## **Down Payment & Closing Cost Assistance Matrix**

	DPA Grant		CCA Grant		Plus Second Mortgage		
Program	Bond First Mtg	Non-bond First Mtg	Bond First Mtg	Non-bond First Mtg	Bond First Mtg	Non-bond First Mtg	
First-time Homebuyer	<ul> <li>Required for non-targeted areas<sup>1</sup>, or</li> <li>Not required for targeted areas</li> </ul>						
Homebuyer Education	Required for all first-time homebuyers						
Maximum Household Income <sup>2</sup>	Lower income limits for targeted & non-targeted areas				<ul> <li>Standard income limits for non-targeted areas</li> <li>Targeted area income limits for targeted areas</li> </ul>		
Household Income Calculation		All income of all he	All income of borrowers				
Maximum Sales Price	■ Standard sales price limits for non-targeted areas, or ■ Targeted area sales price limits for targeted areas						
Loan Purpose	Purchase						
Loan Programs Disclosure /Borrower Affidavit (Ex E)	Pages 1 – 4 required						
Seller Affidavit (Ex F)	Required						
Lenders Submission Cover Letter (Ex O)	Required						
Recapture	Yes, the first mortgage is subject to recapture	No	Yes, the first mortgage is subject to recapture	No	Yes, the first mortgage is subject to recapture	No	
Maximum LTV	Follow 1st mortgage requirements for maximum LTV of 1st mortgage. The DPA Grant is not a lien, but the maximum is:  2% with Conventional,  2.5% with FHA  Follow 1st mortgage mortgage. The CCA  2% with RHS or V			ts for maximum LTV of 1 <sup>st</sup> t a lien but the maximum is:	Conventional Bond & Conventional 1st, max LTV for 2nd:  3% (Credit scores 640 to 679) <sup>3</sup> 4.5% (Credit scores >/= 680)  FHA Bond & FHA 1st, max LTV for 2nd:  3.5% (Credit scores 620 to 679) <sup>3</sup> 5% (Credit scores >/= 680)		
Eligible Virginia Housing First Mortgage <sup>7</sup>	Conventional Bond     FHA Bond	<ul><li>Conventional</li><li>FHA</li></ul>	VA Bond RHS Bond	• VA • RHS	Conventional Bond     FHA Bond	<ul><li>Conventional</li><li>FHA</li></ul>	





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Program	DPA Grant		CCA Grant		Plus Second Mortgage		
	Bond First Mtg	Non-bond First Mtg	Bond First Mtg	Non-bond First Mtg	Bond First Mtg	Non-bond First Mtg	
Ineligible Virginia Housing First Mortgage	<ul> <li>Any first mortgage originated with the Plus Second Mortgage</li> <li>VA Bond &amp; RHS Bond</li> <li>VA &amp; RHS</li> <li>Any refinance</li> <li>Any non-Virginia Housing 1<sup>st</sup> mortgage</li> </ul>		<ul> <li>Conventional Bond &amp; FHA Bond</li> <li>Conventional &amp; FHA</li> <li>Any refinance</li> <li>Any non-Virginia Housing 1<sup>st</sup> mortgage</li> </ul>		<ul> <li>Any first mortgage originated with the DPA Grant</li> <li>VA Bond &amp; RHS Bond</li> <li>VA &amp; RHS</li> <li>Any refinance</li> <li>Any non-Virginia Housing 1<sup>st</sup> mortgage</li> </ul>		
Other Non-Virginia Housing DPA / Sub Financing	<ul> <li>Allowed</li> <li>Follow 1<sup>st</sup> mortgage requirements for max CLTV</li> <li>Follow the applicable GSE / insurer / guarantor requirements for subordinate financing</li> </ul>						
Minimum Credit Score <sup>3</sup>	- Conventional Bond 1 <sup>st</sup> : 640 - FHA Bond 1 <sup>st</sup> : 620	• Conventional 1 <sup>st</sup> : 640 • FHA 1 <sup>st</sup> : 620	620 per 1 <sup>st</sup> mortgage requirements		Conventional Bond 1st: 640 for 3% LTV / 680 borrowers for > 3% LTV FHA Bond 1st: 620 for 3.5% LTV / 680 for all borrowers for > 3.5% LTV	Conventional 1 <sup>st</sup> : 640 for 3% LTV / 680 borrowers for > 3% LTV     FHA 1 <sup>st</sup> : 620 for 3.5% LTV / 680 for <u>all</u> borrowers for > 3.5% LTV	
Maximum DTI	Follow 1 <sup>st</sup> mortgage requirements (50% with AUS approval)						
Tax Transcripts (W2 Transcripts, 1099 Transcripts, etc.)	Conventional Bond 1st: Tax Transcripts required (in addition to executed 4506-C)6 Type of transcript is dependent on qualifying income Number of years required varies based on number of years' documentation required by AUS FHA Bond 1st: Not required	Conventional 1st: Tax     Transcripts required (in addition to executed 4506-C)6     Type of transcript is dependent on qualifying income     Number of years required varies based on number of years' documentation required by AUS     FHA 1st: Not required	VA Bond 1 <sup>st</sup> : Not required     RHS Bond 1 <sup>st</sup> : Not required;     RHS may have its own     different tax transcript     requirements; See RHS     Handbook	VA 1 <sup>st</sup> : Not required RHS 1 <sup>st</sup> : Not required; RHS may have its own different tax transcript requirements; See RHS Handbook	Conventional Bond 1st: Tax Transcripts required (in addition to executed 4506-C)6 Type of transcript is dependent on qualifying income Number of years required varies based on number of years' documentation required by AUS FHA Bond 1st: Not required	Conventional 1st: Tax Transcripts required (in addition to executed 4506-C)6 Type of transcript is dependent on qualifying income Number of years required varies based on number of years' documentation required by AUS FHA1st: Not required	
Maximum Net Worth	Can't exceed 50% of the sales price						
AUS	• DU <sup>4</sup> • LPA	<ul> <li>DU<sup>4,5</sup>,</li> <li>LPA<sup>4,5</sup></li> <li>PABond 1<sup>st</sup>: DU<sup>4,5</sup> or LPA<sup>4,5</sup></li> <li>RHS Bond 1<sup>st</sup>: GUS<sup>4</sup></li> <li>VA 1<sup>st</sup>: DU<sup>4,5</sup> or LPA<sup>4,5</sup></li> <li>RHS 1<sup>st</sup>: GUS<sup>4</sup></li> <li>LPA<sup>4,5</sup></li> </ul>					





## **Down Payment & Closing Cost Assistance Matrix**

_	DPA Grant		CCA Grant		Plus Second Mortgage		
Program	Bond First Mtg	Non-bond First Mtg	Bond First Mtg	Non-bond First Mtg	Bond First Mtg	Non-bond First Mtg	
Manual Underwrite	<ul> <li>Conventional Bond 1<sup>st</sup>: Not allowed; AUS Approve / Accept / Eligible Only<sup>5</sup></li> <li>FHA Bond 1<sup>st</sup>: Allowed; must meet FHA manual underwrite requirements<sup>8</sup></li> </ul>	Conventional 1st: Not allowed; AUS Approve / Accept / Eligible Only5     FHA 1st: Allowed; must meet FHA manual underwrite requirements8	<ul> <li>VA Bond 1<sup>st</sup>: Allowed; must meet VA manual underwrite requirements<sup>8</sup></li> <li>RHS Bond 1<sup>st</sup>: Allowed; must meet RHS manual underwrite requirements<sup>8</sup></li> </ul>	VA 1 <sup>st</sup> : Allowed; must meet VA manual underwrite requirements <sup>8</sup> RHS 1 <sup>st</sup> : Allowed; must meet RHS manual underwrite requirements <sup>8</sup>	Conventional Bond 1st: Not allowed; AUS Approve / Accept / Eligible Only5 FHA Bond 1st: Allowed; must meet FHA manual underwrite requirements8	Conventional 1 <sup>st</sup> : Not allowed; AUS Approve / Accept / Eligible Only <sup>5</sup> FHA 1 <sup>st</sup> : Allowed; must meet FHA manual underwrite requirements <sup>8</sup>	
Prior Foreclosure / Deed-in-Lieu / Short Sale	Follow 1 <sup>st</sup> mortgage requirements						
Acreage Limitation	<ul> <li>Maximum 2 acres, or</li> <li>Exceptions considered for &gt; 2 up to 5 acres</li> </ul>	<ul> <li>Maximum 2 acres, or</li> <li>Exceptions considered for &gt; 2 up to 10 acres</li> </ul>	<ul><li>Maximum 2 acres, or</li><li>Exceptions considered for &gt; 2 up to 5 acres</li></ul>	<ul> <li>Maximum 2 acres, or</li> <li>Exceptions considered for &gt; 2 up to 10 acres</li> </ul>	<ul> <li>Maximum 2 acres, or</li> <li>Exceptions considered for &gt; 2 up to 5 acres</li> </ul>	<ul> <li>Maximum 2 acres, or</li> <li>Exceptions considered for &gt; 2 up to 10 acres</li> </ul>	
Manufactured Housing	Conventional Bond 1st: Not allowed     FHA Bond 1st: Allowed, follow Origination Guide & FHA requirements	Conventional 1st: Not allowed FHA 1st: Allowed, follow Origination Guide & FHA requirements	VA Bond 1 <sup>st</sup> : Follow     Origination Guide & VA     requirements     RHS Bond 1 <sup>st</sup> : Follow     Origination Guide & RHS     requirements	VA 1 <sup>st</sup> : Follow Origination Guide & VA requirements     RHS 1 <sup>st</sup> : Follow Origination Guide & RHS requirements	Conventional Bond 1st: Not allowed FHA Bond 1st: Allowed, follow Origination Guide & FHA requirements	Conventional 1 <sup>st</sup> : Not allowed     FHA 1 <sup>st</sup> : Allowed, follow     Origination Guide & FHA     requirements	

<sup>&</sup>lt;sup>1</sup> First-time homebuyer requirement applies to all borrowers & is evidenced by the fully executed Exhibit E, URLA, & credit report If unable to confirm the borrower(s) is a first-time homebuyer from the Exhibit E, the URLA, or credit report, additional documentation may be required, such as:
a) Three years' federal tax returns / tax transcripts, b) Rent verification(s), c) Lender Data Integrity Report (Examples: Drive Report, FraudGuard, Loansafe).





<sup>&</sup>lt;sup>2</sup> Conventional 1st mortgage: When all borrower qualifying income exceeds Fannie Mae / Freddie Mac 80% AMI Limits an LLPA applies if Charter MI (or reduced MI) is used. The Charter (or reduced) MI LLPA amount varies depending on credit score & LTV. Refer to the webpages of Fannie Mae / Freddie Mac). Loan must also be within applicable Virginia Housing Income Limit.

<sup>&</sup>lt;sup>3</sup> See Program Guidelines for requirements when all borrowers do not have a credit score &/or one borrower with a credit score & one without a credit score. Note that Conventional always requires at least 1 borrower have a credit score.

<sup>&</sup>lt;sup>4</sup> DPA & CCA Grant must be run in AUS as a GRANT; Plus Second must be run in AUS as Subordinate Financing.

<sup>&</sup>lt;sup>5</sup> Conventional 1<sup>st</sup> mortgage:

<sup>(</sup>a) If using Fannie Mae's DU: Community Lending Program must be "HFA Preferred."

<sup>(</sup>b) If using Freddie Mac's LPA: Offering Identifier must be "HFA Advantage."

<sup>&</sup>lt;sup>6</sup> Tax Transcripts for Conventional 1<sup>st</sup> mortgage:

<sup>(</sup>a) If using Fannie Mae's DU: When all the borrower's income is validated by the DU validation service, tax transcripts are not required. However, if there are any data discrepancies then additional documentation or information may be required. Originating Lenders are expected to perform due diligence on every loan.

<sup>(</sup>b) If using Freddie Mac's LPA: If <u>all</u> the borrower's income receives an income rep & warranty result of "Eligible" on the last Feedback Certificate, tax transcripts are not required. However, if there are any data discrepancies then additional documentation or information may be required. Originating Lenders are expected to perform due diligence on every loan.

<sup>&</sup>lt;sup>7</sup> Virginia Housing also offers a Conventional No MI 97% program that is not included in this matrix. See the Conventional No MI Program Guidelines for details.

The applicable insurer & guarantor may have more restrictive requirements for manually underwritten loans than when the loan is AUS approved, which may include, but are not limited to, specific HTI &/or DTI requirements & a minimum reserve requirement. The Originating Lender must ensure all of the more restrictive requirements for a manually underwritten loan are met per the applicable FHA / VA / RHS Handbook.