permit any person controlled or owned in whole or in part by the Guarantor to withdraw any capital invested by the Guarantor or such person in the Managing Member, is hereby subordinated to the Indebtedness at any time after a default exists under the Indebtedness. Furthermore, without the prior written consent of HEF, such subordinated indebtedness shall not be paid and such capital shall not be withdrawn in whole or in part nor shall the Guarantor accept or cause or permit any person controlled or owned in whole or in part by the Guarantor to accept any payment of or on account of any such subordinated indebtedness or as a withdrawal of capital at any time after a default exists under Any payment received by the Guarantor in violation of this Guaranty the Indebtedness. Agreement shall be received by the person to whom paid in trust for HEF, and such Guarantor shall cause the same to be paid to HEF immediately on account of the Indebtedness. No such payment shall reduce or affect in any manner the liability of the Guarantor under this Guaranty Agreement.
- 8. The amount of the Guarantor's liability and all rights, powers and remedies of HEF hereunder shall be cumulative and not alternative and such rights, powers and remedies shall be in addition to all rights, powers and remedies given to HEF under the Operating Agreement, any document or agreement relating in any way to the terms and provisions thereof or otherwise by law. With respect to the Guarantor, this Guaranty Agreement is in addition to and exclusive of the guaranty of any other Guarantor executing this Guaranty Agreement or any other person or entity which guarantees the Indebtedness and/or the other obligations guaranteed hereby.
- 9. The liability of the Guarantor under this Guaranty Agreement shall be an absolute, direct, immediate and unconditional guarantee of payment and not of collectability. The obligations of the Guarantor hereunder are independent of the obligations of the Managing

Member or any other party which may be initially or otherwise responsible for performance or payment of the obligations hereunder guaranteed and, in the event of any default hereunder, a separate action or actions may be brought and prosecuted against the Guarantor, whether or not the Managing Member is joined therein or a separate action or actions are brought against the Managing Member. HEF may maintain successive actions for other defaults. HEF's rights hereunder shall not be exhausted by its exercise of any of its rights or remedies or by any such action or by any number of successive actions until and unless the Indebtedness has been paid in full.

- 10. HEF, in its sole discretion, may at any time enter into agreements with the Managing Member or with any other person to amend, modify or change the Operating Agreement or any document or agreement relating in any way to the terms and provisions thereof, or may at any time waive or release any provision or provisions thereof and, with reference thereto, may make and enter into all such agreements as HEF may deem proper or desirable, without any notice or further assent from the Guarantor and without in any manner impairing or affecting this Guaranty Agreement or any of the rights of HEF or the Guarantor's obligations hereunder.
- 11. The Guarantor hereby agrees to pay to HEF, upon demand, reasonable attorneys' fees and all costs and other expenses which HEF expends or incurs in collecting or compromising the Indebtedness or in enforcing this Guaranty Agreement against the Guarantor whether or not suit is filed, including, without limitation, all costs, attorneys' fees and expenses incurred by HEF in connection with any insolvency, bankruptcy, reorganization, arrangement or other similar proceedings involving a Guarantor which in any way affect the exercise by HEF of its rights and remedies hereunder. Any and all such costs, attorneys' fees and expenses not so paid shall bear interest at an annual interest rate equal to the lesser of (i) 18%, or (ii) the highest rate permitted by applicable law, from the date incurred by HEF until paid by the Guarantor.
- 12. Should any one or more provisions of this Guaranty Agreement be determined to be illegal or unenforceable, all other provisions nevertheless shall be effective.
- 13. No provision of this Guaranty Agreement or right of HEF hereunder can be waived nor can the Guarantor be released from its obligations hereunder except by a writing duly executed by HEF. This Guaranty Agreement may not be modified, amended, revised, revoked, terminated, changed or varied in any way whatsoever except by the express terms of a writing duly executed by HEF.
- 14. When the context and construction so require, all words used in the singular herein shall be deemed to have been used in the plural, and the masculine shall include the feminine and neuter and vice versa. The word "person" as used herein shall include any individual, partnership, firm, association, limited liability company, corporation, trust or other legal entity of any kind whatsoever.

- 15. If any or all of the Indebtedness is assigned by HEF, this Guaranty Agreement shall automatically be assigned therewith in whole or in part, as applicable, without the need of any express assignment and when so assigned, Guarantor shall be bound as set forth herein to the assignee(s) without in any manner affecting Guarantor's liability hereunder for any part of the Indebtedness retained by such HEF.
  - 16. Intentionally Deleted.
- 17. This Guaranty Agreement shall inure to the benefit of and bind the heirs, legal representatives, administrators, executors, successors and assigns of HEF and the Guarantor.
- 18. This Guaranty Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia without regard to principles of conflicts of law, except to the extent that any of such laws may now or hereafter be preempted by Federal law, in which case, such Federal law shall so govern and be controlling. In any action brought under or arising out of this Guaranty Agreement, the Guarantor hereby consents to the jurisdiction of any competent court within the Commonwealth of Virginia and consents to service of process by any means authorized by the laws of such state. Except as provided in any other written agreement now or at any time hereafter in force between HEF and the Guarantor, this Guaranty Agreement shall constitute the entire agreement of the Guarantor with HEF with respect to the subject matter hereof, and no representation, understanding, promise or condition concerning the subject matter hereof shall be binding upon HEF or the Guarantor unless expressed herein.
- 19. All notices, demands, requests or other communications to be sent by one party to the other hereunder or required by law shall be in writing and shall be deemed to have been validly given or served by delivery of same in person to the addressee or by depositing same with Federal Express for next business day delivery or by depositing same in the United States mail, postage prepaid, registered or certified mail, return receipt requested, addressed as follows:

HEF: Housing Equity Fund of Virginia XVIII, L.L.C.

c/o Housing Capital Corporation of Virginia

1840 West Broad Street, Suite 200

Richmond, Virginia 23220

with a copy to:

Applegate & Thorne-Thomsen, P.C. 626 West Jackson Blvd., Suite 400

Chicago, Illinois 60661 Attention: Diane K. Corbett

Guarantor: Southside Outreach Group, Inc.

P.O. Box 375

South Boston, VA 24592

#### Attention: Earl Howerton

All notices, demands and requests shall be effective upon such personal delivery or upon being deposited with Federal Express or in the United States mail as required above. However, with respect to notices, demands or requests so deposited with Federal Express or in the United States mail, the time period in which a response to any such notice, demand or request must be given shall commence to run from the next business day following any such deposit with Federal Express or, in the case of a deposit in the United States mail as provided above, the date on the return receipt of the notice, demand or request reflecting the date of delivery or rejection of the same by the addressee thereof. Rejection or other refusal to accept or the inability to deliver because of changed address of which no notice was given shall be deemed to be receipt of the notice, demand or request sent. By giving to the other party hereto at least 30 days' written notice thereof in accordance with the provisions hereof, the parties hereto shall have the right from time to change their respective addresses and each shall have the right to specify as its address any other address within the United States of America.

- 20. The Guarantor hereby agrees that this Guaranty Agreement, the Indebtedness and all other obligations guaranteed hereby, shall remain in full force and effect at all times hereinafter until paid and/or performed in full notwithstanding any action or undertakings by, or against, HEF, the Guarantor, and/or any member of HEF in any proceeding in the United States Bankruptcy Court, including, without limitation, any proceeding relating to valuation of collateral, election or imposition of secured or unsecured claim status upon claims by HEF pursuant to any Chapter of the Bankruptcy Code or the Rules of Bankruptcy Procedure as same may be applicable from time to time.
- 21. Any married person who signs this Guaranty hereby agrees that recourse may be had against his or her separate property for all of his or her obligations.
- 22. Capitalized terms not defined herein shall have the meaning set forth in the Operating Agreement.
- 23. This Guaranty Agreement may be executed in any number of counterparts, each of which shall be effective only upon delivery and thereafter shall be deemed an original, and all of which shall be taken to be one and the same instrument, with the same effect as if all parties hereto had signed the same signature page. Any signature page of this Guaranty Agreement may be detached from any counterpart of this Guaranty Agreement without impairing the legal effect of any signatures thereon and may be attached to another counterpart of this Guaranty Agreement identical in form hereto but having attached to it one or more additional signature pages.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

IN WITNESS WHEREOF, the undersigned Guarantor has executed this Guaranty

	GUARANTOR:
	Southside Outreach Group, Inc., a Virginia nonstock corporation
	By: Earl Howerton
	Title: Executive Director
•	
COMMONWEALTH OF VIRGINIA)	•
CITY/COUNTY OF Richmond) ss.	
The foregoing instrument was ack 2014, by Earl Howerton.	mowledged before me this 10th day of December,
	Sa she
	Notary Public
My commission expires:	WHEN E. BLEVA
Registration Number:	REG # COMMISSION EXPIRES 5/31/15
•	EXPIRES 5/31/45 05
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#### EXHIBIT E TO OPERATING AGREEMENT

#### PLEDGE AND SECURITY AGREEMENT

**THIS PLEDGE AND SECURITY AGREEMENT** (this "Agreement") made as of December 12, 2014, by SSOG Management Miller Homes, LLC, a Virginia limited liability company ("Pledgor"), having an office at 547 N. Main St., South Boston, Virginia 24592, for the benefit of Housing Equity Fund of Virginia XVIII, L.L.C., a Virginia limited liability company ("Pledgee"), having an office at 1840 West Broad Street, Suite 200, Richmond, Virginia 23220.

#### Recitals

WHEREAS, Pledgor is the Managing Member in SSOG Miller Homes, LLC (the "Company"), and the Company is governed by its Second Amended and Restated Operating Agreement dated as of December 12, 2014 (the "Operating Agreement") (capitalized terms not otherwise defined herein shall have the definitions given them in the Operating Agreement).

WHEREAS, Pledgee is an Investor Member of the Company; and

WHEREAS, in order to secure the full payment and performance by Pledgor of all of Pledgor's obligations, duties, expenses and liabilities under or in connection with the Operating Agreement as such Operating Agreement may be now or hereafter amended, modified or restated (such obligations, duties, expenses and liabilities under and in connection with the Operating Agreement and all other sums of any kind which may or shall become due thereunder together with all actual fees and costs of collection including attorney's fees incurred in bankruptcy are collectively referred to herein as the "Obligations"), Pledgor is entering into this Agreement for the benefit of Pledgee.

**NOW, THEREFORE**, in consideration of the recitals, covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties hereby agree as follows:

- 1. <u>Definitions</u>.
- (a) "Collateral" shall mean:
  - (i) All of Pledgor's right, title and interest in the Company, whether now owned or hereafter acquired, including, without limitation, its Managing Member interest in the Company and any voting rights and right to receive distributions, allocations and payments under the Operating Agreement, as such

Operating Agreement may be modified from time to time with the consent of the Pledgee;

- (ii) All fees and charges to be paid by the Company to the Pledgor, whether now owned or hereafter acquired, whether arising under the Operating Agreement or otherwise, including, without limitation, the Incentive Management Fee;
- (iii) All indebtedness of the Company to Pledgor of any kind or description, including without limitation, Pledgor's right to receive payment of Operating Deficit Loans or other loans to the Company;
- (iv) All products and proceeds, whether cash proceeds or noncash proceeds, and products of any and all of the foregoing.
- (b) "Event of Default" shall mean an event of default described in Paragraph 8 herein.
- 2. Pledge of Collateral and Grant of Security Interest Pledgor does hereby unconditionally and irrevocably assign, pledge, convey, transfer, deliver, set over and grant unto Pledgee, its successors and assigns, as security for Pledgor's complete and timely payment and performance of the Obligations, a continuing second priority security interest under the Uniform Commercial Code of the Commonwealth of Virginia in the Collateral (to convert to a first priority lien once the CCBV Loan, as defined in the Partnership Agreement, is repaid). Pledgor hereby further grants to the Pledgee all rights in the Collateral as are available to a secured party of such collateral under the Uniform Commercial Code of the Commonwealth of Virginia (being the principal place of business of Pledgor and the location of Pledgor's chief executive office) and, concurrently herewith, authorizes Pledgee to file appropriate UCC- 1 Financing Statements in the Commonwealth of Virginia with respect to the Collateral and agrees, upon request, to deliver any other documents which Pledgee may reasonably request with respect thereto.

#### 3. <u>Delivery to Pledgee</u>.

- (a) Pledgor agrees to execute and to cause all other necessary parties, and any successors and assigns thereof, to execute and deliver to Pledgee such other agreements, instruments and documentation as Pledgee may reasonably request from time to time to effect the conveyance, transfer, and grant to Pledgee of each and all of Pledgor's right, title and interest in and to the Collateral as security for the Obligations.
- (b) Pledgor covenants to execute, if required by Pledgee, an amendment to the Operating Agreement in such form as Pledgee may require to reflect the substitution of the Pledgee in place of Pledgor as a Managing Member in the Company. Pledgor further agrees to execute and to cause the other members

of the Company to execute and deliver to Pledgee such other agreements, instruments and documentation as Pledgee may reasonably request from time to time to effectuate the conveyance, transfer, assignment and grant to Pledgee of all of Pledgor's right, title and interest in and to the Collateral and to evidence the substitution of the Pledgee in place of Pledgor as a Managing Member in the Company.

#### 4. Proceeds and Products of the Collateral.

- (a) Unless and until there occurs an Event of Default, Pledgee agrees to forbear in exercising its right to receive all benefits pertaining to the Collateral, and the Pledgor shall be permitted to exercise all rights and to receive all benefits of the Collateral, including, without limitation, the right to exercise all voting, approval, consent and similar rights of Pledgor pertaining to the Collateral, payments due under, proceeds, whether cash proceeds or noncash proceeds, and products of the Collateral and retain and enjoy the same, provided, however, that Pledgor shall not cast any vote or give any approval, consent, waiver or ratification or take any action which would be inconsistent with or violate any provision of this Agreement.
- (b) Pledgor acknowledges and agrees with the Pledgee, that unless Pledgee otherwise consents, in Pledgee's sole discretion, Pledgor shall not exercise any voting, approval, consent or other rights with respect to the Collateral at any time (i) after the occurrence of an Event of Default, and (ii) after delivery of notice from the Pledgee instructing Pledgor not to exercise any such voting, approval, consent or other rights with respect to the Collateral; provided, however, that Pledgor shall exercise any such right it may have under the Operating Agreement with respect to the business affairs of the Company as is reasonably necessary to protect and preserve the Collateral.
- (c) Upon or at any time after the occurrence of an Event of Default, Pledgee, at its option to be exercised in its sole discretion, may exercise all rights and remedies granted under this Agreement, including, without limitation, the right to require the obligors under the Collateral to make all payments due under and to pay all proceeds, whether cash proceeds or noncash proceeds, and products of the Collateral to Pledgee. Upon the giving of any such notice, the security constituted by this Agreement shall become immediately enforceable by the Pledgee, without any presentment, further demand, protest or other notice of any kind, all of which are hereby expressly and irrevocably waived by Pledgor. Pledgor hereby authorizes and directs each respective obligor under the agreements constituting the Collateral, upon receipt of written notice from Pledgee of an Event of Default by Pledgor hereunder, to assign, set over, transfer, distribute, pay and deliver any and all Collateral or said payments, proceeds or products of the Collateral to Pledgee, at such address as Pledgee may direct, at

such time and in such manner as the Collateral and such payments, proceeds and products of the Collateral would otherwise be distributed, transferred, paid or delivered to Pledgor. The respective obligors under the agreements constituting the Collateral shall be entitled to conclusively rely on such notice and make all such assignments and transfers of the Collateral and all such payments with respect to the Collateral and pay all such proceeds and products of the Collateral to Pledgee and shall have no liability to Pledgor for any loss or damage Pledgor may incur by reason of said reliance.

- No Assumption. Notwithstanding any of the foregoing, whether or not an Event 5. of Default shall have occurred, and whether or not Pledgee elects to foreclose on its security interest in the Collateral as set forth herein, neither the execution of this Agreement, receipt by Pledgee of any of Pledgor's right, title and interest in and to the Collateral and the payments, proceeds and products of the Collateral, now or hereafter due to Pledgor from any obligor of the Collateral, nor Pledgee's foreclosure of its security interest in the Collateral, shall in any way be deemed to obligate Pledgee to assume any of Pledgor's obligations, duties, expenses or liabilities under the Collateral or any agreements constituting the Collateral, as presently existing or as hereafter amended, or under any and all other agreements now existing or hereafter drafted or executed (collectively, the "Pledgor's Liabilities"), unless Pledgee otherwise agrees to assume any or all of Pledgor's Liabilities in writing. In the event of foreclosure by Pledgee of its security interest in the Collateral, Pledgor shall remain bound and obligated to perform its Pledgor's Liabilities and Pledgee shall not be deemed to have assumed any of Pledgor's Liabilities, except as provided in the preceding sentence. In the event the entity or person acquiring the Collateral at a foreclosure sale elects to assume Pledgor's Liabilities, such assignee shall agree in writing to be bound by the terms and provisions of the applicable agreement.
- 6. <u>Indemnification</u>. Pledgor hereby agrees to indemnify, defend and hold Pledgee, its successors and assigns harmless from and against any and all damages, losses, claims, costs or expenses (including reasonable attorneys' fees) and any other liabilities whatsoever that Pledgee or its successors or assigns may incur by reason of this Agreement or by reason of any assignment of Pledgor's right, title and interest in and to any or all of the Collateral.
- 7. Representations. Warranties and Covenants. In addition to the representations made by Pledgor in the Operating Agreement, Pledgor makes the following representations and warranties, which shall be deemed to be continuing representations and warranties in favor of Pledgee, and covenants and agrees to perform all acts necessary to maintain the truth and correctness, in all material respects, of the following:
  - (a) Except as provided for in the CCBV Loan Documents, as defined in the Partnership Agreement, Pledgor owns the Collateral free and clear of any claim, lien or encumbrance.
  - (b) Pledgor has delivered to Pledgee true and complete copies of the Operating Agreement, the Incentive Management Fee Agreement and any other

agreements pertinent to the Collateral, and such agreements are currently in full force and effect and have not been amended or modified except as disclosed to Pledgee in writing.

- (c) Pledgor has the full right and title to its interest in the Collateral and has the full power, legal right and authority to pledge, convey, transfer and assign such interest. None of the Collateral is subject to any existing or subsequent assignment, claim, lien, pledge, transfer or other security interest of any character, or to any attachment, levy, garnishment or other judicial process or to any claim for set-off, counterclaim, deduction or discount. Pledgor shall not, without the prior written consent of Pledgee, which consent may be granted or denied in Pledgee's sole discretion, further convey, transfer, set over or pledge to any party any of its interests in the Collateral. Pledgor agrees to (i) warrant and defend its title to the Collateral and the security interest created by this Agreement against all claims of all persons (other than Pledgee and persons claiming through Pledgee), and (ii) maintain and preserve the Collateral and such security interests.
- (d) Pledgor's Employer Identification Number is 46-2221276, and its principal place of business is located at P.O. Box 375, South Boston, Virginia 24592.
- (e) Pledgor agrees that it shall not, without at least thirty (30) days' prior written notification to Pledgee, move or otherwise change its principal place of business.
- (f) Pledgor shall not exercise any voting rights, or give any approvals, consents, waivers or other ratifications in respect to the Collateral which would result in liquidation of the Company or affect the value of the Collateral or violate or contravene, or which would cause or otherwise authorize Pledgor to violate or contravene, any provision of this Agreement.
- 8. <u>Event of Default.</u> Each of the following shall constitute an Event of Default hereunder:
  - (a) An event of default shall have occurred under the Operating Agreement or the Incentive Management Fee Agreement, and such default shall not have been cured within any applicable grace period provided therein; or
  - (b) Any warranty, representation or statement of the Pledgor in this Agreement proves to have been false in any material respect when made or furnished; or
  - (c) There occurs the issuance of a writ, order of attachment or garnishment with respect to any of the Collateral and such writ, order of

attachment or garnishment is not dismissed and removed within fifteen (15) days thereafter; or

(d) A material breach or violation of any covenant or agreement contained herein shall have occurred, which is not cured within ten (10) days after notice has been given to Pledgor by Pledgee.

Any Event of Default under this Agreement shall be an event of default by Pledgor under the Operating Agreement.

#### 9. Remedies.

- (a) Upon the occurrence of an Event of Default, Pledgee may by giving notice of such Event of Default, at its option, do any one or more of the following:
- (i) Declare all of the Obligations secured hereby to be immediately due and payable, whereupon all unpaid principal and interest on said Obligations and other amounts declared due and payable shall become immediately due and payable without presentment, demand, protest or notice of any kind; and
- (ii) Take possession of all or any of the Collateral, collect, and apply against the Obligations, all payments due, proceeds, whether cash proceeds or noncash proceeds, and products from any obligor under the agreements constituting the Collateral, that would otherwise be paid to the Pledgor; and
- (iii) Either personally, or by means of a court appointed receiver, take possession of all or any of the Collateral and exclude therefrom Pledgor and all others claiming under Pledgor, and thereafter exercise all rights and powers of Pledgor with respect to the Collateral or any part thereof. In the event Pledgee demands, or attempts to take possession of any of the Collateral in the exercise of any rights under this Agreement, Pledgor promises and agrees to promptly turn over and deliver complete possession thereof to Pledgee; and
- (iv) Without notice to or demand upon Pledgor, make such payments and do such acts as Pledgee may deem necessary to protect its security interest in the Collateral, including, without limitation, paying, purchasing, contesting or compromising any encumbrance, charge or lien which is prior to or superior to the security interest granted hereunder, and in exercising any such powers or authority to pay all expenses incurred in connection therewith; and
- (v) Require Pledgor to take all actions necessary to deliver such Collateral to Pledgee, or an agent or representative designated by it. Pledgee, and

its agents and representatives, shall have the right to enter upon any or all of Pledgor's premises and property to exercise Pledgee's rights hereunder; and

- (vi) Foreclose upon this Agreement as herein provided or in any manner permitted by law, and exercise any and all of the rights and remedies conferred upon Pledgee by the Operating Agreement, or in any other document executed by Pledgor in connection with the Obligations secured hereby, either concurrently or in such order as Pledgee may determine; and sell or cause to be sold in such order as Pledgee may determine, as a whole or in such parcels as Pledgee may determine, the Collateral, without affecting in any way the rights or remedies to which Pledgee may be entitled under the other such instruments; and
- (vii) Sell or otherwise dispose of the Collateral at public sale, without having the Collateral at the place of sale, and upon terms and in such manner as Pledgee may determine. Pledgee may be a purchaser at any sale; and
- (viii) Exercise any remedies of a secured party under the Uniform Commercial Code of the Commonwealth of Virginia or any other applicable law; and
- (ix) Exercise any remedies available to Pledgee under the Operating Agreement, including, but not limited to, the removal of the Pledgor as a Managing Member of the Company and exercise of any rights of offset in favor of the Pledgee as a Managing Member of the Company; and
- Notwithstanding anything to the contrary contained in this Agreement at any time after an Event of Default, the Pledgee may, by delivering written notice to the Company and to the Pledgor, succeed, or designate its nominee or designee to succeed, to all right, title and interest of Pledgor (including, without limitation, the right, if any, to vote on or take any action with respect to Company matters) as a Managing Member of the Company in respect of the Collateral. The Pledgor hereby irrevocably authorizes and directs the Company on receipt of any such notice (a) to deem and treat the Pledgee or such nominee or designee in all respects as a Managing Member (and not merely an assignee of a Managing Member) of the Company, entitled to exercise all the rights, powers and privileges (including the right to vote on or take any action with respect to Company matters pursuant to the Operating Agreement, to receive all distributions, to be credited with the capital account and to have all other rights, powers and privileges appertaining to the Collateral to which Pledgor would have been entitled had the Collateral not been transferred to the Pledgee or such nominee or designee), and (b) to file an amended articles of organization, if required, admitting the Pledgee or such nominee or designee as Managing Member of the Company in place of Pledgor; and

- The rights granted to the Pledgee under this Agreement are of a (xi) special, unique, unusual and extraordinary character. The loss of any of such rights cannot reasonably or adequately be compensated by way of damages in any action at law, and any material breach by Pledgor of any of Pledgor's covenants, agreements or obligations under this Agreement will cause the Pledgee irreparable injury and damage. In the event of any such breach, the Pledgee shall be entitled, as a matter of right, to injunctive relief or other equitable relief in any court of competent jurisdiction to prevent the violation or contravention of any of the provisions of this Agreement or to compel compliance with the terms of this Agreement by Pledgor. The Pledgee is absolutely and irrevocably authorized and empowered by Pledgor to demand specific performance of each of the covenants and agreements of Pledgor in this Agreement. Pledgor hereby irrevocably waives any defense based on the adequacy of any remedy at law that might otherwise be asserted by Pledgor as a bar to the remedy of specific performance in any action brought by the Pledgee against Pledgor to enforce any of the covenants or agreements of Pledgor in this Agreement.
- (b) Pledgee shall give Pledgor at least ten (10) days' prior written notice of the time and place of any public sale of the Collateral subject to this Agreement or other intended disposition thereof to be made. Such notice shall be conclusively deemed to have been delivered to Pledgor at the address set forth in paragraph 7(c) of this Agreement, unless Pledgor shall notify Pledgee in writing of its change of its principal place of business and provide Pledgee with the address of its new principal place of business.
- (c) The proceeds of any sale under <u>Subparagraphs 9(a)(vi) and (vii)</u> above shall be applied as follows:
  - (i) To the repayment of the costs and expenses of retaking, holding and preparing for the sale and the selling of the Collateral (including actual legal expenses and attorneys' fees) and the discharge of all assessments, encumbrances, charges or liens, if any, on the Collateral prior to the lien hereof (except any taxes, assessments, encumbrances, charges or liens subject to which such sale shall have been made);
  - (ii) To the payment of the whole amount then due and unpaid of the Obligations;
    - (iii) To the payment of all other amounts then secured hereby; and
  - (iv) The aggregate surplus, if any, shall be paid to Pledgor in a lump sum, without recourse to Pledgee, or as a court or competent jurisdiction may direct.

- (d) Pledgee shall have the right to enforce one or more remedies hereunder under this Agreement and under the Operating Agreement, successively or concurrently, and such action shall not operate to estop or prevent Pledgee from pursuing any further remedy which it may have, and any repossession or retaking or sale of the Collateral pursuant to the terms hereof shall not operate to release Pledgor until full payment of any deficiency has been made in cash.
- PLEDGOR ACKNOWLEDGES THAT PLEDGEE MAY BE (e) UNABLE TO EFFECT A PUBLIC SALE OF ALL OR ANY PART OF THE COLLATERAL AND MAY BE COMPELLED TO RESORT TO ONE OR MORE PRIVATE SALES TO A RESTRICTED GROUP OF PURCHASERS WHO WILL BE OBLIGATED TO AGREE, AMONG OTHER THINGS, TO ACQUIRE THE COLLATERAL FOR THEIR OWN ACCOUNT, FOR INVESTMENT AND NOT WITH A VIEW TO THE DISTRIBUTION OR RESALE THEREOF. PLEDGOR FURTHER ACKNOWLEDGES THAT ANY SUCH PRIVATE SALES MAY BE AT PRICES AND ON TERMS LESS FAVORABLE THAN THOSE OF PUBLIC SALES, AND AGREES THAT SUCH PRIVATE SALES SHALL BE DEEMED TO HAVE BEEN MADE IN A COMMERCIALLY REASONABLE MANNER AND THAT PLEDGEE HAS NO OBLIGATION TO DELAY SALE OF ANY COLLATERAL TO PERMIT THE ISSUER THEREOF TO REGISTER IT FOR PUBLIC SALE UNDER THE SECURITIES ACT OF 1933. PLEDGOR AGREES THAT PLEDGEE SHALL BE PERMITTED TO TAKE SUCH ACTIONS AS PLEDGEE DEEMS REASONABLY NECESSARY IN DISPOSING OF THE COLLATERAL TO AVOID CONDUCTING A PUBLIC DISTRIBUTION OF SECURITIES IN VIOLATION OF THE SECURITIES ACT OF 1933 OR THE SECURITIES LAWS OF ANY STATE, AS NOW ENACTED OR AS THE SAME MAY IN THE FUTURE BE AMENDED, AND ACKNOWLEDGES THAT ANY SUCH ACTIONS SHALL BE COMMERCIALLY REASONABLE. IN ADDITION, PLEDGOR AGREES TO EXECUTE, FROM TIME TO TIME, ANY AMENDMENT TO THIS AGREEMENT OR OTHER DOCUMENT AS **PLEDGEE** MAY REASONABLY REQUIRE TO EVIDENCE THE ACKNOWLEDGMENTS AND CONSENTS OF PLEDGOR SET FORTH IN THIS PARAGRAPH.
- 10. <u>Attorneys Fees</u>. Pledgor agrees to pay to Pledgee, without demand, reasonable attorneys' fees and all costs and other expenses which Pledgee expends or incurs in collecting any amounts payable by Pledgor hereunder or in enforcing this Agreement against Pledgor whether or not suit is filed.
- 11. <u>Further Documentation</u>. Pledgor hereby agrees to execute, from time to time, one or more financing statements and such other instruments as may be required to perfect the security interest created hereby, including any continuation or amendments of such financing

statements, and pay the cost of filing or recording the same in the public records specified by Pledgee.

12. <u>Waiver and Estoppel</u>. Pledgor represents and acknowledges that it knowingly waives each and every one of the following rights, and agrees that it will be estopped from asserting any argument to the contrary: (a) any promptness in making any claim or demand hereunder; (b) any defense that may arise by reason of the lack of authority of Pledgor or the failure to file or enforce a claim against Pledgor's estate (in administration, bankruptcy or any other proceeding; (c) any defense based upon an election of remedies by Pledgee which destroys or otherwise impairs any or all of the Collateral; (d) the right of Pledgor to proceed against Pledgee or any other person, for reimbursement; and (e) all duty or obligation of the Pledgee to perfect, protect, retain or enforce any security for the payment of amounts payable by Pledgor hereunder.

TO THE FULLEST EXTENT PERMITTED BY LAW, EACH PARTY TO THIS AGREEMENT SEVERALLY, KNOWINGLY, IRREVOCABLY AND UNCONDITIONALLY WAIVES ANY AND ALL RIGHTS TO TRIAL BY JURY IN ANY ACTION, SUIT OR COUNTERCLAIM BROUGHT BY ANY PARTY TO THIS AGREEMENT ARISING IN CONNECTION WITH, OUT OF OR OTHERWISE RELATING TO THIS AGREEMENT.

No delay or failure on the part of Pledgee in the exercise of any right or remedy against Pledgor or any other party against whom Pledgee may have any rights, shall operate as a waiver of any agreement or obligation contained herein, and no single or partial exercise by Pledgee of any rights or remedies hereunder shall preclude other or further exercise thereof or other exercise of any other right or remedy whether contained in this Agreement or in any of the other documents regarding the Obligations, including without limitation the Operating Agreement. No waiver of the rights of Pledgee hereunder or in connection herewith and no release of Pledgor shall be effective unless in writing executed by Pledgee. No actions of Pledgee permitted under this Agreement shall in any way impair or affect the enforceability of any agreement or obligation contained herein.

- 13. <u>Independent Obligations</u>. The obligations of Pledgor are independent of the obligations of any other party which may be initially or otherwise responsible for performance or payment of the Obligations, and a separate action or actions for payment, damages or performance may be brought and prosecuted by Pledgee against Pledgor, individually, for the full amount of the Obligations then due and payable, whether or not an action is brought against any other party, whether or not the Pledgee is involved in any proceedings and whether or not the Pledgee or the Pledgor or other person is joined in any action or proceedings.
- 14. <u>No Offset Rights of Pledgor</u>. No lawful act of commission or omission of any kind or at any time upon the part of Pledgor shall in any way affect or impair the rights of the Pledgee to enforce any right, power or benefit under this Agreement, and no set-off, recoupment, counterclaim, claim, reduction or diminution of any obligation or any defense of any kind or

nature which Pledgor has or may have against Pledgee or against any other party shall be available against Pledgee in any suit or action brought by Pledgee to enforce any right, power or benefit under this Agreement.

- 15. <u>Power of Attorney</u>. Pledgor hereby appoints Pledgee as its attorney-in-fact to execute and file, effective upon the occurrence of an Event of Default, on its behalf any financing statements, continuation statements or other documentation required to perfect or continue the security interest created hereby. This power, being coupled with an interest, shall be irrevocable until all amounts secured hereby have been paid, satisfied and discharged in full. Pledgor acknowledges and agrees that the exercise by Pledgee of its rights under this Paragraph 15 will not be deemed a satisfaction of any amounts owed Pledgee unless Pledgee so elects.
- GOVERNING LAW. THIS AGREEMENT SHALL BE GOVERNED BY 16. AND CONSTRUED IN **ACCORDANCE** WITH THE **LAWS** COMMONWEALTH OF VIRGINIA WITHOUT REGARD TO PRINCIPLES OF CONFLICTS OF LAW. SUCH PARTIES FURTHER AGREE THAT IN THE EVENT OF DEFAULT, THIS AGREEMENT MAY BE ENFORCED IN ANY COURT OF COMPETENT JURISDICTION IN THE COMMONWEALTH OF VIRGINIA AND THEY DO HEREBY SUBMIT TO THE JURISDICTION OF ANY AND ALL SUCH COURTS REGARDLESS OF THEIR RESIDENCE OR WHERE THIS AGREEMENT MAY BE EXECUTED.
- 17. <u>Successors and Assigns</u>. All agreements, covenants, conditions and provisions of this Agreement shall inure to the benefit of and be binding upon the respective successors and assigns of the parties hereto.
- 18. <u>Notices</u>. Whenever any party hereto shall desire to, or be required to, give or serve any notice, demand, request or other communication with respect to this Agreement, each such notice, demand, request or communication shall be in writing and shall be effective only if the same is delivered by personal service (including, without limitation, courier or express service) or mailed certified or registered mail, postage prepaid, return receipt requested, or sent by telegram to the parties at the addresses shown throughout this Agreement or such other addresses which the parties may provide to one another in accordance herewith. If notice is sent to Pledgee, a copy of such notice shall also be given to Thomas Thorne-Thomsen, Applegate &Thorne-Thomsen, P.C. 626 W. Jackson Blvd., Suite 400, Chicago, Illinois 60661. If notice is sent to Pledgor, a copy of such notice shall also be given to Johnson Kanady, III, Kanady & Quinn, P.C., 9200 Forest Hill Avenue #C2, Richmond, Virginia 23235.

Notices delivered personally will be effective upon delivery to an authorized representative of the party at the designated address; notices sent by mail in accordance with the above paragraph will be effective two days after their deposit in the mail.

19. <u>Consent of Pledgor</u>. Pledgor consents to the exercise by Pledgee of any rights of Pledgor in accordance with the provisions of this Agreement.

- 20. <u>Severability</u>. Every provision of this Agreement is intended to be severable. In the event any term or provision hereof is declared by a court of competent jurisdiction to be illegal or invalid for any reason whatsoever, such illegality or invalidity shall not affect the legality or validity of the balance of the terms and provisions hereof, which terms and provisions shall remain binding and enforceable.
- 21. <u>Amendment</u>. This Agreement may be modified or rescinded only by a writing expressly relating to this Agreement and signed by all of the parties.
- 22. <u>Termination</u>. This Agreement shall terminate, and shall be of no further force or effect, upon the earlier to occur of the repayment in full of the Obligations of the Pledgor or upon the mutual consent of Pledgor and the Pledgee.
- 23. <u>Expenses</u>. Pledgor shall pay all reasonable out-of-pocket fees and charges incurred by Pledgee in connection with this Agreement and the transaction contemplated by this Agreement and the documents entered into in connection therewith, including, without limitation, reasonable attorneys' fees incurred by Pledgee.

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IN WITNESS WHEREOF, the parties hereto have executed this Pledge and Security Agreement as of the date first above written.

#### PLEDGOR:

SSOG Management Miller Homes, LLC, a Virginia limited liability company

Southside Outreach Group, Inc., its sole member By:

Name: Earl Howerton Title: Executive Director

## EXHIBIT F TO OPERATING AGREEMENT

#### SUMMARY OF PROJECT LOAN TERMS

#### Construction Loan

Lender: Community Capital Bank of Virginia

Amount: \$2,300,000 Interest Rate: 5% Source: conventional

Term/Repayment Terms: monthly interest until maturity in 18 months, as may be extended

Recourse: yes

#### Senior Permanent Loan

Lender: Virginia Housing Development Authority

Amount: \$850,000

Interest Rate: 1.5% compounding

Source: SPARC

Term/Repayment Terms: monthly principal and interest until maturity in 30 years

Recourse: No

#### Junior Permanent Loan

Lender: Virginia Department of Housing and Community Development

Amount:\$600,000

Interest Rate: .5% compounding

Source: HOME

Term/Repayment Terms: monthly interest payments with principal deferred until maturity in 20

years

Recourse: No

#### Junior Permanent Loan

Lender: Sponsor Amount: \$50,000 Interest Rate: 0%

Source: Town of South Boston

Term/Repayment Terms: cash flow only until maturity in 20 years

Recourse: Yes

# EXHIBIT G TO OPERATING AGREEMENT

### PROPERTY MANAGEMENT AGREEMENT

#### PROPERTY MANAGEMENT AGREEMENT

This Agreement is made as of the 2<sup>nd</sup> day of December, 2014, between SSOG Miller Homes, LLC, a Virginia limited liability company ("Owner"), having its principal office at PO Box 375, South Boston, VA 24592 and the Southside Outreach Group, Inc. ("Agent"), having its principal office at 547 N. Main Street, South Boston, VA 24592.

#### WITNESSETH:

In consideration of the terms, conditions, and covenants hereinafter set forth, Owner and Agent hereby mutually agree as follows:

- 1. Definitions. As used in this Agreement:
- (a) "Building" shall mean, collectively, the real property commonly known as Fairmont Apartments and all improvements, appurtenances, and equipment located thereon, including forty-eight (46) dwelling units.
- (b) "Fiscal Year" shall mean calendar year unless specifically provided to the contrary herein.
- (c) "Gross Collections" shall mean all amounts actually collected by Agent, as rents or other payments, but excluding (i) income derived from interest or investments, (ii) discounts and dividends on insurance, and (iii) security deposits.
- (d) "Gross Rents" shall mean revenues collected from Tenants plus any federal assistance paid to Owner with respect to the Building.
- (e) "Lease" shall mean any Lease in which Owner has agreed to let and Tenant has agreed to accept the dwelling unit of the Building identified in the Lease in accordance with the terms of the Lease.
- (f) "Mortgages" shall mean, collectively, all mortgages from time to time encumbering the Building and all promissory notes secured thereby.
- (g) "Operating Account" shall mean an account in Agent's name and designated of record in an account name approved by Owner in writing, at such financial institution as Owner may specify from time to time in writing.
- (h) "Rent" shall mean that monthly amount which Tenant is obligated to pay Owner pursuant to the terms of a Lease.
- (i) "Tenant" shall mean a person or family occupying a dwelling unit in the Building pursuant to a Lease.

- 2. Appointment and Acceptance. Owner appoints Agent as exclusive agent for the management of the Building, and Agent accepts the appointment, subject to the terms and conditions set forth in this Agreement. Agent represents that it is experienced in professional management of property of the character and occupancy of the Building, and Agent agrees to manage the Building in accordance with the highest professional standards for such property. Except to the extent this Agreement specifies higher standards and requirements, Agent shall manage the Building at least in accordance with such guidelines and standards promulgated by the Institute of Real Estate Management as are applicable to buildings similar to the Building.
- 3. <u>Management Plan</u>. Attached hereto as Exhibit A and by this reference made a part hereof, if applicable, is a copy of the Management Plan for the Building (the "Plan"), prepared and approved by Owner. The Plan, if applicable, contains a comprehensive and detailed description of the policies and procedures to be followed by Agent in the management of the Building, including but not limited to the collection of delinquent rents and charges; and the provisions of this Agreement are to be read in conjunction with and not as a limitation upon the specific obligations of Agent as set forth in the Plan. Agent agrees to comply with all applicable provisions of the Plan, regardless whether specific reference is made thereto in any particular provision of this Agreement.
- 4. <u>Meeting with Owner</u>. Agent agrees to cause a representative of Agent to confer with Owner and to attend meetings with Owner at any reasonable time or times requested by Owner.
- 5. <u>Basic Information</u>. As soon as practicable, but not later than final completion of rehabilitation or construction of the Building or any phase thereof, Owner shall furnish Agent with a complete set of general plans and specifications for the Building and copies of all guarantees and warranties pertinent to construction and fixtures and equipment of the Building. With the aid of this information and inspection by competent personnel, Agent shall thoroughly familiarize itself with the character, location, construction, layout, plan and operation of the Building, and especially the electrical, heating, plumbing, and ventilating system, and all other mechanical equipment in the Building.
- 6. <u>Development Phase</u>. Agent shall facilitate the work of Owner's general contractor in an effort to minimize disturbance of the Tenants and promote timely completion of rehabilitation or construction of the Building. Any disputes between the Agent and the general contractor shall be immediately referred to Owner by Agent. Further, Agent shall do the following during rehabilitation:
  - (a) Post notices around the construction area warning Tenants and others that area is under construction and trespass may be hazardous;
  - (b) Respond to Tenant complaints regarding the construction activity and notify Owner thereof; and
  - (c) Notify Owner of any dangerous condition that emanates from construction.
- 7. <u>Marketing</u>. Agent shall carry out the marketing activities prescribed in the Plan or approved by Owner in writing. Subject to the prior written approval of Owner, advertising expenses incurred by Agent on behalf of Owner shall be paid out of the Operating Account as expenses of the Building.

- 8. <u>Leasing</u>. Agent shall offer for rent and shall rent the dwelling units in the Building, upon completion of rehabilitation of each such unit and from time to time thereafter, in accordance with a rent schedule approved in writing by Owner and the leasing guidelines and form of lease referred to hereinbelow. Incident thereto, the following provisions shall apply:
  - (a) Agent shall show dwelling units for rent in the Building to all prospective Tenants.
  - (b) Agent shall take and process applications for rentals, including prospective Tenant interviews and credit checks. If an application is rejected, the applicant shall be advised of the reason for rejection.
  - (c) Agent shall comply with the special low-income housing tax credit requirements concerning leasing and related matters as set forth in Paragraph 9 hereof.
  - (d) Agent shall be responsible for or shall assist Owner in the certification and recertification of tenants covered by any Housing Assistance Payments Contract that may be applicable to the Building with respect to federal Section 8 rent subsidies, following procedures required by the U.S. Department of Housing and Urban Development ("HUD"). After the first year of certification and recertification of Tenants, the certification and recertification process shall be the sole responsibility of Agent.
  - (e) Agent shall, subject to prior written approval by Owner of any deviation from Owner's approved rent schedule, Lease form, and leasing guidelines, execute all Leases in Agent's name, identified thereon as agent for Owner.
  - (f) Agent shall negotiate any commercial leases and concession agreements called for in the Plan or approved in writing by Owner and, subject to prior written approval by Owner of all terms and conditions, shall execute the same in its name, identified thereon as Agent for Owner.
  - (g) Agent shall collect, deposit, and disburse security deposits, if required, in accordance with the terms of each Lease. The amount of each security deposit shall be as specified in the Plan or as approved by Owner in writing. Security deposits shall be held by Agent as agent for Owner in a trust account, separate from all other accounts and funds. Such account shall be in the name of the Agent and designated of record as "Security Deposit Account." Interest on security deposits shall be paid according to law.
  - (h) Agent shall maintain a current list of acceptable prospective Tenants and undertake all arrangements necessary and incidental to the acceptance of rental applications and the execution of Leases. Agent shall exercise its best efforts (including, but not limited to, placement of advertising, interview of prospective Tenants, assistance in completion of rental applications and execution of Leases, processing of documents and credit and employment verifications, and explanation of the program and operations of Owner), to effect the leasing of dwelling units, renewal of Leases, and, in accordance with the terms of the Lease, subleasing of dwelling units in the Building.

- (i) Agent shall perform such other acts and deeds requested by Owner as are reasonable, necessary, and proper in the discharge of Agent's rental duties under this Agreement.
- (j) Agent shall prorate the first month's rent collected from a Tenant should the Lease term commence on any other day than the first day of the month. If the Lease term occurs after the twentieth (20th) day of the month, the prorated amount, plus the next month's rent, shall be collected on or before the first day of the Lease term.
- (k) Agent shall participate in the inspection of the dwelling unit identified in the Lease together with the Tenant prior to move-in and upon move-out, and shall record in writing any previous damage to the unit and any damage occurring during the Tenant's occupancy.
- (1) Agent shall, unless otherwise agreed by Owner and Agent in writing, (i) comply with the leasing guidelines attached hereto as Exhibit B(1) and by this reference made a part hereof, and (ii) use for each Lease the form of lease agreement attached hereto as Exhibit B(2) and by this reference made a part hereof, together with the form of Low-Income Lease Rider attached hereto as Exhibit B(3) and by this reference made a part hereof, if required by Paragraph 9 hereof, without any material changes unless and except as required thereunder.
- 9. <u>Tax Credit Requirements</u>. Agent acknowledges that Owner is required under its operating agreement to use best efforts to lease one hundred percent (100%) of the apartment space in the Building (based on number of apartments or floor area, whichever is less) (the "Credit Units") to tenants whose income and rent levels qualify such apartments for inclusion in determining federal low-income housing tax credits (the "Credits") for the Building, and that the Credits will have substantial economic value to Owner and its members. Owner shall furnish Agent with written descriptions of such requirements as they relate to Agent's leasing and management duties hereunder. Incident thereto, the following provisions shall apply for all Credit Units:
  - Agent shall require each prospective tenant to complete, execute, and deliver the (a) forms of Low-Income Lease Rider and Tenant Income Certification, and shall obtain from each prospective tenant's employer the completed and executed form of Employer Verification, all attached hereto as Exhibit B(3), subject to updating and revision of maximum allowable household income amounts as described hereinbelow, in order to provide necessary certification and verification of the amount of such tenant's annual family income, family size, and any other information reasonably requested by Owner in writing in connection with the Credits. Agent shall require tenants to certify in writing as to such matters on an annual basis, prior to such time as the information is required for reporting purposes. Owner shall give Agent advance written notice of such requirements. Prior to executing each Lease of any of the Credit Units, Agent shall deliver copies of the applicable Lease, rider, certification, and verification for each such Credit Unit to Owner and to Owner's Limited Partner described in Paragraph 28 hereof, and Agent shall not execute any Lease with respect to any of the Credit Units without having received the prior written consent of Owner with respect to each such Lease, rider, certificate, and verification.

- (b) Owner shall from time to time furnish Agent with an updated and revised schedule of maximum allowable household income to qualify for the Credits, and Agent shall update and revise the form of Low-Income Lease Rider attached hereto as Exhibit B(3) accordingly, as and when changes in such income levels are announced.
- (c) Owner shall from time to time furnish Agent with a written schedule of maximum allowable rents for the apartments to qualify for the Credits, depending on family size, as and when changes in such rent levels are announced. Without Owner's express prior written consent, Agent shall not enter into any lease on behalf of Owner at a rental amount exceeding the applicable maximum.
- (d) Agent shall maintain and preserve all written records of tenant family income and size, and any other information reasonably requested by Owner in writing in connection with the Credits, throughout the term of the Agreement, and shall turn all such records over to Owner upon the termination or expiration of the Agreement.
- (e) If requested by Owner in writing, Agent shall prepare reports of low-income leasing and occupancy in form suitable for submission in connection with the Credits.
- (f) Agent shall cause the Project to be maintained in compliance with all local health, safety, and building codes to the extent of available funds, and shall promptly give written notice to Owner and to Owner's investor member, as identified in Paragraph 28 hereof, if Agent receives notice of any such code violation relating to the Building.
- 10. <u>Collection of Rents, Etc.</u> Agent shall collect when due, directly or through an on-site manager, all rents, charges, and other amounts receivable on Owner's account in connection with the management and operation of the Building. Such receipts shall be held in the Operating Account, separate from all other accounts and funds.
- Enforcement of Leases. Agent shall secure full compliance by each Tenant with the terms 11. of such Tenant's Lease. Voluntary compliance shall be emphasized, and Agent shall counsel Tenants and make referrals to community agencies in cases of financial hardship or other circumstances deemed appropriate by Agent, all to the end that involuntary termination of tenancies shall be avoided to the maximum extent, consistent with sound management of the Building. Nevertheless, and subject to any applicable procedures prescribed in the Plan, Agent may, and shall if requested by Owner, lawfully terminate any tenancy when sufficient cause for such termination occurs under the terms of the Tenant's Lease, including, but not limited to, nonpayment of rent. For this purpose, Agent is authorized to consult with legal counsel to be designated by Owner and bring actions for eviction and execute notices to vacate and judicial pleadings incident to such actions; provided, however, that Agent shall keep Owner informed of such actions and shall follow such instructions as Owner may prescribe for the conduct of any such action. Reasonable attorneys' fees and other necessary costs incurred in connection with such actions, as determined by Owner, shall be paid out of the Operating Account. Agent shall properly assess and collect from each Tenant or the security deposit the cost of repairing any damages to the dwelling unit arising during the Tenant's occupancy.
- 12. <u>Maintenance and Repairs</u>. Agent shall cause the Building to be maintained in a decent, safe, and sanitary condition and in a rentable and tenantable state of repair, all in accordance with the Plan

and local codes, and Agent otherwise shall maintain the Building at all times in a condition acceptable to Owner, including, but not limited to, performance of cleaning, painting, decorating, plumbing, carpentry, grounds care, and such other maintenance and repair work as may be necessary. Incident thereto, the following provisions shall apply:

- (a) Special attention shall be given to preventive maintenance, and to the greatest extent feasible, the services of regular maintenance personnel shall be used.
- (b) Subject to Owner's prior written approval, Agent shall contract with qualified independent contractors for the maintenance and repair of major mechanical systems, and for the performance of extraordinary repairs beyond the capability of regular maintenance personnel. Agent shall obtain prior to commencement of any work appropriate written evidence of such contractor's liability and worker's compensation insurance.
- (c) Agent shall systematically and promptly receive and investigate all service requests from Tenants, take such action thereon as may be justified, and keep records of the same. Emergency requests shall be received and serviced on a 24-hour basis. Complaints of a serious nature shall be reported to Owner after investigation. Owner shall have the right to receive copies of all service requests and the reports of action taken thereon.
- (d) Agent shall use best efforts to take such action as may be necessary to comply with any and all orders or requirements of federal, state, county, or municipal authorities having jurisdiction over the Building and orders of any board of fire underwriters, insurance companies, and other similar bodies.
- (e) Subject to the provisions of paragraph 19 hereof, Agent is authorized to purchase all materials, equipment, tools, appliances, supplies, and services necessary for proper maintenance or repair of the Building.
- (f) Notwithstanding any of the foregoing provisions, the prior approval of Owner shall be required for any expenditure exceeding \$500.00 in any one instance for labor, materials, or otherwise, in connection with the maintenance and repair of the Building, except for emergency repairs involving manifest danger to persons or property, or required to avoid suspension of any necessary service to the Building. In the event of emergency repairs, Agent shall notify Owner of the fact promptly, and in no event later than 72 hours from the occurrence of the event.
- 13. <u>Utilities and Services</u>. In accordance with any applicable provisions of the Plan, Agent shall make arrangements for water, electricity, gas, sewage, and trash disposal, vermin extermination, decorating, laundry facilities, and telephone service in connection with the Building.
- 14. <u>Personnel</u>. All on-site personnel shall be contracted service providers or employees of Agent and shall be paid from the Operating Account as an expense of the Building, subject to Paragraph 16 hereof. Agent shall at all times have sufficient personnel physically present at the Building for the full and efficient performance of its duties under this Agreement, including physical presence of responsible persons at such times as reasonably may be requested by Owner.

- 15. <u>Operating Account.</u> Disbursements from the Operating Account shall be governed by the following:
  - (a) From the funds collected and held by Agent in the Operating Account pursuant to paragraph 10 hereof, and subject to Owner's approved operating budget, Agent shall make the following disbursements promptly when payable, in the following order of priority: (i) salaries and any other compensation due and payable to the employees referred to in paragraph 14 hereof; (ii) taxes and assessments, and fire and other hazard insurance premiums, (including any required monthly escrow payments therefor), utilities, interest on the Mortgages, amortization of the principal of the Mortgages, fees, and establishment and maintenance of all reserve funds; (iii) other payments due and payable by Owner as operating expenses incurred pursuant to Owner's approved operating budget and in accordance with this Agreement, including Agent's compensation; and (iv) distributions to or at the direction of Owner, including distributions to Owner's members in accordance with Owner's operating agreement.
  - (b) In the event that the balance in the Operating Account is at any time insufficient to pay disbursements due and payable under subparagraph 15(a) hereof, Agent shall promptly inform Owner of the fact and Owner may then remit to Agent sufficient funds to cover the deficiency. In no event shall Agent be required to use its own funds to pay such disbursements.
- 16. Operating Budget. Agent shall prepare a recommended annual operating budget for the Building for each fiscal year during the term of this Agreement, and, except for the current year, shall submit the same to Owner at least ninety (90) days before the beginning of such fiscal year. As for the remainder of the current fiscal year, Agent shall have submitted a proposed operating budget to Owner prior to the execution and delivery of this Agreement, and this Agreement shall not become effective and may be terminated by either party at any time until Owner has specifically approved in writing the proposed budget, notwithstanding execution and delivery of this Agreement or anything herein to the contrary. The annual operating budget shall include a schedule of recommended rents to be charged for each dwelling unit, including recommended rent increases with respect to Lease renewals and new Leases. In preparing each proposed annual operating budget, Agent shall use its best efforts to take account of anticipated increases in real estate taxes, utility charges, and other operating costs. To the extent feasible, Agent shall support anticipated increases in real estate taxes and utility charges with written evidence or documentation. Proposed annual operating budgets for the Building shall be subject to approval by Owner. Owner shall promptly inform Agent of any changes incorporated in the approved operating budget, and Agent shall make no expenditures in excess of the amounts set forth in such approved operating budget, for each line item of operation expense itemized, without the prior written approval of Owner, except as permitted pursuant to subparagraph 12(f) hereof for emergency repairs involving manifest danger to persons or property, or required to avoid suspension of any services to the Building.
- 17. <u>Records and Reports</u>. In addition to any requirements specified in the Plan or other provisions of this Management Agreement, Agent shall have the following responsibilities with respect to records and reports:
  - (a) Upon execution of this Agreement, Agent immediately shall ascertain the general condition of the Building, including, but not limited to, the taking of an inventory of all

furniture, equipment, tools, and supplies, and shall prepare a report on the physical and financial status of the Building. Within thirty (30) days after the execution of this Agreement, Agent shall provide Owner with a copy of the reports and inventories so prepared.

- (b) Agent shall establish and maintain a comprehensive system of records, books, and accounts, including computerized systems, in accordance with the Plan and in a manner satisfactory to Owner. All records, books, and accounts shall be subject to examination at reasonable hours by any authorized representative of Owner, or of Owner's investor member as identified in paragraph 28 hereof ("Owner's Investor Member").
- (c) Agent shall prepare a monthly report, in accordance with any applicable provisions of the Plan and in form satisfactory to Owner, containing and including at least the following: (i) a statement of income and expenses and accounts receivable and payable for the preceding month, including an itemized list of all delinquent rents as of the tenth (10th) day of the current month, as well as a report on action taken thereon by Agent; (ii) a rent roll/cash receipts form for the previous month; (iii) a disbursements summary for the previous month; (iv) current bank statements with reconciliation of the Operating and Security Deposit Accounts; (v) copies of paid bills and invoices for the previous month; and (vi) a narrative of any unusual actions taken or emergencies responded to, and a full report of any accidents, claims, and potential claims, for the previous month. Agent shall submit each such report to Owner on or before the fifteenth (15th) day of each month, and shall concurrently mail a copy of the entire report to Owner's Investor Member.
- (d) Agent shall prepare a quarterly, semi-annual and annual report containing and including at least the following: (i) a statement of income and expenses and accounts receivable and payable for the preceding period, (ii) a narrative of any unusual actions taken or emergencies responded to, and a full report of any accidents, claims, and potential claims, for the previous period. Agent shall submit each such report to Owner on or before the fifteenth (15th) day of each period, and shall concurrently mail a copy of the entire report to Owner's Investor Member.
- (e) Agent shall promptly furnish such additional information (including monthly occupancy reports) as may be requested from time to time by Owner or Owner's Limited Partner with respect to the renting and financial, physical, or operational condition of the Building.
- (f) Agent shall prepare, execute, and file all forms, reports, and returns required by law in connection with the employment of personnel, unemployment insurance, workman's compensation insurance, disability benefits, Social Security, and other similar insurance, and all other benefits or taxes now in effect or hereafter imposed.
- (g) Agent shall establish tenant files containing copies of leases, certification forms, notices, and other documentation required by HUD, if and to the extent applicable.
- (h) Except as may otherwise be expressly provided in this Agreement, all bookkeeping, data processing services, and management overhead expenses shall be borne

by Agent out of its funds and shall not be treated as Building expenses.

- 18. Fidelity Bond. Agent shall furnish and maintain, at the expense of the Building, for the duration of this Agreement and any extensions thereof, plus thirty (30) days after the expiration or termination thereof, a commercial blanket bond in favor of Owner, in an amount not less than the sum of (a) two (2) months' potential maximum Gross Rents for the Building plus (b) aggregate Tenant security deposits held from time to time, both in amounts as determined by Owner, and in a form and with a company acceptable to Owner, which commercial blanket bond shall cover Agent and all employees hired by Agent in connection with this Agreement. Such fidelity bond shall cover losses discovered by Owner within two (2) years after the occurrence of such losses. Such fidelity bond shall be attached to this Agreement, and such fidelity bond shall contain a written provision that Owner shall be given at least ten (10) days' prior written notice of cancellation.
- 19. <u>Bids, Discounts, and Rebates</u>. Agent shall obtain contracts, materials, supplies, utilities, and services on the most advantageous terms to the Building, and shall solicit formal bids on all contracts or purchases exceeding \$1,000.00 for those items which can be obtained from more than one source. Agent shall secure and credit to Owner all discounts, rebates, or commissions obtainable with respect to purchase, service contracts, and all other transactions on Owner's behalf.
- 20. <u>Liability of Agent</u>. Except as expressly provided to the contrary herein, the obligations and duties of Agent under this Agreement shall be performed as agent of Owner, but Agent, personally, shall be liable for its breaches of this Agreement. All expenses incurred by Agent in accordance with its obligations and duties under this Agreement and consistent with Owner's approved operating budget, except those due to its breaches of this Agreement and those expressly specified as Agent's expenses herein, shall be for the account of and on behalf of Owner.
- 21. <u>Indemnification</u>. To the extent permitted by law, Owner agrees to defend, indemnify, and save harmless Agent from all claims and suits in connection with the Building provided that such claims and suits are attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property, and such claims and suits arise, or are alleged to arise, in whole or in part out of any negligent act or omission of Owner, its officers, employees, or agents. Owner agrees to include Agent as an insured in Owner's public liability policy, but only while Agent is acting as real estate manager for Owner under this Agreement. Owner shall provide Agent with a certificate of insurance evidencing such liability insurance and providing not less than ten (10) days' notice to Agent prior to cancellation.

To the extent permitted by law, Agent agrees to defend, indemnify, and save harmless Owner and its members from all claims, investigations, and suits, or from actions or failures to act of Agent, with respect to any alleged or actual violation of state or federal labor or other laws pertaining to employees, it being expressly agreed and understood that as between Owner and Agent, all persons employed in connection with the premises are employees of Agent, not Owner. Agent shall at all times keep its employees and contractors insured for statutory workers' compensation and other employee benefits required by all applicable laws, and Agent shall maintain employer's liability insurance for an amount not less than \$1,000,000.00 covering claims and suits by or on behalf of employees and others, not otherwise covered by statutory workers' compensation insurance. Owner and its members shall be protected in all such insurance by specific inclusion of Owner under an additional insured or alternate employer rider. Agent shall provide Owner with a certificate of insurance evidencing that workers' compensation and employer's liability insurance is in force and providing not less than ten (10) days' notice to Owner prior to

cancellation.

- 22. <u>Insurance</u>. When specifically directed by Owner in writing, Agent shall cause insurance coverage required under the Mortgages, and such additional forms and amounts of insurance as Owner may require, to be placed and kept in effect at all times with insurance companies satisfactory to Owner. Agent shall be designated as an insured while acting as real estate manager for Owner under public liability insurance for a limit of liability acceptable to Agent and Owner. Agent shall investigate and promptly furnish to Owner full written reports of all accidents, claims, and potential claims for damages relating to the Building, and shall cooperate fully with Owner's insurers, regardless of whether the insurance was arranged by Agent or others.
- 23. Reserve and Escrow Payments. From the funds collected and deposited by Agent in the Operating Account, Agent shall make any reserve and escrow payments required under Owner's operating agreement or under the Mortgages, for the purpose of funding the replacement reserve as specified in Owner's operating agreement, any operating reserve that may be required by such agreement or otherwise advisable, and insurance, tax, and such other reserve or escrow accounts for the Building as Owner may require under its operating agreement or pursuant to the Mortgages. Agent shall establish a separate bank account for the replacement reserve and for each other different reserve that may be required. Agent promptly shall present tax bills and insurance premium notices to the escrow agent for payment and shall furnish Owner with evidence of timely payment of such taxes and insurance premiums.
- 24. Agent's Compensation. As compensation for all of Agent's ongoing property leasing, management, and related services under this Agreement, beginning in the month following the month of funding of the permanent first mortgage loan for the Building, Agent shall receive a monthly fee in an amount equal to seven hundredths percent (7%) of the Gross Rents received in that month (the "Management Fee"), to be paid out of the Operating Account and treated as a Building expense. Such fee shall be payable on the tenth (10th) day of the month following the month in which the services were rendered, subject to the provisions of Paragraph 25 hereof.
- 25. <u>Subordination Agreement</u>. Agent agrees to the following conditions governing amount and timing of payment of Agent's compensation under this Agreement:
  - (a) The monthly Management Fee shall be deemed earned in its entirety and accrued as an expense to the Building, but fifty percent (50%) of the amount payable in any month shall be reduced by the amount of any Operating Deficits (as defined below) for such month, and any unpaid amount shall be paid in the next succeeding month or months to the extent there is a surplus of Operating Income after all other Operating Expenses and Replacement Reserve Deposits (as such terms are defined below) and before any distributions to Owner's member's. In addition, the management fee will accrue to the extent necessary at any time to prevent a default under any Project Loan.
  - (b) "Operating Deficits" means any excess of Operating Expenses and Replacement Reserve Deposits (as defined below) over Operating Income, after application of any reserves for lease-up and operating deficits (but only to the extent permitted under Owner's operating agreement).
  - (c) "Operating Expenses" means all cash expended, set aside for any reserve (except

the replacement reserve), or required for debts or expenses (including all fees and expenses of Agent's affiliates, provided that any fee based on a percentage of net operating cash flow shall be calculated prior to reduction of net operating cash flow by the amount of such fee), interest, and principal payments on indebtedness, capital expenditures, replacements, expansion, or other reasonable requirements of Owner's business (excluding cash expended from capital contributions or for capital transactions) related to the Building.

- (d) "Operating Income" means all cash received from operations of Owner in the ordinary course of business (excluding capital contributions and net proceeds of capital transactions) related to the Building, including funds required under Owner's operating agreement to be deposited into an operating reserve for the Building, and all cash funded out of any lease-up reserve for the Building.
- (e) "Replacement Reserve Deposits" means all funds required under Owner's operating agreement to be deposited into a replacement reserve for the Building in order to achieve or restore the minimum reserve level specified for the applicable time period in the projections contained in the project investment proposal described in such operating agreement.
- 26. <u>Compliance with Laws</u>. In the performance of its obligations under this Agreement, Agent shall comply with applicable local, state, and federal laws and regulations.
- 27. <u>Term of Agreement</u>. This Agreement shall be in effect for the period commencing as of the date hereof and ending one (1) year thereafter, subject to the following conditions:
  - (a) Owner may elect to extend this Agreement for one or more successive one (1) year periods, up to fifteen (15) years beyond the initial one (1) year term hereof, by notifying Agent at least thirty (30) calendar days in advance of the last day of the initial period hereunder or any annual extension period thereafter. No extension shall be for more than a one (1) year period.
  - (b) This Agreement may be terminated by mutual written consent of Owner and Agent.
  - (c) In the event Agent fails to submit an acceptable proposed operating budget or makes expenditures in excess of amounts permitted under Paragraph 16 hereof, Owner shall have the right to terminate this Agreement if an acceptable budget is not submitted or excess expenditures are not reimbursed by Agent within ten (10) days after written notice by Owner to Agent.
  - (d) In the event there are Operating Deficits (as defined in Paragraph 25(b) hereof) each month during any period of three (3) or more successive months, Owner or Agent may elect to terminate this Agreement upon not less than thirty (30) days' prior written notice given at any time during such period.
  - (e) In the event Agent fails to perform any of its duties hereunder or to comply with any of the provisions hereof, other than as described in any other provision of this

Paragraph 27, Owner shall notify Agent in writing and Agent shall have ten (10) days thereafter within which to cure such default to the reasonable satisfaction of Owner, and if such default cannot be cured within such ten (10) day period, Agent shall have such additional time as may be necessary to cure the same provided that Agent demonstrates to the continuing satisfaction of Owner that it is diligently pursuing all necessary actions to cure such default and that the same will be cured within a reasonable time without damage or expense to Owner.

- (f) In the event a petition in bankruptcy is filed by or against Owner or Agent, or in the event Owner or Agent makes an assignment for the benefit of creditors or takes advantage of any insolvency act, Owner or Agent may terminate this Agreement without notice to the other.
- (g) Within five (5) days after the termination of this Agreement, Agent shall close all accounts and pay the balances or assign all certificates of deposit regarding the Building to Owner. Within ten (10) days after the termination of this Agreement, Agent shall deliver to Owner all plans and surveys of the Building in its possession and all books and records concerning the Building. Within thirty (30) days after the termination of this Agreement, Agent shall submit to Owner all reports required under paragraph 17 hereof to the date of such termination, and Agent and Owner shall account to each other with respect to all matters outstanding as of the date of termination.
- (h) This agreement shall be cancelable upon thirty (30) days' prior notice from the Owner.
- (i) If the Agent for the Project is the Managing Member or an Affiliate of the Managing Member, this agreement shall be immediately terminable at the election of the Investor Member or Special Investor Member in the event of (a) the removal or withdrawal of the Managing Member, or (b) any material breach of or noncompliance with any provision of this Agreement by the Managing Member or any Affiliate of the Managing Member (as those terms are defined in the Owner's operating agreement).
- 28. <u>Notices</u>. All notices or other communications required or desired to be given under this Agreement shall be in writing and shall be delivered either personally or by U.S. certified mail, return receipt requested, which shall be deemed delivered upon personal delivery or two (2) business days after mailing, to the parties at the following addresses:
  - (a) Agent: Southside Outreach Group, Inc.

    547 N. Main Street
    South Boston, VA 24592
  - (b) Owner: SSOG Miller Homes, LLC
    PO Box 375
    South Boston, VA 24592

with a copy to Owner's Investor member:

Housing Equity Fund of Virginia XVIII, L.L.C. c/o Housing Capital Corporation of Virginia 1840 W. Broad Street, Suite 200 Richmond, Virginia 23220 Attention: Tera Lockley

In the event of a change in the mailing addresses stated above, any addressee whose address changes hereby agrees to give notice of a new or forwarding address within seven (7) days of the effective date of said change to the other addressee, whereupon subsequent notices shall be addressed to such new or forwarding address.

- 29. <u>Amendment</u>. This Agreement constitutes the entire agreement between Owner and Agent, and no amendment or modification thereof shall be valid or enforceable except by supplemental agreement in writing, executed by the parties hereto or the party to be bound thereby. In addition, no such amendment or modification shall be valid or enforceable without the prior written consent of Owner's investor member.
- 30. <u>Enforceability</u>. The invalidity of any clause, part, or provision of this Agreement shall not affect the validity of the remaining portions thereof. Owner's remedies under this Agreement are cumulative, and the exercise of one remedy shall not be deemed an election of remedies nor foreclose the exercise of Owner's other remedies. No waiver by Owner of any breach of this Agreement shall be deemed to be a waiver of any other or subsequent breach. Owner or Agent may apply to any court, state or federal, for specific performance of this Agreement, for an injunction against any violation of this Agreement, or for such other relief as may be appropriate, since the injury arising from a default under any of the terms of this Agreement would be irreparable and the amount of damage would be difficult to ascertain.
- 31. <u>Governing Law</u>. The law of the State of Virginia shall cover the interpretation and enforcement of this Agreement.
- 32. <u>Captions</u>. The captions used in this Agreement are inserted only as a matter of convenience and for reference and in no way define, limit, or describe the scope or the intent of this Agreement.
- 33. <u>Execution of Counterparts</u>. For the convenience of the parties, this Agreement may be executed in multiple counterparts, each of which shall constitute a complete original of this Agreement, which may be introduced in evidence or used for any other purpose without the production of any other counterparts.
- 34. <u>Successors and Assigns</u>. This Agreement shall inure to the benefit of and constitute a binding obligation upon Owner and Agent and their respective successors and assigns; provided, however, that Agent shall not assign this Agreement, or any of its duties hereunder, without the prior written consent of Owner. In the event Owner's current managing member or any successor managing member of Owner is removed as managing member in accordance with Owner's operating agreement, any successor managing member selected in accordance with such operating agreement shall have authority to act hereunder on behalf of Owner, and until such successor is selected Owner's Investor Member shall have temporary

In Witness Whereof, the parties have executed this Agreement as of the date first written hereinabove.

## Owner:

SSOG Miller Homes, LLC, a Virginia limited liability company

By: SSOG Management Miller Homes, LLC a Virginia limited liability company, managing member

Title: Earl Howerton, Executive Director of

Southside Outreach Group, Inc., sole member

Attest:

Title:

[SEAL]

Agent:

Southside Outreach Group, Inc.

A Virginia corporation

Title: Earl Howerton, Executive Director

Attest:

Tatle:

[SEAL]

# EXHIBITS TO PROPERTY MANAGEMENT AGREEMENT

Exhibit A:

Management Plan

(as attached by Owner and Agent)

Exhibit B(1):

Leasing Guidelines

(as attached to this form Agreement)

Exhibit B(2):

Form of Lease

(as attached by Owner and Agent)

Exhibit B(3):

Form of Low-Income Lease Rider

(as attached to this form Agreement), with attachments:

# Exhibit A: MANAGEMENT PLAN

THIS MANAGEMENT PLAN shall describe the responsibilities and duties of SSOG Miller Homes, LLC ("Owner") and Southside Outreach Group, Inc. ("Agent") for the management of Miller Homes at Poplar Creek pursuant to the Management Agreement between the two parties dated December 2, 2014 (collectively referred to as the "Management Agreement").

### 1. DEFINITIONS.

<u>"Affiliate"</u> means any person that directly or indirectly, through one or more intermediaries, controls or is controlled by or is under common control with the Managing Member, or with another designated Person, as the context may require.

<u>"Building"</u> means, collectively, the real property commonly known as Fairmont Apartments, 130 Poplar Creek Street, South Boston, Virginia, 24592, and all improvements, appurtenances, and equipment located thereon, consisting of six (6) buildings containing a total of forty-eight (48) dwelling units.

"Company Operating Agreement" shall mean the Second Amended and Restated Operating Agreement for SSOG Miller Homes, LLC of even date herewith.

"Gross Operating Revenues" means the actual monthly cash collections from the customary operations of the Building consisting of rental receipts, forfeited or applied deposits, late charges, rent claim settlements net of any collection fees, lease termination or modification payments, tenant damages and other operating receipts, (excluding applicable sales tax and refundable deposits); Gross Operating Revenues shall not include any revenues from condemnation or casualty proceeds, any cash advances from Owner, loss of rental insurance; refunds or rebates from suppliers or vendors, revenue from the sale of any personal or real property of Owner or from any source other than the customary operations of the Building.

"Net Operating Income" shall mean Gross Operating Revenues less required payments pursuant to the terms of the financing for the Building (including but not limited to payments for debt service, Reserve Fund for Replacement, operating reserve (if applicable) and escrows for taxes and insurance), minus Operating Expenses.

"Person" means any individual, partnership, corporation, trust, limited liability company or other entity.

"Project Lenders" shall mean any Person in its capacity as a holder of a loan on the Building.

"Project Loans" shall mean the loans and indebtedness of the Owner to the Project Lenders.

"Regulatory and Operating Agreement" shall mean the Regulatory and Operating Agreement between Owner and the Hampton Redevelopment and Housing Authority of even date herewith.

"Reserve Fund for Replacements" means the cash funded reserve for replacements required by the Project Lenders.

### 2. AUTHORITY AND RESPONSIBILITIES OF MANAGER.

- a. <u>Standard of Care.</u> Agent shall perform its duties and obligations in a professional, competent, businesslike and efficient manner as would a property manager of apartment projects similar to the Building.
- b.  $\underline{\text{Budgets.}}$  Agent shall prepare and present to Owner annual operating budgets for the following calendar year for the Building as set forth in the Management Agreement (the "Budget").

### c. Leasing, Collection of Rents, etc.

Agent shall use its best efforts consistent with the standard of care set forth herein to lease apartments units, retain residents, maximize Gross Operating Revenues and to:

- (1) Cause the apartment leases to be signed on behalf of Owner as Agent of the Owner hereunder. The form of lease shall be approved by Owner. Agent shall not enter into any lease which has a term greater than 12 months.
- (2) Collect rents, security deposits and other charges payable by tenants in accordance with the tenant leases, and shall collect income due Owner with respect to the Building from all other sources, and shall deposit all such income received immediately upon receipt in the Operating Account.
- (3) Pay all operating expenses of the Building, pursuant to the limitations of this Agreement, from the Operating Account including monthly bills, insurance and mortgage payments as set forth in the Budget.
- (4) Rent is due and payable on the first day of the month and considered delinquent on the 5th day of the month. Rent payments will be recorded as of date received by the Office. A late charge will be assessed after the 5th day in accordance with provisions of the resident lease.
- (5) On the tenth (10th) of the month, the Agent will generate a delinquency report and send individual letters notifying delinquent residents of the need to achieve a zero balance within three days from receipt of letter.
- (6) Suit will be filed for rent and possession on the 15th calendar day from the first day of the month in which the delinquency began.
- d.  $\underline{\text{Marketing.}}$  Marketing and admissions shall be conducted in accordance with the Affirmative Fair Housing Marketing Plan attached as Exhibit A and for public housing units the Admissions and Continued Occupancy Policy.

Owner has applied for financing requiring the following income and rent restrictions based on the requirements listed below. The marketing efforts will be directed to those applicants who meet the criteria.

Low-income housing tax credit

The Project will be advertised in South Boston News & Record and Mecklenburg Sun and The Gazette-Virginian, two newspapers that have a wide circulation in the area. This wide range of advertising should enable us to reach the widest range of economic levels. The location of the site should also allow for a wide range in economic levels and a varied racial mix.

### PROJECT ACCOUNTS.

### a. Operating Accounts.

(1)  $\frac{\text{Depository Accounts.}}{\text{Apartment}}$  All rents and other revenue from the

Complex shall be deposited by Agent into a deposit account designated by Owner and shall be insured by the Federal Deposit Insurance Corporation (the "Operating Account"). All Depository Accounts shall be the sole and exclusive property of Owner, and Agent shall retain no interest therein. Excess cash held in this account may be combined with other Project funds described below in temporary (immediate call) interest-bearing accounts when separate bookkeeping records are maintained for individual Project accounts. Checks may be drawn upon such Operating Accounts only by persons authorized by Agent in writing to sign checks. The Operating Account shall be established in the name of the Owner, with Agent as an authorized signatory.

## (a) Deposits.

All income and revenue from the housing Project shall, upon receipt, immediately be deposited in the Operating Account. This will include rent receipts, laundry revenue, or any other project income. The Agent may also, at their discretion, at any time, deposit therein other funds that are also to be used for purposes authorized by this section, including transfers from Reserve Accounts. All funds in the Operating Account will be used only as authorized in this section.

### (b) Disbursements.

Out of the Operating Account, the Agent shall pay the actual, reasonable and necessary monthly project expenses. Current expenses may include: installments of debt service; salaries and other compensation, including Agent's compensation and payroll taxes; real estate tax and insurance escrow; reserves; and distribution of any net cash flow to Owner when and as requested by Owner.

### b. Tenant Security Deposit Trust Account.

Upon receipt, all tenant security deposit funds collected shall be deposited in a separate interest bearing account at a federally insured financial institution, and shall be handled according to any State or local laws governing tenant security deposits. All tenant security deposit funds collected shall be recorded in a bookkeeping account that is separate from the Project bookkeeping accounts. Funds in the Security Deposit Trust Account shall only be used for authorized purposes as intended and represented by the Project management. They shall be held by the Agent in trust for the respective tenants until so used. Any amount in the Security Deposit Trust Account which is retained by the Agent as a result of lease violations shall be transferred to the Operating Account and treated as income of the housing. Any interest earned will accrue to the Project's Operating Account.

## c. Replacement Reserve Account

A reserve account(s) shall be maintained to the extent required by the Regulatory and Operating Agreement.

## d. Operating Reserve Account

An Operating Reserve Account shall be maintained to the extent required by the Regulatory and Operating Agreement.

### 4. REPAIR, MAINTENANCE AND SERVICE.

- a. Agent shall use its best efforts to maintain the Building in good repair and condition, consistent with the standard of care set forth herein.
- b. In the name of Owner and subject to the other terms and conditions of this

  Agreement, the Agent in its capacity hereunder shall execute contracts for water, electricity, gas, telephone, television, vermin or pest extermination and any other services which are necessary to properly maintain the Building. Agent shall in Owner's name and at Owner's expense, out of available cash flow, hire and discharge independent contractors for the repair and maintenance of the Building. The property manager and Director of Maintenance will be authorized to purchase maintenance equipment, parts and supplies in accordance with Agent Procurement and Purchasing policies. The property manager and maintenance personnel will conduct inventories of such equipment, parts and supplies as required by Agent policies. Work Orders will be submitted for maintenance in accordance with longstanding Agent procedures.

Other than tenant leases, which Agent is authorized to execute hereunder, Agent shall not, without the prior written consent of the Owner, enter into any contract in name of Owner which may not be terminated with 30 days notice or less. Agent shall act at arms length with all contractors and shall employ no Affiliates without Owner's and the Investment Partnership's prior written consent.

### 5. **EMPLOYEES**.

- a. The personnel to be regularly employed in the management of the Building will be supervised and discharged solely by the Agent. Agent shall prepare, execute and file all forms, reports and returns required by applicable laws. All such on-site personnel will be employees of the Owner and will be hired, paid, supervised and discharged through the Agent, subject to the following conditions:
- (1) The On-Site Manager will be directly responsible for the conduct of the on-site operation of the Building, including other on-site staff and will report directly to the Agent's Property Manager or other officer of the Agent.
- (2) The Leasing Agent, if required, will have the duties of the type usually associated with his or her position and will report directly to the Agent's Property Manager or other officer of the Agent.
  - (3) The Owner will reimburse the Agent for compensation (including

fringe benefits) payable to the employees and contractors of the Agent providing services for the Building and for all local, state and Federal taxes and assessments (including but not limited to Social Security taxes, unemployment insurance, and worker's compensation insurance) incident to the employment of such personnel. Such reimbursement will be paid out of the operating account for the Building and shall be treated as an operating expense.

- (4) The Agent shall notify the Owner of any changes in on-site personnel and the Owner's prior approval of any salary increases shall be required unless within previous budgetary constraints.
- b. Agent staff will comply with normal operating hours in regards to the Building (8:00 a.m. to 4:30 p.m.) Monday though Friday. After hours and on holidays the contracted answering service will handle all calls and a list of contacts will be provided for all management and maintenance issues. Agent currently employs three property managers and three assistance property managers who will fill in during illness and vacation related absences. Agent staff will operate within Agent's existing procurement guidelines. Agent also employs a fulltime retired Hampton police officer to serve as an advisor on property security issues and as a liaison between the Police department and Agent.

### 6. MAINTENANCE OF RECORDS.

- a. Agent agrees to keep and maintain at all times all necessary books and records relating to the leasing, management and operation of the Building. Agent further agrees to prepare and render to Owner in connection with its leasing, operation, and management the reports described in the Management Agreement. Agent currently employs a fulltime accounting and data processing staff which operates a fully integrated automated accounting system. A general ledger is fully integrated with the operating modules consisting of tenant accounting, accounts payable, fixed assets, purchasing, Section 8, inventory, payroll and housing eligibility/tenant selection. Operating data is normally available between the 10th and the 15th days of the month. An annual report shall be prepared at Owner's expense, out of available cash flow, showing a balance sheet and an income and expense statement, all in reasonable detail and certified by an independent Certified Public Accountant.
- b. All books, correspondence and data pertaining to the leasing, management and operation of the Building shall, at all times, be safely preserved. Such books, correspondence and data shall be available to Owner in their entirety. Agent shall maintain files of all original documents relating to reporting requirements leases, vendors and all other business of the Building in an orderly fashion at the Building, which files shall be the property of Owner and shall at all times be open to Owner's inspection. Notwithstanding anything to the contrary, Agent shall copy all tenant files during the "initial leasing" of the units and provide Owner with said copies. Manager shall maintain these original "initial leasing" files on-site. The costs of copying these "initial leasing" files shall be an operating expense of the Building and Owner shall maintain said files at its own expense.

### 7. OPERATING EXPENSES.

Agent shall use reasonable efforts to minimize operating expenses by obtaining competitive pricing on all services and obtaining at least three bids on major expenditures. Agent shall use reasonable efforts to comply with the limitations on expenditures set forth in the Budget. Agent shall obtain Owner's prior written consent before incurring on behalf of Owner any single

expenditure in excess of five hundred dollars (\$500) excluding utility bills and other normal and recurring expenses included in the Budget, except in an emergency in which case Agent may incur expenses reasonably necessary to protect life and property. Agent shall notify Owner of any such emergency expenses as soon as practicable after they are incurred. Under no circumstances shall Agent request payment of any invoices, whether to itself or a third party, marked-up above cost.

### 8. LEGAL PROCEEDINGS AND COMPLIANCE WITH APPLICABLE LAWS.

- a. Agent shall promptly notify Owner in writing of the service of any demand, notice or legal process upon Agent (although Agent is not authorized to accept service of process on behalf of the Owner), or the occurrence of any casualty loss, injury or damage on or about the Building;
- b. Agent shall use its best efforts to fully comply and cause its employees to fully comply, with all applicable laws in connection with this Agreement and the performance of its obligations hereunder, including all federal, state and local laws, ordinances and regulations relative to the leasing, use, operation, repair and maintenance of the Building and the operations of Manager, including without limitation, laws prohibiting discrimination in housing, employment laws, unfair labor practices, laws regarding tenant security deposits and laws regarding the storage, release and disposal of hazardous materials, and toxic substances, including without limitation, asbestos, petroleum and petroleum products.
- c. Agent agrees that it shall not, and shall instruct its employees to not, cause any hazardous materials or toxic substances, to be stored, released or disposed of on or in the Building except as may be incidental to the operation of any apartment project (e.g., cleaning supplies, fertilizers, paint, pool supplies and chemicals). If (i) there is a violation of applicable laws regarding the storage, release and disposal of such hazardous materials, or toxic substances, or (ii) Agent reasonably believes that the storage, release or disposal of any hazardous material, petroleum product, or toxic substances, or (iii) Agent reasonably believes that the storage, release or disposal of any hazardous material, petroleum product, or toxic substances, could cause liability to the Owner, including any releases caused by Tenants, third parties or employees, on the Building, Agent shall notify Owner immediately.
- d. Subject to the requirements of various loan sources, the Agent agrees that the Building shall be offered to all prospective tenants on a nondiscriminatory basis without regard to race, color, religion, sex, family status, handicap or national origin in accordance with applicable law.
- e. Agent shall demonstrate full compliance with the Virginia Landlord/Tenant Act and for public housing residents will adhere to the grievance procedure of Hampton Redevelopment and Housing Authority.

## 9. COMPUTERS.

All site computer hardware, hardware upgrades and hardware maintenance in connection therewith and available to residents shall be licensed in the name of the Owner and at Owner's Expense.

### 10. PETS.

Pets are allowed under conditions set forth in the attached Owner's Pet

Policy attached as Exhibit B.

### 11. INDEPENDENT CONTRACTOR.

In the performance of its duties hereunder, the Agent shall be and act as an independent contractor, with the sole duty to supervise, manage, operate, control and direct performance of the details of its duties incident to the specified duties and obligations hereunder, subject to the rights of the Owner, as described herein. Nothing contained in this Agreement shall be deemed or construed to create a partnership, joint venture, employment relationship, or otherwise to create any liability for one party with respect to indebtedness, liabilities or obligations of the other party except as otherwise may be expressly set forth herein.

### EXHIBIT B(1)

### LEASING GUIDELINES

## A. Screening Process

- 1. <u>Application</u>. Each prospective Tenant must complete and sign a written application for lease, containing detailed personal information, previous residences and landlords for several years, information on employment, income, assets, and credit, proposed occupants (including ages) and pets, and references, and containing such other information and statements as will enable Agent to screen the prospective Tenant or as is otherwise proper and advisable for the management of the Building in accordance with professional standards. In conjunction with the lease application, each prospective Tenant must complete and sign a Tenant Income Certification in the form attached herewith as part of Exhibit B(3), where required under Paragraph 9 of the foregoing Agreement.
- 2. <u>Interview</u>. Agent shall interview each proposed adult occupant of the dwelling unit to be leased in order to help determine the character of such persons.
- 3. <u>Employment</u>. Agent shall verify the employment and income information given by the prospective Tenant, using the form of Employer Verification attached herewith as part of Exhibit B(3), where required under Paragraph 9 of the foregoing Agreement.
- 4. <u>Credit.</u> Agent shall have conducted a responsible credit agency check of the prospective Tenant, and shall personally check with one or more of the Tenant's previous landlords with respect to past rent payment history.
- 5. <u>Housekeeping</u>. Agent shall check with one or more previous landlords of the proposed Tenant and other occupants with respect to their ability to maintain an apartment in good condition and to abide by building rules. If verbal information is vague or questionable, Agent shall visit the proposed occupants' present residence(s).
- 6. Other. If advisable, Agent shall check other references and perform other screening of the proposed Tenant.
- 7. Approval. Agent shall approve the proposed Tenant's lease application only if, in Agent's best professional judgment, the proposed Tenant is qualified to pay rent when due and all proposed occupants are likely to maintain properly the dwelling unit, abide by reasonable rules, and otherwise be suitable occupants of the Building. Also, without Owner's prior written consent, Agent shall not approve any lease application unless the Tenant and other proposed occupants constitute a low-income household as defined for purposes of obtaining and maintaining a low-income housing tax credit for the Building under Section 42 of the Internal Revenue Code of 1986, to the full extent required under Paragraph 9 of the foregoing Agreement.

## B. Lease

1. <u>Application</u>. Prior to leasing any dwelling unit, Agent shall have screened the prospective Tenant and all other proposed occupants in accordance with Section A hereof, and shall have approved the lease application as described above.

- 2. <u>Lease Form.</u> In leasing dwelling units, Agent shall use only the form of lease approved in writing by Owner from time to time, and the form of Low-Income Lease Rider attached hereto as Exhibit B(3), where required under Paragraph 9 of the foregoing Agreement, without material changes unless approved in writing by Owner.
- 3. <u>Approved Rent</u>. Agent shall not lease any dwelling unit for a rental amount other than as specified in the rent schedule included as part of Owner's approved operating budget or otherwise approved by Owner in writing.
- 4. <u>Security Deposit</u>. Agent shall require not less than one (1) month's security deposit, and shall require two (2) months' security deposit if circumstances warrant. Agent shall also, if advisable, collect a key deposit.
- 5. <u>Named Tenant; Occupants, Pets</u>. Each adult occupant of the dwelling unit shall be named as Tenant in the Lease, and shall be jointly and severally liable for rental payments. The Lease shall specify all other permitted occupants and pets, and it shall be a default if any non-permitted occupant resides in the dwelling units.
  - 6. <u>Term.</u> Each Lease shall be for a term of one (1) year.
- 7. <u>Substitution of Unit</u>. In the event rehabilitation or other plans for the Building will require that the dwelling unit to be leased to the Tenant be vacated or made available to another Tenant during any portion of the Lease term, the Lease shall contain a provision for substitution of another dwelling unit and relocation of the Tenant.
- 8. <u>Certain Lease Provisions</u>. The form of lease to be approved by Owner shall contain detailed provisions <u>in plain language</u> concerning the following matters of practical importance, among others:
  - a. <u>Condition of Unit</u>. Acknowledgment of the condition of the dwelling unit as described in a unit inspection report;
  - b. <u>Default Charges</u>. Tenant's liability for the following default charges: late rent payment charges; returned check charges; lost keys; damage to the dwelling unit or the Building not caused by ordinary wear and tear; missing property, fixtures, or equipment; and costs of rent collection and eviction.
  - c. <u>Security Deposit</u>. Procedures concerning deductions from and return of security deposit, with interest to the extent required by law, and any key deposit.
  - d. <u>Utilities and Other Charges</u>. Tenant's responsibilities concerning utility services to the dwelling unit, other services to the dwelling unit, other services provided by Owner or Agent, and any parking or other charges.
  - e. <u>Maintenance</u>. Maintenance duties of Tenant and of Owner, respectively, separately listed.

- f. <u>Alterations</u>. Requirement of Owner's or Agent's consent to alterations of the dwelling unit, listing examples, and to charges of keys and locks.
- g. <u>Use Restrictions</u>. Restrictions on Tenant's use of the dwelling units, including hazards, noise, nuisance, etc.
- h. <u>Changes</u>. Tenant's obligation to report changes in Tenant's household or employment status.
- i. <u>Rules</u>. Tenant's and all other occupants' obligation to comply with any rules and regulations issued by Owner or Agent. A copy of any such rules shall be attached to the Lease.
- j. Other provisions customarily included in apartment leases or advisable for the Building.
- 9. <u>Execution</u>. Agent shall execute each Lease as agent for Owner.

# EXHIBIT B(2) Form of Lease

## EXHIBIT B(3)

# **LOW-INCOME LEASE RIDER**

THIS RIDER, AN INCOME CERTIFICATION, AND AN EMPLOYER VERIFICATION MUST BE OBTAINED FROM ALL TENANTS OF APARTMENTS FOR WHICH LOW-INCOME HOUSING TAX CREDITS ARE REQUIRED. PARAGRAPH 4 OF THIS RIDER MUST BE UPDATED AND REVISED FROM TIME TO TIME IN ACCORDANCE WITH SECTION A, PARAGRAPH 3 OF THE ADDENDUM TO PROPERTY MANAGEMENT AGREEMENT.

Tenant:	than one adult occupant			
(If there is more	than one adult occupant	, <u>each one</u> must complete	and sign a rider an	d attachments.)
Lease Date:		and a second		
Apartment:				
Building Addre	ss:			
The un-	dersigned tenant hereby c	certifies and agrees as fol	lows:	
1. agree to provide	Income Certification. e a similar certification ar	My attached income centrally upon request duri		
2. my income from	Employer Verification my employer, using the	. The landlord or proper attached form, now and		ny permission to verify
	me is false, or if I fail operty manager will h		ifications or if an	y of them is false, the
the maximum	Maximum Household MEMBERS, as stated or allowable household incorperty manager will have	come for my household	rtification or as oth size as set forth	erwise verified, exceeds in the table below, the
	Household Size	Maximum Allowable H	Cousehold Income	
	1 Person	40% \$		

2 Persons	\$ \$	_
3 Persons	\$ \$	_
4 Persons	\$ \$	_
5 Persons	\$ \$	
6 Persons	\$ \$	_
7 Persons	\$ \$	_
8 Persons	\$ \$	_

I understand that the landlord and property manager are relying on my income certification in accepting me as a tenant, and that the landlord will be seriously harmed if my income does not qualify the apartment for low-income housing tax credits. This rider shall be considered part of my lease.

Date:, 19		
	<u>Tenant</u> :	
	(Signature)	

# To Be Attached:

- A. Tenant Income Certification
- B. Employer Verification Form

# EXHIBIT H TO OPERATING AGREEMENT

# **DEVELOPMENT BUDGET**

# Miller Homes at Poplar Creek

### PROJECT ASSUMPTIONS

Project Sponsor	Southside Outreach Group
Community	South Boston, Virginia

### **OPERATING ASSUMPTIONS**

PROJECT TIMING	
Closing	12-Dec-14
Construction Start	10-Jan-15
Construction Completion	31-Dec-15
Full Qualified Occupancy	28-Feb-16
Closing Month of the Year	12
Operating Months Year	1
Ave. Qual. Occupancy Mo. Year	3.48

Credit Allocation	213,000
(Insert - 0 - if prior to allocation)	
Credit Calculated	255,618
Credit Used	213,000

### PROJECT OPERATING ASSUMPTIONS

GENERAL			
Management Fee	7.00%	Replacement Reserve \$/Unit	300
Vacancy Rate	7.00%		
Inflation Income	2.00%	Operating Cost/Unit	4090
Inflation Expenses	3.00%		
Initial Partnership Admin. Fee		\$5,250 Included in operating budget	
Year 1 Building Expenses		\$155,750 (W/O REP.RES.,MGMT.)	

PROJECT INCOME ASSUMPTIONS			
		Net	Gross Pot
Unit Type	# Units	\$/Mo.	Ann Inc.
1 BR (40%)	5	260.00	15,600
1 BR (50%)	3	355.00	12,780
2 BR (50%)	30	420.00	151,200
3 BR (50%)	8	480.00	46,080
			C
			C
			C
Other Income (Submetering)		2768.00	33,216
Total Apartment Units	46		258,876

	Tenant Pd		Net	Utility	Adjusted	Program	Dollars	FMR	Dollars
Unit Type	Utilities	Sq. Ft.	\$/Mo.	Allow	Rent	Maximum	Below	10/1/12	Below
						12/4/12			
1 BR (40%)	All but trash	700	260.00	124.00	384.00	393.00	9.00	488.00	104.0
1 BR (50%)	All but trash	700	355.00	124.00	479.00	491.00	12.00	488.00	9.0
2 BR (50%)	All but trash	850	420.00	155.00	575.00	588.00	13.00	626.00	51.0
3 BR (50%)	All but trash	970	480.00	189.00	669.00	680.00	11.00	799.00	130.0
0			0.00						
0			0.00						
0			0.00						
Other Income (Subr	metering)		2768.00						

225,660

### **OPERATING EXPENSES**

Miscellaneous

TOTAL OPERATING / MAINTENANCE

ADMINISTRATIVE			
A DAMANICED A TIME	Expense	\$/Unit	
ADMINISTRATIVE			
Advertising/Marketing	3,000	65	
Office Salaries	0	0	
Office Supplies	2,400	52	
Office/Model Apartment	0	0	
Management Fee 7.00% EGI 16853	17,000	370	
Manager Salaries	20,000	435	
Staff units	0	0	
Legal	1,200	26	
Audit	0	0	
Bookkeeping/Accounting	2,400	52	
Telephone	0	0	
VHDA Monitoring	1,610	35	
Other Administrative	2,250	49	
TOTAL ADMINISTRATIVE		49,860	1,084
UTILITIES			
Fuel Oil	0	0	
Electricity	8,000	174	
Water includes submetering	17,000	370	
Sewer includes submetering	19,000	413	
Gas	0	0	
TOTAL UTILITIES		44,000	957
OPERATING / MAINTENANCE			
Janitor/Cleaning Payroll	0	0	
Janitor/Cleaning Supplies	0	0	
Janitor/Cleaning/Cleaning Contract	0	0	
	2,000	43	
Exterminating	2,000		
Exterminating Trash Removal	4,000	87	1
3		87 0	
Trash Removal	4,000		
Trash Removal Security/Payroll	4,000	0	
Trash Removal Security/Payroll Grounds Payroll	4,000 0 0	0	
Trash Removal Security/Payroll Grounds Payroll Grounds Supplies	4,000 0 0 2,500	0 0 54	
Trash Removal Security/Payroll Grounds Payroll Grounds Supplies Grounds Contract	4,000 0 0 2,500 7,500	0 0 54 163	
Trash Removal Security/Payroll Grounds Payroll Grounds Supplies Grounds Contract Maintenance/Repairs Payroll	4,000 0 0 2,500 7,500 20,000	0 0 54 163 435	
Trash Removal Security/Payroll Grounds Payroll Grounds Supplies Grounds Contract Maintenance/Repairs Payroll Repairs Material	4,000 0 0 2,500 7,500 20,000 10,000	0 0 54 163 435 217	
Trash Removal Security/Payroll Grounds Payroll Grounds Supplies Grounds Contract Maintenance/Repairs Payroll Repairs Material Repair Contract	4,000 0 0 2,500 7,500 20,000 10,000	0 0 54 163 435 217	
Trash Removal Security/Payroll Grounds Payroll Grounds Supplies Grounds Contract Maintenance/Repairs Payroll Repairs Material Repair Contract Heating Cooling Repairs and Maintenance	4,000 0 0 2,500 7,500 20,000 10,000 0 4,800	0 0 54 163 435 217 0	
Trash Removal Security/Payroll Grounds Payroll Grounds Supplies Grounds Contract Maintenance/Repairs Payroll Repairs Material Repair Contract Heating Cooling Repairs and Maintenance Pool Maintenance	4,000 0 0 2,500 7,500 20,000 10,000 0 4,800	0 0 54 163 435 217 0 104	

1,500

54,550

33

1,186

EXPENSE ANALYSIS	Annual	
	Expense	\$/Unit
Administrative W/O Mgmt, Audit, VHDA	31,250	679
Utilities	44,000	957
Maintence	54,550	1,186
Real Estate Taxes	12,800	278
Insurance	11,400	248
Other Taxes / Insurance	1,750	38
TOTAL Building Expense	155,750	3,386
Replacement Res.	13,800	300
Management	17,000	370
VHDA Monitoring	1,610	35
Total Operating Expense	188,160	4,090
Partnership Management/Audit	5,250	114
Total Annual Expenses	193,410	4,205

231,612 19,301

115,806 0.518

	Annual			
		Expense	\$/Unit	
TAXES AND INSURANCE				
Real Estate Taxes		12,800	278	
Payroll Taxes		0	0	
Miscellaneous Taxes / Licenses / Permits		0	0	
Property and Liability Insurance		11,400	248	
Fidelity Bond		750	16	
Workman's Compensation		0	0	
Health Insurance and Employee Benefits		0	0	
Other Insurance		1,000	22	
TOTAL TAXES AND INSURANCE			25,950	564
Replacement Reserves 300	\$/Unit/Yr		13,800	300
TOTAL OPERATING EXPENSES			188,160	4,090

CASH FLOW STATEMENT/RESERVE AC	COUNT BA	LANCE																
Operating Pro-Forma		<u>2015</u>	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
GROSS RENT																		
1 BR (40%)		11,232	15,430	15,912	16,230	16,555	16,886	17,224	17,568	17,919	18,278	18,643	19,016	19,397	19,785	20,180	20,584	20,996
1 BR (50%)		9,202	12,641	13,036	13,296	13,562	13,833	14,110	14,392	14,680	14,974	15,273	15,579	15,890	16,208	16,532	16,863	17,200
2 BR (50%)		108,864	149,557	154,224	157,308	160,455	163,664	166,937	170,276	173,681	177,155	180,698	184,312	187,998	191,758	195,593	199,505	203,495
3 BR (50%)		33,178	45,579	47,002	47,942	48,900	49,878	50,876	51,894	52,931	53,990	55,070	56,171	57,295	58,441	59,609	60,802	62,018
0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Income (Submetering)		9,628	32,855	34,212	35,239	36,296	37,385	38,506	39,662	40,851	42,077	43,339	44,640	45,979	47,358	48,779	50,242	51,749
TOTAL		172,103	256,062	264,386	270,016	275,768	281,647	287,653	293,791	300,064	306,474	313,024	319,718	326,559	333,550	340,694	347,996	355,458
VACANCY		11,373	15,625	16,112	16,434	16,763	17,098	17,440	17,789	18,145	18,508	18,878	19,255	19,641	20,033	20,434	20,843	21,260
Expensed Org. Legal		5,000																
EFFECTIVE GROSS INCOME OPERATING EXPENSES		155,730	240,438	248,274	253,581	259,005	264,548	270,213	276,002	281,919	287,966	294,146	300,462	306,918	313,516	320,260	327,153	334,198
Bldng Xpns, Audit, VHDA, Marketing		136,210	155,667	162,081	166,943	171,952	177,110	182,423	187,896	193,533	199,339	205,319	211,479	217,823	224,358	231,088	238,021	245,162
Management fee		10,901	16,831	17,379	17,751	18,130	18,518	18,915	19,320	19,734	20,158	20,590	21,032	21,484	21,946	22,418	22,901	23,394
Replacement Reserve		0	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800
Real Estate Tax Abatement		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OPERATING EXP.		147,111	186,298	193,260	198,494	203,882	209,428	215,138	221,016	227,067	233,297	239,709	246,311	253,107	260,104	267,307	274,722	282,356
NET OPERATING INCOME		8,619	54,140	55,014	55,087	55,123	55,120	55,075	54,986	54,852	54,669	54,437	54,151	53,811	53,412	52,953	52,431	51,843
DEBT SERVICE																		
VHDA SPARC		0	26,402	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202
0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DHCD HOME		0	2,250	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Town of South Boston		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sponsor Loan (SSOG)		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GP Deferred Developer Fee	100%	3,369	20,081	<b>11,242</b> 0	11,148	11,012	10,831	10,604	10,327	9,999	9,617	9,179	8,682	8,123	7,500	-	-	-
OPERATING CASH FLOW		5,250	5,408	5,570	5,737	5,909	6,086	6,269	6,457	6,651	6,850	7,056	7,267	7,485	7,710	14,751	14,229	13,641
ADJUSTMENTS																		ļ
Less: Ptnrshp Admin fee		5,250	5,408	5,570	5,737	5,909	6,086	6,269	6,457	6,651	6,850	7,056	7,267	7,485	7,710	7,941	8,179	8,425
Distributable Cash Flow		0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,810	6,050	5,216
Incentive Management Fee	80.0%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5,448	4,840	4,173
· ·	0.75%	84	1,017	1,025	1,032	1,040	1,048	1,056	1,064	1,072	1,080	1,088	1,096	1,104	1,113	1,126	1,144	1,161
Rep Reserve int		6	127	232	338	444	327	208	314	254	195	300	247	193	298	246	193	298
ADJUSTED CASH FLOW		91	1,144	1,257	1,370	1,484	1,375	1,264	1,377	1,326	1,274	1,388	1,343	1,298	1,411	2,734	2,547	2,503
Debt Coverage Ratio - Must Pay Debt	cor	nstruction	1.89	1.44	1.44	1.44	1.44	1.44	1.44	1.44	1.43	1.42	1.42	1.41	1.40	1.39	1.37	1.36
Company Mgt. Fee Total	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year Accrued	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Accrued	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

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1978000

# Miller Homes at Poplar Creek

## Operating and Replacement Reserve Account Analysis

OPERATING RESERVE	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Beginning Balance	135,000	135,084	136,101	137,126	138,158	139,198	140,246	141,302	142,366	143,438	144,517	145,605	146,702	147,806	148,919	151,407	153,761
Reserve interest	84	1,017	1,025	1,032	1,040	1,048	1,056	1,064	1,072	1,080	1,088	1,096	1,104	1,113	1,126	1,144	1,161
Distributable Cash Flow	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,810	6,050	5,216
Less: Incentive Fee	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-5,448	-4,840	-4,173
Deferred To Reserves	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	., (
ENDING BALANCE	135,084	136,101	137,126	138,158	139,198	140,246	141,302	142,366	143,438	144,517	145,605	146,702	147,806	148,919	151,407	153,761	155,966
Deferred Reserves	0	0	0	0	0	0	0	0	0	0	0	0	0	· · ·	•	,	•
REPLACEMENT RESERVE																	
Beginning Balance	10,000	10,006	23,934	37,966	52,103	66,348	20,761	34,770	48,883	18,943	32,937	47,037	18,750	32,744	46,842	18,730	32,723
Interest Income	6	127	232	338	444	327	208	314	254	195	300	247	193	298	246	193	298
Reserve Deposits	0	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800
Capital Expenditures						59,713			43,995			42,333			42,158		
ENDING BALANCE	10,006	23,934	37,966	52,103	66,348	20,761	34,770	48,883	18,943	32,937	47,037	18,750	32,744	46,842	18,730	32,723	46,82
				00.000/													

Use of Replacement Reserves

1 1=yes

90.00%

### **USES OF FUNDS**

USES OF FUNDS	Total	Sub Tot	% OF Tot.	Sub Tot	\$/unit	Sub Tot	COMMENTS
Purchase of land	149,600		4.08%		3,252		Per GIS land is \$149,600
Purchase Building	570,400	720,000	15.57%	19.65%	12,400	15,652	
Off-Site Improvements	0		0.00%		0		
Site Improvements	75,000		2.05%		1,630		
Unit Structures (New)	0		0.00%		0		
Unit Structures (Rehab)	1,470,000		40.12%		31,957		
Demolition	100,000		2.73%		2,174		
General Conditions, Overhead, Profit	190,000		5.19%		4,130		
Bonding Fee	25,000		0.68%		543		
Fixtures and Equipment	65,000	1,925,000	1.77%	52.54%	1,413	41,848	
Building Permit and County Bond	10,000		0.27%		217		
A&E Fees (Design and Supervision)	115,000		3.14%		2,500		
Tap Fees	0		0.00%		0		
Soil Borings / Site Plan Revision	0		0.00%		0		
Construction Loan Fee	12,500		0.34%		272		
Construction Interest	71,000		1.94%		1,543		
Bridge Interest During Const. 0.5	0		0.00%		0		
Taxes During Construction	15,000		0.41%		326		
Insurance During construction	15,000		0.41%		326		
Cost Certification	7,500		0.20%		163		
Legal Fees Permanent	18,000		0.49%		391		
Legal Fees Construction	30,000		0.82%		652		
Legal Fees Partnership	18,000		0.49%		391		
Legal Fees Syndication	10,000		0.27%		217		
Survey / Title	25,000		0.68%		543		
Permanent Loan Fees	4,250		0.12%		92		
Surveying	0		0.00%		0		
Environmental Study	4,000		0.11%		87		
EarthCraft	15,000		0.41%		326		
Appraisal Fee	4,000		0.11%		87		
Market Study	4,000		0.11%		87		
Tax Credit Fee	15,660		0.43%		340		
Contingency	90,000		2.46%		1,957		
Replacement Reserve	10,000		0.27%		217		
Lease Up	10,000		0.27%		217		
Operating Reserve	125,000	628,910	3.41%	17.16%	2,717	13,672	
Developer's Fees	350,000		9.55%		7,609		
Relocation	40,000		1.09%		870		
PROJECT TOTAL	3,663,910	, and the second	100.00%		79,650		

3,663,910

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## Miller Homes at Poplar Creek

### SOURCES OF FUNDS

PROJECT SOURCES OF FUNDS		%					
Financing	Amount	of Tot.	Rate	Term	Ann. D/S	D/S Cov	er
VHDA SPARC	850,000	23.20%	1.50%	30	35202	1.	56
	0	0.00%	0.00%	30	C	1.	56 35202 tot. VHDA db
DHCD HOME	600,000	16.38%	0.50%	20	3000	1.	44
Town of South Boston	50,000	1.36%	0.00%	20	Only from avai	lable cash flow	•
Sponsor Loan (SSOG)	0	0.00%	0.00%	30	Only from avai	lable cash flow	
	0	0.00%			C		
GP Deferred Developer Fee	208,810	5.70%	0.00%	30	Only from avai	lable cash flow	
TOTAL FINANCING	1,708,810	46.64%					
Bridge Interest During Construction	0						
GP Contribution	100	0.00%			#NUM!	<b>EQUAL PAYMENT FORMUL</b>	A
Grants					C	INTEREST ONLY FORMULA	
Project Investment	1,955,000	53.36%	91.78%				
Construction-Period Cash Flow		0.00%	75.51%				
TOTAL FINANCING	3,663,910	100.00%		State Tax Credi	t	Historic	Housing
				State Tax Cred	lit	0	0
PROJECT GAP	0	0.00%		State Benefit		0	О
TOTAL PROJECT COST	3,663,910	100.00%		Est . State Cre	dit Fauity		0

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		CREDIT	CREDIT		NO CREDIT		NON-	
USES OF FUNDS	TOTAL	4%	9%	AMORT.	DEP.	EXP.	DEP.	TOTAL
Purchase of land	149,600						149,600	149,600
Purchase Building	570,400	570,400			0			570,400
Off-Site Improvements	0						0	0
Site Improvements	75,000		75,000		0		0	75,000
Unit Structures (New)	0		0					0
Unit Structures (Rehab)	1,470,000		1,470,000					1,470,000
Demolition	100,000		0		100,000		0	100,000
General Conditions, Overhead, Profit	190,000		190,000					190,000
Bonding Fee	25,000		25,000					25,000
Fixtures and Equipment	65,000		65,000					65,000
Building Permit and County Bond	10,000		10,000					10,000
A&E Fees (Design and Supervision)	115,000		115,000					115,000
Tap Fees	0		0					0
Soil Borings / Site Plan Revision	0		0		0			0
Construction Loan Fee	12,500		12,500					12,500
Construction Interest	71,000		71,000					71,000
Bridge Interest During Const.	0		0					0
Taxes During Construction	15,000		15,000					15,000
Insurance During construction	15,000		15,000					15,000
Cost Certification	7,500		0	7,500		0		7,500
Legal Fees Permanent	18,000			18,000				18,000
Legal Fees Construction	30,000		30,000					30,000
Legal Fees Partnership	18,000			13,000		5,000		18,000
Legal Fees Syndication	10,000						10,000	10,000
Survey / Title	25,000		21,500				3,500	25,000
Permanent Loan Fees	4,250			4,250				4,250
Surveying	0		0	0				0
Environmental Study	4,000		4,000					4,000
EarthCraft	15,000		15,000					15,000
Appraisal Fee	4,000		4,000					4,000
Market Study	4,000		4,000	0				4,000
Tax Credit Fee	15,660		0	15,660				15,660
Contingency	90,000		90,000					90,000
Replacement Reserve	10,000					10,000		10,000
Lease Up	10,000					10,000		10,000
Operating Reserve	125,000					125,000		125,000
Developer's Fees	350,000		350,000					350,000
Relocation	40,000		0		40,000			40,000
PROJECT TOTAL	3,663,910	570,400	2,582,000	58,410	140,000	150,000	163,100	3,663,910
Development Advisory Fee	0		0				•	
OVERALL TOTAL	3,663,910	570,400	2,582,000	Ī				

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Historic

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# Miller Homes at Poplar Creek

### **Depreciation and Amortization Schedules**

ANNUAL AMORTIZATION		2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Expense Catagory	Total																	
Permanent Legal	18,000	50	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600
Legal Partnership	13,000	72	867	867	867	867	867	867	867	867	867	867	867	867	867	794		
Permanent Ioan Fee	4,250	12	142	142	142	142	142	142	142	142	142	142	142	142	142	142	142	142
Cost Certification	7,500	42	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	458
Tax Credit Fee	15,660	87	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	957
Other																		
Other																	0	0
Total	58,410	263	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,080	2,286	2,157
Tot. From Sched.	58410																	
ANNUAL DEPRECIATION		<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>	<u>2030</u>	<u>2031</u>
Housing Building	27.5	9,553	114,633	114,633	114,633	114,633	116,804	116,804	116,804	118,404	118,404	118,404	119,943	119,943	119,943	121,476	121,476	121,476
Commercial Building	40	292	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500
FF&E		13,000	20,800	12,480	7,488	7,488	5,798											
Site Work		3,750	7,125	6,413	5,775	5,198	4,673	4,425	4,425	4,433	4,425	4,433	4,425	4,433	4,425	4,433	2,213	0
Total		26,594	146,058	137,025	131,396	130,818	130,775	124,729	124,729	126,336	126,329	126,336	127,868	127,876	127,868	129,409	127,189	124,976

570,400
2,582,000
140,000
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TAX CREDIT AS	SUMPTIONS		
Tax Credit Rate	s:		
4%	3.15%		
9%	9.00%		
Annual Tax Cre	dit		213,000
Credit Allocate	d to Project		213,000
Credit Calculate	ed for Project		255,618
Credit Calc Net	of Exchange		255,618
Applicable Pero	entage		100.00%
Qualified Censu	us Tracts		100.00%
		1980900	

Credit calculation			
Basis (from Page 7)	2,582,000	Aquisition Basis	0
Applicable Percentage	100%	Applicable %	100%
Adjustments	0		
Basis Boost	258,200	Basis Boost	
Credit Basis	2,840,200	Credit Basis	0
Credit Rate	9.00%	Credit Rate	3.15%
Calculated Rehab Credit	255,618	Calc. Aquisit Credit	0
Total		255618	

1959600

HISTORIC TAX CREDITS			
Historic Credit Basis	0	Housing Percent	100.00%
Federal Historic Credit	0	Housing Portion	0
State Historic Credit	0	25.00%	
State historic benefit	0		

Project is eligible for 10% basis boost from VHDA

Basis Adjustments           Historic Credit         0           Grants         0           Federal Financing         0           Other         0	ie for 10% basis boost from VH	DA
Grants 0 Federal Financing 0	Basis Adjustments	
Federal Financing 0	Historic Credit	0
· ·	Grants	0
Other 0	Federal Financing	0
	Other	0
TOTAL 0	TOTAL	0

## Miller Homes at Poplar Creek

PROJECT FINANCING

VHDA SPARC			•					DUCD HOME									
Principal Balance	850,000	P	rincipal Balance			0	_	Principal Balance			600000						
Interest Rate	1.50%		nterest Rate			0.00%	<b>I</b>	nterest Rate			0.50%						
Term	30	I .	erm			30	<b>I</b>	Term			20						
Annual Debt Serv.	35202	I .	nnual Debt Serv.			0	<b>I</b>	Annual Debt Serv.			3000						
MORTGAGE AMORTIZATION	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>	<u>2030</u>	<u>2031</u>
VHDA SPARC																	
Payment	0	26,402	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202
Interest	0	9,467	12,324	11,979	11,628	11,271	10,910	10,543	10,170	9,792	9,407	9,018	8,622	8,220	7,812	7,398	6,978
Principal	0	16,934	22,878	23,224	23,575	23,931	24,293	24,660	25,032	25,411	25,795	26,185	26,580	26,982	27,390	27,804	28,224
Year End Bal.	0	833,066	810,188	786,964	763,389	739,459	715,166	690,506	665,474	640,063	614,268	588,084	561,503	534,521	507,131	479,328	451,104
<b>0</b> Payment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year End Bal.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DHCD HOME																	
Payment	0	2,250	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Interest	0	2,250	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Principal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year End Bal.	0	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000
Town of South Boston	50000																
Principal I Balance Interest Rate																	
	0.00%																
Term Annual Debt Service		nly from availat	ale cach flow														
Allitual Debt Service	0]01	iliy il Olli avallar	ne casii now														
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Payment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year End Bal.	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000
Sponsor Loan (SSOG)																	
Principal I Balance	0																
Interest Rate	0.00%																
Term	30																
Annual Debt Service	0]0	nly from availab	ole cash flow														
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Payment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	<u>2031</u>
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year End Bal.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0																	
Principal I Balance	0																
Interest Rate	0.00%																
Term	0																
Annual Debt Service	0																
				2010	2010				****		****	****	200	****	2000	2000	
December	2015	2016	2017	2018 0	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Payment	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0
Interest Principal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year End Bal.	0	0	0	0	0	0	n	0	n	n	0	n	n	n	n	0	0
GP Deferred Developer Fee	3	U	U	U	U	U	U	U	U	U	U	U	U	U	U	U	J
Principal I Balance	208810																
Interest Rate	0.00%																
Term	30													74597 GP	Capital Contrib	ution	
Annual Debt Service		nly from availab	ole cash flow										-				
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Payment	3,369	20,081	11,242	11,148	11,012	10,831	10,604	10,327	9,999	9,617	9,179	8,682	8,123	74,597	0	0	0
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal	3,369	20,081	11,242	11,148	11,012	10,831	10,604	10,327	9,999	9,617	9,179	8,682	8,123	74,597	0	0	0
Year End Bal.	205,441	185,361	174,119	162,971	151,959	141,127	130,524	120,197	110,198	100,581	91,402	82,720	74,597	0	0	0	0

# **Equity Investment Page**

Installment Number	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>		<u>Total</u>		
Projected Date	12-Dec-14	01-Apr-15	01-Aug-15	01-Dec-15	15-Mar-16	01-Sep-16	01-Sep-18			
			Spc. Ltd.						Budget	Difference
Gross Contribution	300000	300000	300000	300000	520000	100000	135000	1,955,000	1,955,000	0
Distribution										
Other	0	0	0	0	0	0	0	0		
Project Development	275,000	300,000	300,000	300,000	493,810	0	0	1,668,810		
Developers' Fee (cash)	25,000	0	0	0	16,190	100,000	0	141,190	141,190	0
Operating Reserve	0	0	0	0	0	0	125,000	125,000	125,000	0
Lease Up Reserve	0	0	0	0	10,000	0	0	10,000	10,000	0
Replacement Reserve	0	0	0	0	0	0	10,000	10,000	10,000	0
	0	0	0	0	0	0	0			
TOTAL	300,000	300,000	300,000	300,000	520,000	100,000		1,955,000		
· ·	· ·	250/	E00/	750/	·		·	· ·		· ·

25% 50% 75%

Profit/Loss Statement																	
	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	2022	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>	<u>2030</u>	2031
OPERATING CASH FLOW	5,250	5,408	5,570	5,737	5,909	6,086	6,269	6,457	6,651	6,850	7,056	7,267	7,485	7,710	14,751	14,229	13,641
OPERATING ADJUSTMENTS	-,	-,	-,-	-, -	-,-	-,	,	-, -	-,	-,	,	, -	,	,	, -	, -	-,-
Less: Depreciation	26,594	146,058	137,025	131,396	130,818	130,775	124,729	124,729	126,336	126,329	126,336	127,868	127,876	127,868	129,409	127,189	124,976
Amortization	263	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,080	2,286	2,157
Plus: Mortgage Principal/(Accrued Interest)																	
VHDA SPARC	0	16,934	22,878	23,224	23,575	23,931	24,293	24,660	25,032	25,411	25,795	26,185	26,580	26,982	27,390	27,804	28,224
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DHCD HOME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Town of South Boston	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sponsor Loan (SSOG)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GP Deferred Developer Fee	3,369	20,081	11,242	11,148	11,012	10,831	10,604	10,327	9,999	9,617	9,179	8,682	8,123	0	0	0	0
Plus: Replacement Reserve	0	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800
NON-OPERATING ADJUSTMENTS																	
Admin Fee	5,250	5,408	5,570	5,737	5,909	6,086	6,269	6,457	6,651	6,850	7,056	7,267	7,485	7,710	7,941	8,179	8,425
Incentive Management Fee	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5,448	4,840	4,173
Plus: Reserve Interest	<u>91</u>	1,144	1,257	1,370	1,484	1,375	1,264	1,377	1,326	1,274	1,388	1,343	1,298	1,411	1,372	1,337	1,460
PROJECT EARNINGS PRE-TAX	-23,398	-97,251	-91,001	-85,006	-84,100	-83,990	-77,921	-77,717	-79,331	-79,379	-79,327	-81,011	-81,227	-88,827	-88,565	-85,323	-82,606

Investor Benefit Calculation																	
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Limited Partners' Percentage	99.99%																
Project Profits	-23,398	-97,251	-91,001	-85,006	-84,100	-83,990	-77,921	-77,717	-79,331	-79,379	-79,327	-81,011	-81,227	-88,827	-88,565	-85,323	-82,606
Investor's Share of Project Pro	-23,395	-97,241	-90,992	-84,998	-84,091	-83,982	-77,913	-77,709	-79,323	-79,371	-79,319	-81,003	-81,219	-88,819	-88,556	-85,315	-82,598
LIHTC	61,739	210,685	213,000	213,000	213,000	213,000	213,000	213,000	213,000	213,000	151,261	2,315	0	0	0	0	0
Investor's Share of LIHTC	61,733	210,664	212,979	212,979	212,979	212,979	212,979	212,979	212,979	212,979	151,246	2,315	0	0	0	0	0
Federal Historic Credit	0																
Investor's Share of Federal Hist	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
State Historic Credit Benefit	0																
Investor's Share of State Histo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Sale Proceeds	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	206,156
Investor's Share net sale Proce	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	206,136

## Seller's Exit Tax Liability and Net Benefit

EXIT TAX LIABILITY			
Outstanding Loans			
VHDA SPARC		451,104	
0		0	
DHCD HOME		600,000	
Town of South Boston		50,000	
Sponsor Loan (SSOG)		0	
GP Deferred Develope	er Fee	0	
TOTAL OUTSTANDING	LOANS		1,101,104
Construction Period Ca	ash Flow		0
GP Capital Account			74,697
Exit tax Liability			0
Cash on Hand		_	-202,787
GROSS SALE PROCEEDS	S	_	973,013
		2.552.242	
Total Development Co		3,663,910	
	from Replacement Res	188,199	
Less:			
Historic Cred		0	
Total Deprec		2,096,312	
Total Amorti	zation	48,766	
Expensed	_	0	
	ement Reserve	10,000	
Initial Lease		10,000	
Initial Operat	ting Reserve	125,000	
REMAINING BASIS			1,562,031
Capital Gain FromSale			-589,018
Tax on gain	35.00%		-206,156

NET BENEFIT (LIABILITY) ON SALE	
Unallocated Cash on Hand	0
Payment for Exit Tax Liability	0
Less: Tax on Gain	-206,156
Potential Net Benefit	206,156

Capital Account Check	
Original Capital Contributions	1,955,000
Exchange	0
Total Passive Losses	1,365,982
Historic Rehab Credit	0
Cash Distribution of Incentive Fee	0
Cash Distribution at Sale (Exit Tax)	0
Unamortized Bridge Interest	0
Estimated Reserves Expended During Operation	0
Development Financing (Surplus) Deficit	0
Capital Account Balance	589,018
Gain/(Loss) On sale	-589,018
Variance	0

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589154	-137

Cash On Hand	
Operating Reserve Account	155,966
Replacement Reserve Account	46,821
TOTAL CASH ON HAND	202,787

# **Construction Completion & Lease-Up Schedule**

	2015	Units Completed	Units Leased		Unit Months
Previous Year		C		0	0
January		C	1	0	0
February		C	1	0	0
March		C		0	0
April		8	1	0	0
May		C		8	64
June		8	1	0	0
July		C	)	8	48
August		8		0	0
September		C	)	8	32
October		8		0	0
November		C		8	16
December		14		0	0
		46		32	160

Total Units in Project		46
Percent of Unit Months Occupied		28.99%
Unit Months Occupied		3.48
First Year Credits (Yes/No)?	Yes	
Annual Credits		61739

201	6 Units Completed	Units Leased	U	Init Months
January		ס	8	480
February		)	6	66
March		)	0	0
April		)	0	0
May		)	0	0
June		)	0	0
July		)	0	0
August		)	0	0
September		)	0	0
October		)	0	0
November		)	0	0
December		)	0	0
Total		)	14	546
Previous Yr Total	40	ô	32	
Grand Total	40	5	46	

Total Units in Project		46
Percent of Unit Months Occupied		98.91%
Unit Months Occupied		11.8696
First Year Credits (Yes/No)?	No	
Annual Credits		210685

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# Miller Homes at Poplar Creek

CAPITAL ACCOUNT ANALYSIS																		
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Project Investment Dev Advisory Fee Exchange	1955000 0 0	0	0	0	0	0	0	0	0	0	0							
Capital Investment	1955000	0	0	0	0	0	0	0	0	0	0							
Project Profits Historic Tax Credits	0	-23395 0	-97241 0	-90992 0	-84998	-84091	-83982	-77913	-77709	-79323	-79371	-79319	-81003	-81219	-88819	-88556	-85315	-82598
Annual Capital Change	1955000	-23395	-97241	-90992	-84998	-84091	-83982	-77913	-77709	-79323	-79371	-79319	-81003	-81219	-88819	-88556	-85315	-82598
Capital Acc. Balance	1955000	1931605	1834364	1743371	1658374	1574283	1490301	1412388	1334678	1255355	1175984	1096664	1015661	934442	845623	757067	671752	589154
Minimum Gain																		
	_	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Project Basis		2013	2010	2017	2018	2013	2020	2021	2022	2023	2024	2023	2020	2027	2028	2023	2030	
Begin Bal (inc. land) + Rep Res Imp		3,442,000	3,415,406	3,269,348	3,132,323	3,000,927	2,929,822	2,799,047	2,674,318	2,593,584	2,467,247	2,340,918	2,256,915	2,129,047	2,001,171	1,915,461	1,786,052	1,658,863
Depreciation		26,594	146,058	137,025	131,396	130,818	130,775	124,729	124,729	126,336	126,329	126,336	127,868	127,876	127,868	129,409	127,189	124,97
Ending Balance		3,415,406	3,269,348	3,132,323	3,000,927	2,870,109	2,799,047	2,674,318	2,549,589	2,467,247	2,340,918	2,214,582	2,129,047	2,001,171	1,873,303	1,786,052	1,658,863	1,533,887
Nonrecourse Debt	Non -rec =1																	
VHDA SPARC	1	0	833,066	810,188	786,964	763,389	739,459	715,166	690,506	665,474	640,063	614,268	588,084	561,503	534,521	507,131	479,328	451,104
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(
DHCD HOME	1	0	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000
Town of South Boston	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(
Sponsor Loan (SSOG)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	,
GP Deferred Developer Fee	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
dr beleffed bevelopel fee	U	0	1,433,066	1,410,188	1,386,964	1,363,389	1,339,459	1,315,166	1,290,506	1,265,474	1,240,063	1,214,268	1,188,084	1,161,503	1,134,521	1,107,131	1,079,328	1,051,10
Building Basis		3,415,406	3,269,348	3,132,323	3,000,927	2,870,109	2,799,047	2,674,318	2,549,589	2,467,247	2,340,918	2,214,582	2,129,047	2,001,171	1,873,303	1,786,052	1,658,863	1,533,887
Reserves Pledged	Pledged = 1																	
Operating Reserve	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Replacement Reserve	0	Ü	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	·

 $-3,415,406 \\ -1,836,282 \\ -1,722,135 \\ -1,613,963 \\ -1,613,963 \\ -1,506,719 \\ -1,459,588 \\ -1,359,152 \\ -1,259,082 \\ -1,259,082 \\ -1,259,082 \\ -1,201,773 \\ -1,100,855 \\ -1,000,314 \\ -940,963 \\ -839,668 \\ -738,782 \\ -678,920 \\ -579,535 \\ -482,783 \\ -48$ 

Minimum Gain

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# Miller Homes at Poplar Creek

CAPITAL ACCOUNT RECONCILIATION																	
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Reserves (Cash)	135,084	136,101	137,126	138,158	139,198	140,246	141,302	142,366	143,438	144,517	145,605	146,702	147,806	148,919	151,407	153,761	155,966
Project Costs	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910
Dev Adv. Fee	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sum Depreciation	26,594	172,652	309,677	441,073	571,891	702,666	827,395	952,124	1,078,461	1,204,789	1,331,126	1,458,994	1,586,870	1,714,738	1,844,147	1,971,336	2,096,312
Sum Amortization	263	3,415	6,567	9,720	12,872	16,024	19,177	22,329	25,481	28,634	31,786	34,938	38,091	41,243	44,323	46,609	48,766
Cumualtive Operting Capital Expenditures	0	0	0	0	0	59,713	59,713	59,713	103,708	103,708	103,708	146,041	146,041	146,041	188,199	188,199	188,199
Replacement Reserve	10,006	23,934	37,966	52,103	66,348	20,761	34,770	48,883	18,943	32,937	47,037	18,750	32,744	46,842	18,730	32,723	46,821
Assets	3,637,144	3,502,878	3,377,757	3,258,379	3,139,693	3,020,940	2,908,123	2,795,419	2,681,056	2,566,649	2,452,348	2,336,471	2,220,540	2,104,731	1,988,776	1,875,648	1,764,818
VHDA SPARC	0	833,066	810,188	786,964	763,389	739,459	715,166	690,506	665,474	640,063	614,268	588,084	561,503	534,521	507,131	479,328	451,104
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DHCD HOME	0	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000
Town of South Boston	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000
Sponsor Loan (SSOG)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GP Deferred Developer Fee	205,441	185,361	174,119	162,971	151,959	141,127	130,524	120,197	110,198	100,581	91,402	82,720	74,597	0	0	0	0
Equity	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	2,029,597	2,029,597	2,029,597	2,029,597
General Partner Equity	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
ADV Fee	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bridge Interest During Construction	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Retained Earnings	-23,398	-120,648	-211,650	-296,656	-380,756	-464,746	-542,667	-620,384	-699,715	-779,094	-858,422	-939,433	-1,020,660	-1,109,488	-1,198,052	-1,283,376	-1,365,982
Liab and NW	2,187,144	3,502,878	3,377,757	3,258,379	3,139,693	3,020,940	2,908,123	2,795,419	2,681,056	2,566,649	2,452,348	2,336,471	2,220,540	2,104,731	1,988,776	1,875,648	1,764,818
											G	P Capital Contr	ibution	74,597			Į.
Excess assets	1,450,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Annual Variance		-1,450,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Page D		Draft	11/25/2014				Mille	er Home	es at Po	plar Cre	ek							
30 Year Analysis																		ĺ
			2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
VHDA SPARC			0	833,066	810,188	786,964	763,389	739,459	715,166	690,506	665,474	640,063	614,268	588,084	561,503	534,521	507,131	479,328
0			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	500.000
DHCD HOME Town of South Boston			TO 000	600,000 50,000	600,000	600,000 50,000	600,000 50,000	600,000	600,000	600,000	600,000 50,000	600,000 50,000	600,000	600,000	600,000 50,000	600,000 50,000	600,000 50,000	600,000 50,000
GP Deferred Developer Fee			50,000 205,441	185,361	50,000 174,119	162,971	151,959	50,000 141,127	50,000 130,524	50,000 120,197	110,198	100,581	50,000 91,402	50,000 82,720	74,597	50,000	50,000	50,000
Total Debt			255,441	1,668,426	1,634,307	1,599,935	1,565,348	1,530,586	1,495,690	1,460,703	1,425,672	1,390,644	1,355,670	1,320,804	1,286,100	1,184,521	1,157,131	1,129,328
Total Debt			233,441	1,008,420	1,034,307	1,355,533	1,303,348	1,330,380	1,493,090	1,400,703	1,423,072	1,350,044	1,333,070	1,320,804	1,280,100	1,104,321	1,137,131	1,123,320
Value	0.02	1,670,000	1,670,000	1,703,400	1,737,468	1,772,217	1,807,662	1,843,815	1,880,691	1,918,305	1,956,671	1,995,805	2,035,721	2,076,435	2,117,964	2,160,323	2,203,530	2,247,600
1	0.03	_,,	1,670,000	1,720,100	1,771,703	1,824,854	1,879,600	1,935,988	1,994,067	2,053,889	2,115,506	2,178,971	2,244,340	2,311,671	2,381,021	2,452,451	2,526,025	2,601,806
	0.04		1,670,000	1,736,800	1,806,272	1,878,523	1,953,664	2,031,810	2,113,083	2,197,606	2,285,510	2,376,931	2,472,008	2,570,888	2,673,724	2,780,673	2,891,900	3,007,576
	0.05		1,670,000	1,753,500	1,841,175	1,933,234	2,029,895	2,131,390	2,237,960	2,349,858	2,467,351	2,590,718	2,720,254	2,856,267	2,999,080	3,149,034	3,306,486	3,471,810
			<u>2031</u>	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046
VHDA SPARC			451,315	422,883	394,024	364,732	335,000	304,823	274,193	243,104	211,548	179,519	147,010	114,013	80,521	46,526	12,022	0
0			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DHCD HOME			600,000	600,000	600,000	600,000	600,000	612,780	625,560	638,340	651,120	663,900	676,680	689,460	702,240	715,020	727,800	740,580
Town of South Boston			50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000
GP Deferred Developer Fee Total Debt			1 101 315	1,072,883	1.044.024	1,014,732	985,000	967,603	949.753	931,444	912,668	893,419	873.690	853.473	832,761	0 811,546	789,822	700 500
Total Debt			1,101,315	1,072,883	1,044,024	1,014,732	985,000	967,603	949,753	931,444	912,668	893,419	873,690	853,473	832,761	811,546	789,822	790,580
Value	0.02		2,292,552	2,338,403	2,385,171	2,432,875	2,481,532	2,531,163	2,581,786	2,633,422	2,686,090	2,739,812	2,794,608	2,850,500	2,907,510	2,965,661	3,024,974	3,085,473
	0.03		2,679,860	2,760,256	2,843,063	2,928,355	3,016,206	3,106,692	3,199,893	3,295,889	3,394,766	3,496,609	3,601,507	3,709,553	3,820,839	3,935,464	4,053,528	4,175,134
	0.04		3,127,879	3,252,994	3,383,114	3,518,438	3,659,176	3,805,543	3.957.764	4,116,075	4,280,718	4,451,947	4,630,025	4,815,226	5,007,835	5,208,148	5,416,474	5,633,133
	0.05		3,645,401	3,827,671	4,019,054	4,220,007	4,431,007	4,652,558	4,885,185	5,129,445	5,385,917	5,655,213	5,937,973	6,234,872	6,546,616	6,873,946	7,217,644	7,578,526
	0.05		3,645,401	3,827,671	4,019,054		4,431,007	4,652,558	4,885,185	5,129,445	5,385,917	5,655,213	5,937,973	6,234,872	6,546,616	6,873,946	7,217,644	

2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046
35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	12,202
7,190	6,770	6,343	5,910	5,471	5,025	4,572	4,113	3,647	3,173	2,693	2,205	1,710	1,208	698	180
28,012	28,433	28,859	29,292	29,731	30,177	30,630	31,089	31,556	32,029	32,509	32,997	33,492	33,994	34,504	12,022
451,315	422,883	394,024	364,732	335,000	304,823	274,193	243,104	211,548	179,519	147,010	114,013	80,521	46,526	12,022	0
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3,000	3,000	3,000	3,000	3,000	15,780	15,780	15,780	15,780	15,780	15,780	15,780	15,780	15,780	15,780	15,780
0	Ö	0	0	0	-12,780	-12,780	-12,780	-12,780	-12,780	-12,780	-12,780	-12,780	-12,780	-12,780	-12,780
600,000	600,000	600,000	600,000	600,000	612,780	625,560	638,340	651,120	663,900	676,680	689,460	702,240	715,020	727,800	740,580
			at AFR 2032 - using												
		T AFR	2.63%	15780	15780	15780	15780	15780	15780	15780	15780	15780	15780	15780	15780
		remaining	1.00	3000											
	%	new terms	0.00												
2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046
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# Miller Homes at Poplar Creek

### PROJECT ASSUMPTIONS

Project Sponsor	Southside Outreach Group
Community	South Boston, Virginia

### **OPERATING ASSUMPTIONS**

PROJECT TIMING	
Closing	12-Dec-14
Construction Start	10-Jan-15
Construction Completion	31-Dec-15
Full Qualified Occupancy	28-Feb-16
Closing Month of the Year	12
Operating Months Year	1
Ave. Qual. Occupancy Mo. Year	3.48

Credit Allocation	213,000
(Insert - 0 - if prior to allocation)	
Credit Calculated	255,618
Credit Used	213,000

### PROJECT OPERATING ASSUMPTIONS

GENERAL			
Management Fee	7.00%	Replacement Reserve \$/Unit	300
Vacancy Rate	5.00%		
Inflation Income	3.00%	Operating Cost/Unit	4090
Inflation Expenses	3.00%		
Initial Partnership Admin.	Fee	\$5,250 Included in operating budget	
Year 1 Building Expenses		\$155,750 (W/O REP.RES.,MGMT.)	

		Net	Gross Pot
Unit Type	# Units	\$/Mo.	Ann Inc.
1 BR (40%)	5	260.00	15,600
1 BR (50%)	3	355.00	12,780
2 BR (50%)	30	420.00	151,200
3 BR (50%)	8	480.00	46,080
			C
			C
			C
Other Income (Submetering)		2768.00	33,216
Total Apartment Units	46		258,876

	Tenant Pd		Net	Utility	Adjusted	Program	Dollars	FMR	Dollars
Unit Type	Utilities	Sq. Ft.	\$/Mo.	Allow	Rent	Maximum	Below	10/1/12	Below
						12/4/12			
1 BR (40%)	All but trash	700	260.00	124.00	384.00	393.00	9.00	488.00	104.0
1 BR (50%)	All but trash	700	355.00	124.00	479.00	491.00	12.00	488.00	9.0
2 BR (50%)	All but trash	850	420.00	155.00	575.00	588.00	13.00	626.00	51.0
3 BR (50%)	All but trash	970	480.00	189.00	669.00	680.00	11.00	799.00	130.0
0			0.00						
0			0.00						
0			0.00						
Other Income (Subi	metering)		2768.00						

225,660

### OPERATING EXPENSES

Miscellaneous

TOTAL OPERATING / MAINTENANCE

1,500

54,550

33

1,186

EXPENSE ANALYSIS	Annual	
	Expense	\$/Unit
Administrative W/O Mgmt, Audit, VHDA	31,250	679
Utilities	44,000	957
Maintence	54,550	1,186
Real Estate Taxes	12,800	278
Insurance	11,400	248
Other Taxes / Insurance	1,750	38
TOTAL Building Expense	155,750	3,386
Replacement Res.	13,800	300
Management	17,000	370
VHDA Monitoring	1,610	35
Total Operating Expense	188,160	4,090
Partnership Management/Audit	5,250	114
Total Annual Expenses	193,410	4,205

231,612 19,301

115,806 0.518

	Annual									
		Expense	\$/Unit							
TAXES AND INSURANCE										
Real Estate Taxes		12,800	278							
Payroll Taxes		0	0							
Miscellaneous Taxes / Licenses / Permits		0	0							
Property and Liability Insurance		11,400	248							
Fidelity Bond		750	16							
Workman's Compensation		0	0							
Health Insurance and Employee Benefits		0	0							
Other Insurance		1,000	22							
TOTAL TAXES AND INSURANCE			25,950	564						
Replacement Reserves 300	\$/Unit/Yr		13,800	300						
TOTAL OPERATING EXPENSES			188,160	4,090						

CASH FLOW STATEMENT/RESERVE ACCOUN	IT BALANCE																
Operating Pro-Forma	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	2022	2023	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>	<u>2030</u>	203
GROSS RENT																	
1 BR (40%)	11,232	15,430	16,068	16,550	17,047	17,558	18,085	18,627	19,186	19,762	20,354	20,965	21,594	22,242	22,909	23,596	24,304
1 BR (50%)	9,202	12,641	13,163	13,558	13,965	14,384	14,816	15,260	15,718	16,189	16,675	17,175	17,691	18,221	18,768	19,331	19,911
2 BR (50%)	108,864	149,557	155,736	160,408	165,220	170,177	175,282	180,541	185,957	191,536	197,282	203,200	209,296	215,575	222,042	228,704	235,565
3 BR (50%)	33,178	45,579	47,462	48,886	50,353	51,863	53,419	55,022	56,673	58,373	60,124	61,928	63,785	65,699	67,670	69,700	71,791
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Other Income (Submetering)	9,628	32,855	34,212	35,239	36,296	37,385	38,506	39,662	40,851	42,077	43,339	44,640	45,979	47,358	48,779	50,242	51,749
TOTAL	172,103	256,062	266,642	274,642	282,881	291,367	300,108	309,111	318,385	327,936	337,774	347,908	358,345	369,095	380,168	391,573	403,320
VACANCY	8,124	11,160	11,621	11,970	12,329	12,699	13,080	13,472	13,877	14,293	14,722	15,163	15,618	16,087	16,569	17,067	17,579
Expensed Org. Legal	5,000																
EFFECTIVE GROSS INCOME OPERATING EXPENSES	158,979	244,902	255,021	262,671	270,552	278,668	287,028	295,639	304,508	313,643	323,053	332,744	342,727	353,008	363,599	374,507	385,742
Bldng Xpns, Audit, VHDA, Marketing	136,210	155,667	162,081	166,943	171,952	177,110	182,423	187,896	193,533	199,339	205,319	211,479	217,823	224,358	231,088	238,021	245,162
Management fee	11,129	17,143	17,851	18,387	18,939	19,507	20,092	20,695	21,316	21,955	22,614	23,292	23,991	24,711	25,452	26,215	27,002
Replacement Reserve	11,129	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800
Real Estate Tax Abatement	0	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800
TOTAL OPERATING EXP.	147,339	186,610	193,732	199,130	204,690	210,417	216,315	222,391	228,649	235,094	241,733	248,571	255,614	262,868	270,340	278,037	285,964
TOTAL OPERATING EXP.	147,559	100,010	193,/32	199,130	204,690	210,417	210,315	222,391	220,049	255,094	241,/33	240,371	255,614	202,000	270,340	276,037	205,904
NET OPERATING INCOME	11,641	58,292	61,289	63,541	65,861	68,251	70,713	73,248	75,860	78,549	81,320	84,174	87,113	90,140	93,258	96,470	99,778
DEBT SERVICE																	
VHDA SPARC	0	26,402	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DHCD HOME	0	2,250	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Town of South Boston	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sponsor Loan (SSOG)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GP Deferred Developer Fee 100%	6,391	24,232	<b>17,517</b> 0	19,602	21,750	23,963	26,242	28,589	31,007	9,517	-	-	-	-	-	-	-
OPERATING CASH FLOW	5,250	5,408	5,570	5,737	5,909	6,086	6,269	6,457	6,651	30,830	43,118	45,971	48,910	51,938	55,056	58,268	61,576
ADJUSTMENTS																	
Less: Ptnrshp Admin fee	5,250	5,408	5,570	5,737	5,909	6,086	6,269	6,457	6,651	6,850	7,056	7,267	7,485	7,710	7,941	8,179	8,425
Distributable Cash Flow	0	0	0	0	0	0	0	0	0	23,980	36,062	38,704	41,425	44,228	47,115	50,088	53,151
Incentive Management Fee 80.0%	0	0	0	0	0	0	0	0	0	19,184	28,850	30,963	33,140	35,382	37,692	40,071	42,521
\$0 Plus On Records Int	,	1.017	1.035	1 022	1.040	1.040	1.050	1.004	4.073	1 000	1 151	1 210	1 200	1 300	1 430	1 522	1 (11
Plus: Opr Reserve Int. 0.75%		1,017	1,025	1,032	1,040	1,048	1,056	1,064	1,072	1,098	1,151	1,216	1,286	1,360	1,439	1,523	1,612
Rep Reserve int	6	127	232	338	444	327	208	314	254	195	300	247	193	298	246	193	298
ADJUSTED CASH FLOW	91	1,144	1,257	1,370	1,484	1,375	1,264	1,377	1,326	6,088	8,664	9,204	9,764	10,504	11,108	11,734	12,541
Debt Coverage Ratio - Must Pay Debt	construction	2.03	1.60	1.66	1.72	1.79	1.85	1.92	1.99	2.06	2.13	2.20	2.28	2.36	2.44	2.53	2.61
Company Mgt. Fee Total	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year Accrued 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Accrued 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

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# Miller Homes at Poplar Creek

### Operating and Replacement Reserve Account Analysis

OPERATING RESERVE	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Beginning Balance	135,000	135,084	136,101	137,126	138,158	139,198	140,246	141,302	142,366	143,438	149,331	157,695	166,652	176,223	186,429	197,291	208,83
Reserve interest	133,000	1,017	1,025	1,032	1,040	1,048	1,056	1,064	1,072	1,098	1,151	1,216	1,286	1,360	1,439	1,523	1,612
Distributable Cash Flow	0	0	1,023	1,032	1,040	1,040	0	0	1,072	23,980	36,062	38,704	41,425	44,228	47,115	50,088	53,15
Less: Incentive Fee	0	0	0	0	0	0	0	0	0	-19,184	-28,850	-30,963	-33,140	-35,382	-37,692	-40,071	-42,52
Deferred To Reserves	0	0	0	0	0	0	0	0	0	-19,164	-20,030	-30,503	-33,140	-55,562	-37,032	-40,071	-42,32.
ENDING BALANCE	135,084		-	-	120 100	•	141,302	142,366	•	149,331	157,695	100.053	176,223	100 420	107.201	208,831	224.07
Deferred Reserves	133,084	136,101	137,126	138,158 0	139,198	140,246	141,302	142,300	143,438	149,331	157,695	166,652	0	186,429	197,291	200,031	221,074
	-																
REPLACEMENT RESERVE																	
Beginning Balance	10,000	10,006	23,934	37,966	52,103	66,348	20,761	34,770	48,883	18,943	32,937	47,037	18,750	32,744	46,842	18,730	32,72
Interest Income	6	127	232	338	444	327	208	314	254	195	300	247	193	298	246	193	298
Reserve Deposits	0	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800
Capital Expenditures						59,713			43,995			42,333			42,158		
ENDING BALANCE	10,006	23,934	37,966	52,103	66,348	20,761	34,770	48,883	18,943	32,937	47,037	18,750	32,744	46,842	18,730	32,723	46,82
				00.000/													

Use of Replacement Reserves

1 1=yes

90.00%

#### **USES OF FUNDS**

USES OF FUNDS	Total	Sub Tot	% OF Tot.	Sub Tot	\$/unit	Sub Tot	COMMENTS
Purchase of land	149,600		4.08%		3,252		Per GIS land is \$149,600
Purchase Building	570,400	720,000	15.57%	19.65%	12,400	15,652	
Off-Site Improvements	0		0.00%		0		
Site Improvements	75,000		2.05%		1,630		
Unit Structures (New)	0		0.00%		0		
Unit Structures (Rehab)	1,470,000		40.12%		31,957		
Demolition	100,000		2.73%		2,174		
General Conditions, Overhead, Profit	190,000		5.19%		4,130		
Bonding Fee	25,000		0.68%		543		
Fixtures and Equipment	65,000	1,925,000	1.77%	52.54%	1,413	41,848	
Building Permit and County Bond	10,000		0.27%		217		
A&E Fees (Design and Supervision)	115,000		3.14%		2,500		
Tap Fees	0		0.00%		0		
Soil Borings / Site Plan Revision	0		0.00%		0		
Construction Loan Fee	12,500		0.34%		272		
Construction Interest	71,000		1.94%		1,543		
Bridge Interest During Const. 0.5	0		0.00%		0		
Taxes During Construction	15,000		0.41%		326		
Insurance During construction	15,000		0.41%		326		
Cost Certification	7,500		0.20%		163		
Legal Fees Permanent	18,000		0.49%		391		
Legal Fees Construction	30,000		0.82%		652		
Legal Fees Partnership	18,000		0.49%		391		
Legal Fees Syndication	10,000		0.27%		217		
Survey / Title	25,000		0.68%		543		
Permanent Loan Fees	4,250		0.12%		92		
Surveying	0		0.00%		0		
Environmental Study	4,000		0.11%		87		
EarthCraft	15,000		0.41%		326		
Appraisal Fee	4,000		0.11%		87		
Market Study	4,000		0.11%		87		
Tax Credit Fee	15,660		0.43%		340		
Contingency	90,000		2.46%		1,957		
Replacement Reserve	10,000		0.27%		217		
Lease Up	10,000		0.27%		217		
Operating Reserve	125,000	628,910	3.41%	17.16%	2,717	13,672	
Developer's Fees	350,000		9.55%		7,609		
Relocation	40,000		1.09%		870		
PROJECT TOTAL	3,663,910	, and the second	100.00%		79,650		

3,663,910

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# Miller Homes at Poplar Creek

#### SOURCES OF FUNDS

PROJECT SOURCES OF FUNDS		%					
Financing	Amount	of Tot.	Rate	Term	Ann. D/S	D/S Cov	er
VHDA SPARC	850,000	23.20%	1.50%	30	35202	1.	74
	0	0.00%	0.00%	30	C	1.	74 35202 tot. VHDA db
DHCD HOME	600,000	16.38%	0.50%	20	3000	1.	60
Town of South Boston	50,000	1.36%	0.00%	20	Only from avai	lable cash flow	•
Sponsor Loan (SSOG)	0	0.00%	0.00%	30	Only from avai	lable cash flow	
	0	0.00%			C		
GP Deferred Developer Fee	208,810	5.70%	0.00%	30	Only from avail	lable cash flow	
TOTAL FINANCING	1,708,810	46.64%					
Bridge Interest During Construction	0						
GP Contribution	100	0.00%			#NUM!	EQUAL PAYMENT FORMUL	A
Grants					C	INTEREST ONLY FORMULA	
Project Investment	1,955,000	53.36%	91.78%				
Construction-Period Cash Flow		0.00%	75.51%				
TOTAL FINANCING	3,663,910	100.00%		State Tax Credi	t	Historic	Housing
				State Tax Cred	lit	0	0
PROJECT GAP	0	0.00%		State Benefit		0	О
TOTAL PROJECT COST	3,663,910	100.00%		Est . State Cre	dit Fauity		0

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		CREDIT	CREDIT		NO CREDIT		NON-	
USES OF FUNDS	TOTAL	4%	9%	AMORT.	DEP.	EXP.	DEP.	TOTAL
Purchase of land	149,600						149,600	149,600
Purchase Building	570,400	570,400			0			570,400
Off-Site Improvements	0						0	0
Site Improvements	75,000		75,000		0		0	75,000
Unit Structures (New)	0		0					0
Unit Structures (Rehab)	1,470,000		1,470,000					1,470,000
Demolition	100,000		0		100,000		0	100,000
General Conditions, Overhead, Profit	190,000		190,000					190,000
Bonding Fee	25,000		25,000					25,000
Fixtures and Equipment	65,000		65,000					65,000
Building Permit and County Bond	10,000		10,000					10,000
A&E Fees (Design and Supervision)	115,000		115,000					115,000
Tap Fees	0		0					0
Soil Borings / Site Plan Revision	0		0		0			0
Construction Loan Fee	12,500		12,500					12,500
Construction Interest	71,000		71,000					71,000
Bridge Interest During Const.	0		0					0
Taxes During Construction	15,000		15,000					15,000
Insurance During construction	15,000		15,000					15,000
Cost Certification	7,500		0	7,500		0		7,500
Legal Fees Permanent	18,000			18,000				18,000
Legal Fees Construction	30,000		30,000					30,000
Legal Fees Partnership	18,000			13,000		5,000		18,000
Legal Fees Syndication	10,000						10,000	10,000
Survey / Title	25,000		21,500				3,500	25,000
Permanent Loan Fees	4,250			4,250				4,250
Surveying	0		0	0				0
Environmental Study	4,000		4,000					4,000
EarthCraft	15,000		15,000					15,000
Appraisal Fee	4,000		4,000					4,000
Market Study	4,000		4,000	0				4,000
Tax Credit Fee	15,660		0	15,660				15,660
Contingency	90,000		90,000					90,000
Replacement Reserve	10,000					10,000		10,000
Lease Up	10,000					10,000		10,000
Operating Reserve	125,000					125,000		125,000
Developer's Fees	350,000		350,000					350,000
Relocation	40,000		0		40,000			40,000
PROJECT TOTAL	3,663,910	570,400	2,582,000	58,410	140,000	150,000	163,100	3,663,910
Development Advisory Fee	0		0				•	
OVERALL TOTAL	3,663,910	570,400	2,582,000	Ī				

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Historic

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# Miller Homes at Poplar Creek

### **Depreciation and Amortization Schedules**

ANNUAL AMORTIZATION		2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Expense Catagory	Total																	
Permanent Legal	18,000	50	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600
Legal Partnership	13,000	72	867	867	867	867	867	867	867	867	867	867	867	867	867	794		
Permanent loan Fee	4,250	12	142	142	142	142	142	142	142	142	142	142	142	142	142	142	142	142
Cost Certification	7,500	42	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	458
Tax Credit Fee	15,660	87	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	1,044	957
Other																		
Other																	0	0
Total	58,410	263	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,080	2,286	2,157
Tot. From Sched.	58410																	
ANNUAL DEPRECIATION		<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>	<u>2030</u>	2031
Housing Building	27.5	9,553	114,633	114,633	114,633	114,633	116,804	116,804	116,804	118,404	118,404	118,404	119,943	119,943	119,943	121,476	121,476	121,476
Commercial Building	40	292	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500
FF&E		13,000	20,800	12,480	7,488	7,488	5,798											
Site Work		3,750	7,125	6,413	5,775	5,198	4,673	4,425	4,425	4,433	4,425	4,433	4,425	4,433	4,425	4,433	2,213	0
Total		26,594	146,058	137,025	131,396	130,818	130,775	124,729	124,729	126,336	126,329	126,336	127,868	127,876	127,868	129,409	127,189	124,976

Depreciable Basis Calculation	
4% Aquisition	570,400
9% Basis	2,582,000
No Credit Depreciable	140,000
Total Housing Building	3,292,400
Site Work	75,000
FF&E	65,000
Commercial	140,000
Housing Historic	0
Commercial Historic	0
Commercial Dep. Basis	140,000
Housing Building	3,152,400
15 year property	75,000

TAX CREDIT AS	SUMPTIONS		
Tax Credit Rate	s:		
4%	3.15%		
9%	9.00%		
Annual Tax Cre	dit		213,000
Credit Allocate	d to Project		213,000
Credit Calculate	ed for Project		255,618
Credit Calc Net	of Exchange		255,618
Applicable Pero	entage		100.00%
Qualified Censu	us Tracts		100.00%
		1980900	

Credit calculation			
Basis (from Page 7)	2,582,000	Aquisition Basis	0
Applicable Percentage	100%	Applicable %	100%
Adjustments	0		
Basis Boost	258,200	Basis Boost	
Credit Basis	2,840,200	Credit Basis	0
Credit Rate	9.00%	Credit Rate	3.15%
Calculated Rehab Credit	255,618	Calc. Aquisit Credit	0
Total		255618	

1959600

HISTORIC TAX CREDITS			
Historic Credit Basis	0	Housing Percent	100.00%
Federal Historic Credit	0	Housing Portion	0
State Historic Credit	0	25.00%	
State historic benefit	0		

Basis Adjustments           Historic Credit         0           Grants         0           Federal Financing         0           Other         0	ie for 10% basis boost from VH	DA
Grants 0 Federal Financing 0	Basis Adjustments	
Federal Financing 0	Historic Credit	0
· ·	Grants	0
Other 0	Federal Financing	0
	Other	0
TOTAL 0	TOTAL	0

## Miller Homes at Poplar Creek

### PROJECT FINANCING

VHDA SPARC			0				_	HCD HOME									
Principal Balance	850,000	I .	incipal Balance			0	<b>I</b>	rincipal Balance			600000						
Interest Rate	1.50%		terest Rate			0.00%	<b>I</b>	nterest Rate			0.50%						
Term	30	I .	erm			30		erm			20						
Annual Debt Serv.	35202	A	nnual Debt Serv.			0	A	nnual Debt Serv.			3000						
MORTGAGE AMORTIZATION	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
VHDA SPARC	2013	2010	2017	2010	2013	2020	2021	2022	2023	2024	2023	2020	2027	1010	2023	2030	2031
Payment	0	26,402	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202	35,202
Interest	0	9,467	12,324	11,979	11,628	11,271	10,910	10,543	10,170	9,792	9,407	9,018	8,622	8,220	7,812	7,398	6,978
Principal	0	16,934	22,878	23,224	23,575	23,931	24,293	24,660	25,032	25,411	25,795	26,185	26,580	26,982	27,390	27,804	28,224
Year End Bal.	0	833,066	810,188	786,964	763,389	739,459	715,166	690,506	665,474	640,063	614,268	588,084	561,503	534,521	507,131	479,328	451,104
																	•
0																	
Payment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year End Bal.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DHCD HOME	-	2	2 222	2	2 222	2 222		2	2.000	2 222	2 222	2 222	2	2 222	2 222	2 000	
Payment	0	2,250	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Interest	0	2,250	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Principal Vear End Ral	0	0 600,000	0 600	600,000	600,000	600,000	600,000	600,000	0	600,000	600,000	600,000	0 600 000	600,000	0 600,000	0 600	600,000
Year End Bal. Town of South Boston	U	000,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	000,000	600,000	000,000
Principal I Balance	50000																
Interest Rate	0.00%																
Term	20																
Annual Debt Service		nly from availab	le cash flow														
		,															
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Payment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year End Bal.	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000
Sponsor Loan (SSOG)																	
Principal I Balance	0																
Interest Rate	0.00%																
Term	30																
Annual Debt Service	0 0	nly from availab	le cash flow														
	2015	<u>2016</u>	2017	2018	2019	2020	<u>2021</u>	2022	2023	2024	2025	2026	<u>2027</u>	2028	2029	2030	2031
Payment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year End Bal.	0	0	0	0	U	0	0	0	0	0	0	0	0	0	0	0	U
O Principal I Balance	0																
Interest Rate	0.00%																
Term	0.00%																
Annual Debt Service	o																
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Payment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Year End Bal.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
rear Eria bai.																	
GP Deferred Developer Fee																	
GP Deferred Developer Fee Principal I Balance	208810																
GP Deferred Developer Fee	0.00%																
GP Deferred Developer Fee Principal I Balance Interest Rate Term	0.00% 30													0 GF	Capital Contrib	oution	
GP Deferred Developer Fee Principal   Balance Interest Rate	0.00% 30	nly from availab	le cash flow											<mark>0</mark> GF	Capital Contrib	oution	
GP Deferred Developer Fee Principal I Balance Interest Rate Term	0.00% 30 0 O	•															
GP Deferred Developer Fee Principal I Balance Interest Rate Term Annual Debt Service	0.00% 30 0 O	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
GP Deferred Developer Fee Principal I Balance Interest Rate Term Annual Debt Service	0.00% 30 0 0 2015 6,391	<b>2016</b> 24,232	<b>2017</b> 17,517	19,602	21,750	23,963	26,242	28,589	31,007	9,517	0	0	0	2028 0	2029	<b>2030</b> 0	<b>2031</b> 0
GP Deferred Developer Fee Principal I Balance Interest Rate Term Annual Debt Service  Payment Interest	0.00% 30 0 Or 2015 6,391 0	<b>2016</b> 24,232 0	<b>2017</b> 17,517 0	19,602 0	21,750 0	23,963 0	26,242 0	28,589 0	31,007 0	9,517 0	0 0	0 0	0	2028 0 0	<b>2029</b> 0 0	<b>2030</b> 0 0	<b>2031</b> 0 0
GP Deferred Developer Fee Principal I Balance Interest Rate Term Annual Debt Service	0.00% 30 0 0 2015 6,391	<b>2016</b> 24,232	<b>2017</b> 17,517	19,602	21,750	23,963	26,242	28,589	31,007	9,517	0	0	0	2028 0	2029	<b>2030</b> 0	<b>2031</b> 0 0 0

# **Equity Investment Page**

Installment Number	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>		<u>Total</u>		
Projected Date	12-Dec-14	01-Apr-15	01-Aug-15	01-Dec-15	15-Mar-16	01-Sep-16	01-Sep-18			
			Spc. Ltd.						Budget	Difference
Gross Contribution	300000	300000	300000	300000	520000	100000	135000	1,955,000	1,955,000	0
Distribution										
Other	0	0	0	0	0	0	0	0		
Project Development	275,000	300,000	300,000	300,000	493,810	0	0	1,668,810		
Developers' Fee (cash)	25,000	0	0	0	16,190	100,000	0	141,190	141,190	0
Operating Reserve	0	0	0	0	0	0	125,000	125,000	125,000	0
Lease Up Reserve	0	0	0	0	10,000	0	0	10,000	10,000	0
Replacement Reserve	0	0	0	0	0	0	10,000	10,000	10,000	0
	0	0	0	0	0	0	0			
TOTAL	300,000	300,000	300,000	300,000	520,000	100,000		1,955,000		
· ·	· ·	250/	E00/	750/	·		·	· ·		· ·

25% 50% 75%

Profit/Loss Statement																	
	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>	<u>2030</u>	<u>2031</u>
OPERATING CASH FLOW	5,250	5,408	5,570	5,737	5,909	6,086	6,269	6,457	6,651	30,830	43,118	45,971	48,910	51,938	55,056	58,268	61,576
OPERATING ADJUSTMENTS																	
Less: Depreciation	26,594	146,058	137,025	131,396	130,818	130,775	124,729	124,729	126,336	126,329	126,336	127,868	127,876	127,868	129,409	127,189	124,976
Amortization	263	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,152	3,080	2,286	2,157
Plus: Mortgage Principal/(Accrued Interest)																	
VHDA SPARC	0	16,934	22,878	23,224	23,575	23,931	24,293	24,660	25,032	25,411	25,795	26,185	26,580	26,982	27,390	27,804	28,224
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DHCD HOME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Town of South Boston	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sponsor Loan (SSOG)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GP Deferred Developer Fee	6,391	24,232	17,517	19,602	21,750	23,963	26,242	28,589	31,007	9,517	0	0	0	0	0	0	0
Plus: Replacement Reserve	0	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800	13,800
NON-OPERATING ADJUSTMENTS																	
Admin Fee	5,250	5,408	5,570	5,737	5,909	6,086	6,269	6,457	6,651	6,850	7,056	7,267	7,485	7,710	7,941	8,179	8,425
Incentive Management Fee	0	0	0	0	0	0	0	0	0	19,184	28,850	30,963	33,140	35,382	37,692	40,071	42,521
Plus: Reserve Interest	<u>91</u>	1,144	1,257	1,370	1,484	1,375	1,264	1,377	1,326	1,292	1,451	1,463	1,479	1,658	1,685	1,716	1,910
PROJECT EARNINGS PRE-TAX	-20,376	-93,099	-84,726	-76,552	-73,361	-70,859	-62,283	-59,455	-58,323	-74,665	-81,230	-81,832	-80,884	-79,735	-80,191	-76,137	-72,569

Investor Benefit Calculation																	
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Limited Partners' Percentage	99.99%																
Project Profits	-20,376	-93,099	-84,726	-76,552	-73,361	-70,859	-62,283	-59,455	-58,323	-74,665	-81,230	-81,832	-80,884	-79,735	-80,191	-76,137	-72,569
Investor's Share of Project Pro	-20,374	-93,090	-84,718	-76,545	-73,354	-70,852	-62,277	-59,449	-58,318	-74,658	-81,222	-81,824	-80,876	-79,727	-80,183	-76,129	-72,561
LIHTC	61,739	210,685	213,000	213,000	213,000	213,000	213,000	213,000	213,000	213,000	151,261	2,315	0	0	0	0	0
Investor's Share of LIHTC	61,733	210,664	212,979	212,979	212,979	212,979	212,979	212,979	212,979	212,979	151,246	2,315	0	0	0	0	0
Federal Historic Credit	0																
Investor's Share of Federal Hist	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
State Historic Credit Benefit	0																
Investor's Share of State Histo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Sale Proceeds	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	255,053
Investor's Share net sale Proce	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	255,027

### Seller's Exit Tax Liability and Net Benefit

EXIT TAX LIABILITY		
Outstanding Loans		
VHDA SPARC	451,104	
0	0	
DHCD HOME	600,000	
Town of South Boston	50,000	
Sponsor Loan (SSOG)	0	
GP Deferred Developer Fee	0	
TOTAL OUTSTANDING LOANS		1,101,104
Construction Period Cash Flow		0
GP Capital Account		100
Exit tax Liability		0
Cash on Hand		-267,895
GROSS SALE PROCEEDS	-	833,309
GNOSS SALE I NOCEEDS		033,303
Total Development Costs	3,663,910	
Capital Improvements from Replacement F	tes 188,199	
Less:		
Historic Credit	0	
Total Depreciation	2,096,312	
Total Amortization	48,766	
Expensed	0	
Initial Replacement Reserve	10,000	
Initial Lease Up Reserve	10,000	
Initial Operating Reserve	125,000	
REMAINING BASIS		1,562,031
Capital Gain FromSale		-728,722
Tax on gain 35.00%		-255,053

NET BENEFIT (LIABILITY) ON SALE	
Unallocated Cash on Hand	0
Payment for Exit Tax Liability	0
Less: Tax on Gain	-255,053
Potential Net Benefit	255,053

Capital Account Check	
Original Capital Contributions	1,955,000
Exchange	0
Total Passive Losses	1,226,278
Historic Rehab Credit	0
Cash Distribution of Incentive Fee	0
Cash Distribution at Sale (Exit Tax)	0
Unamortized Bridge Interest	0
Estimated Reserves Expended During Operation	0
Development Financing (Surplus) Deficit	0
Capital Account Balance	728,722
Gain/(Loss) On sale	-728,722
Variance	0

сар	dif
728845	-123

Cash On Hand	
Operating Reserve Account	221,074
Replacement Reserve Account	46,821
TOTAL CASH ON HAND	267,895

# **Construction Completion & Lease-Up Schedule**

	2015	Units Completed	Units Leased		Unit Months
Previous Year		C		0	0
January		C	1	0	0
February		C	1	0	0
March		C		0	0
April		8	1	0	0
May		C		8	64
June		8	1	0	0
July		C	)	8	48
August		8		0	0
September		C	)	8	32
October		8		0	0
November		C		8	16
December		14		0	0
		46		32	160

Total Units in Project		46
Percent of Unit Months Occupied		28.99%
Unit Months Occupied		3.48
First Year Credits (Yes/No)?	Yes	
Annual Credits		61739

201	6 Units Completed	Units Leased	U	Init Months
January		ס	8	480
February		)	6	66
March		)	0	0
April		)	0	0
May		)	0	0
June		)	0	0
July		)	0	0
August		)	0	0
September		)	0	0
October		)	0	0
November		)	0	0
December		)	0	0
Total		)	14	546
Previous Yr Total	40	ô	32	
Grand Total	40	5	46	

Total Units in Project		46
Percent of Unit Months Occupied		98.91%
Unit Months Occupied		11.8696
First Year Credits (Yes/No)?	No	
Annual Credits		210685

# Miller Homes at Poplar Creek

CAPITAL ACCOUNT ANALYSIS																		
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	203
Project Investment Dev Advisory Fee Exchange	1955000 0 0	0	0	0	0	0	0	0	0	0	0							
Capital Investment	1955000	0	0	0	0	0	0	0	0	0	0							
Project Profits Historic Tax Credits	0	-20374 0	-93090 0	-84718 0	-76545	-73354	-70852	-62277	-59449	-58318	-74658	-81222	-81824	-80876	-79727	-80183	-76129	-7256:
Annual Capital Change	1955000	-20374	-93090	-84718	-76545	-73354	-70852	-62277	-59449	-58318	-74658	-81222	-81824	-80876	-79727	-80183	-76129	-72561
Capital Acc. Balance	1955000	1934626	1841537	1756819	1680274	1606920	1536068	1473792	1414342	1356025	1281367	1200145	1118321	1037445	957719	877535	801406	728845
Minimum Gain																		
		2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Project Basis Begin Bal (inc. land) + Rep Res Imp Depreciation Ending Balance		3,442,000 <u>26,594</u> 3,415,406	3,415,406 <u>146,058</u> 3,269,348	3,269,348 <u>137,025</u> 3,132,323	3,132,323 <u>131,396</u> 3,000,927	3,000,927 <u>130,818</u> 2,870,109	2,929,822 <u>130,775</u> 2,799,047	2,799,047 <u>124,729</u> 2,674,318	2,674,318 <u>124,729</u> 2,549,589	2,593,584 <u>126,336</u> 2,467,247	2,467,247 <u>126,329</u> 2,340,918	2,340,918 <u>126,336</u> 2,214,582	2,256,915 <u>127,868</u> 2,129,047	2,129,047 <u>127,876</u> 2,001,171	2,001,171 <u>127,868</u> 1,873,303	1,915,461 <u>129,409</u> 1,786,052	1,786,052 <u>127,189</u> 1,658,863	1,658,863 <u>124,976</u> 1,533,887
Nonrecourse Debt VHDA SPARC 0	Non -rec =1 1 0	0	833,066 0	810,188 0	786,964 0	763,389 0	739,459 0	715,166 0	690,506 0	665,474 0	640,063 0	614,268 0	588,084 0	561,503 0	534,521 0	507,131 0	479,328 0	451,104 (
DHCD HOME Town of South Boston Sponsor Loan (SSOG)	1 0 0	0 0 0	600,000 0 0	600,000 0														
0 GP Deferred Developer Fee	0	0 <u>0</u> 0	0 0 1,433,066	0 <u>0</u> 1,410,188	0 <u>0</u> 1,386,964	0 1,363,389	0 <u>0</u> 1,339,459	0 <u>0</u> 1,315,166	0 <u>0</u> 1,290,506	0 <u>0</u> 1,265,474	0 <u>0</u> 1,240,063	0 <u>0</u> 1,214,268	0 <u>0</u> 1,188,084	0 <u>0</u> 1,161,503	0 <u>0</u> 1,134,521	0 <u>0</u> 1,107,131	0 <u>0</u> 1,079,328	0 <u>0</u> 1,051,104
Building Basis		3,415,406	3,269,348	3,132,323	3,000,927	2,870,109	2,799,047	2,674,318	2,549,589	2,467,247	2,340,918	2,214,582	2,129,047	2,001,171	1,873,303	1,786,052	1,658,863	1,533,887
Reserves Pledged Operating Reserve Replacement Reserve	Pledged = 1 0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	(

 $-3,415,406 \\ \phantom{-}0,1836,282 \\ \phantom{-}0,1722,135 \\ \phantom{-}0,1836,282 \\ \phantom{-}0,1722,135 \\ \phantom{-}0,1836,3836,383 \\ \phantom{-}0,1836,383 \\ \phantom{-}0,1836,383 \\ \phantom{-}0,1836,383 \\ \phantom{-$ 

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# Miller Homes at Poplar Creek

CAPITAL ACCOUNT RECONCILIATION																	
CAI THE ACCOUNT RECONCIENTION	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Reserves (Cash)	135,084	136,101	137,126	138,158	139,198	140,246	141,302	142,366	143,438	149,331	157,695	166,652	176,223	186,429	197,291	208,831	221,074
Project Costs	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910	3,518,910
Dev Adv. Fee	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Sum Depreciation	26,594	172,652	309,677	441,073	571,891	702,666	827,395	952,124	1,078,461	1,204,789	1,331,126	1,458,994	1,586,870	1,714,738	1,844,147	1,971,336	2,096,312
Sum Amortization	263	3,415	6,567	9,720	12,872	16,024	19,177	22,329	25,481	28,634	31,786	34,938	38,091	41,243	44,323	46,609	48,766
Cumualtive Operting Capital Expenditures	0	0	0	0	0	59,713	59,713	59,713	103,708	103,708	103,708	146,041	146,041	146,041	188,199	188,199	188,199
Replacement Reserve	10,006	23,934	37,966	52,103	66,348	20,761	34,770	48,883	18,943	32,937	47,037	18,750	32,744	46,842	18,730	32,723	46,821
Assets	3,637,144	3,502,878	3,377,757	3,258,379	3,139,693	3,020,940	2,908,123	2,795,419	2,681,056	2,571,463	2,464,438	2,356,422	2,248,957	2,142,241	2,034,660	1,930,719	1,829,926
VHDA SPARC	0	833,066	810,188	786,964	763,389	739,459	715,166	690,506	665,474	640,063	614,268	588,084	561,503	534,521	507,131	479,328	451,104
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
DHCD HOME	0	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000
Town of South Boston	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000
Sponsor Loan (SSOG)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
GP Deferred Developer Fee	202,419	178,187	160,670	141,068	119,318	95,355	69,113	40,524	9,517	0	0	0	0	0	0	0	C
Equity	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000	1,955,000
General Partner Equity	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
ADV Fee	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Bridge Interest During Construction	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Retained Earnings	-20,376	-113,475	-198,201	-274,753	-348,115	-418,973	-481,257	-540,712	-599,035	-673,700	-754,930	-836,763	-917,647	-997,381	-1,077,572	-1,153,709	-1,226,278
Liab and NW	2,187,144	3,502,878	3,377,757	3,258,379	3,139,693	3,020,940	2,908,123	2,795,419	2,681,056	2,571,463	2,464,438	2,356,422	2,248,957	2,142,241	2,034,660	1,930,719	1,829,926
											G	P Capital Contr	ribution	0			
Excess assets	1,450,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Annual Variance		-1,450,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C

Page D		Draft	11/25/2014				Mille	er Home	es at Po	plar Cre	ek							
30 Year Analysis  VHDA SPARC  DHCD HOME			<b>2015</b> 0 0	2016 833,066 0 600,000	2017 810,188 0	<b>2018</b> 786,964 0	<b>2019</b> 763,389 0	<b>2020</b> 739,459 0 600,000	<b>2021</b> 715,166 0	<b>2022</b> 690,506 0	<b>2023</b> 665,474 0	2024 640,063 0 600,000	2025 614,268 0 600,000	2026 588,084 0 600,000	<b>2027</b> 561,503 0	2028 534,521 0 600,000	<b>2029</b> 507,131 0	2030 479,328 0 600,000
Town of South Boston GP Deferred Developer Fee Total Debt			50,000 202,419 252,419	50,000 50,000 178,187 1,661,252	600,000 50,000 160,670 1,620,858	600,000 50,000 141,068 1,578,032	600,000 50,000 119,318 1,532,707	50,000 50,000 95,355 1,484,814	600,000 50,000 69,113 1,434,279	600,000 50,000 40,524 1,381,031	600,000 50,000 9,517 1,324,991	50,000 50,000 0 1,290,064	50,000 50,000 0 1,264,269	50,000 0 1,238,084	600,000 50,000 0 1,211,504	50,000 50,000 0 1,184,521	600,000 50,000 0 1,157,131	50,000 0 1,129,328
Value	0.02 0.03 0.04 0.05	1,670,000	1,670,000 1,670,000 1,670,000 1,670,000	1,703,400 1,720,100 1,736,800 1,753,500	1,737,468 1,771,703 1,806,272 1,841,175	1,772,217 1,824,854 1,878,523 1,933,234	1,807,662 1,879,600 1,953,664 2,029,895	1,843,815 1,935,988 2,031,810 2,131,390	1,880,691 1,994,067 2,113,083 2,237,960	1,918,305 2,053,889 2,197,606 2,349,858	1,956,671 2,115,506 2,285,510 2,467,351	1,995,805 2,178,971 2,376,931 2,590,718	2,035,721 2,244,340 2,472,008 2,720,254	2,076,435 2,311,671 2,570,888 2,856,267	2,117,964 2,381,021 2,673,724 2,999,080	2,160,323 2,452,451 2,780,673 3,149,034	2,203,530 2,526,025 2,891,900 3,306,486	2,247,600 2,601,806 3,007,576 3,471,810
VHDA SPARC  DHCD HOME Town of South Boston GP Deferred Developer Fee Total Debt		•	2031 451,315 0 600,000 50,000 0 1,101,315	2032 422,883 0 600,000 50,000 0 1,072,883	2033 394,024 0 600,000 50,000 0 1,044,024	2034 364,732 0 600,000 50,000 0 1,014,732	2035 335,000 0 600,000 50,000 0 985,000	2036 304,823 0 612,780 50,000 0 967,603	274,193 0 625,560 50,000 0 949,753	2038 243,104 0 638,340 50,000 0 931,444	2039 211,548 0 651,120 50,000 0 912,668	2040 179,519 0 663,900 50,000 0 893,419	2041 147,010 0 676,680 50,000 0 873,690	2042 114,013 0 689,460 50,000 0 853,473	2043 80,521 0 702,240 50,000 0 832,761	2044 46,526 0 715,020 50,000 0 811,546	2045 12,022 0 727,800 50,000 0 789,822	2046 0 0 740,580 50,000 0 790,580
Value	0.02 0.03 0.04 0.05		2,292,552 2,679,860 3,127,879 3,645,401	2,338,403 2,760,256 3,252,994 3,827,671	2,385,171 2,843,063 3,383,114 4,019,054	2,432,875 2,928,355 3,518,438 4,220,007	2,481,532 3,016,206 3,659,176 4,431,007	2,531,163 3,106,692 3,805,543 4,652,558	2,581,786 3,199,893 3,957,764 4,885,185	2,633,422 3,295,889 4,116,075 5,129,445	2,686,090 3,394,766 4,280,718 5,385,917	2,739,812 3,496,609 4,451,947 5,655,213	2,794,608 3,601,507 4,630,025 5,937,973	2,850,500 3,709,553 4,815,226 6,234,872	2,907,510 3,820,839 5,007,835 6,546,616	2,965,661 3,935,464 5,208,148 6,873,946	3,024,974 4,053,528 5,416,474 7,217,644	3,085,473 4,175,134 5,633,133 7,578,526

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28,012	28,433	28,859	29,292	29,731	30,177	30,630	31,089	31,556	32,029	32,509	32,997	33,492	33,994	34,504	12,022
451,315	422,883	394,024	364,732	335,000	304,823	274,193	243,104	211,548	179,519	147,010	114,013	80,521	46,526	12,022	0
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		remaining	1.00	3000											
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## EXHIBIT I TO OPERATING AGREEMENT

## **INSURANCE REQUIREMENTS**

- I. Immediately upon, or prior to, the admission of the Limited Partner (or Investor Member), and throughout the term of this Agreement, General Partner (or Managing Member) shall obtain, and maintain in full force and effect, the following policies of insurance:
- Commercial General Liability insurance, insuring for legal liability of the Partnership (or LLC), and caused by bodily injury, property damage, personal injury or advertising injury, arising out of the ownership or management of the Project and including the costs to defend such actions brought against the Partnership (or LLC). The policy shall include endorsements adding the Limited Partner (or Investor Member) and Special Limited Partner (or Special Member) as additional insureds and certificate holders, and shall be primary coverage for the additional insureds and certificate holders, without contribution from other valid insurance policies which may be carried directly by the additional insureds and certificate holders. The policy shall also include a Notice of Cancellation endorsement. Limits of the policy shall be at least \$1 million per occurrence and \$2 million in the aggregate The Limited Partner (or Investor Member) prefers to have a separate policy for each project however, if the policy is written on a blanket basis, and includes other properties, the aggregate limits must be written on a "per project basis." After construction Commercial General Liability shall include products and completed operations insurance. The policy may not contain exclusions for loss or damage caused by mold, fungus, moisture, microbial contamination or pathogenic organisms in connection with another covered peril (e.g. mold in connection with water damage caused by storm or fire, unless the Limited Partner (or Investor Member) determines that such insurance is unavailable and that the potential risk for loss or damage is minimal. The following coverages are required as endorsements to the policy:
  - Automobile Liability insurance, insuring for legal liability of the Partnership (or LLC), and caused by bodily injury, property damage, or personal injury arising out of the ownership or use of motor vehicles, including vehicles not owned by the Partnership or (LLC), including uninsured motorist liability, and including the costs to defend such actions brought against the Partnership or (LLC). The policy shall include endorsements adding the Limited Partner (Investor Member) and Special Limited Partner (or Special Member) as additional insureds, and shall be primary coverage for the additional insureds, without contribution from other valid insurance policies which may be carried directly by the additional insureds. Limits of the policy shall be at least \$1 million combined single limits per accident.

- In the event that the Partnership (or LLC) has an employee(s), Worker's Compensation insurance, insuring for occupational disease or injury and employer's liability, and covering the Partnership's (or LLC's) full liability for statutory compensation to any person or persons who perform work for the Partnership (or LLC) or perform duties on the site of the Project, and liability to the dependents of such persons. The policy will be in a form which complies with the worker's compensation acts and safety laws of the state in which the Project is located. Worker's Compensation limits shall be statutory; Employer's Liability limits shall be at least \$1 million per occurrence.
- II. Prior to the commencement of any construction of the Project, General Partner or Managing Member shall obtain and keep in force until the Final Closing:
- Builder's Risk insurance, insuring for all risks of physical loss of or damage (excluding the perils of earthquake and flood, unless specifically required by the Limited Partner (or Investor Member) or Special Limited Partner (or Special Member)) to the real property comprising or intended to comprise the Project construction, and personal property of the Partnership (or LLC) used to maintain or service the Project construction, whether located at the site or elsewhere, including while in-transit. Coverage and limits shall be extended to include the loss of anticipated rents sustained due to an insured loss, for a period of at least twelve months from the date of such loss. The Policy shall provide for claims to be paid based upon replacement cost of the lost or damaged property without deduction for depreciation and for any additional architectural or engineering fees incurred as a result of an insured loss and any other soft costs (see attached worksheet); loss payment shall be to the Partnership. Limits of policy will be at least the estimated replacement value of the completed Project. The policy shall have a deductible of no greater than \$10,000 per occurrence. The Limited Partner (or Investor Member) will consider higher deductibles based on the financial standing of the Guarantor. The policy shall carry no coinsurance provisions. The policy shall include an endorsement naming the Limited Partner (or Investor Member) and Special Limited Partner (or Special Member) as Loss Payees and Certificate Holders, as their interests may appear, and as additional insureds, and shall allow the Limited Partner (or Investor Member) and Special Limited Partner (or Special Member) to be associated in the adjustment of any claim. The policy shall also include a Notice of Cancellation endorsement.
- Other forms or types of insurance which the Limited Partner (or Investor Member) or Special Limited Partner (or Special Member) may now or hereafter require, including without limitation, earthquake, flood, windstorm, pollution, sinkhole/mine subsidence, ordinance and law coverage and other special hazards.

- III. Prior to the commencement of any construction of the Project, General Partner (or Managing Member) shall cause to be obtained by the General Contractor and keep in force until the Final Closing:
- Evidence from the Contractor of Worker's Compensation insurance, insuring for occupational disease or injury and employer's liability, and covering the Contractor's full liability for statutory compensation to any person or persons who perform work in, on, or about the Project construction, including the employees of sub-contractors of any tier, and liability to the dependents of such persons. The policy will be in a form which complies with the worker's compensation acts and safety laws of the state in which the Project is located. Worker's Compensation limits shall be statutory; Employer's Liability Limits shall be at least \$1 million per occurrence.
- Comprehensive General Liability and Property Damage Insurance (including limited contractual liability and completed operations) in the amount of not less than \$1 million per occurrence and \$2 million in the aggregate covering personal injury, bodily injury and property damage, and covering products and completed operations for a minimum of three years following completion of construction. The policy shall include an endorsement naming the Partnership (or LLC), Limited Partner (or Investor Member), and Special Limited Partner (or Special Member) as additional insureds and certificate holders, and shall also include a Notice of Cancellation endorsement..
- Comprehensive Automobile Liability Insurance, including hired and non-owned vehicles, if any, in the amount of not less than \$1 million covering personal injury, bodily injury and property damage.
- IV. General Partner (or Managing Member) shall cause to be provided by the architect for the renovation/construction of the Project, and keep in force until Final Closing:
- Architect's professional liability insurance in the amount of not less than \$1 million (including contractual liability coverage with all coverage retroactive to the earlier of the date of this Agreement or the commencement of the Architects' services in relation to the Project) covering personal injury, bodily injury and property damages. The policy shall include an endorsement naming the Partnership (or LLC), Limited Partner (or Investor Member), and Special Limited Partner (or Special Member) as Certificate Holders, and shall also include a Notice of Cancellation endorsement..
- Comprehensive General Liability Insurance (including limited contractual liability and completed operations) in the amount of not less than \$1 million covering personal injury, bodily injury and property damage. The policy shall include an endorsement naming the Partnership (or LLC), Limited Partner (or Investor Member), and Special Limited Partner

(or Special member) as additional insureds and Certificate Holders, and shall also include a Notice of Cancellation endorsement..

- V. Management Agent shall furnish and maintain, at the expense of the Property, for the duration of the Agreement and any extensions thereof, plus thirty (30) days after the expiration or termination thereof:
- Commercial blanket bond in favor of Partnership (or LLC), in an amount not less than the sum of (a) six (6) months, potential maximum gross rents for the Property plus (b) aggregate tenant security deposits held from time to time, both in amounts as determined by Partnership (or LLC), and in a form and with a company acceptable to Partnership (or LLC), which commercial blanket bond shall cover Agent and all employees hired by Agent in connection with the Agreement. Such fidelity bond shall cover losses discovered by Partnership within two (2) years after the occurrence of such losses. Such fidelity bond shall contain a written provision that Partnership (or LLC) shall be given at least ten (10) days, prior written notice of cancellation.
- Statutory workers compensation and other employee benefits required by all applicable laws, and shall maintain employer's liability insurance for an amount not less than \$1 million covering claims and suits by or on behalf of employees and others, not otherwise covered by statutory workers' compensation insurance. Partnership (or LLC), Limited Partner (or Investor Member), and Special Limited Partner (or Special Member) shall be protected in all such insurance by specific inclusion of Partnership (or LLC) under an additional insured or alternate employer rider. Agent shall provide Partnership (or LLC) with a certificate of insurance evidencing that workers, compensation and employer's liability insurance is in force and providing not less than ten (10) days notice to Partnership (or LLC) prior to cancellation.
- Comprehensive General Liability Insurance in the amount of not less than one million dollars (\$1,000,000.00) covering personal injury, bodily injury and property damage.

In some cases the Property Manager may also be asked to furnish and maintain, at the expense of the Property, for the duration of the Agreement and any extensions thereof, plus thirty (30) days after the expiration or termination thereof:

• Comprehensive Automobile Liability Insurance, including hired and non-owned vehicles, if any, in the amount of not less than \$1 million covering personal injury, bodily injury and property damage.

- VI. Prior to any occupancy of the Project, General Partner (or Managing Member) shall obtain, on behalf of the Partnership (or LLC) and shall maintain in full force and effect throughout the term of this Agreement, the following policies of insurance:
- Property Damage insurance, insuring for all risks of physical loss of or damage (excluding the perils of earthquake and flood, unless specifically required by the Limited Partner [or Investor Member]) to the real property comprising the Project, personal property of the Partnership (or LLC) used to maintain or service the Project, and new construction, additions, alterations and repairs to structures. The Policy shall provide for claims to be paid based upon replacement cost of the lost or damaged property without deduction for depreciation; loss payment shall be to the Partnership (or LLC). Limits of policy will be at least the replacement value of the Project (excluding from the value of the Project, site utilities, foundations and architectural and engineering expenses). The policy shall have a deductible of no greater than \$10,000 per occurrence. The Limited Partner (or Investor Member) will consider higher deductibles based on the financial standing of the Guarantor. The policy shall carry no coinsurance provisions. Coverage and limits shall be extended to include the actual loss of rents sustained due to an insured loss, for a period of at least twelve months from the date of such loss. Coverage shall be further extended to include debris removal, outdoor trees, shrubs, plants and lawns, and Ordinance or Law coverage for the increased costs of construction caused by the enforcement of building, zoning or Project use law. The policy shall include an endorsement naming the Limited Partner (or Investor Member) and Special Limited Partner (or Special Member) as Loss Payees and Certificate Holders, as their interests may appear, and as additional insureds, and shall allow the Limited Partner (or Investor Member) and Special Limited Partner (or Special Member) to be associated in the adjustment of any claim. The policy shall also include a Notice of Cancellation endorsement.

VII. In cases where the Partnership or LLC contracts directly with any contractor (other than as described in III), the General Partner (or Managing Member) shall obtain, on behalf of the Partnership (or LLC) and shall maintain in full force and effect throughout the term of this Agreement, the following policies of insurance:

• Evidence of Worker's Compensation insurance from any contractor performing work for the Partnership (or LLC), insuring for occupational disease or injury and employer's liability, and covering the Contractor's full liability for statutory compensation to any person or persons who perform work in, on, or about the Project, including the employees of sub-contractors of any tier, and liability to the dependents of such persons. The policy will be in a form which complies with the worker's compensation acts and safety laws of the state in which the Project is located. Worker's Compensation limits shall be statutory; Employer's Liability limits shall be at least \$1 million per occurrence.

- If applicable, boiler and machinery insurance written on a comprehensive form basis.
- [Rental Interruption insurance in amounts required by all lenders, but not less than the equivalent of actual loss sustained or twelve months' gross rental income].

All such policies (in I-VII) shall be underwritten by companies licensed to write such insurance in the state in which the Project is located, and shall be rated in the latest A.M. Best's Insurance Rating Guide with a rating of at least A, and be in a financial category of at least X. Each policy must be for a term of not less than one year. The General Partner (or Managing Member) shall furnish to the Limited Partner (Investor Member) and Special Limited Partner (or Special member) a complete copy of each such policy of insurance. If the policy is not available prior to the Final Closing, then certificates of insurance detailing the policy terms and conditions as noted above shall be provided, but the policies must then be provided within sixty days. All such policies shall include endorsements requiring at least 30 days prior written notice to the Limited Partner (or Investor Member) and Special Limited Partner (or Special Member) of any cancellation, termination or reduction of coverage therein. Notice of the renewal of any policy shall be made at least 10 days prior to the scheduled date of such renewal, and shall be in the form of endorsement to the policy. Notice to the Limited Partner (or Investor Member) and Special Limited Partner (or Special Member) of any replacement of any policy shall be made at least 10 days prior to such replacement, and shall be in the form of a copy of the replacement policy, or by certificate, as noted above.

The General Partner (or Managing Member) hereby releases and relieves the Limited Partner (or Investor Member) and Special Limited Partner (or Special Member) for any and all liability, and waives its entire right of recovery against them, with respect to any loss or damage of property or for property damage, bodily injury or personal injury to third-parties arising out of or incident to any loss or peril insured against under any for the foregoing policies, and any other perils for which the General Partner (or Managing Member) has arranged insurance.

**ATTACHMENT** 

# Builder's Risk Construction Period Insurance Coverage

Hard Costs	
Building Shell	\$
Direct Construction Costs	\$
TOTAL	\$
Soft Costs	
Construction Period Interest	\$
Taxes	\$
Insurance	\$
A&E	\$
Developer's Fees	\$
Financing Fees	\$
Lease Up	\$
Marketing	\$
Rent Loss	\$
Historic Credits	\$
TOTAL	\$
TOTAL	\$ [builder's risk coverage amount]

### **EXHIBIT J**

# FORM OF AGREEMENT TO PROVIDE ACCOUNTING AND REPORTING SERVICES

THIS AGREEMENT TO PROVIDE ACCOUNTING AND REPORTING SERVICES ("Agreement") made as of December 12, 2014 by and between SSOG Miller Homes, LLC, a Virginia limited liability company (the "Company") and Virginia Housing Capital Corporation ("VHCC").

### **RECITALS**

- 1. The Company was formed to acquire, rehabilitate, develop, improve, maintain, own, operate, lease, dispose of and otherwise deal with an apartment project to be known as Miller Homes at Poplar Creek, located in South Boston, Virginia(the "Project").
- 2. The Company is governed by the terms of that certain Second Amended and Restated Operating Agreement dated December 12, 2014 ("Operating Agreement") by, among others, SSOG Management Miller Homes, LLC, as Managing Member and Housing Equity Fund of Virginia XVIII, L.L.C. as Investor Member.
- 3. The Project, following the completion of rehabilitation, is expected to constitute a "qualified low-income housing project" (as defined in Section 42(g)(1) of the Code).
- 4. The Company desires to engage the services of VHCC in connection with certain accounting and reporting matters of the Company, and VHCC desires to perform such services on the terms and conditions more fully set forth herein.
- **NOW, THEREFORE,** in consideration of the mutual covenants and conditions set forth herein and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

### **Section 1. Definitions.**

Unless indicated to the contrary herein, capitalized terms used herein shall have the same meaning as set forth in the Operating Agreement.

### Section 2. Reports.

(a) Within 120 days after the end of each fiscal year of the Company, VHCC shall cause to be delivered to the Members with respect to such fiscal year the following financial statements:

- (i) Audited financial statements for the Company (consisting of a balance sheet, income statement and statement of cash flows) prepared in accordance with generally accepted accounting principles, consistently applied;
  - (ii) A statement and reconciliation of each Member's Capital Account;
- (iii) A statement of the tax basis for the computation of the Tax Credits and depreciation deductions;
- (iv) A cash flow statement for such year, which includes a detailed itemization of all Company receipts and expenses, including the amount of fees, expenses and other compensation paid by the Company to the Managing Member and its Affiliates; and
  - (v) A narrative report summarizing the status of the Company's operations.
- (b) Within 45 days after the end of each fiscal year of the Company, VHCC shall deliver or cause to be delivered to the Members with respect to such fiscal year a statement showing all items of income, gain, loss, deduction and credit of the Company for federal income tax purposes and each Member's allocable share thereof. The Members shall have a period of 10 days after their receipt of the aforementioned tax statement to review the same and give any comments thereon to VHCC; it being the express understanding of the parties hereto that VHCC will in no event file or cause any tax returns or reports of the Company to be filed prior to the expiration of the aforementioned 10-day period. After the expiration of the aforementioned 10day period (and any longer period of time which shall be necessary to respond to the changes thereto requested by a Member), but in no event later than the date prescribed by law therefor, VHCC shall cause all tax returns and reports required to be filed by the Company to be prepared and timely filed with the appropriate authorities and shall furnish to the Members such tax returns and reports, and all information necessary for the preparation by the Members, and their partners, members, and shareholders, of their federal, state and local, if any, income tax returns. The Managing Member shall retain such tax returns and reports for the Company for as long as is required by applicable law, but not less than five years.
- (c) The obligations of VHCC hereunder are conditioned upon the Managing Member promptly providing to VHCC any information concerning Company affairs related to, or required for, the performance of such obligations.

### **Section 3. Accounting Services Fee**

As a fee for its services performed hereunder, VHCC shall be paid a fee equal to \$5,250 for each calendar year (or portion thereof), increasing annually at the rate of three percent (3%) per annum.

### Section 4. Applicable Law.

This Agreement, and the application or interpretation hereof, shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia.

## Section 5. <u>Binding Agreement</u>.

This Agreement shall be binding on the parties hereto, their heirs, executors, personal representatives, successors and assigns. As long as VHCC is not in default under this Agreement, the obligation of the Company to pay the Accounting Services Fee (described in Section 3 hereof) shall not be affected by any change in the identity of the Managing Member of the Company.

## Section 6. Headings.

All section headings in this Agreement are for convenience of reference only and are not intended to qualify the meaning of any section.

## Section 7. Terminology.

All personal pronouns used in this Agreement, whether used in the masculine, feminine or neuter gender, shall include all other genders, the singular shall include the plural, and vice versa as the context may require.

### **Section 8. Benefit of Agreement.**

The obligations and undertakings of VHCC set forth in this Agreement are made for the benefit of the Company and its Members and shall not inure to the benefit of any creditor of the Company other than a Member, notwithstanding any pledge or assignment by the Company of this Agreement of any rights hereunder.

### Section 9. Termination.

VHCC shall have the right to terminate this Agreement upon providing ninety (90) days written notice to the Company, at the following address: 547 N. Main St., South Boston, Virginia 24592, Attention: Earl Howerton.

IN WITNESS WHEREOF, the parties have caused this Agreement to be duly executed as of the date first written above.

COM	PANY:
	3 Miller Homes, LLC, ginia limited liability company
Ву:	SSOG Management Miller Homes, LLC, a Virginia limited liability company, its Managing Member
Ву:	Southside Outreach Group, Inc., its sole member
Ву:	Earl Howerton, Executive Director
VHC	CC:
	nia Housing Capital Corporation, a nia not-for-profit corporation

Arild O. Trent, Vice President

IN WITNESS WHEREOF, the parties have caused this Agreement to be duly executed as of the date first written above.

COM	PANY:							
	SSOG Miller Homes, LLC, a Virginia limited liability company							
Ву:	SSOG Management Miller Homes, LLC, a Virginia limited liability company, its Managing Member							
Ву:	Southside Outreach Group, Inc., its sole member							
Ву:	Earl Howerton, Executive Director							
VHC	VHCC:							
	Virginia Housing Capital Corporation, a Virginia not-for-profit corporation							

### **EXHIBIT K**

### POST CLOSING OBLIGATIONS

December 12, 2014

SSOG Management Miller Homes, LLC. P.O. Box 375 South Boston, Virginia 24592 Attention: Earl Howerton

Re: Due Diligence Post-Closing Letter for

SSOG Miller Homes, LLC (the "Company")

Dear Mr. Howerton:

As a condition to the equity closing of the Second Amended and Restated Operating Agreement of SSOG Miller Homes, LLC (the "Operating Agreement") with Housing Equity Fund of Virginia XVIII, L.L.C. ("Investor Member"), SSOG Management Miller Homes, LLC(the "Managing Member") has agreed, on behalf of itself and the Company, to sign this post-closing letter which details certain due diligence items which were to have been delivered prior to closing, but which will now be delivered to Investor Member by the Managing Member at a later date. Investor Member has agreed to the later delivery of these items as an accommodation to the Managing Member in order to expedite the closing. The delivery of these items is a condition to the funding by Investor Member of any additional capital contributions by it under the Operating Agreement.

To that end, the Managing Member agrees to deliver (in form and substance reasonably satisfactory to Investor Member), the items set forth on the attached list, by the date indicated.

The Managing Member understands that its execution of this Post-Closing Letter was a material inducement to the Investor Member to enter into the Operating Agreement. The Managing Member also understands and agrees to cooperate with Investor Member in connection with any reasonable additional information requests that any investor of Investor Member may have in connection with this Project. If the above listed items are not delivered as required and Investor Member provides Managing Member written notice of same, and Managing Member fails to materially cure such default within ten (10) days of receipt of such notice, Investor Member may elect, at its sole option, by written notice to you, to declare a default under the Operating Agreement, or at its election, provide notice that it desires to terminate the Company, and the Managing Member agrees to immediately take such action as may be necessary to either terminate the Company or repurchase the interest of Investor Member, as provided in the Operating Agreement.

Except as expressly provided herein, the terms and conditions set forth in the Operating Agreement shall remain in full force and effect. All defined terms used herein, shall have the meaning set forth in the Operating Agreement.

Very truly yours,
HOUSING EQUITY FUND OF VIRGINIA XVIII, L.L.C., a Virginia limited liability company
By: Virginia Housing Capital Corporation, its managing member
By: Arild O. Trent, Vice President
Agreed to as of the day written above:
COMPANY: SSOG Miller Homes, LLC, a Virginia limited liability company
By: SSOG Management Miller Homes, LLC, a Virginia limited liability company, its Managing Member
By: Southside Outreach Group, Inc., a Virginia nonstock corporation, its sole member
By: Earl Howerton, Executive Director
The undersigned Affiliate Guarantor acknowledges the foregoing Post Closing requirements as of the day written above.
AFFILIATE GUARANTOR:
Southside Outreach Group, Inc., a Virginia non stock corporation
By: Earl Howerton, Executive Director

Except as expressly provided herein, the terms and conditions set forth in the Operating Agreement shall remain in full force and effect. All defined terms used herein, shall have the meaning set forth in the Operating Agreement.

Very truly yours,
HOUSING EQUITY FUND OF VIRGINIA XVIII, L.L.C., a Virginia limited liability company
By: Virginia Housing Capital Corporation, its managing member
By: Arild O. Trent, Vice President
Agreed to as of the day written above:
COMPANY: SSOG Miller Homes, LLC, a Virginia limited liability company
By: SSOG Management Miller Homes, LLC, a Virginia limited liability company, its Managing Member
By: Southside Outreach Group, Inc., a Virginia nonstock corporation, its sole member
By: Earl Howerton, Executive Director
The undersigned Affiliate Guarantor acknowledges the foregoing Post Closing requirements a of the day written above.
AFFILIATE GUARANTOR:
Southside Outreach Group, Inc., a Virginia non stock corporation
By: Earl Howerton, Executive Director

# POST-CLOSING LIST

As of December 12, 2014

To be provided and approved by VCDC as specifically provided below:

	Item	<b>Due Date</b>
1.	Executed originals of Closing Items	December 19, 2014
2.	Revised Environmental Reliance Letter correcting Investor Member name	December 19, 2014
3.	Accountant's 10% Certification	December 19, 2014
4.	Final Owner's Title Policy, including copies of all documents recorded as of the closing date	January 9, 2014
5.	Copy of general liability insurance certificate for property manager	January 9, 2014
6.	Evidence of the 168(h) election	Upon the timely filing of its first tax return, expected in April 2014
7.	DHCD Loan Commitment	On or prior to the making of the Second Capital Contribution

### **EXHIBIT L**

# AMENDED AND RESTATED RIGHT OF FIRST REFUSAL AGREEMENT PURCHASE OPTION AND RIGHT OF FIRST REFUSAL AGREEMENT

This Amended and Restated Purchase Option and Right of First Refusal Agreement ("Purchase Agreement") is made as of the 12th day of December, 2014, by and between SSOG Miller Homes, LLC, a Virginia limited liability company (the "Company"), Southside Outreach Group, Inc., a Virginia nonstock corporation ("Grantee"), and SSOG Management Miller Homes, LLC, a Virginia limited liability company (the "Managing Member"), and is consented to hereinbelow by Housing Equity Fund of Virginia XVIII, L.L.C., a Virginia limited liability company (the "Consenting Investor Member").

Whereas, the Managing Member and one or more other parties, concurrently with the execution and delivery of this Purchase Agreement, are entering into a certain Second Amended and Restated Operating Agreement dated as of the date hereof (the "Agreement") continuing the Company by amending and restating a prior operating agreement; and

Whereas, the Managing Member is wholly owned and controlled by Grantee; and

Whereas, Grantee has been instrumental in the development of the Project Property, as described in the Agreement, and will act as guarantor of the obligations of the Managing Member in the continuation of the Company for the further development of the Project Property; and

Whereas, the Project Property is or will be subject to one or more governmental agency regulatory agreements (collectively, the "Regulatory Agreement") restricting its use to low-income housing and may become subject to a low-income use restriction (the "Special Covenant") pursuant to the terms and conditions of this Agreement (such use restrictions under the Regulatory Agreement and any Special Covenant being referred to collectively herein as the "Use Restrictions"); and

Whereas, Grantee and the Managing Member desire to provide for the continuation of the Project Property as low-income housing upon termination of the Company by Grantee purchasing the Project Property at the applicable price determined under this Purchase Agreement and operating the Project Property in accordance with the Use Restrictions; and

Whereas, as a condition precedent to the formation or continuation of the Company pursuant to the Agreement, Grantee and the Managing Member have negotiated and required that the Company shall execute and deliver this Purchase Agreement in order to provide for such low-income housing, and the Consenting Investor Member has consented to this Agreement in order to induce the Managing Member to execute and deliver this Purchase Agreement and to induce Grantee to guarantee the Managing Member's obligations thereunder;

Whereas, the Company and Grantee entered into a Purchase Option and Right of First Refusal Agreement dated as of March 13, 2013 regarding the Project Property and the parties hereto intend that this Purchase Agreement is an amendment and restatement of such 2013 Purchase Option and Right of First Refusal Agreement.

Now, Therefore, in consideration of the execution and delivery of the Agreement and the payment by the Grantee to the Company of Ten and No/100 Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

- 1. Grant of Option. The Company hereby grants to Grantee an option (the "Option") to purchase the real estate, fixtures, and personal property comprising the Project Property or associated with the physical operation thereof, owned by the Company at the time of purchase (the "Property"), after the close of the fifteen (15) year compliance period for the low-income housing tax credit for the Project Property (the "Compliance Period") as determined under Section 42(i)(1) of the Internal Revenue Code of 1986, as amended (the "Code"), on the terms and conditions set forth in this Purchase Agreement and subject to the conditions precedent to exercise of the Option specified herein. The Project Property real estate is legally described in Exhibit A attached hereto and made a part hereof. The Regulatory Agreement containing the Use Restrictions to which the Project Property real estate will remain subject under Section 9 hereof is described in Exhibit B attached hereto and made a part hereof.
- Grant of Refusal Right. In the event that the Company receives a bona fide offer to purchase the Project Property, which offer the Company intends to accept, Grantee shall have a right of first refusal to purchase the Property (the "Refusal Right") after the close of the Compliance Period, on the terms and conditions set forth in this Agreement and subject to the conditions precedent to exercise of the Refusal Right specified herein. In addition to all other applicable conditions set forth in this Agreement, (a) the foregoing grant of the Refusal Right shall be effective only if Grantee is currently and remains at all times hereafter, until (i) the Refusal Right has been exercised and the resulting purchase and sale has been closed or (ii) the Refusal Right has been assigned to a Permitted Assignee described in Section 10 hereof, whichever first occurs, a qualified nonprofit organization, as defined in Section 42(h) (5) (C) of the Code, and (b) any assignment of the Refusal Right permitted under this Agreement and the Refusal Right so assigned shall be effective only if the assignee is at the time of the assignment and remains at all times thereafter, until the Refusal Right has been exercised and the resulting purchase and sale has been closed, a Permitted Assignee described in Section 10 hereof meeting the requirements of Section 42(i)(7)(A) of the Code as determined in its judgment by tax counsel to the Consenting Investor Member. Prior to accepting any such bona fide offer to purchase the Property, the Company shall notify Grantee, the Managing Member, and the Consenting Investor Member of such offer and deliver to each of them a copy thereof. The Company shall not accept any such offer unless and until the Refusal Right has expired without exercise by Grantee under Section 6 hereof.

- 3. **Purchase Price Under Option**. The purchase price for the Property pursuant to the Option shall be the greater of the following amounts, subject to the proviso set forth hereinbelow:
  - a. <u>Debt and Taxes.</u> An amount sufficient (i) to pay all debts (including member loans) and liabilities of the Company upon its termination and liquidation as projected to occur immediately following the sale pursuant to the Option, and (ii) to distribute to the Members, after payments under Section 11.04(a) and (b) of the Agreement and payments to the Investor Member of an amount equal to any LIHTC Reduction Guaranty Payment, Unpaid LIHTC Shortfall or Investor Member Special Additional Capital Contribution, cash proceeds equal to the taxes projected to be imposed on the Members of the Company as a result of the sale pursuant to the Option, all as more fully stated in Sections of the Agreement, which is hereby incorporated herein by reference; or
  - b. <u>Fair Market Value</u>. The fair market value of the Property, appraised as low-income housing to the extent continuation of such use is required under the Use Restrictions, any such appraisal to be made by a licensed appraiser, selected by the Company's regular certified public accountants, who is a member of the Master Appraiser Institute and who has experience in the geographic area in which the Project Property is located;

provided, however, that if prior to exercise of the Option the Internal Revenue Service (the "Service") has issued a revenue ruling or provided a private letter ruling to the Company, the applicability of which ruling shall be determined in its judgment by tax counsel to the Consenting Investor Member, or tax counsel to the Consenting Investor Member has issued an opinion letter concluding that property of the nature and use of the Property may be sold under circumstances described in this Agreement at the greater of the price determined under Section 42(i) (7) of the Code or the price determined under subsection 3a hereinabove without limiting tax credits or deductions that would otherwise be available to the Consenting Investor Member, then the Option price shall be such price.

4. Purchase Price Under Refusal Right. The purchase price for the Property pursuant to the Refusal Right shall be equal to the sum of (a) an amount sufficient to pay all debts (including member loans) and liabilities of the Company upon its termination and liquidation as projected to occur immediately following the sale pursuant to the Refusal Right, and (b) an amount sufficient to distribute to the Members, after payments under Section 11.04(a) and (b) of the Agreement and an amount equal to any LIHTC Reduction Guaranty Payment, Unpaid LIHTC Shortfall or Investor Member Special Additional Capital Contribution, cash proceeds equal to the taxes projected to be imposed on the Members of the Company as a result of the sale pursuant to the Refusal Right, all as more fully stated in Section 11.04 of the Agreement, which is hereby incorporated herein by reference.

- 5. <u>Conditions Precedent.</u> Notwithstanding anything in this Agreement to the contrary, the Option and the Refusal Right granted hereunder shall be contingent on the following:
  - a. <u>Managing Member</u>. The Managing Member shall have remained in good standing as Managing Member of the Company without the occurrence of any event of default under the Agreement; and
  - c. <u>Regulatory Agreement</u>. Either (i) the Regulatory Agreement shall have been entered into and remained in full force and effect, and those Use Restrictions to be contained therein, as heretofore approved in writing by the Consenting Investor Member, shall have remained unmodified without its prior written consent, or (ii) if the Regulatory Agreement is no longer in effect due to reasons other than a default thereunder by the Company, such Use Restrictions, as so approved and unmodified, shall have remained in effect by other means and shall continue in effect by inclusion in the deed as required under Paragraph 10 hereof.

If any or all of such conditions precedent have not been met, the Option and the Refusal Right shall not be exercisable. Upon any of the events terminating the Managing Member as Managing Member of the Company under the Agreement or affecting the Regulatory Agreement as described in this Section 5, the Option and the Refusal Right shall be void and of no further force and effect.

**Exercise of Option or Refusal Right**. The Option and the Refusal Right may 6. each be exercised by Grantee by (a) giving prior written notice of its intent to exercise the Option or the Refusal Right to the Company and each of its Members in the manner provided in the Agreement and in compliance with the requirements of this Section 6, and (b) complying with the contract and closing requirements of Section 8 hereof. Any such notice of intent to exercise the Option shall be given during the last twelve (12) months of the Compliance Period. Any such notice of intent to exercise the Refusal Right shall be given within one hundred eighty (180) days after Grantee has received the Company's notice of a bona fide offer pursuant to Section 2 hereof, but in no event later than one hundred eighty (180) days immediately following the end of the Compliance Period, notwithstanding any subsequent receipt by the Company of any such offer. In either case, the notice of intent shall specify a closing date within one hundred eighty (180) days immediately following the end of the Compliance Period. If the foregoing requirements (including those of Section 9 hereof) are not met as and when provided herein, the Option or the Refusal Right, or both, as applicable, shall expire and be of no further force or effect. Upon notice by Grantee of its intent to exercise the Option or the Refusal Right, all rights under the other shall be subordinate to the rights then being so exercised unless and until such exercise is withdrawn or discontinued, and upon the closing of any sale of the Property pursuant to such notice shall expire and be of no further force or effect, provided that in the event that the Option and the Refusal Right are hereafter held by different parties by reason of any permitted assignment or otherwise, Grantee in its assignment(s) or such parties by written agreement may

specify any other order of priority consistent with the other terms and conditions of this Agreement.

- 7. <u>Determination of Price</u>. Upon notice by Grantee of its intent to exercise the Option or the Refusal Right, the Company and Grantee shall exercise best efforts in good faith to agree on the purchase price for the Property. Any such agreement shall be subject to the prior written consent of the Consenting Investor Member, which shall not be withheld as to any purchase price determined properly in accordance with this Agreement.
- 8. <u>Contract and Closing</u>. Upon determination of the purchase price, the Company and Grantee shall enter into a written contract for the purchase and sale of the Property in accordance with this Agreement and containing such other terms and conditions as are standard and customary for similar commercial transactions in the geographic area which the Project Property is located, providing for a closing not later than the date specified in Grantee's notice of intent to exercise of the Option or the Refusal Right, as applicable, or thirty (30) days after the purchase price has been determined, whichever is later. In the absence of any such contract, this Agreement shall be specifically enforceable upon the exercise of the Option or the Refusal Right, as applicable. The purchase and sale hereunder shall be closed through a deed-and-money escrow with the title insurer for the Project Property or another mutually acceptable title company.
- 9. <u>Use Restrictions</u>. In consideration of the Option and the Refusal Right granted hereunder at the price specified herein, Grantee hereby agrees that the deed of the Project Property to Grantee shall contain a covenant running with the land, restricting use of the Project Property to low-income housing to the extent required by those Use Restrictions contained in the Regulatory Agreement, as approved in writing by the Consenting Investor Member and unmodified without its prior written consent. Such deed covenant shall contain a reverter clause, enforceable by the Consenting Investor Member, its successors and assigns, in the event of material violation of such Use Restrictions. Such deed covenant shall include a provision requiring Grantee to pay any and all costs, including attorneys' fees, incurred by the Consenting Investor Member or any other holder of such reverter rights in enforcing or attempting to enforce the Use Restrictions or such reverter rights, and to pay any and all damages incurred by the Consenting Investor Member from any delay in or lack of enforceability of the same. All reverter provisions contained in such deed and in this Agreement shall be subject and subordinate to any third-party liens encumbering the Project Property.

If prior to exercise of the Option or the Refusal Right, as applicable, the Service has issued a revenue ruling or provided a private letter ruling to the Company holding that a covenant of the nature described hereinbelow may be utilized without limiting tax credits or deductions that would otherwise be available to the Consenting Investor Member, the applicability of which ruling shall be determined by counsel to the Consenting Investor Member in its sole judgment, then as a condition of the Option and the Refusal Right, the deed to Grantee shall include a Special Covenant specifically restricting continued use of the Project Property to low-income housing as determined in accordance with the same low-income and maximum rent

requirements (excluding any right under the Code to raise rents after notice to the applicable state or local housing credit agency if it is unable to find a buyer at the statutory price) as are currently specified in the Agreement with reference to the low-income housing tax credit (notwithstanding any future discontinuation of such credit or modification of federal requirements therefor), except insofar as more stringent use requirements are imposed by the Regulatory Agreement as approved by the Consenting Investor Member and unmodified without its prior written consent. The Special Covenant shall constitute part of the Use Restrictions. The Special Covenant may state that it is applicable and enforceable only to the extent such housing produces income sufficient to pay all operating expenses and debt service and fund customary reserves and there is a need for low-income housing in the geographic area in which the Project Property is located. The Special Covenant shall run with the land for a period of fifteen (15) years after closing of the purchase under the Option or the Refusal Right, as applicable, or, if longer, for the period measured by the then remaining period of Use Restrictions under the Regulatory Agreement, provided that the Special Covenant shall terminate at the option of any holder of the reverter rights described hereinabove, upon enforcement thereof.

In the event that neither the Option nor the Refusal Right is exercised, or the sale pursuant thereto is not consummated, then upon conveyance of the Project Property to anyone other than Grantee or its permitted assignee hereunder, the foregoing provisions shall terminate and have no further force or effect.

**Assignment**. Grantee may assign all or any of its rights under this Agreement to (a) a qualified nonprofit organization, as defined in Section 42(h) (5) (C) of the Code, (b) a government agency, or (c) a tenant organization (in cooperative form or otherwise) or resident management corporation of the Project Property (each a "Permitted Assignee") that demonstrates its ability and willingness to maintain the Project Property as low-income housing in accordance with the Use Restrictions, in any case subject to the prior written consent of the Consenting Investor Member, which shall not be unreasonably withheld if the proposed grantee demonstrates that it is reputable and creditworthy and is a capable, experienced owner and operator of residential rental property, and subject in any event to the conditions precedent to the Refusal Right grant and the Option price set forth in Sections 2 and 3 hereof. Prior to any assignment or proposed assignment of its rights hereunder, Grantee shall give written notice thereof to the Company, the Managing Member, and the Consenting Investor Member. Upon any permitted assignment hereunder, references in this Agreement to Grantee shall mean the permitted Assignee where the context so requires, subject to all applicable conditions to the effectiveness of the rights granted under this Agreement and so assigned. No assignment of Grantee's rights hereunder shall be effective unless and until the permitted Assignee enters into a written agreement accepting the assignment and assuming all of Grantee's obligations under this Agreement and copies of such written agreement are delivered to the Company, the Managing Member, and the Consenting Investor Member. Except as specifically permitted herein, Grantee's rights hereunder shall not be assignable.

- 11. <u>Miscellaneous</u>. This Agreement shall be governed by the laws of the Commonwealth of Virginia. This Agreement may be executed in counterparts or counterpart signature pages, which together shall constitute a single agreement.
- 12. <u>Supersede Prior Agreement</u>. This Agreement replaces and supersedes in its entirety the 2013 Purchase Option and Right of First Refusal Agreement.

(continued on next page)

In Witness Whereof, the parties have executed this document as of the date first set forth hereinabove.

Con	apany:
	G Miller Homes, LLC, ginia limited liability company
Ву:	SSOG Management Miller Homes, LLC a Virginia limited liability company, its Managing Member
Ву:	Southside Outreach Group, Inc., a Virginia nonstock corporation, its sole member
Ву:	Earl Howerton, Executive Director
) ) ss	

COMMONWEALTH OF VIRGINIA
) s
CITY/COUNTY OF [ L. L. Mand )

I, Steven & Tede, a Notary Public in and for said City in the Commonwealth aforesaid, do hereby certify that Earl Howerton, the Executive Director of Southside Outreach Group, Inc., personally known to me to be the same person whose name is subscribed to the foregoing instrument as such officer, appeared before me this day in person and acknowledged that s/he signed and delivered such instrument as his/her own free and voluntary act, and as the free and voluntary act of the Company known as SSOG Miller Homes, LLC on behalf of which said corporation or limited liability company has executed the foregoing instrument as a Managing Member, all for the uses and purposes set forth therein.

## Grantee:

	Southside Outreach Group, Inc.,
	-a-Virginia nonstock-corporation,
	By: Earl Howerton, Executive Director
COMMONWEALTH OF VIRGINIA	)
CITY/COUNTY OF Richmond	) ss )
Commonwealth aforesaid, do hereby certify Outreach Group, Inc., personally known to to the foregoing instrument as such off acknowledged that s/he signed and delivered	eal on December 10 <sup>rt</sup> , 2014.
,	Notary Public
My Commission Expires: 5-71-2019	[SEAL]
Registration Number: 537174	O REG # 337174  COMMISSION EXPIRES 5/31/15
	WALL

## Managing Member:

		ginia limited liability company
	Ву:	Southside Outreach Group, Inc., a Virginia nonstock corporation, its sole member
	Ву:	Earl Howerton, Executive Director
COMMONWEALTH OF VIRGINIA	) ) ss )	S
Commonwealth aforesaid, do hereby cert Outreach Group, Inc., personally known to the foregoing instrument as such of acknowledged that s/he signed and delive	ify that to me officer sered so the co	otary Public in and for said City in the at Earl Howerton, Executive Director of Southside to be the same person whose name is subscribed, appeared before me this day in person and such instrument as his/her own free and voluntary or poration or limited liability company known as the uses and purposes set forth therein.
Given under my hand and notarial	l seal c	on December 10, 2014.
•	No	Sa Slan otary Public
My Commission Expires: 5.31-28	15	[SEAL]
Registration Number: 377174		O REG # O COMMISSION EXPIRES 5/31/14 O EXPIRES 5/31/14 O EXPIRES
		•••••

The undersigned hereby consents to the foregoing Agreement as of the date first set forth hereinabove.

## **Consenting Investor Member:**

HOUSING EQUITY FUND—OF—VIRGINIA-XVIII, L.L.C., a Virginia limited liability company

By: Virginia Housing Capital Corporation, its managing member

By:

Arild O. Trent, Vice President

COMMONWEALTH OF VIRGINIA	)
	) ss
CITY OF RICHMOND	)

I, Steven E Rile, a Notary Public in and for said City in the Commonwealth aforesaid, do hereby certify that Arild O. Trent, Vice President of Virginia Housing Capital Corporation, personally known to me to be the same person whose name is subscribed to the foregoing instrument as such officer, appeared before me this day in person and acknowledged that he signed and delivered such instrument as his own free and voluntary act, and as the free and voluntary act of the limited liability company known as Housing Equity Fund of Virginia XVIII, L.L.C. on behalf of which said corporation has executed the foregoing instrument as a managing member, all for the uses and purposes set forth therein.

Given under my hand and notarial seal on December \_\_/\_\_\_\_, 2014.

Notary Public

My Commission Expires: 531-2015

[SEAL]

Registration Number:

327174



## **EXHIBIT A**

## LEGAL DESCRIPTION OF PROJECT REAL ESTATE

ALL that certain tract or parcel of land, with improvements thereon and appurtenances thereunto, situated in the Town of South Boston, County of Halifax (formerly the City of South Boston), Virginia, containing 163,490 square feet (erroneously reflected as 163,539 s.f. in the prior deed), and being composed of all of Lots 33 through 48, inclusive, in Block L of the Mrs. E. B. Jeffress Subdivision, together with Lots 33 through 38, inclusive, of Colonial Heights Subdivision, all of said lots being shown on a Plat of Survey dated December 9, 1969, prepared by J. Walter Jones, Jr., C.L.S., and recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia, in Deed Book 356 at page 134.

## ALSO DESCRIBED BY SURVEY AS FOLLOWS:

Point of Beginning being an iron pin set, said iron pin being on the western right-of-way of Watkins Avenue having a 50' right-of-way and the northern right-of-way of Poplar Creek Street having a 50' right-of-way and being the southeast corner of 3.75 acre lot; thence along the northern right-of-way of said Poplar Creek Street S 77 degrees 31' 39" W 39.75 feet to a railroad spike found; thence continuing along the northern right-of-way of said Poplar Creek Street S 78 degrees 12' 50" W 842.13 feet to an existing pipe found; thence leaving said Poplar Creek Street and along the eastern property line of a lot with unknown owners N 26 degrees 59' 52" W 169.72 feet to an existing pipe found; thence along the northern property line of 3.75 acre lot and the southern property line of various owners N 75 degrees 53' 16" E 907.22 feet to an iron pin set on the western right-of-way of said Watkins Avenue and the southeast corner of property now or formerly owned by Investments 97, LLC per deed recorded in Book 1021, page 394; thence along the western right-of-way of said Watkins Avenue S 17 degrees 28' 39" E 201.11 feet to the Point of Beginning and containing 3.75 Acres, as shown on the ALTA/ACSM Land Title Survey of The Fairmont Apartments made by B&B Consultants, Inc./Jones & Associates, dated June 11, 2014, last revised December 11, 2014 and recorded \_\_\_\_\_\_, 2014 in the Clerk's Office, Circuit Court, Halifax County, Virginia, in Plat Book \_\_\_\_\_, page \_\_\_\_.

## **EXHIBIT B**

## DESCRIPTION OF REGULATORY AGREEMENT

Title:
Parties:
Date:
Recording Information (if known):
[Attach additional page(s) if there is more than one Regulatory Agreement.)

## **EXHIBIT M**

## CONSTRUCTION INCENTIVE MANAGEMENT FEE AGREEMENT

THIS AGREEMENT entered into as of December 12, 2014, by and between SSOG Miller Homes, LLC, a Virginia limited liability company (the "Company"), and SSOG Management Miller Homes, a Virginia limited liability company, as the Managing Member (the "Managing Member").

WHEREAS, Managing Member and Housing Equity Fund of Virginia XVIII, L.L.C., a Virginia limited liability company (the "Investor Member"), as the Investor Member, have formed or, simultaneously herewith are forming, a limited liability company pursuant to Virginia Limited Liability Company Act (the "Act"), to be known as SSOG Miller Homes, LLC; and

WHEREAS, the Company has been formed to develop, construct, own, maintain and operate a 46-unit multifamily apartment complex intended for rental to low income families, to be known as Miller Homes at Poplar Creek, and to be located in South Boston, Virginia (the "Apartment Complex"); and

WHEREAS, the Company is governed by its Second Amended and Restated Operating Agreement of even date herewith (the "Operating Agreement"); and

WHEREAS, the Company desires that the Managing Member provide certain construction management services with respect to the business of the Company for the period commencing as of the date hereof and continuing throughout the final construction completion of the Project.

NOW, THEREFORE, in consideration of the foregoing, of the mutual promises of the parties hereto, and of other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties agree as follows:

- 1. <u>Appointment</u>. The Company hereby appoints the Managing Member to render services in managing and administering the construction of the Project during the construction of the Project and for as long as the Managing Member is the Managing Member of the Company as herein contemplated. The appointment of the Managing Member hereunder shall terminate on the earlier of (i) the date the Managing Member withdraws as the Managing Member of the Company, including, without limitation, its removal as Managing Member, or (ii) the final construction completion of Project.
- 2. <u>Authority</u>. In conformity with the provisions of the Operating Agreement, throughout the term of the construction of the Project, the Managing Member shall have the

authority and the obligation, which authority and obligation may, subject to the provisions of the Operating Agreement, be exercised by the Managing Member to:

- (i) establish and implement appropriate administrative and financial controls for the design and construction of the Project, including but not limited to:
  - (A) coordination and administration of the Project architect, the general contractor, and other contractors, professionals and consultants employed in connection with the design or rehabilitation of the Project;
  - (B) participation in conferences and the rendering of such advice and assistance as will aid in developing economical, efficient and desirable design and construction procedures;
  - (C) the rendering of advice and recommendations as to the selection of subcontractors and suppliers in an effort to reduce the cost of construction while maintaining the aforesaid design and procedures; and
  - (D) the submission of any suggestions or requests for changes which could in any reasonable manner improve the design, efficiency or cost of the Project.
- 3. Fees. For services to be performed under this Construction Incentive Management Fee Agreement, the Company shall pay the Managing Member an amount, if any, equal to the positive difference, if any (the "Cost Savings") between (i) the aggregate amount of Project Loan, Project grants and Capital Contributions actually disbursed to the Company; and (ii) total acquisition and rehabilitation or construction hard and soft costs (including capitalized reserves, loan interest and developer fee) of the Project (the "Development Costs"). If any dispute as to the determination of Cost Savings or Development Costs arises, the terms of the Operating Agreement shall govern as to the amount includable therein. Such payment shall be subject to the requirements of the Project Loans, if any, and the approval of the Investor Member. Such payment will be made with the Sixth Capital Contribution of the Investor Member.
- 4. <u>Withholding of Fee Payments</u>. In the event that (i) the Managing Member or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement and the Operating Agreement, or (ii) the Managing Member shall have withdrawn or been removed pursuant to Article 6 of the Operating Agreement, then such Managing Member shall be in default of this Agreement and the Company shall withhold payment of fees payable to such Managing Member pursuant to Section 3 of this Agreement.

All amounts so withheld by the Company under this Section 4 shall be promptly released to the Managing Member, only after the Managing Member has cured the default justifying the withholding, unless the Managing Member shall have been removed pursuant to the Operating Agreement, in which event this Agreement shall terminate in accordance with Section 5 below and all further obligations of the Company hereunder shall cease as of the date of such removal of the Managing Member.

- 5. <u>Successors and Assigns; Termination</u>. This Agreement shall be binding on the parties hereto, their heirs, successors and assigns. If the Company Interests of a Managing Member, as Managing Member, are transferred pursuant to Article IX of the Operating Agreement, further payment of the Construction Incentive Management Fee from the Company to such Managing Member pursuant to Section 3 above shall be governed by such Article IX, provided that such successor has assumed the obligations of the Managing Member hereunder pursuant to an assumption agreement in form acceptable to the Investor Member. The parties hereto may terminate this Agreement upon mutual consent to do so.
- 6. <u>Defined Terms</u>. Capitalized terms used in this Agreement and not specifically defined herein shall have the same meanings assigned to them as in the Operating Agreement.
- 7. <u>Separability of Provisions</u>. Each provision of this Agreement shall be considered separable and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 8. <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties shall not have signed the same counterpart.
- 9. <u>No Continuing Waiver</u>. The waiver of any party of any breach of this Agreement shall not operate or be construed to be a waiver of any subsequent breach.
- 10. <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.
- 11. Third Party Beneficiary. Investor Member is a third party beneficiary of this Agreement, and the Company and Managing Member hereby expressly agree that any amendment to this Agreement shall not be effective unless and until same is consented to by Investor Member.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

IN WITNESS WHEREOF, the parties have caused this Construction Incentive Management Fee Agreement to be duly executed as of the date as first written above.

## **COMPANY**:

SSOG Miller Homes, LLC, a Virginia limited liability company

By: SSOG Management Miller Homes, LLC, a Virginia limited liability company, its Managing Member

By: Southside Outreach Group, Inc., a Virginia nonstock corporation, its sole member

By: Earl Howerton, Executive Director

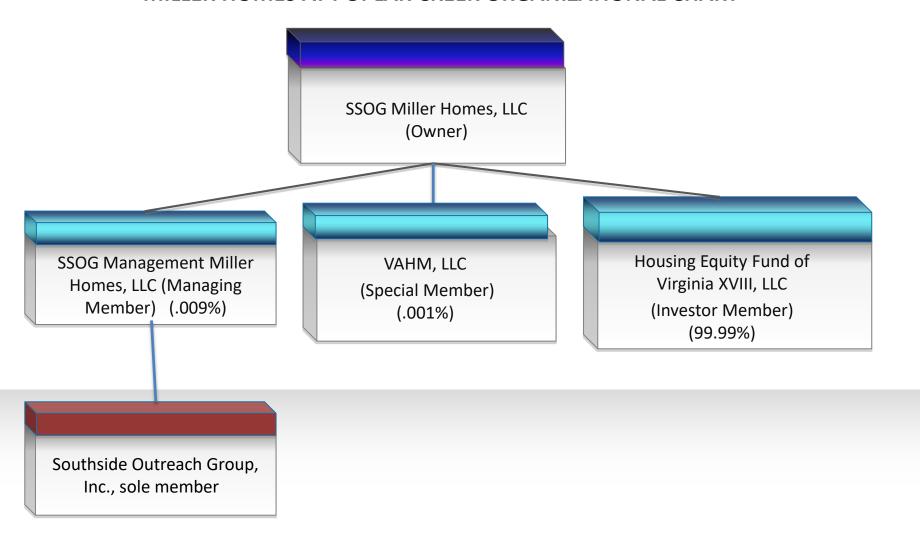
## **MANAGING MEMBER:**

SSOG Management Miller Homes, LLC, a Virginia limited liability company,

By: Southside Outreach Group, Inc., a Virginia nonstock corporation, its sole member

By: Earl Howerton, Executive Director

## MILLER HOMES AT POPLAR CREEK ORGANIZATIONAL CHART



## **Poplar Creek Homes**

**Developer Experience** 

Statement of Number of Units for Previous 8609

Project Name: Miller Homes at Poplar Creek

Developer/Sponsor – Southside Outreach Group, Inc.

Number of Units- 46 low-income units

Placement in Service – December 31, 2015

## **Poplar Creek Homes**

**Developer Experience** 

Statement of Number of Units for Previous 8609

Project Name: Miller Homes at Poplar Creek

Developer/Sponsor – Southside Outreach Group, Inc.

Number of Units- 46 low-income units

Placement in Service – December 31, 2015

## Documentation of Rental Assistance

## N/A

# R

# Documentation of Operating Budget

## M. OPERATING EXPENSES

Adn	ninistrative:			Use Who	le Numbers Only!
1.	Advertising/Marketing				\$840
	Office Salaries				\$0
3.	Office Supplies				\$500
	Office/Model Apartment	(type		)	\$0
	Management Fee	(-)		· ·	\$13,000
	6.75% of EGI	\$406.25	Per Unit	•	Ψ = 0,000
6.	Manager Salaries				\$14,000
7.	Staff Unit (s)	(type		)	\$0
8.	Legal			-	\$675
9.	Auditing				\$6,000
10.	Bookkeeping/Accounting	Fees			\$0
11.	Telephone & Answering S	Service			\$800
12.	Tax Credit Monitoring Fe	e			\$910
13.	Miscellaneous Administra	ative			\$6,000
	Total Adminis	strative			\$42,725
Utili	ities			•	
14.	Fuel Oil				\$0
15.	Electricity				\$2,500
16.	Water				\$2,500
17.	Gas				\$0
18.	Sewer				\$2,500
	Total Utility			<u>.</u>	\$7,500
Ope	rating:				
19.	Janitor/Cleaning Payroll				\$0
20.	Janitor/Cleaning Supplies	<b>;</b>			\$0
21.	Janitor/Cleaning Contract	t			\$0
22.	Exterminating				\$1,500
_	Trash Removal			_	\$2,600
24.	Security Payroll/Contract				\$0
25.	Grounds Payroll				\$0
	Grounds Supplies				\$0
	Grounds Contract				\$8,500
28.	Maintenance/Repairs Pay	yroll			\$13,000
29.	Repairs/Material				\$9,000
	Repairs Contract				\$0
	Elevator Maintenance/Co				\$0
	Heating/Cooling Repairs				\$6,500
	Pool Maintenance/Contra	act/Staff			\$0
	Snow Removal				\$750
	Decorating/Payroll/Contr	ract			\$1,500
	Decorating Supplies				\$1,500
37.	Miscellaneous				\$4,500
	Totals Operat	ing & Maintenanc	e	<u>.</u>	\$49,350

## M. OPERATING EXPENSES

Taxes & Insurance	
38. Real Estate Taxes	\$13,800
39. Payroll Taxes	\$5,000
40. Miscellaneous Taxes/Licenses/Permits	\$3,600
41. Property & Liability Insurance	\$15,000
42. Fidelity Bond	\$0
43. Workman's Compensation	\$1,000
44. Health Insurance & Employee Benefits	\$4,000
45. Other Insurance	\$3,000
Total Taxes & Insurance	\$45,400
Total Operating Expense	\$144,975
Total Operating \$4,530 C. Total Operating 75.25% Expenses Per Unit Expenses as % of EGI	
Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum)	\$9,600
Total Expenses	\$154,575

**ACTION:** Provide Documentation of Operating Budget at **Tab R** if applicable.



March 11, 2019

Earl Howerton Virginia Community Development Corporation 1840 West Broad Street, Suite 200 Richmond, Virginia 23220 ehowerton@vacdc.org

RE: Preliminary Utility Allowance for Poplar Creek Homes

Dear Mr. Howerton,

Please see the following Preliminary Utility Allowance (UA) for Poplar Creek Homes located in South Boston, Virginia. The electric projections were generated utilizing Dominion Energy rates. Water and sewer projections were generated using Halifax County Service Authority rates. The utility rates are current within 90 days of the date of this letter. Below is a table depicting the highest UA by each bedroom type. Should you have any questions do not hesitate to contact me.

EARTHCRAFT PRELIMINARY UA*			ALLOWANCES BY BEDROOM SIZE		
Utilities	Type of Utility	Paid by	1-bdr	2-bdr	3-bdr
Heating	Electric	Tenant	\$14	\$16	\$19
Air Conditioning	Electric	Tenant	\$7	\$8	\$9
Cooking	Electric	Tenant	\$5	\$6	\$7
Lighting	Electric	Tenant	\$21	\$26	\$30
Hot Water	Electric	Tenant	\$12	\$15	\$17
Water	-	Tenant	\$21	\$27	\$33
Sewer	-	Tenant	\$33	\$40	\$47
Trash	-	Owner	-	-	-
Total UA for costs paid by tenant			\$113	\$138	\$162
*Allowances only for application use for Poplar Creek Homes as an EarthCraft project.					

Sincerely,

Rob McRaney

Rob Mc Raney

Business Relations Manager, Viridiant

# S

## Supportive Housing Certification

## N/A

**Funding Documentation** 

## Poplar Creek Homes 2019-C-108

## Tab T - Subsidized Funding Commitments

Poplar Creek Homes will benefit from a donation of land to include all 23 parcels as outlined in the site control documentation in Tab E. The value of these 23 parcels is assessed at \$73,600 according to the attached assessments from Halifax County, Virginia. In addition, the Town of South Boston and Southside Outreach Group, Inc. has secured a planning grant from the Department of Housing and Community Development to support planning activities for Poplar Creek Homes in the amount of \$30,000 as outlined in the attached agreement. It is anticipated that the Town of South Boston will pursue CDBG funding in the amount of \$700,000 to make infrastructure improvements to support the project.

## REAL ESTATE DONATION AGREEMENT

THIS REAL ESTATE DONATION AGREEMENT ("Agreement"), is made and entered into as of the 26th day of February, 2019, by and between the **Town of South Boston, Virginia**, a political subdivision of the Commonwealth of Virginia ("Donor"), and **Southside Outreach Group, Inc.**, a Virginia non-stock corporation ("Donee") and provides, as follows:

**FOR AND IN CONSIDERATION** of the mutual covenants set forth herein, the receipt and sufficiency of all of which are hereby acknowledged, the parties hereby agree as follows:

1. Property. Subject to the terms and conditions contained herein, the Donor agrees to donate and convey to the Donee, and the Donee agrees to accept from Donor, on the terms and conditions set forth herein, the real property more particularly described on Exhibit "A" attached hereto and incorporated herein by reference consisting of 23 certain parcels of land, and land between them currently platted as roads, but not constructed, in the Town of South Boston, Virginia, used for multifamily housing (the "Property"). The Donor will convey the Property free and clear of all liens, but subject to all covenants, easements, restrictions, reservations and matters of record affecting the Property and accepted per Paragraph 5, below.

## 2. Development Agreement and Ownership Structure.

- (a) As an express condition of the Donor's donation of the Property to the Donee agrees to have the Property developed as 32 units for rent as affordable housing (the "Development") in 16 duplex buildings. The preliminary site plan for the Development is as shown in the attached <u>Exhibit "B"</u>, and certain stormwater drainage
- (b) In order to finance the Development, in part, Donee shall apply for an allocation of low income housing tax credits (the "Allocation") from the Virginia Housing and Development Authority ("VHDA"). Due to nature of how such Allocation is implemented, the Allocation will be applied for by Poplar Creek Homes, LLC, a Virginia limited liability company ("PCH"). PCH will initially be owned by SSOG Poplar Management, Inc., a Virginia corporation (the "Managing Member"), who, after admission of the tax credit equity investor, will serve as the managing member of PCH. The Managing Member is and will remain solely owned by Donee. In this way, Donee will fulfill its obligation to complete the Development through PCH.
- (c) After Donee receives the Property from Donor, Donee shall grant the Property to the Managing Member in exchange for additional shares of stock in the Managing Member. Then, the Managing Member will contribute the Property to PCH as a capital contribution to PCH. In this way, the Property will ultimately be titled in the name of PCH in order for Donee to direct and complete the Development through PCH.

- 3. <u>Condition Precedent</u>. Donor's obligation to Donate the Property to Donee, and Donee's obligation to complete the Development, shall be conditioned on PCH receiving the Allocation, and such Allocation being in an amount sufficient in Donee's discretion, after a review of the other sources of financing, to allow PCH to finance the Development.
- **4.** "As Is" Conveyance of Property; No Warranties. The Property shall be sold and conveyed "AS IS, WHERE IS" and title and possession shall be subject to:
- (a) All present and future zoning, building and environmental laws, ordinances, codes, restrictions and regulations of any municipal, state, federal or other authority having jurisdiction over the Property, including, without limitation, any proffered conditions affecting the Property. Donor recognizes that Donee will re-subdivide the Property, and Donor will cooperate with Donor as to the same.
- (b) The physical condition and state of repair of the Property as of the date of the Settlement; Donee hereby agrees to accept the Property and all features and components thereof "AS-IS, WHERE-IS". Donor hereby disclaims any and all warranties pertaining to the Property, including, without limitation, warranties of habitability, merchantability, marketability, development, use or fitness for a particular use, and Donee hereby releases and discharges Donor from any and all of such obligations, claims, demands and liabilities and from any and all obligations arising out of, resulting from or related to the Property, including but not limited to, any right or claims of contribution, arising out of, resulting from or related to the environmental status of the Property and the existence of hazardous waste, hazardous substances or petroleum products (or any other contamination) upon or within the Property.
- (c) All covenants, agreements, restrictions and easements of record except as objected in Paragraph 5, below.
- (d) The lien of all real estate taxes, whether or not due or payable, to be apportioned as of midnight of the day before Settlement.
- 5. Examination of Title and Survey. Donee shall, prior to Settlement, deliver a written statement of objections to any items reflected in a current title report or survey of the Property that would make title uninsurable. In the event Donee does not furnish Donor with a written statement of objections prior to Settlement, Donee shall be deemed to have waived any and all objections to the status of title and survey to the Property and shall be deemed to have approved all matters of record. In the event that Donee advises Donor of any objections as to the insurability of title or survey, Donor shall have the right, but not the obligation, to cure any such objections. In the event Donor elects not to cure any such objections or attempts to cure same but is unable to cure such objections, Donee shall have the option to (i) waive said objections and to proceed with accepting the donation of the Property and proceeding with the Development on the terms contained herein, or (ii) terminate this Agreement. In the event Donor elects to cure any objections raised by Donee concerning said title or

survey, Donor shall have a reasonable period of time within which to cure such objections, and the Settlement date shall be extended accordingly. Title insurance endorsements shall be deemed satisfactory cure of any title or survey objections.

## 6. <u>Settlement</u>.

- (a) <u>Time and Place</u>. Settlement of the purchase and sale of the Property shall occur on or before November 30, 2019 ("Settlement"). Settlement shall be made at the offices of Donee's title company or such other location as Donee may reasonably designate.
- (b) <u>Donee's Deliveries</u>. At Settlement, the Donee shall deliver whatever funds are necessary to record the Deed, which shall be payable by wire transfer of funds to Donee's title company's account.
- (c) <u>Donor's Deliveries</u>. Donor shall deliver the following to Donee in form and substance satisfactory to Purchaser: (i) a special warranty deed (the "Deed") conveying fee simple title to the Property; (ii) an affidavit as typically required by Donee's title company; (iii) a Certificate of Non-Foreign Status as required by Section 1445 of the Internal Revenue Code of 1986; and (iv) a Virginia Department of Taxation Form R-5 or R-5E, as applicable.
- (d) <u>Costs.</u> The Donor shall pay the costs of preparing the Deed, and the Grantor's Tax thereon, if any. The Donee shall pay for all transfer taxes for recording the Deed, any settlement fee charged by Donee's title company, the cost of recording any Deed of Trust and any UCC-1s and a lender's title insurance policy, the examination of title to the Property and all premiums charged by the Donee's title insurance company, and the survey cost. Real estate taxes, rents, common area maintenance costs, utilities, assessments and any other related fees shall be prorated between Donor and Donee as of Settlement.
- **7.** Risk of Loss. Risk of loss by reason of fire or other casualty or by exercise of the power of eminent domain shall remain on the Donor with respect to the Property until legal title to the Property is transferred to the Donee. If the Property is damaged by casualty or taken by exercise of the power of eminent domain prior to the transfer of the legal title thereto, the Donee may, at its option, either (i) terminate the obligation to receive the Property and carry out the Development, or (ii) waive the foregoing right and proceed to receive the Property and carry out the Development, as provided herein, in which event all insurance or condemnation proceeds, if any, payable to the Donor in connection with the casualty or taking shall be paid to the Donee.
- 8. <u>Donor's Inability to Convey Title</u>. In the event that Donor is unable to convey title in accordance with the terms of this Agreement for any reason whatsoever, Donee's sole remedy shall be to terminate this Agreement, in which event neither party shall have any further liability hereunder. Donee may, nevertheless, accept such title as Donor may be able to convey, without any other liability on the part of Donor. Donor

represents and warrants that, as of the date of this Agreement, Donor has title to all of parcels of land comprising the Property, and the platted by undeveloped roads in between the parcels, with the exception for PRN #2399, for which Donor is currently in the process of acquiring title, and will acquire prior to Settlement.

- **Donee's Default**. In the event that Donee fails or refuses to perform its obligations hereunder, (a) prior to Settlement, then Donor shall be entitled, after providing notice of default to Donee and allowing a reasonable time to cure such default, to terminate this Agreement; (b) after Settlement, but prior to Donee's closing its construction financing for the Development, then Donor shall be entitled, after providing notice of default to Donee and a reasonable time to cure such default, to terminate this Agreement and Donee (or PCH, as applicable) shall return the Property to Donor; or (c) after Settlement, and after Donee has closed its construction financing for the Development, then Donor shall be entitled, after providing notice of default to Donee and a reasonable time to cure such default, to make such claim for damages against Donee as may be appropriate under the circumstances. Donor recognizes that in order for Donee to secure construction financing for the Development, Donor may not hold a right of reverter or any other right to recover the Property ahead of any lender of Donee secured by a lien on the Property. As such, once Donee closes its construction financing and pledges the Property as collateral to a lender, any right of reverter to Donor or any right of Donor to recover the Property shall be terminated.
- **10.** <u>Authority.</u> The undersigned persons executing and delivering this Agreement on behalf of Donee and Donor represent and certify that they have been fully empowered and authorized to do the same.
- 11. <u>Broker</u>. Each party hereunder represents and warrants that it did not consult or deal with any broker or agent, real estate or otherwise, with regard to this Agreement or the transactions contemplated hereby. Each party hereto agrees to indemnify and hold harmless the other party from all liability, expense, loss, cost or damage, including reasonable attorneys' fees, that may arise by reason of any claim, demand or suit of any agent or broker arising out of facts constituting a breach of the foregoing representations and warranties.
- **12.** <u>Notices</u>. Any notice, request or demand required or permitted to be given pursuant to this Agreement shall be in writing and shall be deemed sufficiently given if delivered by hand by messenger at the address of the intended recipient, sent prepaid by Federal Express (or a comparable guaranteed overnight delivery service), or deposited in the United States first class mail (registered or certified, postage prepaid, with return receipt requested), addressed as follows:

For the Donor: Town of South Boston

455 Ferry Street

South Boston, VA 24592

For the Donee: Southside Outreach Group, Inc.

Attn.: Earl Howerton P.O. Box 375 South Boston, VA 24592

- **13. No Assignment.** Donee's rights and obligations hereunder may not be assigned or transferred without the prior written consent of Donor.
- **14.** Entire Agreement. This Agreement contains the entire agreement between the Donor and the Donee relating to the Property and supersedes all prior and contemporaneous negotiations, agreements, written and oral, between the parties. This Agreement shall not be amended or modified and no waiver of any provision hereto shall be effective unless set forth in writing signed by the parties.

## 15. Governing Law; Construction.

- (a) This Agreement shall be interpreted and enforced according to the laws of the Commonwealth of Virginia, and the terms and provisions hereof shall survive the Settlement, except as otherwise provided herein.
- (b) All headings of sections of this Agreement are inserted for convenience only.
- (c) This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original and all of which shall constitute one and the same Agreement.
- (d) The provisions of this Agreement are intended to be for the sole benefit of the parties hereto, and their respective successors and assigns.
- (e) This Agreement shall be construed without regard to any presumption or rule requiring construction against the party responsible for the drafting of this Agreement.
- **16. Survival.** The terms and conditions of this Agreement shall survive closing and the delivery of the Deed by Donor and the acceptance thereof by Donee.
  - **17. Exhibits**. This Agreement includes the following Exhibits:

Exhibit A - Description of the Property

Exhibit B – Preliminary Site Plan of the Development

IN WITNESS WHEREOF, this Agreement has been duly executed by the parties hereto.

## DONOR:

Town of South Boston, Virginia, a political subdivision of the Commonwealth of Virginia

Its: \_ TOWN

Name: THOMAS

MANAGER

DONEE:

Southside Outreach Group, Inc., a Virginia nonstock corporation

Name: Earl Howerton

Its: Executive Director

## **SCHEDULE A**

File No.: 00109-1243

TENTATIVE LEGAL DESCRIPTION. DESCRIPTION OF PROPERTY TO BE INSURED TO BE PROVIDED UPON RECEIPT OF SUBDIVISION PLAT OF THE PROPERTY:

LEGAL DESCRIPTIONS OF RECORD:

Tract I - Tax Parcel Nos. 2381, 34435, 34436, 34437, 34438, 34441, 34442, 34443, 34444, 34445, 34446, 34447, 34448, 34449, 34450 and 2363:

ALL of those certain lots, tracts, or parcels of land with improvements thereon and appurtenances thereunto belonging, situate in the Town of South Boston, Halifax County, Virginia, shown on a plat of the South Boston Improvement Company property, recorded in the back of Deed Book 81 (the "Plat") in the Clerk's Office of the Circuit Court of Halifax County, Virginia and more particularly described as follows:

Lots 1, 2, 3 and 4 in Block 63 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 as shown on said plat.

Lot 7 in Block 77 as shown on said plat.

Further Lots 1, 2, 3 and 4 in Block 63; Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78; and, Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 are further shown on a plat of subdivision made by B & B Consultants, Inc./
Jones & Associates, dated October 4, 2012, entitled "BOUNDARY SURVEY OF THE POPLAR CREEK SUBDIVISION TOTALING 4.29 ACRES Located in The TOWN OF SOUTH BOSTON HALIFAX COUNTY, VIRGINIA", recorded in the Clerk's Office aforesaid in Plat Book 29, Page 248 and were renumbered thereon to Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16 and 17.

LESS AND EXCEPT from the above Lots 6 and 7 as shown on Plat Book 29, Page 248 as were conveyed to Southside Outreach Group, Inc., a Virginia corporation, by deed from the Town of South Boston, Virginia, dated March 15, 2013, recorded in the Clerk's Office aforesaid in Deed Book 1128, Page 62

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins dated October 20, 2010, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 110000188. ALSO BEING the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins, in her own right, and as Trustee under the Edward B. Wilkins Amended and Restated Trust Agreement dated November 15, 1988, Leslie W. Powell, as Trustee under the Edward B. Wilkins Amended and Restate Trust Agreement dated November 15, 1988, Jenny O. Wilkins, Paige Wilkins Powell, E. Bruce Wilkins and Sue Wilkins Bales, Beneficiaries, dated October 20, 2010, recorded in the Clerk's Office aforesaid as Instrument No. 110000187.

Tract II - Tax Parcel No. 2395:

File No.: 00109-1243 VA Exhibit A Letter ALL that certain lot or parcel of land, located in the Town (formerly City) of South Boston, Halifax County, Virginia, fronting on Harrell Street, and shown as Lot No. 5 in Block 80 on the plat of South Boston Improvement Company property recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81, Page 657.

BEING the same real estate conveyed to The Town of South Boston, Virginia by deed from Jimmy D. Hite, dated November 5, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003515.

Tract III - Tax Parcel Nos. 2396 and 2397:

ALL those certain lots situate in the Town of South Boston, Halifax County, Virginia, being Lot Six (6) and Lot Eleven (11) in Block 80 of the South Boston Improvements Company's property situate on lower Wilborn Avenue.

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Thomas C. Arthur and Betty B. Arthur dated November 19, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003516.

Tract IV - Tax Parcel No. 2398:

That certain lot or parcel of land situate in the Town of South Boston, Halifax County, Virginia, designated in Plan of South Boston Improvement Company recorded in Deed Book 81, Page 535 as Lot 7, Block 80.

Carrington, his wife, owners of one-half undivided interest, and Eliza C, Lawson, John O. Lawson, Tyr C. Wright and Bessie L. Wright, his wife, R. B. Lawson, and Salle W. Lawson, his wife, Julian L. East Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobb Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the ot	
Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobb Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the ot	
Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the ot	and
	oine
	her
one-half undivided interest, dated May 7, 1920, recorded September 20, 1920 in the Clerk's Office, Ci	ircui
Court, Halifax County, Virginia in Deed Book 127, Page 117. J.S. Thomas died intestate on	,
survived by, his sole heirs at law.	

Tract V - Tax Parcel No. 2399:

A one-fourth undivided interest in Lee P. Woody and a one-fourth undivided interest in Judith R. Woody: in that certain lot lying in the Town of South Boston, Halifax County, Virginia, known and designated as Lot Eight (8) in Block Eighty (80) as shown on the plat of South Boston Development Company, recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81 at Page 656; said lot fronting 50 feet on the southeast side of Webster Street and extending back along the southwest side of Terry Street 150 feet.

BEING a portion of the same real estate conveyed to Lee P. Woody, Jr., Trustee Under a Revocable Trust Dated October 30, 1997, by deed from Lee P. Moody, Jr. and Susan S. Moody, his wife, dated December 10, 1999, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 685, Page 507.

ALSO BEING a portion of the same real estate conveyed to Lee P. Woody, Jr. and Judith R. Woody (collectively a one-half interest), by deed from Lee P. Woody, Jr. and Rosa R. Woody, Executors of the Estate of L. P. Woody, deceased, and Rosa R. Woody, widow, in her own right, dated June 9, 1978,

File No.: 00109-1243 VA Exhibit A Letter

recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 426, Page 96.
ALSO the other one-half undivided interest in said Lot being vested in by virtue of a Deed recorded in Deed Book, Page
Tract VI - Tax Parcel No. 2364:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia, and designate on the map of the property of the South Boston Improvement Company, which is recorded in the back of Deed Book 81 in the Clerk's Office of Halifax County, Virginia as Lot 8, Block 77, and fronting 60 feet on the southeasterly side of an unnamed street and extending back between parallel lines 150 feet to an alley. See Plat Book 1, Page 11.
BEING a portion of the same real estate conveyed to Halifax County Fair Association, Incorporated, a Virginia corporation, dated February 1, 1968, recorded February 19, 1968 in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 336, Page 110.
Tract VII - Tax Parcel No. 2365:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia and designated as a one-half undivided interest in one-half of Lot 9, Block 77, as shown on the plat of the South Boston Improvements Company property recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 81, Page 656.
BEING a portion of the same real estate conveyed to Robert Michael Harris (a one-half undivided interest in the above lot) by deed of distribution from Robert Michael Harris, in his capacity as successor Trustees of Eva M. Harris Declaration of Trust dated August 31, 2006, dated September 4, 2014, recorded September 22, 2014 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 140002654.
The other one-half undivided interest was not conveyed by Jane E. Blackwell to Robert L. Harris and Eva Jean Maddox, dated January 16, 1991, recorded in said Clerk's Office in Deed Book 559, Page 359 and is vested in the name of
Tract VIII - Streets and Alleys
All right, title and interest of the Town of South Boston, Virginia, in and to the Streets and Alleys to be vacated by Ordinance of the Town of South Boston, Virginia dated, 2019, as follows:
Terry Street running from Poplar Creek Street to; Owen Street running from Poplar Creek Street to; Harrell Street running from Poplar Creek and the Norfolk and Southern Railroad; and the Alley running trough the center of Block 78, dividing Lots 1 through 6 from Lots 7 through 12.
Tax Map Number:

File No.: 00109-1243 VA Exhibit A Letter

## **EXHIBIT "A" - PROPERTY DESCRIPTION**

All those certain lots or parcels of land, and the platted but undeveloped streets between them, all as necessary to make up the site plan for the Development shown in <u>Exhibit "B"</u>, and generally known and described as:

For the 13 originally planned units:

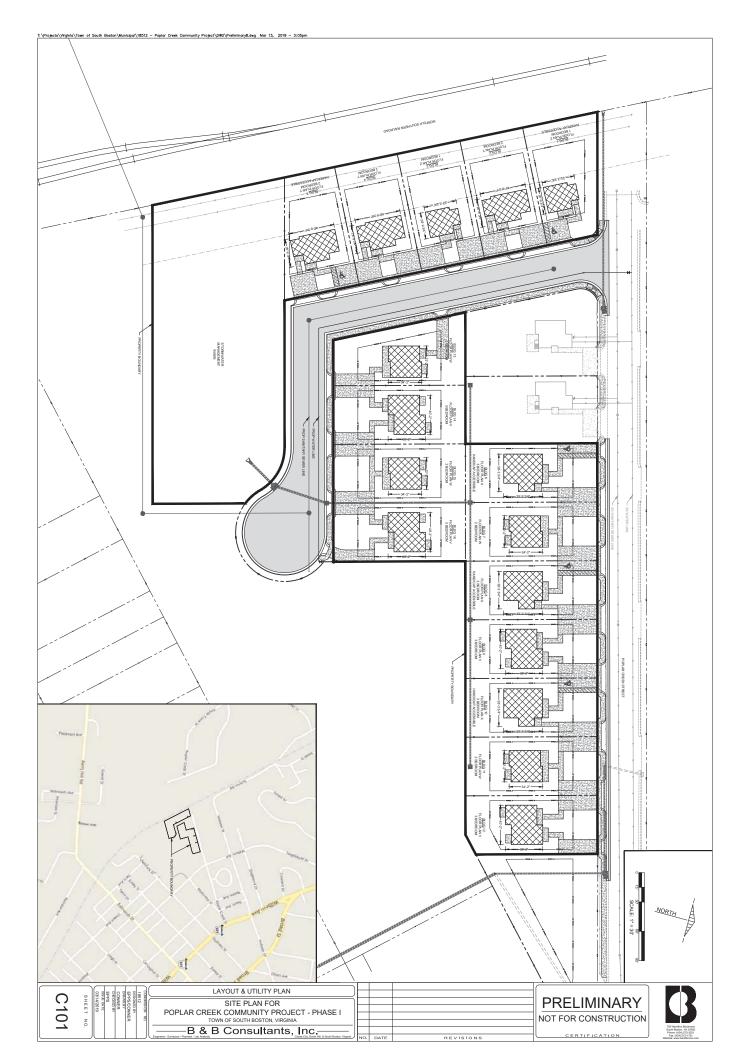
- (1) PRN # 2381, known as Lot 1, Block 79, of Poplar Creek St., conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (2) PRN # 34435, known as Lot 2, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (3) PRN # 34436, known as Lot 3, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (4) PRN # 34437, known as Lot 4, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (5) PRN # 34438, known as Lot 5, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (6) PRN # 34441, known as Lot 8, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (7) PRN # 34442, known as Lot 9, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (8) PRN # 34443, known as Lot 10, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (9) PRN # 34444, known as Lot 11, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.

- (10) PRN # 34445, known as Lot 12, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (11) PRN # 34446, known as Lot 13, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (12) PRN # 34447, known as Lot 14, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (13) PRN # 34448, known as Lot 15, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (14) PRN # 34449, known as Lot 16, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
  - And the following lots for the stormwater retention facility to service the Development:
- (15) PRN # 2396, known as Lot 11, Block 80, conveyed to the Town of South Boston on December 19, 2018.
- (16) PRN # 2395, known as Lot 5, Block 80, conveyed to the Town of South Boston on December 19, 2018.
- (17) PRN # 2397, known as Lot 6, Block 80, conveyed to the Town of South Boston on December 19, 2018.
- (18) PRN # 2398, known as Lot 7, Block 80, conveyed to the Town of South Boston on February 26, 2019.
- (19) PRN # 2399, known as Lot 8, Block 80, conveyed to the Town of South Boston on \_\_\_\_\_\_, 2019.
- (20) PRN # 2363, known as Lot 7, Block 77, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.
- (21) PRN # 2364, known as Lot 8, Block 77, conveyed to the Town of South Boston on February 26, 2019.
- (22) PRN # 2365, known as ½ Lot 9, Block 77, conveyed to the Town of South Boston on February 26, 2019.

And an additional Parcel to add six units to the original 13 unit design:

(23) PRN # 34450, known as known as Lot 17, Poplar Creek Subdivision, as shown on P.B. 29, p. 248, conveyed to the Town of South Boston by Deed recorded in the County of Halifax in D.B. 1082, p.21.

## EXHIBIT "B" – PRELIMARY SITE PLAN OF THE DEVELOPMENT



## **Poplar Creek Homes**

Value of Parcels Donated from the Town of South Boston

Parcel		Value
2381	\$	4,000.00
34435	\$	4,000.00
34436	\$	4,000.00
34437	\$ \$	4,000.00
34438	\$	6,300.00
34441	\$	4,000.00
34442	\$	4,000.00
34443	\$	4,000.00
34444	\$	4,000.00
34445	\$	4,000.00
34446	\$	4,000.00
34447	\$ \$	4,000.00
34448	\$	4,000.00
34449	\$	4,000.00
34450	\$	4,000.00
2365	\$	800.00
2364	\$ \$	2,000.00
2363	\$	2,000.00
2399	\$	1,300.00
2398	\$	1,300.00
2397	\$	1,300.00
2395	\$	1,300.00
2396	\$	1,300.00
TOTAL	\$	73,600.00

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Property Location 0 POPLAR CREEK STREET Vision ID 32867 Account # State Use 730V Print Date 10/30/2018 1:21:41 A Map ID 3461/ 034437/// Bldg # Bldg Name Sec# 1 of 1 Card # 1 of 1 34437 Account # CONSTRUCTION DETAIL (CONTINUED) CONSTRUCTION DETAIL Element Element Description Cd Cd Description 00 99 Chimney - 1P Chimney - 2M Chimney - 2P Model Vacant **Building Class** Vacant Style Grade MIXED USE Foundation Ty Exterior Wall 1 Description Code Percentage Regional Government 100 Exterior Wall 2 Roof Structure Roof Cover 1 COST / MARKET VALUATION Roof Cover 2 Base Rate Interior Wall 1 Interior Wall 2 RCN Net Other Adj RCN Interior Floor 1 No Sketch Interior Floor 2 Interior Floor 3 AYB Effective Year Built Fuel Type 1
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OB - OUTBUILDING & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B)

Code Description Su Sub Desc Lan Units Unit Price Year % Cond # Apprais Valu BUILDING SUB-AREA SUMMARY SECTION
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CONSTRUCTION DETAIL (CONTINUED) CONSTRUCTION DETAIL Element Cd Description Description Element Cd Chimney - 1P Model 00 Vacant Chimney - 2M Chimney - 2P **Building Class** 99 Vacant Style Grade MIXED USE Foundation Ty Percentage Description Code Exterior Wall 1 730V Regional Government 100 Exterior Wall 2 0 Roof Structure 0 Roof Cover 1 COST / MARKET VALUATION Roof Cover 2 0.00 Base Rate Interior Wall 1 **RCN** 0 Interior Wall 2 Net Other Adj Interior Floor 1 0 **RCN** Interior Floor 2 No٤ AYB Interior Floor 3 Effective Year Built Fuel Type 1 Depreciation Code Fuel Type 2 Remodel Rating Heat Type 1 Year Remodeled Heat Type 2 EYB DPR AC Type Functional Obsol ი Total Rooms Economic Obsol Bedrooms Cost Trend Factor Full Bath(s) Condition Full Bath Grad % Complete Half Bath(s) Half Bath Grad **RCNLD** Extra Fixture(s Dep % Ovr Extra Fix Grad Dep Ovr Comment Fireplace Ope Misc Imp Ovr Misc Imp Ovr Comment Fireplace(s) Chimney - 1M Cost to Cure Ovr OB - OUTBUILDING & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B) Chimney - 1P Description Su Sub Desc Lan Units Unit Price | Year | % | Cond | Apprais Valu Code BUILDING SUB-AREA SUMMARY SECTION SUBAR LIVING GROSS EFF AR Description Ttl Gross Liv / Lease Area 0 0

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State Use 730V Print Date 10/30/2018 1:23:08 A Property Location 0 POPLAR CREEK STREET Vision ID 32879 Account # Bldg Name Sec # 1 of 1 Map ID 3461/034449/// Account # 34449 Bldg# Card # 1 of 1 CONSTRUCTION DETAIL CONSTRUCTION DETAIL (CONTINUED) Element Description Element Description Cd Chimney - 1P Chimney - 2M Model 00 99 Vacant Building Class Vacant Style Chimney - 2P Grade MIXÈD USE Foundation Ty Exterior Wall 1 Exterior Wall 2 Code Description Percentage 730V Regional Government 100 0 Roof Structure Roof Cover 1 COST / MARKET VALUATION Roof Cover 2 Interior Wall 1 Base Rate RCN 0.00 Interior Wall 2 Net Other Adj RCN AYB Interior Floor 1 0 No Sketch Interior Floor 2 Interior Floor 3 Effective Year Built Depreciation Code Remodel Rating Year Remodeled EYB DPR Fuel Type 1 Fuel Type 2 Heat Type 1 Heat Type 2 AC Type Total Rooms Functional Obsol 0 Economic Obsol Cost Trend Factor Bedrooms Full Bath(s) Condition % Complete Full Bath Grad Half Bath(s) Half Bath Grad RCNLD O Dep % Ovr Dep Ovr Comment Extra Fixture(s Extra Fix Grad Fireplace Ope Fireplace(s) Misc Imp Ovr Misc Imp Ovr Comment Chimney - 1M
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Property Location Vision ID 2148 ARTHUR, THOMA 3309 N MAIN ST SOUTH BOSTON	Parcel Description  RECORD OI  ARTHUR, THOMA	Year Code NBHD 0001	Date		1000

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ion 0 CHALMERS STREET 147 Account # 2395 CONSTRUCTION DETAIL	Vacant Vacant Vacant Vacant Sub Description  Bull_DING & YARD ITEMS(L) Su Sub Desc Lan Units  Bull_DING SUB-ARE  Description  LIVI	Ttl Gross Liv / Lease Area
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Property Location		ARTHUR, THOMAS C & BETTY B 3309 N MAIN ST SOUTH BOSTON		Parcel Description	RECORD OF OWNERSHIP ARTHUR, THOMAS C & BETTY B		Year									200	∩ate	04-12-2016		B Use co	1000	

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Map ID 3461/ 002397/ / / 2397 Bldg # 1 CONSTRUCTION DETAIL (CONTINUED)	Cd         Description         Element         Cd         Description           99         Vacant         Chimney - 2M         MIXED USE           Code         Description         100           Code         Code         Description           T00V         SFD - Urban Vacant         0           RCN         RCN         0           RCN         RCN           RCN         Net Other Adj         0           RCN         AYB         Effective Year Built           Depreciation Code         Remodele Rating         Year Remodeled           Permettonal Obsol         Economic Obsol         1           Condition         % Complete         1           RCNLD         Bep % Owr Comment         1           Misc Imp Ovr Comment         Misc Imp Ovr Comment         1           Misc Imp Ovr Comment         Court to Cure Ovr Comment         1           Cost to Cure Ovr Comment         Court of Cour	VG & YARD ITEMS(L) / XF - BUILDING EXTRA FEATURES(B)           Desc   Lan   Units   Unit Price   Year   %   Cond   #   Apprais Valu           BUILDING SUB-AREA SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION           DIAMETER SUMMARY SECTION
Property Location 0 CHALMERS STREET Vision ID 2149 Account # CONSTRUCTION DETAIL	Element Cd Description  Model  Model  Building Class 99 Vacant  Style  Grade  Foundation Ty  Exterior Wall 1  Exterior Wall 2  Roof Cover 1  Roof Cover 2  Interior Wall 1  Interior Floor 1  Interior Floor 1  Interior Floor 3  Fuel Type 2  Heat Type 1  Heat Type 2  AC Type  Total Rooms  Bedrooms  Full Bath (s)  Half Bath (s)  Half Bath Grad  Extra Fixture(s  Extra Fixture(s)	

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CONTRACT #: 18-PG-01

GRANTEE: TOWN OF SOUTH BOSTON, VIRGINIA



# PLANNING GRANT AGREEMENT

This AGREEMENT, entered into as of this 17th day of August, 2018, by and between the Virginia Department of Housing and Community Development hereinafter referred to as "DHCD" and Town of South Boston, Virginia hereinafter referred to as "GRANTEE."

# WITNESSETH

WHEREAS, the Commonwealth of Virginia has been authorized to distribute and administer Community Development Block Grant (CDBG) funds pursuant to the Housing and Community Development Act of 1974, as amended, and

WHEREAS, DHCD has been authorized by the Governor of the Commonwealth of Virginia to distribute and administer CDBG funds in the form of Planning Grants according to the CDBG Program Design, and

WHEREAS, the PROJECT as described in the Planning Grant Application as submitted by the GRANTEE has achieved a sufficiently high ranking through a competitive application selection system to qualify for Planning Grant funding on the basis of the CDBG Program Design,

Now THEREFORE, the above-mentioned parties hereto do mutually agree as follows:

- 1. DHCD agrees to award the GRANTEE a Planning Grant in an amount of the total allowable eligible costs in carrying out the activities included in the scope of work herein described. The initial award is up to three thousand dollars (\$3,000.00) additional funding up to a combined maximum total of thirty thousand dollars (\$30,000.00) is available on a performance basis (see SPECIAL CONDITIONS).
- 2. DHCD agrees to provide the GRANTEE with technical assistance in setting up and carrying out the administration of its Planning Grant.
- 3. The GRANTEE will commence, carry out and complete the following scope of work (more thoroughly described in the GRANTEE'S Planning Grant Application).

PROJECT TITLE:

Poplar Creek Housing Production

OUTCOME:

The project will conduct planning activities to assess current affordable housing needs in the Town of South Boston's Poplar Creek Street area, which will include single-family and rental housing, infrastructure and related neighborhood conditions, and will develop an implementation plan for curing any deficiencies identified

# **ACTIVITIES:**

WORK TASK	TOTAL BUDGET	CDBG BUDGET	NON- CDBG BUDGET
Completion of Initial Tasks	\$3,000.00	\$3,000.00	\$0.00
Execution of DHCD Contract	\$1,000.00	\$1,000.00	\$0.00
Execution of Consultant Contracts	\$2,500.00	\$2,500.00	\$0.00
Submit monthly progress reports	\$500.00	\$500.00	\$0.00
Project Management	\$4,000.00	\$4,000.00	\$0.00
Market Assessment Housing Production	\$2,500.00	\$0.00	\$2,500.00
Market Assessment-Child Day Care	\$2,000.00	\$2,000.00	\$0.00
Market Assessment-Workforce Training	\$3,000.00	\$3,000.00	\$0.00
Market Assessment-Upper Story Hsg	\$2,500.00	0.00	\$2,500.00
Marketing Strategy	\$1,000.00	\$1,000.00	\$0.00
PER (Draft and Final)	\$10,000.00	\$10,000.00	\$0.00
PAR (Draft and Final)	\$5,000.00	\$0.00	\$5,000.00
Project Closeout	\$3,000.00	\$3,000.00	The second secon
TOTAL BUDGET	\$40,000.00	\$30,000.00	\$0.00 <b>\$10,000.00</b>

- 4. The aforementioned ACTIVITIES shall be carried out, and grant payments made in strict conformance with the CONTRACT DOCUMENTS.
- 5. The GRANTEE will initiate work on the ACTIVITIES required by the CONTRACT DOCUMENTS beginning August 17, 2018 unless Planning Grant special condition(s) require additional action on specified ACTIVITIES before proceeding with that activity(s). In such instances the GRANTEE will initiate action to remove the SPECIAL CONDITION(S) beginning with the execution of this agreement.
- 6. The GRANTEE shall complete the work as described in the CONTRACT DOCUMENTS within on or before June 30, 2019. If the ACTIVITIES are not completed by that date all CDBG funding and this AGREEMENT shall be terminated and the Grantee shall return all unexpended funds, unless an amendment to the CONTRACT DOCUMENTS provide otherwise.
- 7. The GRANTEE shall complete the work as described in the CONTRACT DOCUMENTS by the dates identified in the SPECIAL CONDITIONS. If the ACTIVITIES are not completed by that date, all Planning Grant funding and this AGREEMENT may be terminated and the GRANTEE shall return all unexpended funds, unless an amendment to the CONTRACT DOCUMENTS provide otherwise.
- 8. The term CONTRACT DOCUMENTS means the following documents which are part of this Agreement, and are incorporated by reference herein as if set out in full:
  - A. GRANTEE'S PLANNING GRANT APPLICATION (including revisions);
  - B. PLANNING GRANT AGREEMENT;
  - C. SPECIAL CONDITIONS;
  - D. GENERAL CONDITIONS;
  - E. ASSURANCES;
  - F. AMENDMENTS;
  - G. FACILITATED PLANNING SESSION; and
  - H. CDBG PROGRAM DESIGN.

In witness whereof, the parties hereto have executed or caused to be executed by their duly authorized official this AGREEMENT in duplicate, each copy of which will be deemed an original.

Documentation to Request Exception to Restriction-Pools with Little/No Increase in Rent Burdened Population

# Poplar Creek Homes 2019:C-108

Tab U – Request for Exception to Penalty for Areas with Little or No Increase in Rent Burdened Population

Poplar Creek Homes, LLC requests an Exception to the Penalty for building new construction in an area identified by VHDA as an area with little or no increase in rent-burdened population.

Southside Outreach Group, Inc. (SSOG), a nonprofit community development organization based in South Boston, Virginia, is the developer and sponsor of the project. SSOG has a longstanding relationship with the Town of South Boston, collaborating to fulfill the housing needs of the community. Most recently local stakeholders, municipal staff, and SSOG have been meeting under a DHCD Planning Grant to identify a project that will meet the quality, affordable housing needs of low-income households within community.

As a result of this planning process the Town of South Boston has determined to donate land to SSOG for the creation of the Poplar Creek Homes project which will result in the creation of a new construction development featuring 32 one, two and three-bedroom units serving low income individuals and families in the Halifax County market area. Five of the units will be designed to meet Section 504 requirements for persons with disabilities, and five units will be meet Universal Design expectations. Viridiant will certify the project as meeting Earthcraft Gold requirements for green building. The Town of South Boston has provided a letter of support to iterate the importance of this project to the locality especially the provision of Section 504 accessible units.

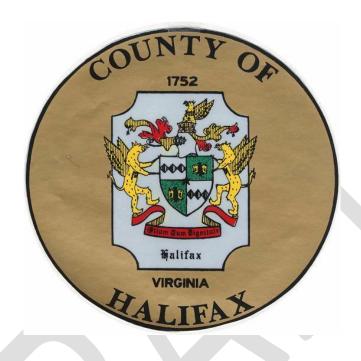
SSOG has been active in the South Boston community providing housing solutions for low-income households. Early housing solutions focused on single-family housing development. However, SSOG found that homeownership was out of reach for many of its clients. To continue to serve its target households SSOG provides a variety of housing services including housing and credit counseling so that low-income households may move toward greater housing opportunity. SSOG serves a market segment that otherwise would go unserved in the region. SSOG is able to develop quality, affordable housing in the Town of South Boston and its environs to serve low-income households, but is also able to offer vertical services providing access to financial education and management skills that may allow these households upward mobility.

Several sources articulate the need for housing affordable to low-income households in the project's market area and support the request for an exception to areas with little/no increase to the rent burdened population:

- Existing affordable housing developments in the Town of South Boston maintain significant waiting lists. The properties include Rose Hill Apartments, Taylor Lofts, Westside Apartments, and Miller Homes with waiting lists of 43, 20, 39, and 48 households, respectively for a total of 150 households waiting for affordable rental housing.
- Pittsylvania County Community Action Agency administers the Section 8 program in the South Boston/ Halifax County area. Currently there are over 800 households on the waiting list for youcher assistance.

- As South Boston/Halifax County does not have a local housing authority, Danville Redevelopment and Housing Authority keeps several waiting lists of households eager for affordable rental housing in Southside Virginia. The Danville – Pittsylvania County waiting list is currently at 1,217 households while the Martinsville – Henry County waiting list is at 1,018 households. Combined there are 2,235 households awaiting affordable housing opportunity on Danville RHA's lists.
- Southside Outreach Group alone has a waiting list of 35 households eager for quality, affordable housing SSOG's service area. Over ¾ ths of these households meet the criteria of low-income.
- The 2017-2037 Comprehensive Plan for the County of Halifax details Income and Poverty levels being much below the State of Virginia and United States. The latest surveys reflect one out of every five people living under the poverty level in the county.
- The Market Study provided with the LIHTC Application confirms that over 24% of renter households in the market area are overburdened paying more than 35% of their income toward housing. Over 30% of renter households are overburdened at 30% of income.
- The Market Study also confirms close to 12% of renter housing units in the market area are substandard.
- The Market Study concludes that there is a net demand of 394 households for the 32 proposed units at Poplar Creek Homes.

In summary local and regional stakeholders iterate the need for quality, affordable housing for low-income households in the community. The waiting lists maintained by these local and regional stakeholders document a significant need for affordable housing in the region. Furthermore, data from the Halifax County Comprehensive Plan and the Market Study concur on the presence and needs of low-income households in this area of Virginia. By providing vertical housing services for low-income households, SSOG is meeting needs that would otherwise go un-met in the area. The data supports Poplar Creek Homes, LLC request for an Exception to the penalty for new construction in an area VHDA determines has little/no increase in the rent-burdened population.



# 2017 – 2037 COMPREHENSIVE PLAN

The following are the top 20 employers in Halifax County as of 4th Quarter 2016

1.	Halifax County School Board	11.	Dominion Virginia Power
2.	Sentara Halifax Regional Hospital	12.	Faneuil, Inc.
3.	Dolgencorp, LLC	13.	VIR, Virginia International Raceway
4.	Presto Products Company	14.	Huber Engineered Woods
5.	ABB Service Company Division	15.	Climate Control
6.	Wal-Mart	16.	Hardee's
7.	Annin and Company	17.	Food Lion
8.	Halifax County	18.	Sentara Halifax/Volens Family Phys.
9.	Lasco Bathware	19.	Care Advantage
10.	Sunshine Mills	20.	Lowes' Home Centers Inc.

## Travel and Tourism

Halifax County's proximity to historic and recreational sites brings thousands of visitors through the County each year. Some travelers stop in the County to hunt, fish, and visit sites such as the Staunton River State Park and the Staunton River Battlefield State Park. Many of these travelers find lodging in the County. The Virginia Tourism Corporation reports the following tourism-related statistics.

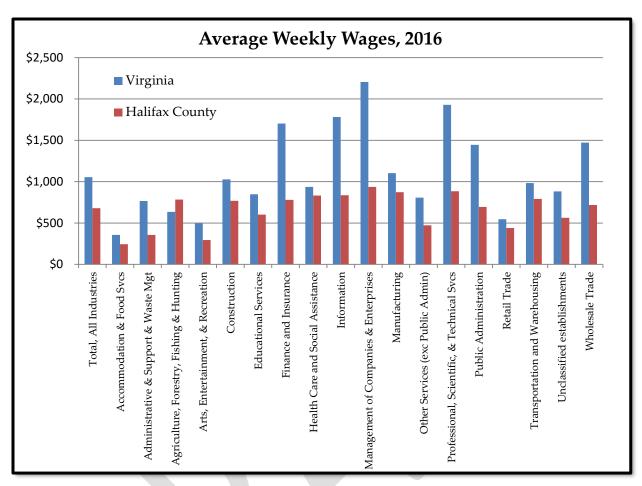
As can be seen, tourism is an ever growing industry in Halifax County:

Year	Expenditures	Payroll	Employed	State Tax Receipts	Local Tax Receipts	Lodging Excise Tax	Food Service Excise Tax
2015	\$46,190,611	\$10,036,590	552	\$1,758,580	\$862,443	\$401,227	\$1,594,295
2014	\$45,441,092	\$9,638,936	541	\$1,670,144	\$821,405	\$351,588	\$1,415,419
2013	\$43,020,865	\$9,205,856	525	\$1,608,292	\$791,965	\$345,260	\$1,398,043
2012	\$42,353,096	\$8,851,159	516	\$1,587,235	\$768,478	\$326,472	\$1,165,593

## **Income & Poverty**

Income levels in Halifax, like most of Southside Virginia, lag behind the state and US. In 2000, per capita income in Halifax County was \$16,353. The most recent American Community Survey 2010-2015 estimates it at \$19,782. Statewide, per capita income was \$23,975 and \$34,152 during the same periods. Nationally, the per capita income falls somewhere in between at \$21,587 and \$27,884. The story is much the same with median household income and mean household income. Both measurements have small increases from 2000 to 2010-2015, but are only between 50% and 60% of state levels.

To further prove that incomes are low, average weekly wages in 2016 were lower than the state in every industry except Agriculture, Forestry, Fishing & Hunting. In many industries, the wages statewide are twice what they are in Halifax County.



Poverty levels in Halifax County are more severe than statewide as well. In 2000, 15.7% of Halifax County's population lived under the poverty level. That has increased to 19.2% in the latest American Community Survey 2010-2015. In the same two periods, the statewide and nationwide percentages also increased, but approximately half as much as Halifax County.

### More Information

Appendix XX contains all of the data tables pertaining to the above paragraphs, as well as other data related to the comprehensive plan. In addition, all of the data is found in the 2017 edition of the Data Resource Book produced by Southside Planning District. That document and its related tables can be found at <a href="http://www.southsidepdc.org/index.php/data-census/spdc-data-book">http://www.southsidepdc.org/index.php/data-census/spdc-data-book</a>.

Travel Expenditures by County (2009-2015)							
	2009	2010	2011	2012	2013	2014	2015
Brunswick	\$33,526,388	\$34,061,597	\$35,666,895	\$36,530,983	\$36,388,445	\$37,004,619	\$37,629,128
Halifax	34,592,410	38,125,365	41,118,305	42,353,096	43,020,865	45,441,092	\$46,190,611
Mecklenburg	97,698,268	103,666,392	112,037,314	115,666,525	120,592,010	127,179,177	\$130,943,181
SPDC	165,817,066	175,853,354	188,822,514	194,550,604	200,001,320	209,624,888	214,762,920
Virginia	17,705,100,000	18,893,241,576	20,405,440,787	21,214,032,087	21,511,976,919	22,400,425,285	

Source: Virginia Tourism Corporation

# **Income and Poverty (page 16)**

County	Pop. Below Poverty Level	Percent Below Poverty Level
Halifax County	6,675	19.20%
under 18 years	1,904	25.50%
with related children <18 yrs	1,866	25.20%
18-64 years	3,677	18.30%
65 years & older	1,094	15.10%
Virginia	921,822	11.50%
under 18 years	280,144	15.20%
with related children <18 yrs	273,606	14.90%
18-64 years	560,471	11.00%
65 years & older	81,207	7.60%

Source: US Census Bureau, American Community Survey 2011-2015



455 Ferry Street • South Boston, Virginia 24592 • 434.575.4200 • traab@southbostonva.us

March 13, 2019

Re:

**Poplar Creek Homes** 

**Locality Notification and Support** 

To whom it may concern,

On behalf of the Town of South Boston, we would like to firmly declare our support for Southside Outreach Group, Inc. and their proposed development Poplar Creek Homes. This affordable housing project seeks to fulfill the housing needs of our community, specifically in constructing 32 quality, affordable apartments. In addition, five of the units will serve persons the disabilities under Section 504 requirements. Our residents are greatly in need of housing that is constructed for persons with physical disabilities.

The Town of South Boston has a longstanding relationship with Southside Outreach Group, Inc., dating back to its inception in 1995 as a nonprofit organization seeking to serve specific housing needs in the area. Among a list of other collaborations in various capacities, Poplar Creek Homes will be the fourth collaboration in affordable housing between the Town and Southside Outreach Group, including 22 single-family homes constructed in 2005-2010, which received a Governor's award, and the Miller Homes at Poplar Creek project, involving the request to rehabilitate a deteriorating affordable housing development that was able to secure Low Income Housing Tax Credits as a financing source.

The Town, Southside Outreach Group and other stakeholders have been meeting monthly since early 2018 to determine the best housing need for the town, including receipt of a Planning Grant from the Department of Housing and Community Development to assist with the research. The result of which has concluded with the current 32 affordable housing unit project known as Poplar Creek Homes. The Town of South Boston has agreed to donate all parcels of land for this project, including an additional parcel very recently, which has allowed the project to construct six more affordable housing units, for a total of 32, than previously notified in the January 2019 locality notification, further demonstrating the level of partnership with Southside Outreach group and aspiration to serve the community's housing needs.

Thank you, we appreciate your consideration.

Sincerely,

Thomas S. Raab, Town Manager

# Nonprofit or LHA Purchase Option or Right of First Refusal

Prepared by and
After Recording Return to:
Peter L. Henderer, VSB # 40994
McCandlish Holton, PC
P.O. Box 796
Richmond, VA 23218-0796

Tax Parcel Nos.: PRN ##s 2381, 34435, 34436, 34437, 34438, 34441, 34442, 34443, 34444, 34445, 34446, 34447, 34448, 34449, 2396, 2395, 2397, 2398, 2399, 2363, 2364, 2365, and 34450

# PURCHASE OPTION AND RIGHT OF FIRST REFUSAL AGREEMENT

This Purchase Option and Right of First Refusal Agreement ("Purchase Agreement") is made as of the 13<sup>th</sup> day of March, 2019, by and between **POPLAR CREEK HOMES, LLC**, a Virginia limited liability company (the "Company" index as **GRANTOR**), **SOUTHSIDE OUTREACH GROUP, INC.**, a Virginia nonstock corporation ("Grantee" and index as **GRANTEE**), and SSOG Poplar Management, Inc., a Virginia corporation (the "Managing Member"), and is consented to hereinbelow by Housing Equity Fund of Virginia XVIII, L.L.C., a Virginia limited liability company (the "Consenting Investor Member").

Whereas, the Managing Member and one or more other parties, concurrently with the execution and delivery of this Purchase Agreement, are entering into a certain Amended and Restated Operating Agreement dated as of the date hereof (the "Agreement") continuing the Company by amending and restating a prior operating agreement; and

Whereas, the Managing Member is 100% owned and controlled by Grantee; and

Whereas, Grantee has been instrumental in the development of the Project Property (as defined below), as described in the Agreement, and will act as guarantor of the obligations of the Managing Member in the continuation of the Company for the further development of the Project Property; and

Whereas, the Project Property is or will be subject to one or more governmental agency regulatory agreements (collectively, the "Regulatory Agreement") restricting its use to low-income housing and may become subject to a low-income use restriction (the "Special Covenant") pursuant to the terms and conditions of this Agreement (such use restrictions under the Regulatory Agreement and any Special Covenant being referred to collectively herein as the "Use Restrictions"); and

Whereas, Grantee and the Managing Member desire to provide for the continuation of the Project Property as low-income housing upon termination of the Company by Grantee purchasing the Project Property at the applicable price determined under this Purchase Agreement and operating the Project Property in accordance with the Use Restrictions; and

Whereas, as a condition precedent to the formation or continuation of the Company pursuant to the Agreement, Grantee and the Managing Member have negotiated and required that the Company shall execute and deliver this Purchase Agreement in order to provide for such low-income housing, and the Consenting Investor Member has consented to this Agreement in order to induce the Managing Member to execute and deliver this Purchase Agreement and to induce Grantee to guarantee the Managing Member's obligations thereunder;

Now, Therefore, in consideration of the execution and delivery of the Agreement and the payment by the Grantee to the Company of Ten and No/100 Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

- 1. Grant of Option. The Company hereby grants to Grantee an option (the "Option") to purchase the real estate, fixtures, and personal property comprising the Project Property or associated with the physical operation thereof, owned by the Company at the time of purchase (the "Property"), after the close of the fifteen (15) year compliance period for the low-income housing tax credit for the Project Property (the "Compliance Period") as determined under Section 42(i)(1) of the Internal Revenue Code of 1986, as amended (the "Code"), on the terms and conditions set forth in this Purchase Agreement and subject to the conditions precedent to exercise of the Option specified herein. The Project Property real estate is legally described in Exhibit B attached hereto and made a part hereof (the "Project Property"). The Regulatory Agreement containing the Use Restrictions to which the Project Property real estate will remain subject under Section 9 hereof.
- Grant of Refusal Right. In the event that the Company receives a bona fide offer to purchase the Project Property, which offer the Company intends to accept, Grantee shall have a right of first refusal to purchase the Property (the "Refusal Right") after the close of the Compliance Period, on the terms and conditions set forth in this Agreement and subject to the conditions precedent to exercise of the Refusal Right specified herein. In addition to all other applicable conditions set forth in this Agreement, (a) the foregoing grant of the Refusal Right shall be effective only if Grantee is currently and remains at all times hereafter, until (i) the Refusal Right has been exercised and the resulting purchase and sale has been closed or (ii) the Refusal Right has been assigned to a Permitted Assignee described in Section 10 hereof, whichever first occurs, a qualified nonprofit organization, as defined in Section 42(h)(5)(C) of the Code, and (b) any assignment of the Refusal Right permitted under this Agreement and the Refusal Right so assigned shall be effective only if the assignee is at the time of the assignment and remains at all times thereafter, until the Refusal Right has been exercised and the resulting purchase and sale has been closed, a Permitted Assignee described in Section 10 hereof meeting the requirements of Section 42(i)(7)(A) of the Code as determined in its judgment by tax counsel to the Consenting Investor Member. Prior to accepting any such bona fide offer to purchase the Property, the Company shall notify Grantee, the Managing Member, and the Consenting Investor Member of such offer and deliver to each of them a copy thereof. The Company shall not accept any such offer unless and until the Refusal Right has expired without exercise by Grantee under Section 6 hereof.

- 3. <u>Purchase Price Under Option</u>. The purchase price for the Property pursuant to the Option shall be the greater of the following amounts, subject to the proviso set forth hereinbelow:
  - a. <u>Debt and Taxes.</u> An amount sufficient (i) to pay all debts (including member loans) and liabilities of the Company upon its termination and liquidation as projected to occur immediately following the sale pursuant to the Option, and (ii) to distribute to the Members, after payments under Section 11.04(a) and (b) of the Agreement and payments to the Investor Member of an amount equal to any LIHTC Reduction Guaranty Payment, Unpaid LIHTC Shortfall or Investor Member Special Additional Capital Contribution, cash proceeds equal to the taxes projected to be imposed on the Members of the Company as a result of the sale pursuant to the Option, all as more fully stated in Sections of the Agreement, which is hereby incorporated herein by reference; or
  - b. <u>Fair Market Value</u>. The fair market value of the Property, appraised as low-income housing to the extent continuation of such use is required under the Use Restrictions, any such appraisal to be made by a licensed appraiser, selected by the Company's regular certified public accountants, who is a member of the Master Appraiser Institute and who has experience in the geographic area in which the Project Property is located;

provided, however, that if prior to exercise of the Option the Internal Revenue Service (the "Service") has issued a revenue ruling or provided a private letter ruling to the Company, the applicability of which ruling shall be determined in its judgment by tax counsel to the Consenting Investor Member, or tax counsel to the Consenting Investor Member has issued an opinion letter concluding that property of the nature and use of the Property may be sold under circumstances described in this Agreement at the greater of the price determined under Section 42(i)(7) of the Code or the price determined under subsection 3a hereinabove without limiting tax credits or deductions that would otherwise be available to the Consenting Investor Member, then the Option price shall be such price.

4. Purchase Price Under Refusal Right. The purchase price for the Property pursuant to the Refusal Right shall be equal to the sum of (a) an amount sufficient to pay all debts (including member loans) and liabilities of the Company upon its termination and liquidation as projected to occur immediately following the sale pursuant to the Refusal Right, and (b) an amount sufficient to distribute to the Members, after payments under Section 11.04(a) and (b) of the Agreement and an amount equal to any LIHTC Reduction Guaranty Payment, Unpaid LIHTC Shortfall or Investor Member Special Additional Capital Contribution, cash proceeds equal to the taxes projected to be imposed on the Members of the Company as a result of the sale pursuant to the Refusal Right, all as more fully stated in Section 11.04 of the Agreement, which is hereby incorporated herein by reference.

- 5. <u>Conditions Precedent</u>. Notwithstanding anything in this Agreement to the contrary, the Option and the Refusal Right granted hereunder shall be contingent on the following:
  - a. <u>Managing Member</u>. The Managing Member shall have remained in good standing as Managing Member of the Company without the occurrence of any event of default under the Agreement; and
  - been entered into and remained in full force and effect, and those Use Restrictions to be contained therein, as heretofore approved in writing by the Consenting Investor Member, shall have remained unmodified without its prior written consent, or (ii) if the Regulatory Agreement is no longer in effect due to reasons other than a default thereunder by the Company, such Use Restrictions, as so approved and unmodified, shall have remained in effect by other means and shall continue in effect by inclusion in the deed as required under Paragraph 10 hereof.

If any or all of such conditions precedent have not been met, the Option and the Refusal Right shall not be exercisable. Upon any of the events terminating the Managing Member as Managing Member of the Company under the Agreement or affecting the Regulatory Agreement as described in this Section 5, the Option and the Refusal Right shall be void and of no further force and effect.

Exercise of Option or Refusal Right. The Option and the Refusal Right may each be exercised by Grantee by (a) giving prior written notice of its intent to exercise the Option or the Refusal Right to the Company and each of its Members in the manner provided in the Agreement and in compliance with the requirements of this Section 6, and (b) complying with the contract and closing requirements of Section 8 hereof. Any such notice of intent to exercise the Option shall be given during the last twelve (12) months of the Compliance Period. Any such notice of intent to exercise the Refusal Right shall be given within one hundred eighty (180) days after Grantee has received the Company's notice of a bona fide offer pursuant to Section 2 hereof, but in no event later than one hundred eighty (180) days immediately following the end of the Compliance Period, notwithstanding any subsequent receipt by the Company of any such offer. In either case, the notice of intent shall specify a closing date within one hundred eighty (180) days immediately following the end of the Compliance Period. If the foregoing requirements (including those of Section 9 hereof) are not met as and when provided herein, the Option or the Refusal Right, or both, as applicable, shall expire and be of no further force or effect. Upon notice by Grantee of its intent to exercise the Option or the Refusal Right, all rights under the other shall be subordinate to the rights then being so exercised unless and until such exercise is withdrawn or discontinued, and upon the closing of any sale of the Property pursuant to such notice shall expire and be of no further force or effect, provided that in the event that the Option and the Refusal Right are hereafter held by different parties by reason of any permitted assignment or otherwise, Grantee in its assignment(s) or such parties by written agreement may specify any other order of priority consistent with the other terms and conditions of this Agreement.

- 7. <u>Determination of Price</u>. Upon notice by Grantee of its intent to exercise the Option or the Refusal Right, the Company and Grantee shall exercise best efforts in good faith to agree on the purchase price for the Property. Any such agreement shall be subject to the prior written consent of the Consenting Investor Member, which shall not be withheld as to any purchase price determined properly in accordance with this Agreement.
- and Grantee shall enter into a written contract for the purchase and sale of the Property in accordance with this Agreement and containing such other terms and conditions as are standard and customary for similar commercial transactions in the geographic area which the Project Property is located, providing for a closing not later than the date specified in Grantee's notice of intent to exercise of the Option or the Refusal Right, as applicable, or thirty (30) days after the purchase price has been determined, whichever is later. In the absence of any such contract, this Agreement shall be specifically enforceable upon the exercise of the Option or the Refusal Right, as applicable. The purchase and sale hereunder shall be closed through a deed-and-money escrow with the title insurer for the Project Property or another mutually acceptable title company.
- 9. <u>Use Restrictions</u>. In consideration of the Option and the Refusal Right granted hereunder at the price specified herein, Grantee hereby agrees that the deed of the Project Property to Grantee shall contain a covenant running with the land, restricting use of the Project Property to low-income housing to the extent required by those Use Restrictions contained in the Regulatory Agreement, as approved in writing by the Consenting Investor Member and unmodified without its prior written consent. Such deed covenant shall contain a reverter clause, enforceable by the Consenting Investor Member, its successors and assigns, in the event of material violation of such Use Restrictions. Such deed covenant shall include a provision requiring Grantee to pay any and all costs, including attorneys' fees, incurred by the Consenting Investor Member or any other holder of such reverter rights in enforcing or attempting to enforce the Use Restrictions or such reverter rights, and to pay any and all damages incurred by the Consenting Investor Member from any delay in or lack of enforceability of the same. All reverter provisions contained in such deed and in this Agreement shall be subject and subordinate to any third-party liens encumbering the Project Property.

If prior to exercise of the Option or the Refusal Right, as applicable, the Service has issued a revenue ruling or provided a private letter ruling to the Company holding that a covenant of the nature described hereinbelow may be utilized without limiting tax credits or deductions that would otherwise be available to the Consenting Investor Member, the applicability of which ruling shall be determined by counsel to the Consenting Investor Member in its sole judgment, then as a condition of the Option and the Refusal Right, the deed to Grantee shall include a Special Covenant specifically restricting continued use of the Project Property to low-income housing as determined in accordance with the same low-income and maximum rent requirements (excluding any right under the Code to raise rents after notice to the applicable state or local housing credit agency if it is unable to find a buyer at the statutory price) as are currently specified in the Agreement with reference to the low-income housing tax credit (notwithstanding any future discontinuation of such credit or modification of federal requirements therefor), except insofar as more stringent use

requirements are imposed by the Regulatory Agreement as approved by the Consenting Investor Member and unmodified without its prior written consent. The Special Covenant shall constitute part of the Use Restrictions. The Special Covenant may state that it is applicable and enforceable only to the extent such housing produces income sufficient to pay all operating expenses and debt service and fund customary reserves and there is a need for low-income housing in the geographic area in which the Project Property is located. The Special Covenant shall run with the land for a period of fifteen (15) years after closing of the purchase under the Option or the Refusal Right, as applicable, or, if longer, for the period measured by the then remaining period of Use Restrictions under the Regulatory Agreement, provided that the Special Covenant shall terminate at the option of any holder of the reverter rights described hereinabove, upon enforcement thereof.

In the event that neither the Option nor the Refusal Right is exercised, or the sale pursuant thereto is not consummated, then upon conveyance of the Project Property to anyone other than Grantee or its permitted assignee hereunder, the foregoing provisions shall terminate and have no further force or effect.

- Assignment. Grantee may assign all or any of its rights under this Agreement to (a) a qualified nonprofit organization, as defined in Section 42(h)(5)(C) of the Code, (b) a government agency, or (c) a tenant organization (in cooperative form or otherwise) or resident management corporation of the Project Property (each a "Permitted Assignee") that demonstrates its ability and willingness to maintain the Project Property as low-income housing in accordance with the Use Restrictions, in any case subject to the prior written consent of the Consenting Investor Member, which shall not be unreasonably withheld if the proposed grantee demonstrates that it is reputable and creditworthy and is a capable, experienced owner and operator of residential rental property, and subject in any event to the conditions precedent to the Refusal Right grant and the Option price set forth in Sections 2 and 3 hereof. Prior to any assignment or proposed assignment of its rights hereunder, Grantee shall give written notice thereof to the Company, the Managing Member, and the Consenting Investor Member. Upon any permitted assignment hereunder, references in this Agreement to Grantee shall mean the permitted Assignee where the context so requires, subject to all applicable conditions to the effectiveness of the rights granted under this Agreement and so assigned. No assignment of Grantee's rights hereunder shall be effective unless and until the permitted Assignee enters into a written agreement accepting the assignment and assuming all of Grantee's obligations under this Agreement and copies of such written agreement are delivered to the Company, the Managing Member, and the Consenting Investor Member. Except as specifically permitted herein, Grantee's rights hereunder shall not be assignable.
- 11. <u>Miscellaneous</u>. This Agreement shall be governed by the laws of the Commonwealth of Virginia. This Agreement may be executed in counterparts or counterpart signature pages, which together shall constitute a single agreement.

(continued on next page)

In Witness Whereof, the parties have executed this document as of the date first set forth hereinabove.

# Company:

Poplar Creek Homes, LLC, a Virginia limited liability company

SSOG Poplar Management, Inc., a Virginia By: corporation, its Managing Member

**Executive Director** Title:

COMMONWEALTH OF VIRGINIA CITY OF RICHMOND

I, <u>Earlene</u> R fowell, a Notary Public in and for said City in the Commonwealth aforesaid, do hereby certify that Earl Howerton, the Executive Director of SSOG Poplar Management, Inc., a Virginia corporation, the Managing Member of Poplar Creek Homes, LLC, a Virginia limited liability company, personally known to me to be the same person whose name is subscribed to the foregoing instrument as such officer, appeared before me this day in person and acknowledged that he signed and delivered such instrument as his own free and voluntary act, and as the free and voluntary act of the Company known as Poplar Creek Homes, LLC on behalf of which said corporation or limited liability company has executed the foregoing instrument as a Manager of the Managing Member, all for the uses and purposes set forth therein.

Given under my hand and notarial seal on <u>March 13</u>, 2019. Enlever Rfordl Notary Public

My Commission Expires: March 31, 2020

[SEAL]

COMMONWEALTH
OF VIRGINIA
REGISTRATION NO.
199817

Registration Number: 199817

Grantee:

Exhibit L - S - 1

Error! Unknown document property name.

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COMMONWEALTH OF VIRGINIA	)				
CITY OF RICHMOND	)				
	,				
I, <u>Earlene R Powell</u> , and aforesaid, do hereby certify that Earl Ho Group, Inc., personally known to me to foregoing instrument as such officer, appethat he signed and delivered such instrument voluntary act of the corporation known appurposes set forth therein.	be the beared be ent as his	same pers efore me t s own free	on whose his day ir and volur	name is subsc n person and ac ntary act, and as	knowledged the free and
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Registration Number:				REGISTRATION	NO.
				THE NOTARY P	WELL HILL

Southside Outreach Group, Inc., a Virginia nonstock corporation

# Managing Member:

corporation

SSOG Poplar Management, Inc., a Virginia

By:	> cul 160	
Title		
THIC.	DAGGAN O BIRGGE	
) ) ss		
)		
person ament a defined and def	ally known to me to s such officer, appe elivered such instru the limited liability	be the same person whose ared before me this day in ment as his own free and company known as SSOO
seal on	March 13,20	19.
	Earlese KH	well
Nota	ry Public	
		COMMONWEALTH OF VIRGINIA REGISTRATION NO. 199817
	Title:  ) ) ss ) Hotary P Howerto person ument a l and do ry act of and purp seal on Nota	Earl Howerton  Title: Executive Director  ) ) ) ss ) Notary Public in and for said Howerton, the Executive personally known to me to ument as such officer, appear and delivered such instructive and purposes set forth therein seal on March 13, 20  Notary Public

The undersigned hereby consents to the foregoing Agreement as of the date first set forth hereinabove.

# **Consenting Investor Member:**

HOUSING EQUITY FUND OF VIRGINIA XVIII, L.L.C., a Virginia limited liability company

By: Virginia Housing Capital Corporation, its managing member

By:

Arild O. Trent, Vice President

COMMONWEALTH OF VIRGINIA ) ss CITY OF RICHMOND

I, Stenn E. Pele, a Notary Public in and for said City in the Commonwealth aforesaid, do hereby certify that Arild O. Trent, Vice President of Virginia Housing Capital Corporation, personally known to me to be the same person whose name is subscribed to the foregoing instrument as such officer, appeared before me this day in person and acknowledged that he signed and delivered such instrument as his own free and voluntary act, and as the free and voluntary act of the limited liability company known as Housing Equity Fund of Virginia XVIII, L.L.C. on behalf of which said corporation has executed the foregoing instrument as a managing member, all for the uses and purposes set forth therein.

Given under my hand and notarial seal on Merch 13, 2019.

Notary Public

My Commission Expires: 5-3/-2019

[SEAL]

Registration Number: 337/24

# **SCHEDULE A**

File No.: 00109-1243

TENTATIVE LEGAL DESCRIPTION. DESCRIPTION OF PROPERTY TO BE INSURED TO BE PROVIDED UPON RECEIPT OF SUBDIVISION PLAT OF THE PROPERTY:

LEGAL DESCRIPTIONS OF RECORD:

Tract I - Tax Parcel Nos. 2381, 34435, 34436, 34437, 34438, 34441, 34442, 34443, 34444, 34445, 34446, 34447, 34448, 34449, 34450 and 2363:

ALL of those certain lots, tracts, or parcels of land with improvements thereon and appurtenances thereunto belonging, situate in the Town of South Boston, Halifax County, Virginia, shown on a plat of the South Boston Improvement Company property, recorded in the back of Deed Book 81 (the "Plat") in the Clerk's Office of the Circuit Court of Halifax County, Virginia and more particularly described as follows:

Lots 1, 2, 3 and 4 in Block 63 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78 as shown on said plat.

Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 as shown on said plat.

Lot 7 in Block 77 as shown on said plat.

Further Lots 1, 2, 3 and 4 in Block 63; Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11, Block 78; and, Lots 1, 2, 3, 4, 5, 6 and 7 in Block 78 are further shown on a plat of subdivision made by B & B Consultants, Inc./
Jones & Associates, dated October 4, 2012, entitled "BOUNDARY SURVEY OF THE POPLAR CREEK SUBDIVISION TOTALING 4.29 ACRES Located in The TOWN OF SOUTH BOSTON HALIFAX COUNTY, VIRGINIA", recorded in the Clerk's Office aforesaid in Plat Book 29, Page 248 and were renumbered thereon to Lots 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16 and 17.

LESS AND EXCEPT from the above Lots 6 and 7 as shown on Plat Book 29, Page 248 as were conveyed to Southside Outreach Group, Inc., a Virginia corporation, by deed from the Town of South Boston, Virginia, dated March 15, 2013, recorded in the Clerk's Office aforesaid in Deed Book 1128, Page 62

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins dated October 20, 2010, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 110000188. ALSO BEING the same real estate conveyed to the Town of South Boston, Virginia by deed from Jenny O. Wilkins, in her own right, and as Trustee under the Edward B. Wilkins Amended and Restated Trust Agreement dated November 15, 1988, Leslie W. Powell, as Trustee under the Edward B. Wilkins Amended and Restate Trust Agreement dated November 15, 1988, Jenny O. Wilkins, Paige Wilkins Powell, E. Bruce Wilkins and Sue Wilkins Bales, Beneficiaries, dated October 20, 2010, recorded in the Clerk's Office aforesaid as Instrument No. 110000187.

Tract II - Tax Parcel No. 2395:

File No.: 00109-1243 VA Exhibit A Letter ALL that certain lot or parcel of land, located in the Town (formerly City) of South Boston, Halifax County, Virginia, fronting on Harrell Street, and shown as Lot No. 5 in Block 80 on the plat of South Boston Improvement Company property recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81, Page 657.

BEING the same real estate conveyed to The Town of South Boston, Virginia by deed from Jimmy D. Hite, dated November 5, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003515.

Tract III - Tax Parcel Nos. 2396 and 2397:

ALL those certain lots situate in the Town of South Boston, Halifax County, Virginia, being Lot Six (6) and Lot Eleven (11) in Block 80 of the South Boston Improvements Company's property situate on lower Wilborn Avenue.

BEING a portion of the same real estate conveyed to the Town of South Boston, Virginia by deed from Thomas C. Arthur and Betty B. Arthur dated November 19, 2018, recorded December 19, 2018 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 180003516.

Tract IV - Tax Parcel No. 2398:

That certain lot or parcel of land situate in the Town of South Boston, Halifax County, Virginia, designated in Plan of South Boston Improvement Company recorded in Deed Book 81, Page 535 as Lot 7, Block 80.

Carrington, his wife, owners of one-half undivided interest, and Eliza C, Lawson, John O. Lawson, Tyr C. Wright and Bessie L. Wright, his wife, R. B. Lawson, and Salle W. Lawson, his wife, Julian L. East Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobb Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the ot	
Janey L. East, his wife, A. Venable Lawson and Vivian M. Lawson, his wife, Mary H. Lawson, J. Stobb Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the ot	
Lawson, Katherine W. Lawson, and D.L. Traynham and Katie O. Traynham, his wife, owners of the ot	and
	oine
	her
one-half undivided interest, dated May 7, 1920, recorded September 20, 1920 in the Clerk's Office, Ci	ircui
Court, Halifax County, Virginia in Deed Book 127, Page 117. J.S. Thomas died intestate on	,
survived by, his sole heirs at law.	

Tract V - Tax Parcel No. 2399:

A one-fourth undivided interest in Lee P. Woody and a one-fourth undivided interest in Judith R. Woody: in that certain lot lying in the Town of South Boston, Halifax County, Virginia, known and designated as Lot Eight (8) in Block Eighty (80) as shown on the plat of South Boston Development Company, recorded in the Clerk's Office of the Circuit Court of Halifax County, Virginia in Deed Book 81 at Page 656; said lot fronting 50 feet on the southeast side of Webster Street and extending back along the southwest side of Terry Street 150 feet.

BEING a portion of the same real estate conveyed to Lee P. Woody, Jr., Trustee Under a Revocable Trust Dated October 30, 1997, by deed from Lee P. Moody, Jr. and Susan S. Moody, his wife, dated December 10, 1999, recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 685, Page 507.

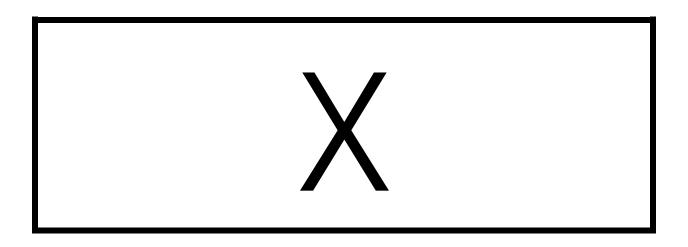
ALSO BEING a portion of the same real estate conveyed to Lee P. Woody, Jr. and Judith R. Woody (collectively a one-half interest), by deed from Lee P. Woody, Jr. and Rosa R. Woody, Executors of the Estate of L. P. Woody, deceased, and Rosa R. Woody, widow, in her own right, dated June 9, 1978,

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recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 426, Page 96.
ALSO the other one-half undivided interest in said Lot being vested in by virtue of a Deed recorded in Deed Book, Page
Tract VI - Tax Parcel No. 2364:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia, and designate on the map of the property of the South Boston Improvement Company, which is recorded in the back of Deed Book 81 in the Clerk's Office of Halifax County, Virginia as Lot 8, Block 77, and fronting 60 feet on the southeasterly side of an unnamed street and extending back between parallel lines 150 feet to an alley. See Plat Book 1, Page 11.
BEING a portion of the same real estate conveyed to Halifax County Fair Association, Incorporated, a Virginia corporation, dated February 1, 1968, recorded February 19, 1968 in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 336, Page 110.
Tract VII - Tax Parcel No. 2365:
ALL that certain lot of land situated in the Town of South Boston, Halifax County, Virginia and designated as a one-half undivided interest in one-half of Lot 9, Block 77, as shown on the plat of the South Boston Improvements Company property recorded in the Clerk's Office, Circuit Court, Halifax County, Virginia in Deed Book 81, Page 656.
BEING a portion of the same real estate conveyed to Robert Michael Harris (a one-half undivided interest in the above lot) by deed of distribution from Robert Michael Harris, in his capacity as successor Trustees of Eva M. Harris Declaration of Trust dated August 31, 2006, dated September 4, 2014, recorded September 22, 2014 in the Clerk's Office, Circuit Court, Halifax County, Virginia as Instrument No. 140002654.
The other one-half undivided interest was not conveyed by Jane E. Blackwell to Robert L. Harris and Eva Jean Maddox, dated January 16, 1991, recorded in said Clerk's Office in Deed Book 559, Page 359 and is vested in the name of
Tract VIII - Streets and Alleys
All right, title and interest of the Town of South Boston, Virginia, in and to the Streets and Alleys to be vacated by Ordinance of the Town of South Boston, Virginia dated, 2019, as follows:
Terry Street running from Poplar Creek Street to; Owen Street running from Poplar Creek Street to; Harrell Street running from Poplar Creek and the Norfolk and Southern Railroad; and the Alley running trough the center of Block 78, dividing Lots 1 through 6 from Lots 7 through 12.
Tax Map Number:

File No.: 00109-1243 VA Exhibit A Letter

(Reserved)



# Marketing Plan For units meeting accessibility requirements of HUD section

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